

PCBE

**HOW OUR VALUES IMPACT
BUSINESS DECISIONS**

Anabaptist Financial - page 38

**SELECTING THE BEST
BUSINESS PARTNER FOR YOU**

By Don Tyler - page 62

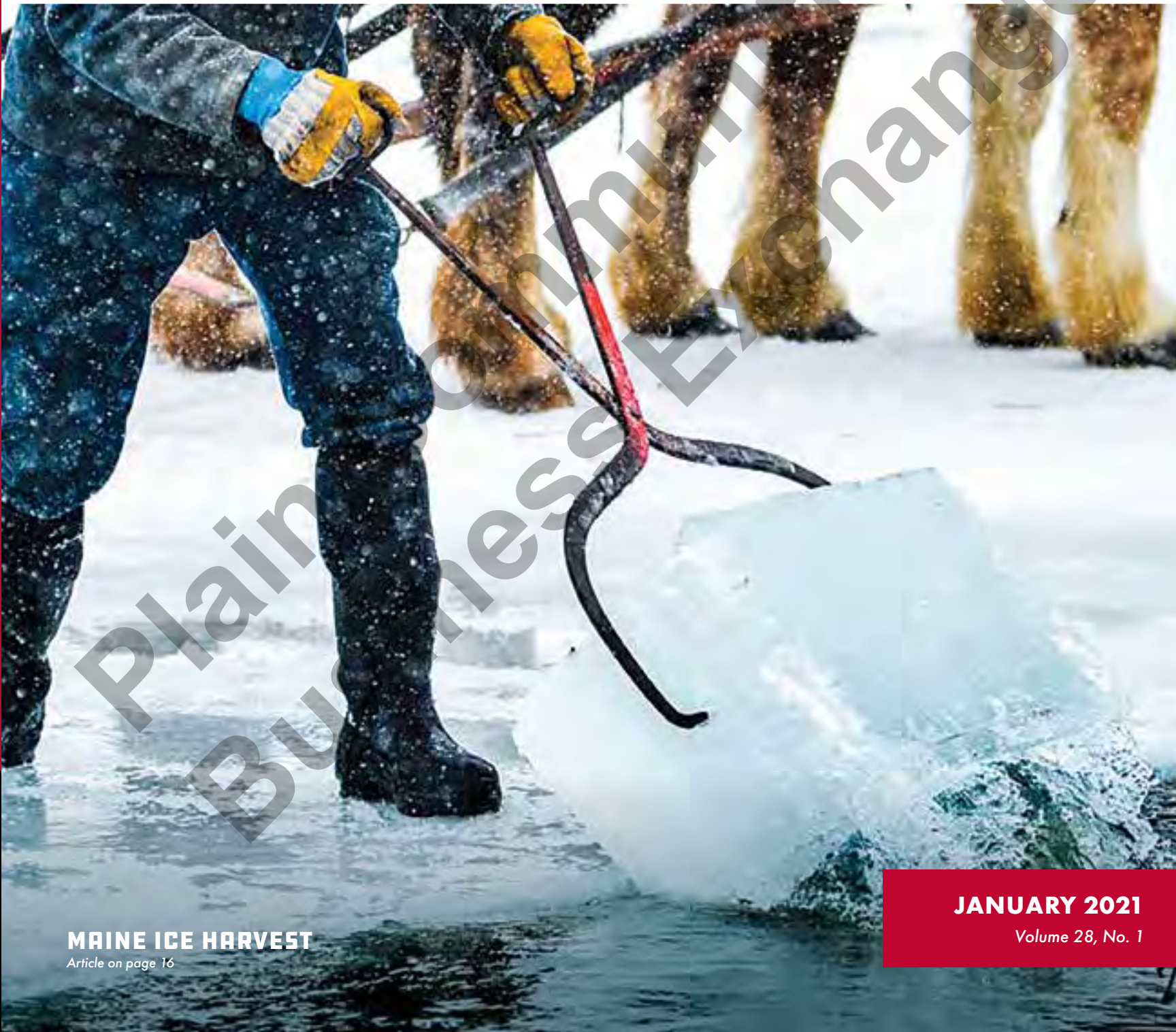
**AN EDUCATIONAL LOOK AT
LITHIUM BATTERIES**

By Lester Miller - page 86

ESH HARDWARE

By Leroy Martin - page 110

PLAIN COMMUNITIES BUSINESS EXCHANGE



MAINE ICE HARVEST

Article on page 16

JANUARY 2021

Volume 28, No. 1



JANUARY SPECIALS

PRICES GOOD THROUGH JANUARY
OR WHILE SUPPLIES LAST.

BUY ANY ONE OF THESE

2997-24PO
M18 FUEL 4-Tool with
PACKOUT Rolling
Tool Box
Combo Kit



Price **\$499.00**

2739-20
M18 FUEL™ 12" Dual Bevel
Sliding
Compound
Miter
Saw



Price **\$699.00**

48-11-1812
M18 REDLITHIUM™ HIGH
OUTPUT™ HD12.0 Battery
Pack



Price **\$199.00**

2746-20
M18 FUEL™ 18
Gauge
Brad
Nailer



Price **\$289.00**

0885-20
M18 FUEL 3-in-1
Backpack
Vacuum



Price **\$299.00**

2853-22PO
M18 FUEL 18-Volt Brushless
Cordless 1/4 in. Hex Impact
Driver Kit with Two 3.0 Ah
Batteries and
PACKOUT Case



Price **\$199.00**

2722-20
M18 FUEL™ SUPER
SAWZALL® Reciprocating
Saw



Price **\$239.00**

2732-20
M18 FUEL™ 7-1/4" Heavy
Duty Circular Saw



Price **\$239.00**

2980-20
M18 FUEL™ 4-1/2" - 6"
Braking Grinder Paddle Switch,
No-Lock



Price **\$219.00**

GET ONE

48-11-1880
M18™ REDLITHIUM
XC8.0 Battery



A **\$169.00** value

FREE

FITS M18 TOOLS

48-11-1862
M18™ REDLITHIUM™ HIGH
OUTPUT™ XC6.0 Battery Pack



Price **\$179.00**

M18 FUEL
DRIVEN TO OUTPERFORM.™

BUY THIS

2131-20
M18™ ROCKET™ Dual
Power Tower Light



Price **\$199.00**

GET ONE

48-59-1850
M18™ REDLITHIUM™ XC5.0
Starter Kit



Value **\$169.00**

FREE

2354-20
M18™ Search Light



Price **\$79.00**

2104
Spot/Flood Headlamp



Price **\$29.99**

2105
Penlight



Price **\$29.99**

2825-21PSB
M18 FUEL™ 18-Volt Brushless 10
in. Pole Saw & Blower Combo Kit
w/ Charger & 9.0 Ah Battery



Price **\$399.00**
A **\$568.00** Value

2745-20
M18 FUEL™ 30 Degree Framing
Nailer



Price **\$349.00**

2840-20
M18 FUEL™ 2 Gallon Compact
Quiet Compressor



Price **\$349.00**



9381 Winesburg Road
Dundee, OH 44624

330.359.2300 Phone
330.359.7107 Fax

Mon. - Thurs. 5:00 AM - 5:30 PM | Fri. 5:00 AM - 5:00 PM
Sat. 7:00 AM - 11:30 AM

SAW BLADES

48-41-0720
Circular Saw Wood
Cutting Blades



Price **\$7.99**

Save
\$2.00
Per Blade

DWA171424B10
7-1/4 IN. Circular
Saw Blades



Sale Price **\$59.00**

SALE

D0724PX
Diablo ATB Framing &
Ripping Carbide Circular Saw Blade



Price **\$15.79**

2
PACK

CAST IRON WELDING **SIMPLIFIED**

SIMPLESTIK #905SP

905SP is the industry's most advanced, easy-to-use welding alloy for repairing iron castings. Strong, crack-free welds that are not possible with common nickel electrodes can be made easily by those with minimal welding skills.

905SP utilizes a unique core wire with high current carrying capacity to prevent the electrode from overheating. The engineered coating formulation produces a soft, stable arc that pulses on both AC and DC- polarity. This pulsing feature reduces the heat build-up that causes castings to crack while being welded. No preheat or post-heat is required - saving you time and labor costs.

905SP can be used to weld all weldable castings including gray, gray alloys, ductile, meehanite, and nodular. It can also be used to join cast to steel and cast to stainless. The resulting weld deposits are dense, machinable and threadable, with a higher tensile strength than most original castings.

To learn more about 905SP, call 717-874-2060

Ecenrode Welding Supply
P.O. Box 276 Lampeter Pa 17537
717-874-2060

ECENRODE
WELDING SUPPLY



Editorials

Greetings to all, hoping everyone had a wonderful Christmas and didn't get too caught up in the rush, and forget the true meaning of Christmas. With Christmas now behind us and a brand-new year ahead of us, we have the opportunity to start with a clean slate. Let's make the most of it.

As I am writing this, we are experiencing the beginning of a snowstorm here in Central PA, with predictions between 12-20 inches of the fluffy, white stuff. The way the chaps here in the office are bouncing around, daydreaming while staring out the window and not very focused, watching it snow would almost make one think of children in a schoolhouse who cannot focus on their lessons and can't wait to get out and play in it. However, if I must be honest, I feel the exact same way! Before the front driveway was even fully covered, Henry Jr suggested we head on out and start a snowball fight. Too bad this storm needed to arrive right in the midst of our January PCBE deadline. How I wish I had a pair of skis to connect to my driving horse, for an example of how this might look turn to page 290.

P.S. We ended up getting 12" from this storm, which is still a good bit of snow for any given time in our region. For example, all last winter we barely had enough at any point of time to even bother getting our shovels out.

This month we welcome the start of a new series by Loren Beachy *Travels With Gavels*. I am excited to see where this column will all take us!

Another thirty days have come and gone. Even with the extended darkness as winter begins to cast its long shadow around 5:00 PM here, time still seems to clip along at a rapid pace. We will see what develops later this week, however, the weather watchers are predicting quite a bit of excitement in a few days. There is word abuzz that our region just might see a major storm. Some models show a blizzard forming, with potential of two feet of snowfall. Oh, I guess we won't start shoveling before we see it, since it wouldn't be the first time that such a forecasted system bypassed us. I am entertaining the notion that it might, however, be quite pleasant to experience a hefty snowfall before Christmas. It might even be handy to have one of the fancy sleighs which Martin's Buggy Shop produces (see December edition).

The PCBE team had a lovely time at the Christmas dinner which Raymond and Amanda and their family had hosted for us. The food was excellent, and the evening passed by with lively games, interesting conversations, and some gift giving.

What lovely winter weather we are having! Last night we had an unusually large snowstorm for this time of year. Although we didn't get as much as they were forecasting in our area, we still woke up to about 10"-12" of fresh white snow. It was a bit hard to measure since it drifted quite a bit overnight.

Our thoughts and prayers are with Andrew Romberger and his family. Andrew's mother-in-law passed away on December 13. Our thoughts and prayers are also with the families in Lancaster County, whose children were in a tragic accident involving a horse and buggy and a truck on December 14. Let's remember all the folks who will be spending the holidays without a loved one for the first time.

In this edition you will also find part one of two, on an article helping you learn more about Lithium Ion batteries. Lester Miller did a great job in separating truth from fiction and it should help us appreciate L-ion battery technology even more. Tune in to the February edition for the 2nd part.

What an awesome story Richie Lauer has shared with us again, the article titled *Bombing Children* shows us once again the blessing that can come from going above and beyond your line of duty. What a neat history lesson as well.

We are keeping a close eye on how the COVID situation will turn out, as I suppose this will depend on whether or not we get to travel to the IN & OH auction/expos this coming spring.

Call in with your name and address to enter to win free admission to the Michiana Tool Expo the end of January. See page 96 for more info.

Blessings wished to all,

Raymond Lapp—*Publisher*

Letter to the Editor

Dear PCBE Team,

Enclosed find payment for my subscription renewal.

Thank you for all the good and upbuilding reading material. I enjoy and appreciate seeing more "farm related" articles, and also the "small family size businesses".

Keep em coming! *Alvin - Michigan*

My coworker Henry Jr. invited me to come to his house for church services on Sunday the 13th. I accepted the invitation and a friend accompanied me, as well. A bonus—or at least I consider it to be one—is when you attend an Amish worship service, you get to participate in a meal afterwards. Snacks, pies, peanut butter and a cheese spread along with homemade bread are typically served.

December was the month for invitations, it seemed. When I stopped in at Raymond's parents, Elam and Naomi Lapp, on a recent Saturday afternoon, they encouraged me to join their extended family Christmas meal, which was really special. They had all been sitting at their table and had urged me to partake in the delicious fare. The warm gesture certainly made me feel like I was a member of the Lapp family.

Have a wonderful New Year.

Leroy Martin—*Field Editor*

By the time you read this, Christmas and New Years' Day will have come and gone. I hope each of you had a Merry Christmas and a blessed start to the new year!

Although 2020 had some unexpected twists and turns, it was a great year if we chose to make it so 😊. Remember, an optimist stays up until midnight to welcome the new year. A pessimist stays up until midnight to make sure the old year leaves. As we reflect on the year that passed and think of the year ahead of us, let us always focus on the positive happenings.

Blessings to all,

Ivan Lapp—*Accounts Receivable/Payable*



An early snowfall casts a light blanket of powder on a sprawling valley near Belleville, PA.

Source: Leroy Martin

PCBE

PLAIN COMMUNITIES BUSINESS EXCHANGE

A business publication providing resources and education for the plain communities

PO BOX 520
Millersburg, PA 17061
phone (717) 362-1118
fax (717) 427-1600
info@plaincommunities.com

Publisher/Editor
Raymond Lapp - ext. 104

Editor/Contributor
Leroy Martin - ext. 106
leroy@plaincommunities.com

Assistant Editor
Ivan Lee Lapp - ext. 107
editor@plaincommunities.com

Advertising Sales - ext. 1
Chris Lapp - ext. 103
John Lapp - ext. 108
Daniel King, Jr. - ext. 113
advertise@plaincommunities.com

Subscriptions - ext. 3

Machinery Trader & Classifieds - ext. 2
fax: (717) 427-1602
mt@plaincommunities.com

Accounts receivable/payable
Ivan Lapp - ext. 105
ivan@plaincommunities.com

Graphic Design Specialists
Andrew Romberger
Henry Beiler, Jr.

Cover Image Credit: Paul Cyr



- 6 Bombing Children
Mountain Meditations
- 16 Harvesting Ice Down East
Leroy Martin
- 26 The Pitfalls of Profit Sharing
The DISconnected Workplace
- 38 How our Values Impact Business Decisions
Anabaptist Financial
- 50 Life in the Thorn Patch – Chapter 3
Going Till You're Gone
- 62 Selecting the Best Business Partner for You
Don Tyler
- 68-69 New Product Release
- 74 The Story of Federal Express
Candace Brown
- 86 An Educational Look at Lithium Batteries
Millertech Energy Solutions
- 98 Humble, Hungry, Smart
Getting Along at Work
- 110 Esh Hardware
Leroy Martin
- 120 Hiring - What Should I Ask?
Mind Your Business
- 130 Hartland Enterprising: Producing Insulated Trailers
Leroy Martin
- 140 Financial Scoresheets
Dennis Hershberger
- 150 Gabriel and Sarah Chrisman
An American Couple Living a Victorian Lifestyle
- 160 Disciplined Marching
Jacob Deitz, CPA
- 170 Experience Efficiency in Fencing with a Post Pounder From L-Fab Enterprises
Leroy Martin
- 180 The Seagoing Cowboys
Joe Miller
- 190 The Burkholder Brothers' Businesses
Boys in Business
- 200 Three Years on The Road
Letters from Abroad
- 210 What is Opportunity?
CAM Salt Program
- 211 Gary Miller Q&A
- 220 Cutting Creatively: Weighing Patience While Designing A Miniature Working Sawmill
Leroy Martin
- 224-229 Machinery Trader
- 232 Woodpecker Wars and an Introduction to Bright Star Auctions
Travels with Gavels
- 237 Coffy Brake Answer
- 242 Lumbering Toward the Forests with Enviro Max's Log Forwarder
Leroy Martin
- 250 Planning Sales and Marketing- Part 2
Marketing 101
- 258 Afognak Deer Hunting – 3rd Edition
Alaska Adventure Series
- 266 Holmes County Adventures (Part of III of III)
Outdoor Adventures
- 272 Edith's Testament: "And I became a pillar of salt"
Christopher Petrovich
- 274-275 Classified Ads
- 280 What Your Chickens Really Want
Small Business Empowerment Series
- 284 Brain Stretcher
- 284 Coffy Brake Riddle
- 288 Field Notes and Emerging Trends

Postmaster and subscribers: Please send address changes to PCBE, PO BOX 520, MILLERSBURG, PA 17061. Plain Communities Business Exchange, a monthly business publication serving people in plain communities all over North America and Canada, is published at 165 Green Acre Dr., Millersburg, PA 17061. Periodicals class permit (024-125) at Millersburg, PA 17061 and other additional mailing offices. Copyright 2020 by Plain Communities Business Exchange. All rights reserved, including right to reproduce articles, advertising layouts, and designs prepared by our staff. No part of this publication may be reprinted or otherwise reproduced without written permission from the publisher. All magazine subscriptions are non-refundable unless other arrangements have been made with the publisher. Information in this publication is gathered from sources believed to be reliable, but the accuracy and completeness of the information cannot be guaranteed. Although every attempt is made to avoid mistakes by proofreading ad and story copy, the publisher cannot be responsible for errors resulting from printer's errors, omissions, or typos that may occur in this publication. Due to variations in paper size and header placement from month to month, ad proportions are accurate, but exact dimensions cannot be guaranteed. Acceptance of all stories and articles are subject to publisher's approval, and current columns/writers may be discontinued at any time at the discretion of the publisher. All content within any given article is the author's sole responsibility and liability, and PCBE will not be responsible for discrepancies, allegations, or controversies contained therein. Acceptance of all advertising is subject to publisher's approval and agreement by the advertiser to indemnify and protect the publishers from loss or expense on claims or suits based upon contents of such advertisement. Advertisements may be terminated at any time at the discretion of the publisher. PCBE discourages our advertisers from using pictures of people in their advertisements and will not accept any ads with pictures where the individual's dress code does not meet our approval. Publishers do not assume responsibility for errors in any advertisement beyond the cost of the space occupied by the individual item in which the error appeared.

Mountain Meditations

RICHE LAUER

Bombing Children

What type of person would bomb children? Gail Halvorsen bombed little children. Intentionally and willfully.

As a boy, Gail Halvorson grew up in the western United States, gazing wistfully at airplanes flying far overhead. Poor farm boys don't get many chances to become pilots. But, when Gail was about 20 years old, a local flight school offered a few scholarships for flight training. Eagerly but apprehensively, Gail applied. There were many more applicants than available slots. Gail won a scholarship. Soon after he received his pilot's license, World War II erupted. Gail found himself flying for the United States military. He never flew in combat. Instead, Gail was trained to fly cargo planes. He spent the war years ferrying supplies to far-flung locations, racking up thousands of hours of flight experience.

In November 1948, Gail received orders to immediately deploy to Germany. There was trouble in Berlin. At the end of World War II, defeated Germany had been divided into spheres of control by the victorious Allies nations. The Americans held the western part of Germany, while the Russians controlled the eastern part. Berlin, the capital of Germany, lay deep in the Russian sector, and the city itself had been divided up just like the rest of the country. The Russians didn't like the American presence there in Berlin and determined to squeeze the Americans out.

How could they achieve this goal without provoking open conflict with the United States? Easily, they believed. The highways and railroads from western German to Berlin ran thru the Russian controlled territory. The Russians simply shut the land borders and cut off access to the city. The Americans were free to leave, but no food, reinforcements, or supplies could be delivered to the American-controlled part of the city.

U.S. President Harry Truman, weighed his options. He could order the U.S. military to force thru a convoy of supplies, but that would likely ignite a war. So, instead, he ordered the military to fly supplies to the city. This tremendous undertaking became known as the Berlin Airlift. Almost 2 million civilians still lived in the city under the care of the American forces. And, it was winter. Quick calculations revealed that about 2,000 tons of coal, fuel, and food per day were required to keep the city functioning and the people fed.

Gail Halvorson was assigned to fly food into the city. Specifically, his cargo plane flew in loads of flour. Lifting off from a base in western Germany, he and other pilots flew over the Russian territory, and landed at the Tempelhof Airport in western Berlin. Back and forth, hammer down, day after day, the cargo planes formed a metal bridge in the sky and kept Berlin supplied. Turn-around times were tight. When a cargo plane rolled to a stop at the Tempelhof Airport, gangs of workmen sprang forward to unload supplies. In a few minutes, they emptied the plane, enabling that plane to take off for its return trip and freeing up the parking space for another fully-load cargo plane waiting its turn to land.

One day, waiting for his plane to be unloaded, Gail wandered over the fence surrounding the airfield. A few dozen German children lined the fence, watching the airplanes land and take off. They were thin, with hunger-pinched cheeks. They bore emotional or physical scars of war. Many of their homes had been bombed, and most of them had lost a father, older brother, or relative. A few of them could speak a little English. They eagerly thanked Gail for what he was doing to bring them food and spoke of their fears of the Russians.

Gail fumbled in his pockets, wishing for something to give them. All he found were two sticks of chewing gum. Divided among the children,

the gum didn't begin to stretch. Only a few got some. The rest of the children passed around the wrappers, holding them to their noses to smell. Gail's heart melted. *When I come back, I will bring candy and drop it out of the plane*, he promised. *How will ve know it is you?* they asked. *I will wiggle my wings as I fly down*, he replied. *Vas is viggie vings?* Gail explained that he would rock his plane from side to side as he came in low to land.

Back at the base, Gail emptied his meager personal resources to buy candy bars and gum, which he tied up into a bundle. Then, he crafted some of his handkerchiefs into little parachutes, which he carefully attached to the bundle. With a landing speed of a bit over 100 miles per hour, he didn't want to whack some little girl in the head with a speeding candy bomb.

As Gail flew low into Tempelhof Airport, he eagerly scanned ahead for the children. There they were, lining the perimeter fence. But, instead of a few dozen, a large crowd of children had assembled. Evidently, the children had told all of their friends about the kind American pilot who was going to "viggie his vings" and drop candy. As his single candy bomb floated down, hundreds of little arms reached for the sky.

Gail's bunkmates chipped in to support his efforts. His bed at the barracks was soon piled high with candy bars and gum. Volunteers helped bundle it and attach little parachutes. Day after day, Gail Halvorson bombed the children of Berlin with candy. Inevitably, his commanders got wind of what was happening. Gail was ordered to report to his superior officer, who showed him tables piled high with mail. German children had written countless thank-you letters for the candy. Not knowing his name or where to send the letters, the children simply mailed these to the U.S. military commander, addressing them to "Uncle Viggly Vings". His commander told him to keep up the good work.

A newspaper reporter heard about the project and wrote a story. The big candy companies in the States got on board, offering to supply all of the candy needed. Other pilots started helping drop candy bombs. Over a period of about six months, 23 tons of candy were dropped on the children of Berlin.

The Russians eventually gave up on their blockade, reopening the highways and railroads. The Americans could not be starved out of the city. After all, if the United States was so rich it had enough airplanes to scatter candy bars and gum, it could easily keep the city stocked with basic supplies.

Gail Halvorson was awarded the Congressional Gold Medal for his humanitarian initiative. And, years later, he found himself being appointed as the commander of that same Tempelhof Airport in Berlin.

Good deeds and acts of kindness such as his are not always recognized or rewarded in this life. But, if your motivation is to please God and to help others, it doesn't matter if no one says "thank you".

Gail Halvorson's actions arose from who he was as a person...not out of what he "had to do". It was not "his job" to do something for those children. He sought no recognition. Voluntary actions reveal the content of a person's heart. Who are you? What has your heart provoked you to do when there was nothing in it for you?

Luke 6:45 *A good man, out of the good treasure of his heart, bringeth forth that which is good; and an evil man, out of the evil treasure of his heart, bringeth forth that which is evil: for out of the abundance of the heart the mouth speaketh.*

AIR COMPRESSOR • SALES - RENTAL - REPAIR



We Ship Parts & Supplies...UPS Daily

- Air Hose & Fittings
- Nails & Screws
- Hand Tools
- Tool Accessories
- Lighting
- Repair Parts

Call for our latest tool catalog with over 7,500 items!

Repair and Service for...

Air, Electric and Cordless Tools, Air Compressors and Air Motors

We do...

- Air Conversions
- Air Controls
- Air Compressor Skid Units



60 Elco Drive
Myerstown, PA 17067

Phone **717-866-9224**

Fax **717-866-9024**

304 STAINLESS STEEL

WHOLESALE PRICES

NPT VALVES, FITTINGS & NIPPLES

GATE VALVE 2 PC BALL VALVE SWING CHECK VALVE

90° STREET ELBOW UNION COUPLING

Size
1/8"
1/4"
3/8"
1/2"
3/4"
1"
1 1/4"
1 1/2"
2"

Huge Inventory Blowout

WHOLESALE PRICES!

Close through 6" pipe nipples in stock

Heavy wall thickness on 1000's of fittings IN STOCK 1/8 THROUGH 2"

WE SHIP USPS & UPS

Custom Cast *LLC*
A SECOND GENERATION BUSINESS EST. 1989

4205 TOWNSHIP ROAD 629, MILLERSBURG, OH 44654

OUR UNIQUE DESIGN MAKES HANGING LAUNDRY A Breeze!

SKYLINE ENTERPRISES
www.skylineclotheslines.com
skylinenter@gmail.com
5452 Township Rd. 377
Millersburg, OH 44654

ALUMINUM PULLEYS NOW AVAILABLE!

Call 330-403-3010 for pricing

FEATURES INCLUDE:

- 8", 12", & 16" poly or aluminum pulleys with sealed ball bearing hubs
- Powdercoat finish on metal components
- Spring lock mechanism to lock pulley
- Cable guides to prevent derailing
- 4 foot galvanized elevator pole

Welcome to the Conversation

Our world is changing and confusion is everywhere.
Can the Anabaptist churches find the narrow way of Jesus Christ?

Firm Helps Farm
Shops and homesteads can go together. This magazine also includes a special section on assembling for church through the lockdown.

Victory over Virus
Should we run for the woods? Trusting God when we don't know what comes next.

The Enemy's Engines
The dark side of automobiles and what they did to America.

Rethinking Romance
We need to take stock of our beliefs on romance. The world's idea of love is absurd and upside-down.

One year (6 issues) \$15
Two years (12 issues) \$28
Outside of US (6 issues) \$20

Mail cash or check

The Vanguard Magazine

881 Smyrna Center Rd, Smyrna, ME 04780

Email to Fax

Send and receive emails without a computer. Using only your fax machine

- Fast Delivery, message come thru in under 10 minutes.
- First 25 pages ea month are free. 30.10 thereafter
- attachments supported: DOC, TXT, RTF, PDF, HTML, XLS, JPG, and OpenOffice formats.
- We support a large range of attachments that are automatically converted: DOC, TXT, RTF, PDF, HTML, XLS, JPG, and OpenOffice formats.

Internet by Fax

Internet by fax is a manual service that we offer. You write down what you are looking for and fax it to us. We attempt to find it, and fax it back to you.

Sample of requests we handle.

- Get me a parts list for _____
- Get me a tax form number _____
- Order these part numbers from my supplier _____
- Find _____ on eBay for me.
- Check TractorHouse.com for _____ model.
- Find pictures of some items that are listed on an auction _____
- Book Airline or Train tickets.
- Print shipping labels, We can provide USPS, Fedex, and UPS labels, Using your account, or ours.

If you can describe what you are looking for, we can find it.

Call us today
315-828-7799

Mtech
1573 Stein Rise 5 and 20
Genesee NY 14455
Phone 315-828-7799
Fax 585-283-0976

IbyFax

Testimonials:
I am very well please with your service. The ease of my customers being able to email purchase orders. And I also receive it from my fax machine is very beneficial for both of us. And a lot more helpful than just fax. Most of the time I will receive my orders 2 minutes after they email it. Thanks for your prompt service.
Creative Woodworks, Segawick, OH
We are satisfied with the service we get. It is a good way to communicate with our customers with the email to fax. We want to thank Mtech to provide this service. Our customers like to communicate, so do we. Thanks to IbyFax.
Ephraim Yoder - Valley View Pallets, Throcks, OH
Thank you for your fast accurate and friendly service. We use the email service as well as the Internet by fax service. Both work well for us. I think this is a great service to use as plain business owners. Thank you.
Erin Martin - Cedar Creek Tent, Ontario, Canada
A lot of our work is for a retail cabinet company. IbyFax allows us to send a message to their email or text phone using only our fax machine than discussing our need for computers or cell phones. It also saves us time trips to the phone bank.
John - Country Line Cabinetry, Middlebury, VT
IbyFax has been helpful to me already in making it possible to correspond with customers that do not have fax. I use it to send drawings of cabinets etc. to have the customer okay them before they go into production. It also works good to get appliance spec sheets from vendors.
Loren - L & C Cabinet Woodworks, Ethel ND
IbyFax is a great service! My hundreds of pages of UPS labels a day in the busy spring season from my desks. Also IbyFax is a great way to correspond with my customers via email to fax.
Josiah Yoder - Yoder Cedar Works, St. Ignace, MT

Dream Designs ~ custom Graphic Designing and Manufacturing

812 Churchtown Rd Narvon PA 17555
717-490-0647



Havin' a wedding?!!

*Our 2021 Retail Catalog is here!

We specialize in custom designing!

(Anything is completely customizable!)



Call or Fax for our catalog:
717-490-0647
(Catalogs are \$10. each to ship)
PRE-PAYMENT REQUIRED

- *Wedding Invitations
- *RSVP cards
- *Bookmarks
- and much more!!

sales@dreamdesignscustomframing.com



HIGH EFFICIENCY INFRARED HEATERS



A Name Brand YOU Can Depend On

Replace your old torpedo heater, and enjoy the clean and comfortable sunlight warmth of VAL6, plus fuel savings that will quickly pay off your investment. VAL6's near perfect combustion system produces almost no smoke or smell while running and is CSA certified for indoor or outdoor use!



Available in Diesel Fuel, Propane, or Natural Gas Models... Call for pricing and brochures.



375 Old Dam Road
Christiana, PA 17509
610-593-5193

Ask for our FREE catalog featuring 80+ models of propane and natural gas heaters.

E-Z PULL PALLET JACKS FOR THE SERIOUS USER

5,500-LB.
with easy pull wheels
EZ55...\$325

12,000-LB.
with all steel wheels
EZ12000...\$1,295

4,400-LB.
with scales that runs on 4 AA batteries
ESR20...\$1,450

"MANUAL" Pallet Stackers
6 + options in stock.
Prices start at **\$1,195**
Call for more details.

Deep Discounts for Quantities Call for Pricing.

FORK EXTENSIONS - 6' EXT72...\$219 set of 2 | 8' EXT96...\$249 set of 2



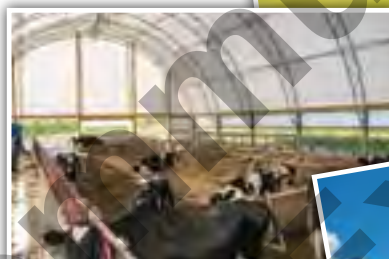
375 Old Dam Rd
Christiana, PA 17509
610-593-5193

Freight Rates on EZ55 Jacks
1 unit \$90 each, 2-5 units \$45 each, 6+ units \$30 each
These rates do not apply for Western States.
Call for rates on other models.
DEALER INQUIRIES WELCOME
Ask for a FREE Color Catalog on all our Pallet Jacks

Have You Considered A Fabric Building?



- Galvanized Steel Structure
- Natural Light
- Excellent Ventilation
- Possible Tax Reduction
- Resale Value



- 24' to 100' wide, any length
- Ventilation options
- End Kits
- Replacement covers for all brands
- Call or write for a free brochure!

Skylight
Fabric Structures

20749 State Highway VV, Ethel, MO 63539
833-482-8862 | 660-486-3250

ARE YOU LOOKING TO EXPAND INTO THE COMMERCIAL ROOF COATING INDUSTRY FOR MORE PROFITS??

**FULL TRAINING PROGRAM
AVAILABLE FOR BUSINESS
STARTUP AND PRODUCT
INSTALL.**

**Call Today if you would like to have
more Profits and be Financially
Independent!**

- **30%-40% Profitability**
- **restore vs replace**
- **low start up cost**
- **2-3 man crew**

**Western Roofers Alliance
800-557-8966**

**Best way to
predict your future
is to create it!
Abraham Lincoln**

This building owner was very pleased with his Seamless Metal Roof, saving money by restoring vs replacing his roof, and no disruptions to his business when we installed our Fluid Applied Metal Restoration System!

Plastic Injection Molding

- High Volume Production
- Custom colors
- Assembling



Phone: 717.405.4689
 Fax: 717.405.4689
 quotes@accushapeplastics.com

Committed to Quality on Time

**TRUCK LOAD
PRICING**

FASTENERS

RETAIL & WHOLESALE

WE SHIP NATIONWIDE



COIL NAILS, STICK NAILS & BULK NAILS
 STAPLES, BRADS & SPECIALTY FASTENERS

PLEASE CALL FOR PRICING AND AVAILABILITY

PLEASE HAVE PART NUMBER WHEN CALLING



TAPCON, RAMSET & STRUCTURAL SCREWS

Air Works III LLC
 Tools*Fasteners*Supplies

6773E 750N, Odon, IN 47562 – 812-687-7337



BUILDING PRICE LIST

20x30x12.....	\$2,400	60x80x25.....	\$17,000
24x40x13.....	\$3,400	60x100x25.....	\$21,000
30x40x15.....	\$4,200	60x120x25.....	\$24,000
30x65x15.....	\$5,200	60x150x25.....	\$30,000
30x85x15.....	\$6,200	70x100x28.....	\$26,000
40x60x21.....	\$8,500	70x120x28.....	\$30,000
40x80x21.....	\$10,500	70x150x28.....	\$38,000
40x100x21.....	\$12,500	70x200x28.....	\$54,000
40x120x21.....	\$15,300	Greenhouse Frames	
40x150x21.....	\$19,500	24x85x12.....	\$3,400
50x60x23.....	\$12,500	30x40x15.....	\$2,200
50x80x23.....	\$15,500	30x65x15.....	\$2,900
50x100x23.....	\$16,500	30x85x15.....	\$3,500
50x150x23.....	\$24,000		
50x200x23.....	\$32,000		

Also available: replacement covers for any brand.
 Any size 12–100 feet wide, any length available.
 Any questions call: **814-233-1050**



Supplier of Battery Connections

Large Selection Of:

- Weld Cable
- Tray Cable
- Primary Wire
- Ring Terminals
- Fuses
- Heat Shrink Connectors
- Breakers and much more!



PLEASE CALL OR FAX FOR A FREE CATALOG AND PRICE LIST. WHOLESALE ONLY.

15680 Georgia Rd. Middlefield, OH 44062
 Phone 440-426-0048 • Fax 440-426-0035

LARGE VOLUME BUYERS

- Bearings
- Couplers
- Flex-Shafts
- Bearing Brackets
- Sheaves
- Roller Chain
- Cable-Clutches
- Hydraulic Hoses
- Bushings
- Belts
- TG&P Shafting
- Sprockets
- Gearboxes



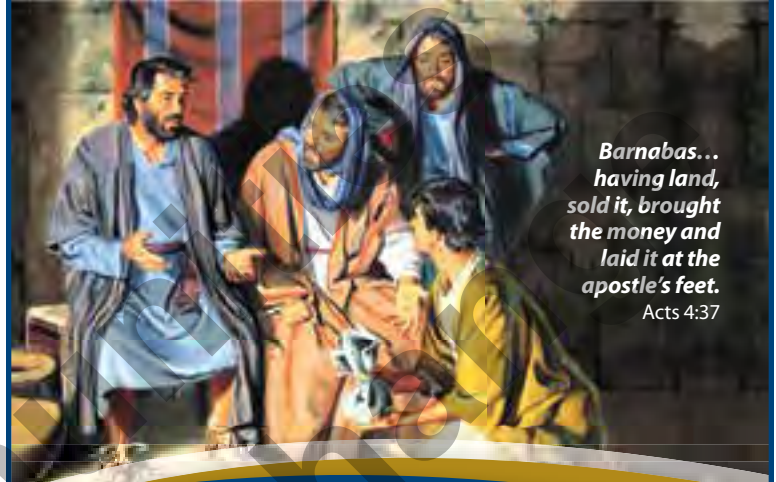
NEW AND USED EQUIPMENT



CALL OR WRITE FOR PRICING
167 KENTUCKY AVENUE, PUNXSUTAWNEY, PA 15767
PHONE: 814-427-4222

LAND AND HOUSES for Charity

Avoid capital gains tax and redirect funds to charity through a partial-sale/partial-gift of real estate.



Barnabas... having land, sold it, brought the money and laid it at the apostle's feet.
Acts 4:37



Anabaptist Foundation

55 Whisper Creek Drive
Lewisburg, PA 17837
800-653-9817 | info@afweb.org



for the Harness, Tack, Saddlery, & Pet Industries

Wholesale Distributors of Quality Hardware & Supplies



- ROLLED NOSE LEATHER HALTER
- DELUXE TRACK HALTER
- NECK SWEAT GEL
- HOOF LIFE

CHECK OUT OUR WHOLESALE PRICING ON



- BIO & BETA HALTERS
- HEAVY TURNOUT BLANKET
- RICE BRAN

We carry a large selection of harness hardware, harness parts, animal health products, BioThane harnesses, including quick hitch and fine harness, leather halters, stable blankets, and much more. Wholesalers, request your free catalog today!

*Large enough to serve you...
Small enough to need you!*

4205 Township Road 629 • Millersburg, OH 44654



CONSIDER THE BENEFITS!

- | | | |
|----------------------------|------------------------------------|----------------------------|
| TOUGH & DURABLE | LOW MAINTENANCE | BEAUTIFY DEAD AREAS |
| - High Quality | - No Dirt, Mud, or Grass Clippings | - Great for Shaded Areas |
| - Very Durable | - Cleans Easily | - Green Year Round |
| | - No Mowing or Trimming | |



Also Available From These Dealers

- John Troyer • Topeka, IN • (260) 593-3900
- Vic Graber • Sullivan, IL • (217) 543-3421
- Weaver Playsets • Millersburg, OH • (330) 893-0800
- Yoder's Greenhouse • 6041 S Kansas Rd, Apple Creek
- Mohican Hardware • Danville, OH • (740) 599-5080
- New Fab Enterprise • Baltic, OH (330) 595-9900
- James Hilly • Ft Wayne, IN (260) 409-8525

Brightwood Turf, LLC
Lancaster County, PA
(717) 806-4980
Delivery and Install Available



WeCare Clinic Doctor's Fund

The WeCare Board is pleased to announce that a full-time Nurse Practitioner and part-time Medical Director have been hired. Funds are needed for these positions and as we search for a full-time Medical Director.

WeCare Clinic is modeled after seven other non-profit genetic medical clinics listed below:

- Clinic for Special Children, Strasburg PA
- Central PA Clinic, Belleville PA
- DDC Clinic, Middlefield OH
- New Leaf Center, Mt. Eaton OH
- Community Health Center, Topeka IN
- Center for Special Children, La Farge WI
- Nemours® duPont Pediatrics – Dover Kinder Clinic, Dover DE

Donations make the work of these clinics possible. Please consider a new tax-deductible donation to WeCare Clinic Doctor's Fund.



Opened December 2020

WeCare Clinic Mission Statement:
 "To improve the quality of life for families with genetic disorders through medical care, education, and research."

Make your check payable to: WeCare Clinic with Doctor's Fund on the memo line.

Mail to: WeCare Clinic, 775 Pembroke Fairview Rd, Pembroke KY 42266

If you do not wish to send donations directly to WeCare Clinic, anonymous contributions may be made through the Anabaptist Foundation. Make your check payable to the Anabaptist Foundation with WeCare Clinic Doctor's Fund on the memo line. Mail to: Anabaptist Foundation, 55 Whisper Creek Drive, Lewisburg, PA 17837.

For any questions, please call 270-962-7383 or 270-886-5254



BEST SELLER

MUCK BOOTS MUCKMASTER
 Insulated and waterproof.
 Sizes Mens' 7-13, 14
 Mid-hi.....\$113.95
 Hi.....\$115.95



CUSTOMER FAVORITE

Bronco Brown - BRO

Black - B

PROPÉT - M3188
 Waterproof, Leather and Lightweight
 Sizes W 7-12,13,14,15.....\$85.95



NEW

CARHART - CME6347
 Waterproof comfortable, breathable
 Sizes W 8-12, 13.....\$126.95



BEST SELLER

GEORGIA BOOT - G106
 Leather, waterproof, sip and oil resistant, comfortable
 Sizes W 8-13.....\$92.95



GOOD SELLER

CARHART - CMW6174
 Waterproof Breathable
 Sizes W 8-12,13.....\$96.95



BEST SELLER

WOLVERINE - W04326
 Durashock with Dri-lex lining. Waterproof.
 Sizes XW 7-12,13.....\$110.95



GOOD SELLER

ROCKY-7114
 Lightweight and Waterproof
 Sizes W 8-12,13.....\$119.95



SEQUOIA - 722 6" BLACK
 Waterproof, Leather and Comfortable
 Sizes 2E, 4E 7-12,13,14.....\$121.95



ROOFERS FAVORITE

CARHART - CMH4180
 Breathable Waterproof Hiker
 Sizes W8-12,13,14,15.....\$118.95



BEST SELLER

CARHART - BOPS6001
 Lightweight Waterproof
 Sizes 7-12,13,14,15.....\$75.95



GOOD SELLER

WOLVERINE - 3122
 Full-grain leather with durashock
 Sizes W 7-13.....\$128.95



ROCKY - FQ0005212
 Waterproof leather Gore-tex hiker
 Sizes W 7-12,13, 14.....\$127.95

Request Free Catalog of 300+ Shoes

Work Shoes • Dress Shoes • Sneakers • Boots

Phone: (717) 768-7866

Fax: (717) 929-0167

Progressive Shoes

471 Weavertown Road, Myerstown, PA 17067
 A MAIL ORDER TRADITION

10% OFF
ALL BOOTS AND SHOES
IN THIS AD

FREE SHIPPING
 MENTION CODE PCBE0121

Item #1101 - This book has durable, plastic laminated pages, 100% waterproof, 3"x4 1/2" spiral bind, made to last.

CALL FOR WHOLESALE PRICES

NEW



\$4.95

ITEM #1101



ROOFERS FAVORITE

TIMBERLAND - 15130
 Roofers Favorite with Gore-tex
 Sizes W 7-12,13, 14, 15.....\$112.95



GOOD SELLER

WOLVERINE - W04821
 Multishox Waterproof with great comfort
 Sizes XW 7-12,13.....\$123.95

HOOVER MAPLE SUPPLIES


PRE-SEASON SALE on Clear Spouts 15¢ each

Tubing 500' rolls 3/16" - \$36 5/16" - \$38 / \$45
Mainline 500' rolls 3/4" - \$110 1" - \$145
 1 1/4" - \$295 1 1/2" - \$385

Complete Sap bag set \$3.50 each
Custom made drop lines, 88¢ each – volume discounts.
Call for options and to place your order.



**Your One Stop Shop for all
maple syrup making supplies:
Best prices on S/S
fittings~thread and barb**

We ship UPS and Truck Freight 

**Give us a call!
607-522-4340**

Mahlon & Emma Hoover
2355 Pulteney Road,
Branchport, NY 14418



**Begin your year with
financial confidence.**

Small Business Services

- ✓ Outsourced Bookkeeping
- ✓ Payroll Management
- ✓ Tax Preparation

Get in touch with us.

717.354.8288 • www.gehmanaccounting.com
office@gateam.com

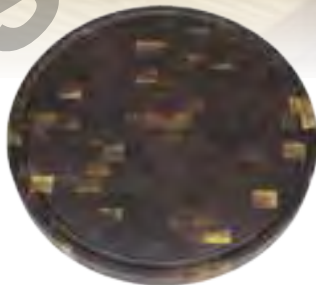
**Unique Wood Products
For Your Unique Store**



Sterling Wood
N15752 Sterling Ave.
Thorp, WI 54771
Phone 715-669-7235
Fax 715-669-5022
cuttingboards@ibifax.com



Turn Tables



Cutting Boards



Chopping Blocks



Serving Trays

Request our 44 page catalog & free sample! (wholesale only)



Image Credit: Paul Cyr

HARVESTING ICE DOWN EAST

PRACTICING AN AGE-OLD TRADITION IN EASTON, MAINE

BY LEROY MARTIN

Harvesting natural ice is a practice which hardly any of us have any first-hand experience with. Of course, there are annual events which are held in several states in which the primary focus of such events is to show the public how the practice was generally conducted many years ago.

However, there are still some communities within the diverse Anabaptist family who conduct an ice harvesting event for the sole purpose of providing their households with a method of food preservation. These communities typically do not utilize the conveniences of a refrigerator or a freezer, instead, relying on ice blocks and icehouses for their refrigeration needs.

Perhaps one of the most underappreciated appliances within majority of homes in developed countries is the refrigerator. Many of us—or at least I can say that I do—forget the value that these appliances provide, regarding food preservation.

Majority of Anabaptists in North America have at least one refrigerator or a chest freezer in their homes today. In some Plain houses, however, these appliances are absent. This does not mean that they do not have alternative means of preserving food via a cooling unit of some kind.

It has been an annual tradition for many years to harvest pond ice in some Amish communities. An icehouse is typically a staple on those properties, providing the folks with a viable means of storing their ice blocks throughout the spring and summer months, which greatly aids in food preservation.

Harvesting natural ice is quite an interesting ordeal, as I learned while speaking with an Amish man who resides with his family and various church brothers and sisters in northern Maine.

The community has been very resourceful throughout the years, and harvesting natural ice is usually a community event, when several families come together and assist each other during the harvesting process.

Refrigerators and freezers are somewhat of a modern invention, when we pause to consider that for hundreds and hundreds of years, entire civilizations did without such appliances. It is also somewhat difficult to imagine that the practice of harvesting natural ice became extremely popular only about two-hundred-twenty-years ago. Cutting big blocks of ice from frozen lakes and ponds, thousands of people and hundreds of horses were involved in the process of harvesting and transporting ice from the United States all across the world—as far away as India. (I forgot to mention the utilization of ships. Ships carried blocks of ice across the choppy ocean waters to their destination ports, where the blocks of ice were unloaded).

Recently, I traveled to northern Maine to talk with Jonas Swartzentruber and other members of the Amish community, near Fort Fairfield. I wasn't required to travel across choppy ocean waters to get there, but the ten-plus hours of driving seemed grueling, nonetheless.

"This community was founded thirteen years ago," Jonas



remarked shortly after my arrival. “The first four families had come from New York. There were also some families who moved from Kentucky, Ohio, Missouri and Iowa. Noah Yoder was the first one to move here, but my father had been the first one to purchase a property.” (He moved later, then).

As a quick side note, Mr. Yoder has a watch and clock repair shop, and he has an interesting business history which I anticipate sharing with you readers in an upcoming 2021 article.

“The land here is much less productive than what we were used to while living in New York,” Jonas continued. His father milks twenty cows on a two-hundred-acre farm. “The land (yields) are probably about eight acres per cow,” Jonas added.

Throughout our conversation, he continued to share a bit more information regarding the overall community and climate, etc., before we discussed the annual ice harvesting event which the Amish community engages in. “The potato industry here is huge,” he remarked. “But overall, the farming practices here are not very sustainable.”

Thirty-eight families live in the same community that Jonas and his family do. The nearest neighboring Amish community is located approximately twenty-five miles from theirs, in Perham, Maine. The far edges of the Fort Fairfield Amish community are located less than two miles from the Canadian border.

The dairy herds are typically smaller than those which are found in other Amish communities, since the Amish farmers conduct the milking by hand, instead of relying on modernized milking equipment. “We milk the cows and fill the ten-gallon cans, and then place them in cool water. From there, the milk is transported to a dumping station (large, refrigerated holding tanks).” Those holding tanks have a capacity of three-hundred gallons to five-hundred gallons.

“Every producer (dairy farmer) has an individual tank at the station,” Jonas explained.

All things considered, the community sure was an intriguing one, at least it was to me. “We usually begin harvesting ice around

Christmas time,” Jonas remarked. “Ideally, when we start with the harvest, the ice is between ten and fourteen inches thick.” When following those measurements, it typically makes for nice-sized blocks.

For many years, the community used horses to pull the blade which cut the pond ice. However, in 2019, they utilized a motor-powered saw for the first time. Not all families made the transition from original horsepower to a powered saw. Some kept their horse-drawn blades, and still use them.

“The motor-powered saws cut down significantly on the amounts of man-hours needed,” he said. “There is less labor involved.”

Five families within the community help each other with the harvest. “What used to happen was, the day before we would get together, a few men would go out (to the pond) with a horse and a plow (blade) and would cut one way across and then another way. They plowed for most of the day. The following day was usually ice-harvest day, then we would all go out and open one end of the pre-cut area, then the blocks are separated with prybars.”

When harvesting and cutting the ice with the horse-drawn blades, approximately twenty people are involved. It is labor intensive, still, since the blocks need to be handled and stacked upon the bobsleds, which are equipped with runners and glide across the snow-packed fields.

“We like when the blocks measure approximately twelve inches wide and sixteen inches long,” he explained. Ice tongs are used to lift and extract the blocks from the ponds. Once the blocks have been extracted from the water, they are placed neatly onto the bobsleds. “Snow must be on the ground to use the bobsleds,” Jonas remarked. “Now, if we are transporting the ice blocks for a distance such as several miles, we use a trailer.”

Additionally, more than one loaded bobsled is necessary to fill a 10x10 icehouse. “It usually takes about ten loads to fill an icehouse like that,” Jonas explained. “Approximately three-

Harvesting Ice Down East - Continued on Page 18



An able-bodied horse easily pulls an ice plow as man and beast navigate their way across an icy pond in Maine.

Image Credit: Paul Cyr



◀ A photograph of an ice house in Maine during summertime.

Image Credit: Leroy Martin



The heavily insulated door of an ice house. ▶

Image Credit: Leroy Martin

Harvesting Ice Down East - Continued from Page 17

hundred blocks can be placed into a 10x10 icehouse.” (A typical icehouse is slightly smaller and consists of measurements of 8x10).

The icehouses require a serious amount of insulation, to keep the ice blocks from melting throughout the year. “Most of the icehouses are insulated with at least R50,” Jonas remarked.

There are several Amish communities in Maine, and most of them harvest ice, since they do not use refrigerators in their homes. The ice, when it is packed properly and tightly inside an adequately insulated icehouse, can last up to twelve months, without entirely melting. Of course, even with such high values of insulation, the blocks do dissipate some throughout this period of time.

To prevent airflow between the blocks while stacking them into the icehouse, snow is packed into the cracks, which greatly sustains the longevity of the ice blocks, minimizing the premature melting of the ice. “Throughout the spring and summer months, the temperature remains consistent at approximately thirty-eight

degrees. We leave the doors open for several weeks throughout the dead of winter directly after filling it, to get it really cold inside,” Jonas added.

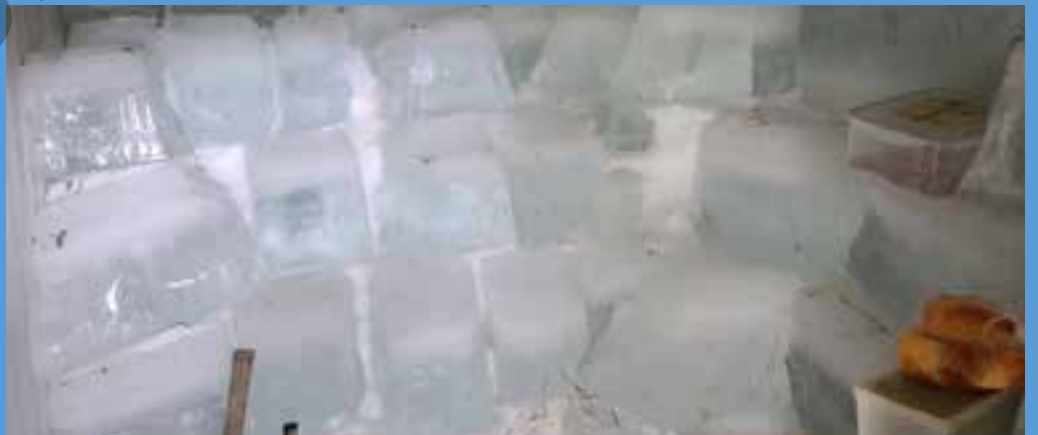
“We use these icehouses as a mode of refrigeration for vegetables, meat, and other items, since they don’t perish as quickly,” he concluded. “We don’t have indoor refrigeration.”

The ice harvesting methods of the community here really aren’t that much different than those which Frederic Tudor (1783-1864) ascribed to during the early 1800’s. Mr. Tudor reportedly earned the nickname “*Ice king*” regarding his vision and methods of distributing natural ice on an international scale.

When he was twenty-three-years-old, he assumed that he could get people in tropical climates hooked on drinking their beverages cold, instead of warm. Young Tudor reportedly cut blocks of ice from his family’s pond and shipped the blocks to prospective buyers. During a trial run, he did not ask for money, instead saying the following. “A man who has drank his drinks cold at the same expense for one week can never be presented with them warm again.”

▶ Ice blocks are stacked as high as the ceiling during harvest, but will melt slowly throughout the following months.

Image Credit: Leroy Martin



During the early 1800's, having the luxury of ice in a Caribbean country was nearly unthinkable, until Tudor came along. Much later, after Tudor had instilled a conceived need to the masses, the ice market grew exponentially and by 1855, twelve companies were scrambling to meet the demand, each shipping ice from the Boston, Massachusetts region. Prior to the Civil War, American ships were laden with ice blocks, carrying more tonnage (of ice) than any other commodity, except cotton.

Tudor was instrumental in establishing a supply chain which transported ice from New England states to the rest of the country during the early 1800's. Back then, horses would pull a blade through the ice too, in similar manner which the horses did for many years in Amish communities that harvested lake and pond ice.

By the late 1800's, most American homes had an insulated icebox that was typically constructed of wood and was lined with zinc or tin. These early models of refrigeration certainly seem quite primitive to us today, considering that today's refrigerators can be linked to the Internet and even have the artificial intelligence to place online orders for specific items, when needed. Additionally, the refrigerators of today can warn you when the milk or eggs—or other items—are reaching their expiration date.

The ice industry of the 1800 and early 1900's slowly but surely revolutionized the meat, vegetable, and fruit industries. It also enabled the rapid growth within the fishing industry. Mr. Tudor, a New England businessman, reportedly shipped ice blocks to a Caribbean island. He shipped the ice blocks in an icehouse he built specifically for that purpose. Wealthy folks were drawn to the opportunity of purchasing ice blocks to preserve their foods, and Tudor's trade quickly swept to areas such as Cuba. By the 1840's, his ice trade had made him a fortune, as he conducted shipments to India, South America, China, and Australia.

During the peak of the ice industry around the end of the nineteenth century, the industry employed an estimated ninety



A blade that is pulled by a horse (during the ice harvest).

Image Credit: Leroy Martin

thousand people. At that time, the industry consisted of a value of over six-hundred-million-dollars—by 2010 monetary values.

Still, before this industry had begun taking hold in the early 1800's, folks had a desire to preserve food via a cooling process. These examples are a bit less impressive yet do not lack any ingenuity. During the mid to late 1700's, cold storage systems in America generally consisted of pits dug underground. A seven-foot pit was discovered at Jamestown, and historians believe that it was fashioned after an English-style ice pit. Some folks suspect that pits were equipped with a hut, which was built on top of the pits, more effectively trapping cold air. Additionally, as an added insulator, stones were lined along the walls of the pits to discourage heat loss.

I believe that I have just gained a deeper appreciation for my freezer and refrigerator.

Researched, written, and edited by *Leroy Martin* for the exclusive use of the *Plain Communities Business Exchange, LLC*.



During a gentle snowfall, with the wind tugging mischievously at his hat, an Amish man and a team of horses transports blocks of ice on a bobsled to the nearby icehouse.

Image Credit: Paul Cyr



D.A. HOCHSTETTLER & SONS ^{LLP}

STEEL FABRICATORS • FARM IMPLEMENTS • LATHE & MILLWORK

NO HYDRAULICS NEEDED... SAVES YOU TONS OF STONE OR GRAVEL. NO NEED TO MESS WITH HYDRAULICS TO PROMOTE CROWN ON DRIVEWAY.

**DEALERS FOR DRIVEWAY GRADERS
CONTACT THE DEALER NEAREST YOU.**

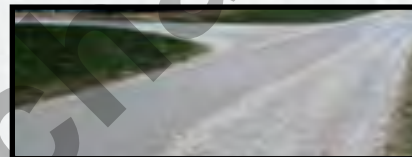
- Joe's Engine Shop | Bremen, IN | 574-546-4413
- C Mar Welding | New Haven, IN | 260-410-8104
- Ideal Welding | Middlebury, IN | 574-534-9304
- M.W. Repair | Millersburg, IN | 574-642-3556
- Rays Repair | Topeka, IN | 260-593-2869
- Choice Rental | Arthur, IL | 217-543-2022
- Cedar Products | West Union, OH | 937-386-0086
- Zimmerman Farm Sales | Bethel, PA | 717-933-4114
- David Kurtz | Belleville, PA | 717-363-0530
- Widespread Rental | Honeybrook, PA | 610-273-0269
- Legacy Manufacturing | Irvington, KY | 270-547-2000
- Yutz Brothers Construction | Winterset IA | 515-468-5524
- D&S Machine | Jamesport MO | 660-684-6949

574-642-1144

**RELIABLE
DRIVEWAY FINISHER GRADER**

Manufactured By:
D.A. HOCHSTETTLER & SONS
4165 S. 500 W. Topeka, IN 46571 • 574-642-1144

- Hilly Acres Woodshop | Loogootee, IN | 812-486-2522
- Green Valley Harness | Centerville, MI | 269-476-4946
- DJ General Repair | Dover, DE | 302-423-5690
- Miller's Repair | Nathalie, VA | 434-454 6326
- United Fencing | Applecreek, OH | 330-857-1543
- Pioneer General Store | Mio, MI | 989-826-3580
- John Newswenger | Stanley, NY | 585-704-0687
- Crow Creek Enterprise | Toston, MT | 406-445-2197
- Ervin Beechy | Olney, IL | 618-843-3044



SHIPPING AVAILABLE TO ALL STATES

"Bought for grading driveways, parking lots & yards. Simple design, yet rigid. Use with laser for grading. No wind rows. It is a great value for the price. I am working on a job at Lake Witmer that is wet. Would not be able to do with a bull dozer. Finishes great. Give us another finish machine!"
Kibbi Excavating

"An excellent way to take pot holes out of your driveway with your skid loader. Great for homeowners as well as excavators."

Optional Snow Blade Available! Well gauged for your limestone driveway with minimal stone in your yard.

Excavators use for site prepping for buildings as well as concrete slabs.

- 4" Heavy Gauge Tube
- 6"W x 6'L AR235 Beveled Double Edge Grader Blade
- Blades are Adjustable Up & Down



"I use the EZ Grader for my training track. My expensive track grader was wearing out and this grader allow me to keep my race track in good shape without having to invest in an expensive new track conditioner."
Jake Graber – Allen, Co

"I fought my driveway for potholes and waviness for year. Now spend 15 minutes with D.A. Driveway Finisher Grader, was flat & pot hole free."
Dave Lengecher, – Allen Co.

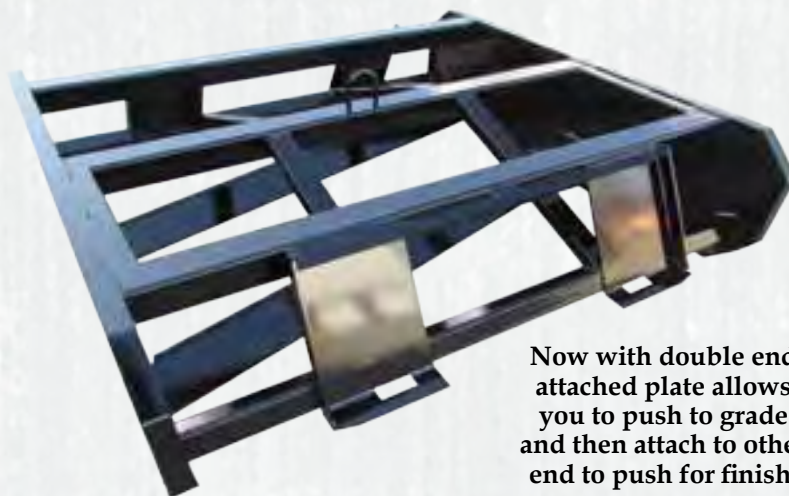
The **NEW** Universal BBQ Campfire Grill

Get that over the fire, mouth-watering, bold flavor you can't get from an oven. **Built like an ox.**

Gather your family and friends to grill burgers, brats, and more, and make coffee or tea right over your campfire. Sturdy enough to support a stock pot. Large enough to fit 40 burgers.



ATTENTION NEW 7' AVAILABLE



Now with double end attached plate allows you to push to grade and then attach to other end to push for finish.

New **Homestead Equipment**

Transport DISC

Features:

- Spacious platform with safety guard
- Seat Included
- Spring Assisted Lever for easy depth adjustment
- Sealed Bearings
- Heavy-duty 1inch Axles
- 18" Disc Blades (Plain or Notched)
- Tongue Height Adjustable with Turn Buckle
- Angle Adjustable on Disc



Options:

- Short Hitch or Long Tongue
 - 1-Row of Spike Teeth Along Back for Smoother Finish
- Can be pulled with horses, ATV or small tractor.

4 ft. – \$2,050.00	7 ft. – \$2,650.00
5 ft. – \$2,250.00	Long Tongue
6 ft. – \$2,450.00	\$85.00 more

For information and pricing send your request to:

Homestead Equipment Ltd. • 12139 Flemming Rd., W. Salem, OH 44287



"Whether its employee development, understanding your business' numbers or planning for the future, you want Gehman on your team."

—Lynn Miller, Miller Earthworks

Thank you to all our clients for working with us in 2020.

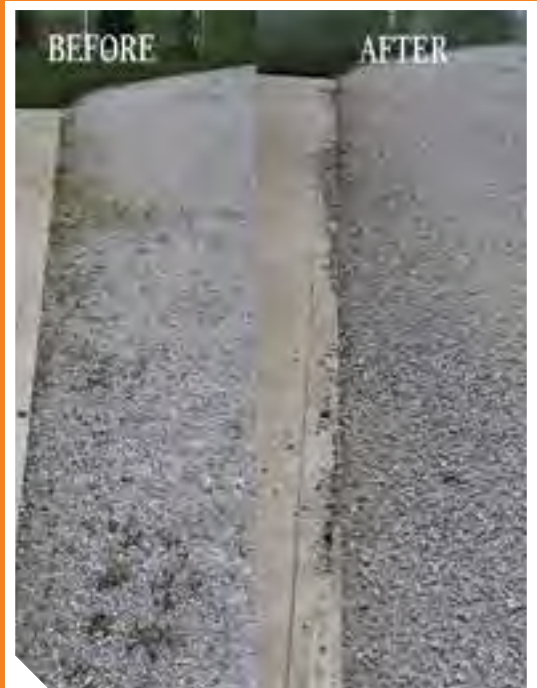
Guidance to transform your business

717.355.9723 • www.gehmanaccounting.com
businessadvisors@gateam.com



RELIABLE MINI DRIVEWAY FINISHER GRADER

Manufactured By:
D.A. HOCHSTETTLER & SONS
 4165 S. 500 W. Topeka, IN 46571
 574-642-1144



THE EASIEST WAY TO PULL WEEDS AND LEVEL DRIVEWAY SURFACES!

GOD OFFERS YOU THE POWER – FREE

FREE ADVICE – For questions about Off Grid Solar Systems, please give us a call at (801) 566-5678.
Our offices are open from 9 AM until 6 PM Mountain Time.

10 Year



ENERGY STORAGE SYSTEMS
UL APPROVED BATTERIES

10 Year Factory Warranty
Can be Paralleled
27H x 19W x 7.5L
5KWh 48V - \$2,250
7.5KWh 48V - \$2,925
10KWh 48V - \$3,800



50AH OR 100AH LITHIUM-ION BATTERY WITH CAPACITY METER, BUILT-IN BMS, AND OFF/ON SWITCH WITH TWO USB PORTS

Can be Paralleled
12V 50Ah - \$320
12V 100Ah - \$565



BUILD YOUR OWN PACK USING 25AH, 60AH OR 100AH

Lithium LiFePO4 Batteries with free busbars.
Can be paralleled
BMS Systems available

ENERGY STORAGE SYSTEMS



UL APPROVED BATTERIES

10 Year Factory Warranty
Can be Paralleled
• 2.5KWh 24V - \$1,020
• 5KWh 24V - \$1,970
• 7.5KWh 24V - \$2,900



OFF-GRID INVERTER/CHARGER

From 1.5kW to 15kW
12V, 24V or 48V DC 120/240V AC Output
Four Week Delivery
• 1.5KW - \$387 • 3KW - \$540
• 6KW - \$890



LITHIUM BATTERY PACKS

Free Shipping
Great Prices!
Can be Paralleled
5 Year Factory Warranty
6 Weeks Delivery
• 12V 200Ah - \$1,400
• 12V 400Ah - \$2,000
• 24V 200Ah - \$2,000
• 48V 100Ah - \$2,000



MPPT SOLAR CHARGE CONTROLLERS

12V, 24V, 36V, or 48V
Great Prices
Advanced features



ENERGETECH SOLAR

7427 South Main Street, Midvale, UT 84047
email: carl.ecpc@gmail.com | phone: 801-566-5678

DEALER INQUIRIES WELCOME TO BECOME A DEALER YOU MUST AGREE TO STOCK AT LEAST 10 ITEMS



Flexturs *Revolutionize the way you manufacture*
with extremely versatile Flexturs Carts from PioneerIWS.™

Contact us for more information:
16875 Jericho Road • Dalton, Ohio 44618
solutions@pioneerIWS.com • pioneerIWS.com • 330.516.1502
PATENT PENDING • MADE IN USA

Precision Cultivation...

...the future of organic weed control.



The New Pioneer Cultivator is a culmination of research, engineering and testing over several years. This cultivator is equally capable between rows of plastic, and rows of corn. Precise steering, unequalled visibility and crop clearance, highly adjustable sweeps and finger weeders, all easily pulled with just two horses. The concept of shallow cultivation was established in Europe and has become a proven method of effective weed control. Now, Pioneer is bringing it to you. Shallow cultivation removes the weeds along the surface without stirring up the soil at depths where the majority of weed seeds are located. Contact your local Pioneer Dealer and order yours today.



Contact us for more information, 16875 Jericho Rd. • Dalton, Ohio 44618 • 888.857.6340



Millertech VERSA Light

- Hangs with Bulb Up or Down
- (2) Wall Mounting Options
- Heavy-Duty Powdercoated Steel Construction
- Extra Heavy-Duty Bulb Guard
- Wrap-around Base Protects Battery
- Attractive Silvervein Color
- Blinkerboard with shutoff
- Fits up to a 30 Watt LED Bulb

Item# C905

Retail Price = \$69.00

Item# C905-KT

(Includes 30W Frosted Dimmable Bulb)

Retail Price = \$105.00

Please specify Battery Brand

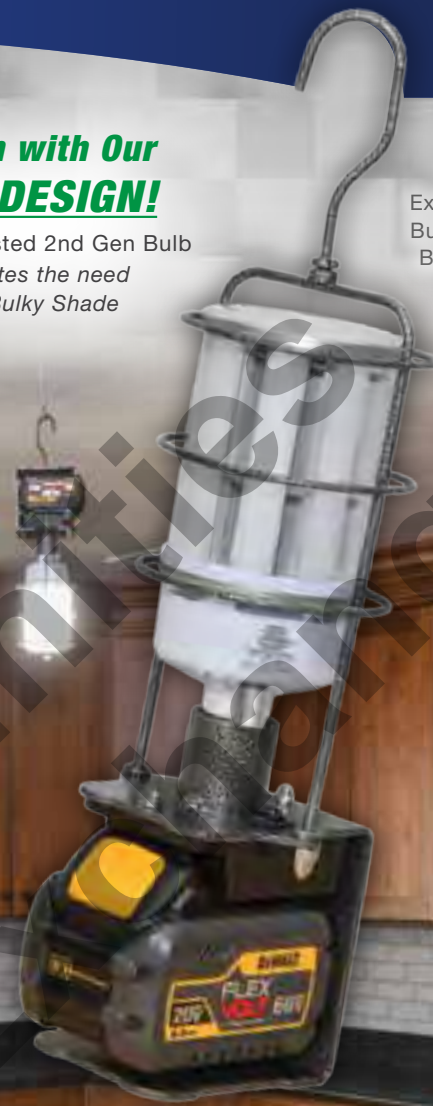
(Dewalt/Milwaukee & Makita)

NEW!

**Shown with Our
NEW DESIGN!**

30 Watt Frosted 2nd Gen Bulb
Eliminates the need
for a Bulky Shade

Excludes
Bulb and
Battery



Millertech Economy Light

- Heavy-Duty Powdercoated Steel Construction
- Extra Heavy-Duty Bulb Guard
- Raven Black Powdercoated
- Blinkerboard with shutoff
- Fits up to a 30 Watt LED Bulb

Item# C905E

Retail Price = \$55.00

Item# C905E-KT

(Includes 30W Frosted Dimmable Bulb)

Retail Price = \$91.00

Please specify Battery Brand

(Dewalt/Milwaukee & Makita)

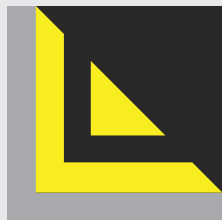
perfect **light**
made better!



Your Trusted Wholesaler Since 2015

Check your local retailer to purchase these items, or call
Millertech at 855-629-5484 • Hrs: 8AM - 4PM, Monday - Friday

MillerTech Energy Solutions LLC, 17795 Farmington Rd. W. Farmington, OH 44491



LAPP MILLWRIGHT LLC

CONSTRUCTION & MAINTENANCE

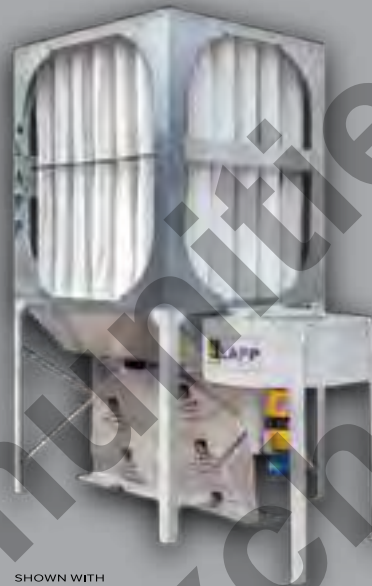
Dust, Fume and Smoke Collection Systems



MODEL
2500
Economy Dust
Collector

- 2500CFM
- Air to Media Ratio 11.97
- 5hp Electric, Hydraulic Drive or Line Shaft

SHOWN WITH
ELECTRIC
DRIVE OPTION



MODEL
4950
Economy Dust
Collector

- 4950CFM
- Air to Media Ratio 13.45
- 10hp Electric, Hydraulic Drive or Line Shaft

SHOWN WITH
HYDRAULIC
DRIVE OPTION

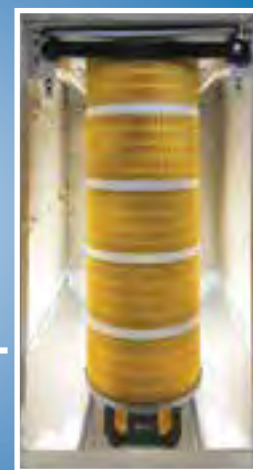
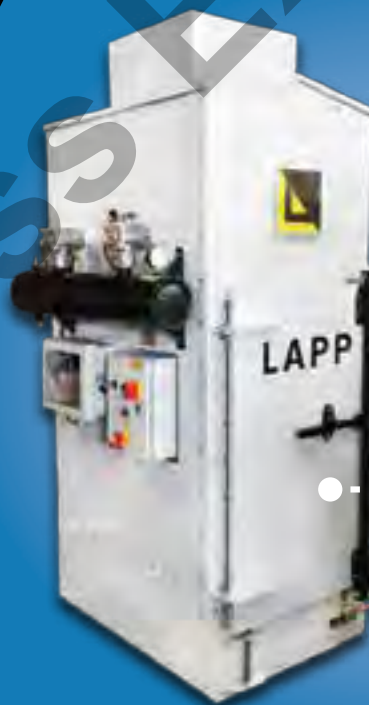
New!

CC-2

SMOKE & FUME COLLECTOR

Lapp Compact Weld Fume Collector with:

- 5hp Electric, Hydraulic Drive, or Line Shaft 2500cfm Fan
- 700Sq ft Filter Media
- 3.57 to 1 Air to Cloth ratio
- Nano Fiber fire retardant filters
- Electric control panel with Dwyer Pulse Board/110 or 24 Volt Controls
- On/Off option for pulse control
- Auto start/stop pulse timer, after fan stops filters get cleaned
- 98" high x 43" wide x 52" deep



Nano Fiber Filter



LAPP MILLWRIGHT LLC • 93 TROY AVE., LEBANON, PA 17046

Phone: 717.865.3521 Fax: 717.865.3526

the DISCconnected™

WORKPLACE

by Leon Yoder

The DISconnected Workplace is a series about the struggles of a small business with the 4 primary characters representing the 4 DISC personalities.

The Pitfalls of Profit Sharing

“I’m confused on the difference between character and personality,” Dave told Carl as they looked over the two applications and the notes from the interviews they just completed with Chris and Joe. “They both have the skills, so it makes sense to hire based on their attitude. But talking about character, DISC personality, and temperament, is getting more complicated than wiring a 3-way light switch.”

Carl smiled as he straightened up and took a sip of coffee from his mug. “I know what you mean. I asked Coach the same question, and he used the definitions from the Oxford dictionary to explain it.” Carl opened his desk drawer and pulled out a piece of paper that he handed to Dave.

Temperament

1. A person’s or animal’s nature, especially as it permanently affects their behavior.

Character

2. The mental and moral qualities distinctive to an individual.

Personality

3. The combination of characteristics or qualities that form an individual’s distinctive character.

Carl continued, “Coach explained that our DISC assessments reveal the temperament traits of a person. For example, whether we are more outgoing or more reserved, more detailed and task oriented or like surprises, etc. These traits are not necessarily good or bad. It’s our actions that are considered good or bad and our actions are influenced by both our temperament and our character.”

After giving it some thought, Dave said, “I’ve heard the term ‘developing our character.’ Can we develop our temperament in the same way?”

“Good question,” Carl responded. “A person can certainly learn how to adapt and push into a temperament style that isn’t as natural. For instance, myself. As a C, I am naturally more reserved. But in the past year I’ve had to do some presentations to clients as well as the school board. I find the more I do this the more comfortable I become with it. These changes are what show up in the environmental graph of the DISC assessment. But,” Carl laughed, “no matter how comfortable I get doing a presentation, my first choice would still be to not give any presentations at all.”

“Okay. That makes sense,” Dave nodded. “So, it must be that Chris and Joe, although they have the same DISC profile, responded differently because of their character differences.”

Carl informed the crew of Sean's new role in leading the Curtis & Ilene project. Dave sat in on interviewing the two new job applicants, Chris and Joe. Both had sufficient skills and the same DISC personality, but were interviewed to learn more about their character.



“You are right.” Carl continued, “Our character is developed by our beliefs, experiences, knowledge, emotions and a whole spectrum of influences.”

“Yep, I think I’d rather wire a house than figure out people,” Dave replied. After thinking about it for a second, he asked, “So how does personality fit into all this? How is that different from temperament and character?”

“Well, personality has a little broader meaning. I’ve heard personality used for both character and temperament,” Carl commented slowly. “I imagine both could be correct since it’s a blend of the two.”

“Okay. Thanks for clearing that right up for me.” Dave chuckled. His tone didn’t give any indication of newfound clarity. “So how does this help us with figuring out who we hire?”

Carl could always depend on Dave’s practicality to keep any conversation from straying too far off-topic. “Good point. In simple terms, their DISC profile gives us insight into the type of work, pace, and environment that they will do best in. Their character will determine how well they will get along with everyone.”

Carl continued, “C, is the most dominant trait for both of them, so they will both be a bit more cautious and detailed.”

“In other words, they are both going to be a little slower?” Dave asked, not mincing any words.

Carl couldn’t resist a comeback. “Are you suggesting that I’m a slow worker?” Pretending that he was deeply offended.

“Well, not really,” Dave squirmed uncomfortably.

Carl laughed. “It’s quite fine. I’m not the least bit offended. A C may not be your fastest worker, but they will do things right. They will tend to think before they do something, but both should have a pretty good drive with D as their secondary trait.”

Carl paused as he turned to Dave, “I have an idea. Why don’t we hire the new person to work with Sean instead of putting them on your crew? It would create less training. We wouldn’t have to add a new employee and then have to transfer someone on top of that.”

“I like that,” Dave replied.

Carl could see that Dave seemed a bit relieved not to have to train someone else for his crew. “So, both guys have a similar temperament, but which one would you hire, based on their character?”

Dave was a bit hesitant to answer. “I’m probably a little partial to Joe, simply because he is my cousin. But I really believe that Chris has the best attitude and character.”

“What stands out to you about Chris that makes you think he

would be the better pick?” Carl asked.

“Joe is simply looking for another job because he isn’t happy with where he is at. He will be looking for a new job again as soon as he isn’t happy here.” Dave paused. “Chris seems to be looking for something more than just another paycheck.”

“I agree,” Carl said. “What do you think Chris is looking for? And... how do we provide that, whatever it is?”

Dave looked at Carl. “What motivates you about your work?”

Carl was a little surprised at Dave’s question. But he could see the solid logic connecting the questions. He crossed his arms,

DISCConnected Workplace - Continued on Page 28

DISC Based Goals

D - Dave

A ‘D’ loves to set big goals. Large, long-term goals are motivating! Sometimes we may make too many goals and have difficulty in the planning part.

I - Irma

An ‘I’ also loves goals. Shorter group goals are best because we can rally everyone around those goals and make it fun and glamorous. We may need to prioritize a little, so we get the important ones and not just the urgent ones. The urgent ones usually garner a bit more fanfare and thus more fun! Did I mention the celebration we will have when we reach the goal?

S - Sean

An ‘S’ likes smaller and practical goals. Goals are more stressful for us and not as energizing as they are for others. We like to complete these before a bunch of other goals are thrown into the mix. We may need to prioritize so we don’t push it off getting started.

C - Carl & Chris

A ‘C’ likes practical and meaningful goals. We prefer goals we can accomplish on our own so that we can do it right. Our goals will be well organized and planned. Too many goals at once might distract us, and we lose focus and not get anything done.

DISConnected Workplace - Continued from Page 27

propping his chin in his right hand as he pondered the question. Why did he want to have his own business? Why didn't he just work for someone else?

"That is a great question, Dave," Carl commented. "One of the reasons is, I love the potential that comes with owning my own business." Carl wasn't sure how open he should be with an employee. He didn't have much time to consider his response but as he considered himself in Dave's shoes, he decided to trust Dave the way he would want to be trusted.

"Part of that potential is the potential to make more money. Believing that I can create a better way of doing things. A better work environment."

Dave was listening intently but didn't offer a response.

"Do you think that is what Chris is looking for?" Carl asked.

"I think that is pretty close," Dave agreed. "That is probably what most people want when they think about starting their own business."

Carl felt emboldened by their candid conversation. "So why wouldn't you start your own construction crew?"

Dave smiled as he hesitated for only a second. "I don't want to deal with customers and all the book work that comes with it. I like the potential of making more money, but I also realize the headaches that come with it."

"You are right," Carl said. "You probably understand that better than what I did when I started the company."

Carl's eyes suddenly lit up. "What if I could create some of those same benefits for you without the hassles of owning your own company?"

"I'm certainly all ears!" Dave exclaimed.

"Maybe we could create a profit-sharing plan of some kind," Carl mused. "This would give everyone the opportunity to make more money. What about the other things I mentioned? Being able to do things differently. Create a better work environment."

Dave nodded as he formulated his response thoughtfully. "You are already doing that."

"What do you mean," Carl asked.

"This conversation you're having with me right now," Dave explained. "You are asking me all these questions and asking me to be a part of these decisions. I get to help create those changes. Plus, if we have an opportunity to share in the company's profit. I think it's a fairly good reason to not start my own business."

"Hmm. You do have a good point," Carl agreed. "I will run the profit-sharing past Coach and see if he has any ideas on how we can do that. Let's wait to share any of this with the rest of the crew until we are sure what we are doing. I don't want to disappoint anyone."

"Hey that sounds good to me," Dave said.

Call with Coach

"Frankly, I don't like profit sharing," Coach's response felt rather blunt after he had listened to Carl's profit-sharing idea from earlier that day.

"Okay," Carl said slowly. "Why not?"

"It's not that I don't like sharing profits, I just don't think it is very effective," Coach explained. "I love incentive-based pay. But the payout in most profit-sharing plans are too far removed from the profit producing action to be effective in promoting change in those actions."

"You're losing me," Carl replied.

"Let's step back a little and look at what the goal might be for profit sharing. Generally, when I hear the term profit sharing,

Knowing the score informs the players that they may need to change their strategy.

it is being used to motivate front line production workers. Is that what your goal is?" Coach asked.

"Yes, I want to give the employees an opportunity to make more than just their base wage if they help the company be successful," Carl confirmed.

"That is excellent," Coach responded. "When you reward the people that help make you successful, they will stay invested in your company. When companies don't reward the people that make them successful, they end up training their competition. Different roles within your company will need different types of rewards."

"If you have a bonus system that is directly related to each week's production, an employee can make a connection to their work performance. That bonus amount is like a Key Performance Indicator {KPI} that has real meaning because it converts to dollars in their pocket."

"That's making more sense," Carl said. "Is there ever a time that profit sharing does work?"

Coach paused for a second. "Yes, it can be an effective incentive. It can provide some of the benefits of ownership, without the challenges of an actual partnership and selling shares of your company. It's best suited for managers or people in leadership positions. Their work decisions will affect the profitability of the company differently than the production worker. Don't get me wrong, profit sharing will always show any employee that the company does care about them. It just doesn't have the benefits or incentive of a weekly bonus, that's directly connected to last week's work."

"So quarterly or annual profit sharing may not be the best for production workers, but are there any other real drawbacks to it?" Carl asked, still not completely convinced that it wasn't a good idea.

When companies don't reward the people that make them successful, they end up training their competition.

"Yes," Coach replied. "Depending on how it's set up, profit sharing can actually foster resentment in your general employees."

"Really?" It wasn't quite the answer he was expecting. "How so?"

"It fails for the same reason that open book management will sometimes fail. The employees are given just enough information to become critical, but don't have enough knowledge to understand all the costs involved in a company. For example, you may see the wisdom in buying a new trailer and the need to replace that piece of equipment that still has a good resale value and will prevent maintenance issues next year. They only see that you spent \$100,000 of their profit on a machine that still worked fine."

"I can certainly see how that could happen," Carl said. "In this case it actually begins to work against you."

"Yes, it certainly could," Coach agreed. "But like most everything, if you are aware of the results it can produce, you can modify the design to produce different results."

"So how do I create incentive pay that works? What should I base it on?" Carl asked.

"I was afraid you were going to ask that," Coach chuckled, half joking. "There is no one right way to do it. But here are some things to keep in mind."

1. What are the key results? What matters to the customer? What matters to you, the company? And what is important to the employees? Are these all aligned? The company might want it done faster. The client wants it done better, and the employee just wants it to be done. The bonus needs to reward the right thing.
2. It should provide good feedback. If you measure what really matters, you can also base your pay incentives on those same key results. Everyone wants to know if we are winning. Ever think how discouraging it would be if no one told you what the score was throughout the whole game. You would only be told afterward who won. Knowing the score informs the players that they may need to change their strategy.
3. The feedback has to be simple enough to understand. Complicated bonus plans are not as effective as those that are easy to calculate.
4. It should reward team effort and not just individual goals.
5. Consider additional stretch goals. Think continuous improvement and not just prevention goals. For example, reward safety improvements rather than just rewarding no accidents. Reward improvements that will increase quality, rather than just rewarding a low number of defects.

"Having good incentive-based pay will also provide cost control. If you can set specific labor rates for complete projects or for individual steps, it can provide cost control and incentive for the employees to be more efficient and get rewarded for their efforts. Much as if they owned the business themselves."

"Have I thrown enough at you for one day?" Coach asked as he concluded.

"Well, I may not feel like I'm much closer to having a bonus plan in place," Carl said. "But I do have some good guidelines in creating it."

"For certain," Coach agreed. "I do have some additional forms that may be helpful in setting up that plan for your crew."

"That sounds great! I believe I will get Irma to help me work through some of this, and we'll see what we can come up with."

"A word of caution," Coach said soberly. "Be careful that you don't give Irma any ideas. She may put an incentive plan in place for you to help around the house."

Carl laughed, "I can certainly see that happening! I can't say I haven't been warned."

Continued next month...

Leon Yoder is an entrepreneur, author, business coach and certified DISC Personality consultant. Leon is owner of Sycamore Systems, Inc providing small business coaching and resources. He is the founder and partner of Black Anvil Media, Inc, a web development, and marketing company. Leon owned Legendary Designs, a sign company in Shipshewana, IN for 20 years.

Leon has a family of 5 children and loves to study church history and theology, especially as it relates to the Anabaptist perspective.

His book Unfinished Business is a Christian viewpoint on building a small business. Unfinished Business is available on Amazon or by ordering direct.

Any questions or comments may be directed to Leon by email: disc@leonyoder.com or by fax: 574-807-6764.



Adult Profile

- **DISC Assessment & Guide** _____ \$17.00
A self-assessment and style blend booklet.
- **DISC Assessment Sheet** _____ \$7.50
A self-assessment and DISC graph sheet
- **Unfinished Business** _____ \$18.50
Book by Leon Yoder on small business development
- **Receipt Ledger Envelopes** _____ \$14.00
(26) 6x9 envelopes with a printed ledger to categorize receipts

ALL PRICES INCLUDE TAX & SHIPPING

Sycamore Systems, Inc.
5820 N 1120 W
Middlebury, IN 46540
574-400-5844



WARDEN FORCE

TERRY HODGES



NEW BOOK
Coming Soon



NEW BOOK

True Stories! The WARDEN FORCE series consists of collections of short stories, the true adventures of some of the finest protectors of wildlife in the world. Award winning Terry Hodges was himself a California State Fish and Game Warden and supervisor/leader of game wardens for over 30 intense years. He writes with the authority possible only by those who have actually lived the life, who have actually packed a badge and a gun on behalf of wildlife and battled all manner of wildlife-destroying outlaws.

Warden Force Titles: \$14.95 each or get the entire set for \$109.99 plus \$12.50 shipping

Shipping rates: 1 book \$6.50, add \$1 per book after first book. \$150+ orders ship free | Ohio residents add 6.75% sales tax



Valley View Variety
15900 Nauvoo Rd Unit C2
Middlefield OH 44062

Phone (440) 632-0024
Fax (440) 632-0008

ENERGY EFFICIENT APPLIANCES

designed to save power and money

SOLAR PANELS

Many sizes of solar panels in stock, ready to ship. Call for quotes.



Energy Consumption Guide

(based on a 24 hour time period)

Room Temp	38°F (3°C)	+0F (-18 C)
70°F (21°C)	185 WHR	458 WHR
90°F (32°C)	295 WHR	705 WHR

Tested at 12VDC-Tested with no door openings

Solar Freeze Description

Total Volume	425 liters / 15 cu. ft.
Cooling System	Direct Cooling
Temperature Control	Mechanism
Rated Operating Voltage	12V9.6 - 17V/24V21 - 31.5V
Rated Current (A)	7/3.5 Amp 12/24 VDC
Typical Power Draw	90 Watts
Refrigeration Agent	R134A
Blowing Agent	Polyurethane
Product Dimension (in.)	W 64" / H 37.25" / D 31"
Carton Box Dimension (in.)	W 67" / H 41" / D 33"
Weight Per Carton / Net weight	200 lbs. / 170 lbs.
Performance Warranty	2 Years

MODEL ST-15 CF FREEZER

Features:

- 4.6 inch Polyurethane walls
- Double lid gasket
- Interior lid light
- Air cooled condenser for fast cool-down
- Coated steel interior for aesthetics and easy cleaning
- Operating lights for easy trouble-shooting
- Two in one thermostat (refrigerator or freezer)
- Portable (heavy duty casters) attached on bottom four corners



Available at your local solar installer.

Solar Freeze Description

Total Volume	227 liters / 8 cu. ft.
Cooling System	Direct Cooling
Temperature Control	Mechanism
Rated Operating Voltage	12V10.5 - 17V/24V23 - 31.5V
Rated Current (A)	5/2.5
Typical Power Draw	40 Watts
Refrigeration Agent	R134A
Blowing Agent	Cyclopentane
Product Dimension (in.)	W 28.6" / H 37" / D 41"
Carton Box Dimension (in.)	W 30" / H 43" / D 43"
Weight Per Carton	153 lbs.
Performance Warranty	2 Years



MODEL ST-8 CF FREEZER

Features:

- 4.5 in. Polyurethane walls
- Double gaskets
- Air cooled condenser for fast cool-down
- Coated steel interior for aesthetics and easy cleaning
- Operating lights for easy trouble-shooting
- Two in one thermostat (refrigerator or freezer)



INVERTERS/CHARGER

Distributor for Outback, Magnum and Samlex Inverters



SOLAR FREEZE, LLC - 3315 W 200 N • LaGrange, IN 46761 | phone: 260.499.4972 • fax: 260.499.4984

ASK FOR IT BY NAME **DER BLITZ**



Feather-light with a tougher, longer lasting outsole!

Calf & Knee Heights

Sizes 4-14

Extra cushion under foot

Easy on/off

Great value

WORK Light
By: 

Also look for our NEW **WORK Light** Youth Boots
EVA • Extra comfortable • Starting at size 9

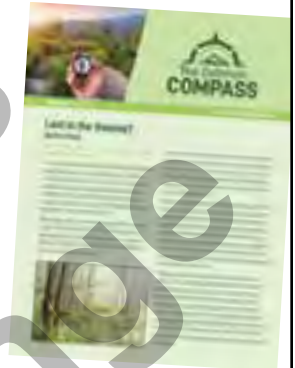
Bag Man, LLC PO Box 162 Hammond, WI 54015 | Phone: 800-796-5333 | Fax 715-796-5655



Gehman Accounting™

Inspiring Confidence™

A trusted resource that points you toward financial health and success.



"The Gehman Compass"

Subscribe to our newsletter on our website or by calling 717.354.8288.

717.354.8288 • www.gehmanaccounting.com
office@gateam.com



Masterfully Designed Skillfully *Built*

Outdoor Living



SUNRISE METAL SHOP

3070 W 350 S | Topeka, IN 46571
Phone: 260-463-4026 | Fax: 260-463-4027

Come see our booth at the

MIDWEST
Tool Expo
& Auction

**January 29-30 at the MEC
Center in Shipshewana**

*Booth Numbers:
145-148 and 207-210*

**light up the winter months
with KC Innovations!**

Hang it up, or set it down;
right side up or upside down!
Features:

- ~A reversible frames
- ~Compatible with your favorite tool battery!
- ~Budget friendly
- ~Fits up to a 30W bulb
- ~Available with pull-chain, remote, timer, and sensor!



The EZ-360

Han-D-light

Heavy Duty LED Lantern
Features:

- ~Powdercoated steel body
- ~Available in coppervein or silvervein
- ~Includes a 15W dimmable bulb and shade
- ~1 year warranty
- ~Push button switch
- ~Has a hook to hang from the ceiling



Sink Buddy

Under the Sink Lighting Kit
Features:

- ~1, 2, 3, and 4 foot bulb options
- ~Mount directly under your cabinets!
- ~Budget friendly
- ~Low battery shutoff
- ~Includes hardware
- ~Easy to use!
- ~Pair it with a light buddy and your favorite tool battery!



Han-D-Lamp

Features:

- ~Contemporary wooden base
- ~push button switch
- ~includes a 15W DC bulb and a round glass shade
- ~5"x5"x27"
- ~Sleek tabletop lamp
- ~Also ask about hanging & wall mount options



812-636-3684
Call for your local dealer!

TROOPER

by ROADEdge

Speedometer Combo Kit



1 YEAR WARRANTY

Anywhere Mount!

Fits right on Dash or use the Optional Multi-Angle Mounting Bracket Assembly for many more Applications

- Current speed
- Average speed
- Maximum speed
- (Trip) distance
- Odometer
- Ride time
- Battery voltage
- Stop watch
- Hour meter / Clock
- Accumulated ride time
- Air temperature
- Low battery indicator
- Voltage Range = 1.6 - 52.6
- Choice of Disc or Drum Brake Kits

Need a New Dash? We custom build in a broad range of distinctive styles and finishes. Contact us for Your Catalog!
Wholesale Inquiries Welcome!

DASHING WOODWORKS LLC
405 Cains Rd. Gap, PA 17527
CALL 717-808-4315

We SHIP!

VACUUM

the air in your shop!



REMOVES:

- DIESEL SMOKE
- WELDING SMOKE
- OIL MIST
- GRINDING DUST
- WOOD DUST

OPTIONAL REMOTE CONTROL AVAILABLE

NO EXHAUSTING

You have seen this powerful 2500 CFM clean air machine sell for \$2,300 to \$3,000 each...

Now Air-Vac Systems Inc. offers this same powerful 2500 CFM industrial air cleaner for only \$1,849!

Change main filter every one or two years (\$80) and 4" pre-filter every 2 months (\$13)

Each unit will clean the air in a shop up to 2000 sq. ft. (Larger shops simply add more units)

— CAN BE POWERED WITH AIR OR HYDRAULICS —

Contact us at
800-234-2473 or Rob 319-231-4711
www.Air-VacSystems.com

4555 Highway 433
Mackville, KY 40040

Phone: (859) 375-5015
Fax: (859) 375-0001



rosewood coffee
roasters
fresh coffee. pure & simple

ORGANIC COFFEE Freshly Roasted in-house

CURRENT OFFERINGS INCLUDE

- Colombia
- Ethiopia Yirgacheffe
- Papua New Guinea
- Peru
- Panama
- Harmony Blend

INQUIRE FOR RESALE PRICING

Contact us for breakroom coffee. Treat your employees to the fresh flavor and aroma of truly nice coffees

Request a COFFEE AND BREWING EQUIPMENT CATALOG

WE OFFER AUTOSHIP!
Place an order for the coffee you like and we'll send you your standard order every month.

You'll never get bored when you try something new. There's really no limit to what you can do.

~Dr Suess

Frost Free Automatic Waterer

- Fresh, Clean Water Every Use
- No Electricity
- Never Any Algae



The Drinking Post Advantage:

- Easy installation anywhere there is a pressurized waterline (25-65 psi)
- Easily remove for maintenance without digging
- No cement pad
- Simple - only three moving parts
- Always clean - always available

How It Works

1. Thirsty animal presses paddle to fill empty bowl
2. Bowl fills with fresh clean water
3. Animal releases paddle and walks away
4. All water drains out of bowl, and below frost line



Ground Level
Frost Line
Soil
Water Supply
Washed Rock

Fresh, clean, cool water in the Summer.
Warm water all Winter approximately 50F (10C) year round!

Call to Order Today

Midwest and Northeast..... **740.819.0068**
Eastern PA..... **817.687.8541**
Everywhere else **303.482.1642**

Dealer Inquires Welcome

Step Up to a Better Boot. Try These On and Feel the Difference!



The Quatro **EXTREME**

**The World's Most Comfortable
Rubber Boots!**

Comfort rated down
to -60°F

Adjustable side gusset

Quatro Comfort Insole

DER BLITZ Boot

Lightweight EVA

Tougher, long lasting outsole

Extra cushion under foot

Sizes 4-14



Real **Glacier**

Comfort rated to -60°F with the
outstanding Gel Coosh Insole for
hours of comfort!

Ask Your Local Dealers About These Brands!

- Arkansas**
Pine Creek General Store | Salem
- Colorado**
Farmstead Supply | Monte Vista
- Delaware**
Miller's Harness & More | Hartly
- Illinois**
Hillside Wood Products | Cuba
Hilltop Shoe Store | Xenia
Martinsburg Market | Pleasant Hill
O&S Tack Shop | Opdyke
Piney Branch Variety | Campbell Hill
R & M Enterprises | Arcola
Stutzman Variety | Plymouth
- Iowa**
Bear Creek Archery | Edgewood
Blue Spruce Variety | Northwoods
Community Country Store Annex | Kalona
Daniel's Misc | Milton
Gingrich Building Materials | Chariton
Grabber's Country Store | Bloomfield
Hartwick General Store | Delhi
Helmuth Saddle Shop | Independence
Horseshoe Ridge Variety | Edgewood
Livestock Systems | Charles City
Mormon Trail Store | Seymour
Petersheim Harness | McIntire
R&S Harness & Farrier Supply | Kalona
Rocky Ridge Harness | Cresco
Yoder's Shoe | Davis City
- Indiana**
A&A Sales | Monroe
Amos Graber & Sons | New Haven
Burkholder Country Store | Nappanee
Brushy Fork Variety | Canaan
Country Acre Woodworking | Connorsville
DA Footwear | Berne
Eash Harness Supplies | Millersburg
Eicher's Leather Shed | Bryant
Esch Ag Supply | Fountain City
Edward Hochstetler | Nappanee
Grabber's Country Store | Spencerville
Heron Creek Supply | LaGrange
Laura's Fabrics | Middlebury
Long Lane Harness | Rochester
L&R Footwear | Topeka
Maple Leaf Tack | Orleans
Miller's Country Store | Grabill
Miller's Dry Goods | Fountain City
Miller's Shoes | Montgomery
Milroy Shoes | Milroy
Monroe Mast | Nappanee
Pine Ridge Variety | LaGrange
Schwartz Shoe Store | Monroe
Schwartz Shoe & Variety | Salem
Stringtown Shoe Store | Goshen
Wagler's Variety | Montgomery
Wickey's Harness Shop | Canaan
Zehr Shoe LP | Grabill
- Kansas**
Beachy's Country Store | Chetopa
J.K. Harness Shop | Dennis
- Kentucky**
A&S Country Store | Glasgow
Blue Grass Leatherworks | Oak Grove
Blue Grass Variety | Bethel Ridge
Danny Byler | Wingo
E&L Horse Supplies | Smith's Grove
Moses J. Gingerich | Upton
Hillcrest Variety | Carlisle
- Little Bitty Farm | Cadiz
Mill Creek Tack | Turners Station
Ottenheim Country Store | Waynesburg
Trenton Farm Supply | Trenton
Valley View Outdoors | Scottsville
Vernon Community Leather Shop | Hestand
Yoder's Woodcraft | Leitchfield
- Maryland**
Esh Shoes | Mechanicsville
Oak Woods Shoes | Mechanicsville
- Maine**
Unity Community Market | Unity
- Michigan**
Big D's Bike Shop | Centerville
Bloomingdale Farm Supply | Bloomingdale
Byler Dry Goods | Six Lakes
Emanuel Byler | Cornell
Chupp's Herbs and Fabrics | Burr Oak
Countryside Sales | Cass City
Countryside Variety | Homer
Family Footwear | Manton
Farm Lane Footwear | Stanwood
Findley Variety | Burr Oak
Gary Henckel | Mendon
Grabber's Sales & Service | North Adams
Menno Lengacher Jr | Hillsdale
Tobacco River Footwear | Clare
Troyer's Leather | Fremont
Weaver's Variety | Gladwin
Yoder Supplies | LeRoy
Kevin Yoder | Vermontville
Yoder's General | Brown City
- Minnesota**
Beachy's Bargains | Bertha
Hershberger's Footwear | Canton
Miller's Machinery Repair | Winger
Northland General Store | Clearbrook
Scott's Genetics & Livestock Equipment | Hinkley
Slabaugh's Footwear | Long Prairie
The Country Store | Sebeka
John Weaver | Lengby
- Missouri**
Breezy Hill Variety | Linneus
Bridge Creek Sales | Knox City
Country Health Products | La Plata
Nolan Diller | Rutledge
East View Sales | Barnett
Eicher Farm Store | Curryville
Fred Frey | Alexandria
Grabber Metal Sales | LaRussell
Hershberger Shoes N More | Prairie Home
H&S Craft/Variety | Seymour
Hwy W Sales | Stanberry
Jamesport Farm Supply | Jamesport
Meadow Lane Store | Windsor
Midwest Saddlery | Spickard
Niangua River Outdoors | Tunas
Northwest Metal | Bethany
Orchard View Products | Queen City
Osage Valley Harness | Rich Hill
Ozark Variety | Dixon
Rolling Acres Variety LLC | Moberly
Triple H Feed | Miller
- Mississippi**
U&M Footwear | Randolph
- New York**
Brutus Farm & Country | Weedsport
Coblentz Footwear | Conewago Valley
Country Knob Shoes | Clyde
Edgewood Country Store | Penn Yan
- Dan Hershberger | William
Finger Lakes Dairy | Seneca Falls
Girod's Harness & Repair | Houghton
Hilltop Leather Goods | Marathon
Hilltop Variety | Holland Patent
HR Footwear | Wellsville
Locust Lane Harness Shop | Romulus
Maple Ridge Harness | Panama
Miller's Country Store | Burke
Rennos Boots | Groton
Dennis Shelter | Willsboro
Sunset Farm Tack & Harness | Medina
Jonas Troyer | Earlville
Twin Maple | Fultonville
Valley View Harness | Belfast
Henry Yoder | Huevelton
Yoder Manufacturing & Sales | Addison
- North Carolina**
Ellenboro Tack & Repair | Ellenboro
- Ohio**
Berlin Leather | Millersburg
Cedar Creek Leather Shop | Bellville
Charm Harness & Boot | Charm
Cornerstone Merchandise | Shiloh
Country Trim | Fredericksburg
Danville Harness Shop | Danville
Farm Family Basics | Winchester
Farmerstown Shoe N Gift Shop | Baltic
Grand Valley Footwear & Outdoor | Orwell
Hershberger's Shoes & Boots | Chesterhill
Hidden Acres Footwear | Big Prairie
Home & Heart Variety | Adamsville
J&S Yoder Dry Goods | Homerville
Jerusalem Variety | Jerusalem
Daniel Keim | Ashland
Keim Woodcraft | Gallipolis
Mel's Shoes N More | Middlefield
Miller's Footwear & Variety | Sugar Creek
Mt Hope Harness & Shoe | Mt Hope
Mullet's Footwear | Middlefield
Mullet's Harness Shop | Middlefield
Raber's Harness & Shoes | Oak Hill
Raber's Harness & Supply | Millersburg
Raber's Shoes | Peebles
RML Boots & Shoes | Fredericktown
Shetter's Harness & Misc | Mechanicstown
Splintered Arrows Taxidermy | Hicksville
Stauffer Harness Shop | Hillsboro
Stoltzfus Variety | Middlefield
Walnut Hill Feeds | Shelby
Weaver Shoe Shop | Apple Creek
- Oklahoma**
Creekside Sales | Choteau
- Pennsylvania**
Byler's Shoe Variety | Jackson Center
Centerville Shoe & Harness | Centerville
Clarion Family Fabrics | Sligo
Countryside Designs | Sugar Grove
Creekside Footwear | Port Trevorton
C&S Country Store | Newburg
Elmsport Supply | Allenwood
Eli Hochstetler | Atlantic
Feed&Supply Center | Northern Cambria
Good's Store | East Earl
Good's Store | Quarryville
Good's Store | Schaefferstown
Good's Store | Ephrata
Green Tree Hardware | Quarryville
Hochstetler Shoes | Venus
Kauffman's Store | Loganton
- Keystone Supplies | Atlantic
Levi Weaver | Smicksburg
Martin's Farm Supply | Greencastle
Miller Cabinet Shop | Kennerdell
Mills Hill Variety | Ulysses
Mountainside Shoe Shop | Belleville
Mountain View Ag & Equine | Mt Pleasant Mills
Neal's Harness Shop | New Wilmington
Peachey Harness & Farm Supply | Belleville
Ridge Road Country Store | Beaver Springs
Schwartz Country Store | Springboro
Schwartz Farm Supply | Silgo
Shetler's Sewing Shop | Union City
Valley Brook Dry Goods | Meyersdale
Valley View Farm Supply | Millfintown
Weaver's Farm Supply | Fleetwood
Weaver's Merchandise & Shoes | Centerville
Yoder's Harness & Shoes | Reynoldsville
- Tennessee**
Borntrager Harness & Saddle | Buchanan
Cedar Home Shoes | Elmhurst
David's Wheel Shop | Summertown
J & K Footwear | Stantonville
Mountain Hardware | Spencer
Miller's Country Store | Holladay
Quality Feed & Tack | McKenzie
Shetler's Shoes | Delano
- Vermont**
Rudy Kauffman | Orlean
- Virginia**
Burkes Garden General Store | Tazewell
Cedar Creek Farms | Cullen
King's Country Store | Nathalie
Rough Creek Outdoors | Charlotte Courthouse
- Washington**
Farm & Home Hardware | Basin City
- Wisconsin**
A-N-R Sales | Blair
Clearview Country Store | Baldwin
Countryside Bent & Dent | Albany
D&S Bulk Foods & More | Kennan
Eddie Cornerman Shoes | Curtiss
Four Corners Variety | Soldiers Grove
Garmen Clothing Store | Colby
Gingerich Woodshop | Fairchild
Hank's Farm & Food | Sheldon
Hillside Country Store | Reedsburg
Hilltop Repair | Dalton
Maple Drive Harness | Viroqua
Mapleleaf Variety Store | Gilman
Martin Farrier Supply | Thorp
Miller's Engine Repair | Lancaster
Miller's Footwear | Loyal
Pinecrest Farm Supply | Athens
Pleasant Hill Supply | Chetek
Preston Valley Farm Shop | Fennimore
Rockcreek Sales | Greenwood
Salem Ridge Footwear | LaFarge
SL Sales | Platteville
Sunny Ridge Sales | Tomah
Trail Lane Sales | Loganville
Twin Lakes Store | New Auburn
Twin Oak | Clintonville
Yoder's Fabrics | Wautoma
Yoder's Farm Supply | Westby
Yoder's Repair | Rice Lake
- West Virginia**
Forest Hill Community Sawmill | Ballard
Peachey Shoe Store | Letart

If your community is not represented on this list and you are interested in becoming a dealer, please contact us!

Bag Man, LLC PO Box 162 Hammond, WI 54015 | Phone: 800-796-5333 | Fax 715-796-5655



Great source both for products and information for anyone with a business. — *J. Borders Spring Mills PA*

Keep up the good articles and clean advertising. I enjoy the PCBE and look forward to the next issue! — *R. Martin Akron IN*

I cannot begin to say how much this magazine has helped me in the start of a new business! Keep up the great work. — *V. Burkholder, MO*

USE FORM TO SUBSCRIBE TO THE **PCBE**

PLAIN COMMUNITIES BUSINESS EXCHANGE

THANK YOU FOR YOUR SUBSCRIPTION

Business Name _____

Occupation _____

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____

Card Holder's Name (print): _____ (signature): _____

Credit Card Number: _____

Expiration Date: _____ CVV: _____ Zip Code: _____

PRICES

- 1 year at \$25.00
- 2 years at \$40.00
- 5 years at \$75.00

Receive most recent back issue...\$7.00

Canadian Rates - US Dollars

- 1 year at \$45.00
- 2 years at \$80.00

PAYMENT METHOD

- Check
- Cash
- Credit Card

Mail Subscriptions to: PCBE, P.O. Box 520, Millersburg, PA 17061
or Fax to 717-427-1600

Need to do inventory? Need to track sales?
 Want to create customer profiles?
 Want to combine your cash register, time clock,
 and credit card machine?
Try one of our all-in-one POS systems!
 (You do not need internet!!)
 All of our POS systems offer touchless payments!



We do all kinds of payment processing to get you paid!
 » Need check guarantee? (never get a bad check again!)
 » Need recurring billing or offer your customers' payment plans?
 » Need to take payments on your website or would like to set that up?
 » Need a way to take payments on your mobile?

Want to eliminate 100% of your credit card processing fees?
 No monthly fees, no annual fees, no fees at all!
 Our patent program allows you to save 100% of your credit card processing fees!

We offer FREE standard processing equipment to all of our clients (and free credit card paper too!!)



As With All JadaPay Accounts

- NO CONTRACT OR LEASES
- GUARANTEED RATES FOR LIFE OF BUSINESS
- We do your PCI for you to guarantee compliance
- Free credit card paper
- Direct customer service and tech assistance
- FREE Standard Terminal Placement
- FREE Gift Card Service

BULK FOOD STORE/ GROCERY EXPERTS
 (multi-lane, EBT, cash discount, POS, etc.)

Need Wireless?

Our machines run on AT&T or Verizon
 We have smart and non-smart machines

Need more than wireless? Use a black box only for a phone line?
TRY WIRELESS DATA with a JADAPAY box! Locked down, no website access!
Gets you a faster connection without internet!

Need to create a social media page?
 Need help creating commercials/ads to draw in customers to your location?
 Need help creating relevant and new content?
 Need help creating or maintaining a website?
 Would you like to accept payments through your website?

We have over 20 years of social media/website creating and maintaining experience.



We can help!

From speciality retail stores to hardware/lumber yards and restaurants to online stores, we do it ALL!

MINI BARN/SHEDS/ OUTDOOR FURNITURE EXPERTS
 From 1-100 lots, we got you covered.
 Wireless, customer tracking, multi-location processing, etc.
 *references available!

Heartland
 North American Bankcard
 Elavon
 TSYS
 Retriever
 Your local bank
 Central Payments
 First Data

If you use one of these companies for your current processing, we guarantee a minimum savings of 10% or will give you \$500 cold hard cash!!!!

VISA CHECK PROCESSING AMERICAN EXPRESS PIN DEBIT
 MasterCard DISCOVER
 EBT WEB SITE PROCESSING



FAX: 812.705.7220
 JOHN PAUL DAVIS
 (NATIONAL):
 502.533.5929
 JP@JADAPAY.COM

FAX: 319.409.9998
 MERVIN YODER
 (CENTRAL/EAST):
 317.512.8459
 MERVIN@JADAPAY.COM

FAX: 877.791.4971
 WENDELL MARTIN
 (WEST):
 360.791.8483
 WWW.JADAPAY.COM



Leading-Edge Lighting Solutions

Our Popular NützLight #5200 pictured

#1136 Unbreakable Light Shield



- Now in shatterproof material for greater durability
- Only **\$49⁹⁵** (Bulb and Lightshield sold separate)
- Great, No Hassle warranty service

Combined with our Unbreakable Light Shield, powder coated Black Metal Bracket, Blinker Board, and Durable, Nickel Plated Contacts, our Nützlicht is built to last for years of reliable use.



Our Unbreakable Light Shield is guaranteed not to break yet is very rigid and with even better pricing.

\$5⁹⁵ Retail, Dealer pricing available.

Our Rugged BeaconLight

- Now available in **Milwalt**..... **\$59⁹⁵** (Bulb sold separate)
- Available with **Remote** option..... **\$99⁵⁰** (Bulb sold separate)
- **30 Watt** and **40 Watt** bulb recommended.



Our All NEW Milwalt

Our all New **MILWALT** has been added to our growing adapter lineup. Accepts both Milwaukee and Dewalt batteries and has latching for both brands.

Mass production enables better pricing ... **\$3⁹⁵** Retail, with Dealer pricing available.

We have a variety of options and configurations in stock.



Ask us about "Custom Programming" options for our High Current Blinker Board in order to fulfill your needs.

Lancaster  Lanterns LLC

5264 White Oak Road, Paradise, PA 17562

717.340.4678

How Our Values Impact Business Decisions

NOLAN BECHTEL

“Our values are what shape us, setting our feet on a particular course, and bringing us to a specific end!”

All business owners feel the pressures of the daily decisions that are part of running a business. We are conscious of those decisions and intentional about making them. In contrast, we aren’t always conscious of or intentional about our values. Yet it is our values that lead us in one direction or another as we make decisions. Values shape our goals, and our goals shape the direction we go.

In this article we will examine seven values that are imperative for the Christian businessperson.

1.) Kingdom Building

“A kingdom business is an enterprise directed by the Holy Spirit and managed by a godly leader that uses its time, talent, and money to meet the spiritual and/or physical needs of the community around them to advance God’s purpose.”

Business dare not become an isolated compartment of our lives untouched by the values we claim to hold. We need a source of control in our business ventures. Business decisions are not “just business.” They should be a matter of prayer. A desire to please God helps us maintain Biblical business practices and make choices that are consistent with God’s character.

The value of kingdom building must prevail over one’s desire for personal wealth. The drive to get rich cannot be the reason for a Christian business, because it’s not a Christian motive. In His teaching on wealth and worldliness, Jesus says, in effect: If My kingdom were of this world, then would My servants build earthly kingdoms. But since My servants are building the kingdom of God, they don’t encumber themselves with earthly kingdoms! (See *John 18:36, Matthew 6:19–21*).

Putting God’s kingdom first isn’t natural to our humanity.

Cultivating a heart desire to build God’s kingdom is a guard against our natural, base desire to build personal empires for ourselves. Kingdom building is not a value we can achieve or change with personal effort—it requires surrender to God and a regenerated heart.

2.) A Godly Testimony

“I would rather be known as a Christian than as a merchant.” ~James Cash Penney, founder of JCPenney

Preserving a Christian testimony in business requires a certain amount of detachment due to our status as strangers and pilgrims. We are in the world but not of the world. (See *John 17:15-16*) Because we rub shoulders with worldly people in business dealings, we must make a conscious effort to remember our heavenly citizenship.

We all care about the image of our businesses, and we face pressure to conform to business practices around us. However, this value of being a godly testimony calls us to consistently portray Christ in our businesses. Our desire to maintain a godly testimony makes a difference in the types of people we hire for positions that prominently represent our companies. This value also prevents us from hiring unbelievers to accomplish things in our businesses that are contrary to Biblical principles. From collection practices to fair negotiation to paying bills, all facets of business are subject to the test of a consistent testimony.

This value urges us to do more than just what we know as “good business”: performing quality work, providing good service, and keeping our promises. Advertising is an opportunity to reach out and present Christ. Advertisements, hold music, free literature racks, email signatures, pens, and calendars provide opportunities for phrases or verses that remind our customers of eternal values and principles.

I typically don't advertise at sports events, but I did have the opportunity to display an 8' x 16' billboard on the ball diamond fence at our local public school. I nabbed it as a good way to challenge the Estacada high school students to think beyond their sports. Our business slogan, "Live Every Day for Jesus," was printed boldly across the bottom of the banner.

Leaving a Christian testimony is most effective when it becomes part of our company culture. Our Christian employees should understand that this value allows them time to witness to and listen to seeking and hurting customers. Not all our employees may be believers, but should understand that they must operate within the scope of acceptable testimony as they represent the business.

3.) Relationships

"You add value to people when you value them." ~John Maxwell

A secular business may view employees and customers only from a financial perspective. For a Christian business, they are much more than just numbers and dollar signs. They are people who need affirmation, encouragement, or a listening ear. Interaction with them becomes an opportunity to help them grow. Have you ever hung on to an employee who in a business sense would have been smarter to let go, but you wanted to help them in some way? That's what it's like to value relationships in business decisions.

Valuing relationships brings stability to a company. Employees tend to stay with a company that cares for them. Customers love a company that takes time for relationships. Company policies and agendas matter, but prioritizing relationships brings more value to a company than either of these.

Relationships require an investment of time and patience. With the pressure of a crowded schedule, we sometimes resist taking time for employees' or customers' personal problems, especially when we think the issues are simple enough they should just get over it!

Time is sometimes our most difficult sacrifice as employers; time to talk with the employee who lacks self-confidence and feels the world is against him or time to talk to the contractor who is going through a divorce. I remember needing to apologize to a customer for being abrupt and not taking time for him. He was a big talker, and I thought I knew where he was going with the conversation. I had been in the middle of time-sensitive work and had cut him off.

Never be too busy to take time to care. It's easy to be short in conversation when under pressure and to give the sense that it's time to end the conversation.

4.) Life

"10 fingers, 10 toes, 2 eyes, and 1 nose . . . safety counts!"

Valuing life must prevail over an emphasis on efficiency. As plain people, we are known more for our ingenuity and efficiency than for our safe work environments. Valuing life means we won't disable safety features to enable higher efficiency.

Valuing life requires sacrifice and expense. Safety guards, lock-out/tag-out procedures, seat belts, hands-free communication

while driving, and limited driving hours all cost money, time, and efficiency. But if we value our employees' safety, we will follow the laws governing safety procedures.

God's Law emphasized personal accountability in safety issues. Exodus 21:28-29 says, "If an ox gore a man or a woman, that they die: then the ox shall be surely stoned, and his flesh shall not be eaten; but the owner of the ox shall be quit. But if the ox were wont to push with his horn in time past, and it hath been testified to his owner, and he hath not kept him in, but that he hath killed a man or a woman; the ox shall be stoned, and his owner also shall be put to death."

We sometimes think of safety laws as foolish and unnecessary, and sometimes they are unnecessary for the careful individual. But obeying OSHA laws is not only about avoiding liability—it's about caring for people's welfare. Whether it's marking zones that customers cannot enter, packaging materials safely for transport, or considering consumer safety in our products, valuing life should be a priority.

In general, we as Anabaptist people place a low emphasis on insurance. We also don't take others to law, and we avoid using the law defensively when faced with lawsuits and worker's compensation claims. Therefore, Anabaptist businesses hiring mostly Anabaptist people can be tempted to be careless regarding safety issues because we aren't worried about lawsuits. The opposite should be true, and because we highly value each person's life, we ought to have the safest workplaces out there.

Anabaptist Financial - Continued on Page 40

MOM'S LAUNDRY HELPER
Mega SPINNER

\$289.00
Electric

Only takes 150 watts to Run

- 20% Bigger than traditional spinners
- 6Ah DeWalt or Milwaukee, runs 10+ loads
- Removes up to 80% of water from clothes
- Fully serviceable with 1 year warranty

Available in 12v, Air, Cordless and Electric

Cordless DeWalt, Milwaukee, Makita Available

Schlabach ENGINE

330-698-0229

Dealer Inquiries Welcome

5.) Honesty

“No legacy is so rich as honesty.” ~William Shakespeare

Businesses must make a profit to survive, but as a matter of principle, honesty must always prevail over profit. Honesty isn't the easy road, and if it isn't rooted deeply in our hearts, it will be lost to compromise. When honesty is a way of living, it takes a lot of the pressure out of decision-making in difficult situations because this factor is settled: we *will* be honest!

Honesty shapes our goals in maintaining our business reputation. There is the lie that's told to maintain a reputation, and then there's a reputation that's maintained because we won't tell a lie—we must live by the latter. Mistakes are inevitable, but more crucial than the mistakes is how we handle them. Our approach with our customers should be “If we made a mistake, we'll correct it,” rather than a default insistence that “We did it right.”

Honesty always pays, even when it costs; for example, the \$20,000 project 150 miles away where we rolled a 2” mechanical seam panel with striations like we typically do. Before our driver got back to the shop, we got the call everyone dreads: the panel was supposed to be flat pan. We had a trail of paperwork confirming it was our fault, and the next day we were rolling it all over again.

Misrepresenting product and product capability are probably the most frequent areas of dishonesty in business. Warranties that don't give a fair representation are also on the list. In addition, we should be honest in how we represent our company's policies and benefits to employees.

6.) Stewardship

“Who then is a faithful and wise servant . . . ? Blessed is that servant, whom his lord when he cometh shall find so doing.” (Matthew 24:45–46)

The Christian businessman's sense of stewardship will prevail over his right to ownership. Our world admires successful business owners. Being a business owner brings a sense of real accomplishment, but the believer realizes that it all comes from God and is ultimately for His glory.

Seeing yourself as a steward requires an attitude of humility and servanthood. It's easy to lose this part of the stewardship principle and live as though we deserve to be served, especially because we hire people to work for us.

Abuse of the ownership perspective leads to pride. The greater our emphasis on *mine*, the more reactionary we tend to be when *mine* is wasted, damaged, abused, or lost. This does not bring glory to God.

Stewards manage business with goals that bring profit to others. Stewardship transforms the stingy, clutching hand into a caring, open hand. This value works to profit employees, to bless the local church, and to contribute to needs of organizations reaching the world.

A “God as owner of all” perspective motivates all decisions for His glory. This value helps us sort through decisions of growth, equipment purchases, and other company spending. Knowing that we are stewards of God's things influences decisions about equipment maintenance and business processes to aid in efficiency and profitability.

7.) Quality

“And whatsoever ye do, do it heartily, as to the Lord, and not unto men.” (Colossians 3:23)

Minimizing loss is crucial to any profitable business. There is a ditch on both sides of this road. One side is so focused on loss prevention that we go to market with substandard product rather than assume the loss of the mistake. The other side is being so quality-focused that we produce an unaffordable product or need to sell at a loss to move it.

A business that follows the Golden Rule will find it natural to value quality in service and product. It goes back to the principle Jesus declared to treat others the way you would like to be treated. Following are some ways you can give others the quality and service that you'd expect to receive if you were in their shoes.

Implement processes that bring added value to customers, such as checks and balances for quality control. Reliable and consistent processes are invaluable and will help build any business's reputation.

Empower employees to always treat the customer fairly. Employees need to understand company policy and expectation regarding their own performance. They should also be empowered to make decisions to keep the customer happy as much of the time as possible.

Go the second mile to achieve customer satisfaction. This teaching of Jesus is not always easy to do. Doing so, however, will tend to draw attention to Himself, and as we acknowledge Him it clearly identifies who we are following!

Conclusion

I believe no amount of business school training or work experience can teach what is ultimately a matter of personal character. Businesses are not dishonest or greedy, people are. Thus, a business, successful or not, is merely a reflection of the character of its leadership. ~S. Truett Cathy, founder of Chick-fil-A

Consider your business values. Do you see areas in your business that need change? Any mountains your business needs to climb? Change in business is often a difficult terrain. Our habits keep our businesses in the same old ruts, and our weaknesses lead to predictable failures.

Progress demands change. Applying our values requires change. I challenge you to climb the mountain before you. It may be rugged and intimidating, but it beckons you to conquer it and see what lies beyond. As you climb this mountain of change, the views allow you to see your path from a different and higher perspective.

Embrace the pain and answer the call: old dogs *can* learn new tricks, and old ruts can lead to new, untrodden territory! After you get past the pain of the initial work of those changes, you will wonder why it took so long to conquer your resistance!

Nolan Bechtel is from Estacada, OR, and has owned Metallion Industries since 1999. He is a minister in the Porter Mennonite congregation. Additional business articles and booklets may be ordered from Anabaptist Financial at afweb.org/resources. Or you can call or write to Anabaptist Financial, P.O. Box 68, Walnut Creek, Ohio 44687; Phone 570-468-1271. Catalog available upon request.

MIDWEST TOOL EXPO & AUCTION • JAN 29 & 30



Expo: Friday 9-6 & Saturday 8-2 • Auction Starts: Friday 3pm & Saturday 9am

UP TO 6 AUCTION RINGS SELLING AT ONCE!

OVER 250 VENDORS!

\$20,000 TOOL & EQUIPMENT GIVEAWAY!

SEMINARS!

7th Annual

**MIDWEST
Health & Wellness
EXPO**

*Tension
Tamer*

VitalLife

20th Annual

**MIDWEST
Tool Expo
& Auction**

ALPHA

ALPHA

FINISHWOODS

@MICHIANA EVENT CENTER (MEC)

455 E Farver St, Shippshewana, IN 46565

**\$5 Admission
Children 15 & Younger - Free**

EXPO: Ervin Miller • 260.768.3033 Fax: 260.768.3133
Ervin@ESWoodCreations.com

AUCTION: Robert Mishler 260.336.9750
Robert@schraderauction.com



See You at the MEC!

INTRODUCING OUR NEWEST DESIGN!

- Hand Hewn Exteriors
- Pre-stained and Chinked
- Ready to Assemble

FEATURES

- Solid Log Walls
- Pre-cut Kits
- White Pine Logs



ASK ABOUT FREE SHIPPING

*Order Yours
Today!*

STONEY CREEK CABINS

Call: 660-773-5550 Fax: 660-773-5560 • David Schrock – 24913 Hennepin Place, Bevier MO, 63532



K9 2400



CK105E

0% UP TO 72 FINANCING* MONTHS **OR**
UP TO \$600 CASH BACK*

0% UP TO 84 FINANCING* MONTHS **OR**
UP TO \$3,100 CASH BACK*

*See Hoover Tractor for qualifying details and restrictions.

(T-L-B) ON SELECT MODELS

SAVE THE DATES

YEAR END PARTS SALE

DEC. 15, 16, 17, 2020

NEW YEARS DAY AUCTION

7:00 AM BREAKFAST SERVED
 8:00 AM AUCTION BEGINS



SPRAYER CLINIC

JAN. 15, 2021 • 9 AM & 1 PM

CASH SALE DAYS

JAN. 25-30, 2021



11715 OLD TURNPIKE RD | MIFFLINBURG, PA 17844
 HOURS: MON-FRI: 7:30AM-5PM | SAT: 7:30AM-12PM

PARTS DELIVERY AVAILABLE! (570) 966-3821

AVAILABLE NOW

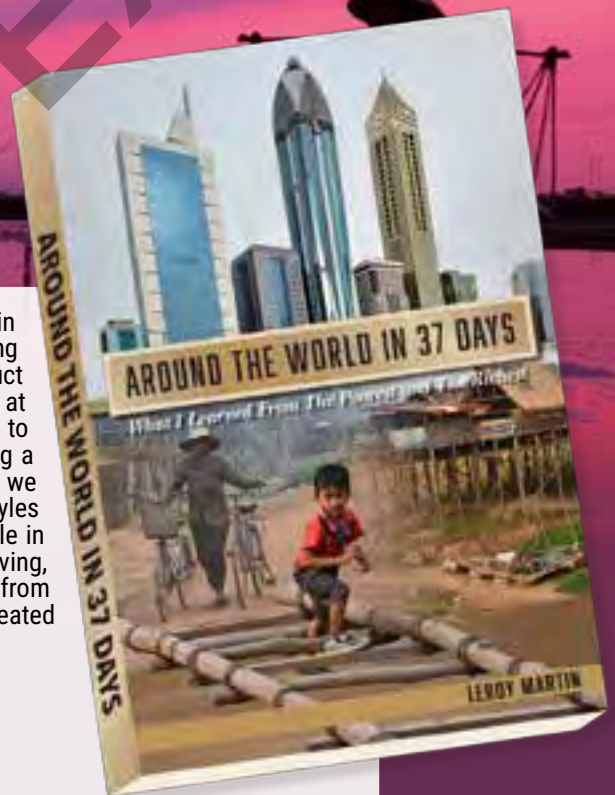
PAPERBACK 6" X 9" 272 PAGES WITH MORE THAN 400 COLOR PHOTOGRAPHS COMPLETE WITH DETAILED CAPTIONS

Makes a Great Gift

While reading this book, I found it very interesting to learn of the many ways in which people make their living who have a lot less than we Americans. Floating farm markets on the Mekong River, where the buyer and seller would conduct their transactions from their small boats. Repairing garments while sitting at a sewing machine beside the road. Using hand cranked, smoky generators to make espressos, to training camels for racing in the Dubai desert, is naming a few. Speaking of camel racing takes us to the glistening city of Dubai where we ride the elevator to the top of the world's tallest building. The excessive lifestyles the Dubai city offers the rich tourists is a stark contrast from the poor people in Southeast Asia. We learn that, despite the struggles of the poor to make a living, they still have a smile to share with a stranger. I find that there is much to learn from other humans around the world and lest we forget, let's remember that God created every one of them.

A Reader — Lavern Martin

ORDER FORM LOCATED ON NEXT PAGE



WHOLESALE INQUIRIES - Contact: 484-901-9671 or Email: atw37book@yahoo.com



SHIPPING PRICES DO NOT REFLECT RATES FOR CANADIAN ORDERS.

RETAIL ORDER FORM	QUANTITY	AMOUNT
EUROPEAN EXCURSIONS	\$15.99 each X	
AROUND THE WORLD IN 37 DAYS	\$13.99 each X	
	SUB-TOTAL	
	S&H	\$3.50
	PA Residents add 6% Sales Tax	
	TOTAL	

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Order from:

LEROY MARTIN – PO Box 159, Denver, PA 17517
No Credit Card - Orders must be prepaid by check.

270+ pages, with more than 300 full color photographs complete with detailed captions.

Riveting accounts of Leroy's solo adventures while traveling to 19 countries in Europe will transport you from your armchair to the seat of a Venetian gondola, an ancient Roman Colosseum, as well as a Belgium dungeon where early Anabaptists had suffered for their faith. The author also takes readers on a brief tour of the Nazi labor/extermination camps at Auschwitz-Birkenau in Poland and enjoys both a dogsled and reindeer ride at the Arctic Circle, deep within the forests of Finland. A brief visit to a hotel (and restaurant) which are both constructed entirely of ice and snow is certainly a memorable moment. Embark on a European adventure as you follow along in this fast-paced book.

WHOLESALE INQUIRIES - Contact: 484-901-9671 or Email: atw37book@yahoo.com



STOLL BROTHERS STEEL BUILDINGS

509 South East Street,
Odon, Indiana 47562

Call:
800-577-4053 ext. 1669
for more information

ADVANTAGES OF STEEL BUILDINGS

- Bigger
- More durable
- Will last longer
- Better
- More permanent
- Stronger
- Low Maintenance
- Will hold its value longer
- Better Value –
Bigger bang for your buck



We have a variety of options to fit your custom needs and specifications. Providing a wide range of styles and sizes, we work hard to ensure that you receive the best care and support before, during, and after you have a completed building. Furthermore, our buildings are built to withstand the test of time. Using high-quality steel and talented fabricators, you can be confident that your building will be built to last. We are excited to design, manufacture, and deliver a building that will hopefully surpass your expectations.



2 Extra free 5.0 Amp batteries included
(total of 4 batteries included)

Free Batteries

18V X2 (36V) LXT®
Lithium-Ion Brushless Cordless
Blower Kit (5.0Ah) BL™ Brushless motor
delivers up to 120 MPH
air velocity and 473 CFM of air volume.



XBU02PT1

18V X2 (36V) LXT®
Lithium-Ion Brushless
Cordless 14" Chain Saw
Kit (5.0Ah) Makita-built
Outer Rotor BL™
Brushless Motor
direct-drive system
provides high power
efficiency equivalent
to a 32cc gas
chain saw.



XCU03PT1

18V X2 (36V) LXT®
Lithium Ion Brushless Cordless
14" Top Handle Chain Saw Kit
(5.0Ah). Power equivalent
to a 30cc gas chain saw.
Top handle design built for the
professional tree care industry
delivers gas equivalent
performance. Torque boost
mode powers through thick or hard
branches. Variable speed trigger
and high chain speed
(0-3,940 FPM).



XCU08PT

18-Volt X2 LXT
Lithium-Ion (36-Volt)
Brushless Cordless 7-1/4
in. Circular Saw Kit with 4
Batteries (5.0Ah) Delivers
up to 610 cross-cuts per
charge in 2x4 SPF using
two LXT® 5.0Ah batteries
0°-56° bevel capacity
with positive stops at
22.5°, 45°, and 56°.



XSH06PT

18V X2 (36V) LXT® Lithium Ion
Brushless Cordless 9" Power Cutter Kit,
with AFT®, Electric Brake, 4 Batteries (5.0 Ah).
The BL™ Brushless Motor is powered by two 18V LXT®
batteries eliminate the hassle of engine pull start. Makes
single pass cuts up to 3-1/2" in various materials. AFT®
turns the motor off if rotation of the wheel is suddenly
forced to stop. Integrated water delivery
continuously feeds water for
OSHA Table 1 Compliance.



XEC01PT1

Stoll Brothers

Complete Supplier of Woodworking Tools and Machinery

P.O. Box 367, 509 S.E. Street, Odon, IN 47562
(800) 603-8923

Call us for pricing or for a free catalog.
Table Saws, Planers, Band Saws, Sanders, Jointers, Wood Lathes, Cordless Tools & More.....



ANTHRA-GLO

MODERN & INNOVATIVE

- ▶ BURNS ANTHRACITE RICE COAL
- ▶ DS THERMO SMART-FIRE TECHNOLOGY (TSFT)
- ▶ DIRECT VENT



Gas Boiler



Anthra-Max
Fireplace Insert



GH Blast
Greenhouse
Furnace

Gordonville, PA

DS
STOVES

Please call for your closest dealer.
717-768-3853

Just Add Wood and You're Ready To Make Money In Firewood!
BRUTE FORCE Gives You Choices Based On Production Needs... Invest Less! Produce More!



Model 14-24

- Optional 20 HP Honda or 26.5 HP Kohler
- 18" Cut diameter
- Up to 3 cords per hour



Model 20-24

- Model 20-24 Firewood Splitter
- Fastest commercial splitter at the Paul Bynyan Shoot out!
- 20 HP Honda engine



Model 24-30HD

For Large Logs & Big Production!

- 30" diameter cut
- 56 HP Kohler diesel engine
- Up to 6 cords per hour

Custom color options for all Brute Force equipment

Every BRUTE FORCE Processor comes with our exclusive Round Trough to handle crooked wood with ease!

- Firewood Processors
- Log Splitters
- Firewood Bundlers & Conveyors

BRUTE FORCE

715-678-0037
<https://www.bruteforceusa.com>
 email: bruteforcemfg@yahoo.com

Dealerships Available & Rental Opportunities

It's time for some
SPRING CLEANING

269-659-3950
 27539 Londick Rd.
 Burr Oak, MI 49030
 7½ miles north of Sturgis, MI via M-66

Laundry Maid Spinner
BETTER BY DESIGN

- Stainless steel construction. • Improved brake system.
- Electric or battery models. • Quick ship available

Battery Model Compatible With

Makita
 DEWALT
 Milwaukee

A Great Gift for Mom on a Rainy Day.

CHARM ENGINE
 Call: 330.893.3033
 4741 State Route 557
 Millersburg, Ohio 44664

WINEBURG LAWN & GARDEN
 Call: 330.359.0330
 2380 US Route 62
 Dundee, Ohio 44824

Having Trouble Keeping Your Laundry on the Line ...

Try our new PolyGrip or Stainless Pro clothespins. A quality clothespin that will not rot, rust, stain, freeze, or twist apart.

PolyGrip

- Durable molded poly
- Stainless steel spring
- Made in USA

Green
 Clay
 Pink
 Weathered Gray
 Blue

Stainless Pro

- Stainless steel construction
- Stainless steel spring
- Made in USA

Stainless Pro Clothespins... Retail
 Pack of 25 3040...\$24.50

Ask for PolyGrip or Stainless Pro clothespins at your local store or see shipping rates below. PA residents add 6% sales tax.

PolyGrip Clothespins	Retail
Two-color pack of 24	3045.....\$15.60
Two-color case of 288 (12 packs)	3046.....\$149.75
(Each pack includes 12 clay & 12 weathered gray clothespins)	
Tri-color pack of 24	3047.....\$15.60
Tri-color case of 288 (12 packs)	3048.....\$149.75
(Each pack includes 8 each: Pink, Blue, and Green clothespins)	
PolyGrip clothespins also available in bags of 100.	Call for volume pricing!

Wholesale Inquiries WELCOME

GEORGETOWN SALES LLC
 375 Old Dam Rd, Christiana, PA 17509
 610-593-5193

Shipping Rates: 0-45...\$9 45-120...\$12 120+...\$15

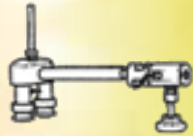
HC LANTERNS

418 Furnace Road • Quarryville, PA 17566
 717-786-1049 • 8:00-8:30 a.m.
 FREE LITERATURE • WHOLESALE / RETAIL

Store Hours:
 Mon-Thurs ...
 7AM-5PM
 Fri ... 7AM-7PM
 Sat 7AM-12PM

A FULL LINE OF LANTERN ACCESSORIES

PROPANE LAMPS



#2214 Head
\$55.00



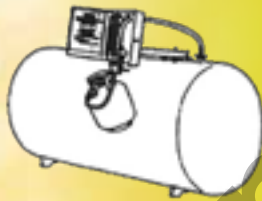
#415 includes everything in photo
\$193.00



#3214 Head
\$55.00

Automatic & Manual Propane Tank Fillers

The tank fillers with a scale that propane suppliers are recommending.



Prices starting at **\$203.00** depending on what you need.



CARRIAGE WASH & HARNESS CLEANER

Clean Your Buggy The Easy Way

Looking for **WHOLESALE BUYERS** selling in volumes of
 1 gallon ♦ 5 gallons ♦ 55 gallons

Phone# 717-250-1271

Character is the ability to carry out a good resolution long after the excitement of the moment has passed.

~Cavett Robert

BACK COUNTRY OPTICS

New Color Catalog With Bargain Cave

We give volume discounts
 Free Shipping!
 Ich kann deutsch!

Call Michael Today!
 660-773-5550
 24913 Hennepin PL, Bevier, MO 63532
 Mention code **PCB5** for 5% off

Forklift Parts, Sales, Service & Repair

Your one source for forklift parts for all makes and models

We now stock Cantilever Racking, Pallet Racking, and Gondola Shelving.



UNI CARRIERS
 FORKLIFT



- Tires and Wheels
- LP Tanks and Accessories
- Seats
- Lights
- Filters and Tune-up Parts
- Engine, Transmission and Brake Parts
- Attachments
- Fork Positioners
- Side Shifters
- Clamps
- Rotators
- Lumber Forks and Standard Forks
- Extra Wide Carriages



Your #1 Source for Motor, Transmission & Hydraulic Repairs on Your Equipment and Shop with Experienced Mechanics to take care of all your repair needs.

RENTALS up to 30,000 lbs.
 Diesel & LP Gas

5736 Lincoln Hwy, Gap, PA 17527
 717-442-9334 • 1-888-442-9330 • Fax: 717-442-2998
 www.Samsmechanical.com | Parts@samsmechanical.com



SKIDLOADER SALES

WE DELIVER NATION WIDE | CALL FOR INVENTORY UPDATE

OPEN 8AM TO 5PM MON THRU FRI
- SAT 8AM TO 12PM EST

- 2008 Bobcat T190, 5,890 hrs., 1090 hrs. on remon, Engine cab, No Door, joystick controls 56hp, load rating, 1,900 lbs. **Coming soon Call**



- 2007 Gehl CTL 60, 1871 hrs, 2 spd, cab, 67 hp Yanmar, 2315 load rating, **Coming soon Call**
- 2004 CTL 80, cab, 2 spd, 2900 hrs, 101 hp, load rating 3528 lbs **Coming soon Call**



- 2014 John Deere 326E cab, heat - ac, 2,747 hrs. Joystick controls, 2 spd, 74 hp. Reversing fan. Hydraulic detach, load rating 2,690 lbs. **\$22,500.00**



- 2018 Bobcat T595, 112 hrs, cab, 2 spd, joystick, hydraulic detach, weights, porwe train warranty till 10-21, 74 hp, load rating 2100 lbs **\$46,600.00**



- 2007 G10-55A Telehandler, Cab, 3950 hrs., cab heat, foam filled tires, all wheel steering, 4 sp power shift, 125 hp Perkins, 55' lift height, max lift 10,000 lbs.. **\$36,000.00.**



- 2001 Cat 236, 2293 hrs, 59 hp, joystick controls, new tires and rims..... **\$16,900.00**



- 2014 Kubota SVL75-2, 702 hrs, cab, hydraulic detach, 2 spd, joystick controls, 74 hp, load rating 2280 lbs **\$39,900.00**



- 2013 Case SV300, 1,789 hrs., cab, Hand controls, 84 hp., 2spd., Ride control, Self leveling, Hydraulic detach, load rating 3,000 lbs. **\$24,900.00**



- 2000 John Deere ZTS Mini Hoe, 3,388 hrs., 3 rd valve, 32 hp., 6,482 lbs. **\$16,500.00**



- Deawoo Forklift GC25E, cushion tires, 3 stage, side shift, 11,655 hrs., 5000 lbs. **\$5,500.00**



- 2014 Link Belt 145X3 Spin Ace, heat and AC, 5182 hrs, 2 spd, rear camera, minimal tail swing, 100 hp, 36" bucket, 33,069 lbs **\$56,000.00**



- 2015 Cat 259D, 3015 hrs, 2 spd, joystick controls, 73 hp, load rating 2030 lbs. **\$25,500.00.**



- 2015 Kubota SVL 90-2, 3843 hrs. 2 spd. Hydraulic detach 92 hp. Joystick controls load rating 3010 lb. **\$28,500.00**



- 2004 Bobcat S175, 1714 hrs, hand and foot controls, 49 hp Kubota, load rating 1750 lbs. **\$16,500.00**



- 2013 Takeuchi TL10 Cab, 1725 hrs., joystick controls, 2 spd, 91 hp, load rating 2400 lbs. **\$32,500.00**



Coming soon Call

- 2008 ASV RCV 100, 86 hp, cab, 2 spd, 2,900hrs 4000 lbs. load Rating.
- 2014 Takeuchi TL130, cab, 2,440 hrs.,
- 2014 Takeuchi TL12, cab, 3,340 hrs., high flow
- Cat 299D, Cab, 95 hp, 2 spd, high flow

- 2013 Cat 289C-2, cab, 3503 hrs, 2 spd, joystick controls, hydraulic detach, no emmissions, 73 ho, load rating 2555 lbs. **\$31,500.00.**



- 2017 Bobcat T595, 1185 hrs, 1spd, hand and foot controls, hydraulic detach, 74 hp, load rating 2100 lbs. **\$28,500.00**



- 2016 Kubota SSV-65, 1750 hrs, Cab, joy stick controls, 64hp, 2spd, Hyd detach, LR 1950lbs. **Coming in Call**



- 2013 Bobcat T590, 2,960 hrs, cab, Heat & AC, foot controls, 66 hp, load rating 2,000 lbs. **\$26,900.00**



APPROXIMATE MID-WEST FREIGHT COST \$500.00 TO \$750.00

CALL FOR FINANCING: 570-458-6785

Burkholder Skid Loader Sales LLC — 649 N. Railroad Avenue, New Holland, PA 17557 | phone: 717-354-5186

Want to DOUBLE your profits in 2020?

Are you wishing for more family time?

Looking to be more financially stable and debt free?

Seeking ideas or ways to start your own business and eliminate the competition?

Call **1-855-550-0009** today to hear powerful ideas to achieve these goals from individuals who have been there and done that!

Must be reachable, teachable and ready for a well-deserved change!



Self-Dumping Hoppers

Try our Quick-Ship Program*



**SHIPS IN
48 HOURS**

- Order with optional Push-N-Dump™
- A very popular option
 - No need to get off fork truck to dump
 - Available on select models

Hopper latch is triggered when pressed against edge of container being dumped into.



Your scrap handling experts

Call today for quick delivery

Iron Bull Mfg. LLC

765-597-2480

*Our Quick-Ship items are limited to 1 and 2 yard hoppers



Special Application
Woodworking Machinery

Celebrating 24 years

Phone: (608) 221-2543
Fax: (608) 221-2541
Rox's cell: (608) 555-7667

2403 Industrial Drive
Madison, WI 53713

Find out how affordable AMS woodworking equipment can be using Acorn's simple, easy, and affordable payment plans. Acorn's flexible financing programs make it easy for you to acquire your equipment today.



They offer competitive pricing, have a broad credit window, offer excellent coverage, and personalized service. Call 800-347-4977 to apply over the phone today.



Morso beaded face frame notcher



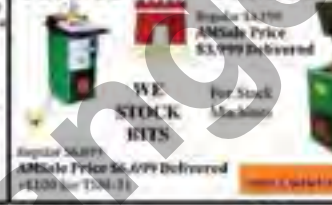
Face-frame notching machine for the production of beaded face-frames, French-cabinet cabinet doors as well as mitered and cushion joints.

Price: \$9,215 + freight



TSM-35

TSM-22



C12RSH 12" Glue line rip saw



P24HV 24" Planer



JEN-60 Drawer Notcher



\$14,500 + Freight

\$3,150 + Freight

\$8,200 + Freight

\$8,200 + Freight

Timeless FENCE system
Proudly Made in the U.S.A.
this Post is the Insulator!

Voted THE #1 Electric Fence Solution Since 2011

- Self-Insulating
- Never rusts or rots!
- Pre-drilled every 3"
- NRCS EQIP Approved
- Organic Approved

Let us show you how affordable rigid PVC posts are when compared to other types of posts.

YOU
can become an
AUTHORIZED RESELLER
Call for details

timelessfencesystem.com
(800) 788-4709

Call us to receive
your **FREE**
Samples

Buy 250
Rigid PVC T-Posts
(5.5" or longer)

Get 1 roll
FREE WIRE...

Bekaert High Tensile
12.5 gauge / 170,000psi / 4,000ft. roll

Plus...
Get *Free Shipping!

*Continental US only

Offer expires January 31, 2021

RETHINKING RETIREMENT: A KINGDOM-FOCUSED VISION IN MIDLIFE AND BEYOND

GOING Till You're Gone

Plain Communities
Business Exchange

Gary Miller

Life in the Thorn Patch — Chapter 3 of 34

It was on a construction site in the late 1980s when I first met Andrei. He had emigrated from Romania, and as we worked, he shared the struggles of his past. His story was similar to those of many other believers who escaped from communist countries during the 1970s. Andrei had been a part of the underground church in Romania. He knew what it meant to choose Christ though opposed by culture, public opinion, and threatening government officials. He had grown up listening to horror stories from church leaders just returning from torture chambers, and he understood the reality of persecution. Attending worship services with one ear tuned to the sermon and the other listening for the secret police had been a constant reality. To Andrei, this was Christianity. It was all he had known.

Finally, after years of meeting in secret, smuggling Bibles, and hiding from police, Andrei had an opportunity to escape. With the help of believers, he was concealed in a vehicle and taken across the border to a neighboring country. The situation was so dangerous that his friends had packed Andrei into a tiny metal compartment and welded it shut to avoid detection by the police. Finally, after hours of hiding in a cramped position, struggling to get enough air through the tiny holes drilled in the side of the box, Andrei arrived safely across the border. After a while his family was able to join him there, and together they escaped to America.

I met Andrei several years later, but recalling his escape and that first taste of freedom was still thrilling for him. With bright eyes and an animated voice, he loved to tell, in broken English, of those first worship services. The joy of singing without fear and the abundance of Bibles were blessings almost too good to be

true. America was a wonderful place to live. No one looked over his shoulder, services were never interrupted, and they had more food than his family could eat. This was obviously the blessing of God!

But several years passed, and at the time I worked with Andrei, he was beginning to have some doubts. Though he was still thankful for the liberty in this country, he had made some observations that alarmed him. Andrei had watched the lives of many believers who had come from Romania and was concerned about the changes they were making. He knew these people. He had observed their faith in the midst of intense persecution. He had seen them stand against a fierce and determined assault by the government authorities and watched them shine like cities on a hill.

“We sent our children to schools where the teachers taught them day after day that there was no God,” Andrei said. “And I don’t remember even one of them succumbing to that teaching! We knew what the atheistic teachers were pounding into our children, so as soon as they arrived home, we’d spend time teaching them again from the Word of God.”

It had been a time of great spiritual warfare. The fight was intense and the battle lines clear. The conflict was black and white, with everyone aware of Satan’s tactics. Parents recognized their own weaknesses and the need for constant prayer and vigilance in the fight. But then everything changed. After moving to America, the Romanian believers enjoyed peace and prosperity. The dramatic change was unbelievable. No longer did someone watch by the door during services, nor did they need to hide their Bibles in the attic.

Going Till You're Gone - Continued on Page 52

Going Till You're Gone - Continued from Page 51

But Andrei noticed that in this great land of freedom these same people who had so faithfully stood under oppression were having trouble dealing with liberty. Their young people were being heavily influenced by the fashions and fads of the day. Older members of the church were losing their original passion for the Gospel, and it was becoming more difficult to interest people in regular church attendance. Prayer didn't seem quite as essential, and fasting was almost a thing of the past. Daily devotions with the family didn't seem as important, and some of the marriages were struggling.

The Romanian believers had come to America with a strong work ethic, and many became prosperous. Now, with all the business concerns and newfound wealth to enjoy, their zeal for the Lord had diminished.

One day, after sharing some of his concerns for these persecuted but now prosperous Romanians, Andrei made this startling statement. "I have considered," he said soberly, "moving my family back to Romania."

Back to Romania?

This was before the fall of Nicolae Ceausescu and the communist regime. Persecution and torture were still regular occurrences in Romania. Was it possible that Andrei was considering leaving a country of ease and affluence and moving back into a setting like that?

I remember going home after these discussions and pondering, *Is prosperity so dangerous that a man would knowingly take his family back into persecution to avoid the perils of America?*

I had been taught from my youth to thank God regularly for the freedom and prosperity we enjoy, and I had learned to think of America as a blessed place to live. It was a place of spiritual and financial opportunity, a land of comfort, ease, and security. What was Andrei seeing that I was failing to observe? Why was he concerned about the influence our culture might have on his children?

Jesus told a parable one day about a sower who went forth to plant seeds.¹ He talked about seed that fell on stony ground, seed that landed by the wayside, and seed that fell on good ground. These three types of soil each had a direct impact on the harvest. Jesus' listeners would have understood this. Hard-packed soil and shallow topsoil are not good places to raise crops. Good soil is where seeds can

grow and produce a bountiful harvest.

But Jesus went on to describe another place seed landed, and this time he said nothing about the condition of the soil. He didn't say if the soil was good, bad, stony, or shallow. The problem with the crop in this area wasn't the soil but the thorns. I think it is safe to assume it was good soil. This soil would have been capable of producing a wonderful crop—except for the thorns.

As I remember those discussions with Andrei, I believe the parable of the sower explains the difference in our perspectives. As I looked at America, I was seeing good soil. I saw a place of complete religious freedom where a man could serve the Lord and raise his family without any hindrances. It was a great place to live!

Andrei saw all of this as well. He was aware of the amazing freedom and opportunity. But he also saw the thorns. And he saw the effect the thorns had on spiritual growth. Jesus said that the man who receives the seed among thorns "*is he that heareth the word; and the care of this world, and the deceitfulness of riches, choke the word, and he becometh unfruitful.*"²

Survival to Surplus

Imagine a parent holding one end of a child's blanket while the toddler pulls with all his might on the other. All of his focus is on getting the blanket, and while it is all in fun, the battle lines are clear. The child wants the blanket, and every effort is centered on taking it from the adult. But what happens if the parent suddenly releases the blanket? Most children are so focused on getting it that little thought is given to how they would respond if it was suddenly theirs.

For many years our older generation focused on survival. Energy, effort, thought, and focus went into making ends meet. Suddenly prosperity came. And many, like the toddler who suddenly receives the blanket, have struggled to maintain spiritual balance.

We really shouldn't be surprised. God warned His people long ago that moving from survival to surplus is dangerous. As the children of Israel stood on the threshold of the Promised Land, they were cautioned about the result of coming affluence. They had lived out in the barren wilderness for many years, and it was all most of them had ever known. But now they were facing the prospect of receiving all the things they had been dreaming about during that long dusty

“...there is something about the shift from poverty to prosperity that destabilizes a man.”

plod. Plenty of food, homes of their own, great possessions, and more land than they would be able to use. It was a long list as Moses revealed the tremendous blessings that would be coming their way.

But interwoven throughout this lengthy list of blessings was a strong warning. God knew man’s tendency, and His admonition can be summed up in one sentence from Moses. “*Beware that thou forget not the Lord thy God . . .*”³ Throughout history we have struggled to maintain a focus on God during times of affluence. It is hard to remember God when things are going well, and there is something about the shift from poverty to prosperity that destabilizes a man.

We see this played out with the lotteries that have swept the country. There is no question who is buying these tickets. The zip codes having the lowest incomes record the greatest sales, indicating that lottery tickets are being purchased primarily by the poor. Consequently, the individual who receives the prize is thrust into a scenario for which he is ill prepared. Newspaper articles abound telling of individuals who suddenly received a large sum of money only to suffer strained relationships, marriage conflicts, and long-term financial challenges as a result. Many people have lost millions within just a few years. As lotteries have become more popular and prevalent, counseling organizations have sprung up to help these “winners” deal with the myriad of pressing problems that follow the shift from poverty to prosperity.

Conclusion

In the majority of situations, our older generation has not suddenly become wealthy. Rather, the change has come gradually and almost imperceptibly. While a lottery winner knows the exact day the transformation occurred, many of those who have lived during the last seventy years have been almost unaware of the change. This has made the shift even more deceptive. Just like the parable that Jesus left to warn us, the thorns have gradually grown up, and slowly, ever so slowly, we have become entangled.

As wealth accumulates, our confidence in its ability to deliver increases as well. Where at one time we would have turned to our invisible God in adversity, we now turn to the visible checkbook. And subtly, with so many other things to lean on, we feel less and less need

to depend on God. Jesus’ words are still true today. We tend to become entangled and choked with the cares, riches, and pleasures of this life.⁴


It isn’t impossible to survive spiritually in prosperous countries like America, and it isn’t necessary that all of us try to relocate to a communist or impoverished country. There have been many godly individuals, men like Job, Abraham, and Joseph, who possessed great wealth and were still faithful to God. There is also no inherent righteousness connected with poverty. Many desperately poor men live very ungodly lives.

But Jesus was clear. Wealth is dangerous, and like weeds and thorns, it has a tendency to slowly choke out spiritual vibrancy. Our spiritual lives are much more likely to be vibrant and successful if we recognize that we are attempting to bring forth fruit in a thorn patch.

¹Matthew 13:3, ²Matthew 13:22, ³Deuteronomy 8:11, ⁴Luke 8:14

Continued next month....

Going Till You’re Gone by Gary Miller is used by permission from TGS International, and is available from TGS International, PO Box 355, Berlin OH 44610. Copyrighted ©2016 by TGS International, a wholly owned subsidiary of Christian Aid Ministries, Berlin OH. Phone 330-893-4828 www.tgsinternational.com



Going Till You're Gone

This book encourages Christians to develop and maintain a Kingdom-focused vision throughout life. It helps readers realize the possibilities of a life sold out for Christ. Most of all, it is a plea for older folks to live a Kingdom-focused life to the end.

6 x 9, Softcover, 281 pages
EN3046 \$13.99 Give one to a friend: **2 for \$25**
25 copies for \$8.39 ea.

TO ORDER: Call 330.893.4828, or order online, or mail or fax your order.



TGS INTERNATIONAL
P.O. Box 355 Berlin, Ohio 44610 USA
PHONE: 330.893.4828 | **FAX:** 330.893.2305
tgsbooks@camoh.org | www.tgsinternational.com

Shipping & Handling for US orders		
Standard Mail Rate*		Priority Mail Rate**
\$10.01-\$25	\$5.50	\$10.50
\$25.01-\$75	\$7.50	\$12.50
\$75.01-\$249	10% of total	10% of total +\$5

*\$250 retail orders receive FREE standard shipping within the lower 48 states.
**Standard shipping delivery time 5-14 business days.
***Priority mail delivery time: 2-3 business days.

TGS International is a subsidiary of CAM. All sales benefit CAM in its efforts to reach out to the needy around the world.

All orders must be prepaid. Make checks payable to TGS International. To pay with credit card, please call the number above.
OH residents add 7% sales tax | PA residents add 6% sales tax

PC20

**Your Destination for
Agricultural Equipment
& Harness!**



**We Want To Serve You!
Ask About
Financing & Frieght**



Tillage



Haymaking



Harness



Spreaders



Used Equipment



Planting

Ackerman's Equipment & Rental LLC • PO Box 126 • Mt. Hope, Ohio 44660 • 330.674.0495

Conveniently located across the road from the Mt Hope Auction.



The Pioneer Buggy Jack...
makes washing your buggy wheels more enjoyable.
Adjusts from 14" to 22" and easily raises your buggy 2-1/4".
It also has a non-scratch rubber lift pad for your buggy and
a comfortable rubber handle for you.

Enjoy the trip, not just the destination.

Traveling with a smooth, quiet, safe, Pioneer Carriage Gear will make all of
your time spent on the road more enjoyable. Order your new gear today!



Pioneer Carriage • Dalton, Ohio U.S.A. • 888.857.6340

PIONEER Carriage

CANADA

Ed Calkins
1300 138 Ave
Lakelse, BC V4R 1J6, Canada
379-349-2637

UNITED STATES

INDIANA

Clay Ridge

3021 North Road • Bremen, IN 46608
574-268-2701

Crystal Valley Carriage

1700 N 1300 W • Spiceland, IN 46036
574-825-0872

Custom Carriage

4032 County Road 24 • Greiner, IN 46028
317-642-9970

Rawbury Carriage

200 W 200 S • Greiner, IN 46028
360-740-9233 ext. 2

Sevensly Meadows Buggy Shop

1074 N 100 S • Greiner, IN 46028

OHIO

Frytown Farm Supply

4000 Frytown Road • Frytown, OH 43034
315-640-1100

Huber Equipment

10017 Huber Avenue • Minerva, OH 43041
647-664-2717

KENTUCKY

Mark Buggy Shop

21791 Mark Lane • Glasgow, KY 40304

MISSOURI

Bill's Shop

2000 N 1000 West • Leavenworth, MO 64086
660-656-4288

Kentz Buggy

10017 Leavenworth Hwy • Dalton, MO 64729
417-466-8766

OHIO

A Miller Buggy Sales

11110 Miller Road • Eglington, OH 44626
330-868-1474

Ackerman's Equipment

8071 State Road 241 • Mt Hope, OH 44660
330-674-0495

Shelley's

4101 Adams Road • Greiner, IN 46028
440-613-8817

Tobler Buggy Shop

2007 Powers Road • Dalton, OH 44660
740-823-2638

PENNSYLVANIA

AAA Carriage & Wheel

210 North 10th Street • Greiner, IN 46028
717-325-9182

Valley View Farm Supply

10000 North 10th Street • Greiner, PA 17028

VIRGINIA

Ray's Buggy Shop

3021 County Road • Ruckersville, OH 43071
614-249-3871

WISCONSIN

IBM Repair Shop

11111 11th Street • Greiner, WI 53021

Kaufman's Buggy Shop

300 1st Street • Greiner, WI 53021

Lambright Equipment

81204 Lambright Road • Dale, WI 53443
608-325-0008

Mark Buggy Shop

10111 1st Street • Greiner, WI 53021

Tobler's Woodworking

10111 1st Street • Greiner, WI 53021
715-672-4218

The PALLET WRAPPER

- Electric motor, 110V single phase or 220 volt 3 phase variable speed control
- Hydraulic motor
- Air motor
- Gas motor
- Automated or mechanical stretchwrap carriage

WRITE OR CALL FOR BROCHURE

Available with built in scales
Ask about our in-floor models

The perfect cure for handwrapping dizziness.

MANUFACTURED BY
T M SUPPLY

556 Milheim Road, Watsonstown, PA 17777
phone: 570-649-6648

DEALER: Parke County Firewood LLC - 4121 N 100 E, Marshall, IN 47857 • phone: 765-597-2237

John's Sharpening Service

SHIP TO ADDRESS BELOW

Clippers • Scissors • Cutlery

John A. Miller - Owner

330-365-7156

2541 State Route 93
Sugar creek, OH 44681

SCISSOR
SHARPENING
CALL FOR PRICING

CLIPPER BLADE
SHARPENING
CALL FOR PRICING

weboost
formerly Wilson Electronics

Problem: I live in poor cell reception area. My device only works sometimes or not at all.
Solution: Install a Weboost signal booster or antenna. Works for Black Boxes, Cellphones and hotspots!

Weboost signal booster and antenna, for Cellphones, Black Boxes and Hotspots.

- Connects wirelessly to cellular device
- 30' outdoor cable.
- Covers a large indoor area.
- Does 3G & 4G service.



\$399.99

Weboost antenna Black Boxes.

- Magnetic base mount
- 10' cord
- 12" antenna
- Screws directly into Black Box

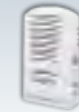


\$44.77

Phone Ringers

Clarity.....\$50.10

- 95 decibel indoor phone ringer
- Adjustable tone
- Powered by phone line/ no batteries or electric needed



Wheelock.....\$166.28

- 105 decibel weatherproof phone ringer
- Powered by phone line/ no batteries or electric needed
- Works great for noisy shops and warehouses



Phone Ringer

Wireless Phone Ringer.....\$69.23

- Wireless range up to 1000'
- Powered by 3 C batteries
- 18 different tones/melodies



SPEAKER PHONE WITH LARGE TILT DISPLAY



Price is **\$41.33**

- Extra large tilt display
- Speaker phone
- 25 name / number phone
- 10 number speed dial
- Caller ID / call waiting
- 65 name / number caller ID history

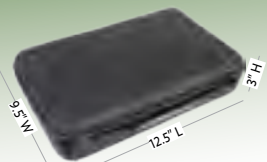
PORTABLE PHONE UNIT FOR BLACK BOX



#1 Gigaset



#2 Gigaset



Complete unit fits into Phone Bag including black box and cordless phone.

- Black semi hard briefcase style carry case phone of your choice, #1 Gigaset, #2 Gigaset
- 10 AH Miller Tech lithium battery that powers all the components
- Black Box not included
- Charging circuit
- 4 ft. 12V charging cord
- 12VDC to 110 VAC adapter so you can charge with whichever option that is available at any time

EAGLE RIDGE

ENTERPRISES LLC

203 LUBOLDS SCHOOL ROAD, LYKENS, PENNSYLVANIA 17048 • 717.525.3408

BUSINESS SOFTWARE BUILT FOR YOU



NO INTERNET?

We offer dedicated business terminals for our custom software solutions.

CODECRAFTERS
INTERNATIONAL



**ACCESS YOUR BUSINESS SYSTEMS
EVERYWHERE!**

- Salesman on the road?
- Accountant in another office?
- Foreman on the job site?
- Manager working from home?

**DON'T LET A REMOTE
TEAM SLOW YOU DOWN!**

CALL (620) 209-4250
For A Free Consultation

(620) 209-4250 | www.codecraftersintl.com | solutions@codecraftersintl.com

VERSATILE

Sales | Service | Parts



Contact us for all your N.H. Genesis series parts needs!

717.559.0781 | www.agcompa.com

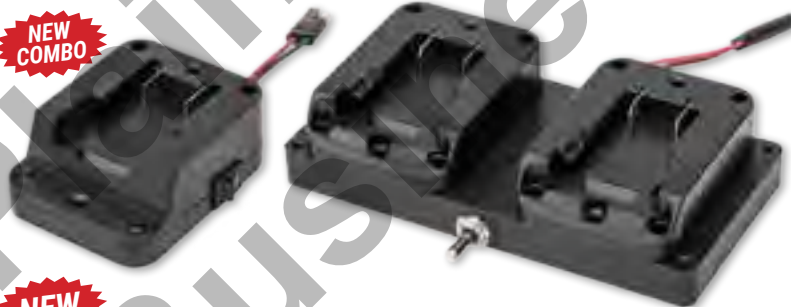
AG-COM LLC
Elizabethtown PA

POWER SOURCE ADAPTERS

NEW COMBO ADAPTER FITS MILWAUKEE OR DEWALT BATTERY

DEWALT OR MILWAUKEE (COMBO)
• Milwaukee • Makita • DeWalt

NEW COMBO



NEW

10 amp converter
Simple heavy duty
10 amp continuous
15 amp peak

NEW

2nd Generation
4 amp continuous
5 amp peak

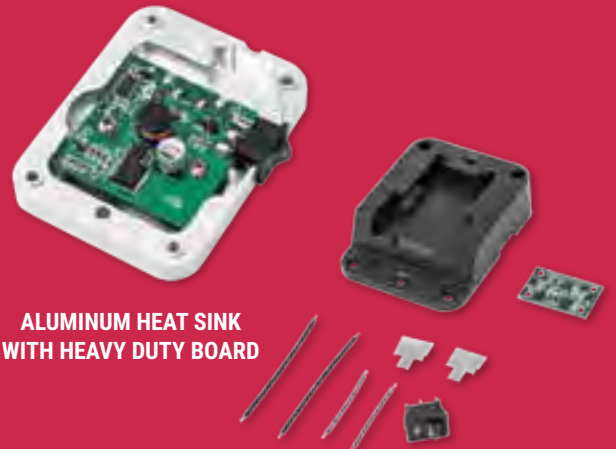
DOUBLE ADAPTER HOLDS 2 BATTERIES ANY COMBINATION

POWER SOURCE WILL POWER

- Buggy Lights
- Lights
- Fan
- Other 12V Applications

AVAILABLE AT
**YOUR LOCAL BUGGY SHOP OR
CALL [717] 442 8222**

CUSTOM DESIGN OR POWER SOURCE PARTS



ALUMINUM HEAT SINK WITH HEAVY DUTY BOARD

Carriage-Lite, LLC

402 Mt. Vernon Road, Gap, PA 17527
717.442.8222



BRUSHLESS

10 watt = \$24.95
15 watt = \$28.95
20 watt = \$34.95



Shadelight
without bulb
and battery
\$80.00



Free Shipping
on Purchase of
\$400 and Over

Grabber
FARM BUILDING SUPPLY



12916 Cuba Road, Grabill, IN 46741 | 260-710-1341
Voice-Mails and Text Messages Welcome

BUY 2 PIECE COMBO KIT

PARTIAL SHIPPING MAY APPLY TO LARGE BOXES



XT268T 5.0Ah..... \$400.00 **XT268T Kit Only** **FREE Battery BL1860**
Impact XDT14Z + HD Drill XPH07Z **\$250.00** **\$90.00 Value**



Work Lite
3,000 Lumens

DML811..... \$179.00
Cordless or corded - runs 3 hours on high.

and Get One Brushless Bare Tool Free



XAG04ZBL
Value \$135.00



XBU03Z
Value \$129.99



XOB01Z
Value \$100.00



XMT03Z
Value \$119.00



XTR01ZBL
Value \$130.00

**Auto stop
Function**



120psi

DMP180ZX..... \$100.00
18V LXT® Lithium-Ion Cordless Inflator, Tool Only



ADP05 USB Adapter..... \$25.00
18V LXT® Lithium-Ion Cordless Power Source,
Power Source Only

DML805..... \$100.00
750 Lumens



DML809..... \$249.00
36V 10,000 Lumens



DML802..... \$45.00
160 Lumens



GM00002073.... \$175.00
Tripod Stand AVA
for Flood Light

XBU02Z... \$79.00
**WITH
STRING TRIMMER**

45 minute runtime
on 2-5.0



XRU15PT1 with blower. \$419.00
18V X2 (36V) LXT® Lithium-Ion Brushless Cordless
String Trimmer Kit with 4 Batteries (5.0Ah)

610 cuts on 2x4
320 cuts on 2x10
- 5.0Ah batteries



XSH06PT . Kit \$100.00 OFF \$249.00
18V LXT Sub-Compact Brushless Cordless Circular
Saw, was \$349.00



XHU02Z..... \$129.00
22 in. 18-Volt LXT Lithium-Ion Cordless Hedge
Trimmer

Add cyclone
attachment **\$40.00**
increases vacuum and
saves filters

XLC02R1B..... \$100.00
18V LXT® Lithium-Ion Compact Cordless Vacuum Kit (2.0Ah) Includes wall
mount bracket.



XBU02PT1 \$329.00
18V X2 (36V) LXT® Lithium-Ion
Brushless Cordless Blower Kit
(5.0Ah)



XCU03PT1 \$389.00
18V X2 (36V) LXT® Lithium-Ion
Brushless Cordless 14" Chain Saw
Kit (5.0Ah)



XSL06PT..... \$529.00
18-Volt 5.0Ah X2 LXT Lithium-Ion (36V) Brushless
Cordless 10 in. Dual-Bevel Sliding Compound Miter
Saw with Laser Kit

**INCLUDES
FREE STAND
WST06**

175 cuts
on 2x12

18-Volt
5.0Ah X2 LXT
Lithium-
Ion (36V)
Brushless
Cordless 12
in. Dual-
Bevel Sliding
Compound
Miter Saw
with Laser Kit

XSL07PT..... \$899.00

**3 - speed and oscillating
21 hrs. of run time**

DCF102Z..... \$79.00
18V LXT® Lithium-Ion Cordless 7-1/8" Fan, Tool Only

**3 - speed and oscillating
19 hrs. of run time**

DCF203Z..... \$105.00
18V LXT® Lithium-Ion Cordless 9-1/4" Fan, Tool Only



**Adapters Now
Available \$42.00**

- Makita Tool to Millwaukee and Dewalt Battery
- Millwaukee Tool to Dewalt Battery
- Millwaukee Tool to Makita Battery
- Makita NiMh to Lithium Battery
- Dewalt XRP to 20 V Max Battery



Spot Light 1250
Lumens

**DML812
\$100.00**



Silverline



Check out the NEW Silverline Clothes Line System

Suitable for Basements, Porches, Entrances, Overhangs, Shops, Wash houses or wherever else needed. Designed for ceilings from 7-9' high. Now XL size available for up to 10' ceilings. All hardware and installation instructions included.

Economy Laundry Cart
Lightweight aluminum cart; flat free rubber wheels



Laundry cart	\$ 79.00
Silverline System	\$335.00
Silverline XL	\$355.00
Vinyl Coated Cable 250'	\$ 85.00

Free Shipping on all above products
Indiana Res. Add 7% sales tax

Dealer Inquiries Welcome

Kuhns Welding
"Your Satisfaction is our Goal"

**10101 Shively Rd.
Nappanee, IN 46550
574-862-4592**

Premium **WHITE GAS**

- WHOLESALE ONLY -

Call for pricing in your area -
Minimum 8 drums (440 gallon)

Ask about our various types of mineral spirits.

- NO LOADING DOCK NEEDED
- MUST BE TRACTOR TRAILER ACCESSIBLE
- EXCELLENT QUALITY
- NEW DRUMS WITH EVERY ORDER

(606) 845-0055



North American™
LANTERN FUEL



**1233 Logan Run Road,
Flemingsburg, KY 41041**

Picture It Engraving

232 Dover Road NW Sugarcreek, Ohio 44681
Phone: 330-275-7008. E-mail: pictureitengraving@yahoo.com

Personalized Custom Products


Picture It Engraving specializes in providing products for your business, employees, customers, and friends. We offer quality customized laser engraved products, as well as customizable screen printing. We have tumblers, leather key chains, t-shirts, cake pans, journals and many other products for personalization. We also offer great quantity discounts.




Contact us today to get your quote.

T

Tailormade Cabinet Doors



Specializing in mitered doors, cope and stick cabinet doors, veneer raised panel inserts and mdf edge banded veneer cabinet doors.

Contact us today for ideas or a no-obligation review of our process.

**269-489-5194 or
866-787-0810**

62306 Needham Road | Burr Oak, MI 49030
neuschwanderdoors.com

MillerTech Economy Lithium

The Economy Lithium Battery is the choice for those that barely use their battery enough to justify paying the price for premium MillerTech models! Built with the same safety precautions as our other models, but with a slightly lower cycle life that is a perfect buggy/carriage battery.

Featuring
Built-In USB Port!

3 YEAR
WARRANTY



Available in these Sizes

Item#	Description	Retail Price
1218-E	12V 18AH	\$125.00
1242-E	12V 42AH	\$219.00
1242-EUSB	12V 42AH with USB Ports	\$229.00
12100-E	12V 100AH	\$575.00
2460-E	24V 60AH	\$635.00

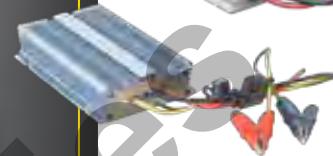
12V10A DC-DC Charger

Item# 1210DC-DC
Retail Price = \$70.00



12V20A DC-DC Charger

Item# 1220DC-DC
Retail Price
\$115.00



Your Trusted Wholesaler Since 2015

Check your local retailer to purchase these items, or call
MillerTech at 855-629-5484 • Hrs: 8AM - 4PM, Monday - Friday

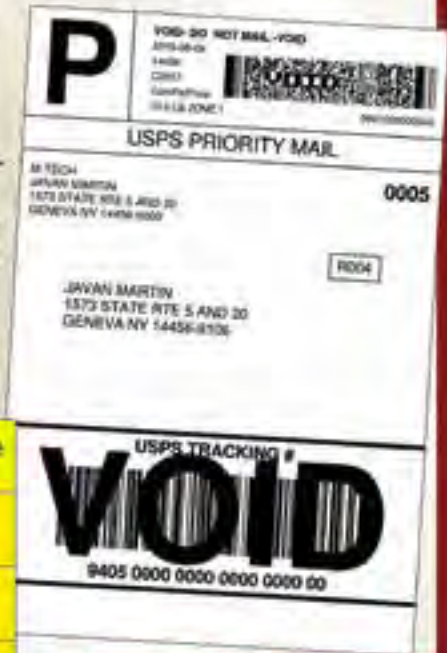
MillerTech Energy Solutions LLC, 17795 Farmington Rd. W. Farmington, OH 44491

Discount Shipping Labels by Fax

Are you overpaying for postage? Till now to get the best shipping rates you had to have a computer to print labels, and send a huge volume of packages. Now you can get the same great rates that high volume shippers get. All you need is a fax machine. We give up-front pricing, no monthly fees, service fees, or anything above the quoted label price. During business hours we send labels within an hour. Want to compare with what you are currently paying? We offer free rate quotes.

M Tech
1573 State Rte 5 and 20
Geneva NY 14456
Phone 315-828-7799
Fax 585-526-2100

	Post Office Rate	Mtech Rate
5 lb. from 14456 to 17601 Priority	\$10.95	\$7.29
Medium Flat Rate 14456 to 17601	\$13.65	\$12.95
25 lb from 14456 17601 Priority	\$27.85	\$21.95



IbyFax

Agricultural · Industrial · Commercial

Signature TARP

Cover Your Investment

11 COLORS TO CHOOSE FROM *Fire Retardant Material in Select Colors.*

MANUFACTURERS OF Tension Fabric Building Covers

- Mono Covers · Keder Panels · End Panels · Gather Doors
- Hay Tarps · Pond Liners · Disc Bine Covers

3433 White Hall Road
Mackville, KY 40040
Fax: 859-375-5269

859-375-5268

HARDWARE

- 1" Ratchets
- 2" Ratchets
- Lashing Winches
- 1" Ratchets with
6' & 8' Straps



All covers have 2" welds for

STRONG WATERPROOF SEAMS



Krause Products

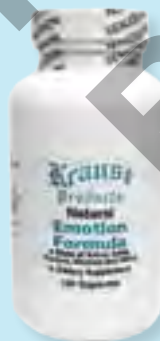
QUALITY VITAMINS SINCE 1933

**FOR EVERY SIX KRAUSE
PRODUCTS YOU BUY, GET
THE SEVENTH FREE!**

Emotion Formula

150 Capsules \$19.00 1 Month Supply

A must for those struggling with moodiness or depression. Contains Tyrosine, Glutamine, St. Johns wart, Ginkgo Biloba, plus B vitamin. A formula that should promote motivation and reduce fatigue and depression. Important to take before severe depression overwhelms you.



CUSTOMER COMMENTS
This Emotion Formula is amazing! I'm taking 4 a day and feel like a new person. Thank you, MI

"We started our 10 year old on Emotion Formula 1 a day as she was sensitive to everything in everyday life, plus a bedwetter, now a dry bed and a much brighter outlook in life." - Indiana

Qty	ITEM/DESCRIPTION	Cost/Bottle	Total
	B-12 (Sublingual) 1000 mcg, 100 ct.	\$13.50	
	B-50 (Complex) 100 ct.	\$12.50	
	B-6 100 mg., 100 ct.	\$7.95	
	Bedwetting Formula, 4 oz.	\$19.50	
	C-1000 mg. w/Rose Hips 100 ct.	\$12.95	
	C-250 mg. Chewable 100 ct.	\$8.50	
	C-250 mg. Liquid, 4 oz.	\$13.95	
	C-500 mg. w/Rose Hips 100 ct.	\$10.95	
	Calcium Complete 400 mg. 100 ct.	\$13.95	
	Calcium Lactate w/Vit. D 100 ct.	\$9.95	
	Calcium Liquid 16 oz.	\$12.95	
	Co. Q10 60 mg. Chewable 60 ct.	\$15.00	
	Cod Liver Oil 100 Softgel	\$8.95	
	Colostrum + Chewable 90 ct.	\$16.95	
	Colostrum Natural Liquid 16 oz.	\$16.95	
	D-3 1000 IU 100 ct.	\$7.95	
	E-400 IU Natural Vit. 60 Softgel	\$10.95	
	Emotion Formula 150 ct.	\$19.00	
	Gerri Formula 120 ct.	\$11.95	
	Healing Ointment, 2 oz.	\$10.95	
	Hospital Powder, 7 oz.	\$16.50	
	Iron (Fumerate) 29 mg., 100 ct.	\$6.50	
	Joint Formula (Improved w/NEM) 120 ct.	\$21.95	
	Mitchella Plus, 100 caps	\$14.95	

Qty	ITEM/DESCRIPTION	Cost/Bottle	Total
	Multi-Vit., Chewable 100 ct.	\$10.95	
	Multi-Vit., Liquid, 16 oz.	\$16.95	
	Multi-Vit., w/Iron, Chewable 100 ct.	\$11.95	
	Muscle Aide Liquid 8 oz.	\$13.25	
	Muscle ease, 4oz.	\$13.95	
	Olive Leaf Ext. 500 mg. Plus 60 ct.	\$13.95	
	Para-Blend Capsules 90 ct.	\$11.95	
	Potassium 100 ct.	\$6.50	
	Pre-Natal - 120 ct.	\$14.95	
	Probiotic Complex 100 ct.	\$16.50	
	Save The Baby Salve, 1.75 oz.	\$8.95	
	Save The Baby Salve, 1.75 oz. "New"	\$9.95	
	Stomach Eze, Chewable 100 ct.	\$6.95	
	Stress/Iron 60 ct.	\$11.95	
	Stress/Zinc 60 ct.	\$11.95	
	Thera Minerals 100 ct.	\$13.95	
	FREE PRODUCTS		
	FREE PRODUCTS		
	FREE PRODUCTS		

Sub Total

*Under 12 products add \$9.00 Shipping & Handling
Order 12 or more products FREE Shipping
Unless you order 4 or more 16 oz. bottles of liquids
for your 12 bottles add \$5.00 for Shipping*

CANADA ORDERS: Call for shipping prices. TOTAL

Name _____

Address _____

City _____ State _____ Zip _____

Phone _____

PREPAID ORDERS ONLY

Mail to: Susie Fisher - 2371 Shippen Dam Rd. • Millersburg, PA 17061
Questions: 717.692.4302

Choosing the Best Business Partner for You

Selecting the very best person as a business partner may be the most significant decision you make during your tenure as the leader of your company. Some families and small businesses are blessed with having several highly qualified business leaders and potential leaders in their family or through other relationships. For others, finding someone that is a good fit for your core values, your beliefs, the type of business you are in, the skills that you need and the challenges you will face will be extremely challenging.

Regardless of how well you know potential business partners, the same process should be used to analyze whether or not they are a good fit for the long-term vision, mission and goals of your company. There are many factors to consider and overlooking some crucial elements of the decision could lead to lost opportunities or a complete disaster. Even family members that you have known for many, many years should be analyzed to ensure they are an appropriate business partner.

If you're considering adding a business partner soon or in the future, here are several factors to keep in mind to help you make that decision.

1.) *Alignment with Core Values and Beliefs*

The first factor to consider is whether or not a potential business partner is aligned with the essential core values and

beliefs of you, your family, and your company. Ensuring a good fit in this crucial area provides the building blocks of the foundation that you need for a long-term business relationship. Your core values are the non-negotiable philosophies you use to guide your personal and business decisions, which are unaffected by the situation at the time, or the people involved.

To analyze whether or not an individual's core values and beliefs align with yours, you must first ensure that yours are well defined. If you have not created this list in the past, bringing in a business partner makes defining your core values essential.

Start with a list of core values that you know are important to your business. This can include such traits as integrity, honesty, patience, commitment, loyalty, family, genuineness, trust, communication, grace, and others that your business cannot operate without. You can generate this list with the help of family members and current key people, and then define each one so that everyone understands what you mean by this core value. It is interesting how many times people have similar lists of core values, yet define them differently.

Many times the differences in definition are simply a reflection of how that core value is expressed in that family or business. Other times, there are significant differences in



the definitions of core values to the extent that it is clear you do not see core values in the same way. This is why clarifying core values is essential. If we realize there is a difference in how we define our core values, or that there is a significant difference in how strictly we hold to those core values in a variety of situations, it is very important that we question whether or not this individual would be a good fit as a business partner.

2.) *Assessing Your Actual Needs*

The individual that is a great match for your business should bring with them skills and/or assets useful to your company. They may have skills in production, leadership, management, human resources, technology, finances, marketing, creativity, analysis, business development or other talents that you know at this point in time your business would greatly benefit from for its success. A potential business partner might also be someone who brings financial or physical resources to your business that can help it grow, develop, and manufacture new lines of products, enhance current production, or update equipment.

The best way to assess your needs is to make a list of the most important skills in your business and rate yourself on how well you and your current staff provide these skills. As an example, you can make a list of the individual skills and give yourself a score of one through ten. A score of ten means that you are completely equipped in that skill area and do not need any help, now, or in the near future. By contrast, rating yourself a one in an area means that you are woefully inadequate and need immediate help.

Consider rating yourself in three different ways. The first rating would be your personal skill level. The second would be the current skill level of the entire operation combined. Finally, the third rating column would be the ideal skill level for your entire company that would meet your needs into the future.

When considering a business partner, remember that they should bring in skills and abilities that help the business reach its full potential and achieve its long-term vision. With that in mind, they should possess some advanced business and leadership skills such as negotiating skills, emotional maturity, making good decisions from many viable options, ideation (the ability to creatively think of unique alternatives and options), visioning and an established network of business contacts. They do not need all of these, just the ones that would be most helpful to your business that you may not possess at this time.

3.) *Can You Enjoy Working Together?*

A good business partner will be easy to talk to, even on topics that are very difficult to discuss. They will be a good listener, express their thoughts and opinions in a reasonable, logical manner and always seek what is best for everyone involved, not just their own needs. You will probably be working long hours together at times, so be certain that this is a person that you enjoy being around.

It is best to have someone that compliments your current abilities rather than duplicating them. Henry Ford once said, "When two people always agree on everything, one of them is not necessary!" We need people in our business who can challenge our way of thinking and our current operational practices without being rude, disrespectful, or condescending.

4.) *Are You Equally Yoked?*

When making our final decision on whether or not an individual is a good fit as a business partner, one aspect cannot be overlooked. Will our relationship be one that is equally yoked? Scripture warns us against being unequally yoked by being formally allied with those that do not share our beliefs and values. Clearly it would be inappropriate for us to be business partners with those who are aligned with idols or other gods (Numbers 25:3-5; Psalm 106:28) or unbelievers (2 Corinthians 6:14). As an example, we are cautioned against "...plowing with an ox and a donkey yoked together" (Deuteronomy 22:10). We need a partner that can work side by side with us, each doing our own part.

To analyze whether or not an individual's core values and beliefs align with yours, you must first ensure that yours are well defined.

In a business partnership, being unequally yoked might be when one person has most of the control, the majority of the equity, and all the final authority, while the other partner has minimal financial investment but no say in how money is spent, people are managed, customer satisfaction or the quality and types of products. Though this is a situation that may occur when a young person is getting started in a business and just beginning to invest, it is not a good situation for two people of similar age, ability, experiences, and background. There are times when we know we are unequally yoked and agree to that arrangement, but in this situation, we need to have clear written agreements as to how the relationship builds over time to the advantage of both individuals.

Our potential business partner also deserves someone that is a good fit for them. If you do your analysis and realize that you are the one that is not a good fit for them, it's best for both of you to continue your search for a better arrangement. Also, if you are a person being asked to be someone else's business partner, you owe it to both of you to do this analysis to ensure they are being well-served in their selection.

Your Best Strategy

Take a very strategic approach to this potential business arrangement. Start with the basic analysis mentioned above. Have the prospective partner rate themselves on the skills assessment and what they feel the company needs for its future based on your initial plans for moving forward.

Have a series of meetings focused on the results of your analysis. Use your different ratings and other information as an outline for your discussions. The initial discussion should focus on getting to know each other, discussing your core values, long-term goals, business philosophies, and strategies. Review each of your historical successes and challenges, and the core lessons you believe you have learned in your years as a business owner.

During each meeting, discuss your plan in progressively greater and greater detail. Get specific on your needs, what each of you brings to the business, and what may still be lacking if they become a partner. Talk openly about any areas where you may be unequally yoked, address how you will work through those areas and work through those situations when they occur.

There is one topic that is always difficult to raise in these discussions. It is the need to write the "divorce" as a part of the operating agreement. The process for ending the business relationship is crucial to have in writing. These agreements

are not only needed when things don't work out as planned. Sometimes, and quite often, a business is a good investment for a partner and yet after a few years they choose to take some, or all of, their earnings and invest them in another business. You need to know how that process will occur before anyone invests any money. Taking money out of a business, and having a key person leave, has the potential to be very disruptive to staff, customers, vendors, lending agreements and anyone else involved in the business. Have a plan for that possibility.

Also have a plan for a major life event occurs with one of the partners such as their untimely death, disability, divorce, major illness, or significant issue in their family causing them to take an extended leave of absence.

When two people always agree on everything, one of them is not necessary. ~Henry Ford

Other Considerations

There are situations where we know the person we want to join our business to create a long-term relationship may not have any capital to bring into the business, nor many skills or experiences. In this case, we need to go into the relationship with patience and clarity.

We can start slowly by hiring them as an employee for a year or so to teach them the business, work in every area of the operations to learn how each job is performed, and determine if they like the company and we feel they could be a good fit. This trial period allows us to confirm whether or not they have the core values,

beliefs, work ethic, devotion, loyalty, character, people skills, ability to learn, etc. that we know are essential.

After these are confirmed, we structure a methodical plan to slowly bring them in as a partner. It may be a multi-year plan where they make regular investments into the company, continue to build their skills, we invest in their training and development, and they reinvest all their earnings back into additional ownership.

Another consideration is to have a facilitator help with the process to ensure your discussions, strategies and final agreements meet everyone's needs and best interests. A third party can provide key insights throughout the development of your agreements and ensure that no key issue or detail was overlooked. Some facilitators use assessment tools like DISC to help everyone understand each other's strengths, motivators, and skills to their fullest.

If you would like a sample skill rating sheet, a checklist of items to consider in this process, or discuss how a facilitator can help with this process, just give me a call or send me an e-mail and I'll forward those samples to you.

Don Tyler is Founder of Tyler & Associates Executive and Management Coaching. Don grew up on a family farm, has managed businesses for 16 years and has been a private coach for the last 26 years with clients across the country in all types of businesses. For more information about this topic or other areas of employee management, business development, family business management, or to be a speaker for your business or organization, he can be reached at 765-490-0353, through e-mail at don@dontyler.com, or his website at www.dontyler.com



SHOWCASE: Year Round Trade Show, Open 5 Days a Week
WAREHOUSE: Central One-Stop Pickup
TRANSPORT: Blanket-wrapped to Your Store {via Keystone Trucking}
FREE FREIGHT: To Stock and Restock your booth
THE CONNECTION: Mailed out to over 10,000 stores 4x per year

CONNECTING YOU WITH STORES!

(using our outrageously successful advertising techniques)

2021 AD SPECIAL

Contract Discount: Agree to 4 ads in 2021 get 10% off
 Prepay Discount: Prepay 4 ads in 2021 by Jan. 30 get 15% off

Regular Price Non-Showcase Vendors	2021 Price	Pre-Pay 4 ADs get 15% off!
Quarter page	\$430.00	\$365.00
Half page	\$750.00	\$640.00
Full Page	\$1,300.00	\$1,100.00

Showcase Vendors get 25% off!		Pre-pay 4 ADs, get an additional 15% off!
Quarter page	\$320.00	\$270.00
Half page	\$560.00	\$475.00
Full Page	\$975.00	\$830.00

**** Deadline for special is January 30, 2021 ****



Pay \$5500 postage for a direct mailer to 10,000 Stores,
OR
 Place an Ad in The Connection for only \$270.00!

Your ad will go to 10,000 stores along the East Coast.

STATISTICS	November 2019	2020
We greeted 22 NEW Stores in Nov.	Traffic 139	150
	Sales \$38,997.59	\$68,138.37

- Call 717-687-8150 to receive our **INFO KIT** -

Digital Rotary PHASE CONVERTERS

Excellence with multi-motor loads

Runs CNC's seamlessly w/motors

High torque for hard - starting loads

Martin's Electrical Service
boosters@martinelectrical.net
877-778-4540

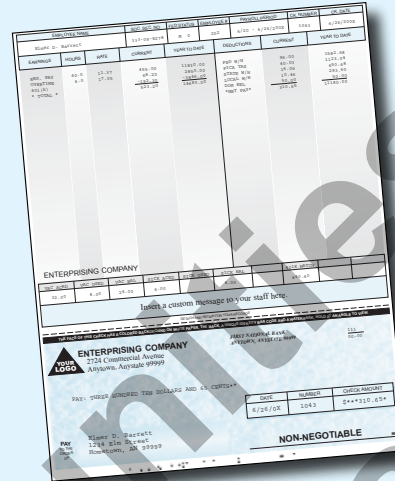


BOOST YOUR PROFITS

Your

PAYROLL

... just got easier



Pass your payroll on to us so you can get back to doing what you do best ... running your business.



The Ellis Group, LLC CPAs



900 Century Drive
Mechanicsburg, PA 17055
Email: shaun@ellisgroupcpa.com
Website: www.ellisgroupcpa.com
717-796-7010

"You report hours worked, they take care of the rest."

SOURCING. IMPORTING.



Safety Vests



Tactical Pen Light

Contact us for more info.



Adapter Port w/ Clips



Bike & Scooter Lights

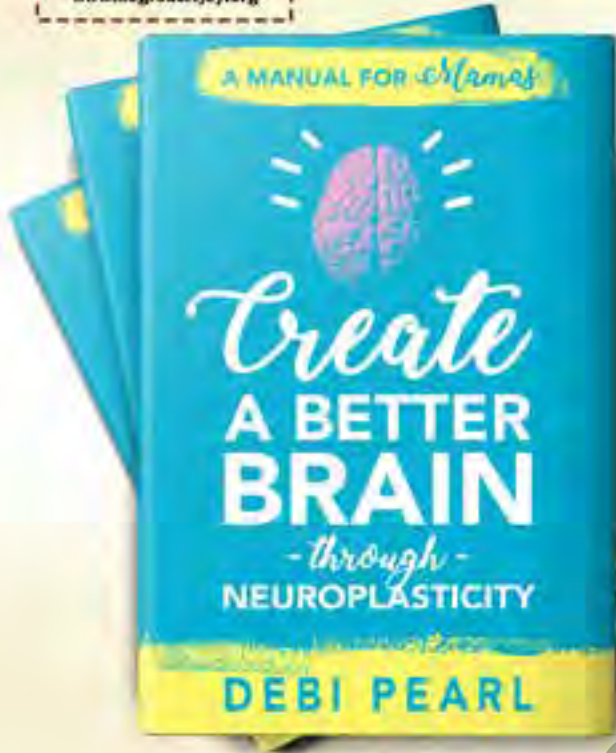
With our connections to manufacturers overseas, let us assist you with your own product or product line. By sourcing from us, we may be able to help you find new, unique, or hard to find items.



MAYKo PRODUCTS LLC
UNIQUE PRODUCTS. GREAT MARGINS.

P. 866.432.2385
PO Box 584
Sugarcreek OH 44681
Wholesale Only

Online Coupon Code
PCBE2021
www.nogreaterjoy.org



by Debi Pearl

What if you could equip your
child's brain

so they can be happier, more self-disciplined, self-confident, self motivated?

This book will help you understand how the brain works and how you can change the pathways of the brain.

Make checks payable to
 No Greater Joy Ministries
 1000 Pearl Road
 Pleasantville, TN 37033
 Call for quantity discounts
 1-866-292-9936
www.nogreaterjoy.org

Regular \$16.95
 Discount -\$8.00
SALE \$10.95
 Shipping Charge \$5.95
Total \$16.90
Plus sales tax for TN, OH, VA & KS





formerly
Schmuckers' Botanicals
 NEW NAME - NEW LOOK
SAME GREAT QUALITY!

Essential Oils
Herbal Tinctures
 100% Pure Therapeutic
 Essential Oils -
 Low Temperature Distilled

WHOLESALE/RETAIL
 "We Ship All Over the US"

Allen & Martha Sue Herschberger
 15815 230th Street
 Bloomfield, IA 52537

For a wholesale or retail price list, call:
641-929-3078, ext. 2

ATTENTION
 Wholesale Buyers:
FREE DISPLAY
 Ask for details.



800-362-9332



www.mcpackage.com

NEW YEAR, MORE SAVINGS!

HENRY SAYS:
HAPPY 2021! TAKE
21% OFF ANY
AMERICAN MADE
TOOL!



800-362-9332
www.mcpackage.com

108 E. Ogeechee St. Sylvania, GA 30467

Serving YOU
Nationwide From
SYLVANIA, AILEY,
& TIFTON, GA

*Expires 1/31/2021

1-21 ©



PRODUCT RELEASE

Dewalt Wire Stapler

The DEWALT® 20V MAX* Cordless Cable Stapler is built for residential wiring applications, primarily fastening Romex® brand wires and cables. Made in the USA with global materials, this stapler has a proprietary cable guide that helps to drive staples over cable. The compact frame and lightweight design are ideal for tight spaces. A center-mounted LED light helps to eliminate shadows and illuminate the work area in low light conditions. Compatible with DEWALT DRS18100 1" insulated cable staples (sold separately). While testing this tool we found it ideal for running wire in tight places and even with just a 2 amp hour battery you can work all day without having to change it.



Yoder Service and Supply @ 330-359-2300

RINGTELE Black Box

The Ring-Tele Black Boxes can have up to 2 lines per device.....you can either have 2 phone lines or phone line and fax line or phone line and credit card terminal or configure any 2 lines you wish! Another feature that we have is we can have multiple voicemails per line! If you are interested in seeing the monthly rates and literature sometime, feel free to ask for it. This unit also comes as portable version from contractors and business men who spend time traveling.

What sets this unit apart from others is customer service and tech support. Call in to a local service company instead of a foreign office!

RingTele Phone Systems @ 223-221-7979



Find out how you can get your new tool or product featured in this column by contacting PCBE at 717-362-1118 ext 3

Buggy Wash



Recently we had the opportunity to try out this new buggy wash and harness cleaner. Mix about 20 ounces of concentrate to one gallon of water. Stronger solutions are recommended if the surfaces are really dirty. We found it works best if you apply it to the surface of your carriage with a fertilizer sprayer. After a short 5-minute wait, take your garden hose and rinse off the application. The results were astounding! No scrubbing and scratching your paint anymore! This product is ideal if you frequently wash your carriage. Waiting until it is exceedingly dirty will probably not get the results you desire. This is a good solution for the cold winter months because you can cut down the time spent out in the cold. Works great for vehicles and interior walls too!

Can Do Initiatives @ 717-250-1271



Speedometer Combo Kit

I recently installed one of these in my carriage and would highly recommend them. Instead of having a clock, digital battery meter, and small speedometer filling up my dash, I now have all that and more in one small package. This speedometer comes practically maintenance free. Everything is hardwired right to the components; therefore it takes no charging. Another thing that I really like is the low battery indicator mounted in the speedometer. All in all, this is a great little piece. ~Daniel King / PCBE

Dashing Woodworks @ 717-808-4315

Special Thanks to these
Great Consignor's on their
good job with
D.A.P.

Schrock's Feed & Harness

Seymore Draft Horse Sale

LACTATING MARES • FERTILITY • HAIR COAT • PERFORMANCE • STAMINA • JOINT DEVELOPMENT

CONTRACTED TENDONS • OVER IN THE KNEES • CROOKED LEGS • ORPHANED FOAL • OCD'S

Lot #7
\$13,750



Lot #165
\$9,000



Lot #33
\$16,000



Lot #50
\$25,000



Lot #162
\$14,500



Lot #67
\$9,000



Lot #136
\$15,500



Lot #84
\$18,000



Lot #125
\$16,000



Lot #100
\$13,500



**Magnificent
Reproduction
Package**

- 14% PROTEIN
- 9% FAT
- ELEVATED OMEGA 3 & 6 LEVELS
- ORGANIC RELATED TRACE MINERALS
- BIOTIN

For Picky
Eaters



**Natural Stamina
& Energy
Notice New Hoof
Growth in 6 Weeks**

- AGGRESSIVE AMINO ACID PACKAGE FOR MAXIMUM MUSCLE GROWTH
- LIVE PRE & PROBIOTIC APPLIED AFTER PELLETING
- FIXING THE MICROBIAL LEVEL IN YOUR HORSE, NOW YOUR HORSE WILL EAT

Schrock's Feed & Harness

8370 W 300 S • Topeka, IN 46571 • (260) 593-2713 x1 • Mon. - Fri. 7:30am - 4:30pm • Sat. 7:30am - 11:30pm

We deliver feed & harness supplies every Monday - Friday.

HOOF HEALTH • FOUNDER • ULCERS • WEIGHT LOSS • OFF FEED • COLIC

Adjustable WALL LEVELER

Put up your walls **FASTER** with fewer employees!



Brace & Level AT THE SAME TIME!


- Stainless Steel Adjustable Threaded Rod
- Lightweight Aluminum Frame
- Ground Stakes or Bolt to Wall
- 12 ft Extends to 16 ft

Dealers Wanted Throughout the USA - Call Today!

CALL ONE OF OUR DEALERS CLOSEST TO YOU:

Dutchmans Store, IA .....319-397-2322	Eicher Variety Store, KY.....859-404-4446
Country Acres Vinyl, IL .....217-543-4069	Rising Sun Supply, MD .....410-658-9587
Chupp Brothers Wholesale, IN .....260-499-0525	Delagrang Merchandise, MI .....517-368-4993
East Magnolia Enterprises, IN .....812-739-4203	Herman Miller, MN .....218-563-2074
Larry Raber, IN .....812-486-5832	Ben & Jerrys' Construction, NY .....585-409-7870
Rockville Supply, IN .....765-569-6320	AM Wood Products, OH .....440-548-5626
Swartz Country Sales, IN .....812-289-1339	Valley Road Wood Products, PA .....717-786-6875

310 Heck Road, Jersey Shore PA 17740
(570) 745-2240



Little Mountain WELDING

LIVENGOOD SAFETY TRAINING

Your Source for **OSHA & DOT** Compliant Resources & Safety Programs

OSHA TRAINING

- Forklift (Rough Terrain & Industrial)
- Aerial Lift
- Fall Protection
- GHS HazCom
- Lock Out/Tag Out
- PPE
- PennDot Flagger
- Rigging & Crane Signaling



DOT SERVICES

- UCR Registration
- Fuel Taxes & Stickers
- Driver Training
- Corrective Action Plans
- DOT Consulting
- New Entrant Audits
- Biennial MCS150 Updates
- DOT Numbers
- Combo Registration
- PUC & MC Numbers

CDL TESTING Available!
Meeting New Testing Standards

Dale Livengood | Phone (717) 517-2529
90 Miller Road, Willow Street, PA 17584
Fax (717) 464-2970 • dale@livengoodsafety.com

Come work for LancasterPuppies.com!

Exciting Photographer or Office Position, Full or Part Time. Great Pay, Driving Bonus and Benefits with Full Time. Become part of our team!


Looking for applicants in: Pennsylvania, Ohio, and Indiana.

Computer and camera experience is a plus, but willing to train the right candidates.

Call Leon at 330-275-2516 or
E-mail: BuckeyePuppies@gmail.com
Fax 717-255-0300



MOULDER FOR SALE



COMPACT 23 SCMI

Ready to go and set up for hydraulics
\$10,000.00

For more information call Leroy
717-362-6974

Coffee Worth **SELLING!**



Fairly Traded Mountain Grown 100% Arabica

Would you like to **sell our coffee?**

Give us a call and let's chat! You can contact us at **800-580-3096**.



javataza.com orders@javataza.com

JUST RELEASED. . .

THE LIVING OF THESE DAYS

382 PAGES • 15.99



In this 382-page book compiled by Erica Sauder, forty-one Anabaptist writers share stories and essays about the COVID-19 pandemic. Here are some of the stories you will find in *The Living of These Days*:

- COVID Daze—Sarah J. Michel
- Say Grapefruit!—Jacquie Hussey
- Catching the Virus—Lara Kiefer
- Does God Care?—Larissa Gubert
- Never Out of Stock—Hercowitz, Lee
- Through Heaven's Gates—Sara Non
- And They Did Eat—Shannon Hoosier
- Aunt Jo's Mask Factory—Shelia Pette
- Unorthodox Ordination—Dawn Martin
- One Night in Maine—Jul Zimmernan
- From a Seven-Year Struggle—Rosa Mauer
- A Homeschooling Thermometer—Mabel Vail
- Pandemic of Opinions—Christy Swartzendruber
- The Preacher's COVID Lessons—Hobby Wrenn
- A Promise Only He Can Keep—Stephanie J. Lintbert

Order your copy today. USA retail: \$15.00, Shipping: \$4.00. Add \$1.00 shipping for each additional book ordered. If you would like to save on shipping, ask your local bookstore to carry this book. Wholesale and distributor inquiries welcome.



Please direct your orders to:
High Desert Press
26 Road 5577
Farmington, NM 87401
highdesertpress@gmail.com
505-947-2425
US check, Visa, MasterCard,
and Discover accepted

THE LIVING OF THESE DAYS

WEDDING STATIONARY

BY INKSCAPE

Invitations • Songs Sheets • Programs • Favors • & More

Call for a free catalog.



4665 US Rt 62 • Millersburg OH 44654
Fax. 330.893.2589
sales@inkscapeprint.com



330.893.0160



EASY ROLL SHADES

Solar | Blackout
Light Filtering

CUSTOM SHADES
any color. any fabric. any size
Across all price points.



CALL TODAY TO SPEAK WITH A DESIGN CONSULTANT!

4665 US Rt 62 • Millersburg OH 44654 | p. 330.674.2590 f. 330.674.2560
www.creativeholmes.com

Cleanest-Burning & Highest-efficiency!
Conestoga Champion Furnaces!

**No Smoke!
No Smell! "Not just another FURNACE!"**

Top-Loader
7-yard wood box

**T1-M 1.2M BTU
T2-M 2.5M BTU**

Load at top from a self-dumping hopper.

Tubes don't "soot up"!

HOOVER Pump Works
222 Conestoga Creek Rd., Ephrata, PA 17522 • 717-733-0630



INTERSTATE FLEET SERVICES

1125 Strickler Road, Mt. Joy, PA

Vehicle and Equipment Leasing Services

Established in 1953, Interstate Fleet Services is a family owned leasing company that serves the vehicle and equipment needs of a wide variety of businesses. We respond quickly and can tailor any lease to fit your needs.

We serve a large Amish and Mennonite customer base in multiple states from our Mt. Joy, PA location in Lancaster County.

Interstate also offers fleet maintenance at our new 12 bay service center in Mt. Joy, PA. Free pick up and delivery is included.



Additional services we can provide are used vehicle sales and leasing, vehicle upfitting and graphics

Please contact
Steve Frey with inquiries at
215-237-1961



New Heavy Duty Dough Mixers

for home use or commercial



Similar design as the Hobart 3 speed mixers that are no longer made.



20 Qt. Mixer

- 10 Quart electric 500 watts\$800.00
- 10 Quart air powered 10 cfm\$1,200.00
- 20 Quart electric 1100 watts\$1,200.00
- 20 Quart air powered 18 cfm\$1,650.00
- 30 Quart electric\$1,800.00
- 30 Quart air powered 18 cfm\$2,200.00

THESE ARE EASY TO SET UP WITH FLEX OR PULLEY DRIVE

ALL PARTS AVAILABLE

10 qt. mixers can ship UPS - Others Truck Freight - Call

New commercial bakery Ovens Circulation Fan - several power options single 2990. -3 990. Double stack ovens also available.

OPTIONAL ATTACHMENTS AVAILABLE TO GO ON FRONT OF MIXERS. Commercial shredding, slicing and strainer attachments available. Slicing attachment great for sauerkraut and veggies etc.....\$625.00

SHIRK REPAIR

985 VALLEY VIEW ROAD, NEW HOLLAND, PA 17557 • 717-445-9929

Commercial food equipment repairs since 1996
We have good prices on freight shipping.



How to make Constipation an irregular event

Dear Friend,

Imagine a life free of the feeling you get when you're unable to completely empty your bowels. A life free of fatigue and finally losing those extra pounds you've been carrying for years. You might be thinking, this just sounds too good to be true.

After helping hundreds of people with constipation and related issues over the past 21 years, we commonly hear statements like, "my mental alertness has improved," "my candida cleared up," "I don't awaken with toxic headaches anymore," and "I have twice as much energy!"

Maybe you've heard others say, eat more fiber, or you just need to eat healthier. But what does that really mean? What does that look like in real life?

We take a simple, educational approach to good bowel health.

Discover health secrets revealed by an Italian immigrant who amazed doctors around the world.

Claim your copy of the best-selling book "Cleansing the Body and the Colon for a Happier and Healthier You." \$8 value! Yours **FREE** when you mention code PCBE1.

Call Charlotte or Joy Thompson today for your **FREE** consultation at 330-852-2967 or 614-209-6324 or write to us at 10174 Pleasant Hill Rd. NW Dundee, OH 44624

Best hours:
Monday-Thursday, 8:30am-4:00pm

The first step towards getting somewhere is to decide you're not going to stay where you are.

~J.P. Morgan



EXT Pattern



ZigZag Pattern



GRAPPLE



AUGER



LOADER BUCKET



BALE SQUEEZER



CID: HEAVY DUTY PALLET FORKS



ROTARY TILLER



CID: BRUSH CUTTER



C Pattern



Multi Bar Pattern



BD Pattern



Block Pattern



We accept major credit cards.



6970 US Hwy 68 | Mayslick, KY 41055 phone: 606.206.0503 fax: 606.763.9518

The Federal Express / FedEx Story

Part 2: How an Iconic Corporation Achieved and Sustains Business Success

Candace Brown

When a startup company called Federal Express officially launched its delivery service operations in 1973, even its founder, the current Chairman and Chief Executive Officer Frederick “Fred” Smith, might not have imagined what a difference a decade would make. In fiscal year 1983, revenues reached \$1 billion. No other business in American history had done so well in its first decade without a single acquisition or merger, (although those were certainly coming in the future). Now, as the FedEx Corporation, its annual revenue is about \$71 billion.

Not everyone envisions success on such a grand scale or would want it, but for even those owners who choose to keep their

enterprise small and personal, the same fundamental business principles apply. They are based on respect, integrity, and the right priorities, innovation and flexibility, perseverance, and hard work. Thankfully, for most, the hard work does not involve years of dealing with large government agencies. By the time of that tenth anniversary, in 1983, Federal Express had already done much to permanently change the air cargo industry, including a successful push to get rid of severely restrictive regulations.

The young company grew rapidly, even during the economic recession and other challenges of the 1980s. Its achievements included several “firsts.” Federal Express became the first business of its type to employ computer software to track packages



FedEx needs a huge fleet of different types of vehicles to carry out its delivery service. This FedEx Express Mercedes-Benz Sprinter delivery van was photographed outside a private residence in Hertfordshire, England, in May 2020.

Image Credit: Peter_Fleming/Shutterstock.com

and documents. In 1980, a time when scheduling pickups from customers still involved pieces of paper, Federal Express introduced its Digitally Assisted Dispatch System (DADS), which no one else had. In 1981, Federal Express offered the first specifically designed “overnight letter” envelope packaging. Another industry first, coming in 1982, was the company’s promise to deliver before 10:30 a.m. The business was going so well by 1984, having expanded to Europe and Asia, that the original Hub was replaced with a new, global “Super Hub” located at the Memphis International Airport. A handheld SuperTracker scanner, introduced in 1986, is now used in conjunction with DADS to monitor the progress of deliveries. Both are part of an information system called Customers, Operations, and Services Master Online System (COSMOS for short.)

An environment where employees felt valued and their creative approaches to problem solving were given attention and respect helped to make these and other innovations possible. When team members are empowered, the result is total engagement, dedication, and loyalty. In the company’s corporate philosophy of “People, Service, Profit,” people come first. CEO Fred Smith has been quoted as saying, “If you’re going to run a high service organization, you have to get the commitment of the people working for that organization right at the start. If you don’t, you’ll never be able to deliver at the levels of expectations of the customers.”

Smith knew then, and still knows, that not every business endeavor will succeed. An example was the company’s 1984 launch of a faxing service called ZapMail. This occurred before the time when sending documents by FAX (short for facsimile) through phone lines (and later, electronically) was a common practice. Instead of a document taking days to reach its destination, it was guaranteed to arrive in under two hours, but for a hefty fee. The customer paid \$35 for the delivery of up to five pages. Unfortunately for FedEx, before long, fax machines became widespread, much more convenient, and affordable. Many people bought their own for business or home use. Early on, ZapMail had also been hampered by technical issues. The service was discontinued before its second anniversary, resulting in the loss of more than \$300 million.

Mistakes *will* be made, but from them lessons can be learned. One of the lessons the ZapMail experiment taught was the danger of making presumptions. The company presumed it would be the only place for customers to access fax services, a costly belief. Yet Smith, as always, remained forward looking.

“Fear of failure must never be a reason not to try something,” he said. He is also known for the following quote: “The riskiest strategy is to try to avoid risk altogether.”

By the end of the 1980s, Federal Express had 54,000 employees and a smooth running, cohesive network to serve its customers at home and in approximately 90 other countries. However, increasing competition and a price war hurt profits. In February of 1989, the acquisition of the Flying Tiger Airline, which specialized in cargo and military charter flights, boosted a growing international presence. For this new asset Federal Express paid more than \$800 million but acquired with it the airline’s fleet of Boeing model 747 and 727 planes, bases from which to work, and routes

to 21 nations, as well as the vast experience of its pilots. This move gave Federal Express world dominance in the area of all-cargo airline service. It also created more debt and produced an awkward assimilation and temporary decrease in Tiger’s on-time deliveries. However, by early 1990, the on-time record rose to 96%. By the mid-1990s, the company had increased international service to more than 200 countries, which amounted to 12% of its business.

In 1994, Federal Express reached two important milestones. It began to officially use its long-time nickname of “FedEx” as a brand name in its marketing. It also offered the transportation industry another “first” by launching its www.fedex.com website. Instead of filling out paperwork, customers could do their business online, including tracking packages.

In October 1997, FedEx bought Caliber System, Inc., a large trucking company with several subsidiaries, including Roadway Package System Inc. (RPS). By the following January, the new holding company resulting from this merger was named the FDX Corporation, but would not use that name for long. It was changed to FedEx Corporation in January 2000. RPS became FedEx Ground, one of six subsidiaries in what the company calls its “portfolio of solutions.” Currently, the others are FedEx Express, FedEx Services, FedEx Freight, FedEx Office, and FedEx Logistics.

During the next two decades, FedEx continued to expand worldwide, acquired many more companies, and established many more hubs. One of the most significant acquisitions was TNT, a Netherlands-based competitor in the delivery business, serving Europe, the Middle East, Africa, and other countries. United Parcel Service (UPS) had been the first to want to purchase TNT but backed out of the deal, giving FedEx the opportunity to greatly increase its international presence. The company announced the \$4.8 billion purchase in 2016, but the complicated and expensive process of integrating it into FedEx, costing \$1.5 billion, was still not completed by the end of 2020. A serious cyber attack against TNT, in 2017, slowed progress significantly and cost FedEx \$400 billion in lost business and efforts to repair the damage.

The FedEx Story - Continued on Page 76



Image Credit: monticello/Shutterstock.com



The FedEx Story - Continued from Page 75

Unexpected misfortunes can be devastating, especially to small business owners. The huge numbers we see when it happens to corporations seem mind-numbing to most of us, yet FedEx endures, always believing in itself, always looking ahead. The company has never had an easy time in this tough and constantly changing business. Like its competition, it has weathered many storms. Economic downturns, global trade tensions, the cost of capital investment, disruptive weather, and more, including the 2020 Covid-19 pandemic, have severely impacted FedEx. This is nothing new. Although problems have occurred throughout its existence, they also presented opportunities and inspired innovation. A lesson other businesses can learn from FedEx is that *your customers' problems also present opportunities*. If your creative solutions save the day, you will have a loyal customer for life.

Strong leadership and the company culture, which recognizes the essential value of employees and compensates them well, help sustain FedEx. During hard times, this corporation has provided financial security to team members by having a “no layoffs” policy. No business can absolutely guarantee that no layoffs will ever occur. Too many factors are beyond control (like the pandemic) and the company must be able to do what is required to survive. But FedEx found effective ways to avoid layoffs. For example, it gives employees training for multiple types of jobs. Management can be better prepared for changes in the volume of work of different kinds, and employees feel more secure against the loss of a specific job, because they have additional skills. This goes along with the philosophy of having everyone pitch in, doing whatever needs to be done. Both the company and the employee benefit. If demand for a product or service goes down, management can preserve work for more people by “redistributing” it. For example, if some employees are so busy that they need to work overtime, the company can cut back in those areas and give the extra hours to other employees. Rather than hiring a lot of new people for the busiest season and then laying them off later, management can choose to have more part-time workers they can keep employed.

FedEx cares about workers' families and allows flexibility in hours. If an emergency occurs, team members can get a leave of absence or go onto “permanent part-time” status. The company also provides ongoing training. FedEx conducts surveys of its team

members on a regular basis in order to understand their concerns and needs and has protocols in place to respond to whatever the surveys reveal. Employees also have the opportunity to express their feelings and observations concerning the performance of their managers. Because jobs vary so much (some being regimented and some looser and more creative), employees have some say in how tasks are prioritized or how new challenges can be addressed, based on their personal ideas and observations.

Smith has said, “A manager is not a person who can do the work better than his men; he is a person who can get his men to do the work better than he can.” Another quote from him is: “You can't make people do what's right. You can lead them, and you can empower them to make the right decision, but if you don't produce a culture that allows them to do that, then all the rest is just bumping your gums as one of my old business partners used to say.”

In his book, *The World on Time®*, James C. Wetherbe looked at the management principles that have made FedEx so successful. The basis of the company culture is simple—outstanding customer service through the promise of consistently reliable on-time deliveries. Wetherbe wrote, “A vigorous culture is well-aligned with the business' goals, motivates employees, and provides an empowering structure that lessens the need for bureaucratic checks and measures.”

FedEx builds morale and loyalty and encourages exceptional performance by rewarding its team members in various ways beyond their normal compensation. Some are strictly monetary, such as commissions and bonuses. Others are prizes. Rewards can also be in the form of special recognition from peers or the company.

In a June 2017 interview with Bill Haslam, who was then the governor of Tennessee where FedEx is based, CEO Fred Smith offered several pieces of advice to benefit other business owners. One of them was to identify and build upon **your unique competitive advantage**. What attributes does your company have that set you apart from others in terms of meeting the needs of your customers? Can you offer goods or services with a higher quality, lower price, speedier delivery, a better guarantee? Have you clearly identified both your target market and your competitors? Your particular competitive advantage must be something durable and sustainable, not easily duplicated by competing companies. Businesses must examine their infrastructure, such as technology

The famous purple and orange FedEx logo, officially used in company marketing since 1994, is known around the world. This sign outside a facility in Cambridge, Ontario, Canada, displays it boldly.

Image Credit: JHVEPhoto/Shutterstock.com

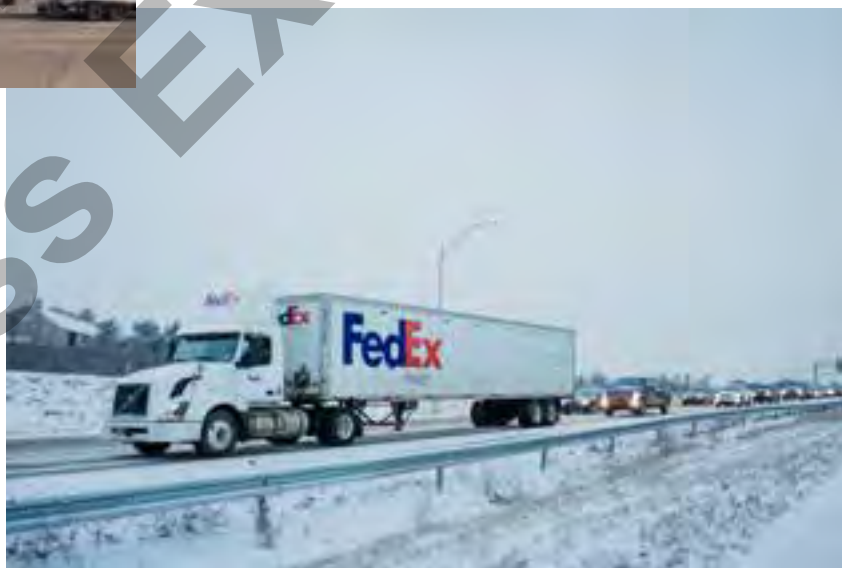


With a fleet of nearly 700 aircraft at 650 airports, FedEx is the largest cargo airline in the world and one of the largest airlines of any kind. These planes are a symbol of success for a service that began humbly with a few small jets.

Image Credit: Tobias Arhelger/Shutterstock.com

In fiscal year 2020, FedEx had a total of 77,800 motorized vehicles, including semi trucks like this one. Sophisticated information systems keep track of all of them, along with the weather forecasts on their routes.

Image Credit: 5m3photos/Shutterstock.com



and shipping options. Build the value of your brand through advertising and testimonials from happy customers. Strong leadership and an efficient network for distribution are the types of competitive advantages that will increase profit margins.

The success of FedEx also proves the value of constantly re-examining your company's approaches to business, keeping an eye on the competition, and remaining flexible in order to adapt to change, including the changing tastes, wants, and needs of your customers. Get feedback from them. Be consistent in the quality of whatever it is you provide. Perhaps the most important lesson FedEx offers is that business owners must maintain their high standards, priorities, and personal values throughout all the hustle

and bustle and the unexpected challenges.

FedEx is doing well now, in spite of the global impacts of the pandemic and other concerns. With Fred Smith at the helm, it will no doubt continue to amaze. No matter how huge this corporation may become, however, at its most fundamental level, it is still about people working together as a team to reach a common goal. Smith, after all his success and the vast amounts of money he has made, keeps things in perspective. During his interview with Haslam, he reminded the audience of his priorities. Concerning FedEx, he said, "It's nothing like the *important* parts of life, like faith and family."

END



TITE FOAM
Manufactured 7/30/18

**PL PREMIUM
POLYURETHANE**



ConnexTite
Flange Head screws (from SFS intec)

**FRP / Glassboard
B-Grade Fiberglass**

reinforced wall and ceiling panel are durable and easy to clean. Commercial

- Kitchens - Restaurants**
- Rest Rooms - Stores**
- Food Processing Plant**
- Milk Houses - Basements**

4 x 8 Tan, Beige,
Lt Brown Smooth
20 or more **\$16.00**

FRP / Glassboard 4x8
White smooth..... **\$22.40**

FRP / Glassboard 4x10
White smooth..... **\$28.00**

Construction Adhesive



\$3.00 10oz. **\$6.00** 28oz.
SKID PRICE DELIVERED
\$2.35 10oz. **\$4.70** 28oz.

**NEW ARRIVAL
Truck Load: Tan, 50 Year**

PREMIUM OUTDOOR SCREW



T-25 #9 For deck, patio,
and outdoor construction
Length: 1-5/8", 2", 2-1/2", 3", & 4"
1lb., 5lb., & 25lb. Buckets
\$60.00 to \$69.00 per 25lb. Bucket

**WHITE & GREY
FLUTED PVC**

Liner Panels 16"
wide Overstocked
in 8' & 10' also
available 12', 16', & 20'..... **\$1.67** LF



**ZINC PLATED WITH
CERAMIC COATING**

\$60.00 bucket **SFS**
Sizes 5/16" X 2-3/4" - 500 ct



FREE DELIVERY 48 buckets

**NEOPRENE WASHER
ROOFING NAILS**

1 1/2" to 4" **\$80 to \$176.40**/50#



PORCELAIN WALL & FLOOR TILE

12" x 24" x 3/8"
8 colors **\$1.40**

**VINYL FLOOR PLANKING
CLICK & LOCK**

10 colors **\$1.29 to \$1.79** Sq Ft.



Titen2

**1-1/4" TO 4" TAP
CONS/ MASONRY
SCREW**

\$6.75 to \$14.85 (75pc. per pk.)

CALL FOR SKID PRICING ON COMBINED PRODUCTS

Tarco



LeakBarrier

LeakBarrier Door and Window Tape is a flexible rubberized asphalt membrane that self-adheres to most surfaces and self-seals around nails, staples and screws.

4" x 100' Rolls LeakBarrier Door
and Window Tape Also For Treated
Skirt/Metal Corrosion Barrier
9 Roll Per Box - 25 Box Skid

1-4 Boxes..... **\$12.00** per roll
5-10 Boxes..... **\$10.00** per roll
11-25 Boxes **\$9.00** per roll
Free Freight 25 Boxes

SLATE RD. SUPPLY, LLC

Surplus & Discounted Building Products
Phone: 717-445-5222 150 Slate Road
Fax: 717-445-4841 Ephrata, PA 17522
M-F 7AM-5:00PM Sat 7AM-11:30AM
Dolgeville, NY 13329 • Phone: 315-429-3184

Country Variety Show

- Fabric • Notions • Toys • Puzzles • Books • Cards • Decor
- Stationery • Stickers • Gift Items • Clothing • Housewares
- Footwear • Outerwear • Baby Care • Health Products

Wholesale Only

Shipshewana, IN
Michiana Event Center
455 E Farver St. Shipshewana, IN 46565
Wed, Feb. 10, 2021, 8 AM - 5 PM
(573) 378-2000 ext. 117
Free meal for two

Firewood Wrappers



- Air or Electric Motor
- Foot Pedal Controlled
- Use for Small or Large Volumes
- Heavy Duty Design



Tight wrap for easy handling

FREE CASE OF STRETCH WRAP for the next 10 units sold

Call now to get this special offer
Parke County Firewood, LLC
765-597-2237

Foot Bath Body Cleanse

This is the time of the year to detox.



Massaging Insoles



Bemer



Massage Chair

10% OFF through Dec. 31, 2020.



Air Purifier



Artery Care



Pharm-Aloe

- Liquid
- Tablets
- Shampoo



Decompression Table

Distributor: EC Health Services
Eli Weaver • 1333 CR 168 • Dundee, OH 44624

330.893.0017



AUTOMATIC SAWMILL



MANUAL SAWMILL



SLABBER SAWMILL

TurboSawmill is the most innovative portable sawmill in the world! Using swing-blade technology, a unique open side frame, and patented automation. TurboSawmill will produce accurate, dimensional lumber, with every cut. Smith Sawmill Service is the exclusive USA distributor. Visit sawmill.shop

Call Eli 270-465-0192

Created To Be His Helpmeet

by Dobi Pearl

Somewhere over the passing years and changing culture, women have lost their way. This book is written to lead them back home. Regardless of how you began your marriage, I want you to know that it is possible today to have a marriage so good and so fulfilling that it can only be explained as a miracle.



Online Coupon Code

PCBE2021

www.nogreaterjoy.org

Regular \$16.95

Discount -\$6.00

SALE \$10.95

Shipping Charge \$5.95

Total \$16.90

Plus tax for TN, OH, IN & KS

Make checks out to

No Greater Joy Ministries

1000 Pearl Road

Pleasantville, TN 37033

Call for quantity discounts 1-866-292-9936



- Top Quality Truck Bodies with the highest level of Service
- A standard product line in:
 - Flatbeds
 - Service Bodies
 - Dump Inserts
 - Dump Bodies
 - Landscape Bodies

Dealer Inquiries
WELCOME



ALUMINUM TRUCK BODY MANUFACTURE



(814) 793-3353

www.martintruckbodies.com

279 Cross Roads Lane
Martinsburg, PA 16662

Email: sales@martinwelding.com



2 Introductory Offers

(Not valid for renewals)

12 Nature Friend magazines

Helping Families Explore Creation Since 1983

Mention coupon code: **PCBE-10NAO**

Choose one of these two offers:

\$40 Now only \$35

or

\$45, + **North American**

Owls book

(\$75 package value.)

USA offers. Not valid for foreign.

Please subscribe within 15 days.

Address 1

Name

Address

City, State, Zip

Address 2

Name

Address

City, State, Zip

Gift Giver Address

Name

Address

City, State, Zip

Tel. () - Check #

CC exp. / / 3-digit code

Visa or Mastercard

Nature Friend Subscriptions

4253-PCBE Woodcock Lane

Dayton, VA 22821

(540) 867-0764 or (877) 434-0765

CHANGE YOUR GAS LIGHTS TO LED

New Wall & Ceiling Mount Battery Lights

Tranquil Lights

A Product of Mid Ohio Lighting

1 year warranty

6 hours runtime with 10 watt bulb on 5 AH battery

BEFORE (GAS)

AFTER (BATTERY)

Simply unscrew your gas light and install your Tranquil light

•White or Black Finish

•Battery mount fits Dewalt, Makita or Milwaukee Battery

•fits standard 1/2" Gas pipe

•Wall or Ceiling Mount

Also now available 8-1/2" lights. Works great in tight spaces. Bathrooms, Etc.

\$99.95 + Free Shipping

Mid Ohio Lighting - PH: (330) 600-7442

IRONFORCE POST DRIVER



NEW! Skid Loader Mounted Model

- Easier Post Driving
- Vibrating Jack-Hammer
- Anti-Slam Action
- Skid Loader Quick Attach
- Reduces Labor Costs

Trailer Mounted and Self-Propelled Models Available

Dealers:
Esch's Fencing, LLC, Gap, PA
 610-857-1676 • Ask for Daniel

Willie Herschberger
 Rockville, IN 765-562-3011

L.Fab Enterprises
717-529-3957

"Creating Effective Solutions for Fencing Contractors"

COVID-19 RESPONSE

CONTRACTORS – How are you responding to the crisis unfolding now? We assembled a brand new COVID-19 Response Guide for contractors and are giving away free copies. If you own a contracting or roofing business, just call **1-833-766-3101** now and ask for your free copy of the "COVID-19 Guide". By working together, we can keep on supporting our families & workers.



Lambright Country Chimes LLC Handcrafted Wind Chimes with a Lifetime Warranty

Harmonica wind chime \$114.50
 (includes tax and shipping)

Grandfather Clock wind chime \$158.50
 (includes tax and shipping)

New Indiana Law requires us to collect sales tax on all orders.

Contact us for wholesale pricing. Call us to receive a catalog!

We ship UPS

8340 West US 20 Shipshewana, IN 46565 phone: (260) 768-9138 fax: (260) 768-9183

Mention this ad to receive these special prices.

Wholesale & Retail

BUGGY SPEEDOMETERS

Cateye Velo 7



- Current Speed
- Average Speed
- Maximum Speed
- Trip Distance
- Trip Time
- Total Distance
- Speed Comparison
- Clock
- Includes all mounting hardware

\$60.00
 Free Shipping

Easy installation • Instructions included • One year warranty • Free shipping
 Heavy duty 12' wire with disconnect

Bryton Rider 15

No Wires, Quick install
 Uses GPS



- Current Speed
- Average Speed
- Maximum Speed
- Trip Distance
- Trip Time
- Clock
- Altitude
- Total Distance
- Total Ride Time
- Speed Comparison
- Clock
- Back light
- Current Temperature
- USB Rechargeable, 16hr of use

\$79.00
 Free Shipping

Purchase extra mounts, and quickly switch from buggies, tractors or bicycles.

Martin's Bicycle
 4762 St. Rt. 14A
 Dundee, NY 14837
 Phone 607-243-7150
 Fax 607-243-9655

Free 2020 Bicycle Parts Catalog

- Repair tools • Repair book • Wheels • Saddles • Lights • Fenders • Cables • Chains • Sprockets • Tires • Tubes • Shifters •

The philosophy of the classroom today will be the philosophy of government tomorrow.

~Abraham Lincoln

INDUSTRIAL WOODWORKING MACHINERY AUCTION

January 15th 9AM to 7PM Show Only January 16th 8AM to 2PM Show Hours, Auction Starting & 9AM till finished



Consignments as of December 15th, **Air Compressors** Ingersoll Rand 80 Gallon, Ingersoll Rand 20HP 120 Gallon, **Planers (NEW)** Northtech NT24K 24" Spiral Head, **Power Feeders**, Grizzly 4 Roll, Delta 3 Roll **Sanders**, Delta 12" Disc Sander, **Sawmill (NEW)** EZ Boardwalk 40 Sawmill, **Shapers**, Invicta TI-14 Shaper, Unique 250CS Raised Panel Door Machine, **(NEW)** Laguna Pro Shaper 5hp 1phase, Delta 43-386F Shaper **Saws** Cantek C12RS Straight Line Rip Saw, LaborSabor Diesaw, **Misc.** Delta Lathe, Powermatic Variable Speed Drill Press, Powermatic Tilt Table Mortiser, Graco Spray System, Kremlin MVX Gun, **Lots of new Dewalt and Milwaukee Power Tools**



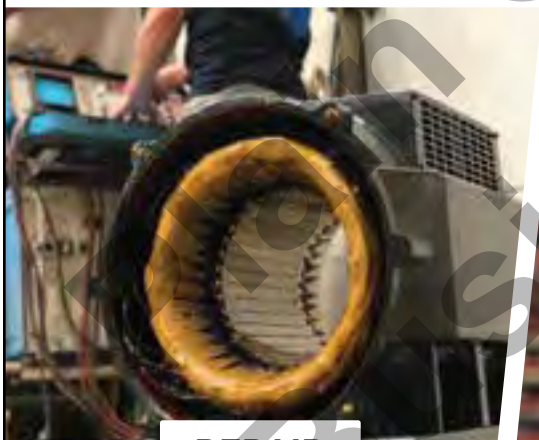
- Free Coffee & Donuts
- Bid at the auction
- Meet new vendors
- Watch product demos
- Win prizes & give-aways

4860 Yautzy Rd, Stanley, NY 14561 607-243-7167 or 585-526-5964

For and updated listing call 607-243-7167 or write to 4912 John Green Rd Dundee, NY 14837

COMPLETE MOTOR AND PUMP SERVICE

We offer complete services for motors and pumps, including repair, rewinding, and other services. We also sell motors, pumps, drives, and parts from top quality brands including Leeson, Fuji, Goulds, Barnes, and more.



REPAIR



REWINDING



FIELD SERVICES



Ask about our planned maintenance and specialty services.

717-366-8435
slaymakergroup.com

Attention!!! Furniture Makers

Purchase by the container.
Have them direct shipped.
Drive down your hinge and slide costs!



European 1-Piece Compact Hinges
(Zinc)



CGS Drawer Slides

Sidemount Ball Bearing
(Zinc or Black)
(Assembled or Unassembled)



Call 717-445-5120 for pricing!

170 Sensenig Road
Ephrata, PA 17522
Phone: 717-445-5120
Fax: 717-445-5189
Email: smw@abcmailbox.net

Specializing in
Dovetail Drawer Boxes

*Smokey Mountain
Woodworking*

Freshen State Winter Air with **Aromatherapy**



White Ultrasonic Aromatherapy
\$89.95



Woodgrain Aromatherapy
\$89.95



USB Powered Diffuser
\$29.95

LED Lights | 7 Color Options
Holds 150 ML of your favorite oil
Automatic Shut-off

LED Lights | 7 Color Options
Holds 150 ML of your favorite oil
Automatic Shut-off

Children will have fun helping to clean

Makita Sweeper

Includes charger and 2.0 AH battery
Perfect for RVs, Camping, Vehicle, or around the Home

\$114.00



Cyclone Attachment for Makita Sweeper
Increases Vacuum
Seals Filters

\$40.00

Catalog available

Shipping available anywhere in the USA

BRIGHT LIGHTS

NOTICE WE HAVE MILLER TECH BATTERIES AND MAXI STAR BULBS IN STOCK.

Wayne & Glenda Mullet
23153 CR 56 | Nappanee, IN 46550
PH: 574-773-2002 | VP: 574-907-9589

728 Glenwood Drive, Ephrata, PA 17522

Zimmerman Auto Body Supplies Inc.

1-800-933-8422

www.zabscars.com



Our Finishes Reflect Your



Craftsmanship!

SATA

DEVILBISS
AUTOMOTIVE REFINISHING

U-TECH

BINKS

NORTON

DYNABRADE 3M



Ask For Our Free Catalog...



Sales
Service
Delivery
Technical Support



**Pick...
Any Color!**

Cabinet, Woodworking & Manufacturing Shop Supplies,
Tools, Spray Equipment, Sandpaper, Personal Protection &
Safety Materials, Paint Supplies & Industrial Solvents,
Spray Booth Filters, Custom Cut Air & Fluid Lines

YODER CONNECTIONS

CALL 833-4YODERS
(833-496-3377)
Fax: 888-435-3203
Text: 304-661-1559
19394 St. Hwy. FF
Burlington Jct., MO 64428

Email: Kevin@kyoders.com
Support@kyoders.com
Hours—7 AM—5 PM (CST)
Monday—Friday
Ask for a free brochure!

YODER GUARANTEE!

14-Day Satisfaction Guarantee
Like it, or return it!
If you're not satisfied,
we're not either!

Cell phones

Offering alternative and competitive phone options for Plain Communities.

WALLED GARDEN PHONES!

4G flip phones from Kyocera
No Internet access!

Certified by Walled Garden



Notice!

Job opening

Customer service rep
If interested, ask for job app
Call, text, or email

NEW!

Sunbeam flip phones
With no browser!

Three levels — one has
Weather and maps!

Various cell phone plans:

- For Verizon and AT&T
- Monthly plans start at \$12
- Unlimited plans start at \$20
- Annual plans start at \$75



NEW!

LG Classic phones

Secure lockdowns

Various flip phones

Locked to the level
of your choice!

"Dumb" smart phones
Secure lockdowns

Wifi hotspots
Locked to email only

Office/home phones



- Desk phones—\$32—\$49.50
 - Cordless phones—\$29.50—\$58
 - Corded wall phone—\$21.50
- Various options!
Gigaset, VTech, EnGenius, RCA
Panasonic, AT&T, BluDonuts
Available: All brands!

Phone accessories

- Phone ringers—\$25
- Wireless phone ringer—\$72
- "Black box" antennas—\$35
- Phone signal boosters—\$165
For "black boxes"
- Cell phone signal boosters
- Batteries and chargers
For cell phones and "black boxes"
- **Home Connect (Black Boxes)**
\$17-\$20/month—unlimited calling
Plus taxes and surcharges
Works for fax machines!
Verizon - AT&T - Strait Talk



Phone kits



Economy Kits
\$98
(with battery in
black box only)

1. **Choose your case:**
Briefcase, Waterproof, Compact
2. **Choose your phone:**
Nearly any phone we have
3. **Choose your battery:**
DeWalt/Milwaukee adaptor
Or our battery—5 yr. warranty

3 in 1 Rustic Log Furniture Machine



New in 2016

- ◆ Air & Hydraulic Hook Up
- ◆ Drills 45 Degree Angles
- ◆ A Variable Head On Tennant Cutter
- ◆ Chop Saw Cuts 9" High Material

717-483-2230

Corn Planters

FORMERLY MADE
BY MILLWOOD
MACHINERY



NO
HYDRAULICS

FREE
BROCHURES

NOTE: This planter is not for no-till.

**NEW lever lift
corn planter with rebuilt
John Deere 7000 Max
Emerge row units.
Offering: 2 – 3 – 4 row**

**2 AND 3 ROW CAN BE
PULLED WITH 2 HORSES.**

PINE RIDGE FARM SHOP
8904 Denton Run Place, Charlotte Hall, MD 20622

Specializing in... HYDROSTATIC, PISTON PUMPS AND MOTORS



Caterpillar **Hitachi** **Rexroth**
Char-lynn **Kawasaki** **Staffa**
Denison **Komatsu** **Sundstrand**
Dynex **Parker** **Vickers**
Eaton **Poclair**

- Complete rebuild and repair facility
- Rebuild exchange program for Sundstrand
- New and remanufactured pumps, motors, and valves
- Current and obsolete models
- Units remanufactured come with a 1-year warranty
- Quick turn-around on Sundstrand units
- Large inventory of new, reman, and aftermarket parts
- Good prices
- Same-day shipping on parts

Wholesale Discounts Available

Donegal
Hydraulics
LLC

102 Haiti Road
 Quarryville, PA 17566
717.786.7001

Where commitment to quality is priority one.

Gas & Kerosene Lamps & Lanterns

Are you tired of maintenance on Hipo & Petromax? Try a bright, easy-to-maintain light built by HC Lanterns, Lancaster, PA!

(approx. 6' tall)

500-564 K | 500-564 N
\$210.⁸⁰



(717) 786-1049
 418 Furnace Rd,
 Quarryville, PA 17566

K = Kerosene
 N = Naptha/White gas

All repair parts available at HC Lanterns or your nearest dealer.
 (Prices in this ad do not include shipping.)



The Lightning Bug

5972
\$25
 Tire Pump
 with gauge



\$330

- Gas or kerosene
- Extremely strong stainless steel tanks!
- 2.5-qt. fuel capacity

The Firefly



\$285



(Fits on Leacock tank)

\$98.75

500FK	Head for kersene floor lamp	\$98.75
500FN	Head for naptha/gas floor lamp	\$98.75
500HK	Head for hanging kersene lamp	\$98.75
500HN	Head for hanging naptha/gas lamp	\$98.75

Walking a lonely frozen path without any new customers in sight...

PCB **EXTRA**

... advertise in the PCBExtra and reach out to more prospective customers.

PCBExtra is mailed to 45,000 addresses each month as an advertising supplement for the PCBE (Plain Communities Business Exchange).

To advertise please call 717-362-1118 ext. 1.

An Educational Look at...

Lithium Batteries



Lester Miller, MillerTech Energy Solutions LLC

Lithium batteries have existed in various forms since the 1970's and innovations in the 80's and 90's have led to the familiar lithium battery cells that we know today. Current research on lithium batteries has produced battery cells capable of extreme performance; for example, 100% recharging in just a few seconds. However, these current advances are strictly experimental and won't see commercialization for many years, potentially decades. The information in this article covers the types of lithium batteries that are commercially available today and will likely remain available well into the future.

I was introduced to Lithium batteries during my time spent working at Countryside Lumber Company, where we had a unique application for batteries. At the time we were using ATV winches on our horse-drawn logging carts. The winches were capable of drawing 400 amps for up to 60 seconds. This type of draw, and a 12v lead acid group 31 battery were just not getting it done! At that time (2014), Lithium Life PO4 12v batteries were only available from one or two vendors in the USA, and none of them had anything capable of powering such a large load. So the search began... It was approximately 3 years later until I was able to build a custom lithium battery for this application that worked and is still being used daily today! I had no previous electronic experience so there were many hours spent reading and experimenting before I found out what it would take for this application. (Maybe a whole other story?) Hence, I am inspired to write this article in hopes it could help someone learn the basics of lithium batteries in a faster and safer way than I did!

Uses for Lithium Batteries

Today, lithium batteries are used for a seemingly endless number of applications. They can be found everywhere from electric vehicles to NASA's spacesuits. Due to their lightweight and energy dense properties, lithium batteries are perfect for an incredibly wide range of applications.

In the past, lithium batteries were mostly used by original equipment manufacturers (OEMs) for use in consumer products. These big manufacturers built lithium batteries suited to their needs for specific products or large clients. If a homeowner wanted a battery size or shape that didn't exist, he or she was out of luck. However, today there are many lithium batteries and cells that are readily available for use in, well, whatever we want!

Even though electric cars are becoming increasingly available in the consumer market, it can still be cheaper (and more fun) to build your own. Many people convert all kinds of vehicles into electric vehicles and they need batteries to do it. Unless you want to buy an expensive, purpose built electric car battery, you'll need to know how to assemble your own large battery pack from lithium battery cells.

Just like electric vehicles, home batteries are also becoming increasingly popular. A lithium battery in the back of your closet or hidden in your garage can power a house for days in the event of a power outage. They are also great for storing energy that has been generated on site, such as from solar panels or wind turbines. Lucky for you, today most solar installers in the US and Canada have a variety of lithium batteries available to power your custom home battery power system!

Drones, wearables, backup batteries, toys, robotics, and countless other applications are all ripe for lithium batteries. I hope this article will help you understand the unique differences in cells, chemistries and packs used in different applications!

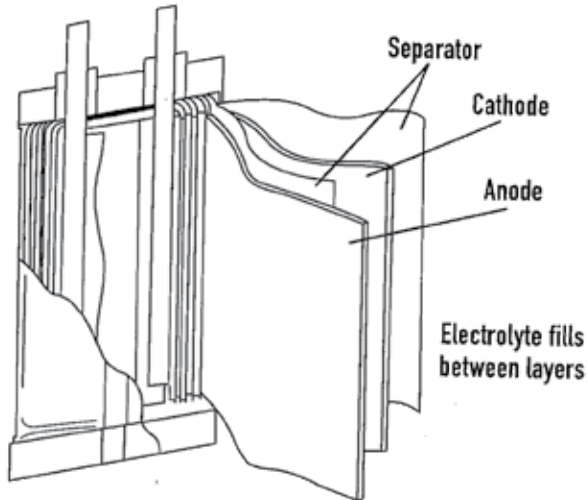
How Lithium Battery Cells Work

Despite undergoing years of research and development, the electrical and chemical processes that allow lithium battery cells to function is actually fairly simple. As lithium ion batteries are by far the most common form of lithium battery cells, we'll take a look at how a typical cell works here.

A lithium-ion cell is composed of four main parts:

- Cathode (or positive terminal)
- Anode (or negative terminal)
- Electrolyte
- Porous separator

The cathode varies between different types of cells but is always a lithium compound mixed with other materials. The anode is almost always graphite, and sometimes includes trace amounts of other elements. The electrolyte is generally an organic compound containing lithium salts to transfer lithium ions. The porous separator allows lithium ions to pass through itself while still separating the anode and cathode within the cell.

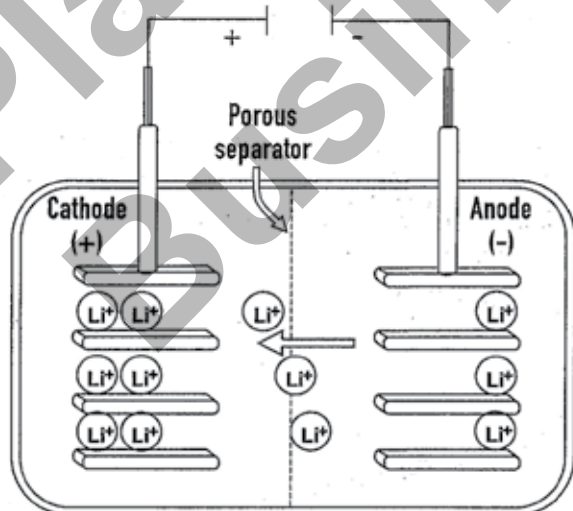


When the cell is discharged, lithium ions move from the anode to the cathode by passing through the electrolyte. This discharges electrons on the anode side, powering the circuit and ultimately any device connected to the circuit. (LED lights, inverters, etc.) This process is demonstrated in the diagram below. When the cell is recharged, this process is reversed and the lithium ions pass back from the cathode to the anode, which is opposite to the diagram below.

The actual process is quite simple. The major differences (and where things get more complicated), are in the shape of the cells and their slight chemical changes.

Form Factors of Lithium Cells

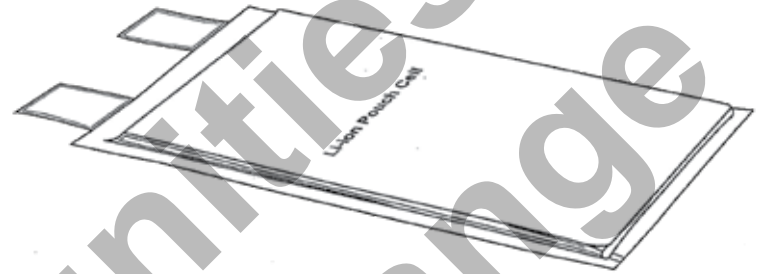
Lithium battery cells are available in a number of different form factors, yet their underlying construction is always the same. All lithium battery cells have a positive electrode (cathode), a



negative electrode (anode), an electrolyte material and some type of porous-separator in between that allows lithium ions to move between the cathode and the anode. The main difference between various shapes of lithium cells is the way they are manufactured and assembled.

Pouch Cells

Pouch cells are the simplest form of lithium battery cells. They look like a tin foil bag (or pouch, get it?) and have two terminals at an edge of the pouch. Inside the pouch is a cathode and anode on opposite sides separated by the porous separator and with the electrolyte on either side of the separator. This cathode-



electrolyte-anode sandwich is folded back and forth many times within the pouch to increase the capacity of the battery.

There are no standard sizes for pouch cells. They are produced by many different companies and are often designed to exact sizes for specific products, such as cell phones, to ensure that they take advantage of the maximum possible usable space. Production at such high volumes allows for the lack of standardization of sizes. When you can afford to have a million battery cells made, it becomes less important if a dealer has your size in stock or not.

The advantage of pouch cells is that they are lightweight and cheap to produce. The main disadvantage is that they have no exterior protection and thus can be damaged if they aren't enclosed in some form of protective case. A lack of hard exterior case means they are the lightest and most space efficient way to produce a lithium battery cell. Pouch cells are often used in consumer devices such as laptops and cell phones due to their efficient use of space. These devices also serve as protection for the fragile pouch cell inside.

Pouch cells actually perform better when they are contained in some type of rigid or semi-rigid structure that can apply a slight amount of pressure to the cells. This helps keep all the layers of the cells in close contact and prevents micro-delamination which can degrade cell performance over time.

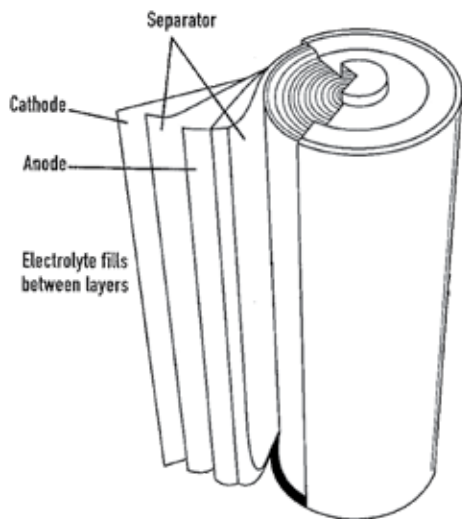
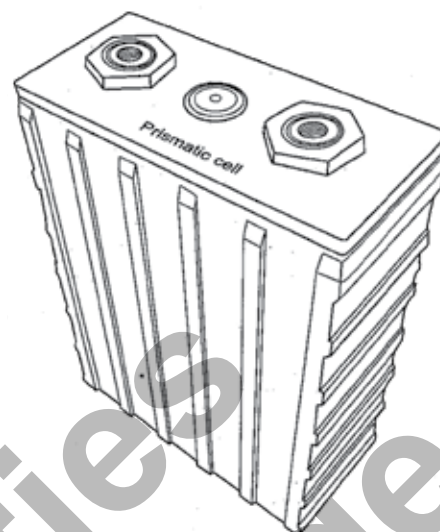
When a pouch cell ages, it can begin to expand or "puff" as it is sometimes called in the industry. This is often due to small interior shorts that occur over time as the battery ages, creating gas that puffs up the cell. Because pouch cells are entirely sealed, the gas has nowhere to escape and thus creates the puffy, pillow-like appearance.

The expansion of the pouch cell results in a reduction in performance of the cell as the layers of the cell further delaminate. Some degree of gas buildup can be retained by the pouch structure but when the gas buildup becomes too great, the pouch can rupture explosively. This is a somewhat rare, yet well-documented phenomenon. The rupture releases a large amount of flammable gas – not a great situation to be in.

Prismatic Cells

Prismatic cells are quite similar to pouch cells, except that they have the addition of a rigid rectangular case outside of the cell. This gives the cell a rectangular prism (or prismatic) shape. Prismatic cells are therefore slightly less space-efficient than pouch cells, but are also more durable than pouch cells. While pouch cells must be handled carefully, prismatic cells can withstand more jarring, though they can still be fragile.

Unlike pouch cells that have thin tab terminals, prismatic cells often have threaded terminals that allow a nut or bolt to be used for connections. This makes it easier to join prismatic cells into larger battery modules. Large prismatic cells of 20AH to 100AH or more are often used in very large energy storage devices such as home batteries or DIY electric vehicles. There aren't standard dimensions for prismatic cells, but they often come in various capacities with 5 – 100AH increments. Larger capacity prismatic cells 20AH or more can have quite a large variation in internal resistance from one cell to the next, potentially causing performance problems when connected in series. Unless matched with the correct balancing circuitry this can sometimes be a problem and a deciding factor when considering different cell form factors for your application.



Cylindrical Cells

Cylindrical cells are the AA-style batteries that we are all familiar with from remote controls, flashlights and other consumer electronics. They come in a variety of sizes (most are larger than standard AA batteries) but all share the same cylindrical shape and rigid metal case.

Cylindrical cells are produced by rolling up that amounts to the same contents of a pouch cell, then placing it inside of a metallic cylinder with a positive and negative terminal at either end of the cylinder. These cells are not as space-efficient due to the rolling of the inner layers and the addition of the cylinder wall and end caps. However, cylindrical cells are the most robust type of lithium battery cell and don't require any external frame or support.

Cylindrical Cell Safety

The cylindrical cell continues to be one of the most widely used packaging styles for primary and secondary batteries. The advantages are ease of manufacturing and good mechanical stability. The tubular cylinder can withstand high internal pressures without deforming (unlike pouch and prismatic cells).

Many lithium and nickel-based cylindrical cells include a positive thermal coefficient (PTC) switch. When exposed to excessive current, the normally conductive polymer heats up and becomes resistive, stopping current flow and acting as short circuit protection. Once the short is removed, the PTC cools down and returns to the conductive state.

Most cylindrical cells also feature a pressure relief mechanism, and the simplest design utilizes a membrane seal that ruptures under high pressure. Leakage and dry-out may occur after the membrane breaks. Resealable vents with a spring-loaded valve are the preferred design. Some consumer Li-ion cells include the Charge Interrupt Device (CID) that physically and irreversibly disconnects the cell when activated to an unsafe pressure builds up. Figure 1 shows a cross section of a cylindrical cell.

Unlike pouch cells and prismatic cells, cylindrical cells are produced in standard sizes. The most common lithium battery cylindrical cell is the 18650 cell, named for its 18mm diameter and 65mm length. The 18650 is the cylindrical cell most commonly used in laptops, power tools, flashlights and other devices that require cylindrical lithium cells. Two other common sizes of cylindrical cells are the 32650 which is 32mm in diameter and 65mm in length, as well as the 26650 which is 26mm in diameter and 65mm in length. The 18650, which falls right in the middle of the three most common cylindrical standard sizes, has seen the most widespread use and is available from the highest number of manufacturers.

In 2017, Tesla began producing the new 21700 cell format that they co-developed with Panasonic. The 21700 is a slightly larger cell than the 18650 and comes with almost 50% more capacity compared to current 18650s. The cell was designed specifically for Tesla's vehicles and so it will likely take quite a few years until it becomes available to the public.

There are also a series of LifePO4 cylindrical cells made by the company Headway that are available in the 38120 40152 sizes, which are 38mm in diameter, 120mm in length and 40mm in diameter, 152mm in length, respectively. These are obviously much bigger cylindrical cells and have much higher capacities than 18650 cells. These cells have bolted terminals for easy connections. Most other cylindrical cells must be spot welded to connect them together.

Cell Format Summary

Cylindrical cell has high specific energy, good mechanical stability and lends itself to automated manufacturing, leading to better quality control and less cell failure. Cylindrical cell design allows for added safety features that are not possible with other formats, it cycles extremely well, offers a long calendar life and is low cost, but it has less than ideal packaging density. The cylindrical cell is commonly used for portable applications and drop-in replacements for lead acid car batteries!

Prismatic cell are encased in aluminum or steel for stability. Jelly-rolled or stacked, the cell is space efficient but can be costlier

to manufacture than the cylindrical cell. Modern prismatic cells are used in the electric power train and energy storage systems.

Pouch cell uses laminated architecture in a bag. It is light and cost effective but exposure to humidity and high temperature can shorten life and cause bulging, sometimes being dangerous! Adding a light stack pressure prolongs longevity by preventing delamination. Swelling of 8 -10 percent over 500 cycles must be considered with some cell designs. Large cells work best with light loading and moderate charge times. The pouch cell serves in similar applications to the prismatic.

Types of Lithium Cells

All lithium battery cells aren't created equally. There are a few different chemistries of lithium batteries that have very different properties and specifications. They all have their own unique advantages and disadvantages, so let's compare them here:

Lithium ion (Li-ion)

Li-ion is the most common type of lithium battery used in consumer electronics like cellphones, laptops, power tools, (Dewalt, Milwaukee and Makita), flashlights, headlamps, (MillerTech), etc. They have the highest energy to weight ratio and are also some of the most energy dense cells, meaning you can pack a lot of energy into a small volume.

Depending on the exact type, li-ion cells are relatively safe cells, at least as far as lithium batteries go. Most li-ion cells won't burst into fire if they are punctured or the cell is otherwise heavily damaged, though this can happen with some types of li-ion and has been observed many times. The chance of fire is always present in lithium batteries, but is usually caused by negligence or abuse of a lithium cell or battery. Short-circuiting a battery is one common example of such negligence.

Li-ion cells also have relatively long cycle lives. The shortest are rated for around 300 cycles until they reach 70-80% of their initial charge capacity, while the longest can last for over 1000 cycles. There are of course ways to stretch the number of cycles that you can get out of a lithium cell even further. Just based on manufacturer's ratings though, li-ion cells are middle of the road for cycle life, as compared to the other two major chemistries that we'll talk about next.

Cost is always an important factor when choosing components for any project. Li-ion cells fall in the middle range of lithium cell prices (you might be noticing that li-ion is something of the "Goldilocks" chemistry – it's right in the middle on many of these specifications). There are cheaper chemistries (RC lipo) and more expensive chemistries (lithium iron phosphate), which leaves standard li-ion somewhere in the middle in terms of price.

Where li-ion shines is in availability. Because this is the most

widely used lithium battery chemistry, it's also the most widely available in different sizes, shapes, capacities and slight chemical variations that have different effects on the performance.

One of the most common and easiest to work with formats of li-ion cells is the 18650 cylindrical cell that we talked about previously. There are dozens and dozens of great quality, top brand 18650 li-ion cells, plus hundreds of other off brand and generic 18650 li-ion cells as well. Because 18650s are so commonly used in OEM products including everything from electric vehicles to power tools, they have been developed with a wide range of specifications. You can find cheap, low power 18650 li-ion cells like Samsung ICR18650-26F cells that are perfect for simple, low power projects, or you can find insanely powerful Sony US18650VTC5, which have the same approximate capacity, size and weight but can provide over 600% more power!

Anyone who makes use of high power 18650 cells owes a big debt of gratitude to the electric power tool industry, by the way. They were some of the first to demand higher power cylindrical li-ion cells which spurred the battery industry to respond and meet that demand with new and even higher power cells. Thanks to power drills, you can now find li-ion cells that contain a massive amount of power in something the size of your thumb.

It's difficult to say which projects are best suited for li-ion use, mostly because different li-ion cells span such a large range of specifications and properties. However, if your project has space and weight limitations as well as moderate to high power needs, li-ion is likely a good option for you.

Most li-ion cells have a nominal voltage of between 3.6v to 3.7v and are usually rated for a discharge-charge voltage range of 2.5v – 4.2v. Li-ion cells are usually rated for maximum capacity at this voltage range (i.e. charging to 4.2v, and then discharging down to 2.5v) but it is recommended to avoid draining li-ion cells all the way down to 2.5v very often. They can handle it, but it reduces their expected lifetime. Most battery management systems (BMSs) for li-ion batteries cut off discharge at around 2.7v – 2.9v per cell. Discharging below 2.5v will cause irreparable damage to the cell, resulting in the cell not holding its rated capacity or sustaining its rated discharge current.

There are a number of unique li-ion chemistries, we will review these differences in part 2 of this article arriving in the next PCBE issue, where we will also discuss more including general lithium battery charging and discharging protocols. Please stay tuned!

Lester Miller owns and operates Millertech Energy Solutions. If you are in the market for premium quality lithium batteries or have any questions, feel free to do so at any of our retailers or call Lester @ 855-MAX-LITH. Our fax number is 440-548-2235. We ship daily from our facilities at 17795 Farmington Rd. West Farmington, OH 44491.

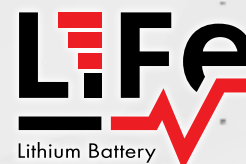


Need Power? Choose MillerTech Premium Sealed + Maintenance-Free Lithium!

Your
North American
Distributor for these
TRUSTED BRANDS!



MillerTech



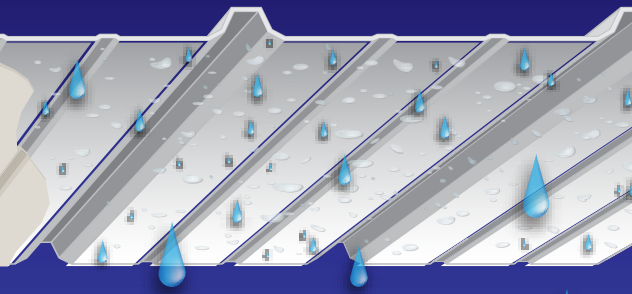
High Quality LED
Lighting and Energy
Storage Products

Your Trusted Wholesaler Since 2015

MillerTech Energy Solutions LLC, 17795 Farmington Rd. W. Farmington, OH 44491

Check your local retailer to purchase these items, or call
MillerTech at 855-629-5484 • Hrs: 8AM - 4PM, Monday - Friday

DRIPSTOP
Condensation control



Increase Profits Not Labor Costs

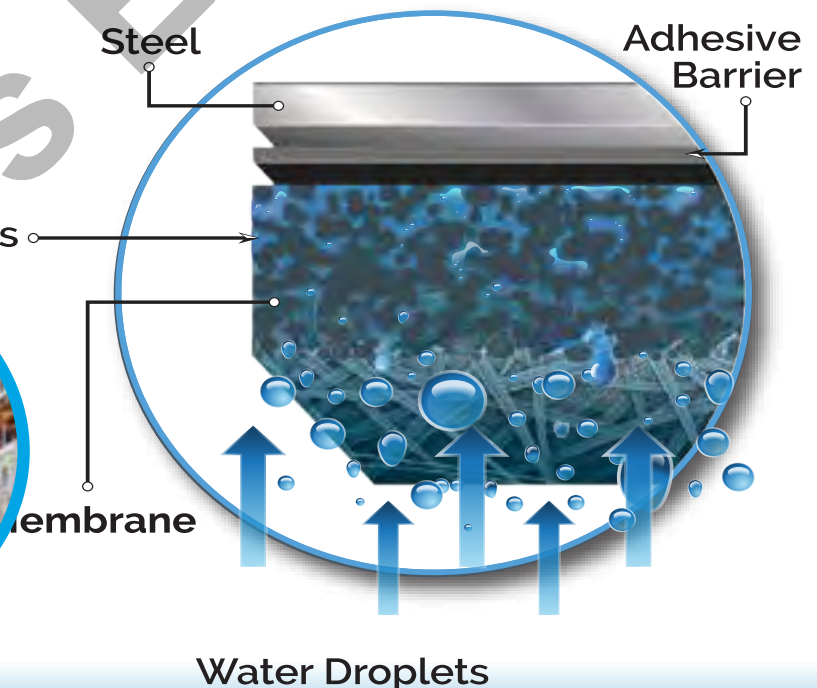
A Necessity for Any Metal Roofed Building That is Not Climate Controlled.

- Post Frame/agricultural buildings
- Steel buildings
- Self-storage
- Workshops/unattached garages
- Open-walled structures
- Carports, truck ports & RV storage

Better Science Equals Drier Buildings

When condensation occurs, moisture gets stored in the specially designed pockets of the DripStop membrane.

- Helps fight corrosion in livestock confinement
- Arrives on-site already on roof panels
- Cuts construction time in half
- Saves money



DRIPSTOP
Condensation control

Fight Condensation Without Insulation

Ask for it from your preferred steel panel supplier

www.dripstop.com or call us at: 1-(937) 660-6646

**REFERRALS
AVAILABLE!**

Improve

YOUR POULTRY HOUSE'S HEALTH & PRODUCTIVITY



PAN FEEDING KICK-OFF 330°

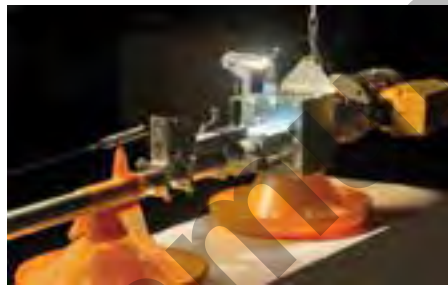
The Landmecco Pan Feeding Kick-off 330° is an automatic, centrally controlled feeding system that creates superior feed access to chicks to enhance their growth.

Unique Features Include:

- First and only pan in the U.S. to have flood control for startup chicks
- Ensures optimum eating behavior begins at an early age
- Adjustable & improved pan-edge to prevent spillage & contamination
- Transparent cones ensure better sanitation & feed conditions
- Includes Easy-Clean Technology



Experiments show that
chick bodyweight is up to
30 grams higher
after the first week of use.



ILLUMINATOR

The Landmecco Illuminator highlights the feeding pan, and the area around it, with a broad-spectrum light to promote maximum feed consumption.

Unique Features Include:

- Functionally & visually designed
- Low power consumption
- Easy to clean & disinfect
- Does not restrict movement of the birds
- Balanced in intensity causing limited eye stress



SKIOLDLANDMECO

Interested in becoming a dealer or installer of Landmecco Equipment?

We are currently looking for both outside of Pennsylvania. Contact us if you're interested and/or for referrals!



BREEDER NEST

The Landmecco Breeder Nest is developed with a high focus on minimizing all potential shock impacts from when the egg leaves the hen until it reaches the packing station.

Unique Features Include:

- The double nest design ensures hens feel maximum safety while laying eggs
- Soft, motorized brushes to guarantee cleaner & fewer cracked eggs
- Fully utilizes the nest width, allowing 25% more hens
- Allows for either automated or manual egg collection
- Extremely easy to clean

Come & see us

at the Upcoming Keystone
Farm Show in January or at
our new show room!

LOOKING FOR **HYDRAULICS** AND **DRIVE SYSTEMS?**



w/Metering Features

WE DESIGN AND SUPPLY FOR HIGHER PERFORMANCE!



765-435-3733
10381 South 800 West, Waveland, IN 47989

Call For 222 Page
Full-Color
Catalog with
Technical
Information
and Pricing



Every Business Can use Our Products & Services

**Printed
Business
Forms**

Full Color
Black & White

**Signs &
Banners**

Large or Small
Temporary or Permanent

**Promotional
Products**

Thousands of Products
to Carry Your Message
to the Public

**Engraved
Plastic Signs**

Business, Direction
Safety & Mfg.

Calendars

Your Ad Seen Everyday
365 Days a Year

**Self-inking
Stamps**

Razor Sharp Impressions
Fast Turn Around
Non-Fade Inks

McKinley Advertising, LLC

229 Lakeview Hts. Dr. Howard, OH 43028
740-397-7305

**May we be of
service to you?**



Ph: 270-465-0192 Fax: 270-465-0063



- ▶▶ Great performance for all primary and secondary wood processing operations
- ▶▶ Expert sharpening service
- ▶▶ Includes gang, edger, scragg, trim, split and strobe saw blades

**Band Saw Blades
Welded to the Length
of your Choice**

**GUARANTEED
WELDS**

ASK ABOUT FREE SHIPPING ON BOX LOTS!

**900 MERRIMAC RD, BRADFORDVILLE, KY 40009
PHONE 270 465 0192 ▶▶ FAX 270 465 0063**



BOARDS

Revolutionary Composite Decking

For the shed, gazebo and playset industry

Quantity	Price/Linear Ft.
(1-2) Unit(s)*	Contact us for prices
(3-4) Units*	
1/2 Truck Load (14,000 ft.)**	
Full Truck Load (28,000 ft.)**	

Contact us
for prices

**Call to request
free samples**

* Prices FOB
Kauffman's
Gazebos
**Ships directly
from factory

Since its creation, Eovations™ technology has perfected the substrate found in K-boards. Beginning with a mixture of polypropylene and calcium carbonate, pull extrusion creates cavitation that creates tiny air pockets. This keeps the boards lightweight while fiber-like structure gives it unmatched strength.



**KAUFFMAN'S
Gazebos**

931.863.3059
sales@kgazebos.com
www.kgazebos.com
1094 Deer Lodge Hwy.
Clarkrange, TN 38553



BOARD & BATTEN

Vertical Steel Siding

**Imagine this product on
your new Retreat or Cabin...**

Why Board & Batten?

- ✓ The Style of Wooden Board & Batten, with the Durability of Steel
- ✓ 16 Smooth & 12 Textured Valspar WeatherXL™ Colors
- ✓ 40 Year Paint Warranty
- ✓ 10" Reveal and 3/4" Deep Batten
- ✓ Hidden Fastener System with Built-In Nailing Flange
- ✓ Custom Lengths Available



STORMY RIDGE

METAL ROOFING, LLC
Specializing In Standing Seam Roofs

We SHIP! Call for more info.

5301 East 900 South
Lynn, Indiana 47355

765.576.1436



BEGIN YOUR NEW YEAR RIGHT!

GET **PAID** TO FINALLY LOSE THE WEIGHT!



\$\$ You read that right! During the month of **January**, we are offering **YOU** the chance to get paid for **EACH POUND YOU LOSE!** This is a **LIMITED-TIME** enrollment opportunity and will only be **VALID** for the first **19** callers! **\$\$**

Get PAID more than EVER!

\$\$ You can **EARN REWARDS** for **EVERY POUND YOU LOSE!** **\$\$**

*No longer is **COST** an excuse **NOT** to lose the weight! This changes **EVERYTHING!***

*Don't miss out on your chance to not only **LOSE THE WEIGHT** but also get **PAID*** for **EVERY POUND!** If you feel like you've tried and tried to lose weight, this is your chance!*

*Our program is designed to pinpoint the underlying **CAUSE/CAUSES** behind your weight gain or your inability to lose weight. This is **NOT** your everyday, run-of-the-mill, one-size-fits-all, miracle pill program. **NO!** This program is custom-tailored to help you finally lose that unwanted weight, and **NOT ONLY THAT**, give you back your health and your energy so you can get back to being the mother, father, sister, brother, cousin, boss, employee, etc. you were meant to be!*



CALL US TO ENROLL TODAY!
BE ONE OF THE 1st 19 CALLERS TO QUALIFY!

1-800-222-3610



January 2021 ONLY! When you call, we will send you:

- ⇒ A Free Information and Starter Kit
- ⇒ A Very Special Surprise!
- ⇒ A Copy of our Special Weight Loss Report
- ⇒ A Pay-for-Pounds Enrollment Form!

Yes! This program *pays YOU to feel and look your best!

→ P.S. Ask how you can get your **EVALUATION for an amazingly low price!**

Disclaimer: *Rewards are given in the form of credit to use towards supplements and services at Nutrition Wellness Center and are NOT redeemable for cash. To earn rewards, applicants must start on the NWC weight loss program. Rewards are calculated and disbursed at the member's recheck report. We do not claim to treat, cure, diagnose, or prevent disease. For educational purposes only. These statements have not been evaluated by the Food and Drug Administration.



Are You Going to the Midwest Tool Expo?

2021
January 29-30

We are giving free admission tickets to the first 20 readers who respond to this ad.

please contact us
717-362-1118 ext 160

PENN DIESEL SERVICE CO.

Diesel are what we know best!

Diesel fuel injection * turbocharger * engine parts distributor since 1952

All AG/Industrial pumps & injectors have 2yr/ 2000 hr limited warranty

Free shipping via UPS.

Call and let us arrange pickup

800-535-2913

www.penndiesel.com

For Earth, For Life

YANMAR

Kubota

Perkins

HOLSET
TURBOCHARGERS

BorgWarner
Turbo Systems

Garrett
ADVANCING MOTION



BOSCH DELPHI DENSO SIEMENS STANADYNE ZEXEL Lucas

The Ultimate Data Processor



PIONEER



Writing, spreadsheets, drawing
CAD designing for CNC machines
Accounting and record-keeping
Paperless faxing - no need for fax machine
Comes with cordless keyboard and mouse
Network connection for accounting, printers and file sharing
Secure operating system - no internet, games, movies or sound
Optional programs available: advanced accounting, advanced CAD drawing, mapping, encyclopedia, parts lookup, publishing, etc.
Newly upgraded system - better software compatibility and security

Pioneer Electronics 2657 Keach Rd Branchport NY 14418
Call for free brochure! Phone/Fax 315-536-7464

HAVING SPINE OR JOINT PAIN?

CALL TODAY FOR A FREE IMAGING REVIEW

662-803-3389

Travis Clegg, MD — Board Certified Orthopedic Surgeon
S.Allison Feider, ANP-BC — Orthopedic Surgery

MINIMALLY INVASIVE JOINT REPLACEMENTS

Robert Blok, DO, FAOAO — Board Certified Spine Surgeon
Mohammad E. Majd, MD — Board Certified Orthopedic Spine Surgeon
Norman Silva, PA — Orthopedic Spine Surgery

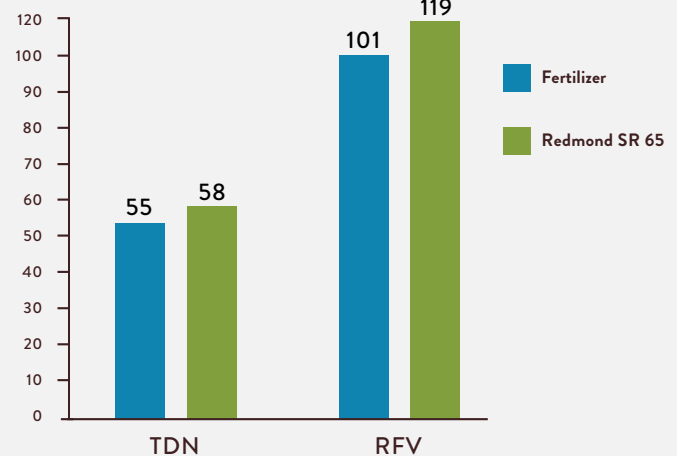
MINIMALLY INVASIVE SPINE SURGERY

LOCATED IN: Louisville, Kentucky and New Albany, Indiana



IMPROVE FEED QUALITY
ADDING REDMOND MINERALS INTO YOUR SOIL.

2019 Alfalfa Trials



Data Source: Ag Research LLC, Wisconsin

(866)-735-7258

redmondagriculture.com

DYNA-CUT
Metal Panel Shears

Powered and Manual Shears
to meet your metal cutting needs.



HRB-36

- Replaceable tool steel blades with the profile of your choice
- Simply change the blade set to switch from straight to angle cut
- Cuts a 3/12 - 5/12 angle
- Heavy duty toggle clamp holds panel to ensure a quality cut

Manufactured by:
Precision Metal Craft LLC
10075 E 72nd ST, Reed City, MI 49677

231-832-4222

Wildlife Treats • Flashlights

Trail Mix
Wildlife Feed
Typically mixed nuts: May contain dried fruits, M&M's, raisins, seasonings, spice.
10 lbs. \$29 20 lbs. \$39 45 lbs. \$59

NEW! Cheese
Yellow Cheddar Cubes
10 lbs. \$37 20 lbs. \$59 40 lbs. \$99
Mozzarella Sticks (individually wrapped)
10.5 lbs. \$37 21 lbs. \$59 42 lbs. \$99

Peanuts
Chopped (birdfeed) 20 lbs. \$33 45 lbs. \$46
(with peanut redskins)

Peanut Butter
regular creamy
12 lb cse (12-16 oz) \$33 24 lb cse (24-16 oz) \$45
36 lb cse (36-16 oz) \$55
35 lb bucket (reg) \$49

Candy Corn
10 lbs. \$29 20 lbs. \$39 45 lbs. \$59
Roasted Soybeans 22 lbs. \$35 44 lbs. \$49
Parm/Garlic Seasoning 20 lbs. \$39 45 lbs. \$59

MillerTech
NOW OFFERING
5th Generation
5 YEAR WARRANTY
750L Rechargeable
\$5 shipping U.S. 4 or more items
FREE SHIPPING

750L Rechargeable
750 lumen headlamp \$49
1800L Rechargeable
1800 lumen headlamp \$55
750 lumen flashlight IN STOCK \$39
4000 lumen flashlight \$125

Luxury LED 500 Lumen Headlamp \$29
1-yr warranty • Rechargeable
Similar to MillerTech 750 Lumen

Ginger Snaps (8 oz bag)
Best by April 2021
8 lbs. \$29 16 lbs. \$39 40 lbs. \$59

Fruit Gummies
Reg Fruit Gummies (mixed flavors) approx. 30-34 lbs \$45
Dehydrated Fruit Gummies (Concord grape flavor) Best by July 2021 10 lbs \$29
approx. 25-30 lbs \$39

Some Wildlife Treats may be short-dated or outdated

Small Product Samples \$5.00 each + S&H
4+ Items = FREE SHIPPING
Per order to most locations including: AR, DE, IL, IN, KY, MD, MI, MS, NC, NY, OH, PA, TN, VA, VT, WV.

Shipping \$10.00 for 1st package, \$5.00 per additional package: FL, IA, KS, ME, MO, MN, NE, OK, WI
4+ Items = \$5 OFF SHIPPING
Shipping \$15.00 for 1st package, \$10.00 per additional package: AZ, CO, ID, MT, ND, NM, SD, TX, UT, WY


5% OFF Orders of \$250
10% off \$750 With business dock.

Competitive Commodities LLC Mail order: If item is SOLD OUT, shall we substitute?
22 Indian Mills Road | Ballard, WV 24918
Recorded Updates (304)753-8228 ext 1
Mixed Pallets (1,000 lbs min) Ships truck freight to business dock.
Your Choice .99/lb (cheese \$2.25/lb) (limitations apply) Our Choice .79/lb
Order today by mail or phone. (Ad updated 12/17/20)
When ordering please mention where you saw this ad.

Got chickens, deer, pigs, or steers? Try feeding Floor Sweep Peanuts: 28% Protein, 36% Fat. 1800 lb +/- Call for price and ship quote. Discounts do not apply.

Specializing in Douglas Fir Timbers and Beams
for Timber Framings and Builders

- Dry Engleman Spruce house logs for Cabins and Log Homes, up to 48 ft. long.
- Aspen poles, logs, slabs, and flat stock for Rustic Log Furniture.
- Custom Cut Lumber
- Wood Barns
- Firewood
- Timber Frame & Trusses
- Log Cabins
- Custom Beams & Vigas up to to 40 ft.



QUALITY TIMBERS & WOOD PRODUCTS, LLC

719-843-0280
10725 St. Hwy. 285
ANTONITO, CO 81120

CAT 304E CR Mini Excavator

Enclosed cab, Tilt up front window, Heat and Air Conditioning, Windshield Wiper, horn, backup alarm, lights

- 518 original hours
- 40hp CAT C2.4 Diesel engine
- 12 gal. fuel tank
- Automatic idle
- High & Low travel speeds, 1.7 mph/low, 2.9 mph/hi
- 6' 5" straight backfill blade
- 14" rubber tracks, 80% tread
- 24" CAT Bucket and heavy-duty CAT grapple thumb. Also included is a 15" bucket
- Auto switchable joystick control, Excavator or Backhoe pattern
- 9,000 lb. operating weight

Everything works, this machine is in great condition and ready to go.

CALL FOR MORE INFO
(717) 602-9085



HUMBLE, HUNGRY, SMART

THREE QUALITIES OF A TEAM PLAYER



CALEB CRIDER

Employment ads sometimes include a line like this: “Looking for a team player.” What does it mean to be a team player? How would you or I know whether we are team players?

In his book *The Ideal Team Player*, Patrick Lencioni says that an ideal team player is 1) humble, 2) hungry, and 3) smart. What do these terms mean?

The virtue of being humble.

A team, by definition, is made up of more than one person, which means that to be successful, team members need to be able to work well together. Humility is one of the keys to good relationships on a team. If one person on a team has a big ego, is easily offended, or wants to receive all the credit, teamwork is going to suffer.

Another aspect of humility is being teachable. It is humbling to admit that you don’t know something and that you need someone to show you. But how else will we learn?

Humility also comes into play during teamwork when we submit our ideas to the team or the team leader. We probably all know how it feels to have our idea shot down. That experience is just part of teamwork, because while we may have plenty of good ideas, we won’t always have the best idea.

In 1951 President Truman caused an uproar when he fired the top general in the Korean War, General Douglas MacArthur. MacArthur, a popular five-star general who seemed to let his success get to his head, didn’t agree with Truman’s plan for the war, and he wouldn’t give up his own ideas.

We don’t work in the military with its strict chain of command, but as employees, we each have a superior we need to obey. Following instructions is a basic part of being a team player, and it can take humility to simply do what we are told. A team needs to work for a common goal, rather than each team member working toward their own separate goals.

The virtue of being hungry.

What does being hungry have to do with being a team player? In *The Ideal Team Player*, Lencioni describes a hungry person this way: “Hungry people are always looking for more. More things to do. More to learn. More responsibility to take on. Hungry people almost never have to be pushed by a manager to work harder because they are self-motivated and diligent. They are constantly thinking about the next step and the next opportunity.”

Lencioni is painting a picture of someone who is passionate about his or her work. Lots of people in this world are hungry—but hungry for the wrong things. They are hungry for to be famous, richest, and best. Think of how fiercely politicians fight to win a political race—they are hungry to win.

On the other hand, a hungry team player wants to contribute to the success of the team. You can see how this type of person also needs humility—without humility a hungry person could begin to trample on others and run the show rather than being part of a team.

Part of being hungry is taking responsibility for yourself. The boss doesn’t constantly have to keep

an eye on you or keep prodding you. He can trust you to keep learning, to keep working, and to keep yourself motivated.

The virtue of being smart.

I recently read a book about the Apollo program that landed men on the moon in 1969. There were thousands of smart people working in the Apollo program, trying to do something that had never been done before.

In fact, when President Kennedy announced in 1962 that the United States would try to go to the moon by the end of the decade, no one knew how to do what the president was asking. The author of *One Giant Leap* wrote, "They didn't know what kind of spaceship to take to the moon, what course to fly through space to get it there, how to land that ship on the moon, or how to take off again and head safely for home."

As we know from history, the smart people in the Apollo program solved all of those tough questions and many more. As a result, two astronauts touched down on the moon in a cloud of dust in 1969.

But if being an ideal team player means being smart enough to get to the moon, I don't qualify! Being humble and hungry seems like things we can learn, but being smart feels like something we can't really change about ourselves. What does Lencioni have in mind when he says that an ideal team player is smart?

Lencioni writes, "It is not about intellectual capacity. In the context of a team, *smart* simply refers to a person's common sense about people. It has everything to do with the ability to be interpersonally appropriate and aware. Smart people tend to know what is happening in a group situation and how to deal with others in the most effective way."

By using the term *smart*, Lencioni means being *people smart*, or understanding how to work well with people. This is similar to having soft skills, which can be defined as "personal attributes

that enable someone to interact effectively and harmoniously with other people."

When we think about how teamwork works, it's obvious that people skills are important. A team is made up of people working for a common goal. If the team can't understand and accept each other, the bond of teamwork is weakened. In the Bible, the team building the Tower of Babel made progress, until their ability to understand each other was broken. Then their team was broken too. And when their team broke apart, their ability to achieve their goal was also lost.

Conclusion

While our culture celebrates heroes and celebrities, your boss doesn't need a hero or a celebrity. Rather, he needs a team player. How do you measure up?

*Caleb's book **Getting Along at Work** can help you become a valued team player. See ad below.*



Invest in your career.

You'll go farther and enjoy it more when you learn how to successfully work with people.

Order from Carlisle Press or buy from your local bookstore. 800-852-4482
2673 Township Road 421, Sugar Creek, OH, 44681
\$12.99 + \$4.95 S&H.

Get the ebook instantly at Amazon.com.

"We have the lights for you!"

All lights available with choice of 3 different batteries.



EZ-360 \$64.⁹⁵
(Shown right-side-up, at left. Show up-side-down, above) battery and bulb sold separately



1420 \$99.⁵⁰
battery not included



EZ-360 with pull chain \$71.⁴⁵
30-watt bulb and battery sold separately



EZ-360 with Timer \$102.⁴⁵

Wholesale Inquiries Welcome

Great for chicken houses!

HC Lanterns 418 Furnace Road, Quarryville, PA 17566 **(717) 786-1049** (8-8:30 am)

It is possible to give without loving, but it is not possible to love without giving.

DeWalt Tool Repairs • Diffuser Adapters • Custom Adapters

Generic Batteries



9 amp 20v Generic battery. Replaces Dewalts 9 amp battery but is not a flexvolt
\$89.95



6 amp 20v Generic battery. Replaces Dewalts 6 amp battery.
\$56.95

5 amp 20v Generic battery. Replaces Dewalts 5 amp battery.
\$45.95



KB-300 - \$145.95

Lights are the KB-300 3-Bulb light and the KB-200 2-Bulb lights. All lights are available with 20V DeWalt, 18V Milwaukee, and 18V Makita batteries. Prices are for the bare lamp. Bulb, battery and shade are priced separately.

KB-200 - \$129.95



FEATURES:

- 18 to 20V DC
- Output -120V AC
- USB 5V output
- Low voltage disconnect
- Short circuit protection
- Overload protection



500 Watt Pure Sine Wave Inverter... \$179.00

300 Watt Pure Sine Wave Inverter... \$127.00

Use Your Power Tool Battery To Power Your Buggy Lights!

Adapter converts your 18V DeWalt tools and lights to 20V and/or 18V Milwaukee batteries. Also has USB Port.
\$29.95

\$29.95



KB-SBX11 • \$98.00



KB-SBX9 • \$79.95

The KB-SBX12 has 2 adapters and 5amp DC converters, digital voltmeter, and 3 position switch. Use your choice of battery - 20V DeWalt, Milwaukee or Makita. The KB-SBX9 has a beeper instead of voltmeter to alert you when to switch batteries.

#A518



This is an 18V, 5amp lithium battery. Fits all 18V DeWalt tools and lights. It also has a fuel gauge to see how full your battery is. Gives you the same power and run time as the 20V DeWalt 5amp slide on battery. Charge with your regular DeWalt charger. 1 yr. warranty
Only \$69.00

KEYSTONE BATTERY SOLUTIONS

378 South Belmont Rd. • Paradise, PA 17562
717-687-8482

MICHIANA

Sales and Service

We have a better way to keep all your animals warm!

SMALL PET BROODER HEATERS

- LP High pressure brooders
- Perfect units to use for pets!!
- 4200 Btu/h, 7000 Btu/h, and 17000 Btu/h models available
- Stainless steel canopy
- Available with a thermostat
- Stainless steel burner system modules from low to high
- Includes air filter
- No electricity is required
- Hooked up to a 20 lb. cylinder makes it portable

KANE PET HEAT MATS

Kane heat mats are made of durable, easy to clean polyethylene. They provide a safe and consistent heating surface, perfect for outdoor pens, kennels, garages, dog houses, and whelping areas. If they are installed with thermostat controls, they are simply the most energy efficient heat mats in the world. Safe, comfortable, washable heat mat covers are also available.

KANE		
104-1000	(2X2X8) HEAT MAT (12.66 WATTS .35 AMPS)	\$85.72
104-1041	(2X2X8) HEAT MAT W/INTEGRATED	\$106.53
104-1002	(2X2X8) HEAT MAT W/INTEGRATED THERMOSTAT	\$174.96
104-1003	(2X2X8) HEAT MAT (69.33 WATTS .37 AMPS)	\$109.54
104-1004	(2X2X8) HEAT MAT W/INTEGRATED	\$125.48
104-1005	(2X2X8) HEAT MAT W/INTEGRATED THERMOSTAT	\$192.49
104-1047	HEAT MAT COVER (2X2X8)	\$18.47
104-1044	HEAT MAT COVER (2X2X8)	\$12.68

ANALOG THERMOSTAT

DIGITAL THERMOSTAT

(2X2X8) HEAT MAT WITH COVER

(2X2X8) HEAT MAT

CALL OR FAX IN YOUR ORDER AND WE WILL SHIP IT TO YOU THE SAME DAY!*

ALSO ASK FOR OUR NEW CATALOG **TOLL FREE 844-477-3268**

12865-2 CR 30, Middlebury, IN 46540 ph: 574.642.4768 fx: 844-840-2470 Monday - Friday 7:00am - 3:45pm

*SHIPPING AND HANDLING FEE APPLIES

GARAGE • SHED • CARPORT
BUILDER
SHOW

POSTPONED

**NEW DATES
 TO BE ANNOUNCED**

**BUT YOU CAN STILL GET
 OUR FREE MAGAZINES!**



FRAMEBUILDING NEWS

METAL ROOFING MAGAZINE

Rural Builder

Rollforming Magazine

GARAGE • SHED • CARPORT BUILDER

ROOFING ELEMENTS

FREE 3-YEAR SUBSCRIPTIONS!

1. Please check one or more boxes, sign & date:

I wish to receive: **Metal Roofing** **Garage, Shed, & Carport Builder**
 Rural Builder **Frame Building News** **Rollforming** **Roofing Elements**

Signature (REQUIRED): _____ Date: _____

Print Name: _____

Company: _____

Address: _____

City/State/Zip: _____

Phone or Email (REQUIRED): _____

Check this box if you wish to receive the email newsletter associated with the magazine subscription(s) above.

2. Choose which title applies:

- President/Vice President
- Principle/Shareholder
- Sales Manager or Rep
- Foreman/Crew Manager
- Engineer/Architect
- Other: _____

3. Describe your business:

- Builder/Contractor
- Dealer/Distributor
- Manufacturer
- Engineer/Architect
- Other: _____

I would like to receive my subscription:
 By Mail
 Digitally

4. Please check all of the types of building or manufacturing you are involved with:

- | | | | | |
|--------------------------------------|---------------------------------------|--|---|--|
| <input type="checkbox"/> Post Frame | <input type="checkbox"/> Agricultural | <input type="checkbox"/> Equine | <input type="checkbox"/> Trusses/Columns | <input type="checkbox"/> Rollforming |
| <input type="checkbox"/> Metal Frame | <input type="checkbox"/> Residential | <input type="checkbox"/> Roofing | <input type="checkbox"/> Foundations | <input type="checkbox"/> Trim & Flashings |
| <input type="checkbox"/> Fabric | <input type="checkbox"/> Commercial | <input type="checkbox"/> Metal Roofing | <input type="checkbox"/> Gutters/Snow Retention | <input type="checkbox"/> Insulation/Moisture Control |

If you would like to be listed in these issues or advertise, contact:

GARY REICHERT • 715-252-6360 • gary@shieldwallmedia.com • efax: 715-227-8686

Mullet's Machinery & Parts, LLC

Reconditioning Horse Drawn Manure Spreaders & Mowers



DEALER IN:



**We SPECIALIZE IN USED
NEW IDEA RAKES AND CORN
PICKERS**

We Service What We Sell

**Mullet's Machinery
Manufacturing Mini, Pony,
Haflinger, and Draft Forecarts,
Wagon Gear and Sprayers &
Fertilizer Spreaders**



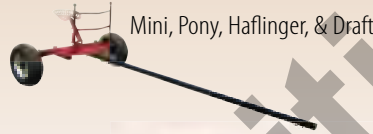
Steel Neck Yoke



Steel 2 Horse Evener (Pipe)



Mini, Pony, 1-Ton, 3-Ton, & 8-Ton



Mini, Pony, Haflinger, & Draft



Stainless Steel
Fertilizer Spreader



200 & 300 Gallon Sprayers

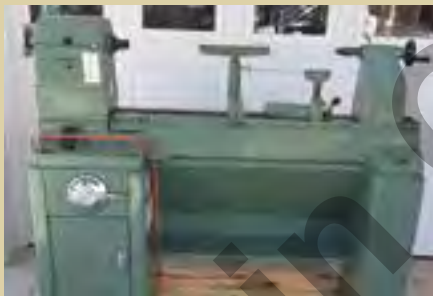
- After Market New Idea Rake Parts
- After Market New Idea Picker Parts
- Sales & Service
- Mower Parts
- Haybine Parts
- Manure Spreader Parts
- Roller Chain
- Flat Chain
- Sprockets
- Pulleys
- Bearings & Seals
- V Belts
- Hubs & Spindles
- Tires
- Plow Shares
- Hydraulic Hoses
- PTO Shafts
- Sprayers
- Fertilizer Spreaders
- Forecarts
- Wagon Gears
- 2-3-4 Horse Eveners (Steel & Wood)
- Mini, Pony, Haflinger & Draft
- Wood & Steel Neck, Yoke-Mini,
Pony, Haflinger & Draft

LEROY • LEON • LAVERN

260-593-2960

6870 S SR 5, TOPEKA, IN 46571

FREE CATALOGS



**GENERAL 260 WOOD
LATHE,
1 HP, 1PH**

\$1,100.00

~~**\$1,500.00**~~



1994 SPECTRUM DETROIT GENERATOR

- » 230KW 370 HP @ 1800 RPM
- » Generator Only 837 Hrs.
- » Unit # 06VF209978
- » S.O. 7A 42 763
- » Model A272677
- » L 14318
- » Fuel Tank Leaks
- » Fuel Tank Made in 1994 by Pry Co.
- » Last Service Date 11-5-19 at 829.1 Hrs.
- » Condition: Excellent

\$11,000.00

Asking ~~**\$14,500.00**~~ OBO



FORKLIFT

- » Hyster
- » 7,000 lb capacity
- » like new battery
- » comes with charger, runs great!
- » Approx. 1998
- » Condition: Excellent

\$7,500.00

PINE VALLEY BOLTS

5195 KINSMAN ROAD, MIDDLEFIELD, OH 44062 | PHONE: 440-693-4232 • FAX: 440-693-4316

M.W. REPAIR & SALES LLC



Maynard J. & Treva Whetstone
 11325 W 400 S • Millersburg, IN 46543
 (574) 642-3556 • Fax (574) 900-1010
 Hrs: 7:00am - 4:00pm • Closed Sat & Sun



New & Used Skidloaders

Gehl R105, Cab, New
 Gehl RT105, Cab, - Small-
 Gehl R190, Open, Joystick, 1700 hrs
 Gehl R190, CH, Joystick, 800 hrs
 Gehl R190, Cab, Joystick, 1500 hrs
 Gehl R190, CHA, 250 hrs
 Gehl RT135, Open, NEW
 Gehl R165, CH, T-Bar, 2 Speed, 1000 hrs
 Gehl R165, CH, T-Bar, 2200 hrs
 Gehl R165, Open, 2 Speed, 1200 hrs
 Gehl R165, CH, Joystick, NEW
 Gehl RT210, 2 Speed, Open, 700 hrs
 Gehl R135, Open, 500 hrs
 Gehl R220, Cab, 2 Speed, 5500 hrs
 Gehl R220, CHA, 2 Speed, 650 hrs
 Gehl R260, 2700 hrs, Cab, 2 Speed
 Gehl V270, Loaded, T-Bar, 600 hrs

Gehl V270, Cab, Foot Control, 100 hrs
 Gehl V400, 1500 hrs, Loaded
 Gehl 4240, Open, Clean, 600 hrs
 Gehl 4835, 2400 hrs
 Gehl 7810, CHA, 1400 hrs
 Gehl RS5-19, Loadall, Cab, 500 hrs
 Gehl RS5-19, Cab, 2000 hrs
 Gehl RS5-19 Open, 2700 hrs
 Gehl RS5-19 Open, 600 hrs
 Bobcat S250, Open, 3500 hrs
 Bobcat 440B, Gas, Small
 Bobcat 453, Diesel, 1275 hrs
 Bobcat 753, Open Cab
 Bobcat 763, 2600 hrs
 Kubota L3301, w/Loader, Like New, 280 hrs
 Mustang MTL16, Track, 3000 hrs

Skid Steer Attachments

Snow blades, Brush Mower, Rock Buckets, Pallet Forks, Manure Forks, Round & Square Bale Spears, Rubber Tire Scrapers

John Deere 730, Gas, 3 pt, Fenders
 John Deere 8875, Needs motor overhaul
 New Holland LS140, Open
 New Holland LX565, Open

MINI EXCAVATORS

Mustang 80M, Very small
 Mustang 250Z, Open
 Mustang 450Z, Cab
 Yanmar VIO35, Open



Brush Mower

In stock. For Sale or Rent!



GEHL

LOW RATE FINANCING

Receive 0.0% APR for 48 months
 on NEW Gehl skid loaders
 0.60% for 60 months • 1.17% for 72 months

FINANCING AgDirect
POWERED BY FARM CREDIT
 Simple • Fast • Flexible Financing

Smokey's Pre-Orbital Deer Lure
 The only Pure Patented PRE-ORBITAL GLAND LURES
 in the World

Smokey's Deer Lures



*Come see us at the
 MT. HOPE SHOW*

Deer Lure
www.smokeylures.com
 It's the only one that really works!
 "From the Hills of West Virginia"

Deer Lures
 The "Wicked Wick" Compound
 Trapping Snares
 Trapping Lures and Bait

Write Smokey for a free brochure at:
Smokey's Deer Lures

242 Webster Lane
 New Cumberland, WV 26047

Turkey, Deer, and Coyote Calls
Call: 304-564-4087

Board Edger



Starting at \$5,700.00

The Riehl Steel Board Edger is 24" wide between the frame. It can handle boards up to 2-1/4" thick. Two machined feed rolls are powered and feed the boards through the edger. The edger comes standard with two carbide tipped split blades.

Safety features include an under saw guard and antikick back fingers. The edger is approximately 15' long when assembled.

Power options include 13 and 20 HP Honda as well as electric motor.

Riehl Steel LLC

95 Cedar Drive, Lewisburg PA 17837 | 570-713-0665
 riehlsteel@gmail.com

You are never too old to set another goal or to dream a new dream.

~C.S. Lewis

Machining & Welding Services

- CNC Milling
- CAD Drawing/3D Modeling
- Welding
- CNC Turning
- Fabrication

Providing integrative services and quality products related to the metal working industry.

A & A Machine Co.

80 Energy Blvd., Rocky Mount, VA 24151

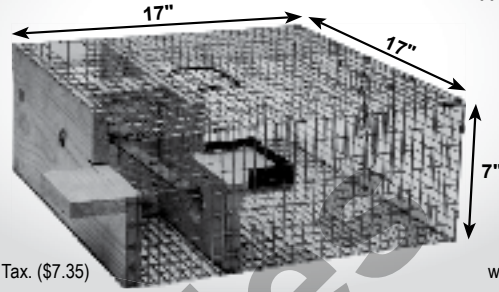
phone: 540.482.0480 fax: 540.482.0482

PUMPKINVINE PRODUCTS

15677 CR 26 • MIDDLEBURY, IN 46540 • 574-533-5061

THE DELUXE TRAP for Sparrows & Starlings

\$75 + \$30 Shipping & Handling



*Indiana Residents Add 7% Sales Tax. (\$7.35)

Send check with order, will ship promptly.



As Good as it Gets (8.5x6.75) 156 pages
\$18 ppd.

At Home in Hickory Hollow (8.5x5.75) 103 pages
\$16 ppd.

\$30 ppd. for the set



Chickadee Publishing – 5590 CR 172, Millersburg OH 44654
330-893-6043

Riverbend Fabrics & Variety

- Fabrics
- Sewing Notions
- Classic Comforts
- Clara Bedspreads
- Kitchenware
- Boxed Cards
- Burn Supplies
- Wedding Invitations
- Books
- Bibles
- Bible Covers
- Herbs
- Electric Bosch Mixers
- Steel Glo



Call to make special appointments:
231-832-1935 | fax: 231-832-1099
758 170th Ave., Hersey, MI 49639
Lavern and Rebecca Wickey

Catalogs available for promotional (imprinted) products or for retail store products. (Must specify which catalog you are requesting, Business, Wedding or Retail.)

SPECIAL DEAL: FREE Shipping on personal and business checks, sales books, stampers, envelopes, note pads and much more! Napkins: printed or blank, also tableware available.

Store Hours:			
MONDAY..... 8:30am - 5:00pm	WEDNESDAY..... Closed	FRIDAY..... 8:30am - 5:00pm	
TUESDAY..... 8:30am - 5:00pm	THURSDAY..... 8:30am - 5:00pm	SATURDAY..... 8:30am - 3:00pm	

SHIPPING AVAILABLE

NEED A SOLUTION FOR DIRTY EGGS? TRY A POWER SCRUB

"We strive to build a high quality washer at an affordable price."

- Features:
- Processing capacity between 3,000 - 3,500 eggs per hour
 - Constructed from food grade materials (stainless steel and HDPE plastic)
 - Base unit may be purchased with these options:
 - ▶ LED candler
 - ▶ Turntable/side conveyor (for convenient packing)
 - ▶ Packing table

ASK ABOUT OUR AIR POWER OPTION.

Designed with the small farmer in mind, but built with the capacity for larger farms.



POWER SCRUB MANUFACTURING - 3319 Hilltop Acres Drive, Dayton, VA 22821 • 540-879-3575

STILL USING A TAPE MEASURE?

Try the Elemezzzer fence system on your up-cut or miter saw.



Or buy just the control box and motor for your...

- Planer table
- Wide belt table
- Shaper fence
- and more...

Woodwork Productions
3387 170th ST, Ionia, IA 50645

Phone: 641-228-2233
Fax: 641-228-2234

SERVO MOTOR REPAIR

Save money and downtime! Rebuild and calibrate your servo motor to get your machine back into production.

- Allen Bradley
- Baldor
- Fanuc
- Indramat
- Kollmorgen
- Schneider
- Siemens

Many others...



replacement connectors



PRECISION SERVO LLC

4107 State Route 229, Marengo, OH 43334
877.866.0118
service@precisionservo-usa.com

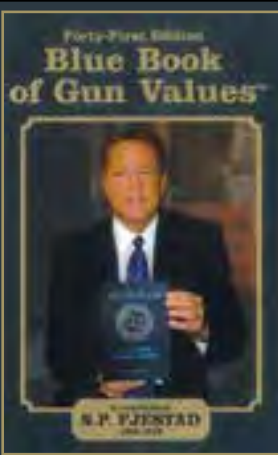
NICE AG CRAWLERS - FOR SALE -



Better Traction, Less Compaction, Less Fuel

Zimmerman Tractor

13874 Hwy. 5 • Versailles, MO 65084 • Closed Sundays • Hrs. 8:00 - 5:00
573-378-7210 • We Also Sell Crawler Parts



2500
Pages

Call for more info.

Send check to order.
\$46 postpaid

Billy Miller

679 Davis Williams Rd.
Horse Cave, KY 42729
270-834-9134

A better and safer way to HEAT YOUR BUGGY!

ONLY
\$329.00
MAGMA HEAT

Hard to keep your buggy warm? Burning holes in your pants or getting drowsy on fumes?

No more worries, get up to 6850 BTUs at the push of a button. "Magma Heat" will keep the air circulated and warm, with forced heat, from a directional vent on the floor. Heater bolts to the floor of your buggy and with a few simple hook-ups it is ready to use. Runs on diesel fuel and a 12 volt power supply.

- 6.4 watts on low
- 20 watts on high
- No open flame
- No fumes - vents to the outside
- Safer around kids
- Easy adjustable heat with the simple turn of a knob



Blue Sky Components, LLC

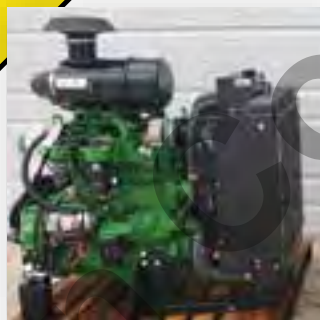
260-768-8148 · 1525 South 700W · Topeka, IN 46571

Call to place an order or for more information.

Start Your Engines!

All-New Tier 3

**John Deere engines
in stock!**



- ◆ Available in 74-350 HP
- ◆ 12 Volt Controls and Panel
- ◆ No need for DEF
- ◆ 2 yr./2000 hr. warranty
- ◆ Custom built power units
- ◆ Gensets w/numerous options
- ◆ Wholesale inquiries welcome



100 N. Industrial Pkwy.
Arthur, IL 61911

Phone Number:
(217) 543-2022

Sunset Supply LLC

717-626-2194

NUTRA-GLO™

Nutritional Feed Supplement (Liquid Products)



Available at:
Harness Shops, Blacksmith Shops and
Feed Stores Everywhere!

The 1st Choice
Supplement of hundreds
of today's horse owners, dairy
farmers, veal & poultry producers
and deer & dog breeders!



DIVINE EQUINE

**Natural
Supplements**

**Discover Your Herd's
Maximum Potential!™**

Improves

- Nutrition & Digestion
- Immune System
- Reproductive Health
- Hair Coats
- Hoof Quality
- Muscle Tone
- EPM



Power Pac



What do customers say? **"Most effective all natural products"**

*It works!
Our 3-year-old horse had no pulling power in the
hind legs and was skinny and narrow.
After feeding Glorify and Nutra Glo, he is gaining
weight and driving with snap and energy. Thank
you for two great natural products that work!*

*- The Zimmermans
Lancaster, PA*

805 Log Cabin Road, Leola, PA 17540

Who do you know that has a slow learner or angry, irritable Child?

Testimony: **The Kurtz Family, Ohio** - "We want to share how pleased we are with the Brain Vitality. Our 9 year old son has had many school related struggles. He redid 2nd grade, switched schools in November, this year in 3rd grade. He was evaluated by the Autism Center in December and they recommended prompt intervention from his school district for dyslexia and other issues. At our January conference his teacher agreed with us, showed us some writing samples, etc. Meanwhile, he started taking Brain Vitality in January. At the end of March I met with the school superintendent, principal, teacher, and reading specialist. Long story short, in those 2 months on Brain Vitality, he made such progress, they saw no need for intervention anymore! He has also quit wetting the bed, which has been another whole issue in itself. We even put him through an \$1800 program for bed wetters with no success! So, needless to say, we are huge fans of Brain Vitality!"



Send order with payment to:
 Reuben Fisher
 17741 S Rt 44 Allenwood, PA 17810
 Phone Orders: (570) 547-6343



YOUR PARTNER FOR YOUR SUCCESS

Insurance - Risk Management
 Safety - Legal
 Leadership Development

For over 30 years, our agency has served the needs of businesses and individuals by providing a unique set of services that goes beyond just insurance.

Call us today to see how our approach can positively affect your bottom line

717-625-3770

3399 Jetstar Drive
 Lititz, PA 17543

www.robertson.insure



TRIM BRAKE

MANUALLY OPERATED



- 1. SIMPLE TEMPLATE SETUP
- 2. 10' 8" & 12' 6" AVAILABLE
- 3. SINGLE OPERATOR
- 4. ACCURATE BACK GAUGE
- 5. PERFORM ALL FUNCTIONS FROM ONE SINGLE POSITION

CALL NOW FOR A FREE BROCHURE

STOLLMETALWORKS

SOLOMON STOLL - CANEYVILLE KY COMMUNITY
 981 CHONCIE LEE RD CANEYVILLE, KY 42721
 PHONE: 212-696-6662

Sam Chupp
 Typewriter Sales

Typewriter Sales

625 Mt. View Ln.
 Pearisburg, VA 24134
 540-921-2410

Canon TypeStar 220



DP-530CJ Brother Wordprocessor



Canon StarWriter 300 JET



Canon StarWriter 30



Brother 530	\$700	Canon TypeStar 10 II	\$165
Brother 525	\$450	Canon TypeStar 2, 4, 5, 6, 7	\$130
StarWriter JET 300	\$400	IR 100 Ribbon	\$36.50
StarWriter 30	\$325	Thermal Paper 100 Sheets	\$30
Canon TypeStar 220	\$190	IN 700 Ink for Brother	\$48.50
Canon TypeStar 110	\$180		

Inquire about 540's and 550's
 Thumb drives can be installed in the DP-CJ 525/530/540/550 models

Interested in buying DP-CJ 25/530/540/550 models for parts and working machine

Please contact us for a FREE catalog or other typewriters or ribbon needs that are not listed.

WE SERVICE AND REPAIR TYPEWRITERS.



Trail Battery and Solar
Redefining energy at home and work

FREE SHIPPING

Do-It-Yourself Solar Kits

Urban Power Packages

Everything you need for Solar Power in one economical package!



The Shack – 50 Watt Panel

The Chicken Coop – 100 Watt Panel

The Camper – 150 Watt Panel

The Lodge – 280 Watt Panel

Larger Packages Also Available

Residential, Farm and Business

Our team can install either off-grid systems or grid tie systems on your property!

5977 State Route 515, Millersburg, OH 44654
330-893-7033 • Fax 330-893-1070 • trailbatterysolar.com

KENNELS



Portable Puppy Pen
Custom sizes available



Vertical Rod Fronts with Solid Partition Walls



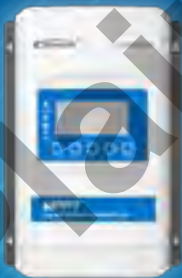
Stainless Steel Fronts
(Optional)



5013 Township Road 359
Millersburg, Ohio 44654

EP Solar Inverter and Charge Controllers

XTRA Series
10A/20A/30A/40A
MPPT Charge Controller



Tracer-AN series
50A/60A/80A/100A
MPPT Charge Controller



NPower Series (260-2000W)
Pure Sine Wave Inverter

TRI COUNTY
Heating & Energy

9588 N 275 W • Ligonier, IN 46767 • (574) 238-7807

Dealer Inquiries Welcome



Wall Mount



Stove top

- Powder coated aluminum
- Custom sizes and styles available

Train View Window and Door

72729 CR 9
Nappanee, In. 46550

574-773-7640

Formerly "Martin's Farm Supply" Now...

Martin's Supply LLC

Custom
Structural Steel
Fabrication
- Bridges,
Overhead Cranes
Structure
Stairs, Platforms,
Railings



Wide Flange Beams
H - Beams
S - Beams
Angle, Channel, Tube,
Plate, Sheet, Flat Bar
Round & Square Bar
(1/2" thru 6" sch. 40
Black & Galvanized)
Large Inventory of new,
surplus and used beams
up to 60' long

Used overhead
bridge cranes

Delivery available!



12'x60' pre fab bridge sections!

Fabricated Structural Steel

**Authorized
Dealer of**



Contact us at:
4491 Buchanan Trail West,
Greencastle, PA 17225
717-597-4283

AMERICAN EAGLE WINDMILLS, LLC

13053 W Ridge Road, West Springfield, PA 16443
phone: 814.922.3180 | fax: 814.922.3185



Ice Saws

- Powder coated frame
- Width & Depth Adjustable
- Runner Guide for same width blocks
- Easy in & out of ice
- Fits most chain saws

MADE IN THE USA

Chain saw not included.

Let Us Be Your Internet connection

No Monthly Fees

first 5 min of first order is Free

Includes; Internet Searches & Purchases

Auctiontime Bidding

with results direct to your Fax machine

Auction Purchases • Building Permits

Online form preparation • User Manual lookup & mailing

Google view of your property

Finding an out of print book etc

Describe what you are looking for and we will try to find it!

Available for house calls!

Aunt Barbies

East Earl, PA

717-656-9576 • Fax 717-591-4160 • mose@auntbarbies.com

email is preferred if you have it

WOODWORKING MACHINERY

Powermatic | Jet | Oliver | Laguna | Rikon | Shop Fox
Safety Speed | JLT | SuperMAX | Kreg | Sand Pro and more...

We also sell Jet and Edwards Metalworking Machinery.
Call for a FREE Machinery catalog!



POWERMATIC Shaper

CONESTOGA
WOODWORKING SUPPLY

LAGUNA Jointer

1564 Main St. (Rte 23) Suite 108
East Earl, PA 17519

800-445-4669

Fax: 717-445-5875

conestoga@emypeople.net



Strongest

cattle brush on the market

Clover Brush

- Heavy duty frame
- 220v motor
- Reverses direction each time
- Floating suspension
- Nylon brushes
- Cows love it!

Call us!

815-440-9827

Dealer inquiries welcome

Gearbox and motor
made in Italy!

Hey
Wait!

CALL ED!

FOR A FREE CATALOG
with BARGAIN SECTION

Thermal, IR,
True Night Vision Products

DEALER FOR

• Zeiss • Vortex • Styrka
• GPO • Leupold

• ATN • Pulsar • Sightmark

ED'S OUTDOOR STORE

32040 Allison Rd. • St. Ignatius, MT 59865

406.745.5115

Fax 406.745.6116

— Ich Kann Deutsch —

GOT HORMONE PROBLEMS?

- Miscarriages
- Ovarian Cysts
- Hot Flashes
- Mood Swings
- Uterine Fibroids
- Infertility
- PMS
- Endometriosis
- Osteoporosis
- Cold Hands & Feet



CALL FOR
FREE
INFORMATION

Aim has been providing quality whole food
nutritional products for over 38 years

- Constipation
- Poor Digestion
- Allergies
- Low Immune System
- Pain & Inflammation
- Low Energy



ELDON & RACHEL KAUFMAN - 920-629-7852
5227 Maple Rock Rd, Reedsville, WI 54230

The Healthy Heart Club

The High Road to a Long and Healthy Life

Heart and Body Extract supports:

- Blood Pressure Levels
- Good Circulation
- Cleaner Arteries
- Balanced Cholesterol

Call Toll Free: (866) 295-5305

For free info: 32 Saint Andrews Lane

Glenmoore, PA 19343

For more info, visit us at

www.HeartAndBody.com



100% Organic

The Handyman HEMP STRIPPER

Honda or
Electric powered
\$4,500.00



The handiest, most efficient design I have seen for speed, gentle, thorough stripping of hemp plants.

HANDYMAN FABRICATIONS

7220 Brandenburg Road, Leitchfield, KY 42754 • 270-230-8541



ESH HARDWARE

A Recent Expansion
Provides Clientele With An Array of
Product Choices

BY LEROY MARTIN



Photo courtesy of Esh Hardware



▲ A colorful array of scooters at Esh Hardware.

Image Credit: Leroy Martin



▲ The hardware store also carries Kamado Joe grills.

Image Credit: Leroy Martin

There are many hardware stores to choose from in Lancaster County when shopping for tools or other outdoor items. John and Raymond Esh, a father and son duo, are aware that folks have many options as to where they spend their money for their outdoor needs.

“We have placed priority on customer service,” Raymond explained to me shortly after he and I sat in his office for a few minutes. Indeed, I didn’t find it difficult to believe. I had taken the opportunity of browsing about the store immediately upon my arrival, rather than walking up to the counter to introduce myself first. I had only walked down one of the aisles at their store, when a store associate approached me and inquired in a friendly voice if I needed help with finding a product.

“It is something we want to continue to prioritize,” Raymond continued, as his additional remarks conveyed that he understood the value of great customer service. “We want to help our customers shop.”

Good customer service is important, to be sure. I assume there are probably more customers like myself; if I don’t receive assistance in a timely manner when I express the need for it while

patronizing a store or business, I tend to wonder if I should perhaps settle on making my purchases somewhere else.

Raymond, who came on board in January of 2019, explained that he hopes his vision for the family-owned hardware store would be a sustainable one. “I want this to eventually be a fourth-generation business. I want to get my boys involved,” he said.

His grandfather, John Sr., had started the business in 1990. Raymond’s father, John Jr., managed the hardware store for many years after John Sr. no longer wished to be involved, due to his advancing age.

“My father John Sr. had the business for about ten years,” John explained. “I came on board in 1992. And then in 2000, my wife and I bought the business from dad. My wife and I managed the business for about twenty years, until our son Raymond got involved in January of 2019.”

Back in 1990, the hardware store was much smaller than it is currently. “My dad started this on the home farm,” John remarked. “At that time, it was six-thousand square feet total. That included the retail store and the warehouse space. An opportunity had

Esh Hardware - Continued on Page 112

come the way for Dad, and he decided to build a hardware store.”

Recently, in 2019, the hardware store had undergone an extensive remodeling and expansion project. “We doubled the size of our space. The project was done in phases, we remained open for business except for three weeks. During those three weeks, we had to close,” John added.

“The project was started on June 1st (2019) and it was completed in mid-October,” he said. “We now have a big basement underneath the retail store, and altogether, we have twenty-thousand square feet.” This space includes the expanded retail area, basement, and storage room.

Esh Hardware offers an extensive line of cordless tools. “We offer tool repair, and do a lot of repairs for air tools,” John explained. “We also replace some cordless stuff, as well as sharpen a lot of chain saws, scissors and knives, etc. Additionally, we also provide small engine repairs, too. Husqvarna is our main power tool, but we also have a large selection on Milwaukee and DeWalt.”

Their primary customer base is walk-ins, although Esh Hardware does offer the opportunity of having items shipped via mail order. “We do get a surprising amount of phone calls from Dauphin County and Perry County. We ship those orders out,” John continued. “A lot of packages are shipped via UPS and 9 to5.”

“When Dad started this is in the 1990’s, we were a lot more farm-oriented, but now we are much more construction-oriented,” he explained. “We need farmers, but it seems there are not as many farmers in this area as there used to be.”

Even so, Esh Hardware keeps a selection of farming-related tools and supplies available for their neighboring agriculture-minded customers. Treated fence posts and rolls of wire are popular items among the farming clientele.

“Back in 1990, we sold approximately three tractor trailer loads of baler twine per season. And now we sell a total of a couple skids of twine in a season. That is how much it changed, that is the difference,” John concluded.

He wasn’t sure exactly when the change really began decreasing exponentially, regarding the sales of baler twine. “I would say it happened gradually, you know, started dwindling year by year,” John said. He explained that they would have delivered the twine (in the past) to farmers within a twenty-mile radius.

Esh Hardware sells some hardware items wholesale, according to John’s son Raymond. “Volleyball sets is something we sell wholesale,” he began.

A lot of pipe gets sold here at Esh Hardware, too. “We sell a lot of excavator pipe fittings, for storm drains, schedule forty. At some point we might need to expand that area,” Raymond remarked. He added that this selection of pipes includes items used for drainage fields and sewage systems. “We carry from four-inch all the way up to thirty-six-inch pipe, in the corrugated line.”

“Also, quite a bit of mulch is sold, too. We have more and more requests for small amounts of stone and sand. We only have bags at the moment, but maybe we will offer a larger selection in the future. We just don’t know yet which way it is going to go.”

Esh Hardware has been expanding their inventory each year, so that they can provide a larger selection of products for their customers. “We are trying to keep things at a neat, healthy environment for our customers,” Raymond remarked. He also alluded that here might be quite a few changes taking place within the next few years.



▲ Milwaukee tools are also a strong seller here.

Image Credit: Leroy Martin



▲ The brand photographed remains a popular choice among Eshs’ clientele. Image Credit: Leroy Martin

Esh Hardware and Farm Supply is located at: 64 Clearview Drive, Ronks, PA 17572. Hours of operation are Monday through Thursday 6 AM to 6 PM. Friday 6 to 8, and Saturday 6 to 2. To place a mail order, you may reach either John or Raymond at the following phone number: 717.768.8497.

Researched, written, and edited by Leroy Martin for the exclusive use of the Plain Communities Business Exchange, LLC.



⬆️ Ladders are stacked in a corner in the basement.
Image Credit: Leroy Martin



⬆️ Bundles of pipe set in the lot at Eshs'.
Image Credit: Leroy Martin



⬅️ Construction supplies are a strong seller and account for a large percentage of the sales. Image Credit: Leroy Martin

⬇️ The interior of the store is spacious and well organized.
Image Credit: Leroy Martin





MIDSTATE LAMP LLC

THE BRIGHTER CHOICE IN
LOW PRESSURE GAS LIGHTING.
SINCE 2002

MODEL 2500

US Pat. 8,246,344 B1

Stainless Steel Construction

Internal Filter Keeps The Orifice Clean

Stainless Steel Cap for Durability

MODEL 450

US Pat. 8,246,344 B1

Complies with Code Certified by:



Model 9



Ideal for small areas.

Check with your local lamp shop for a complete line of Midstate lamps and accessories, or contact us for a free brochure.

169 E. CR 200 N. / Arthur, IL 61911 / 1.217.543.3095

MIGHTY PROFITABLE SPLITTERS

IDEAL FOR LANDSCAPE MAINTENANCE AND RENTAL

Made for the Kind of Wood Other Splitters Can't Touch

Loggers take everything 14" and larger up North where most splitters are made.

Most wood splitters you can get are made in the North where trees tend to grow tall and straight, ideal for lumber, pulp and paper. So loggers take everything 14" diameter and larger. Only the smaller pieces are cut for firewood. That's why most log splitters are made to handle the smaller stuff, under 14" diameter.

Trees removed in suburbs and cities are overgrown and tough to split.

But city and residential trees are different. By the time they need to be taken down they've grown irregularly and downright gnarly. There's a lot of firewood in those large trunks. But you need a splitter like Mighty Ox™ to do the job. Go ahead and look around. We did. That's why we don't think you'll find another readily available splitter designed and made like a Mighty Ox.™ It's the compact and powerful splitter with profit built in.



Lighter Duty With Maximum Flexibility



Vertical or horizontal operation

MIGHTY OX UP 'N DOWN™

MODEL V-20

Don't be fooled. When we say "Lighter Duty," we're comparing the versatile Up 'n Down with the other Mighty Ox splitters, not other commercially available splitters. What we call "light" is massive compared to any other splitter you can get. The Mighty Ox Up 'n Down is a great entry level splitter for handling a wide range of pieces, from 30" diameter to less than 14" diameter. Large pieces never leave the ground. Instead, the splitter is raised to the vertical position and drives the wedge from the top down. Split pieces simply fall at your feet.

For smaller pieces that are more easily handled, the horizontal position works at waist level. The Mighty Ox

Up 'n Down is easy to transport and store.

MIGHTY OX HIGH-PRO™

MODEL LS-30

High production splitting with less labor

Get the most out of every hour of labor for building a huge inventory of valuable firewood. Roll the logs onto the lift cradle. It handles up to 1,200 pounds! Hydraulics lift the wood into place and push it through 2-way, 4-way or 6-way splitter wedges. The patent pending Tension Wings keep split wood from falling to the ground, eliminating another labor step.



Lifts up to 1,200 pounds!

MIGHTY OX CHUNK BUSTER™

MODEL L-30

For Landscape Crews and Rental Engineered and built to handle logs up to 48" in diameter, making it perfect for breaking up "city trees" into saleable firewood. Other splitters aren't built for wood over 14" diameter. But that's where the Mighty Ox Chunk Buster really shines: It even lifts those big pieces hydraulically. The Mighty Ox Chunk Buster is compact, powerful, durable and easy to maneuver in tight spaces.



1 1/2" Steel Plate Log Cradle

Incredibly splitting power.

Lifts up to 1,200 pounds

MightyOx Professional Grade Wood Splitters



Contact: 717-455-9007
Mighty Ox Equipment
684 Paris Road
Fort Plain, NY 13339

Made in the USA

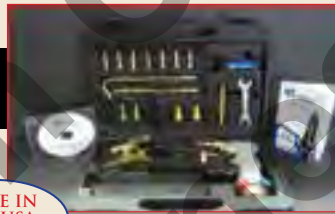
DEALERS WANTED

Want to cut your fuel bill in half?

The COBRA DHC 2000 welding and cutting torch is just what you need!

The mixing chamber is unique in that it mixes oxygen and acetylene gas in EQUAL volumes and pressures (4psi).

In doing this, the flame is very concentrated and burns more efficiently producing a hotter flame, prevents warping & saves both fuel & time.



\$449.00

MADE IN THE USA SINCE 1982

\$549.00

Standard Kit includes:
Torch Gun, Tip; Cutting #0 #1 #2 #3 #0.5
Tip Cleaner, Wrench & Check Valves
Over Cutter Attachment &
Under Cutter Attachment
Instruction Manual & Instructional DVD

FREE SHIPPING

Deluxe Kit includes:
Standard Kit +
• Air Acetylene Tip
• Curved Extension
• Straight Extension
• Tips: #00 #1.5 #2.5

Now Available - ENFORCER



Combo Cutting and Welding Outfit
Cuts up to 6" - Welds up to 1/2"
Outfit Includes:
• Two Welding Tips • Soft Sided Goggles
• One Heating Tip • 3/16" Twin Hose
• Welding Handle • Two Cutting Tips • Striker
• Cutting Attachment • Tip Cleaner • Check Valves
DETROITER cuts up to 12" steel

LIFETIME WARRANTY

CUTS LIKE A PLASMA AND WELDS LIKE A TIG

A lot of people ask what we can do and so forth, so here are a few things it can do. You can weld up to a 3/8" steel on one side, our #3 tip is kind of a heating tip and welding both. It works great for thick cast iron. Or dressing horse shoes. Our #0 is for welding eyeglasses or really small stuff. Our cutting is different to our over cutter cuts from 1/8" to 1" steel and our undercutter cuts .04 up to 3/16". These cutters are only for steel. And it's cuts look like a plasma cuts, sharp and clean. If there is slag it pops right off when you hit it with a sharp edge. The welding part, we use all tig rods. You can weld stainless steel, cast iron, brass, copper, aluminum, h-steel, silver soldering, steel.

We also have low pressure gauges with a lifetime warranty for \$216.00

WHOLESALE INQUIRIES WELCOME

For more information or orders write Note our new address:
SCHWARTZ WELDING EQUIPMENT, LLC
1161 S 200 W • Monroe, IN 46772 — Include phone number for call-back

ENJOY TEAS & Good Health

- Indian Spiced Chia:** Balance your coffee consumption with a healthy & delicious Chia.
- Imm-uni-Tea:** Increase your immunity with echinacea, elderberries, rosehips and raspberry leaf.
- Russian Friendship Tea:** A warm, cozy, energizing tea accented with orange and clove.
- Moringa Mint Tea:** Moringa a superfood is also known as "The tree of Life"

FIND THESE PRODUCTS AT YOUR LOCAL RETAILER OR CALL NATURAL HOPE HERBALS

670 PHILLIPS RD, MILLERSBURG, PA 17061 | 717.692.5100 | NATURALHOPEHERBALS.COM

Stauffer Diesel Inc.

Incorporated 1963

SPECIAL ENGINE SALE!
S-70 POWER UNITS \$7,995



- **Deutz Model D2011L04o**
- **62 Horsepower**
- **Low profile package**
- **Naturally Asp**
- **Oil-cooled**
- **Dealer discount available**

These engines are all new with no service hours
 T4i: meets current EPA requirements
SDI 1yr/2,000hr warranty applies

34 Stauffer Lane • Ephrata PA 17522
 Engine Sales: 717-721-5112 • Parts: 717-721-5100
 mstauffer@staufferdiesel.com
 www.staufferdiesel.com

S181.19



LOOKING FOR A BETTER SAW MILL?
WE HAVE YOU COVERED!



“We Manufacture”

- Super Hydraulic & Manual Saw Mills.
- Computer Networks.
- Air Networks.
- Lasers & Mounts
- Upgrade Kits For Other Brand Mills.

Our Mission:
 To manufacture better equipment
 that exceed your expectations
 without breaking your wallet.

Customers say:
**Best Built Mill on
 The Market Today**

2529 W Wycoff Rd Ovid, NY 14521
Call us today: 607-882-3010



Complete Protection

NO OFFENSIVE BURN
 OR HEAVY ODORS

**VIRTUALLY
 ODOR
 FREE!**



**100% Formaldehyde Free
 CATALYZED
 VARNISH**

NO
 EYE BURN

NO
 NOSE BURN

1.800.322.8172

1225 US Route 62 • Wilmot, OH 44689 • woodwrightfinish.com
 Manufactured by David E. Easterday & Co., Inc.

Custom Spray Foam Rigs
NO GENERATOR NEEDED
 USS PRO AIR SERIES



UNIQUE, UNPARALLELED, ALONE OF ITS KIND



USS PRO AIR I – 1 Hose Rig



USS PRO AIR II – 2 Hose Rig

- **NO generator or shore power required**
- **Double the spray output with the USS Pro Air II – 2 hose rig**
- Efficient design uses waste heat from compressor engine to heat foam material
 - Save thousands in annual fuel costs vs. generator based systems
 - Compact and lightweight

Call today
Generating Profits without a Generator!

(414) 353-5250 • info@unicusspraysystems.com • unicusspraysystems.com
 8648 W. Kaul Avenue, Milwaukee, WI 53225

**Excellent
 Business
 Opportunity.**
 Let us help you
 get started.



ZARKS & BEST WATER ENERGIZER!

ACTIVATES YOUR DRINKING WATER.

Improve you family's health by breaking up water molecules. It hydrates more efficiently, eliminates unwanted toxins and increases your body's energy. Also benefits animals, birds, crops and more ... less water, more yield with no cost to operate or maintain.

NEW UPGRADED UNITS - BETTER RESULTS

ZARKS ENERGIZE WATER SYSTEMS LLC
BRIAN - ZARKS and BEST
330.217.8706
3263 Bath Road, Akron, OH 44333

Atlases • Maps • Globes

Delorme Atlas and Gazetteers Available for all 50 states. Detailed, large-format maps containing topographic and street map atlases with unbeatable detail, for the utmost in trip planning and back country roads. Please note what state(s) you would like.

AK, AL, CO, CT/RI, HI, IL, KS, KY, LA, MN, MD/DE, ME, AL, CT/RI, HI, IL, KY, LA, NE, NJ	.....	\$19.95
OK	.....	\$22.95
AR, AZ, CA, CO, FL, GA, IA, ID, IN, KS, NH/VT, NC, NM, NY, MA, ME, MI, MN, MO, MS, MT, ND, NV, OH, OR, PA, SC, SD, TN, TX, UT, VA, WA, WI, WV, WY, MD/DE	.....	\$24.95
AK	.....	\$26.95

Miscellaneous Atlases

North American Road Atlas, all US states - Canada - Mexico	.....	\$15.99
Compact World Atlas, shows major highways, elevation & provinces	.....	\$15.00
Childrens World Atlas, maps with 100's of photos & descriptions	.....	\$17.99
Night sky Atlas, photos & maps of stars & planets	.....	\$22.99

Classroom Spring Roller Wall Maps

U.S. Political wall map on spring roller 64"W x 54"H	.....	\$169.00
World Political wall map on spring roller 64"W x 54"H	.....	\$169.00
Above U.S. and World maps mounted together on one roller	.....	\$249.00

Rolled Wall Maps Without spring roller (make your own or mount flat)

U.S. Political laminated rolled wall map 48"W x 36"H	.....	\$16.99
World Political laminated rolled wall map 48"W x 36"H	.....	\$16.99

Globes Blue ocean - raised relief.

Explorer 12" Globe, most popular, gold colored metal base	.....	\$54.20
Traveler 12" Globe, lightweight, plastic base	.....	\$48.20

Flat shipping Rate! \$3.95 per order any quantity
To place an order please send a check for the amount shown, NY residents add 8% sales tax.
Cleon M. Martin | 2095 Ellis Rd, Dundee NY 14837 | 607-243-7466

FREIGHT RETURNS

1 Brand New Baileigh Model DDTM-5922 Down Draft Table	3 Brand New Vectrax 401VS Drill Press
--	---

Shipping Available




Discount price \$1,300.00 OBO
Retail \$2,595.00

- 110 Volt
- Single Phase
- 1/2 HP
- 1790 CFM
- 22" x 59" Table

Reiff Metal Fabrication
8642 Schwallie Rd
Sardinia, OH 45171
937-446-2767

Discount price \$2,800.00 OBO
Retail \$4,011.95

- 3 Phase
- 2 HP
- 220 Volts
- Reverse/Forward
- Variable Speed
- 150-2000 RPM

SERVING THE SAWMILL INDUSTRY

FOR OVER 20 YEARS

Equipment

- ▶ Design and Engineering
- ▶ Powering and Plumbing

- We overhaul or replace:
Cylinders, Pumps, Motors, and Valves
- Hundreds of Steel Hydraulic Fittings in Stock
- English or Metric
- Hydraulic Hoses - Made While You Wait
- English or Metric

A Large Selection of Filters, Quick Couplers, Seals, Bearings, Pneumatic Components, and SO MUCH MORE



Yoder Hydraulics, Ltd.
12317 Dover Road
Apple Creek, OH 44606
330.857.0001

We Accept Credit Cards
Daily UPS Shipping

Inspiration for the whole family!

We strive to share quality material that will bless every reader. Open to enjoy poems, songs, stories, essays, and modern and ancient literature that will stir your mind and enrich your heart.

a bi-monthly publication
1 year - \$24 2 years - \$44 Sample - \$5

Glimpses of Eden
P.O. Box 24
Fortuna, MO 65034
715.773.1037
glimpsesofeden@emypeople.net



Great Lakes Batteries New Lithium Batteries

Batteries may be Brand Name or an equal After Market product. 1 year Warranty on all Batteries.
Prices do not include shipping.

Makita	DeWalt
3 Amp Hours.....\$40	3 Amp Hours.....\$40
4 Amp Hours.....\$45	4 Amp Hours.....\$45
5 Amp Hours.....\$55	5 Amp Hours.....\$55
6 Amp Hours.....\$65	6 Amp Hours.....\$65
	60 Volt Flex Volt.....\$105

Rebuilders of Battery Packs
— "Better Than New" —



Milwaukee	
3 Amp Hours.....\$45	6 Amp Hours.....\$75
4 Amp Hours.....\$55	9 Amp Hours.....\$120
5 Amp Hours.....\$65	

Call: 231-723-4948 To Order

Great Lakes Batteries, LLC

2901 W. Sass Road, Manistee, MI 49660
greatlakesbatteriesllc@gmail.com • www.greatlakesbatteriesllc.com

HOSS
 2297 Yatesville Road
 Penn Yan, NY 14527

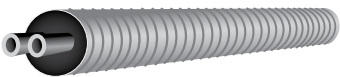
CARBIDE INSERTS (Box of 10)
 12x12x1.5 (St. Bore)..... \$14.50
 14x14x2.0..... \$14.50
 15x15x2.5 (Byrd)..... \$22.50
 15x15x2.5 R150..... \$22.50

Many Other Sizes Available

- Spiral Cutterheads
- Specialty Saw Blades
- Moulder & Planer Steel

Questions? Call Ivan Martin
 Phone/Fax: 315-536-8705

Insulated Pipe Sales



Dwayne Zimmerman
 610 North Farmersville Road
 Ephrata, PA 17522

717.859.1733 phone
717.859.3833 fax

WORK HORSE
HEAVY-DUTY FOLDING SAW HORSES



- 1500 lb. weight capacity
- Compact, folding design
- Clamp on 2 x lumber, set up requires no screws or nails
- Powder-coated finish

\$90.00 half a set shown

\$180.00 complete set
 Ivan Reiff • 717-556-4161
 350 Peace Rd. Leola, PA 17540

AMSOIL
The First in Synthetics™

Prepare for COLD WEATHER!



To purchase or for a free catalog contact:
James M. Martin
 240-231-0645 • 717-404-1453
 Independent Dealer
 13828 Paradise Church Rd., Hagerstown MD 21742

LAMI-LUBE
 Dry lubricant for all woodworking machinery.
 NO FISH EYES!



Call **419.704.4287**
 For Your Nearest Distributor
 www.lami-lube.com

Old Fashioned Quality Since 1946

Ralph Stuck Lumber

All PA Hardwoods Kiln Dried Surfacing and Ripping Available Upon Request

684 Maneval Road
 Mt. Pleasant Mills, Pennsylvania 17853
 1-570-539-8666

VEGETABLE SEEDS

FREE CATALOG



Better results with:

- 20-30 lb. stacking pumpkin. Flat shape; deep rib with unusual dark green to buckskin color. Marketable green. Flesh is delicious for baking. Storage potential about 3 months.

Fairytale

Sauder Farm Country Market
 567 Brimard Rd., Ellettsville, KY 42220
 370-885-1048 Fax 370-885-8017

COMMERCIAL ROOFERS NEEDED

Are you thinking of starting a business or adding a new division to your existing construction business?

Call an experienced roofer today for a free consultation.

855-835-8885

SE SHOWCASE EQUIPMENT LLC

Based in IN and Serving the Entire United States!

John 260.250.3713
 jy@showcaseequipment.us
 www.ShowcaseEquipment.us

Be sure to Call or Email John to subscribe to our free monthly magazine that includes all our equipment with detail!

Financing Available!



HMC debarker, extra heavy duty, 42"x22' cap., electric drive, includes cab and all controls, JUST OUT OF SHOP!!, machine is in excellent condition



48" Canadian Morbark chip-pac, includes shaker and cyclone, electric motor, JUST OUT OF THE SHOP AND READY FOR PRODUCTION, EXCELLENT CONDITION!!



See inside for NEW auction dates!

EQUIPMENT SHOWCASE

Financing Available!

SE SHOWCASE EQUIPMENT LLC

See inside for full lineup of equipment!

Want to buy? Call or email John Yoder (Sales): 260-214-1481 Email: jy@showcaseequipment.us

Want to advertise or list your equipment in the catalog? Call or email Darrin Bontrager: 574-536-1666 db@showcaseequipment.us

APRIL 2020



CAUTION!

BackForty
CREATIVE

**Don't lose business to
THE OTHER GUYS!**

First Impressions Are Everything

Whether you need a full brand overhaul, or simply refinements to your existing logo, print materials, website, or marketing strategy,

Back Forty Creative can help!

We do it all.

**BRANDING, MARKETING, SOCIAL MEDIA,
PRINT DESIGN, AND WEBSITE DESIGN!**

BRANDED MATERIALS FOR NEMO FEED



CALL US AT 314.690.4793 FOR A FREE CONSULTATION!

START GROWING YOUR SALES TODAY!

314.690.4793 • BACKFORTYCREATIVE.COM

Locations in New York & Missouri to
serve good people everywhere.

DERSTINE

TRAILER



715.773.1595

The cow was milked in less than 7 Minutes giving 2.5 gallons with the Ultimate Ez using the 300 Watt Inverter.



ORDER YOURS TODAY!
Visit EZAnimalProducts.com
for demo videos!

UltimateEz with Stainless Steel Bucket and Ez Power Pak

We used the Udderly Ez Hand Milker on the Goats ...



... as well as the Ultimate Ez with the Bottles

Put these on your "BUCKET" list!

Don't forget about our other products, The Udderly Ez Hand Milker and The Stableizer!

The Stableizer[®] was used on a Buggy horse that did want to be clipped! Not an Issue!!



EZ Animal Products – Buck Wheeler
2524 Pascoli Pl, Lexington, KY 40509
507-213-2126
Toll Free: 800-287-4791

Fisher Manufacturing
706 Red Hill Road
Narvon, PA 17555
717-768-0155

MICHIANA Catalog Sales
12865-2 C.R. 30, Middlebury, IN 46540
574-642-4768
Toll Free: 844-477-3268

BROOKSIDE HARNESS
Harley Helmuth
N4227 Brook Road, Bonduel, WI 54107
715 758 6186



SOLAR WAREHOUSE

We are Your Source for Renewable Energy Products Including...

- Solar Panels
- Batteries
- Charge Controllers
- Inverters
- Wire
- Fuses, Breakers, Boxes
- LED Bulbs
- Lithium Batteries
- Mounting Brackets
- Electrical Supplies
- Wire Terminals
- MC4 Connectors

Prewired Kit for your Next Solar Project



Dealers... LET US PREWIRE YOUR PROJECT

Large Inventory of Solar Panels in stock. From 10 watt to 375 watt – ready to ship.

WHOLESALE PREFERRED

Solelect
Energy LLC
Solar-Electrical

0330 E 200S • LaGrange, IN 46761
260-499-3051 • fax 260-499-3082

HIRING – WHAT SHOULD I ASK?

Last we left Fred he was filling in on the shop floor for one of the employees that was out sick. It had already been exceptionally busy for Fred's business and he was feeling pressed for time. Now that he was going to have to fill in on the shop floor, he knew that it was going to be a long week. As he was leaving the office that Monday morning, he imagined having to dig through the mountain of papers from his fax machine to find his desk.

By Thursday evening Fred was exhausted. The kids were all in bed, and he was sitting at the kitchen table with Sarah having dinner. "Thank you for keeping dinner warm for me, Sarah," he said.

She smiled, "Meatloaf is one of your favorites. I figured you'd enjoy it more if it was hot. You worked another long day today, huh?"

Fred felt like he could fall asleep in the pile of mashed potatoes on his plate. "Yeah. I've been trying to get to the office a few hours earlier than usual to try to make a dent in my task list, and then I stay a few hours after to get through some of the voicemails and faxes that pile up during the day." He put a big fork-full of meatloaf and mashed potatoes in his mouth. "I can't remember the last time I was this hungry and tired at the same time. Honestly, if I wasn't this hungry, I'd probably be asleep at the table by now."

"When will things get back to normal at the shop?" Sarah asked.

"Well, John called today to say he should be back to work tomorrow. So, now it's just a matter of getting caught up in the office." He shoveled another mound of food into his mouth. "That should take about six months," he smirked.

"I'm glad you still have a sense of humor," Sarah laughed. "You should go to bed soon so you can get to the office early and start chipping away at that six-month long task list."

"You're right. I can barely keep my eyes open the way it is." He looked down at his plate that was nearly empty aside from the pile of peas that he was purposely avoiding. "I'll just have one more helping of meatloaf and potatoes first."

Sarah smirked, "Well, I'd say your exhaustion still isn't quite as strong as your appetite, but those peas are looking pretty lonely."

Fred chuckled with her as she stood to get him another serving.

The next morning Fred sat at his desk telling himself to ignore the feeling of overload that he kept getting and to just pick something and do it. But what to pick? "I know where I'll start," he thought. He grabbed his notebook and wrote *Task List* at the top with today's date. "Writing everything down always helps me think clearer." As he started listing all the tasks that he knew needed attention, he could feel himself relax a bit. After he had written down everything that he could think of, he sat back and looked over the list. It was pretty lengthy. "Well, at

least I'm not trying to remember it all," he thought to himself.

Friday seemed to be going by faster than most days. Fred was steadily working through his back log of faxes and it seemed every time he glanced at the clock another hour had passed. He was just finishing up a quote when he heard a loud crash in the breakroom. Jumping up he ran towards the noise to find Elam picking up the metal folding chairs that were scattered on the break room floor. It instantly reminded him of the scene beneath his fax machine that morning. "Everything okay?" Fred asked.

Elam glanced over at Fred sheepishly. "Yes, sorry for the commotion! I don't even know how it happened. I was going to make a pot of coffee and somehow bumped into the stack of chairs." He righted the last chair and stepped away from the stack gingerly so as not to disturb it again.

"It's okay Elam. I only came in because it was so loud I couldn't even guess what happened."

"It does seem like you have been avoiding the break room lately, Elam remarked. "You haven't eaten lunch with us all week, now that I think of it. I was starting to wonder if your wife has you on a diet or something."

Fred laughed, "No, no. Nothing like that. I've been working through lunch trying to get caught up in the office. I should be able to take a break for lunch today and eat with you men."

Elam gave Fred a puzzled look and pointed to the clock on the break room wall. "Well, that's going to be difficult to do, lunch was over an hour ago."

Fred was dumbfounded. "I just looked at the clock and it was about 10:45," he replied, sounding almost confused.

"Well good thing it's Friday! Before you know it, it'll be the weekend," Elam grinned.

"That's true," Fred smiled.

Elam tilted his head to the side as if he were listening. "I think I hear your phone ringing," he said.

"What else is new?" Fred laughed. Then it hit him... "Oh, it's Friday! I have a call scheduled for today!" He took off jogging towards his office and slid through the doorway just in time to grab the phone off the hook before the voicemail picked up. He answered and tried his best to sound as if he didn't just run to the phone. "Good afternoon Coach!"

"Good afternoon Fred," Coach returned. "How has your week been?"

Fred sat down at his desk and was trying to quickly move the different stacks of faxes that he had been sorting and working through all day to make room for his notebook and homework. "It's been busy. Actually, busy would be an understatement. I have been in production pretty much full time this week, as well as coming in early and staying late to try to get some work done in the office as well."

"That sounds tiring."

"It is. I think I ate half of my dinner with my eyes closed last night."

"Oh wow. Do you have any relief in sight?" Coach Lynn asked.

“Yes, actually. John is back to work today so I’m just working on getting caught up.” He glanced at the stacks of faxes that he had sorted through so far and sighed, “It’s going to take a while.”

“That’s understandable.”

“Surprisingly though, I did get my homework done. I finished a few minutes before I realized that my week was about to be completely turned on its head.”

“That’s impressive Fred! Did you find the *Application Workbook* helpful?”

“I did. I’m really starting to see how much easier it is to complete a project when it’s broken down into small steps. It makes bigger projects seem less daunting, and it’s much easier to focus when I’m not overwhelmed. I also like how we’re asking specific questions related to my business in the application. This will give me solid information to use when deciding between possible new hires.”

“Exactly! I’ve worked with many businesses who have hired employees in the past using those generic applications that you can get at an office store. It’s not a terrible way to go through the hiring process, but oftentimes you end up hiring someone based on generic attributes, the positive comments you got from the people they listed as references, or subjective things like how you perceived their attitude, or their demeanor when they came by to drop the application off. While those can be important factors, they don’t quite tell you if this person will fit in with what you need in your business. Wouldn’t you rather know if the new assistant you want to hire can use Quickbooks? Or if the new material handler can actually drive a forklift?”

“Oh definitely! I think that most places just use the generic form because they don’t know any other way.” Fred grimaced a bit knowing that he was one of those businesses up until now.

“Agreed. That, and most businesses don’t plan ahead for this type of thing. They just realize they need help and hire the first person they can find. Then a month or two down the road they can’t figure out why the new employee isn’t really working out like they hoped he would.”

“I think almost every business owner has been there,” Fred

added. “Myself included. But now I have a whole process for hiring. And I can definitely say that I feel I have a clearer idea of what I need and how to go about finding it.”

“That’s great to hear Fred! I do have one more step for you though, so don’t close your homework notebook just yet.”

“I had a feeling you were going to say that,” Fred chuckled. “I know better than to think I’ll be off the hook without any homework.”

Lynn laughed. “It’s not a lot. I promise. I’m going to send you my big list of **Interview Questions** so you will be ready with some good questions for when you have your first interview. For homework just pick your top 10 and jot them down in your notebook.”

“I think I can handle that.” He let out a small sigh of relief that it would be a fairly simple homework since he still had to catch up on a big chunk of office work over the next few weeks.

“Great. Have you had any interest in the open position yet?”

“I haven’t,” Fred thought for a moment. “To tell you the truth, I haven’t gotten through all my voicemails or faxes from this week, so maybe someone is interested, and I just don’t know it yet.”

“Well I better let you go so you can get back to it.” Coach Lynn said. “Let me know if you need anything else.”

“Will do Coach. Thank you.” Fred sat back and thought about this hiring process. He was glad to have really thought through all aspects of the position and duties for the new hire, now he just needed a few interested candidates to apply. He felt like he could finally see the light at the end of the hiring tunnel, but upon further inspection he realized it was his voicemail light blinking. He grimaced. “Well, I better get to it,” he thought and picked up the receiver.

*Hiring, like many other business practices, will go much smoother with a plan. *Interested in the Interview Questions mentioned in this article? Call Kristen at 570-704-5358 and request a copy.*

Note that the 2020 Wage Survey is completed! Anyone who didn’t participate can request a copy of the results for \$29.

Tare Creek Woodcrafts

Gun \$123.50 each plus shipping

Wooden gun replicas

Gun \$95.00 each plus shipping

\$39.00

Elk \$26.00

Train \$22.00

\$24.00

\$ 15.00 Flat Rate Shipping | Ohio residents add 6.75% sales tax.

CALL OR WRITE FOR A FREE CATALOG, WHOLSALE INQUIRES WANTED

TARE CREEK WOODCRAFTS
15925 BURTON WINDSOR ROAD, MIDDLEFIELD, OH 44602 | 440-321-7682

Hundreds of Compact Tractors for Parts

phone: 717.477.9332 fax: 717-530-9705

Stocking engine rebuild kits for Shibaura, Kubota, Yanmar, Mitsubishi and Iseki Engines.

Buying salvage – anywhere, any condition

We Ship Daily

Open: Monday thru Friday 8:00 AM to 5:00 PM

PLEASE MENTION PCBE WHEN CALLING

717-477-9332

22 Fish Hatchery Road
Shippensburg, PA 17257

Burkholder COUNTRY STORE

EST. 2001



At Burkholder Country Store, LLC we try to have something that you can't find just anywhere. We specialize in merchandise you will not find in large department stores.

You will find brand names like RedWing, Wolverine, Cat, John Deere, Skechers, Ariat Boots, Caine Comfort, Kipling, Trotter—including LaCrosse, Muck, Tingley and Tred in our shoe and boot aisles.

Items we carry include shoes, boots, fabrics, notions, gifts, rhythm clocks, LED lights, Ertl toys, Krause vitamin products, winter clothing, hats, German & English Books, kitchenware (including canners, stock pots, and pressure cookers) Donna Sharp Handbags, Frogg Togg rain suits, Melissa and Doug toys.



Larry & Marlene Burkholder

29999 County Road 56 • Nappanee, Indiana 46550
phone: (574) 773-4279 | fax: (574) 773-3740

Monday, Wednesday, Thursday, Friday - 8am-5pm | Tuesday - 8am-7pm | Saturday - 8am-1pm | Closed Sunday

AND COMPONENTS

Fine Custom Cabinet Doors



2902 MILLER LANE • BIRD-IN-HAND, PA 17505
717-768-7613 • FAX 717-768-7697
Call for free price list catalog

Are you looking for a way to heat your shop?

Try an exhaust Heat Exchanger

Don't throw your diesel heat away.



No Diesel to Large • No Diesel to Small

WE WILL DESIGN A SYSTEM TO FIT YOUR NEEDS

Call or write DJS Welding for more information:

DJS Welding LLC

221 Long Lane, Coburn, PA 16832

814-349-5060 — 8:00am to 8:15am

DRIVING YOUR LOGISTICS NEEDS

LTL Pallet or Truckload Shipments

FREE QUOTES



**Flatbed
or
Van Enclosed**

Partial or Full Loads

Throughout the US and Canada

LTL Pallet 717- 301 -4171

calmcompanylogistics@gmail.com

Truckload 717-385-6242

p1debrab@gmail.com

JM SALES

16710 210th Street • Bloomfield, IA 52537
641-722-3090
Products that make money for you!

TAYLOR

**DUAL
EVENT
TIMER**



*Competitive pricing
is our goal.*

**WHOLESALE PRODUCTS
in stock, ready to ship.**



Wireless phone
call alert.

CALL OR WRITE FOR A FREE CATALOG

We have **BATTERIES**, battery chargers, inverters, USB chargers, kitchen scales, bath scales, thermometers, timers, lights, wireless alarm products, and atomic clocks.

*- Call us for a quote on large orders. -
WHOLESALE BY THE BOX OR BY THE PALLET.*



PREDATOR HUNTING LIGHTS

HL50-Q HEADLAMP

- Twin head design (one beam red or green, the other white)
- Ideal for chores and hunting
- Bright Cree LEDs
- Adjustable brightness w/memory
- Weighs only 7 oz
- Rechargeable



GL-350 GUN LIGHT

- Illuminates target at over 350 yards
- Attaches to scope/gun in seconds
- Dual-mode silent remote switch
- Waterproof & shockproof
- Halo shield included-Rechargeable



HS-3 SCAN LIGHT

- Three colors in one light
- One button color change
- Adjustable brightness w/memory
- Eye reflection 300 yards at 50%
- Up to 37 hrs of run time - Rechargeable



HLO8 HEADLAMP

- Fully adjustable brightness
- Eye reflection 300 yards at 50%
- 8.5 hrs run time on 50% brightness
- Halo shield included
- Weatherproof design-Rechargeable
- Weighs only 6 oz w/battery
- Available in White, Red or Green beam color



NIGHT EYES

113 East Church Street #520 • Centre Hall, PA 16828
814-364-9660 • www.NightEyesLights.com

CANTILEVER RACKING



The Cantilever Rack system is designed to manage loads of varying length and proportion without any interference. Product can be completely accessible from the front without any of the horizontal restrictions of traditional pallet rack. The entire length of the cantilever rack may be used for storage. For added flexibility, loads of differing lengths may be stored on the same cantilever rack and even at the same level.

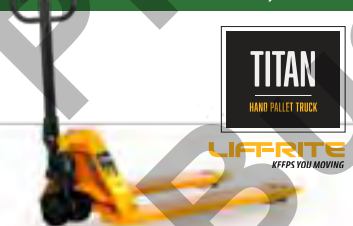
PALLET RACKING



We manufacture roll-formed Pallet Rack and structural rack to fit any warehouse storage requirement. Selective Pallet Racks are the main component of every warehouse storage system.

**SEND US YOUR SIZES AND WE'LL
SEND YOU A QUOTE**

SCISSOR LIFTS, STACKER LIFTS, PALLET JACKS, LUMBER CARTS, PALLET RACK, CANTILEVER RACKS, ALUMINUM DOCK PLATES AND CASTERS



TITAN
HAND PALLET TRUCK
LIFFRITE
KEEPS YOU MOVING

Standard Specifications

- Capacity: 5,500 lbs.
- Low Height: 3.00 inches
- Raised Height: 7.75 inches
- Wheel Diameter: 7.00 inches
- Wheel Type: Nylon
- Roller Diameter: 3.00 inches
- Roller Type: Nylon



Standard Specifications

- 1,000 or 1,500 pound capacity
- Lift heights of 24" or 41"
- Standard hand-control pendant
- Easy-to-service internal power unit
- 1/2" steel plate scissor legs
- Powered up, powered down units
- Internal 1/3 HP 115/1/60 power unit
- Hinged platform allows for easy access to cylinders

Troyer Wholesale

2890 S. Kansas Road • Apple Creek, OH 44606
 phone: 330-698-1778



BRADBURY

TRIM FORMER FOR SALE



This is a four trim profile BRADBURY former that forms

- Ridge Cap
- J Channel
- Baseguard
- Outside Corner



Working condition but needs work.

\$39,000⁰⁰

Call: 406.642.3242

NARROW BELTS



WIDE BELTS



DISCS



SHEETS & ROLLS



FLOOR SANDING



ABRASIVE MANUFACTURER OF SANDING BELTS, DISCS, SHEETS & ROLLS



- OVER 30 YEARS OF MANUFACTURING & SUPPLYING THE WOOD, METAL & FLOORING MARKETS.
- UNBEATABLE PRICING.
- FREE SHIPPING ON ALL ORDERS (\$100 MIN).
- MANY ITEMS IN STOCK FOR SAME/NEXT DAY SHIPPING.
- MAKE ORDERS SHIP WITHIN 3-5 DAYS.
- WE MAKE BELTS IN ANY SIZE - THOUSANDS OF DISC & SHEET DIE CONFIGURATIONS.
- LARGEST PRODUCT OFFERING TO ENSURE THE RIGHT PRODUCT FOR YOUR APPLICATION.



PRODUCTION ABRASIVES, INC.

46 SHEESLEY WAY
HAMILTON, PA. 15744

TOLL FREE: 800-784-6572 • FAX: 814-938-3293



Family owned and operated since 1994
Raymond & Ada Troyer and Family

QUALITY CEDAR CHEST KITS

READY TO ASSEMBLE

A good way to start a business at home without a big investment. Chests also available assembled and finished.

WE DO CUSTOM GLUE UPS

Panels up to 42" x 144"
Squares precision end trimmed.
Sanded on four sides.

20 YEARS EXPERIENCE.

Trucking available to most areas.

For more information write to:

RT Wood Products

13070 Nisley Road, Fredericksburg, OH 44627

RUSTIC PINE CRATES



WOOD CRAFT

Industries
Lawrence Martin

241536 Corlad Rd. | Ph: 715-257-1011
Athens, WI 54411 | Fax: 715-409-1332

REQUEST A BROCHURE & FREE SAMPLE
(wholesale only)

Richard • Vernon Bontrager
260.768.7882



4095 N 1000 W Shipshewana, IN 46565
Fax 260.768.7884



380



DUTCH BOY



4652DBS



4652DBS
with folding top

CRUISERS

- Durable
- Powdercoated
- Torsion Axles
- Lightweight
- More Seating Capacity
- Short Turn Radius

OPTIONS

- Hydraulic Brakes
- Cable Brakes
- Headlights
- Markerlights
- Striplights
- Wheel Sizes
- Vinyl Seat Colors

- Powdercoat Colors
- Hitches
- Custom Sizes
- Aluminum Fenders
- Cup Holders
- Windshields (Removable)
- Poly Cubbyholes
- Whip Holders

- Hold Backs
- Leaf Springs
- Bucket Seats

Heavy Duty Cart Wheels
1/4 Spokes 5" Hub
(Super Durable) 3/4" Bearing
Available in: 20", 24", 26"



PONY CART

PONY CRUISERS OPTIONS

- Springs
- Light Package
- Marker Lights
- Head Lights
- Strip Lights
- Vinyl Colors
- Dash Covers
- Mud Flaps
- Shaft Brackets
- Aluminum Fenders
- Canvas Tops
- Enclosers
- Hydraulic Brakes
- Buggy Wheels
- Hold Backs
- Flat Free Inserts

DESIGNED TO MEET YOUR TRANSPORTATION NEEDS

A Toxin-Free Lifestyle with *sisel* is so EASY



**Sisel
Laundry
Detergent**

If you suffer from *RASHES*,
DRY SKIN, *ECZEMA*,
and even *DEPRESSION*,
try our safe products.



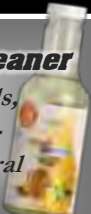
**Sisel Toothpaste
& Mouth Rinse**

Use for the
WHOLE FAMILY!
Very Effective!

Sisel Strong Cleaner

Use on windows, walls,
bathrooms, and more.

Antibacterial • Antiviral



**Sisel Shampoo &
Conditioner**

Body Wash

Safe for the
*WHOLE
FAMILY!*

Great for rashes,
poison ivy,
yeast infections,
and fungus.

Antibacterial • Antiviral



Wayne & Becky Hershberger
5711 Girdle Rd | West Farmington, OH 44491
CALL TODAY for a *Sisel Safe* brochure! Ph: 330-889-2111

No. 96T Heavy Pulling Collar

— *The Original* —
Loogootee Pulling Collar



Our superior pattern
& heavy, tough leather
makes this collar
the choice of most
pullers and loggers.

Also manufacturing:

- ◆ Field Collars
- ◆ Buggy Collars
- ◆ All-purpose Collars
- ◆ Adjustable Collars
- ◆ Synthetic Collars

Ask your local harness shop about our collars.
If there isn't a dealer in your area call or write for our color catalog.

Harness and tack shops, ask for wholesale price sheet (include tax number).



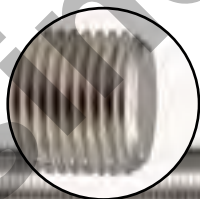
**SUGAR VALLEY
COLLAR SHOP**

18 Wagon Wheel Lane
Loganton, PA 17747

(570) 725-3499 ext. 0

Thread Rolling Services Small Quantity to High Volume

- Steel
- Stainless Steel
- Aluminum
- Diameters $\frac{3}{16}$ " - $\frac{3}{4}$ "
- Lengths up to 24'
- Tie Rods
- Anchor Bolts
- Ready Rods & more



Why cut when you can roll!

STOLTZFUS CUSTOM MACHINE

323 Osceola Mill Rd. • Gordonville, PA 17529

Phone 717-690-6826

Fax: 717-768-7539 Attention Stoltzfus Custom Machine

Three Year Diary \$13.50 each



5½" x 8½" • 380 pages • Hardcover • ISBN#

PLACE TO RECORD:

- Events and happenings page for happenings at the end of the year
- Christmas List
- Name, address and phone number for mail ordering
- Important events
- Funerals attended
- Important phone numbers
- Gardening

One Year Diary \$8.99 each



5½" x 8½" • 194 pages • Hardcover

This unique diary has plenty of place for your complete days happenings.

Two days on one page.

Also place in the back to list:

- Important events
- Funerals attended
- Weddings attended
- Gardening
- Liquid & Dry measure equivalents

Also Available \$7.95 Each

Ralph Series

- #1 Ralph of the Roundhouse
- #2 Ralph in the Switchtower
- #3 Ralph on the Engine
- #4 Ralph on the Overland Express
- #5 Ralph the Train Dispatcher
- #6 Ralph of the Army Train
- #7 Ralph on the Midnight Flyer
- #8 Ralph and the Missing Mail Pouch

#9 Ralph on the Mountain Division

- #10 Ralph and the Train Wreckers

Tom Fairfield

- #1 Tom Fairfield's School Days
- #2 Tom Fairfield At Sea
- #3 Tom Fairfield In Camp
- #4 Tom Fairfield's Pluck & Luck
- #5 Tom Fairfield's Hunting Trip

Boys of Business Series

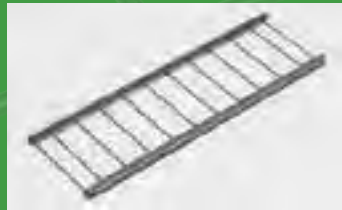
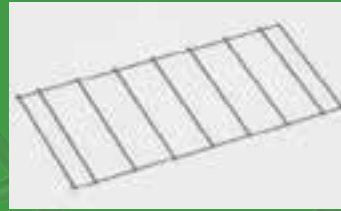
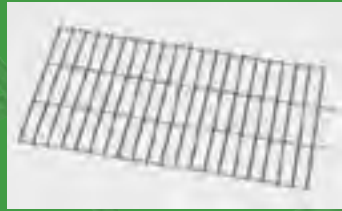
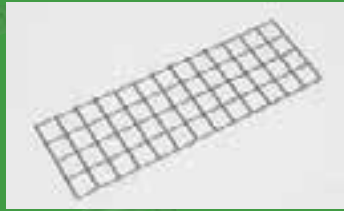
- #1 The Young Express Agent
- #2 Two Boy Publishers
- #3 Mail-Order Frank
- #4 A Business Boy Pluck

Call for
Brochure or
Wholesale
pricing

Orders placed now through
Jan 30th flat rate shipping \$4.00

ORDER FROM: Walnut Hollow Books • 214 Weaver Road, Millersburg, PA 17061
Phone 717-692-4361

Custom Grates and Grills



Our Specialty is Producing wire mesh, grills and shelving. Please contact us today for a custom quote.

Call and request a free brochure



Call today for your custom quote!

717.656.0404

Fax: 717.656.9417

Lancaster, PA

Manufactured in the U.S.A.

WE HAVE FULL PRODUCTION CAPABILITY.

- POP Displays
- Wire Grill Related Products
- Display Racks
- Stainless Steel Barbecue Grill Racks
- Custom Grids, Mesh, and More!

Our facilities are capable of handling large quantities of custom wire grids.

C.H.E. INC.

275 W. High St.
London, Ohio 43140

Family Owned and Operated for Over 50 Years

Office: 740-852-3956
After Hours & Weekends
740-837-0136

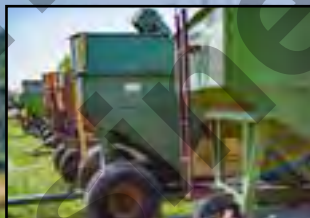
MASCHIO

Sales - Parts - Service

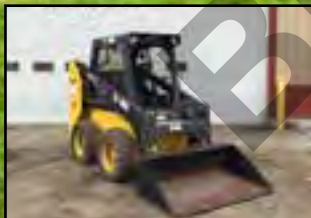
USED FARM EQUIPMENT



NEW IDEA 324 (wide) and 325 (narrow) 2-row corn pickers. Price based on condition, from \$3,500 to \$4,500.



Gravity Wagons in stock: 200 bushel to 450 bushel. Priced from \$1,500 to \$3,500 based on size and condition.



THOMAS T175 Skid Steer. Clean machine with unused bucket. 2,150 hours. \$10,000.



NEW HOLLAND 355 Mill w/scales. Hyd. drive, long un-loading extension. \$12,500.00

NEW MASCHIO FARM EQUIPMENT



NEW MASCHIO DC2500 Power Harrow: With seeder attachment: \$17,000. Without seeder: \$11,400. The ultimate tillage tool.



NEW MASCHIO ENTRY 120 & 150: With Extra-wide pickup. 4'x4' Baler: \$21,900. 4'x5' Baler: \$22,900.



NEW MASCHIO Dafne 287GM Disc Mower/Conditioner. \$31,750.00



NEW MASCHIO Sickle Mowers: With extra blade. Available in 57" (\$4,000), 81" (\$4,200), and 92" (\$4,500).

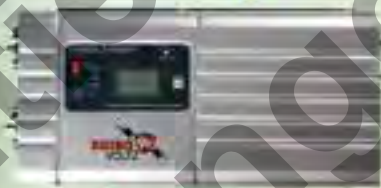
Light Up Your World

with RHINO VOLTZ lithium batteries



IN STOCK NOW

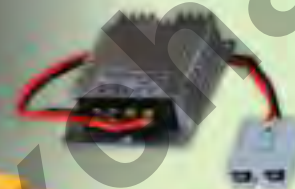
- New Inverters
- Solar Controllers



Inverter Charger



Solar Controller



DC Charger

Replacement Batteries



Home Batteries



Solar Battery Pack
Quick Connect Cables • Digital Meter



USB, Quick Connect Cable & Digital Meters



Quick connect cable • No volt meter

Call 1-800-315-2296 for your closest dealer and for pricing.

- Mountain View Craft - La Jara, CO
- Kings Tool - Dover, DE
- Byler Cabinet Shop - Marion, KY
- Midwest Power Tool - Oak Grove, KY
- Byler Tool - Stanford, KY
- Byler Country Store - Seymour, IA
- G-C Puggy Shop - Bloomfield, IA
- Stringtown Buggy - Kalona, IA
- DA Footwear - Berne, IN
- Wayne County Sales - Greens Fork, IN
- Rising Sun Supply - Rising Sun, MD
- Levi A. Gruber - Candem, MI
- County Line Hardware - Holton, MI
- Walnut Acres Buggy Shop - Homer, MI
- Benninger Shop - Jamesport, MO
- Meat Discount Grocery - Harwood, MO
- Hillside Supply - Jamesport, MO

- Antelope Coach - Orchard, NE
- Bylers Solar - Clymer, NY
- Brubaker General Repair - Brainbridge, OH
- Bylers Feed and Hardware - Middlefield, OH
- Keim Machine - Hilliards, OH
- Hershberger Horseshoeing Supplies - Burton, OH
- Trogers - Albany, OH
- HL Sales - Fredericksburg, OH
- Premier Lawn - Millersburg, OH
- Countryside Farm & Home - Chocoma, OK
- Alco Metals - Spartanburg, PA
- Bird in Hand Farm Supply - Bird in Hand, PA
- Willow Valley Hardware - New Holland, PA
- Schaaback Carriage - Pottsville, PA
- Blue Mountain Small Engine Repair - Newburg, PA
- Nickel Mine Coach - Paradise, PA
- Hidden View Enterprises - Fort Trevorton, PA

- JK Solar - Watsonstown, PA
- Mowersville Coach - Shippensburg, PA
- Sand Ridge Carriage - Mill Hill, PA
- Shady Lane Hardware - Spring Glen, PA
- Oregon Water - Leola, PA
- AB Coach Works - Withoe, WI
- Benninger Construction - Manawa, WI
- Coloma Lumber & Hardware - Coloma, WI

• Distributors

- Seymour Solar - Southern Iowa
- Rise & Shine Bakery - Arcola, IL
- MTW Repair - Northern Indiana
- Knepp Battery - Southern Indiana
- Pleasant Valley Battery - Northern Ohio
- Scenic View Engine LLC - Holmes County, OH



RhinoVOLTz.com • info@rhinovoltz.com



MOST AFFORDABLE SOLAR HOT WATER HEATERS!



Solar Water Heater

- 40, 50, 80 gallon available
- 10-year warranty on stainless steel pressure tank
- 2-4 years pay-back time on certain applications
- No circulator required
- Stainless Steel Shell and anodized aluminum frame, will not rust

Canaan Grove ENTERPRISES

Jesse Stoltzfus | 249 Canaan Grove Road, Newmanstown, PA 17073 • 717-949-3087

CEDAR RIDGE LOG HOME SUPPLY

More than 10 profiles in Log Siding!

Plus Rustic Channel and Cedar Bevel Siding.

15 choices in Tongue and Groove Interior Knotty Pine and Cedar.

NEW - Rustic Barn Wood Interior.



Ask about our Prefinished Options!

DEALERS WANTED

Joseph Miller
14467 Beechnut Street, Ethel, MO 63539



phone: 660-486-3216
fax: 660-486-3219

CHICKEN NESTS

New galvanized 4 and 8 hole rollaway laying nests. Proven performance.

They have a solid, removable floor under PVC coated 1/2x1/2 netting in nest part, wood slat and galvanized lid above egg tray. Assembles with 3/16" and 1/4" bolts.



8 Hole Unassembled \$ 190
4 Hole Unassembled \$ 110

NEW Colony Style Nests also available

Shipped with bolts and assembly sheet included.

Write for shipping costs and brochure

M&M Sheet Metal
8825W 700S
Topeka, IN 46571

LEWIS & HOCKENBERRY INC

KD Squares, Dowels, & Panels



Laminated Squares
Thicker Pieces
More Value

Solid Squares
Best Look



ASH
CHERRY
RED OAK
WHITE OAK
SOFT MAPLE
HARD MAPLE

4725 Rich Valley Road, Emporium, PA 15834
Toll Free 1-888-486-7908
Fax 814-486-3400
Email: info@lewhoc.net
www.lewhoc.net



CBD PRODUCTS

Highest Quality Made In The USA



CBD IS USED TO TREAT PAIN - ANXIETY - SLEEP DISORDERS - EPILEPSY - DEPRESSION



CBD OIL
5000mg / 30ml = \$99/ea
3 Pack = \$199
1500mg / 30ml = \$79/ea
3 Pack = \$179

NEW BULK CBD OILS
20,000mg / 120ml = \$299
40,000mg / 240ml = \$499



CBD Cream
1.7oz = \$39

****NEW** PAINPOINTS MIRACLE SALVE**
2oz = \$19.99 4oz = \$29.99



GUARANTEED PAIN RELIEF OR YOUR MONEY BACK!

Essential Oils
14 pc Set = \$59

NAME	_____
STREET	_____
CITY	STATE ZIP
QTY	CBD Oil 5000mg/30ml 1 pack x \$99 = _____
QTY	CBD Oil 5000mg/30ml 3 pack x \$199 = _____
QTY	CBD Oil 1500mg/30ml 1 pack x \$79 = _____
QTY	CBD Oil 1500mg/30ml 3 pack x \$179 = _____
QTY	CBD Oil 20,000 mg/120ml x \$299 = _____
QTY	CBD Oil 40,000 mg/240ml x \$499 = _____
QTY	CBD Hemp Cream 1.7oz x \$39 = _____
QTY	Pain Points Miracle Salve 2oz x \$19 = _____
QTY	Pain Points Miracle Salve 4oz x \$29 = _____
QTY	Essential Oils 14pc Set x \$59 = _____

SHIPPING & TAX INCLUDED • FREE CATALOG

TOTAL _____

Mail Payment Check or Money Order To:
OR CALL (234) 208-6496

Plain Naturals
1553 Timbertop Dr
Tallmadge, Oh 44278

Bolts & Nuts

Shops and Manufacturing Companies
Now You Can Buy All Your Fasteners In Bulk

**2½" camo decking screws
as low as 3½ cents each**

We are also distributors for:

- J & D Barn cleaners and fans, hook and flat chains
- ABC Roofing & Siding
- Parts for most brands of unloaders and barn cleaners
- Poly storage tanks from 20 gallons to over 3,000 gallons
- Behlem stock tanks and gates
- 3L, 4L, 5L - A, B, and C Gates Belts in stock
- Galvanized barn windows, cow mats and water bowls

Community Supplies LLC

4100 State Route 14A, Penn Yan, NY 14527

607-243-7009 ■ Toll Free 877-531-8686 ext. 5

Fax: 607-243-7809

Dealers Wanted

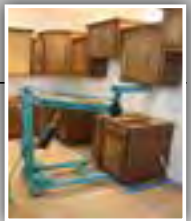
**OVER 30 YEARS IN BUSINESS
ANY QUESTIONS PLEASE CALL**

Installation Buddy Cabinet Lift

UPPER CABINET INSTALLATION ... A ONE MAN JOB

FEATURES OF THE LIFT:

- Save your back and reduce fatigue
- Increase efficiency by allowing upper cabinets to be installed by one person
- Pneumatically operated
- Compact for working in small areas
- Lightweight Aluminum construction with steel bushings
- Removable air tires and counterweights for transport
- Easily adjust lift height
- Folds for transport within it's own footprint
- Lifts approximately 125 lbs.



Invented by a cabinet installer

THE CARPENTER'S TOOLBOX
PHIL MILLER

20860 CR 138, GOSHEN, IN 46526
574-320-6301

ZIMMERMAN SKID LOADER

Sales and Service

- Used Skid Loaders For Sale
- Trucking Available
- Custom Skid Loader Repair
- Ag Equipment Repair
- Skid Loader Attachments
- Used assorted sizes of solid flex skid loader tires in stock

We buy machines for parts or repair.



4681 Cove Mountain Road
Roaring Spring, PA 16673

814.224.5483

Walking a lonely frozen path
without any new customers in sight...

PCBE^{EXTRA}

**... advertise in the PCBE^{EXTRA} and reach out
to more prospective customers.**

PCBE^{EXTRA} is mailed to 45,000 addresses each month as an advertising supplement for the PCBE
(Plain Communities Business Exchange).

To advertise please call 717-362-1118 ext. 1.

HARTLAND ENTERPRISING

Producing Insulated Trailers for Various Social Functions

LEROY MARTIN



➤ An insulated trailer is parked at the Schmucker property.
Image Source: Leroy Martin

Traveling to Wisconsin is usually a treat for me, and this past summer was no different. During my time there, I met Milo Schmucker, an Amish man who resides in Bonduel and who has been manufacturing insulated trailers.

“We started this (Hartland Enterprises) six years ago, when we had a spray foam business,” Schmucker remarked. “My son Nelson sprayed (foam) for three years, and now he has different interests. Plus, he also got married and is moving to Michigan. Now Lonnie is spraying foam for me, and he is doing more and more of that. Me, I have come to a point where I don’t want to go to work every day, so I decided to build these trailers, since

I wanted to do something that is in line with the spray foam industry,” he added.

Milo explained that after a bit of contemplation, he had decided that he would like to try his hand at producing insulated trailers. “I figured that it would give me a little something to do around the shop here, while I am taking care of calls and doing estimates for Lonnie.”

It appears as if the multi-tasking Mr. Schmucker has found his niche. When I arrived at his property, he had a newly designed trailer ready and waiting for me to examine. Although I wasn’t a prospective buyer, neither was I in need of an insulated trailer at

the moment, I could still tell that Schmucker had constructed the trailer quite well.

“These trailers have a cooling unit which can heat to fifty degrees, and cool to zero degrees. The unit is self-defrosting. These trailers can be used by florists, produce growers, caterers, and I guess, wherever else that you need a cooler. For example, in the winter, if you are hauling produce and you don’t want it frozen, these units can heat. It is a very universal unit, and was built in Germany,” Schmucker explained.

Most units only do one thing, Schmucker remarked. “They either cool or they heat.” His units can do both. He concluded that butcher shops might also be interested in these trailers. “Right now, I am building a unit for a butcher shop. The person wants to use it for venison.”

Obviously, the units which Mr. Schmucker builds can be used for many different things in many different industries. “Our units are a fridge, freezer, and a heater,” he added.

“We built the first one in 2019, for a wedding. We took it to our son’s wedding. We wanted to test it there. It worked great,” he remarked.

“At the wedding, we had desserts on the shelves and ice cream in the deep freezer. The units can be powered by a generator, and they run off a fifteen-amp circuit. I went with a 7,000-watt generator at the wedding, but there is something like an easy start system in the cooler, and I could have probably powered the unit with a 2,000-watt generator,” he said. “I didn’t try it yet, but I am playing with it. I would suggest using a 4,000-watt to 7,000-watt generator, I believe.”

The units are energy efficient and do not draw a lot of current, according to Schmucker’s specs. “They are very energy efficient. For example, most of the *Thermo King* units use 220, but these units are just 110.”

The display model which I saw while visiting Hartland Enterprises had a floor which had been sprayed with grey *Linex*, while the walls were lined with dura-panel. “Linex is the stuff that they spray on pickup boxes. This makes our trailers really easy to clean,” he explained.

“Another thing that we did was, the freezer door in the back, it has a heater in. So, if someone turns it down to freeze something, the gasket doesn’t stick in the door and tear loose. When the temperature goes down to thirty degrees, the thermostat in the door kicks in, therefore, we don’t tear the gasket off the door when we open it. There are cheaper doors out there, but I didn’t want to have someone call me and tell me that the gasket is frozen onto the frame of the door.”

The trailer bodies which Hartland Enterprises uses are constructed entirely of aluminum. “The reason that we chose the aluminum is that when you are heating a trailer, there is condensation involved. I didn’t want a steel trailer, because those would start rusting. So, it had to be aluminum.”

“We spray the floor of the trailers with four inches of foam,” he continued. “And on the walls and the ceilings, we apply three inches of foam.” The spray foam which Hartland uses works out great for these projects, according to Schmucker.

Each of these trailers are custom built to suit a client’s desired specifications. “I basically set this up because our community was in need of a trailer,” he remarked. “We will keep one here and use it whenever there is a funeral, wedding, or other event where we need a refrigerated trailer.”

The sizes of the trailers that he can insulate in this manner, vary, Schmucker remarked. “We can do several different lengths of trailers. Anywhere from ten feet in length to eighteen feet.

Producing Insulated Trailers - Continued on Page 132

Inside the insulated trailer which the folks at Hartland designed.

Image Source: Leroy Martin





↑ The entryway of an insulated trailer manufactured by Hartland.
Image Source: Leroy Martin

Now, an eighteen-foot insulated (cooled) trailer is a pretty big trailer,” he concluded.

The eighteen-foot version which was on display while I visited Hartland’s headquarters is very close to being the size that most working, cooled, trailers are, he mentioned.

“Customers can have racking placed in the trailers if they want, it is up to them. For example, if someone wants their trailer outfitted with racking, I can install that. Some folks might not want any racking, but instead, just want brackets to hang meat.” In either situation, Schmucker makes sure his clients receive the type of trailers that they ordered.

“Our trailers have LED lighting inside. Anytime the unit is in operation, (plugged in), those lights are on,” he explained. There is another source of lighting, too. “That is just a light source that is operated by a *Milwaukee* battery pack. They call it a Battery Buddy, I guess. So, that lighting can be used whenever you go into the trailer when it is not plugged in.”

Mr. Schmucker resides in an Amish community which consists of approximately eighty families. “The first (Amish) people came here to Bonduel from Rexford, Montana in 1987,” Schmucker explained.

The state of Wisconsin is flush with various Amish communities; each time I visit, I discover more and more communities. The Dalton (Kingston) community, founded in 1977, is also located within the state and consists of more than a dozen church communities (districts). Cashton is also not very far away from Bonduel. That community was reportedly founded in the late 1960’s.

There is also a vast Native American Indian reservation located just outside the city limits of Bonduel, in proximity to where Schmucker and his church brothers and sisters reside. The sprawling farms with rolling meadows are typically dotted with dairy cows, the oft-seen red barns standing in stark contrast to the deep blue skies which are often present above the farms in the dairy-rich state of Wisconsin.



↑ A generator sits inside one of the partitioned areas of the insulated trailer.
Image Source: Leroy Martin



Hartland Enterprises is owned and operated by Milo Schmucker. For additional information regarding his insulated trailers and cooling units, you may call him at: 920.493.2501. The mailing address for Hartland Enterprises is: N4877 Broadway Road Bonduel WI 54107.

Researched, written, and edited by Leroy Martin for the exclusive use of the *Plain Communities Business Exchange, LLC.*

← Spacious shelving provides an adequate amount of storage for various items.
Image Source: Leroy Martin

LIGHTING TO MEET ALL YOUR NEEDS

WE SELL, INSTALL, AND DESIGN WARNING LIGHTS AND EQUIPMENT. WE OFFER A 5 YEAR WARRANTY ON MOST OF OUR PRODUCTS WE OFFER WARNING LIGHTS, WORKS LIGHTS TRUCK LIGHTS, FOR TRUCKS TRACTORS AND EMERGENCY VEHICLES.

<p>NEBO Old Red Lantern flickering flame 80 hours of battery life</p>  <p>\$19.99</p>	<p>SLYDE KING Emergency Prep Kit</p> <p>Solar Powered</p>  <p>99.99 \$179.99</p>	<p>Remote Control Full Flood Searchlight</p>  <p>8000 lumens \$379.00</p>	<p>REDLINE RC with MAGDOCK</p> <p>320 LM LED</p>  <p>\$39.99</p>	<p>Magnetic Rechargeable Warning Light 7"x3" LED</p> <p>Brighter Than The Others the Market</p>  <p>\$295.00</p>
<p>AM900 1400LM</p> <p>Best Seller</p>  <p>\$39.00</p>	<p>EF50 Work Light</p> <p>Best Seller</p>  <p>5040 lumens \$60.00</p>	<p>AI Cube Light - Zoomable</p>  <p>2100 lumens \$180.00</p>	<p>Torch 22000 LM</p>  <p>\$1,299.00</p>	<p>Police/Fire MB1 LED Message Board</p>  <p>\$2,900.00</p>
<p>LUXTREME USB Rechargeable</p> <p>Best Seller</p>  <p>1/2 mile Beam \$79.99</p>	<p>T3 Warning or Steady Light Surface Mount</p> <p>Best Seller</p>  <p>\$29.00</p>	<p>INSPECTOR RC USB Rechargeable</p> <p>Best Seller</p>  <p>\$29.99</p>	<p>Feniex Quad QSM Surface Mount has blue, red, yellow, or white flashing colors</p>  <p>\$95.00</p>	<p>Feniex Quad 400 Stick Light Warning or Flood Light</p> <p>Best Seller</p>  <p>\$369.00</p>
<p>Fusion Surface Mount Warning or Steady</p> <p>Best Seller</p>  <p>\$49.00</p>	<p>Feniex Quad Mini 14" Lightbar</p> <p>Warning and Work Light</p>  <p>Four Colors in One \$449.00</p>	<p>AM600 LED Beacon</p> <p>Best Seller</p>  <p>\$120.00</p>	<p>Battery Booster Pack - 4000A for Trucks and Tractors</p>  <p>\$299.00</p>	<p>50W Compact LED Spot or Flood Light Generation 2, TL500S</p>  <p>6900 lumens \$120.00</p>
<p>6000 LM USB Rechargeable</p> <p>Best Seller</p>  <p>\$99.00</p>	<p>Rechargeable Spotlight 4500LM</p> <p>Best Seller</p>  <p>\$235.00</p>	<p>20v Rechargeable Lithium Ion Spotlight available in DW, ML, or MK</p> <p>Best Seller</p>  <p>6900 LM \$295.00</p>	<p>4"x6" Hi/Lo Beam 6000 LM Work Light</p>  <p>\$60.00</p>	<p>LARGE VARIETY OF AMBER, RED, AND WHITE MAGNETIC WARNING LIGHTS FOR EQUIPMENT AND VEHICLES</p>



Swatara Warning Lights & Equipment

2459 Mount Joy Road, Manheim, PA 17545 | 717-708-1422

<https://swatara.square.site>

EST. 1924

MT. HEALTHY
Hatcheries

A SPECIAL OFFER FOR SPECIAL FRIENDS



10% OFF ALL YOUR ORDERS WITH US IF PAID IN FULL BY FEBRUARY 26, 2021
SCHEDULE YOUR DELIVERIES ANYTIME BETWEEN NOW AND DECEMBER 31ST 2021

HATCHING ALL OF OUR POPULAR BREEDS, INCLUDING:

Golden Comets Rhode Island Reds
Isa Browns




SPECIAL BONUS Take advantage of our free bonus chick offer!

For more information, call for a free color catalogue.
1-800-451-5603
www.mthealthy.com

USANA
HEALTH SCIENCES

Did you know ...

**A Healthy Liver
+ A Healthy Gut
= A Healthier You**



With top quality products you can keep healthy through the holiday season

THE USANA DIFFERENCE FOR MORE INFORMATION GIVE US A CALL

We're here to help. Call today. Norman & Cynthia Yoder, 319-683-2855 vm

John Deere 770 Compact Tractor
- Very Clean

\$11,900




- 23 Engine HP
- Gear drive
- 4-wheel drive
- Differential lock
- 822 hours
- Starts and runs very nice
- Quick attach Loader
- Joystick loader controls
- Quick attach 60" Belly mower
- All lights work as should
- Trucking is available at buyer's cost

Contact: 717-982-5942

PENDU

Pallet Machinery Sawmill Machinery Custom Machinery



Board Line:
Includes tilt hoist,
multi-head trim saw
center splitter
high speed board stacker



717.354.4348 800.233.0471 WWW.Pendu.com

The Trailer Shoppe

Sales - Parts - Service **LLC**

171 Napierville Rd. Ephrata, PA 17522 717-556-8452

Visit our store for all your trailer needs!
We stock LED Lights, Wire, Oversize
Load Products, Hitches, Straps,
Trailer Brake Parts &
so much more!



**New & Used
Enclosed Trailers**



-Custom Trailers
-Shed Trailers
-Tiny House Frames



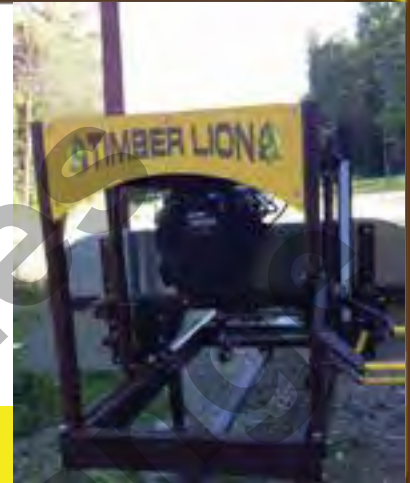
**PJ
Flatbed & Dump
Trailers**



Check out our website for more information & dealer info!
www.the-trailer-shoppe.com

TIMBER LION

- 36" Diameter log capacity
- Beams made from 2" x 6" tubing, 1/4" wall
- 16'10" Standard length cut (Custom lengths available)
- Blade size 1-1/2" x 15'
- 35hp Vanguard gas engine
- 25" Heavy duty bandwheels
- 2 American bearings insert in each bandwheel
- Spring assisted head lift for fast up and down head movement
- Blade lube included
- Heavy Duty roller guide system with 3" roller guides
- Optional midsaw available
- No pillow block bearing
- No thin wall tubing
- Low maintenance machine



For more information contact
Mose Byler

515 Old Church Road
Pearisburg, VA 24134

540-922-3793

Prices Starting at \$8,500 (mill only)

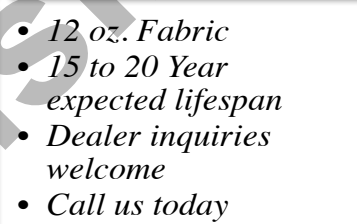
WRITE FOR BROCHURE

Walnut Grove Canvas, LLC

Amos & Reuben Troyer
8901 S. 184th Ave. • Holton, MI 49425

Custom Made: • Ventilation Barn Curtains • Hay Tarps
• Cherry Tarps • Building Covers • Truck Tarps • Liners
(231) 821-0519 • Fax: (231) 821-0511
"Tarp Solutions for Ag and Industry"

REPLACEMENT COVERS FOR ALL BRANDS



GREENHOUSE COVERS

REINFORCED CORNERS

- 12 oz. Fabric
- 15 to 20 Year expected lifespan
- Dealer inquiries welcome
- Call us today

RING! RING! RING! RING! RING! **DON'T MISS YOUR CALL TO SAVINGS!**

Protect your children & family with this plain cell phone.

PLAIN FLIP PHONES
✓ NO Wi-Fi ✓ NO Internet ✓ NO Games
Texting & Camera Standard*
Photo messaging also available.
*Texting or camera can be removed if preferred.

BLACK BOX
Plans Start at \$9.99mo.**
**Taxes not included

SCOOT OVER TO WALMER!
—UNPLUG Your Existing Phone Service!

<p>Calling Cards Mail \$32 for a 1000 min. card. 3.2¢ per min.</p>	<p>Long Distance Telephone Service Rates as low as 1.9¢ / min. In-State, State-to-State and Toll Free calling with low 6-second increment billing</p>	<p>Voice Mail Local, Personal Voice Mail Only \$4.50/mo.</p>
--	---	--

Walmer Communications
185 Barts Church Rd. Hanover PA 17331
CALL 1-717-850-3910
Toll Free 1-888-853-9244
Fax Anytime 1-717-359-3111

Order Today!



Tell pounds to
BUZZ OFF
with Purple Tiger!

HIGH BURN Weight Loss COMBO:

BURN **GOING GREEN** **CLASSIC** **GONE WILD**



Caffeine FREE!
Converts Stored Fat Into ENERGY!



MILD
Energy with EXTRA Fat Burning Power!



BEST SELLER
Burns Fat
Energy "Lift"
Cuts Appetite



Higher Energy & Appetite Control

COMBO SWAP! YOU Pick the Purple Tiger formula that YOU want on all Combos!



Classic + BURN
One bottle of each: \$96



✓ High appetite control
✓ Increased fat burning

"In 4-1/2 months I lost 40 pounds with the Classic & Burn formulas. It gave me a nice "lift" of energy."

Caffeine Free BURN can be taken with any of the other Purple Tiger formulas.

SUGAR BUSTER Weight Loss COMBO:

COMBO SWAP!



Gone Wild + Sugar Reg
One bottle of each: \$80



Sugar Reg to:

✓ Balance blood sugar
✓ Aid with weight loss
✓ Act as a mild diuretic
Sugar Reg Only: \$32 each

"I have diabetes. I started taking Sugar Reg and on my next doctor visit, he took me off Metformin."

Any of the above formulas **\$48 each**
Auto-ship: \$32

CLEANSING Weight Loss COMBO:

COMBO SWAP!



Classic + ColonGo Daily
One bottle of each: \$83



ColonGo Daily beneficial for:

✓ Fatigue
✓ Weight loss
✓ Constipation

Extra pounds could be HIDING in your colon.



THYROID COMPLEX
• Balances thyroid
• Promotes weight loss
\$31 each

Great "add-on" product with any Purple Tiger formula.

NEW! Immune 5



With NAC, Quercetin, Zinc, Vitamin C & D
• Opens airways
• Shortens life of virus
\$38 each

Single bottles:

ColonGo Daily...\$35 Sugar Reg...\$32
Immune 5...\$38 Thyroid Complex...\$31

Disclaimer: These products and statements have not been evaluated by the Food and Drug Administration and are not intended to diagnose, treat, cure or prevent any disease.

FREE Shipping on ALL orders!

Buy Wholesale - Call NOW!

TO ORDER, send check to:

Joan Farmwald
2229 Johnson Springs Rd
Munfordville, KY 42765

Phone credit card Orders:

CALL NOW!
270-524-2563

Clear View Optics
Quality Optics @ Competitive Pricing
Spotting Scopes-Range Finders-Rifle Scopes-Binoculars

VORTEX **STYRKA** **ATN** **Burriss**
FIND WHAT MATTERS

FREE SHIPPING **ZEISS** **SIG** **Volume Discounts** **Call for a FREE Catalog**

Perry Beechy • 19418 220th Avenue, Tustin, MI 49688 | 231-829-3266 ext. 3

Supplying You with the Power You Need.

NEED PARTS?
We Stock a wide range of Diesel Engine Parts and Accessories

Parts to Keep Equipment Working

Sales & Service for these brands

YANMAR **Cummins** **KOHLER Diesel** **ISUZU** **H** **PERKINS**

SS Diesel Equipment, LLC

717-548-2001
2241 Robert Fulton Hwy • Peach Bottom, PA 17563

Every time you tear a leaf off a calendar, you present a new place for new ideas.

~Charles Kettering

Millertech

2ND Generation

Model 553 Tactical LED Millertech Flashlight

- Military-Grade Aluminum
- Compact / Lightweight
- Max Runtime: High 5 Hrs, Low 100 Hrs
- Millertech Li-ion Battery
- Smooth Dimming 5-100%
- Smart Mode Memory
- Fuel Gauge
- Magnet Tail Cap



USB-C Charging Port

Zoomable

750 Lumens

More Compact,
New Design!

Includes:



Your Trusted Wholesaler Since 2015

Product Spotlight!

Check your local retailer to purchase these items, or call Millertech at 855-629-5484 Hrs: 8 AM to 4 PM, Monday through Friday

MillerTech Energy Solutions LLC, 17795 Farmington Rd. W. Farmington, OH 44491

IN-STOCK READY TO SHIP

HEAVY DUTY Ponycart Wheels



- 1/4" Heavy duty spokes
- Precision ball bearings
- Flat free or air outer tire
- Available in 16", 20", 24", and 26"

LARGE VARIETY OF WHEELS, TUBES, AND TIRES IN STOCK



Quality | Price | Service
717-733-2117
LappWheels.com

CALL FOR
DEALER INQUIRIES
FIND A DEALER IN
YOUR AREA

55 years of high quality craftsmanship

2 Year Warranty on Wagons



Optional Four
Wheel Steering

2000 Lb.
Capacity



Wagons with Strong
Plastic Poly Beds
(No Rot!)



Hand Brakes
Extra High Side



2 Sizes

Miniature Pony Wagons Foot
Brakes & Pony Shafts
Seats & Side Boards are all removable
Converts to a work wagon

Inner Tubes
in Tires Help
Prevent Flats!

A large variety of sizes,
colors and options
Call for a free brochure



Aluminum Dumpers
Available in 2 Sizes

2000 Lb.
Capacity

Lightweight heavy gauge
aluminum makes for a stronger
and sturdy tub for rough
use and abuse!



1000 Lb. Capacity



Our Lapp Dumper Wagon has very friendly
features to make the workload more of a pleasure!
A heavy-duty latch and handle combination creates a quick,
easy release and dump feature. The lightweight high-density
polyethylene tub makes it easy to dump, and fun to work with.

Makes a handy tool for multiple uses
in various locations!

Since 1962



204 Conestoga Creek Rd. • Ephrata, PA 17522 • 717-733-2117



ROLL FORMING EQUIPMENT
 10550 TR. 262 Millersburg, OH. 44654
 Phone (330) 674-4003 Fax (330) 674-4035
 Email acu-form@safecommail.com



Ag Panel	Perforators	Trim Machines
Shears	Wrappers	Corners
Slitters	Coil Upenders	Ridge Caps
Hemmers	Rolls and Tables	J-Channels
Decoilers		Customer Profiles

Manufacturer of metal forming equipment,
 Using D2 tool steel as a standard for our tooling.
www.acuformequipment.com



ADC
 Arthur Distributor Co. LLC
 PREMIER WOODWORKING SUPPLIES
 283 E. SR 133 - ARTHUR, IL 61911 - PH. (217) 543-2166 - Fax (217) 543-2167
Sewing The Best ... For You

High quality, low cost 100lb. soft-close Ball Bearing Slide. Overstock **PROMO** pricing on the 20" length. All other lengths available in 2" increments from 12" to 28". Contact us for pricing.



		PROMO	Price Per Set
Product #	Description		Sale Price
HD-B4503C-20SC	20" length slide	100 or more set	4.95
		Regular Price	7.65

FREE SHIPPING on 150 or more set



Full line of Jorgenson Clamps available and in stock. Please contact us for current pricing.

Identify your products. **GROW** your business!

Custom Nameplates



Identify your products. Grow your business.

Call Today! 540.283.9193

FREE samples and information!



Jon



Wendell





identiGROW
 PO Box 50, Dept PC2101
 Port Republic, VA 24471
 sales@identigrow.com
 www.identigrow.com

PC2101 Tell us you saw it in Plain Communities!

Dust-Pro DOWNDRAFTS

Dust-Free Sanding

- 1 HP 1725 RPM Motor
- 140V Plug In
- Durable Coated Tops
- Rubber Bumpers Reduce Vibrations
- Double Locking Casters
- 36x48 or 36x72 Sizes Available

1 Year Warranty
 Customer Satisfaction Guaranteed



Available in Lineshaft



Easy Access Filter Tray

Light & Stand Combo sold separately

DEALERS:
 Alpha Building, Shipshewana, IN 260-768-4410
 A. W. Machinery, Apple Creek, OH 330-778-0020
 Custom Wood Products, New Holland, PA 717-354-7578
 Keim Lumber, Charm, OH 330-893-2251
 Miller & Sons Metalworks, W 2865 Carter Road, Markesan, WI 53946

Kevin Bontrager
 Ph: 574-825-1108 Fax: 574-825-5390
 Dealers Welcome

DO YOU BELIEVE WOMEN'S HEALTH MATTERS?

Try the Jewel Premium Sanitary Napkin
Safe - Comfortable

To Order Call: 844.789.1033

Use one of the following distributor ID's

Mary Troyer	Erma Miller
10601 S. Jefferson Rd.	10580 County Road 329
Shreve, OH 44676	Shreve, OH 44676
330-473-2311	330-567-2683
ID# 109196	ID# 113537

Benefits of Graphine in Santary Napkins

- Relieves Stress
- Controls Bacteria
- Enhances Metabolism
- Improves Hormone Secretion
- Strengthens Immune System
- Helps with Dysmenorrhea



Call or write for free information and samples.

QUALITY ESSENTIAL OILS NO MULTI LEVEL MARKETING AFFORDABLE PRICES



CALL OR WRITE FOR A PRICE OF ALL OUR PRODUCTS

Deodorants, shampoos, lotions, toothpaste, hairspray, all natural perfume.

Rachel Weaver

11019 Township Road 516
Shreve OH 44676
330-600-8289

USED EQUIPMENT SALE



4 Wheel Power Cart
with 4 cylinder Deutz Diesel,
dual outlets, torsion axles

Good Condition
\$7,000⁰⁰

New Holland Forage Harvester

with hay head.....**\$2,950⁰⁰**

TM7 Vermeer Disc Mower

rebuilt cutter bar.....**\$7,000⁰⁰**

242 Price Lane, Lykens, PA 17048
717.365.3829

portasol[®]

Professional Technician and Service Repair Tool Specialists

Model # SP-1K

SuperPro 125

- 7 tip multi kit
- Click-to-ignite
- 1 hour run time
- Ready to melt solder less than 30 seconds from ignition
- Flameless combustion (solder & hot air modes)

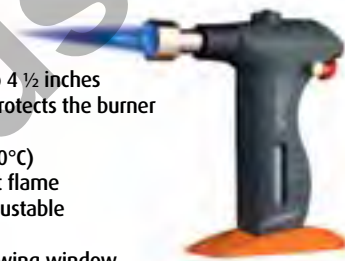


SuperPro 125 fitted with: Hot air blower & deflector, 1/32" (1.0mm) df tip, 3/32" (2.4mm) df tip, 1/8" (3.2mm) df tip, 3/16" (4.8mm) df tip, hot knife, flame tip, cleaning sponge, storage case and instructions.

Model # HP820

Torch 820

- Adjustable flame length up to 4 1/2 inches
- Welded stainless steel head protects the burner
- 30 minute run time
- Temperature up 2,462°F (1350°C)
- Powerful broad wind resistant flame
- 2,797 BTU/h flame power adjustable
- Flame adjustment button
- 10 second refill plus a gas viewing window
- Click-to-ignite
- Safety button



Portasol offers a 1 year warranty on all our products, for more information call Sandy Allen, National Sales Manager, 1-541-953-0679

COZY-GO Buggy Heater

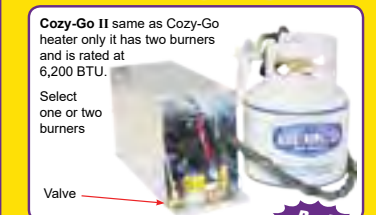
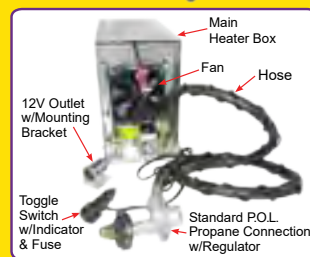


The original, most portable, compact, versatile buggy heater yet, set it on the floor, no drilling, no bolts, move from buggy to buggy, to well house to thaw pipes, any where you need a little heat, just flip the switch and it lights automatically.

Cozy-Go

Electronic Spark Ignition

Cozy-Go II



Cozy-Go
w/ 1 gal cyl. combo **\$425.00**
Free Shipping w/ payment

Cozy-Go II
w/ 1 gal cyl. combo **\$450.00**
Free Shipping w/ payment

Best Seller

- Cozy Go 4,300 btu
- Cozy Go II 2 burner adjusts from 3,100 to 6,200 btu
- Works great on power tool batteries, only 1 amp 12 VDC
- Plug in 12 VDC outlet included
- Keep the front clear, the rest of unit stays cool
- Compact 6-1/4" w x 8-3/4" h x 16" d
- Propane Cylinder is 9-1/4" d x 11-7/8" h
- Very safe, you can't even lite a cigarette
- No to low maintenance, air blow gun cleaning each fall
- Warm feet = happy people

PA orders add 6%, free shipping on prepaid units. We accept Credit Cards

676 N. Shirk Road, New Holland, PA 17557 • 717.354.5691

Monday to Friday 7:00am-5:00pm - Saturday 7:00am-11:30am • Closed Sunday



FINANCIAL Scoresheets



INDIAN TRAIL
— TAX PREP —

DENNIS HERSHBERGER

Accountant Dave looked up from his desk. “Well, hello, Sam! How’s it going? Your shop staying busy?”

Sam plunked himself into the chair across the desk from Dave. “Definitely so! We’re busier than a bunch of cats landing on a steep metal roof!”

Not one to monkey around with small talk, he continued, “We need some help on finding out exactly where we’re at, financially. Cash flow is a struggle for us every year in our seasonal business, even though we’re turning a decent profit. We have some equipment upgrades we’ll need to be looking at very shortly, and it will be a bit more borrowing than I like.”

“I know how much is in the checking account. But it’s much harder to find my true water level on this wild torrent of my cash flow river,” Sam muttered, as his forehead wrinkled into a Himalayan mountain range. “Every year we go through this. We now have money to pay the bills and pay off the credit line. But we were sure tight last year with paying the guys the short-term overtime and buying inventory needed for the busy season. How much money should I keep in checking? I don’t want to leave my canoe high and dry again like we did last year.”

Dave smiled, with a knowing twinkle in his eye, “Let me guess. Back when you were a one-man shop, you knew what to expect. You had two to three jobs in process, and you knew how much was coming in the next month, and what your bills were going to be. But in the last few years, that little cash flow stream has become a great big roaring river, and you don’t know if you’re a-coming or a-going. Making decisions just on what your checking account balance is, is like jumping into a river with your eyes closed.”

Sam snorted, “If that ain’t just it”.

Dave continued, “The first question is, “What’s your *Liquidity Balance, Current Ratio, Working Capital, and Net Equity* doing?”

“Um.” Sam stalled, with a mischievous glint in his eyes. “I’ve got a fairly small cranium. Suppose you translate those foreign phrases into English?”

Dave grinned sheepishly. “Sorry, let’s do some explaining first. Let’s look at your Net Worth Statement. Assets are listed first, and are what you have in your possession. Let’s break Assets into two categories, current and long-term. Examples of Current Assets categories that are considered “liquid” are Cash on Hand, Checking Accounts, Savings, and Accounts Receivables. These will generate cash very shortly. Inventory is a Current Asset too, but is not ‘liquid’ yet.”

“Your debts or Liabilities are what you owe to others. Current Liabilities are Accounts Payables, Down Payments Received,

Taxes Payable, Credit Line Balances, Loan Principal Payments due in next 12 months, etc ...”

“The next question is, ‘Do you have a good way to measure that throughout the year, and compare them, especially in your seasonal business?’ I recommend you use something like our Financial Scoresheet. This is a Net Worth Statement, just laid out in a different manner to measure your financial barometers. Unless you measure it, you don’t know it, and you cannot compare with it in the future.”

“Tell you what.” Sam was busting with enthusiasm now. “I brought along all our Net Worth Statements for each month of the past year. Let’s fill out your Financial Scoresheet right now! Here’s the last Net Worth Statement I have.”

*Sam’s Widgets LLC
Net Worth Statement
as of 12/31/2020*

Assets

Checking.....	\$5,100
Accounts Receivable.....	\$13,000
Inventory.....	\$37,000
Equipment&Buildings.....	\$210,500
Acumulated Deprec.....	(-\$35,100)
TOTAL ASSETS.....	\$230,500

Liabilities

Accounts Payables.....	\$9000
Down Pays Received.....	\$5000
Credit Line.....	\$600
Long term debt due in the next 12 months.....	\$2400
Long-term loans.....	\$122,600
TOTAL LIABILITIES.....	\$139,600
NET EQUITY.....	\$90,900

Dave knew to strike when Sam’s iron was hot. “Net Worth Statements give you totals for ASSETS, LIABILITIES, and EQUITY. The \$139,600 LIABILITIES divided by your \$230,500 TOTAL ASSETS tell me your assets are 61% financed and 39% owned by you. Your proposed \$25,000 equipment purchase doesn’t look risky for now, but let’s use the Financial Scoresheet to compare some other numbers.”

Would that do that?"

"Absolutely", Dave was on a roll now. "It will also affect your Profit & Loss statement and the *Net Equity* values. Financial statements are no more accurate than the least accurate number fed into it. If you don't have time to get an exact inventory count for these statements, try at least to get a very reasonably close estimate."

"*Net Equity* changes when you make a profit or loss, or contribute money or draw money out of the business," continued Dave. "A customer depositing money as a prepayment does not change the Equity. It merely increases the cash asset, and increases the Prepay liability. The change to the *Liquidity Balance* and *Working Capital* is zero. If you take that cash and purchase inventory with it, the *Working Capital* doesn't change, but there is a loss of cash. Therefore your *Liquidity Balance* drops."

"So how should I figure Accumulated Depreciation? That looks complicated. I don't own a business just so I can do complicated office work!" Sam grunted.

"Well, I put Accumulated Depreciation in there to show you how. However, keep it simple and streamlined. It's better to fill out Financial Scoresheets without Accumulated Depreciation, than pulling hair and not getting it done."

"One more thing", Sam queried. "I see the Equity rose only \$8900. Our profit was \$58,900. How does that match up?"

"Hey, congratulations, you're actually studying this thing," Dave was tickled pink. "How much did you draw from the business?"

"Fifty-thousand dollars", Sam replied. "Oh, you know what. If I had left that in there, the Equity would have risen the exact fifty-eight thousand, nine hundred. I get it."

"I think we can handle that equipment purchase with a loan. If I try to use some of my current assets to pay for that, I will run short next July and August again."

He looked at the clock. "Hey, thanks for these worksheets. My family's ice cream supper is tonight. I'd better be going, or we'll only be getting the leftover soft ice cream *shomm* .

Author's note: Financial Scoresheets can track patterns and compare your financial history. However, don't use it to focus on your Net Worth. Thus did the rich man in Luke 12, calculating to eat, drink, and be merry, but lost his own soul. What is your vision?

Some thoughts to ponder... Does God have a Scoresheet of my life? How is my 'Faith' category? How is my 'Time Spent Serving God' column? What about my 'Fervent Prayers' column? Is there even a 'Time for Others' slot? How is my Scoresheet looking?

Thank God we can ask for forgiveness, and try to do better. His mercies are new each morning...

You can request free blank Financial Scorecards from Indian Trail Tax Prep 1545 W 450 N Howe, IN 46746. Please enclose an #10 SASE or larger envelope, or provide a fax number.

You can contact Dennis Hershberger by phone at 260-562-2241 (ext.2) or by fax at 260-562-2242.

Classic Comfort Blankets

Goods Distribution

Wholesale Inquiries Only

Lori Ann

Wasseland Collection

Fabric sold in full bolt quantities only.

Tropical Breeze Fabrics

FootSteps COMFORT FOCUS

165 Earland Drive | New Holland, PA 17557
 PH 717-355-0571 x1003 Fax 877-834-9340
 Email: wholesale@goodsstores.com

EXPORTER AND DISTRIBUTOR OF QUALITY MERCHANDISE

YOUR SOURCE FOR QUALITY PRINTING
& PROMOTIONAL PRODUCTS
AT A FAIR PRICE



FULL COLOR PRINTING

Catalogs, Brochures, Flyers, Invoices, Custom Forms, Notepads, Posters,
Postcards, Business Cards, Calendars, Envelopes, Vinyl Banners



GRAPHIC DESIGN

Catalog Layouts, Ad Designs, Logo Design



PROMOTIONAL PRODUCTS

Pens, Mugs, Flashlights, Calendars, Shirts, Hats



4665 US Rt 62 • Millersburg OH 44654

Fax. 330.893.2589 • sales@inkscapeprint.com

330.893.0160

SENCHA GREENTEA

Free Gift with sign-up



Infused with the nutritional support of Chaga, Bacopa and Gotu Kola to create a blissful tea unlike any other! This green tea is loaded with flavor and contains antioxidants that help energize you while working to help your body fight and keep you healthy. **The Envy or Green Tea Everywhere!**

BENEFITS AND NUTRITIONAL SUPPORT SENCHA GREENTEA and FIRE & ICE

- Antioxidants for stronger immunity
- Contains Chaga, Bacopa and Gotu Kola
- Supports healthy weight loss goals
- Energy boosting
- Provides thermogenic support
- Supports healthy glucose levels
- Immune system
- Cardiovascular system
- Promotes healthy gums/teeth (Green Tea)
- Skin, hair, and nails
- Gastro-intestinal and liver
- Hypertension (blood pressure)
- Nervous system
- Detoxification
- Brain, memory, and learning
- Supports healthy cell growth
- Boosts metabolic rate
- Supports healthy skin
- Diabetes
- Stress, Anxiety
- Neurological
- Allergies
- Anti-inflammatory
- Thyroid
- Telomeres
- Adrenal
- Heart
- Urinary system
- Energy
- Anti-aging
- Antioxidant

FIRE & ICE™

THERMOGENIC, LOW-GLYCEMIC
DRINK ALTERNATIVE

*Refreshingly Smooth
Energy Increase Without
Jitters or Crash!*

Helps to keep you awake and will help to relieve headaches, while boosting your energy level.



RAISING A HEALTHY FAMILY

1. Practicing good hygiene, utilizing the "5 steps"
2. Using the Sisel Mouthwash and Toothpaste (use the sprayer)
3. Siselean Protein Shake shakes make great smoothies
4. Children under 6 years old as a daily nutritional support...
 - A. Spectramax - 1 Teaspoon twice daily with water and food
 - B. Calcium - 1 Crushed with food before bedtime (Sleep)
 - C. SupraOmega - 1 a day, mixed with food or juice
 - D. Fucoydan - 1 Teaspoon, occasional immune support
 - E. Body Shield - 1 a day, occasional immune support
5. School-age children...
 - Siselean Protein Smoothie
 - SupraOmega - 1 a day
 - Spectramax - 1 T. mornings
 - Encompass 360 - 1 to 2 evenings
6. Calcium - Occasionally when under stress
7. Brain Vitality - 1 a day if struggling, unless more is needed
8. Body shield and Influence when in Flu season
9. Fucoydan when battling germs

*A healthy breakfast is key to having a great day.
(Same protocol for Adults, using recommended dosage...)*

Many other Sisel products available...
Send \$4.00 for a catalog and information
the \$4.00 will be returned with your next order.

Kate Stoltzfus
179 Summers Road, Millersburg, PA 17061
717-645-9150

HL

SALES

a division of hickory lane welding ltd.
11461 Salt Creek Road
Fredericksburg, Ohio 44627

Wholesale & Retail

Buggy Parts and Industrial Metal Working Supplies

Mon. - Fri. 7:00 to 4:00 • Closed Sat. & Sun.

- Buggy Parts
- Batteries
- Flashlights
- Workgear
- Drill Bits
- Packaging Supplies
- Washline Posts
- Hitching Rails
- Mail Boxes
- Barrel Racks
- Casters
- Fasteners
- Buggy Jacks
- Lubricants
- Hand Scrub

Quality Aerosol, Hand Soap, Wipes, and Liquid Solutions for Every Need



- Glass Cleaner
- All Surface Cleaner
- Cleaners & Polishes
- Fabric & Carpet Care
- Strippers & Removers
- Disinfectant Deodorants
- Disinfectant Foam Cleaners
- Oder Neutralizing Fogger
- Neutrazen Natural Scents
- Neutrazen Metered Dispenser
- RTV Gasket Makers & Sealants
- Pesticides
- Oder Eliminators
- Brake Cleaners
- Belt Dressing
- Body & Engine Coatings
- Body & Engine Cleaners
- Detailing Products
- Spray Paints
- Magic Repair Patches
- Solvents
- Cleaners
- Degreasers
- Spray Adhesives
- Coolants & Coatings
- Penetrants & Lubricants
- Greases
- Silicones & Dry Lubricants
- Hand & Surface Towels
- Bulk Liquids
- Hand Cleaners

CONESTOGA

WOODWORKING SUPPLY

YOUR source for
WOODWORKING SUPPLIES
HARDWARE and MACHINERY



If it's WOODWORKING Supplies, Hardware, or Machinery we most likely have it!

Request YOUR CATALOG today!

1564 Main St. (Rte 23) Suite 108
East Earl, PA 17519

Fax: 717-445-5875

conestoga@emypeople.net

FREE Catalog

800-445-4669

Branded Calendars for 2022



Many options to choose from!

Put your logo on a beautiful calendar to give your customers and they'll see your company name 365 days next year.



LITTLE MOUNTAIN PRINTING

Home Of
The Fishwrapper

Order Early and Save Big!

717.933.8091

info@littlemountainprinting.com

SAVE ENERGY with a barrel stove kit!

Single kit: \$87 plus \$16 shipping
Double kit: \$129 plus \$20 shipping
Ohio residents add 7% sales tax.

Kit includes instructions and all hardware needed to make your barrel into a barrel stove.

NOTE: Barrel and chimney pipe not included.

Made in Ohio

Perfect for greenhouses!

Send payment or questions to:

Critter Blankets, LTD. 8206 T.R. 654
Fredericksburg, OH 44627

Build a double-barrel stove for increased efficiency!

Dealer Inquiries Welcome!

Considering A Business In Standing Seam Roofing?



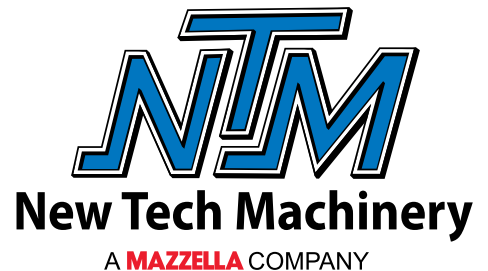
COMPLETE UNITS AVAILABLE

Portable Rollforming Machines FOR ROOFING & GUTTERS

**100% MECHANICAL MACHINE CONFIGURATIONS
POWERED BY A HONDA ENGINE**

For over ten years we have been a trusted manufacturer and installer of quality standing seam roofing systems and an owner and operator of New Tech Machinery products. We are happy to announce we have become an official dealer, offering all New Tech Machinery products. Each machine is backed with a warranty and we are company approved to provide training, tech support, and quality customer service. Let us help you on your new business venture.

Call Larry for more information!



SALES • SERVICE • SUPPORT

 **Masterpiece**
METAL ROOFING

Larry Schlabach

2510 S 250 W • LaGrange, IN 46761

V.M. (260) 463-2675 • Fax (260) 463-3676

Ground Hog Cultivators



Excellent Horseless Cultivator

- ▶ Briggs & Stratton or Honda Engine
- ▶ 5½ Horse Power Engine
- ▶ 6" Steel Track
- ▶ Weight - 175 Pounds
- ▶ Heavy Built Machine

Additional attachments available (rowmarker)...and more on the way.
*Rowmarker Attachment – Easy Adjust from 10" - 25" Narrow or Wide Rows.

AB Repair

— GROUND HOG CULTIVATORS —

525 Jacobs Road, Narvon, PA 17555
for more information phone – 717.768.3883

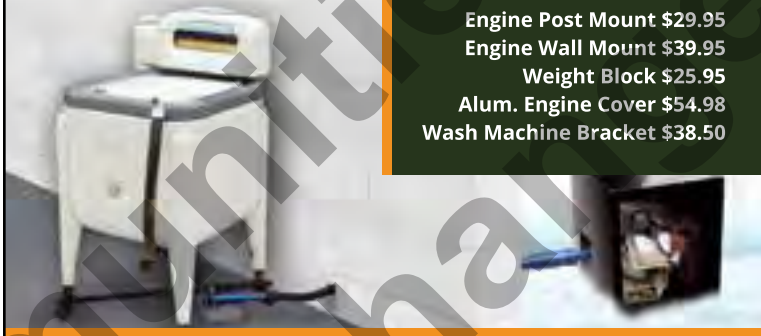
LAUNDRY MADE EASY WITH FLEXSHAFT.

Do your laundry in peace while keeping your home free of harmful fumes. This quiet, smooth-running flexshaft is quick and easy to install and connects to your engine with a collet nut.

- 2-Year warranty
- Available in lengths 4'–15'
- All parts are replaceable
- Collet nut engine connection

FLEXSHAFT OPTIONS

- Engine Post Mount \$29.95
- Engine Wall Mount \$39.95
- Weight Block \$25.95
- Alum. Engine Cover \$54.98
- Wash Machine Bracket \$38.50



MON: 7am - 6pm · TUE-FRI: 7am - 5pm · SAT: 7:30am - 11:30am



CALL 330-893-3033
4741 STATE ROUTE 557
MILLERSBURG, OHIO 44654

ATTENTION DEALERS!

SMART START

An electrical system designed to automatically start & stop your generator upon demand via water pressure switch, low battery start, thermostat, on/off, etc.

Great profit margins!
A nice addition to sell with your Honda or Yamaha generators.

We also stock the low battery start by Miller Circuit that plugs directly into the Smart Start.



Auto Start boxes for Yamaha and Honda EU 7000 are entirely preset, equipped with a plug-in. There is NO additional wiring required on selected models! Systems are equipped with an auxiliary port to plug in low battery start in 12, 24, or 48 Volt battery packs.

Manufactured by:

Falcon Engine Repair

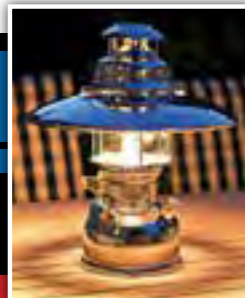
DARYL BONTRAGER | (574) 642-4353 |
66780 CR 33 GOSHEN, IN 46528



PREMIUM White Gas

White Gas, Clear Gas, Lantern Fuel, Rubber Solvent

- ▶ Our Trucks with lift gates deliver in the midwest.
- ▶ Any size order will be taken.
- ▶ Must be tractor trailer accessible.
- ▶ New drums with every order.
- ▶ Our truck will pick-up empties



Innovative Solutions for Industry and the Environment

Call Bill Garrett for pricing.
Cell: 216.536.5253

Need a new air compressor?

Air power is great! And, it's reliable. Except when you have a breakdown. Glick-It stands by your side to make sure your air compressor stays running. We repair and rebuild all major brands. Or if it's tired, buy a new or rebuilt one at Glick-It.



glick·it
CUSTOM SERVICES

Hydraulics and Pneumatics
Equipment Conversions
Trouble shooting and Repairs
Custom Built Power Unit
Air compressor Sales and Service

Call us today at:
717.768.0849
244 Railroad Ave.
Bird-in-Hand, PA 17505
F 717.768.0857

For all your
"COOL"
needs

MUSSER REFRIGERATION

East Earl, Pennsylvania
717-445-6991

WE SHIP



12/24Vdc Freezer



12Vdc Control Panel



Milk Tank Parts



Bulk Milk Tank Agitators



Stainless Steel Icebox

Since 1997

We handle many parts for
Beltdrive/12Vdc Refrigeration Systems
We have many used bulk milk tanks available!

The innovative post driver.



Attachments that make your jobs easier...



• Post Driver • Montana Breaker
• Montana T-Rex • Tilt Attachment



TILT ATTACHMENT



T-REX DRIVER

Innovative attachments
that are faster, more
reliable and safer.

Various model sizes for skid steer or
excavator mount.

Montana Post Driver East LLC | phone: 574-831-3078 | montanapostdriver.com

DEALERS:

- Marvin Hershberger, IA
Hazelton, IA | 319.238.0315
- Spring Valley Builders, IA
St. Chariton, IA | 641.203.8190
- Shipshe Farm Supply, IN
Shipshevana, IN | 260.768.7271
- Fairview General Store, KY
Campbellsville, KY | 270.789.9802
- Steven Schrock, KY
Irvington, KY | 937.779.9223
- Laetus Pullus Farm, MI
Perry, MI | 517.755.8570
- Kropps Feed, MO
Buffalo, MO | 417.733.2501
- Trimline Barns, MO
Sarcosie, MO | 417.246.566
- Heritage Structures, NY
Medina, NY | 585.318.4385
- North Country Storage Barns, NY
Philadelphia, NY | 315.642.0209
- David Keim, OH
3371 Zoar Church Rd
Jackson, OH 45640
- Pine Craft Storage Barns, OH
Middlefield, OH | 440.632.0174
- United Fencing, OH
Applecreek, OH | 330.857.1543
- Valley Farm Supply, OH
Sugarcreek, OH | 330.852.4750
- Robert Kinsinger, PA
Meyersdale, PA | 814.634.9701
- Edward Borntrager, WI
Loganville, WI | 608.360.4078
- Lakeshore Mini Barns, WI
Shawno, WI | 715.745.4103



OUR 3RD GENERATION

OF PORTA-COOPS IS HERE!

with new & updated features. Better than ever.

FEATURES:

- Taller Door
- 1 Step Moving - Pickup Handle, Push, Set Down, Done
- Powder Coated
- Netting Welded to Frame
- Easy to Assemble
- UV Resistant Tarp
- Adjustable Height

OPTIONS:

- Feeders
- Waterers
- Roosts
- Rollaway Layer Boxes Forward or Reverse
- 6x8 or 10x12



Norman Miller
2820 TR 7 | Brinkhaven, OH 43006
T. 330.600.5722 • F. 330.600.9160

Serving the poultry & small animal needs

THINK ABOUT BECOMING A DEALER FOR 2021. CALL FOR MORE INFO.

A-M GUTTER GUARD™

The Difference is in the DESIGN

EASY TO INSTALL IN NEW OR EXISTING GUTTERS

- Designed specifically for hidden hangers but works with all hangers
- Heavy gauge .018 - 100% aluminum will never rust
- Invisible from the ground
- Handles downpours
- Pest and weather (snow/ice) resistant
- Easy to install on new or existing gutters
- Does not install under shingles (voiding shingle warranty)
- Eliminates gutter clogging



Talk to us about dealer opportunities

We have **GREAT Wholesale Pricing**

How Do A-M GUTTER GUARDS Work?

Our unique bubbled filtration system allows rainwater to pass through our patent pending design while leaving debris to dry and blow away. Our maintenance-free design not only keeps debris from sticking; it promotes airflow from top and bottom allowing debris to dry and blow away in winds as low as 5 mph.

CALL TODAY TO HAVE IT SHIPPED TO YOUR DOOR... ANYWHERE IN USA!

WHOLESALE call Ray 440-321-5336

RETAIL call Aden 440-813-5455

15225 Burton Windsor Road, Middlefield, Ohio 44062

Free Shipping on Wholesale Orders

SPREAD CHRISTMAS CHEER WITH THE WIRELESS GPS SPEEDOMETER :: \$75.00

FEATURES: Rechargeable .. Smart backlight .. Great for bikes, scooters & buggies

7 FUNCTIONS

- Speed
- Average Speed
- Max Speed
- Time
- Trip Time
- Distance
- Odometer

Additional mounting bracket: \$3.00

AIS

ALRON INTEGRITY SALES
13949 Claridon Troy Road | Burton, OH 44021
p. 440.834.1765

OHIO RESIDENTS ADD 6.75% SALES TAX
Shipping Rates: 0-49.99: 7.50 | 50-99.99: 10.00 | 100-174.99: 12.50 | 175-249.99: 15.00 | 250+: free shipping

WHOLESALE INQUIRIES WELCOME

CALL TODAY TO PLACE YOUR ORDER
PAYMENTS ACCEPTED: CASH, CHECK & CREDIT CARD

CAD BY KARL

Helping you bring dimension to your project.

Karl
Draftsman
Cell 301 730 8548
Office 681 247 9593

Architectural elevations * Structural/Building sections

We can help you with the process from preliminary concepts through complete construction drawings

36 Orrick Riner Lane
Martinsburg, Wv 25403

Ballew

Saw and Tool, Inc.
...SINCE 1968

MONDAY - FRIDAY 8:30 A.M. - 4:30 P.M. CST

SHARPENING SERVICE AVAILABLE

We have sold to the wood working industry, including local Amish and Mennonite communities for the last 51 years.

Call or write for a FREE 532 page catalog.

Shop by brand:

Abrasives	Freud Tools	Safety Speed Cut
Amana Tool	Graphite paper	Senco
Ballew	Hitachi	South East Tool
Bosch	Jet	Space Balls
Byrd Tool	Kreg Tool Co	Steel City Tool Works
Castle	Larry's Clamp	Sunmight
CMT Orange Tools	LRH Magic Molder	Techniks
Delta	Systematic (Close Out)	Vega Tool Co
Dynabrade	Mirka	Velepec
Fein	Olson	WL Fuller
FS Tool	Onsrud Cutters	Whiteside Machine Co
Festool	Original Saw	Williams & Hussey
Forest City (Close Out)	Porter Cable	Wisconsin Knife Works
Freeborn	Reliable Cutting Tools	Woodstock / Shopfox

Ballew Saw & Tool, Inc.
325 South Kimbrough Avenue | Springfield MO 65806
phone: 800-288-7483 fax: 417-865-3797

Are you **READY** for a **CHANGE** in **2021**?

Looking to start your own business?

We are a **50** year old company that is looking for people that want to start their own **contracting restoration business**. We will help you start it and train you.

Roof Replacement vs Roof Restoration

- High labor costs ←•••→ Low labor costs
- Tear-off costs ←•••→ No tear-off costs
- Landfill and disposal costs ←•••→ No landfill or disposal costs
- Business interrupted ←•••→ No interference with operations
- Expensive future repair ←•••→ Easy, low-cost future repair

To see if you qualify, please call: **(855) 527-2842**

Call within **15 days** to get a **free inspection kit** valued at **\$250!**

Become a certified installer. No crew needed to get started!



All products are USA made

Green Forest
Salves

Stay Smelling Fresh With Deodorants

- ★ Lavender Mint
- ★ Ladies Only
- ★ Musk for Men
- ★ Pine Woods

Ready for Winter?

**Garlic Salve
Chest Rub**

Use Mullein Oil and Garlic Oil mixed for a powerful ear infection remedy!

- Sore muscle bath salts
- Relaxing Serenity bath salts
- Lip balms
- Hand Sanitizer
- Garlic Salve Plus
- Healthy Hair Creme

Homemade liquid hand soaps available in quart and gallon sizes

Great NEW Items!

Natural Body Butter & Sugar Scrub

NOW AVAILABLE in

- ★ Citrus Bliss
- ★ Lavender Mint
- ★ Serenity

717.806.0475

913 Georgetown Road ★ Paradise, PA 17562

Portage & Main
Outdoor Boilers
Quality and Innovation Since 1973!
PortageandMainBoilers.com

POLAR FURNACE
clean, simple heating with wood
PolarFurnace.com

The industry leader in proven clean burn technology

- ✓ Cast refractory construction
- ✓ Heat free with your forest waste
- ✓ Oldest renewable energy
- ✓ Free installation support w/purchase

Simple to operate

All Fire,
NO SMOKE!

Easy to maintain

Ultimizer Coal Shaker Model

- ✓ Chip burner
- ✓ Coal and pellet burner
- ✓ Call for a dealer near you

Polar G-Class

- ✓ Burn up to 60% less wood
- ✓ 7 industry firsts
- ✓ Certified indoor & outdoor installation

NOW AVAILABLE 3/16" thick 304 Stainless Steel Construction **HUTTERITE BUILT**



UltimateOutdoorFurnace.com

Les Raddcliffe, Polar Furnace Factory Representative
507 254 0622 | lesraddcliffe@yahoo.com

DEALERS WANTED

ONE STOP WORKPLACE SOLUTIONS SINCE 2010

AC & DC INKJET PRINTERS
DEWALT • MAKITA • MILWAUKEE

LASER PRINTERS



CALCULATORS

TYPEWRITERS



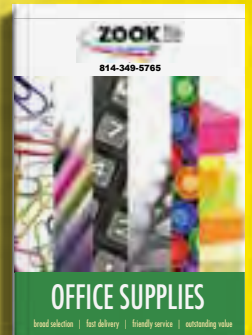
Your trusted supplier for inkjet and toner cartridges.

Contact us for our new catalog

Free shipping on pre-paid ink orders of \$25 or more.



114 Town Lane Rd., Rebersburg, PA 16672



814.349.5765



Gabriel and Sarah Chrisman: An American Couple Living a Victorian Lifestyle



Sarah hard at work, with oil lamps in the foreground.

Photo Credit: Gabriel and Sarah Chrisman



The influence of literature became more prevalent during the Victorian era as reading evolved into a social pastime indicated by the increasing literacy rate.

Photo Credit: PinkyWinky/Shutterstock.com

BY CHRISTOPHER PETROVICH

Queen Victoria and “the Victorian Era” (1837-1901)

In the United Kingdom, the period when Queen Victoria reigned is known as the Victorian era. This era is distinguishable because of unique events and trends that unfolded, particularly those pertaining to politics and diplomacy, religion, culture, education, entertainment, mathematics and science, architecture, and dress. For the people, it was a time like none other, and is still a topic of considerable interest.

Victoria was the daughter of Prince Edward (Duke of Kent and Strathearn) and Princess Victoria (of Saxe-Coburg-Saalfeld). Although royal families were fabulously rich, Victoria described her childhood as melancholy. She spent most of her time studying with private tutors on a prescribed timetable and expended her playtime with her dolls and the family’s small spaniel dog named Dash. The tutoring included lessons in French, German, Italian, and Latin.

The previous monarch (King William IV) died on June 20, 1837. Since her father’s three elder brothers had died without legitimate children, and Victoria had turned eighteen years the previous month, she immediately inherited the throne. But since hundreds of thousands of people would come to London for the extravagant celebration, the coronation at Westminster Abbey didn’t happen until the following summer, on the 28th of June.

Being the queen of England, it was Victoria who proposed to her first cousin Prince Albert of Saxe-Coburg and Gotha. They married on February 10, 1840. Victoria bore him nine children.

Victoria was not particularly popular during the first half of her reign, and political opponents seized on her absence from public view when she mourned the death of her husband in 1861. But she became very popular during the second half of her reign because the British Empire reached its zenith during her tenure and the common citizen came to see her as epitomizing the empire as a benevolent matriarchal figure. Biographers describe her as obstinate but honest, and emotional but straight-talking. She became an icon for strict standards of personal morality.

The Victorian Era is known for extravagant architectural styles, progress in mathematics and science, and distinguishable trends in politics and diplomacy, religion, culture, education, entertainment, and dress. Although Gabriel and Sarah Chrisman wish to emulate nearly every aspect of the Victorian era, some aspects cannot be repeated, politics and diplomacy being the most obvious examples. Nevertheless, this American couple from Washington state has incorporated a tremendous number of details from the lifestyle of a middle-class couple in England in the 1880s and 1890s into their daily routine, including forms of entertainment, architecture, dress, and technology.

Living a Victorian Lifestyle - Continued on Page 152

Meeting Gabriel and Sarah Chrisman

Gabriel and Sarah Chrisman are a married couple from Port Townsend, Washington. Their unique path emerged from Sarah's historical interest in the Victorian era, and Gabriel's training as an archivist and librarian. They are not actors dressing up to portray great men or women of the past; they are simply ordinary people who are trying to incorporate as many elements of a past era into their present life as they can. For example, their house was built during the Victorian era (in 1888/9), they wear Victorian-style clothing every day, they heat and bake with a wood-burning stove, and they store perishable food in an antique ice box.

Sarah composes books about the Victorian era. She has written an internationally acclaimed historical fiction series named *Tales*

of Chetzemoka. Series titles include *First Wheel in Town*, *Love Will Find A Wheel*, *A Rapping At the Door*, *Delivery Delayed*, and *A Trip and a Tumble*. Historical fiction is a genre that takes notable historical events and fills them with fictional characters and details to tell the story with the vibrancy that the past deserves. Although the details are likely inaccurate, they nevertheless fit within, and bring out, the vividness of the story without misshaping the broader narrative that the author is retelling.

Tales of Chetzemoka is named after the chief of the S'Klallam Indian tribe. He was forty years old when white settlers arrived in Port Townsend. His name was shortened to Chetzemoka because the settlers couldn't pronounce his full name. Because of his leadership position and love of many things Victorian, locals ceremoniously gave him the "royal" nickname Duke of York (a title of nobility in the United Kingdom, usually reserved for the



➤ Emptying the water tray from the bottom of the ice box.

Photo Credit: Gabriel and Sarah Chrisman

◀ Gabriel at their wood stove in the kitchen.

Photo Credit: Gabriel and Sarah Chrisman

second son of English monarchs).

A Trip and a Tumble—published in May 2018—is inspired by Sarah’s reading of a passage in an 1891 travelogue of an Englishman’s journey through Canada, namely the traveler’s surprise that many Native Americans behave as Englishmen, revealing similar interests and values across cultural groups. This book is an example of how Sarah discovers interesting happenings in historical documents and brings those obscure events to life through fictional characters.

Sarah’s non-fiction books include anthologies of remarks, poetry, and short stories. Her *True Ladies and Proper Gentlemen: Victorian Etiquette for Modern-Day Mothers and Fathers, Husbands and Wives, Boys and Girls, Teachers and Students, and More* introduces readers to the etiquette of the Victorian times. And *Quotations of Quality: A Commonplace Book of Victorian Advice, Wit, and Observations on Life* brings readers directly into the middle of the Victorian era through comments that might seem dated for some modern readers but draw in the wisdom and insight of that era.

Gabriel’s entry into a (mostly) nineteenth-century lifestyle came about gradually. It began with doubts about the goodness of a highly-computerized lifestyle. When he started college in the 1990s, his focus was almost completely on digital technology. He gained entry to the computer science department at the University of Washington, and worked on a program that integrated computers and internet-based programs for classroom instruction. While he studied, he never lost his love for bicycles, nurtured since he was a youth. As time went on, he saw his computer work pulling him further and further away from reality. Feeling trapped in a computer lab one evening, and noticing that everyone else around him was enclosed on all four sides in tiny cubicles, the next morning he cycled right past the university. When he returned a few days later,

he withdrew from the computer science program.

After a period of reflection, Gabriel chose to return to university. But he turned away from the technology industry to complete degrees in history and library information science. In both programs he was searching for a way to apply technology so that it would bring people together, rather than pushing them into high-tech, insular spaces. As a librarian, he works with people. And his historical studies brought him back to the love of his youth, the bicycle. He puts his love of the Victorian era into action as a small-scale craftsman of nineteenth-century English bicycles.

Aptly named Victorian Cycles, Gabriel makes bicycles from the First Golden Age of Cycling available to the modern consumer. His 1890s-style bicycles are available in three different models: roadster, semi-racer, and racer. The frame, fork, and

Living a Victorian Lifestyle - Continued on Page 154



Gabriel en route to work riding his own Victorian-era bicycle. ▶

Photo Credit: Gabriel and Sarah Chrisman

handlebars are constructed from different alloys of steel and are custom cut and bent to fit the customer. Gearing options are fixed gear, coaster brake, and internally geared hubs. All units come with wood clincher or tubular rims that accept modern tires. They are either one-piece steam-bent rims custom made in an Amish shop or a laminated rim that is sourced from an Italian manufacturer. Special features from the Victorian era that are optional on these bicycles include plunger brakes, wooden fenders, coasting pegs, mounting pegs, adjustable stems, and oiling ports. Production time is typically 3-4 months. The base price of a men's bicycle is \$2600, and \$3000 for a women's bicycle.

Customers can order late-nineteenth-century cycling apparel when they order a bicycle; or without a bicycle being involved. Options include "racing" caps, short sporting ties, and above-the-knee wool knicker socks. They're completely different than anything a modern cyclist wears. Modesty and propriety are key words.

When Gabriel and Sarah are not researching, writing, or building bicycles, they are traveling the continent (and further abroad), giving lectures about the Victorian era.



The room that typifies Victorian architecture

The Chrisman's Victorian-era home in Port Townsend consists of four primary living spaces: a bedroom, a kitchen / dining room, a parlor, and Sarah's writing den. The den is illustrative of the home, and typifies their unique path in life.

Sarah's writing den was probably Tillie's room when the original family lived there in the 1890s because it is nearest the kitchen, where the lady of the house would have prepared meals for the family. The first change that Gabriel and Sarah made to the bare white walls was the addition of pressed-tin wainscoting, popularized by the Hygienic Movement—the people who promoted white bathrooms and pressed-tin wainscoting for sanitary reasons. Finding the appearance appealing, Gabriel ordered a roll of pressed-tin wainscoting, cut it to size, and nailed it by hand. Sarah sanded, primed, and painted it silver. The next step was finding traditional wallpaper. Sarah chose a green wallpaper pattern from 1893, known as "Imperial Artichoke" and applied it to the walls.

The most important piece of furniture in a writer's den is the desk. Sarah received hers as an heirloom from Gabriel's grandmother. The British would call it a bureau. The bottom section has three wide drawers like a dresser, and these support the slanted top that tilts down to provide desktop space for the writer. Behind the writing space are seven smaller drawers where the writer stores his tools and supplies. When she drafts manuscripts or writes in her journal at the desk, she gets out the most important tool—her mother of pearl fountain pen. There are many different types of fountain pens. Hers is a particularly early type that



▲ Sarah's mother of pearl fountain pen.

Photo Credit: Gabriel and Sarah Chrisman

◀ Sarah at her desk; what British call a bureau.

Photo Credit: Gabriel and Sarah Chrisman

is filled with an eye dropper rather than a cartridge. She used a portion of the advance payment on her first book to purchase this historic pen. It seemed the right time for that purchase because it marked a significant milestone in her life—becoming a writer.

No writing den is complete without a rocking chair. Sarah found an Eastlake-style glider rocker (circa 1890) at a neighbor's yard sale on a cloudy October day. For lighting, they mounted a sconce to the wall to hold a small oil lamp from the nineteenth-century. They also have an Aladdin lamp as an alternative source of illumination.

Writing (rather than typing) is an important exercise for the mind. Although Gabriel and Sarah have a computer in their home, they only use it to type book manuscripts (because no editor in the world would accept a handwritten manuscript these days). They remind young people of the value of handwriting, and the drawbacks associated with typing and computer usage, namely the shortening of immediate recall (memory) because of long-term reliance on the “undo” option on word processing programs, the ways that computer-based writing restructures the way that we think and put our thoughts into written form, and how typing skills alter the pause-execution cycles of written composition.

Perhaps the most remarkable point they cite is drawn from *Scientific American*, titled “A Learning Secret: Don't Take Notes with a Laptop” (June 3, 2014). Handwritten notes are much more meaningful, and therefore significantly easier to recall. And the person who takes notes by hand goes away with a much deeper understanding of the material than the person who types their

notes on a laptop computer. In short, modern devices aren't simply tools that make tasks easier. They restructure human being in the process. Certain prophets of the modern era have put it this way: modern technology tends to make people dumb.

Final thoughts

If nothing else, Gabriel and Sarah lead an extraordinarily interesting life. But their adventure is much more than simply restoring artifacts of the Victorian era. Along the way, they have gained insight about some of the changes that have disrupted human life in our electronic age. They present a unique alternative to the rushed pace of modern society while restoring the beauty of a bygone era—the old-fashioned woodburning stove and antique ice box being emblematic of an age that valued beauty as much as utility. We might not interpret beauty in quite the same sense because Victorian-era people tended to take their cues from the royal palace (and Paris). Nevertheless, we all cherish the beauty of handcrafted products and esteem the manual labor and skill that the task requires.

[For more details about their Victorian lifestyle, Sarah has written *This Victorian Life: Modern Adventures in Nineteenth-Century Culture, Cooking, Fashion, and Technology*.]

END

Background image credits on pages 150-151: Ornate designs, Sanit Fuangnakhon/Shutterstock.com; Pressed tin material background, Rose Makin/Shutterstock.com



Gabriel reading while Sarah hand-stitches a garment in the parlor.

Photo Credit: Gabriel and Sarah Chrisman

**BARGAIN
MAX, INC.**

**DOUG: 704-277-8007
SALES: 704-612-9794**

Specializing in Closeout Merchandise at the Lowest Prices!

Forehead Thermometers Available

We Warehouse Our Closeouts, That's Why We Can Negotiate
The Best Pricing. The Larger The Quantity, The Lower The Price.

We Ship All Size Orders Containers.

purely
elizabeth.



**Name Brand Gourmet
and Specialty Foods**

FTL Starting at \$12,000.00 plus
shipping Charlotte
Frozen Loads*Cheese*Meat
"Stock up at these great prices"



FOB LOCATION

in North Carolina
Our Warehouse
Available

CALL FOR MIN. QUANTITY

Laundry Detergent Liquid or Dry
Gallon or Totes

ATTENTION Clock Builders

We Sell:

- HERMLE® Mechanical Movements and Kits
- SEIKO Quartz Movements
- RHYTHM 10 Melodie Quartz Chime Movements
- Weather Inserts
- Dials
- Pendulums
- Weight Shells and Sets
- To Fit Grandfather, Grandmother, Wall and Mantel Clocks

Write - Mention code PCBE for a Free Catalog

Buck Hollow Woodcraft - 27470 Cavallo Road, Danville, OH 43014

PORTABLE BAND SAW MILLS

EZ BOARDWALK

MORE SAW FOR LESS MONEY!

Call
660-415-7800
for pricing & brochure

- ▶ 20 ft. track made from 6" channel (4', 6', and 8' extensions available)
- ▶ trailer package available
- ▶ cuts on an angle for easy operation
- ▶ 4 quick-clamp log dogs
- ▶ auto blade lube
- ▶ cuts 40" x 16'6" logs
- ▶ spring assist lift



Smaller Mill
"EZ Boardwalk JR."
13 HP Honda
Cap: 30" dia. x 12'2"

Delivery Available
NO SUNDAY CALLS

8218 SHELBY 366, EMDEN, MO 63439 • 660-415-7800 | www.ezboardwalk.com

thirty-one®

Call or Write for your
FREE catalog!
(707)845-0345

Jessica Baer
PO Box 106
Hydesville, CA 95547

Ready to dramatically increase
your production results?

Take a Pro-Ag course and become part of the large dedicated
growers community.

*A complete soil testing program with 8 free tests
Learn about the efficiencies of row-placed fertilizer
Understand the benefits of foliar feeding of your crops
Average savings of 20% on fertilizing costs*

"I learn so much, I can't afford not to come.....Mike Highbach

Contact: Leonard Hostetler — 970-250-8943

BEMER Go Pro

**BEMER devices are regulated
by the FDA as therapeutic
massager you can use in the
comfort of your own home.**

BEMER enhances:

- General blood flow
- The body's nutrient and oxygen supply and waste disposal
- Cardiac Function
- Physical fitness, endurance, strength and energy
- Concentration, mental acuity, stress reduction and relaxation
- Sleep management

BEMER's intended usage is as follows:

- To temporarily increase local blood circulation in healthy leg muscles
- To stimulate healthy muscles in order to improve and facilitate muscle performance

Disclaimer: This device is not intended to diagnose, treat, cure or prevent any disease.
Please consult your own healthcare provider if you have any medical issues

Call TODAY for
Special Promotional
Pricing



**Independent Distributor: EC Health Services
Eli Weaver • 1333 CR 168 • Dundee, OH 44624
330.893.0017**

Solar Generator Trailers For Sale



Slightly Used – consists of:

- 11 KW Kubota Diesel Auto Start Generator with 100 Gallon External Fuel Tank
- 2- 5.5 KW Inverters in Enclosed Cabinet
- 2- 48 V 510 AH Batteries
- 10 - 260 Watt Solar Panels with angle adjustment
- 2- LED Retractable Light Tower - Mounted on 17' Trailer

Great value – use as is for complete power package or dismantle and use components

812-709-2224 or 812-787-1548

Attention: Contractors & Business Owners
We manage Google Business Listings for Plain Communities in 21 States & Ontario.

These on-line listings have replaced the “Yellow Pages” while not requiring you to have a website or internet access.



Over 90% of potential customers use Google to search for the products and services they need. Properly managed Listings attract the attention of the customers you want from the targeted areas you draw from or travel to.
Call (717) 715-3911 or (717) 989-1559

Deon & Valerie Roth of Lancaster County, PA

2021 WORLD BOOK Encyclopedia

\$999⁰⁰ • FREE Shipping



2019 available at \$449⁰⁰ • 2020 available at \$749⁰⁰
Contact Mattie Lowry at 301-739-8542 to order.

Air Cylinders, Valves, FRL's & Accessories

MANN FLUID POWER CO.

2249 N. Cleveland-Massillon Rd.

Akron, OH 44333

Phone: (330)659-6671

Fax: (330)659-6581

www.mannfluidpower.com

Sales Contact: Ed Mann

sales@mannfluidpower.com

Call for free list.

(717) 383-9878

vintagevolumes@emypeople.net

Amish, Mennonite, religious, history, classics, poem, children
Thousands of good used books.

Trains, horses, tractors, 9-11, old West, biography, school, true story

Vintage Volumes

752 Ono Road, Annville, PA 17003

Matthew Garman, Proprietor

THE GLENWOOD.

Efficiently heat from your choice of fuels



Automatic Multi-fuel Boilers and Furnaces

- Wood, coal, oil, waste oil
- Indoor/Outdoor Applications
- The best in gasification technology
- Sizes from 100,000 BTU thru multi-million



Automatic Self-modulating Coal Stoker

- An exciting new blend of electronic technology and good old-fashioned rugged engineering
- Super-high combustion and heating efficiency



Biomass Boiler

Taking multi-fuel to a new level

Efficiently burn shavings, woodchips, chopped hay, chicken litter, used horse bedding, wood, trash, coal, and more!

ECONO - FLAME



We specialize in alternative energy heating systems.

Call us for all your heating needs and let us help you burn your heating bill instead of your money! No job too large or too small.

GLENWOOD HEATERS LLC

Call: (717) 587-1696



High-Efficiency Boilers and Furnaces

Burn Waste Oil, Cooking Oil, or Heating Oil

Heartland Fabrics, LLC

Wholesale Distributors of Quality Fabrics, Leather & Suedes

- Over 400 In-Stock Fabrics
- Genuine Full Hide Leathers
- Faux Leathers
- Micro Suedes
(Water Resistant)
- Crypton® Home Fabric
Easy Clean – Durable – Odor Resistant
- Revolution
Performance Fabric
Stain Resistant
- Indoor and Outdoor
Performance Fabric
Stain Resistant
- Full Rolls / Cut Yardage

Servicing furniture builders, upholstery shops, & buggy shops



heartland-fabrics.com



Conveniently located in Northern Indiana, call or write for more information. (Fax orders if possible.) Please include your business name and address.

5355W 400S • Topeka, IN 46571 • VM: (574) 642-1273 x2 • Fax: (260) 593-4802

FORKLIFTS FOR SALE

Service, Parts and Rentals

This is just a partial listing. Call for full list.



Toyota
8FDU30
6,000 lb. cap.
3,898 hr.
2014 Diesel
\$14,900 UNIT #2824



Toyota
8FD40U
9,000 lb. cap.
6,891 hr.
2014 Diesel
\$27,900 UNIT #2778



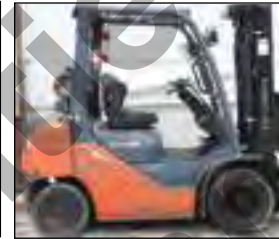
Combilift
C8000
8,000 lb. cap.
3,662 hr.
2013 LPG
\$57,000 UNIT #2804



JCB
930
6,000 lb. cap.
722 hr.
1992 Diesel
\$14,900 UNIT #2817



Toyota
8FBCU20
4,000 lb. cap.
8,757 hr.
2015 Electric
\$8,700 UNIT #2814



Toyota
8FGU25
5,000 lb. cap.
8,893 hr.
2014 LPG
\$16,700 UNIT #2823



Toyota
8FGU32
6,500 lb. cap.
5,021 hr.
2016 LPG
\$19,900 UNIT #2817



Komatsu
FG255T-16
5,000 lb. cap.
10,196 hr.
2015 LPG
\$9,300 UNIT #2816



Formerly Parke County Diesel LLC

6064 N 350 E • Marshall, IN 47859

765.597.2473

Extended Warranty Options

Financing Options Available

Organizing, Streamlining, Improving? We can help!

QuickBooks Accounting Software
Estimating, Invoicing, Checking, etc.



Microsoft Office Pro
Spreadsheets, Word Documents
Designing & Publishing, etc.

Bible Reading, Cad Drawing and many other programs

Connect Offices Wirelessly
← from House to shop →
across roads, etc

DeskMate Word Processors



DESKTOP



LAPTOP



2 IN 1

No Internet, No Video, or Sound

We include one hour free support with each new Processor purchase. Our Processors come with a one year limited warranty.

Protect Your Data

Fireproof
Waterproof
Safe



2 in 1 Model

DATA FUSION Data Processors

Features all of the software capabilities of the DeskMate Word Processor in addition to an electronic email-only service provided by Verizon Wireless and Emypeople, LLC.

Note: The Data Fusion is available on all models shown
No Internet, No Video, or Sound

Provides virtually instant sending and receiving of emails, including any attachments.

CAN WE HELP WITH YOUR CREDIT CARD PROCESSING?



No Contracts
Free Estimates



Poynt

Sun Lite Enterprise LLC

PO Box 441, 402 Spruce Street, Gratz, PA 17030

Sales Phone: 717-862-5959 ext.1 | Email: sales@sle.email

Company Fax: 717-365-0911

Support Phone: 717-862-5959 ext.2 | Email: support@sle.email

DeskMate/Data Fusion Representatives

- Alamosa, CO - Jason Nissley: 719-589-9679
- Burkesville, KY - Jason R. Schlabach: 270-459-1840
- Crofton, KY - Cephas Beachy: 270-660-9484
- Loogootee, IN - Randall Stoll: 812-709-8480
- Lublin, WI - Ringler Accounting: 715-669-5345
- Mifflinburg, PA - Daniel Martin: 570-217-1146
- New Haven, IN - Schmucker Gifts: 260-385-4735
- Penn Yan, NY - Ivan Martin: 315-536-8705
- Shreve, OH - Arlyn Hershberger: 330-600-1367
- Stevensville, MT - Joseph Stutzman: 406-214-2803
- Versailles, MO - Lee Alan Zimmerman: 573-378-6679

DISCIPLINED MARCHING

Jacob M. Dietz

Imagine that there are two hikers traveling on foot from California on the west coast to Maine on the east coast. The long trek involves desert, nearly endless plains, and many, many miles. Hiker 1 consistently treks 20 miles per day in good weather and bad weather. He does not exhaust himself when traveling is easy by pushing too hard, but he also does not relax too much when traveling is difficult but keeps marching. He marches with discipline.

The second hiker, however, travels with less discipline. When it is easy, he hikes many miles, risking exhaustion from too much exertion. When it is hard, he stays in his tent, delaying the reaching of the goal.

Is there anything we can learn from these hikers that helps in our vocations? This hiking example is adapted from the book *Great by Choice* authored by Jim Collins and Morten Hansen. The authors teach us about business discipline. In their research, they explain principles and benefits of 20-mile marching discipline for business.

Disciplined Widget Production Plan

How could 20-mile marching apply in a business? The specifics of a 20-mile march would vary from one company to another. Let us look at a hypothetical manufacturing company, ABC Manufacturing, LLC.

ABC Manufacturing, LLC manufactures widgets that it sells to homeowners. ABC's 20-mile march is to increase annual production of widgets by at least 10% every year, but not more than 15%. Their 20-mile march goal, in this hypothetical example, was set by the company after careful consideration.

The company wants to grow, but not too fast. They realize that at least 10% growth in the production of widgets is necessary to keep the business growing fast enough for the business to reach

its goals. If the company does not consistently reach 10% growth, then the goals of the company are not accomplished.

Although the goals of a company will vary from one company to another company, the goals of ABC Manufacturing involve funding a certain percentage of an orphanage in another country. Another goal is for the founding owner, Abel, to be able to phase out of the business by a set age and turn it over to 5 of his children. The company must be profitable enough to support them and their families while continuing to fund part of the orphanage. After doing the math on how to reach these goals, and some other goals, Abel clearly sees that the company should strive for no less than 10% production increases each year.

Furthermore, Abel realizes that too much growth would be counterproductive. Abel abhors excessive debt loads. He calculates that he could not sustain more than 15% production increases without pulling his equity-to-asset ratio too low. The lower the equity to asset ratio, the higher the liability load.

Abel also strives to slowly teach his children how to lead the business. He realizes that if the business consistently grows production by more than 15%, then he will thrust his children into too much responsibility too soon. Although Abel deeply desires to see his children eventually reach those heights of responsibility, he wants to prepare them thoroughly for it.

Discipline to Make Difficult Decisions

ABC Manufacturing, LLC did not realize how challenging their march would be when they set out to annually increase widget production by 10%-15%.

In year 2, reaching 10% seemed very difficult. In April, the flu kept 2 of the most productive workers off the shop floor for 1 week each. Furthermore, one of the machines caught fire. Fortunately, the local fire department put the fire out with minimal damage to



the shop, but the machine was nonfunctional for two weeks.

Abel's stress level was high at the end of April. He was not only missing the 10% production growth goal; he was slightly behind the previous year's production. So, what did Abel do?

He took a pen and a notebook and went to a park. Abel did not want to languish in mediocrity. He knew if his competitors saw him, they would probably laugh and think he was wasting his time at the park. But Abel took this clarity break because he knew he needed new ideas if he wanted to reach his 10% production growth goal. He thought and prayed and doodled all morning.

Fortunately, one of his doodles was a new way to organize one of the machine workstations. When he went back to the shop and tried the new layout, the employees were delighted. The new layout allowed them to produce widgets faster.

Later in the year, Abel hired a new employee to assist with manufacturing widgets. The new employee and the new design helped ABC hit 11% growth that year. Abel could not control the flu or the fire. Abel worked on what he could control, hiring a new employee and redesigning the layout.

The next year, no one got sick and no fires damaged the shop. Furthermore, a dealer from a nearby state called and told Abel that he found a new customer for ABC. The new customer, however, would only switch to ABC's widgets if ABC were able to supply all their widget needs. Abel realized that he could not supply enough widgets unless he doubled production.

Abel groaned inwardly at the decision. He did want to eventually grow the business. If he doubled production, he might even be able to fund the orphanage completely, instead of just a portion of it.

Abel declined to double production. Although no external economic force prevented him from growing, Abel resolutely stuck to his goals because he knew they were good goals established for good reasons. He knew that if he would double production that year, then he would need to reach a debt level at which he was uncomfortable. He also knew that he would need to place his son Seth in a management position before Abel felt Seth had enough experience to manage.

The Fruit of Discipline

Eventually, ABC's disciplined growth strategy, not too slow and not too fast, paid off for the hypothetical Abel. He was able to turn the business over to his children, who were all capable leaders with years of experience leading in the company. The company had grown sufficiently to be able to easily support them, as well as fund a greater portion of the orphanage.

Lacking Discipline

We looked at a hypothetical company that exercised discipline in their business. Now, let us look at a hypothetical company that failed to march properly.

XYZ Manufacturing, LLC builds homes. XYZ's 20-mile march is to increase annual home sales by at least 20% every year, but not more than 25%.

In year 2, sales were difficult to close. Although on paper the goal was to increase sales by at least 20%, the founder, Cain, did not bother comparing sales until after the year was over. After the year was over, he realized that he only increased sales by 5%. Cain was very frustrated at the lack of growth.

The next year, the economic winds changed, and home sales soared. Still stinging from not reaching his goal the year before, Cain pushed hard to close sales. He realized that his employees

were working as hard as they could, so he hired two new crews. He did not have the working capital to outfit the new crews with equipment, so he went to the bank for a loan. After securing the loan with his personal home, he outfitted the crews with new equipment.

Later, some empty lots came up for sale in an area near where he had built some homes. Although Cain had never purchased lots before, he decided to purchase 5 lots to increase his profits as he tried to catch in his sails the economic winds that were soaring sales in his region.

At the end of the year, when Cain asked his accountant how sales compared to last year, Cain was stunned to learn he had increased sales by 95%. At first, he felt a little bad about zooming past his 25% maximum goal. Then he remembered that he had failed to reach his minimum goal the year before. He decided more of a good thing must be a good thing, so he disregarded the 25% maximum and pushed for rapid growth again the next year. He purchased 5 more empty lots for development, and he started yet another crew.

Halfway through the year, through no fault of Cain's, the economic winds changed. He could not find enough work for his crews. He started subcontracting two of his crews to a general contractor at a rate that was not enough to cover all the overhead. He decided to sell the empty lots to generate cash flow. Unfortunately, the lots only sold for about 70% of the price for which he had purchased them. The amount earned from selling them barely covered the loans he had on them.

What happened? Cain lacked discipline. When things were difficult, he failed to measure his progress and take steps to increase sales. He had a poor year.

He also lacked the discipline to hold back when things were going well. Again, he failed to measure his progress during the year to see how things were going. At the end of the year, when he finally realized he had overstepped the maximum goal, he just continued to overstep it instead of pulling back. The extreme growth left him highly leveraged and exposed to economic risks.

Exercise Discipline in Business

Although your company is probably not literally marching, it may benefit from setting a figurative 20-mile march and sticking to it. The march that your company goes on may look very different from the marches of these imaginary companies.

Are you on a march? If you are not, considering grabbing a pen and a notebook and going to a park. What should you measure, and what should the minimum and maximum be? If you pick a great march, then it may motivate you to focus on what you can control and change that. It may leave you less exposed to economic changes. It may move you steadily towards your long-term goals instead of languishing in mediocrity. Happy marching!

This article is general in nature, and it does not contain legal advice. Contact your advisors to discuss your specific situation.

Jake Dietz is a CPA, Business Consultant, with Sauder & Stoltzfus, LLC, a certified public accounting firm, in Ephrata, PA, specializing in entrepreneurial business accounting and tax services, business valuation, and peripheral CPA services. Jake can be contacted at 717-961-9811, or jdietz@sauder CPA.com.

Heavy Duty Stainless Steel Swivel

AVAILABLE
IN 316L OR 304
STAINLESS
STEEL

**E & B
ENTERPRISES**

ATTRACTIVE
QUALITY
PRODUCTS



MANUFACTURER OF GLIDER HANGERS

Available in:

- Stainless Steel
- Powder Coated
- Zinc Plated



We also manufacture

CORNER BRACKETS



Call us for all your custom steel forming needs.



Owner: Ervin Miller — 17747 LeRoy Road, LeRoy, MI 49655 • Ph: 231-768-5072 • 866-643-5271

The all stainless steel swivel utilizing a completely revolutionary spindle concept.

SMOOTHEST SWIVEL ACTION EVER, GUARANTEED

- Super heavy duty 1/4" stainless plate
- High-precision, heavy duty ball bearings
- Totally enclosed, sealed center hub, impervious to sand, dust, and other contamination

SPECIFICATIONS:

- SIZE: 7" X 7" SQUARE
- MOUNTING HEIGHT 1"
- OVERALL HEIGHT 2-3/8"
- PLATE THICKNESS 1/4"
- 5-1/2" X 5-1/2" X 5/16" SLOTTED BOLT PATTERN

Available
in 316L or 304
Stainless Steel

TRY ONE TODAY



Power Up.

Premium power systems for enterprise.

Advanced Diesel Systems • Prime Power • Gensets • PTO Power Units
 Custom Builds • Control Systems • Custom Engineering Solutions
 OEM Solutions • Broad Parts Inventory • Top Brand Components
 Fuel Storage Tanks • Replacement Engines • Engine Rebuilding

Call today for service.

717-354-3322 • www.hoovertec.com

 **HooverTec**

formerly Hoover Diesel Service

Streamline Your Scrap Handling

with our Self-Dumping Hoppers



Narrow 38" wide Mini Bull hopper on casters with reversible back-stop and automatic Push-N-Dump™ option.

- Open both ends or reversible back stop
- Designed for tight spaces
- Designed for long scrap
- Automatic dump from operator seat



6 ft. Baby Bull "Stretch" Open-End hopper on casters with automatic Push-N-Dump™ option.

Call us today.
Streamline your
scrap handling



Your scrap handling experts

765-597-2480



Torsion Gears & Axles

The Original
**Steel Spring
Torsion Gears**

Dealers Inquiries Welcome

Ask for these items at
your local buggy shop.



Steel Spring Torsion Gear

(Now available with Fifth Wheel Steer)

Other products:
Canadian Auto Steer Gear



Spring Torsion Cart Axles



Steel Torsion Wagon

Manufactured by:

Gateway Sales
52056 Glencolin Line
Aylmer ON N5H 2R3 - Canada
Ph: 1-800-705-4004
Fx: (226) 781-1773

ENERGY EFFICIENT
METAL ROOF TAX CREDIT

Primary Residence | 10% of Material Cost up to \$500



How to Apply?

Step 1: Verify that your metal roof color qualifies for the tax credit.

Step 2: Get a copy of the Manufacturer Certification letter to keep with your records.

Step 3: The metal roof tax credits are administered by the IRS. You will have to claim the credit using form 5695 and submitting it with your tax returns to the IRS.

Go to abmartin.net/tax-credit to download our resource kit with the list of qualifying colors, forms, and documents.

Or, contact us and ask for the Metal Roof Tax Credit Resource Packet to be sent to you.

Disclaimer: A.B. Martin and its affiliates do not provide tax, legal, or accounting advice. This material has been prepared for informational purposes only, and is not intended to provide, and should not be relied on for, tax, legal, or accounting advice. You should consult your own tax, legal, and accounting advisors.

82 Garden Spot Road
 Ephrata, PA 17522
717-445-6885
 Toll Free: 800-373-3703
 Fax: 717-977-5175

35 Ridge Road
 Newville, PA 17241
717-776-5951
 Toll Free: 800-782-2712
 Fax: 717-776-0112

M-F: 6:30 am - 5:30 pm
 Sat: 7:00 am - 11:30 am
 Closed Sundays
www.abmartin.net



A. B. MARTIN
ROOFING SUPPLY, LLC

Roofing & Siding • Hardware • Lumber



Call ENVIROSOL to locate your nearest dealer
844-SOL-POWE(R)

LOOKING FOR A SOLAR BATTERY?

Think Maintenance Free

Think Reliability

Think ARK



Available Sizes
 24V, 200AH
 48V, 100AH (UL1973)
 48V, 200AH

Give a Gift from Lancaster County this Christmas ...



The Cheese Basket

▲ \$72.00 or ▼ \$68.00 in box.

The Lancaster Countian Christmas Basket

▲ \$50.00 or ▼ \$45.00 in box.

Christmas Meat Lovers Basket

▲ \$39.00 or ▼ \$35.00 in box.

The Reindeer Tin

▲ \$30.00 or ▼ \$27.00 in box.

OPEN HOUSE NOVEMBER 27 AND 28

Custom Gifts We can help you with unique gifts for your employees. Use your imagination!



or in box

Call for catalog
Order by phone or stop in
We ship anywhere in USA



225 Vogaryville Road
New Holland, PA 17557
717-509-1546
FAX: 717-661-7939
Email: info@dutchbaskets.com

ASK FOR A FREE ESSENTIAL OIL BOOKLET



Grapefruit
Your cleansing and detoxing specialist.

"I wish I were a grapefruit, and here's the reason why, when you come to eat me, I'd squirt you in the eye!"



Grapefruit Essential Oil is cold pressed from the grapefruit rind.

Grapefruit has historically been used to aid in cleansing and detoxifying your body systems. It has a mild flavor and helps enhance beverage flavors. It smells uplifting when diffused and can help your body's response to anxiety. A drop of Grapefruit Essential Oil in your Ningxia Red gives it a fresh, crisp taste and can help amplify the effects of the Ningxia Red.

To detox your lymphatic system put 1 drop Grapefruit, 1 drop Orange and 1 drop Cypress oils in a cup of cold water. Drink a glass at least 3 times a day. This is truly a remarkable cleanse for the lymph glands and will help clear them out.

Grapefruit can help support your kidneys. This is great as a preventative. Apply topically on your lower back as needed to help prevent kidney problems. Or use internally as diuretic.

If you want to just freshen your water or enjoy a host of health benefits, Grapefruit Essential Oil is great to have around!

Buy a Premium starter kit in January and receive a free Grapefruit Essential Oil.



Eli & Sarah Hilty
356 E 700 S, Berne, IN 46711

WHOLESALE PRICES AVAILABLE EVEN FOR YOUR OWN USE!

or leave a message
419.651.4518

Ningxia Red® Premium Starter Bundle

YOUNG LIVING ESSENTIAL OILS



Retail Value \$282
Our Price \$135
plus
FREE SHIPPING

Leave Message:
419-651-4518

Order Today!

- 2 Ningxia Red (750 ml)
- 30 Ningxia Red (2 oz)
- 14 Ningxia Nitro

Why Become a Wholesale Member?

Benefits:

- Try Ningxia Red for below wholesale price!
- 24% off future purchases!
- No obligation to purchase again
- Join Essential Rewards and receive credit for free product!

How do I get started? It's easy!

Just complete this form and mail it to the address below.

- Yes, I would like to purchase a Premium Starter Kit and become a wholesale member with no obligation for future purchases.

Name _____ Phone _____
 Street _____
 City _____ State _____ Zip _____
 Credit/Debit Card # _____ Expires _____ SEC Code _____
 Mailing Address _____ Account # _____

Your Custom Equipment Solution



7961 CR 201, Fredericksburg, OH 44627
4 miles West of Mt. Hope, Ohio

Increase production and quality with custom built machine to fit your production line

Put Your Ideas To Work

Automation saves time
½ hour per day = 125 hours per year
50 pieces per day = 12,500 pieces per year

Equipment we produced

- Pallet corner rounder
- Finger jointer with power feed
 - Automatic stackers
 - Edging shears
- Laminated post nailer
 - Chair presses
 - Belt conveyers
- Multi head drilling units.

We engineer and Manufacture any type of equipment, products and parts from:

- Steel
- Aluminum
- Tool Steel
- Stainless Steel
- Plastics
- Pneumatic
- Electric
- Hydraulic
- Lineshaft
- Hand powered
- PCL operated

CUSTOM METAL FABRICATION



Offering Men's & Boy's Shirts

Available in plaids and solid colors, long and short sleeve.



order online at akashicollection.com
301.707.1411

Great selection of men's and boys shirts!

WHOLESALE OPPORTUNITIES AVAILABLE

East Coast Drywall Tools

INCREASING SPEED! INCREASES PROFIT



SALES, SERVICE AND REPAIR

FINISH DRYWALL FASTER!

Need a repair? Questions-Call us.

Visit our showroom.

WE SHIP



We accept credit cards.



1122 Siddonsburg Road, Mechanicsburg, PA 17055
(717)-766-0608 • 1-800-223-4854

Website: www.eastcoastdrywall.com
Email: info@eastcoastdrywall.com



Aquamonics

DIGITAL WATER SYSTEM
WATER WITH A PURPOSE

Are you concerned about your water

CHANGE YOUR WATER, THE WAY IT IS MEANT TO BE.

Aquamonics Water System, improving your water for animals, plants and humans.

- Units that treat the water for your entire home or farm
- A whole house water system
- Agricultural water System
- Commercial water System

When the body is hydrated properly, it has the ability to eliminate toxins more thoroughly, it is able to perform to a higher level and functions in a more perfect way.

Aquamonics water assists the body to detoxify
Aquamonics water more thoroughly hydrates the body
Aquamonics water does not fix anything. Your body heals itself when allowed through the presence of the right supplies

We also have an Anti-Scaling unit.

— We are using the combination of the Aquamonics water treatment with the addition of electrons to the water to create a condition where the minerals that traditionally create the problems of hard water and scaling are changed. Their chemical structure is reduced by the addition of these electrons. This creates desirable new conditions without the use of salt or chemicals and without the wasted water associated with reverse osmosis or ion exchange systems. Although the minerals are NOT removed from the water, the problems associated with their presence disappear.

Testimonial

— I installed the Aquamonics water system with the intentions to energize the water for our deer herd. After 2½ weeks I am seeing more changes in my own body then in the deer pen. Not longer then I am drinking and bathing in this water, my hip problems left, my athletes foot got much better, I had a problem with heart burn, especially if I ate ice cream. Soon after I installed the system we had an ice cream party one evening and I put it to the test, I ate ice cream, and on the way home I felt my heart burn coming on, when I got home I drank a glass of water and it left me. I also have more energy, I am impressed. And for the deer pen the water troughs are a lot better to keep clean.

Aquamonics
DIGITAL WATER SYSTEM

E.L. PETERSHEIM

366-B S. Belmont Road, Paradise, PA 17562
717.723.7768

Distributor & Installer



AIR WORKS Ltd.



The Power Tool Connection

10680 Dover Road • Apple Creek Ohio 44606
Phone 330.698.0388 • Fax 330.698.3088

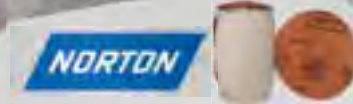


January Sander Special



X51 3/16 \$189.00

X52 3/32 \$189.00



R02512-50 SNP 3/16 \$139.00

R02512-50 FNP 3/32 \$139.00



Buy any Pneumatic Sander of your choice, get a roll of Norton Sandpaper FREE (a \$25.00 value)

Dewalt DCW200B 20 Volt 1/4 Sheet Bare Tool Sale \$159.00

Dewalt DCW210B 20 Volt 5" Bare Tool Sale \$159.00

Buy any Dewalt Sander get a free 5 AH Dewalt Battery



10% Off on All Industrial Sioux Air Tools



10% OFF

Sioux Tools Bonus Buy

Buy any Sioux Industrial Tool and be entered into a drawing for a FREE Charter Fishing Trip on Lake Erie in June 2021 (Reuben Bowman)



Don't get caught with a Dead Battery

Now you can use your favorite power tool battery to start up your dead equipment!



EZ Start



(battery not included)

Sale \$99.00

Reg. 119.00

31900 Dewalt • 41900 Milwaukee

51900 Makita



Mini and small pony cart.



Heavy Duty Wire Spoke Wheel
20", 24" and 26"



Pony size cruiser.



Lighted safety flag for pony carts.



Western Riding bridle,
Black or Brown.



214 North Shirk Road
New Holland, PA 17557
717.355.9182
Fax 717.351.0894

CALL FOR A FREE BROCHURE

WANT TO OWN YOUR OWN BUSINESS?



We can help you start up a commercial repair and restoration company! You do not need a crew to get started.

Call: 855-932-1350

*"Anything worthwhile is up hill."
-John C. Maxwell*

INTOLERANCE TEST

Food Sensitivity Test

Just mail in a hair sample, contact information, date of birth and \$100 payment to: Many Words Herbs, 1176 US RT 302, East Barre, VT 05649
You'll receive your test results with in 10-20 business days.

Food intolerances can also lead to chronic diseases by creating inflammation within the body. It's a well-known fact that all disease starts with Inflammation. It's like putting watered-down gas in your Honda engine. We all know what happens when you do that!

Imagine what years of inflammatory foods can do to your body over time? We'll do a simple DNA test that recognizes what 600+ different foods/non-food products are causing your body the most harm.

We'll also test you for the 80+ essential minerals, vitamins and nutrients. This portion of the test is a good balance to creating a healthy lifestyle and can boost the immune system and reduce your intolerance levels simply by adding recommended foods to your diet.

Many Words Herbs
Therapeutic Practice & Apothecary
Rosalene Bussiere
Certified Therapeutic Herbalist, SRT Neck Release (AtlasProflix),
NADA Cert., DNA Technician
802-793-9371 • manywordsherbs1.weebly.com

What a wonderful thought it is that some of the best days of our lives haven't even happened yet.

~Anne Frank

ELECTRO-RADIATION IS THE PROBLEM

Free Shipping Limited Warranty



Protects You From The Problem IT'S A SOLUTION

- May Help Promote Blood Flow
- May Improve Sleep
- No Drugs, No Eating, No Rubbing Anything On
- May Provide Migraine/Headache Relief
- May Help Relieve Inflammation

ProHealth Authorized Dealer:
W&L
Nutrition Willard Yoder
7717W 1200N-57 | Topeka, IN 46571
(260) 593-0493

This Product is not intended to treat any disease or cure any illness. It is not approved by the FDA. All product claims are based on real users' testimonials.



Safeguard
by Boyer Printing & Promotional LLC
Serving the Amish Community Since 1998

(800) 268-8228 Fax: (888) 603-0737
Email: tboyer@gosafeguard.com
Web: gosafeguard.com/tmboyer
Owner: Tracy Boyer



SOFTWARE COMPATIBLE CHECKS



MANUAL FORMS



BANNERS



One Write Systems



SETS OR BOOKED LABELS



3 TO-A-PAGE CHECKS & DUPLICATE PERSONAL CHECKS



BROCHURES, CATALOGS AND BUSINESS CARDS

NEED PPE TO KEEP YOUR CUSTOMERS AND EMPLOYEES SAFE?

Many different styles and colors. We also have hand sanitizer, gloves and so much more!



Business Solutions for Debit, Credit, & EBT Processing



- Rates as low as 1.29%
- 100% interchange pass-through
- No sales volume minimum to qualify for wholesale rates!
- NEW OPTION—High speed processing without internet access
- No long term agreement; We'll put that in writing!
- In office PCI Compliance with No PCI Compliance fee
- Honest analysis and understanding of current rates
- Guaranteed long term pricing

Your loyal customers keep you in business. Don't upset them with overpriced "Credit Surcharges" or "Cash Discount Programs." Call Curvin today to evaluate your payment processing options.

Merchant Services with Integrity

13+ Years of Experience Serving the Anabaptist Communities



Curvin Martin family



1-866-672-0190
Fax 570-300-2208

Portion of net profits supports CAM

An independent sales office



Weaver Metalworking Machinery

Quality Used Metal Working Machines

PRESS BRAKES

Pacific	14 ft.	400 ton hydraulic, 1984
Haco Atlantic	12 ft.	350 ton hydraulic, power backgauge, 2005
Accurpress	14 ft.	320 ton hydraulic, 2-axis cnc control, tooling
Accurpress	12 ft.	250 ton hydraulic, 2-axis cnc gauge, 2000
Adira	13 ft.	220 ton hydraulic, w. hydraulic motors
Cincinnati	10 ft.	225 ton mechanical, cnc backgauge, 2-speed clutch
Cincinnati	12 ft.	175 ton hydraulic
Chicago	12 ft.	175 ton mechanical, standard clutch, 18" throat
Diacro	14 ft.	150 ton hydra-mechanical, 2-speed, power backgauge
Verson	14 ft.	150 ton mechanical, flush mount, air clutch
Wysong	14 ft.	140 ton hydraulic, 2-axis cnc control
Cincinnati	12 ft.	135 ton mechanical, 2-speed air clutch
Cincinnati	12 ft.	135 ton mechanical, standard clutch
Cincinnati	10 ft.	135 ton mechanical, standard clutch
Tri-fab	12 ft.	110 ton hydraulic, backgauge
Chicago	12 ft.	90 ton mechanical, 2-speed air clutch, 1990
Wysong	10 ft.	90 ton mechanical, foot treadle, 1979
Chicago	6 ft.	75 ton mechanical, man. backgauge
Diacro	8 ft.	55 ton hydra-mechanical, 2-speed cnc backgauge
Chicago	6 ft.	45 ton mechanical, foot treadle
Adira	5 ft.	33 ton hydraulic, man. backgauge, upacting
Allsteel	4 ft.	33 ton hydraulic
Diacro	4 ft.	17 ton hydraulic, backgauge, 4 ft. x 14 ga.
Diacro	4 ft.	12 ton hydraulic, backgauge, 4 ft. x 18 ga. cap.

SEARERS

Adira	1/2" x 13 ft.	hydraulic, 39" backgauge, 1998
Cincinnati	1/2" x 12 ft.	mechanical, flush mount, 48" backgauge
Accurshare	1/2" x 10 ft.	hydraulic, 48" power backgauge, 1998
Accurshare	3/4" x 10 ft.	hydraulic, 36" power backgauge, 2000
Cincinnati	3/4" x 10 ft.	mechanical, 36" manual backgauge
Cincinnati	3/4" x 6 ft.	mechanical, 36" backgauge
Accurshare	3/4" x 10 ft.	hydraulic, 36" backgauge, 1996
Cincinnati	3/4" x 10 ft.	mechanical, 36" power backgauge
Haco-Atlantic	3/4" x 10 ft.	hydraulic, 39" backgauge, 2011
Cincinnati	7/16" x 12 ft.	mechanical, 36" backgauge
Cincinnati	7/16" x 10 ft.	mechanical, power backgauge
Cincinnati	7/16" x 6 ft.	mechanical, 24" backgauge
Wysong	10 ga. x 14 ft.	mechanical, power backgauge
Niagara	10 ga. x 10 ft.	mechanical, 24" backgauge
Niagara	10 ga. x 8 ft.	mechanical, 24" backgauge
Cincinnati	10 ga. x 4 ft.	mechanical, 24" power backgauge
Niagara	12 ga. x 10 ft.	mechanical, 24" backgauge
Wysong	12 ga. x 10 ft.	mechanical, 24" manual backgauge
Pexto	12 ga. x 4 ft.	mechanical, man. backgauge
Niagara	14 ga. x 10 ft.	mechanical, man. backgauge
Pexto	14 ga. x 6 ft.	mechanical, manual backgauge

Pexto	16 ga. x 4 ft.	hydraulic, man. backgauge
Wysong	18 ga. x 14 ft.	air op., man. backgauge
Wysong	16 ga. x 4 ft.	air op., man. backgauge
Niagara	10 ft.	18 ga. jump shear, 18" backgauge
Pexto	52 in.	16 ga. jump shear, backgauge
Tennsmith	52 in.	16 ga. jump shear, backgauge, NEW, IN STOCK
Pexto	36 in.	16 ga. jump shear, backgauge

BENDERS, PUNCHES & NOTCHERS

Pedrick	A7 pipe bender, 2" #80 pipe, tooling
Transfluid	pipe bender, 1-7/8" cap., mandrel extractor, tooling
Diacro	#6 & #8 benders, tooled for tube & bar
Whitney Jensen	30 ton punch, mechanical, 24" throat
Linders	pipe notcher, sanding type
Diacro	15 ton turret punch, 18 sit turret, gauging table
Euroamc	hydraulic notcher, 8" x 8" x 1/4" cap., var. angle
Amada	hyd. notcher, 8.6" x 8.6" x 1/4" cap.
Profab	corner radius notcher, 1/8" - 1" rad., 1/4" cap., air op.

ROLLS

Niagara	3/4" x 10 ft.	init. pinch, power roll adj., air drop end
Webb	3/4" x 8 ft.	init. pinch
Webb	3/4" x 6 ft.	init. pinch, v.s. drive
Webb	3/4" x 6 ft.	init. pinch, air drop end
Low	7/8" x 4 ft.	init. pinch, man. drop end
Webb	10 ga. x 8 ft.	init. pinch, air drop end
WDM	16 ga. x 6 ft.	init. pinch, hyd. drive
Low	12 ga. x 4 ft.	init. pinch, man. drop end
Diacro	7/16" x 18"	urethane forming roll, true circle
Roundo	4" x 4" x 1/2"	angle roll
Buffalo	2" x 2" x 1/4"	angle roll

SAWS

Hydmech	V18, 18" x 32"	vertical head, 2000
Hyd-mech	M-20A, 20" x 30"	hor., bundling, 10 ft. feed, 2008
Hydmech	S-20A, 13" x 18"	hor., 1" blade, auto. feed mitering head, 1996
Kalamazoo	9" x 16"	hor., 1" blade
Powermatic	20"	contour saw, blade welder

IRONWORKERS

Geka	165 ton hydraulic, single end punch, tooling
Geka	110 ton hydraulic, 20" shear, 2-speed
Peddighaus	105 ton mechanical, angle & bar shears, notcher
Piranha	90 ton hydraulic, brake attachment, notcher
Scotchman	65 ton hydraulic, 24" bar shear, angle shear
Geka	60 ton hydraulic, auto. backgauge, tooling, 2008
Geka	50 ton hydraulic, notcher, 1 phase, NEW, IN STOCK
Scotchman	50 ton mechanical, coping notcher, tooling
Buffalo	21 ton mechanical, punch, 5" bar shear
Wysong	

LATHES, MILLS & DRILLS

Summit	23" x 80"	lathe, 4" bore
Kingston	20" x 60"	lathe, 3-1/8" bore
Clausing	17" x 80"	lathe, 3-1/8" bore
Birmingham	13" x 40"	lathe, 1 phase, tooled
Vectrac	5 h.p., v.s., 10" x 54"	table, Servo p.f.
Bridgeport	1 1/2 h.p., v.s., 9" x 42"	table, Newall 3-axis d.r.o.
Bridgeport	1 1/2 h.p., v.s., 9" x 42"	table, Servo p.f.
Jet	2 h.p., step pulley, 9" x 42"	table, 1 phase
Fosdick	radial arm drill, 9" column, 36" arm	
Ikeda	radial arm drill, 13" column, 55" arm	
Alzmetal	geared head drill press, 26" swing, tapping, power feed	
Clausing	20" drill press, v.s.	
Rockwell	15" drill press, step pulley	

WELDERS

Miller	Deltaweld 302 amp., 3 phase, Late
Miller	Millermatic 250, 200 amp., 1 phase
Miller	Synchrowave 250, 250 amp. 1 phase, tig welder
Alphal	40 kva spot welder, water cooled
Sterling	20 kva spot welder, water cooled

PRESSES

Chicago	125 ton mechanical, air clutch, 36" x 72" bed
Niagara	75 ton mechanical, mech. clutch
Komatsu	60 ton mechanical, air clutch, o.b.i., 4.7" stroke
Niagara	56 ton mechanical, mech. Clutch, o.b.i.
Rouselle	25 ton mechanical, mech. clutch

SHEET METAL MACHINES CNC FOLDERS

Roper Whitney	12 ft. x 16 ga. Kombi-beam, New CS101 control, 1999
RAS	10 ft. x 12 ga. cnc folder, 3000 control, 60" backgauge

HAND BRAKES

Tennsmith	12 ft. 4", foot clamping, one man operation, backgauge
Tennsmith	10 ft. 4", foot clamping, one man operation, backgauge
Chicago	14 ft. x 22 ga. straight
Tennsmith	12 ft. x 18 ga. Straight, NEW, IN STOCK
Roper Whitney	10 ft. 12 ga. straight
National	10 ft. 16 ga. Box & pan, 6" finger
Chicago	10 ft. 14 ga. straight
Tennsmith	10 ft. 16 ga. straight, backgauge, NEW, IN STOCK
Tennsmith	10 ft. 18 ga. straight
National	8 ft. 14 ga. finger, 6" finger
Chicago	6 ft. 12 ga. straight
Chicago	6 ft. 12 ga. finger, 8" finger
Tennsmith	4 ft. 12 ga. Box & pan, 4" finger, NEW, IN STOCK
Chicago	4 ft. 12 ga. Box & pan 6" finger
Chicago	4 ft. 14 ga. finger, 6" finger, Reconditioned

Chicago	4 ft. 14 ga. straight
Tennsmith	4 ft. 16 ga. box & pan, NEW, IN STOCK
Tennsmith	4 ft. 22 ga. box & pan, NEW, IN STOCK
Roper-Whitney	4 ft. 20 ga. box & pan

LOCKFORMERS

Flagler	16 ga. pittsburg & pipe, 2008
Lockformer	rollformer, tooled for tear drop hem
Lockformer	Reeves lock rollformer
Lockformer	Triplex 20 ga. snaplock, slip & drive
Flagler	20 ga. Snaplock, 1997
Lockformer	20 ga. pittsburg & pipe lock

SHEARS

Di-Acro	24 in. 16 ga. man. shear
Di-Acro	12 in. 16 ga. man. shear, backgauge
Beverly	B2 man. shear
Maytool	52 in x 10 ga. power ring and circle shear

ROLLS

Milton	5 ft. 18 ga. man. roll, 3" roll
Pexto	4 ft. 16 ga. man. roll, 3 roll drive, 3" roll
WDM	4 ft. 20 ga. man., 3 roll drive, 2 1/2" roll dia., NEW, IN STOCK
Pexto	3 ft. 14 ga. man. 3 roll drive, 3" roll
Pexto	3 ft. 16 ga. man., 2 1/2" roll dia.
Pexto	3 ft. 22 ga. man., 2 1/2" roll dia.
Di-Acro	24 in. 20 ga. man., 2" roll dia.

MISCELLANEOUS

Maplewood	elbow machine with jigs
Niagara	180 power rotary beader, 12 ga cap.
Pexto	3617 power rotary beader, 18 ga. cap.
Tennsmith	6" x 6" x 16 ga. notcher
Roper Whitney	6" x 6" x 16 ga. notcher
Niagara	36 in. bar folder
Pexto	30 in. bar folder
Rotex	manual turret punch, 2" dia. cap., 18 stations
Niagara	24 in. throat man. punch, w. brake & shear attach.
Di-Acro	#4 bender w. tooling

MANY MORE TO CHOOSE FROM
New, Used & Recond. press brake tooling in stock, Used shear blades in stock (New avail.)
New replacement finger tips for Chicago box brakes in stock.
We are always looking for good used machinery.

800 W. Lexington Road, Lititz, PA 17543 · Phone: 717-625-0302 · Fax: 717-625-0133 · wmm@ibifax.com



All Photos Courtesy of L-Fab

Experience Efficiency in Fencing with a Post Pounder From L-Fab Enterprises

LEROY MARTIN

The post pounder units from L-Fab Enterprises had caught my attention for a few months now, ever since I had seen them displayed at trade shows and featured in advertisements. It was time to pay Ivan Fisher, the owner of L-Fab, a visit. I surmised that upon visiting with him and taking a close-up look at the machines which he and his team build, that I might gain a better understanding regarding their products and overall business model.

Upon my arrival at the production facility in Kirkwood, Pennsylvania, I began digging away with a host of questions, which Ivan patiently answered.

“I had been working for Lancaster Tractor, when we saw a need for a unit like this,” Ivan explained. “An individual there assisted me, and helped get me started. He was in partnership for one year,” he added, explaining how his business, L-Fab, came to be.

“That is how I got started,” Ivan added. “We got started on a trailer unit. One morning, the idea had come to my head. I guess it is three years ago already. Our first machine came out in May of 2017.”

Currently, Ivan and his crew can handle the workload at L-Fab. Despite having had a busy summer (2020) the two brothers are looking for more dealerships. “We are looking for more dealers, primarily in the western states, beyond the Midwest.”

So far, they have sold about a dozen units. According to Ivan, he has been receiving positive feedback from his customers. “Fencing contractors really like them,” he remarked.

When I asked Ivan what specifically sets his post pounders apart from his competitors’ units, he responded with the following. “At the time when we started this, we were doing trailer units. There were no trailer units on the market (at that time) with a vibratory head. We came up with a real good design then, the trailer unit market has changed since then. People aren’t as interested in them anymore, at least not like they used to be.”

“The markets have changed. It is very easy for a farmer to come out and rent and use a skid-loader mount post driver. Now, we are more looking into the fencing contractor markets. But some contractors don’t like that they can’t operate other units from



the outside. And that is kind of what we started out to do,” he said. By adding accessibility for outside operations, L-Fab post pounders quickly rose in popularity. “A lot of them went out west, partly because of restrictions here (trailer weight restrictions on highways). Here, people wanted a lighter pounder, so we came up with a straight boom.” The straight boom is the new addition to their units.

“We make four different models in the skid-steers,” Ivan explained. (Two different models which are equipped with two different head sizes). “And we make one trailer unit. We can also do custom jobs, and have done a few, such as custom track machines,” he added.

The IronForce MS3000 post driver (skid-loader unit) from L-Fab has an energy class of 1,000-foot pounds. The cup diameter measures eight (or) nine inches. The weight is 1,800-pounds. This unit features a tilt boom, vibratory head, and Auto-Force—*better post pounding control with continuously consistent down pressure on the post.*

Also available is the IronForce MS2750 model post driver. This is also a skid-loader unit. It has an energy class of 750-foot pounds. The cup diameters also measure eight (or) nine inches. The weight of this unit is 1,650-pounds. Standard features also include the tilt boom, vibratory head, as well as AutoForce. (The 750-foot pound energy class is great for soft soil action).

The MS4750 model skid-loader unit has an energy class of 750-foot pounds. Once again, diameter cup sizes measure eight (or) nine inches. The weight of this unit is much heavier—2,250-pounds.

The MS5000 unit has an energy class of 1000-foot pounds, cup diameter sizes are nine (or) ten inches. This unit weighs in at 2,370-pounds. (The 1,000-foot pound energy class units excel in persistently hard soil conditions).

Lastly, the IronForce TS1750 post driver unit has an energy class of 750-foot pounds. Cup diameters are eight (or) nine inches. Blow rates (per minute) are between 500-900. These models can be powered by gas or diesel. Ground speed maximum of three miles-per-hour.

The TS1750 is a trailer mounted unit. It features a vibrating action akin to that of a jackhammer. This reduces the chances of flying posts. Heavy duty tires and axles on the units provide reliable towing experiences. The entire post driving module moves in a 360-degree range, as well as in and out, and up and down.

According to the brochure that L-Fab Enterprises provided me, these units do reduce labor costs. A one-year manufacturer warranty accompanies each unit.

“Most of our side mount units (MS4750 and MS5000) are going to persons who get the *Bobcats* with remotes—or we also have people with *Kubotas* who have joysticks on the outside, hardwired, from the skid-loader. We had to convert that skid-loader, and then he can drive it from the outside, and control when it starts and stops from the outside. Which makes it real nice, because one person can drive the posts alone,” Ivan explained. (These side mount units are great for remote control operators).

“Another thing the customers like about our side mount units is

that when the ground is soft and wet, the ground doesn't get ripped up as much, they can just drive along the fencerow. Then when they get into a tight spot, because all fencers do get into some crazy spots sometimes, like driving up steep banks to get to a corner post, they can actually pound out the front with our units," Ivan explained. He continued, explaining that it is key that these units have such capabilities. "With most conventional units, fencers are only able to pound out the side of the units, and not the front. We can now do both the side and front with one model."

These units can easily drive twelve-foot posts for deer fences. Some users have also utilized these machines to install posts around a solar field. The pounders which L-Fab Enterprises manufactures are constructed of a higher-grade steel than majority of the competition's machines are. This permits the pounders to be of a lighter weight, yet still strong and durable.

"The hydraulic controls on these machines are very smooth," Ivan ensured. "We do precise engineering. Another example is, we use bigger hoses on our machines than the competition does."

"The way these pounders work is, we have a twelve-volt switch on the hydraulic joystick. It is a hands-free operation. We had to put a special valve in; it will not pick up the skid-loader. The pounder will just follow the post, it will keep constant pressure on it."

Even though L-Fab has been doing well with their products, they are constantly trying to improve the post pounders which they produce. "The interesting thing about this business is, we had rented a unit to someone, and he called back and said that he wants to buy it," Ivan concluded with a smile. It is that type of feedback that keeps them hard at work in their shop.

Ivan Fisher owns and manages L-Fab Enterprises. They are located at;836 Pumping Station Road Kirkwood, PA 17536. For additional information or price quotes, you may call Ivan at: 717.529.3957.

Researched, written, and edited by Leroy Martin for the exclusive use of the Plain Communities Business Exchange, LLC.





Nighthawk3D

Custom Plastics

Services : 3D Printing
Product Development
Production - CAD

Helping you create your ideas & bring them to market quickly & affordably

- * Rapid, affordable prototypes
- * Strong End-use parts
- * No Expensive tooling
- * No minimum quantity



We can design and run protos & production on parts like brackets, handles, flanges, clips, etc. A wide variety of materials and colors available.

Give us a call today!

Phone: 260.214.0168
Derek & JoAnna Miller
1735 N 500 W - Shipshewana, IN 46565

Premier Doors & Millworks

www.premierdoorsmt.com



**Interior Prehungs
Door & Trim**

**Knotty Alder
\$224.00
3/0 PREHUNG**
All stock doors
are the same price.

WE STOCK

- 2 Panel Arch Top Raised Panel
- 2 Panel Square Top Raised Panel
- 3 Panel Shaker
- 2 Panel Shaker

**Any Species
Any Profile
Blue Pine T&G**

PO Box 2411 | Thompson Falls, MT 59873
(2 miles west of Thompson Falls)

phone: 406-544-3956 • fax: 406-558-4800
email: premierdoors@reagan.com



We Can Handle It!

BDH BELTS

6975A River Rd., Conestoga, PA 17516

DuroDrive



Ph: 717-871-0994 Fax: 717-871-0995 Email: sales@bdhbelts.com Web: bdhbelts.com

The Industrial Grade V-Belt Replacement

The only totally U.S. owned manufacturer of Link-V-Belting • A Family Company



Keep your septic system flowing smoothly with Down John !

Use Down John, the 3 part treatment for septic systems. Down John Increases biological activity, which counters the harmful effect of bleaches and detergents on helpful bacteria. Down John will remove sludge, clean tank and lateral lines, reduces odor, and reduce the need for pumping. The recommended treatment is 1 kit every six months to maintain a working system. For systems with existing problems, stronger dosages may be needed. We recommend treating with 1 kit per month for 3 consecutive months.

How Down John works in your septic system

Here is an outline of how DOWN JOHN works throughout your whole septic system and transforms the makeup of the septic system as shown from Before and After diagrams:



Will DOWN JOHN work in a failing septic field?

DOWN JOHN will bring improvement to any failing leach field, as the active bacteria eat the clogging sludge and allow increased flow through the lateral lines into the more absorbent soil.

DOWN JOHN is a revolutionary 3-part treatment for anaerobic septic systems. The treatment package contains 3 packs, to be flushed down the toilet into the septic tank on 3 consecutive days.

Aaron Groff & Son LLC

103 Clear View Drive
Ephrata, PA 17522
800-468-4909

DEALER INQUIRIES WELCOME!

Call us today or go to
www.trydownjohn.com



30 Day Treatment
Package \$55.00

We Ship



DOWN JOHN DEALERS

A&M Family Grocery
18509 Hurshstown Road
Grabill, IN 46741
260-657-3500

Alvin L. Bontrager
5877 S. Ferris Avenue Ne-
waygo, MI 49337
231-924-0507

Benny's Hardware LLC
20098 Highway C
Barnett, MO 65011
573-378-5005

Byler's Farm Supply
5830 Hardley Road
Cass City, MI 48726
989-872-5467

E&A Quality Bulk Food
338 Riddle Road
Emlenton, PA 16373
814-493-9008

King's Farm Store
204 Big Oak Lane
Spring Mills, PA 16875
814-349-5645

L&S Lumber
7501 State Road 38
Greens Fork, IN 47345
765-886-1452

Walking a lonely frozen path
without any new customers in sight...

PCB EXTRA

... advertise in the PCBExtra and reach out
to more prospective customers.

PCBExtra is mailed to 45,000 addresses each month as an advertising supplement for the PCBE
(Plain Communities Business Exchange).

To advertise please call 717-362-1118 ext. 1.

BUSINESS OPPORTUNITY

We will help you start up a commercial restoration business. Call today to join our team of successful contractors. First 10 callers will get a free marketing kit valued at 500\$.

Call (724) 717-4396

Gopher Valley Stuffers LLC

50 lbs. water or air powered sausage stuffer

Features:

- 4 stuffing horns – 1/2", 3/4", 1", 1-1/4"
- Minimal assembly required
- Maximum air pressure 50 lbs.
- Fill jars for canning
- Various sizes upon request



Dealer Inquiries Welcome

Retail Price: **\$1,500.00**
Plus Shipping and Handling

The Kleerview Pac.

3416 115th Street, Frederic, WI 54837
715-653-4130 Leave Message

Hot Water When You Need It!



INDOOR/OUTDOOR WATER HEATERS

Designed to give the user enough hot water to clean up in any off-grid situation.



Ideal for washing horses...



...or at the hunting cabin!

FREE SHIPPING **FedEx**



134 Short Lane
Lykens, PA 1708

717.805.9815
raymond@hobbyag.net



EZ101 PORTABLE

- 2.0 GPM @ 35 degree temp rise
- 42,000 BTU (Propane)
- 1/2" water & gas connection
- D Battery Ignition
- 17.5" x 12" x 5"
- 11 lbs

\$165.00

Runs on D batteries,
no electricity needed!

EZ202 PORTABLE TO SEMI-PERMANENT

- 4.0 GPM @ 35 degree temp rise
- 84,000 BTU
- 1/2" water & gas connection
- D Battery Ignition
- 27.5" x 14.5" x 5.5"
- 24 lbs

\$364.00



Quality ♦
Performance ♦
Service ♦

MILLCREEK Saw Dust Bagger



Power Requirements

- Hydraulic
- 110 V Electric

Features

- Automatic and manual controls
- Rotating beater in hopper
- Adjustable bale length

Bagger Capacity

- 12"x16"x36" 4.0 cubic foot
- 12"x16"x32" 3.5 cubic foot

We can custom build
to your specification!

Heavy duty construction with
up to 50 bales per hour!

For more
Information
Or a brochure
Call...



Millcreek Machine

Designing and building of new machinery
1560 Township Road 151 Baltic Ohio 43804
P/E: 330-897-0735 Fax: 330-897-1169



Lasting solutions for your... Soil. Plants. Livestock.



For Soil and Plants, our most popular products
•Plant-Sure™ • Regenerex™ • Cal-Sentials™



Moldy Feed?
 Mineral Deficiencies?
Desert Dyna-Min™
 and a full line of free choice minerals
 for healthier, more productive livestock



Stressed Animals?
Aqua-Nox™
 Water additive for all livestock



Lame Horses? You Need
Limber Res-Q™
 Supplement for healthy joints
 and muscle

Questions:
Call 1.877.393.4484
Explore all our products:
www.agri-dynamics.com

Oregon Ag
 Lititz, PA
 717-656-0067

**Zeiset Ag Consulting
 & Sales**
 Millersburg, PA
 717-433-7702

Green Heron Growers
 Panama, NY
 716-720-3695

Mark Burley
 Newark, NY
 315-946-6061

Martins Agri
 Service Moravia,
 NY
 315-730-6044

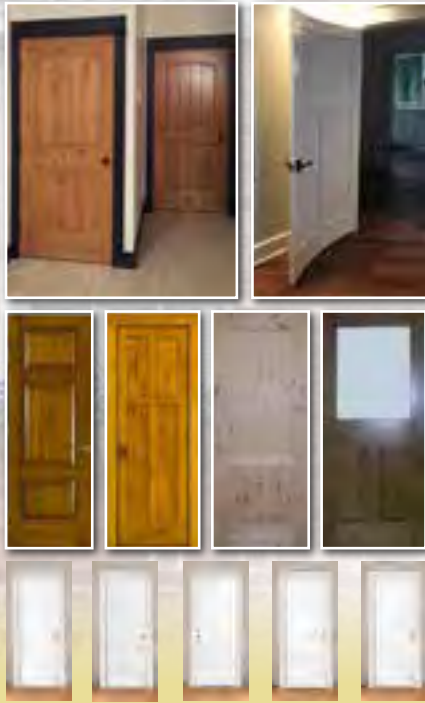
Zach Gunnink
 Gibbon, MN
 507-327-6920

Hiland Supply
 Millersburg, OH
 330-893-4724

**F.D. Miller Feed
 & Supply**
 Shipshewana, IN
 260-768-4837

BOOSTING YOUR BRAND

DISTRIBUTORS · PREHANGERS · MILLWORK MOLDING OPERATIONS · LUMBER YARDS



- With 15 years experience private labeling doors for regional distribution / millwork operations , we can help you achieve your next level.
- We will apply your logo, our logo, or no logo, your choice.
- Your profiles and layout or ours.
- We have over 300 non-proprietary (protected) profiles to choose from.
- If we don't have the profiles you need we customize for you.
- Primed MDF / red oak / white oak / hickory / maple / cherry / knotty alder /Alder superior / walnut / poplar / rustic grades in most species.
- Whether you are looking for a new supplier or want to add new dimensions to your current product offering feel free to call us.
- Slabs only, single or double bevel, / prepped to spec., or pre-hung prepped with jambs and shipped KD.
- Intertek licensed for 20-45-60-90 minute fire rated doors and frames.

phone: **330-695-6301** **OHIO CUSTOM FIRE DOOR** fax: **330-695-6195**
 9039 Twp. Road 601 Fredericksburg, Ohio 44627

AdvancedDimensions.com

EASY • FAST • ACCURATE



New Leica DISTO S910 P2P Kit

Stop climbing on the roof to take measurements.
 Take measurements from the ground with the most accurate & trusted laser measuring tools!

LASER MEASUREMENT & LAYOUT TOOLS

New

MIDWEST
Tool Expo
 & Auction
 January 29 & 30, 2021
 Friday 9-6 & Saturday 8-2
VISIT OUR BOOTH
 Shipshewana, IN



Available in Red or Green

Leica Lino L6R or L6G

A new take on multi-line layout
 Green laser is 4 times brighter than Red!

For more information call & ask for Noah or Adam:

607.437.0165 | 800.774.6102

or mail us at:

AdvancedDimension.com

2259 State Highway 7

Unadilla, NY 13849

Adam@AdvancedDimensions.com | Noah.a@AdvancedDimensions.com

CUSTOM COIL & SHEET METAL HANDLING EQUIPMENT



COIL UPENDER | \$5800

- Manufactured with built-in safety features.
- Needs no electricity or hydraulic system to run. Simply functions with a built-in hydraulic cylinder and needle valve.
- Easily controllable tilting to help minimize damaged coils.
- Smooth and easy operation.
- Easily movable with forklift or pallet jack.
- Built to last with industrial grade components.
- Compact design (4' x 6' floor space).

"We would highly recommend the Four Star Upender. It's very affordable and takes all stress away when tipping coils. An amazing piece of equipment!"
- Clark Fork Metal

SHEET RACKS WITH REMOVABLE TRAYS

- Remove individual trays with forklift for quick and easy mobility around the shop.



COIL RACKS



ROLLER TABLES



WE OFFER COMPETITIVE
NATIONWIDE SHIPPING RATES

We manufacture the listed equipment as well as custom equipment built for your specific needs. Call for a FREE brochure.

151 W. Fork Combest Creek
Plains, MT 59859

VM: (406) 880-0323

FOUR STAR



WELDING

THE WATER SOLUTION™

An Extra
Ordinary
Structuring
Unit

>>> Upgraded More Powerful...



Requires
NO
Electricity

...Stainless Steel Unit <<<

Makes City & Well Water Healthier for You Than any Filter Will

It micro-clusters/re-structures water (makes water very hydrating for your body), neutralizes toxins, eliminates pathogenic bacteria, clears toxic frequencies in water, & energizes water with powerful healing frequencies.

What people are saying about THE WATER SOLUTION:

- ▶ Better Energy & Mental Performance
- ▶ Better Overall Health & Body pH
- ▶ Better Digestion, Kidney, & Bowel Function
- ▶ Joint Pains Go Away
- ▶ Water Tastes Better and Feels Softer
- ▶ Drink More Water Without Feeling Bloating
- ▶ Plants Do Much Better
- ▶ Better Milk Production in Dairy Cows & Goats
- ▶ Better Egg Production in Chickens & Ducks
- ▶ Hard Mineral Deposits Dissolve and Are Prevented in Water Heaters & Boilers
- ▶ Detergents Suds and Clean Better

ONE YEAR MONEY-BACK SATISFACTION GUARANTEE & LIFETIME WARRANTY

Stainless Steel Unit: For 1/2", 3/4", & 1" Water Lines \$1595.00 & Free Shipping

Stainless Steel Commercial Unit for 1 1/4", 1 1/2", & 2" Waterlines: \$2595.00 & Free Shipping

Glen Lehman

22423 NW County Road
1493 Alachua, Florida 32615

Phone: 260-350-1054
Email: watersolutionunit@gmail.com

The Seagoing Cowboys

Mennonites, Amish, and Brethren Go to Sea

(Part 2 of 2)

JOE MILLER

Heartbreakingly death is always a part of warfare. In wars we know soldiers and civilians are killed. Less well remembered, warfare kills livestock, farm buildings are destroyed, and fields suffer horribly. In the aftermath of World War II, the destruction of human life was incomprehensible. But farms were also laid in waste. The historian Lizzie Collingham has documented how cutting off food supplies to the enemy has been a central strategy in most wars.

During the Civil War in the United States, Mennonite farmers in the Shenandoah Valley witnessed their horses confiscated by the Confederate army and soldiers stole food and farm supplies. The final and most devastating, to Mennonite farms, took place when northern General Sheridan's raid through the Shenandoah Valley willfully burned down more than 2,000 barns, more than 70 mills, and devastated food supplies.

Amish, Mennonite, and Brethren people had refused to participate in the Second World War. Anabaptists' "no" to war was often met with anger by others. But when it came time for rebuilding, healing, and restoring broken people and broken farmland there was a heartfelt "yes" from Amish, Mennonite, and Brethren people!

Rebuilding after war is deep within Anabaptists' DNA. It was after the 30 Years War (1618-1648) in Germany that the persecuted Anabaptists in Switzerland were invited by the nobleman Karl I Ludwig to move to the Palatinate in Germany. The Anabaptists were granted religious tolerance if they would rebuild the farms and the broken fields of the Palatinate!

Anabaptists Help Rebuild European Food Production

Part one (PCBE December 2020) of the story of *The Seagoing Cowboys* told about the thousands of farm animals that were shipped from the United States to Europe during the 1950s. These horses, heifers, hogs, and other animals were sent to Europe to replenish the farm animals killed during World War II. There was the additional commitment by Mennonite Central Committee

(MCC) to go beyond just delivering farm animals to a devastated Europe. MCC launched a Pax program, made up of mostly young men from farming backgrounds, in Europe to help struggling farmers rebuild.

The MCC program was called Pax, Latin for peace. The Pax program was a two or three-year voluntary assignment that was a way for conscientious objectors to serve their alternative service. MCC wanted Pax service to be more than just a way for young men to fulfill their alternative service. MCC worked to have Pax service be rooted in a deep sense of calling by God to be joyful and "second-miler" kinds of Christian service.

One country where MCC Pax program has had a significant impact is Greece. Pax men started arriving in Greece in 1952. In an exploration visit in late 1951, C. L. Graber of MCC, explored the idea of setting up a Pax unit in the country. It was by divine appointment that amazing connections were made during that visit. Penn State professor Harold F. Alderfer, a Mennonite and specialist in small state government, was living in Greece and serving as a resource for the Greek government as it reworked its village laws. Professor Alderfer made invaluable connections for C. L. Graber and MCC throughout the Greek government, church, and agricultural systems.

Within several weeks Graber was encouraged by Greek authorities to set up the Pax unit in the village of Panayitsa! The Pax objectives were to assist in bringing the land back into production through an extension program and the establishment of a dairy cooperative. By 1954 the project was expanded to the neighboring village of Tsakones. In 1956 MCC had 13 Pax men in Greece at three project sites.

The young Anabaptist men were counseled by MCC to go to Greece with a humble spirit and demeanor. As guests of the Greek government, church, and local communities, MCCers were taught to show respect for the older and ancient ways of farming and culture.

MCC in consultation with the Greek department of agriculture agreed to ship a tractor to Greece for the purposes of plowing ground that had not been farmed for a number of years because of

armed conflict. MCC director for Greece, Ivan Holdeman, writing from the Panayitsa reported receiving a Ferguson pony tractor that had been shipped.

Holdeman writes in a report that the Pax men will seek to help Greek farmers by creating several demonstration plots of land where the Pax men would use modern farming practices.

We seek to accomplish this as far as agriculture is concerned through a system of demonstrations that will prove to the observing villagers the value of actual results. A person who lives in this harsh survival condition cannot be expected to try something new unless he is sure of success, for, you see, failure may mean [lack of] next winter's bread.

The local Greek Orthodox Church owned land outside of the village and agreed to allow the Pax men to use several of the church's fields for demonstration. The Pax fields were planted with hybrid seed corn and the use of fertilizer. MCC's Pax men were committed to being fully a part of the community by working in both the demonstration plots and alongside villagers in their fields. There was a commitment by the MCC Pax men to not appear above or separate from the village farmers.

Ivan Holdeman reports with satisfaction that there was a wonderful mutual cooperation between MCC Pax men and the local community. (Nov 3, 1952, Report) MCC's goals were to encourage village farmers to catch a vision for providing enough food for the village. Then over time, they could raise enough extra food for marketing their farm products across Greece.

MCC Pax men also began to demonstrate how to preserve fruits and vegetables through canning. This would provide food for the winter months. Again, the plan was for the community to eventually have enough extra canned food to sell across Greece. Today, the region where MCC Pax men were volunteering is a significant supplier of food all across Greece!

It was in Panayitsa that two Amish Pax men drowned in 1952 while swimming in a nearby lake. Simon D. Miller, from Kalona,

Iowa, and a member of the Middle West Sharon Old Order Amish church was one of the Pax men who died. The other was Eli M. Miller, Mt Eaton, Ohio, a member of the Maysville Conservative Amish Mennonite Church. The Panayitsa villagers were deeply saddened by what had happened and experienced the loss on a personal level. It was remembered that the young men were highly respected by the community they were working with. Their names and service have not been forgotten by fellow Pax men or the Greek community.

Pax goals for 1953 are a testimony to the commitment to increasing food production through four main areas.

1. A continuing demonstration of new seeds, crops, and different methods of cultivation.
2. Demonstrations of dry lot feeding of livestock with herd improvement.
3. Demonstration and use of submarginal lands as it ties in with the above program.
4. An old spring was found on a nearby mountain and Pax men and villagers would explore restoring the spring for irrigation for the fields below.

The Seagoing Cowboys - Continued on Page 182



Pax man Robert Stauffer (right) with a fellow Pax worker (name unknown) attend to cattle on the wharf in this 1960s photo. ➤

Credit: Mennonite Central Committee



The Seagoing Cowboys - Continued from Page 181

Lamar Stauffer, who grew-up on a Lancaster County chicken farm, served as a Pax man in Greece. There he began to demonstrate modern chicken farming practices. It didn't take long for farmers to adopt Stauffer's methods. Today, the area where Pax men served, is a producer of poultry products in Greece.

Operation Dairy Project

One of the most significant farming projects by MCC Pax men was called "Operation Dairy Project" and grew directly out of the seagoing cowboys' work of providing heifers to Europe. What made "Operation Dairy Project" unique was that Anabaptist Pax men would be central to helping the heifers from the United States to mature into a first-class dairy herd.

The plan was to purchase twenty Brown Swiss heifers in Wisconsin, transport the heifers to Lancaster County, haul them from Lancaster County to the ports in New York City, ship the heifers to Panayitsa, build a cow barn in the village, and over time demonstrate modern dairy practices for Greek farmers..

Amos K. Mellinger, a Lancaster County businessman, was a key member of "Operation Dairy Project." Mellinger himself became a sea going cowboy when he traveled with the heifers on the voyage from New York to Greece. Amos Mellinger begins his account on board ship by expressing thanks to God.

First of all we want to give thanks to our Heavenly Father who we feel lead us in this work from the beginning. May he receive all glory.

The heifers were delivered to the 17th Street Pier in Brooklyn. They were loaded onto the Greek ship, *Hellenic Wave*. Also loaded on to the ship for feeding the heifers: 3 1/2 tons of hay, 2 1/2 tons of straw, and 1 1/2 tons fitting ration, buckets for feeding and rope were also loaded onto the ship for care of the heifers during the voyage. The hay, straw, and fitting ration were all paid for by MCC and delivered from Lancaster County to the New York harbor.



⤴ *Top Image:* Pax man John Wenger of Wayland, Iowa, takes a look at the chicks in the MCC incubator.
Credit: Mennonite Central Committee

⤵ *Middle Image:* Pax man J Lester Yoder, of Belleville, Pennsylvania, is showing a hog to a Greek farmer (name unknown) in 1962.
Credit: : MCC photo/Vernon Cross

⤵ *Bottom Image:* Seagoing cowboy Wilbur Stump waters one his Heifer Project charges on the S. S. Zona Gale on the way to France, April 1946.
Peggy Reiff Miller Collection, courtesy of Wilbur Stump.

Mellinger continues his journal.

The journey begins! The heifers were placed in two cattle sheds built on the main deck of the ship, one on each side with their backs to the ocean, these were partitioned off so that there were three heifers in each pen... We give our family and neighbors and friends goodbye with well wishes and God bless you's, and pause to thank our heavenly father for his protection and guidance in the project thus far. And commit the future voyage into His hands.

For fourteen days we see nothing but water all around us, several days we didn't even see a ship. The ocean was real rough for 2 days south of the Azores islands, at night you just kept sliding from one side of the bed to the other ... The eats on the Greek ship are usually prepared by Greek cooks. Cooking just a little different from what we were used to. The food was very substantial. Just had to get used to it. For instance the 1st morning we had bacon and eggs fried in plenty of olive oil. I settled for cooked oatmeal the remainder of the voyage... The next four days we sailed close to the African coast, which is very rugged mountain range that rises right up from the water several thousand feet....

The ship made several stops before arriving at their final destination. Mellinger had the opportunity to do some sightseeing.

....The next several days were spent in sightseeing, something I didn't expect to do when I left the states. On Friday we visited Corinth, we saw the old Corinth and new Corinth, the ruins of the temple here we realized we were tramping on practically the same ground the Apostle Paul trod... The next day Saturday we visited the Acropolis in Athens where we saw many of the old temples the Parthenon and also Mars Hill where the Apostle Paul stood when he preached that wonderful sermon to the people of Athens

The Seagoing Cowboys - Continued on Page 183

- ✓ MCC's chicks project helped farmers who wanted to raise poultry and provided instructions on flock care.

Credit: Mennonite Central Committee



recorded in the 17th chapter of Acts....

The official delivery of the heifers.

....At the official presentation of the heifers the local Greek Orthodox Bishop spoke a few words of appreciation for what the Pax boys are doing for his country and pronounced a blessing on the project. After this we proceeded to have the 20 villagers, whom the Pax boys and the officials picked out as those who should receive the heifers, to draw for their heifers (these were selected from a group of about 52) on the basis of being able to feed, willing to cooperate with the [Pax] boys in the program, and their past reliability. A small boy and girl stood on the table, each to draw from separate boxes. The boy would draw the name of the villager; from one box, the girl would draw the name of the heifer from the other.

The Pax boys here are definitely leaving a witness for their Lord. It's one thing to read about the Pax units as they labor in the name of Christ. But to see them at work gave me a greater appreciation for Pax services. Their work among the villagers receives the highest praises from the officials of the land, from the poorest villagers to the Kings and Queens of Greece....

American Heifers Become Greek Heifers

Donald Schierling, a Pax man in Greece, gives a follow-up report to Amos Mellinger in a July 3, 1956 letter.

Now it is two months since the heifers arrived here at Panyitsa [Greece]. At the present two of the heifers have freshened and we expect five or six to freshen in two or three weeks. One was a Brown Swiss bull calf, and the other a white-faced Hereford heifer. The heifer at the moment is three weeks old and so we will be keeping it for another five weeks before we give it to another villager.

- ✓ Dean Zehr of Rantoul, Illinois, plows idle land in 1954 in Panayitsa, Greece, where Pax participants first began laying the groundwork for a long-term village rehabilitation program in northern Greece in 1952.

Credit: Mennonite Central Committee





◀ Loading a shipment of 20 Brown Swiss heifers on their way to Greece in April 1956. Amos K. Mellinger (pictured) of Lancaster County, Pennsylvania, accompanied the cattle to Greece.

Credit: Mennonite Central Committee

The Seagoing Cowboys - Continued from Page 183

After his return home, Amos Mellinger had a number of speaking engagements in churches across the Lancaster Mennonite Conference and he offers high praise for MCC.

I have a very warm spot for MCC and the work they are doing throughout the world 'In the Name of Christ.' I've been part of it in this heifer project and I observe an even greater part in my travels so much that I would encourage all of you to give liberally to our relief offerings I don't know of any other organization that we can give to where our dollars go further to helping the needy in the world today.

▶ Greek farmers are pictured with cattle shipped by MCC to Greece in 1956.

Credit: Mennonite Central Committee



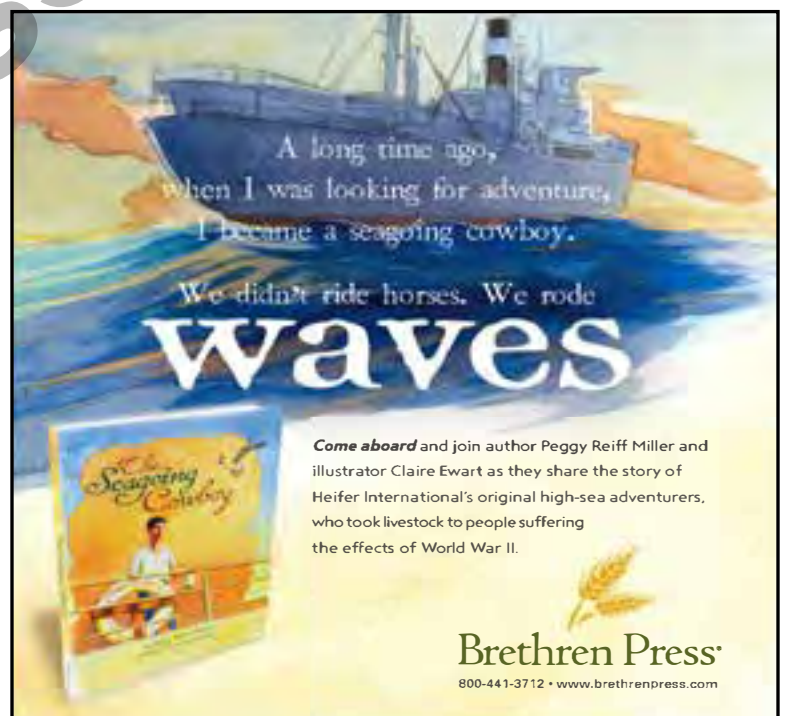
Conclusion

Sixty-four years after *Operation Dairy Project*, the bloodlines of those twenty Brown Swiss heifers are widespread across Greece. Farming practices in Greece have also been significantly influenced by the MCC Pax men who served as partners with Greek farmers in improving food production.

MCC's last service workers departed from Greece in 1977. An MCC sponsored agriculture school was still operating ten years later under Greek direction. Greek studies have shown that in 1977 the Agricultural Development Center begun by MCC had an impact on 90 percent of the local farmers across Greece. The government implemented significant portions of the agricultural school's methods throughout Greece.

A children's book on the Seagoing Cowboys can be purchased through Brethren Press at 800-441-3712. See ad below.

Joe Miller works for Mennonite Central Committee in its ministry partnerships with the Plain Community across the United States. He also serves as a bishop in LMC (Lancaster Mennonite Conference).



waves

Come aboard and join author Peggy Reiff Miller and illustrator Claire Ewart as they share the story of Heifer International's original high-sea adventurers, who took livestock to people suffering the effects of World War II.

Brethren Press
800-441-3712 • www.brethrenpress.com

**Laser plate cutting up to 3/4" Steel
Custom fabricating and prototype
building.**

**Short notice production runs.
Solidworks CAD design.**



B & M
Welding Inc.

Add some spark to your imaginations!
(810) 837-0742



BIOMASS ENERGY

TECHNIQUES INC

The New Dimension In Renewable Energy

BIOMASS BURNER SYSTEMS

FUELED WITH GREEN SAWDUST, WOODCHIPS, HOG FUEL, ETC.

Interested in heating your dry kiln with wood waste product?



BET 49-S Burner, 3,500,000 BTUs
See it at Parke County Firewood, Indiana.
Call today to set-up an appointment to see their system in action!



BET 111 Burner, 270,000 BTUs

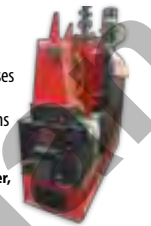
IN STOCK NOW

2-Used Gas-Fired York-Shipleigh Global Boilers, 2.8 Million BTU, 80 HP, Steam (up to 150PSI) or Hot Water, Model Year 2011, Model 548C-S3D-100X-S150-N/2

- Semi-automatic and fully automated systems
- Non-electric systems available
- 12 different sizes available from 225,000 BTU to 22,000,000 BTU
- Radiant floor heat solutions
- Hitz Halter insulation products
- Heat source for greenhouses, dry kilns, heat treatment kilns and grain drying, etc...

- Cubo heating solutions for poultry barns and warehouses
- Biochar to energy systems available

BET 21-S Burner, 750,000 BTUs



We service all models of Conifer Burners

12969 Rockafeller Road, Versailles, MO 65084
Office: 573-378-2228 • Fax: 573-539-2548
E-mail: info@biomassenergytechniques.com
Web: biomassenergytechniques.com



Custom Wood Products

SALES & SERVICE

CENTAURO COPY LATHES



Available in 6 Models!

UNITS AVAILABLE WITH COMPLETE AIR & HYDRAULIC CONTROLS! NO ELECTRIC NEEDED!

- New & Used Lathes in stock at most times.
- Call or write for additional information & brochures.

OMECA DOVETAIL MACHINES



Available in 4 Models!



WE ALSO HANDLE LATHE TOOLING, ACCESSORIES & ABRASIVES!

Harvey Nolt • 250 Peters Road • New Holland, PA 17557
717-354-7578 • Toll Free: 888-354-7578 • Fax: 717-354-0242

Manufacturer of
Farm, Produce, and Home Sprayers & Equipment

THE BALE CONVERTER

Converts Big Square Bales of Hay or Straw to Small Bales



IN FLOOR CLEAN-UP SYSTEM

Sprayer Pumps, Parts and Service

We can rebuild and update your old sprayers.

Pressure Washers, Grate Washers

Hydraulic hoses, General welding, repair and Black Walnut Crackers

CALL FOR DETAILS OR FREE SPRAYER PARTS CATALOG

Black Rock Repair
LLC



CALL FOR DEALER NEAREST YOU

858 Pumping Station Road, Kirkwood, PA 17536

**NOTICE NEW NUMBER
717 500 6553**

NEW!

The Silver Shine Lantern



- Open Hook to hang behind your propane light
- Enough space to fit 12 Amp Hour Batteries
- Adjustable Pull String Switch
- Takes Bulbs up to 30W (Dimmable 30W pictured)
- Nice Solid Base with Rubber Boots to prevent scratching countertops

Light Weight Strong Aluminum Material!
Available In: DeWalt, Milwaukee, Makita
Retail Price: \$98.00 with 20W Dimmable Bulb
\$109.00 with 30W Dimmable Bulb

DG ELECTRA/CELL, LLC • 260-761-1065
(Call between 3-5pm weekdays for more info)
8908 N 300 W, Ligonier, IN 46767

The Most Efficient Power Available

Heavy Duty DC Motor



- Very easy to install.
- Very quiet and efficient.
- 1 yr. warranty.
- Can be powered by 12V, 24V, or cordless tool batteries. (DeWalt, Milwaukee, Makita)
- Complete Maytag Kit includes motor, mounting bracket, belt, pulley and switchbox.

Approximate Run Time
(Run time may vary depending on machine & battery condition)

- 2-9 A.H. tool batteries, 1 - 1 1/2 hr.
- 2-12 A.H. tool batteries, 1 1/2 - 2 hr.
- 50 A.H. 12V lithium battery, 2 - 3 hr.

2 batteries are not required but will double run time
• 12V lithium and aftermarket tool batteries in stock.

ASK FOR FREE BROCHURE
DEALER INQUIRIES WELCOME

KING'S SALES

★★★★★ & Service

5466 Seldomridge Rd., New Holland, PA 17557
717-351-9234 • We Ship Local and Long Distance

AVAILABLE NOW!!!

Wholesale & Retail Available

2021 SAMANCO STALLION CALENDARS & HORSE DECKS



CONTACT US TO ORDER YOUR 2021 SAMANCO STALLION CALENDARS & HORSE DECKS!

- DHH Calendar
- Friesian Calendar
- Standardbred Calendar
- Multi-Breed Calendar
- DHH Horse Deck
- Standardbred Horse Deck
- Percheron Horse Deck



SAMANCO ADVERTISING

Sam Miller, owner - 5162 Parks West Rd., Middlefield, OH 44062 - Ph: (833) 693-4144

TAX-TIME HEADACHES?



Start up now and reduce tax-time mess and stress! Ask for free info about a simple, accurate system that combines your check writing and bookkeeping into one easy step. So easy a smart 10-year-old can do it! Once you use it you'll never go back to the frustrating old way!

No check stubs, no separate ledgers, no copying errors and no missed deductions. At year-end your figures will be all ready to go. No digging through months of records and stacks of bills!

Already have a One-Write System? Save money with genuine original or compatible forms. Shocking savings on genuine Deluxe brand products. Will not be undersold on Wilmer brand products. Self-seal envelopes available.

Savings on first order! Mention the code at the bottom of this ad and receive a discount, or double check quantity for free, depending on brand!

I specialize in One-Writes. I give personal help and answer questions both before and after the sale. Call toll-free to discuss which system will best meet your needs. Now is the time to set up to make tax time easy next year.

Also available, checks for QuickBooks, Classic word processors, etc. Manual forms, as well as promotional products, are available.

40 Years' Experience with One-Writes!

Lester H. Beachy, CAS
4028 Judith Rd. • Dover, DE 19904
Ph: 1-888-490-1060 • Fax: 1-888-490-1061
LesBeachy@aol.com



Tax-PCBE-04/20

It has tiny wings and can't fly. What is it?

New! LiFe Batteries

by Millertech

Stackable Lithium Batteries

12 Volt - 24 Volt - 48 Volt available.

- Limited Quantities available!

Stack 6 high!



Sold by
Northern Solar Solutions



Northern Solar Solutions
John Lloyd & Susan Yoder
3958 W. 72nd Street • Newaygo, Michigan
(231) 924-4741

We can ship or deliver. Call for quote.

Thank You for a good year

Winter is our time for research and development here at Overdrive Tool. As we update and restock for 2021 we would love to hear from our customers. Take a minute to tell us what worked, and more importantly, what needs to change.

Tommorrow's customers will thank you!

Top Seller

- The "Telefold" truss boom. Handle metal, lumber and trusses. Handle metal in wind. Folds for transport to trailer width.
- The "Heavy Set" post setter. Precisely plumb and position the biggest posts using your skid loader. Quick - Simple - Easy!
- Hydraulic Tamper. Can be powered with skid loader or otherwise.
- The Overdrive tool pouch. Not so big and heavy. Carry your hammer and screw gun at your side. See March issue for details.

Ernie Ziegler - owner, KY

-phone: **270-925-5952**
-fax: **270-427-4000**

DEALERS

Caleb - Illinois - phone: **618-571-3063**
Ethan - Ohio - phone: **330-719-9180**

Sun Lite Herbs

QUALITY HERBS AT A PRICE YOU CAN AFFORD!

Transfer Factor Classic
Super immune-balancing formula. Fights infection, allergies, cold & flu viruses. Promotes healthy function of the whole body system.
90 capsules. \$46.95

Tri-Factor Formula
3 factors blended into one formula. Gives extra immune boosting power.
60 capsules. \$49.95

Tri-Factor Chewable
Same as Tri-Factor Formula in a good tasting tablet. Easy for children to take.
90 capsules. \$50.95

Tri-Factor Plus
Same as other formulas with mushroom extracts added. Provides 4Life's highest level of immune system support, boosting natural killer cell activity by 437%.
60 capsules. \$60.95

The Transfer Factor Formulas are becoming our top sellers. There is only one reason...RESULTS.

Call or write to find out how you can buy Transfer Factor products at wholesale prices.

WE WILL SHIP THE SAME DAY WHENEVER POSSIBLE.

7818 CR 49 • Belle Center, OH 43310
(937)464-9099
Monday-Friday 8AM-5PM • (We speak Dutch)

CALL FOR A FREE CATALOG

*Note: Add \$8.95 for shipping and handling. OH residents add 7.25% sales tax. Not tested or approved by the FDA, for safety or effectiveness. Use only as directed by your care provider.

-AMAZING 5MW LASER BEAM WILL LIGHT OBJECTS OVER 10 MILES AWAY AT NIGHT

-BOLD BEAM VISIBLE FOR MANY MORE MILES AND WILL AMAZE YOUR FRIENDS

Free shipping
on 1 or more items. \$1.00 per single item.

Useful for

- Pointing out stars and other night sky objects
- Pointing out birds, animals and other daytime objects
- Chasing pests and bacterial strains
- Playing with pets
- Pointing out details on the job (many other fun purposes!)

spot lights illuminating up to 30 different patterns changing every 8 seconds

call for more options!
606-278-2014

Ray Bontrager
9663 Hwy 200
Monticello KY 42633



FAMILY OWNED & OPERATED
Products Sourced & Made in USA
Wholesale mattress manufacturers
with select territories available.



Complete Line of Bedding

- Memory Foam
- Latex
- Specialty Foams
- Pocketed Coils
- 2-sided
- Pillow-Top
- Heavy-Duty Boxsprings
- Adjustable Bases with Massage

**Roll-Pack &
Direct Ship**
to your customer
Available on
Select Models

1770 N 500 W | Shipshewana, IN 46565 | phone 260.768.7875 | fax 260.7099

www.heartlandmattress.net

MIDWEST POWER TOOLS

SALES & SERVICE

GAS POWERED TOOLS

GAS HAMMERDRILL

MW230HD



Free 5 AH battery with 20v Dewalt tools while supplies last!

POST DRIVER SPECIAL



Redi Boss Post Driver

Great for building greenhouses, tee post and tent stakes.

GAS SAWZALL

MW230SZ



MITER SAW

IMPROVED DESIGN!

DWS 779 GN

12" Sliding Compound

- Gas Chop saw



GAS ROUTER

MW260RT



DEALERS WELCOME IN SOME AREAS

3837 Millers Mill Road, Oak Grove, KY 42262 • 270.885.8584

Phone Hours (central time): 7:15AM - 8:00AM, 10:00AM, 12:00PM, 2:00PM MONDAY THRU FRIDAY
Store Hours: Monday-Friday 6:30AM-6:00PM • Saturday 8:00AM-12:00PM OR BY APPOINTMENT



We ship UPS daily.

Quality workmanship since 1999

Mt Hope Planing Custom Millwork

S4S • Cut to Size Parts • T&G Table Top Materials

Paneling • Profiles • Shiplap

Planing • Ripping • Sanding • Resawing • Moulding

Circular Saw Cut Textures • Band Saw Cut Textures

Wire Brushing • Hand Distressing

Staining and Finishing Available

Specializing in Character/Rustic Lumber 4/4 - 8/4

Toll Free (888) 549-2524 Fax: (888) 400-6493 mhpsales@plainemails.com

7598 TR 652 | Millersburg, Ohio 44654

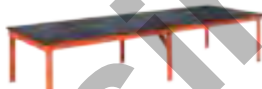


Are **YOUR** Tables Rotting? Sagging? Warping? Hard To Clean?

OUR Tables have Durable UV Protected Tops and Strong Fiberglass Frames!

No Rotting!
No Sagging!
No Warping!
Easy To Clean!

4 ft. x 12 ft. Table with 24"-30" Legs



Custom Sizes Available

6 ft. x 3 Tier Display Rack with Hanging Basket Rail



Durable Design



SUPERIOR GREENHOUSE TABLES

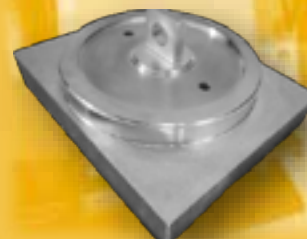
451 Street Road • Oxford, PA 19363
(610) 998-1686

Windy Knoll Machine LLC.

Machining Metal, Aluminum



Plastic parts



7786 Maurer Rd NW Sugar creek, OH 44681

Phone 330-407-6195 Fax 330-600-8492 wkmachine@sle.email

Boys in Business

ANNETTA NOLT



It was a really raw, windy day when I was scheduled to meet with the Burkholder boys. While I was grateful and appreciative of the opportunity to interview them, I confess on this particular day I was wishing I could just stay home by the fire and cook a big pot of chili. I even considered asking to do a phone interview, but I knew I would learn more by seeing. It wasn't long before I was engrossed in the many things happening on the Harlan and Elaine Burkholder farm in Kutztown, PA.

Eli, 14, and Andrew, 12, had lots of things to show us, and I followed them eagerly around the property. Our first stop was the Andrew's duck pasture.

"The darker ducks are Mallards, and the others are Khakis." Andrew explained. "I built this pasture for them because I had too many to keep in the barn with the chickens. I bought my first two ducklings from a farm in California through mail order. I don't use an incubator; I let the ducks hatch naturally. Some of them are good mothers, and others are less dedicated about sitting on their nests."

"This small duck," he pointed to one of the Khaki females, "lays the smallest eggs and has the smallest ducklings. I do have some trouble with the farm cats killing my ducklings and I'm really ready to get rid of the cat that just killed two whole nests full of babies. When ducklings begin to hatch, they stay in the nest for an hour or so till all the eggs are hatched, and then they start walking around. They're still pretty unsteady on their feet at

that point, but they can swim well right after they are born. I made this pond by using the Track hoe to dig...."

"Wait." I interrupted. "You did?"

He grinned. "Yes."

"Okay, go on."

"I dug the pond and lined it with this old Ag bag from my uncle. But it must have sprung a pretty bad leak; I just filled this up with water last night and it's practically empty now. I have to do something about that. I do the duck chores every morning. I give them fresh water to drink- they could drink the pond water, but ducks are messy creatures and get water very dirty. Even their drinking water is the color of mud by the end of the day. To feed them, I made this duck feeder."

I followed him to the barn where he showed me a nifty invention that saves carrying bags of heavy feed around the outside of the building. I noticed that he doesn't bother closing the gate to the duck pasture.

"No," he said. "If they have enough space, they're happy in here. I would feel perfectly safe leaving the gate open for as long as an hour at a time. The fence doesn't have to be high either; they won't fly over it unless they are heavily pressured, for example, if they were chased."

"What do you feed the ducks?" I wondered, supposing the homemade pond does not come stocked with small fish.

"I just give them regular chicken feed." he shrugged. "That





The Burkholder Brothers' Businesses

seems to work. The most ducks I had at one time was 54. I sold twelve of them to customers right off the farm, and a lot at a consignment sale. I recently sold some for \$10 each to Muslims for one of their religious holidays.”

“Do you sell duck eggs?” I asked.

“Maybe once in a while.” he said. “We do eat them sometimes. The eggs are larger than chicken eggs and have a darker yolk. But I like to keep the eggs to hatch more ducklings.”

“Are they pets?”

“Well, they don’t have names, and we ate one of them and it was very good.” Andrew smiled. “But I like to watch them. There’s one of them that is so funny in the water - he does complete somersaults. I do enjoy my ducks.”

“And where are your rabbits?” I asked Eli.

He took me to a small shed. “I’m in the process of switching to New Zealand Whites because they are a better meat rabbit, are a bit bigger, and so are worth a little bit more. So I’m kind of starting over and don’t have a lot of rabbits at the moment, but I can show you what I have here. This is one of my old females and these two are my males. As you can see, this is a young New Zealand White, and I just haven’t gotten rid of these two dark rabbits yet. I keep the males separate from the females this time of the year because I don’t want winter babies; I don’t have indoor

Boys In Business - Continued on Page 192



◀ The rabbit hutches are strategically placed where they can receive plenty of sunshine.

Photo Credit: Lucinda Brubaker

The new puppies call the haymow their home. ▶

Photo Credit: Lucinda Brubaker

hutches. Dietrich's Meats was giving me \$2.25 a pound. Rabbit meat is best when it still has that young flavor, and the meat market won't accept anything over a year old, so I like sell them around five months old."

"I haven't actually sold any to Dietrich's for a while. I have a customer from a nearby farmers' market that buys up everything I have." He leads the way to a fenced hillside.

"This is where I keep the rest. I planted crimson clover, tillage radishes, and rye grass in here. It was amazing how fast a couple of rabbits got that six-inch cover mowed down. I also feed them a mixture of rabbit pellets, cracked corn, and molasses. This is just easier on my budget than plain pellets. I have full responsibility for the rabbits; I buy them myself, buy their feed and take care of them, but then I also get all the profits."



⬆ The duck pond that was dug out by the young excavator.

Photo Credit: Lucinda Brubaker

⬅ Andrew's ducks seem to thrive in his large pasture.

Photo Credit: Lucinda Brubaker

I noticed the beginnings of a few tunnels. “Don’t they dig their way under the fence?”

“No, but you see they have a pretty good trail all around the edge. They do start to dig tunnels here and there. Over here one of them dug so deep before I discovered it that when I reached in the tunnel to pull it out, I could just barely reach it.” Eli uses cement blocks, stones, and his shovel to wreck the furry animals’ escape plans before they get too far.

“These used to be really tame.” he told me, catching a rabbit and handing it to his little brother Waylon to hold. “The people I got them from even let them run around in their house sometimes.” He picked up a smaller rabbit and held it beside another one. “You see this one has unusual, nearly curly fur, almost like hair.” He is hopeful that this unique animal’s offspring will be worth more to customers who purchase rabbits for pets or breeding.

Then we all trooped up to the haymow to see the family’s new puppies. It felt wonderful to get out of the wind. “They’re a Blue Heeler/Border Collie mix.” the boys told me. “We do plan to sell them, but they won’t be ready till after January 1st.” The cozy pile of puppies were just beginning to open their eyes and looked healthy and cute.

Across the lane, Eli showed me the corner of the shop that his dad lets him use. “I’m interested in small engines.” he told me. “Someone gave us a cheap garden tractor and I tried to fix that up. I think it lasted about one circle around the yard. I worked at it some more but never did get it running well. I put a new engine in this lawn & garden shredder, and I’m overhauling the engine on this walk-behind Gravely tractor for my uncle.”

“That’s not a rototiller?”

“No, but you could put a rototiller attachment on.” Eli said kindly.

“I don’t have any fancy tools.” he admitted, opening a drawer to show me.” What I have is things like incomplete socket sets and weird wrenches.”

“I see you have nice guns.” I mentioned, looking at the firearms on the wall.

He told me that he is still looking forward to shooting his first deer. “I’m allowed to hunt on our property. We have over a hundred acres with a creek and fourteen acres of swampland, so hopefully I can get one soon.”

In the other end of the shop is a small lathe that belongs to Andrew. “I got it from my great-uncle.” the younger brother said. “I mostly experiment with it, but I do make pens that I would be willing to sell.” Andrew has an assortment of turnings and pens on display. “No two are alike.” We admired the patterns and the different wood species. “This is cedar... this is ash...walnut...and Spanish cedar.” he explained, picking up different kinds to show us.

As I sat down to write what he was telling me, an unusually light-colored turning caught my eye. “What kind of wood is that one?”

Andrew was polite enough not to laugh at my ignorance. “That’s plastic.”

“Oh.”

Plainly there were many things I could learn from these ambitious brothers. Andrew was shouting instructions in my ear over the noise of the lathe as I happily attempted to carve a rounded edge into a rapidly spinning block of hardwood. It was almost suppertime and the wind was picking up, and I didn’t even notice.

To reach out to the Burkholders, write to 35 Koffee Lane, Kutztown PA 19530 or call 610-683-1124.

Annetta Nolt, freelance writer and adoptive parent of Demetrius, (10-26-09) Malachi, (2-7-12) and Haven, (9-23-16) lives in rural Pennsylvania, but finds her stories anywhere. To contact her, call 484-641-5211, or write to 313 Moselem Church Road, Kutztown PA 19530. If you are a young businessman and are interested in being featured in this column, reach out to her at above phone number or address to discuss scheduling your free interview.



▲ The lathe that produced the wooden pens.

Photo Credit: Lucinda Brubaker



SILVERCRAFT
YOUR DOOR TO HIGHER STANDARDS



Call us at
(574) 825-8757
today to find
a dealer near you!

Find us at:
11520 CR 18
Middlebury,
Indiana, 46540

Custom Built Aluminum Dutch & Sliding Doors

DUMPSTERS AND SNOWPLOWS



Self Dumping Hoppers Open End Dumping Hopper Quick-Attach Dumpsters



Forklift Mounted Scoop Dumper with Cutting Edge

Snow Plows for: Forklifts, Tractors and Skidsteers




717.355.2008

Well built products that meet a variety of customer needs and do their job well!

CALL TODAY FOR A FREE CATALOG

137 Meadow Creek Road, New Holland, PA 17557

Mid Ohio Sliding Door Components

Delrin Wheels with Ball Bearings Manufacturing Round Keyhole Track



— **WHOLESALE ONLY** —
FOR PRICING, WRITE TO:
7055 Twp. Rd. 82, Bellville, Ohio 44813

\$2.00 OFF
any MillerTech or Knight Head Light



Mention code
PCBE0121 to receive
discount



valtea
VARIETY

P. 330.331.2035
PO Box 584 | Sugar Creek OH 44681
Free shipping on all orders over \$35.00



Blue Ridge Silo, LLC
445 Hahnstown Road, Ephrata, PA 17522
Jason Martin, Proprietor

**Serving the
Mid-Atlantic Region**

Raising the standards
of the stave silo industry

Second Location
7479 Cedar Springs Road
Mifflintown, PA 17059
Phone: 717.733.0104
Fax: 717.733.0199

ROSS ENTERPRISES, LLC

ONE DAY CDL TRAINING



Come train and get your Class A or B CDL with us in just one day.

**We train and test people from all over the
United States. *You can come from any state.***

NICK: 573-682-0030

Email: RossEnterprises.MO@gmail.com
www.mocdltraining.com
25170 Bus Hwy 24
Paris, MO 65275
Across from CO-OP

Be flexible with our stabilizer and or axel shift

PTO FORECARTS

- Call for diesel options or send us your diesel
- More horsepower efficiency with our belt drive system

Dealers

Pennsylvania
Discbine Doctor 717-768-7542

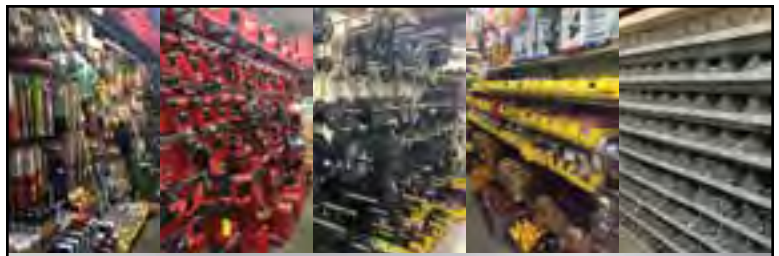
Ohio
Farmers Equipment ... 330-897-1106

New York
A&R Repair 518-993-4862

phone: 231-734-9745




STOLTZFUSS WELDING
 Manufacturing with purpose!



WEAVER

MACHINE & HARDWARE LLC

385 Reading Road, East Earl, PA 17519
 717-445-9927 • weavermachineandhardware.com

Hours: Monday - Wednesday 7AM - 5PM | Thursday - Friday 7AM - 6PM | Sat. 7AM - 11AM

We Ship 9 to 5, FedEx & UPS • **Request a Catalog!**



Large Selection of Milwaukee Tools
 Warranty Service Provider

Large Inventory of Steel in Stock

Belts • Idlers • Pulleys • Sprockets • Bearings • Drive Chains • Clutches • Oil Seals
 Tractor Supplies • Tools • Hardware • Band Saw Guide Rollers

Custom Welding & Repairs - Hydraulic Hose Repair - PTO Repair

MACHINE CAPABILITIES: CNC Milling - CNC Lathe Work

Fastener Sales

Stainless steel • Zinc • Galvanized

Cap Screws gr2-gr5-gr8	USS Flat Washers zinc
Carriage Bolts gr2-gr5	Metric 8.8 or 10.9
Plow Bolts plain or zinc	Wedge Anchors zinc or stainless
Hex Nuts gr2-gr5-gr8	Split Anchors zinc or galvanized
Flange Nuts serrated	Lags zinc or galvanized
Lock Nuts nylon-2 way - gr C	Durham MFG ... complete bolt bin line
SAE Flat Washers zinc	Coated Deck Screws

Wholesale and Retail — Bulk Inventory • Pallet orders are drop shipped free.
 Will quote special size bolt orders full pallets only • Minimum quantity apply.

Call us first to quote your order. Let our volume discounts work for you.

WEST RIDGE SUPPLY - 7378 Hwy G, Stanley, WI 54768 • Phone: 715-644-5998 Fax: 715-644-4998

For an extremely durable, high-tech liquid coating, there's no better partner to finish your products than Hentzen Coatings.



Our coatings are custom engineered by chemists and technical specialists who pursue solutions to corrosion, weatherability, aesthetics and durability. Hentzen is a single-source provider of high-tech liquid and powder coatings. Family owned since 1923, we are big enough to do most anything, yet small enough to care about you. No matter what you are working in or on, Hentzen can finish it. Hentzen.com



Contact us for more information
 Allen Cornelius, Technical Service Representative
 M: 330-275-0476 | acornelius@hentzen.com

Hentzen Coatings Inc., Corporate Headquarters, 6937 West Mill Road, Milwaukee, WI 53218-1225

Solar Powered Automatic 24 volt DC Washer
Ideal for off grid homes

- Operates on 24 Volt DC power.
- 3.3 cubic feet of space in drum.
- Bleach and fabric softener dispensers.
- Gentle power agitator reduces wear and tear.
- 3 water and temperature settings.
- 710 RPM spin speed removes more water to reduce drying time.
- 1-340 watt panel and 2 batteries provides approximately 12 loads without charging with sunshine.



NEW...
Washer can also be powered with cordless tool batteries 2-12AH can do 3-4 loads of laundry per charge.

Air Powered Automatic Washer
Operates entirely on air pressure

- Operates entirely on 45 - 60 lbs. air pressure, no other power source.
- 3.3 cubic feet of space in drum.
- Automatic cold rinse standard.
- Bleach and fabric softener dispensers.
- Rotary controls make it simple to set cycles.
- 3 water temperature settings.
- 710 RPM spin speed removes more water to reduce drying time.



Fisher Manufacturing • Narvon, PA • 717.768.0155
Call for a dealer in your area • Dealer inquiries welcome.

COUNTRY SIDE
Clocks

38 Parlett Road
Airville, PA 17302
717-378-4457

CALL
12:45PM TO 1:15PM
MONDAY thru FRIDAY
or leave a message.

Call or write and **mention code PCBE** for our FREE 32 page full color catalog of wall clocks.

Finally!!! A place where *You can get the clock of Your dreams!*

From this



213-340

To this



210

To this



611-132

See page 3 in our catalog for details!

Mention code
PCBE
and ask for
our catalog!

Serving our customers with respect and integrity...

Dogwood Ridge outdoors
4253-PCBE Woodcock Ln, Dayton, VA 22821
1-540-947-1636

...and we strive to respect others in the optics business. Please help us by not asking us to under-cut our friends.

Binoculars • Blind • Gun lights • Headlights • Microscopes • Rangefinders • Riflescopes • Solar Scopes • Spotting Scopes • Telescopes

Alpen • Bresser • Celestron • Coronado • Explore Scientific • Meade • Night Eyes Lights • Scope Buggy • Sky-Watcher • Vortex

The calendar is changing, a new year is beginning. And like all new beginnings it is a time to reflect on what you want in your life. Let this new year be a time when you set your goals and achieve what you perhaps only once dreamed of.

~Catherine Pulsifer

New Prices!
 1 pair \$49.95 ea.
 2 pairs \$44.95 ea.
 3 or more pairs
 \$39.95 ea.
 We need shoe sizes,
 men or women.



World's Best

MASSAGING INSOLES®

BY BESTSOLE INC.



Feet, Ankles, Knees, Hips, Back...HURT?
STOP YOUR PAIN NOW!

A natural approach to health.

Why are our Massaging Insoles superior to any other available products at any price? There is no other product like our MASSAGING INSOLES which incorporates the properties of pure Glycerin with the science of Reflexology to improve your general health. **ACCEPT NO IMITATIONS.** Many companies try to convince that the water, gel, magnets, orthotics, or sponge based products will give you the same results. *This is why we*

invite comparison. Bring ANY PRODUCT FROM ANY MANUFACTURER AT ANY PRICE and fairly "walk test" it against our MASSAGING INSOLES. We already know which you will choose within 100 steps.

How can we be so confident of our MASSAGING INSOLES product? Our MASSAGING INSOLES help correct and/or treat the problems thus minimizing pain! All our foot problems (and many other spinal column problems) are caused by the fact that we were designed to walk in bare feet on soft ground. "Civilization" has taught us to do exactly the opposite and continually walk on hard surfaces wearing improper footwear for long periods of time, allowing the

foot to lose its natural posture and conditioning. This causes the foot to "settle", which in turn adversely affects the alignment of the feet, legs, and entire spinal column.

The "Pump" effect is the beginning of your treatment. Our MASSAGING INSOLES are flexible and "pump" at the arch with every step. This constant "pumping" improves blood flow and stimulates circulation in the **foot and entire body.** Increased circulation helps stop burning

feet, leg cramps and foot swelling. The increased circulation also helps with gout and diabetes by dissolving the pockets of uric acid and crystals which have developed while the blood movement was slower.

Absorbs Shock. Our Massaging Insoles can dramatically reduce shock on the lower skeletal system. The PURE glycerin actually "floats the foot", therefore the shock is absorbed by the insole and not the ankles, knees and lower back

The Yoders are official dealers of the MASSAGING INSOLES and can be reached at (740) 887-2431 | 52702 Eagle Mill Road, Londonderry, OH 45647

BANDSAW BLADES

Wood-Mizer
SilverTIP
 CARBON BANDSAW BLADES

©2020 Wood-Mizer LLC

All Sizes Available!

TOP PERFORMING, economical blades for all primary & secondary wood processing. Welded to your lengths!
 We also offer expert sharpening services, plus...

Gang • Edger • Scragg • Trim • Split • Strob

....and just about any Custom Saws you need to keep you cutting longer...

for less. **Ask about FREE Shipping!**



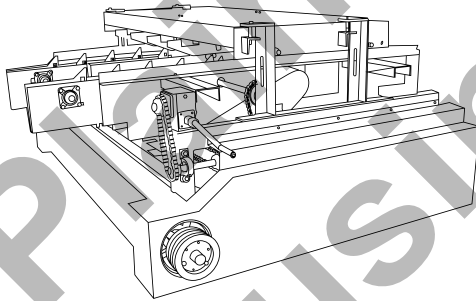
Call Marvin Miller for a quote

231-924-5953 (fax) 231-924-6166 / 11606 Brickyard Road • Holton, MI 49425

Wood-Mizer
blades

Heavy Duty Double Head Stringer Notcher

Lineshaft Ready



\$34,500

*"We can do more production with less labor with an Evergreen notcher than any other notcher we have used."
 - A Happy Customer*



Evergreen Sales & Service

Machining & Power Transmission

S1106 County D
 Cashton, WI 54619

- ◆ Up to 3000 stringers per hour.
- ◆ Easy to use handcrank Head Adjustment to save time.
- ◆ Capacity: 32" to 80" stringer length.
- ◆ 12 feet per minute feed rate.
- ◆ This unit is built from heavy wall steel to stand up in harsh conditions and last a long time.
- ◆ More stable and rigid for a vibration free unit.
- ◆ Premium quality indexable spiral heads.
- ◆ Premium quality bearings on all high speed shafts.
- ◆ Premium quality roller chain feed.
- ◆ Labor savings unit.
- ◆ Add value to your product.
- ◆ Shielded for your safety.
- ◆ Machine dimensions: L. 121" x W. 112" x H. 52"
- ◆ Machine weight: Approximately 4,800 lbs.
- ◆ 10 day free return policy.

Domestic Water / Heating Systems & Supplies



Oxygen Barrier
PERT Tubing &
Potable Water Tubing!



Navien, Sunrise,
& Viessmann
boilers available!



WS Wholesale
LLC

Dealer Inquiries
welcome!



Shipping same
or next-day!

11605 W 700 S • Millersburg, IN 46543 **(574) 536-4447** Call Wayne Eash

44 Years Experience

SILO DOORS

Plywood Cedar Poly

Also: Poured Concrete Silos
• Stave Silos • Bunker Silos
• Graetz Silo unloaders and parts
• Silo unloader replacement parts

Poly Bins
available

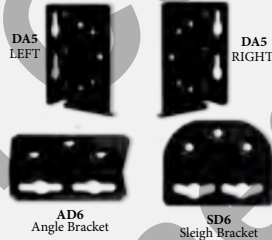
Agri-DOOR

717-949-2034
Jake Stoltzfus & Family

Member of
International Silo
Association

Now available 5 gallon and 30 gallon Basic H
C&A DESIGNS, LLC

Metal Bed Brackets
INTRODUCING THE NEW EZ BRACKETS
— Easy to Install —



Cephas Miller
5488 TR 401 | Millersburg, OH 44654
Phone: 330.893.7515 • Fax: 330.893.7012

New Holland After Market and
Used Parts for Manure Spreaders

You name it, we make it!

MOST PARTS IN
STOCK

- Beaters
- Paddles
- Top Beater Kit
- Tail Gate Kit
- Webs - all sizes
- Hydraulic Drive Kit
- Gear Boxes
- Beater Spline Insert
- Output Spline Shaft
- Gear Box Cover
- Front Belt Cover
- Splash Guard

WE SHIP PARTS

UPS - FREIGHT - USPS

ALSO MANURE SPREADERS FOR SALE - ALL SIZES
610-914-1248

NOLTS

KUTZTOWN, PA

Quality Aluminum Castings



DM Manufacturing, LLC

Dennis Miller, Manager
7088 Twp. Road 362 | Millersburg, OH 44654
330.674.0085

MYERS POULTRY

Quality Poultry Since 1988

(814) 539-7026
myerspoultry.com

FREE
Catalog



Offering 150 + Breeds

Cornish Broilers
Specialty Broilers
Layers Chicks
Rare Breed Turkeys
Goslings

Turkeys
Ducks
Game Birds
Bantams
Guineas

966 Ragers Hill Road
South Fork, PA 15956

LEID Diesel
Service

2952 W Carson City Road, Sheridan, MI 48884
Phone: 616-754-5871 Fax: (616) 754-8359

Wholesale and retail supplier for parts for stationary power units!

- New industrial grade radiators.
- New fan blades.
- New and rebuilt PTO clutches and clutch rebuild components.
- Controls and gauge panels available for most brands of mechanical and electronic engines.
- Engine rebuild kits for most major brand diesels.
- Bulk engine oil sales. Also low cost engine break-in-oil.
- Custom stationary power units and generator sets — built to your specifications.

Now an authorized distributor of King Oil! Call for pricing.
We ship UPS and truck freight!

3 Locations to Serve You,
267 Green Hill Road, Newville, PA 17241
717-776-7725
N12574 CTY HWY M, Thorp, WI 54771
715-669-3799

HOSS

2297 Yatesville Rd.
Penn Yan, NY 14527

OPTICS BY: Athlon Nikon,
Hawke, Alpen, Bresser, Zeiss,
GPO, Opticron, & Sig Sauer
➢ Binoculars, Spotters, Riflescopes,
Rangefinders & Night Vision
➢ Hawke 2-7x32 Rifle Scope \$89.99
➢ Birdsong Identifier, Tripods,
Adapters & Metal Detectors
Call for Closeouts & Specials

Questions? Call Ivan Martin
Phone/Fax: 315-536-8705

Farmway Welding

New Design

- Adjustable
- New Seat Design
- Swivel Option

call: 574.498.6147

fax: 574.498.6148

20097 Gumwood Rd. • Argos, IN 46501

ARE YOU STRUGGLING WITH

- Headaches
- Being Fluffy
- Stiff Joints
- No Energy
- Low Moods
- Foggy Mind
- Not Sleeping
- Hair Loss

YES I DID TOO!

YOU'RE THINKING ...

- But I tried it all!
- Works for you but not for me!
- I eat healthy!
- They all say it works!

I have tried a lot of different things and bought the products, took a couple rounds and there it sat! So saying my husband was a skeptic is an understatement! Do you blame him? I don't. I wasted so much money. However, when you feel different after you take the product, you actually take it!

I was able to reduce my medications and have less pain, and I sleep amazingly at night!

My side effects have been losing 30 pounds in the last year, no I don't diet ... I do love pizza! Another side affect is my hair growth has been crazy.

I just finished a 28 day detox and lost 13 pounds and 20 inches.

Are you ready to take your life back and give it the tools to work how GOD created it to work?

For more information call
Clara Helmuth or Rose Mullet
847-807-5710



Diapering made pampers FAST!

Mom, you will love it!

Give a gift of
diapers this
Christmas Season
that keeps on giving
back in diaper
savings the months
ahead!

- Adjustable washable diaper cover— multiple sizes in one cover! 0-3 month cover 6-14lb, **One Size cover 7-33lb**, XL Covers 33-50lb, Bedwetter Series available for 50-130lb.
- Easy to change! Simply tuck washable bamboo insert under the front and back flaps to secure and snap shut. No rubber pants. No diaper pins.
- Double leg bands on covers provide a double leak protection.
- Instant overnight diaper! Place two inserts in cover for more absorbency.



More prints and colors to choose from!

dōTERRA

Happy Mom's Diapering

Guiding with hope & health
Ask about participating in our
free Oil Study Program

460 Mt. Zion Rd.
Richfield PA 17086

Call today
717-669-5874

happymomsdiapers@gmail.com

Request a free
Happy Mom's
info packet!

Biodefense®

Many people are ill from the **Coronavirus** or other infections. **Biodefense®** is the product people are talking about that helps to strengthen the immune system against viruses and bacteria. This is the original immune booster you can order directly from Dr. Fierro - the researcher and developer of **Biodefense®**. *Now is the time to be proactive.*



These are Challenging Times!!

Fight or protect against viruses and bacteria with **Biodefense®**.

1 Bottle \$28.50 plus S&H
12 Bottles (1 case)..... save over \$100.00 \$240.00 plus S&H

Call Toll Free **877.434.2495**

Consultations Available
Dr. Arthur Fierro, DC, DACBN
is the Past President of the American Clinical Board of Nutrition

B&W Bandaging Supplies At Discount Prices

Conforming Gauze,
Tubular Bandages, Chair Pads,
4 X 4 Pads, Tape & More.

Contact Us For A
Free Catalog



Swiss Perfection LLC

Conforming Gauze

100 S Huntington St. PH: 574-457-4457
Syracuse, IN 46567

LOOK

Water Energizer
clusters, structures and
conditions water.
No electricity or maintenance.
Only \$895⁰⁰
Free Shipping.

Healthy Water Systems
717-672-1645
Lancaster, PA since 2002

Beware of your
thoughts;
they may become
words at any
minute.

Letters from Abroad

THREE YEARS ON THE ROAD: IMAGES AND EXPERIENCES FROM THE SERBIAN COUNTRYSIDE

Christopher Petrovich

Serbs love to talk with me about famous places in Serbia. For example, Kalemegdan Fortress in Belgrade, the Turkish hamam in the spa town of Soko Banja, or the unusual rock formations in Đavolja Varoš Nature Preserve—earthen towers with andesite caps, to be exact. I can carry informed discussions about all these locations. But villages are my passion: Čuklenik, Gadzin Han, Bancarevo, Gornji Matejevac, Sićevo, Ostrovica, Crni Vrh, Prekopčelica, Seljačka, Glogovac, Kosmovac, Veta, Mali Izvor, Borovac, and Donji Dušnik, to name a few.

I have been to so many Serbian villages that I can't possibly recount all the visits here. So, I'll focus on three daytrips I took. I daydreamed in Kosmovac about living completely disconnected from the world; chatted with an elderly couple about the astonishing beauty of the limestone cliffs on the eastern side of Suva Planina in Veta; and toured the remains of the ancient Roman city known as Justiniana Prima in Prekopčelica (if you can pronounce that).

Kosmovac is a sleepy village located in the next municipality, about 24 miles southeast of Niška Banja. According to the 2002 census, the population was 110 persons. But considering aging and the pace of outmigration, the population was probably closer to sixty souls when I visited. Why did Kosmovac attract my attention? Because it rests in the shadow of Suva Planina Mountain Range.

Suva Planina starts in Niška Banja, and heads southeast. At the end of Kosmovac, it abruptly turns northeast. As a result, Kosmovac is huddled in the bend of the range, practically underneath the huge limestone massif referred to as Trem—literally “porch” (elevation 5938 feet above sea level). I spent the late afternoon exploring Kosmovac. I had presumed that logging would be the primary occupation of locals. This presumption was verified when I encountered logging trucks that looked like they could run over a tank without damaging a shock absorber. Only a few spaces stood out to me as suitable for farming. But even those spaces were marginal for agricultural purposes.

Logging is an occupation I wouldn't mind. But Kosmovac is located too far from town and is too hilly to be appealing as a place to establish a Christian community. Even with the newly paved road, the elevation changes and curves would preclude regular trips to the city when the snow falls. I like Kosmovac because it's the type of place where you daydream about living in blissful isolation. But reality came home quickly. The rough manners of the locals popped my idealistic bubble an hour into the visit.



On the monastery grounds in Veta, looking up at Suva Planina's limestone massif.

Christopher Petrovich

Veta is another mountain village in the municipality of Bela Palanka. The village encompasses 11.47 square miles (7341 acres), most of which is forested. The village reached its peak in 1953, when the population was 988 souls. As of 2002, the population was only 134 (13.5% of what it was a half-century earlier) and has certainly continued its rapid decline down to the present day because in 2002 the average age of males was 58.9 years and females 63.7 years. Even if there are still 100 persons living in the village that means their share could be more than 73 acres per person. But the forestry department owns 748 acres at the top of the mountain, a portion of the village was taken by the government to build the new highway to Bulgaria, and the right to the largest percentage falls to the descendants of persons who died (or moved out of) the village since the 1950s. Therefore, in practice the village is populated by elderly people who only own a small share of the land.

It was a brisk morning when I caught the 5am bus to Ostrovica, a rock-studded village in the Sićevačka Klišura Park. From the village store in Ostrovica, I walked across abandoned fields until I reached the highway that was under construction near Kunovica and followed it until Ravni Do, a distance of about 4 miles. This was no ordinary walk as the construction site was partially fenced off, and where it wasn't fenced off it was guarded by German shepherd dogs. From Ravni Do, I continued in the direction of Veta which landed me on the other side of Bancarevo, an additional three miles away. But this wasn't an easy jaunt either because they were blasting a tunnel and this forced me to make a sizable loop around the worksite. This detour didn't turn out so bad because it took me through a pleasant grove of evergreen trees, and featured a lovely view of Suva Planina in the distance.

When I reached where a car would turn to ascend the hill toward Veta, I stopped at the first house on the right side to check that I was on the correct road. The elderly couple not only confirmed the path, they also invited me to be their guest. I sat down on a wooden bench outside their modest house. It was a very strange situation because here I was an odd American from an Anabaptist community sitting down with an elderly couple in a remote Serbian village. What could we possibly have in common? The simple answer is our humanity. Why did they invite me to be their guest? I can't say for sure. Perhaps it was the novelty of our paths crossing; perhaps it was out of tender-hearted generosity. Their calloused hands and wrinkled faces spoke of many years of hard labor. I sat to listen and observe.

Family and friends have asked if I am witnessing to people in Serbia. I grew up in a Baptist church, and attended theology lectures in a building named after the most well-known American evangelist (Billy Graham), so I know exactly what they are asking.



Looking across the countryside from Justiniana Prima.

Christopher Petrovich

Letters from Abroad - Continued from Page 202

Witness is a biblical term. For example, “ye shall be witnesses unto me both in Jerusalem, and in all Judaea, and in Samaria, and unto the uttermost part of the earth.” (Acts 1:8) Witnessing was a crucial aspect of the life of the early church. Having considered their Lord more valuable than their earthly condition, by the middle of the fourth century untold numbers had become witnesses with their lives. Although we might not agree with how the term “witness” is used in popular American parlance, I don’t think we should toss it either. It’s a great, and very biblical, word. I think we should redeem it.

Witnessing is telling others of blessed things that we have seen. Reminding this elderly couple of the beauty of the mountain and the way it testifies to the wisdom and strength of the Lord seems like a natural starting point. But it isn’t limited to words. And I think we shortchange the term if we consider witnessing something we organize or plan. Christian witness is something that flows as naturally from our lips as a cool mountain stream from its sources in the hills. If people are receptive to the testimony of Jesus Christ, they will seek us out. If they seek us out, then it is our solemn duty to teach them.

After thanking the elderly couple for their hospitality, I headed up the hill and through the decaying village whose only continuing grace seems to be the nature that adorns it. On the right-hand side of the road, I spotted a long-abandoned homestead that was constructed in the medieval order with a spacious circular courtyard, a hand-dug well positioned in the center of it, and the house and farm buildings completely enclosing the courtyard. I like the design very much. Too bad the family abandoned it.

Veta is known for its monastery. Yes, I peeked inside the monastery. But Christ is risen, so there is nothing special to see in that building. From the monastery, there is a lovely view of the limestone cliffs of Suva Planina. I hiked across the mountain until I reached Gorna Studena, and took the bus back to Niš. It was a long but very pleasant day on my feet.

Prekopčelica is difficult to pronounce, even for me. And hardly anyone beyond Leskovac—the nearest south Serbian



town—has heard of the village. But Prekopčelica is a noteworthy place because it is the site of Justiniana Prima (known in Serbian as Saričin Grad), a Roman town built at the behest of Emperor Justinian I (482-565).

Throughout his lengthy reign (527-565), Justinian's primary goal was the renovation of the Roman Empire, in Latin *renovatio imperii*. Justiniana Prima is an example of this ambition. The city combined classical Greek and Roman elements with Christian components: *thermae*, a forum, streets with colonnades, and numerous churches. The city was built on an entirely new foundation, featured many



Corn sprouting in a garden plot in Kosmovac.

Christopher Petrovich



Rare space for farming, near the entrance to Kosmovac.

Christopher Petrovich

fountains and shops and marketplaces, and was blessed with an aqueduct that supplied the city with running water. Justinian lavished the project with immense grandeur because he considered it an appropriate way to honor his nearby birthplace.

Justiniana Prima is remarkable because it was fabulously built by the Romans in 535 but destroyed by raiding Avars by 615 and abandoned by the people. This unbelievable turn of events reminds me of one of Jeremiah's prophecies to Judah and Jerusalem: "Your towns will lie in ruins without inhabitant." (4:7)

Justiniana Prima made an indelible mark on my imagination because, as the late afternoon sun shone across the land, I was astonished that civilizations rub shoulders but fail to learn from each other. Standing inside the massive walls of Justiniana Prima, we see the remains of an extravagant earthly kingdom that achieved stunning economic and architectural success for their time. The fields which lie just beyond the ancient walls are chopped into a plethora of uneven pieces with many patches having been abandoned to grow up in thorns and briars. This is a clear reproach to the Slavic government which ruled the land and the socialist system which drained the countryside of the creativity of locals, pushed the young people with their youthful zeal into static industrial jobs in bland factories, and tried to squeeze as many people as possible inside dull apartment buildings parked in highly urbanized spaces with pre-planned sources of "relaxation" and "entertainment." And yet, when we look across the countryside, the beauty of God's creation shines through. Serbia is far from a boring place.

END

WATER ... It's essential to your health and a better you!



5 stage
R.O.
Starting
at
\$250

Try healthier water with our 8 stage RO



3939 COUNTY RD 435
MILLERSBURG, OH 44654

330.893.3785

R.O.s

Efficient Charging

With The Lion and The Cub



Shown with optional USB charging port

SOLAR KITS AVAILABLE

THE LION:

- Eliminates the inverter
- Uses up to 20% Less Energy than an inverter with AC Chargers
- Can power as many cubs as you like.
- Protects your 12 Volt Battery by Shutting down at 11.7 Volts
- 24 Volt and Solar-Direct options available

Approximate Charging Time # of 5 Amp Batteries	½ hr.	1hr	1½ hrs.
	1	2	3



Circuits
Alive!

779 Rolling Acres,
Campbellsville, KY 42718



Call John at 270-465-0821 / fax: 270-465-0154

Hydraulic Hose Solutions

Are you looking for High Quality Hydraulic Hose Solutions?
Discover the powerful advantages of Polyhose Products

We have a huge inventory of SAE, British, & Metric Hose Couplings



We welcome you to call us, to learn more about this great Product, and our Crimper Program.



Right Products. Right People. Right Now

717-656-0525

Telescopic Cylinders



Akaliko digs deep for the customer & guarantees a performance that is unmatched by competitors.

Heavier wall thickness than any other cylinder.

- A new generation of cylinders with a thicker wall & stronger lifting capacity
- Stronger design with working pressures of 3080 PSI
- Superior chrome-plating technology on all stages improves corrosion resistance & stability throughout the cylinder's life cycle
- High-end gantry-type linear electroplating protects from corrosion & reinforces the cylinder tubing to ensure the highest performance possible
- World renowned seal brands such as Hallite®, Parker®, & NOK® ensures superior sealing performance
- High-quality alloy seamless steel tube materials with excellent mechanical properties
- Improved sealing structure to ensure no leakage under high pressure & harsh working conditions
- Easy-to-maintain without need for special tools
- High-quality cylinders suitable for all lines of distribution as well as major OEMs



610-593-8100
1904 Mine Rd, Paradise PA 17562

Wholesale Inquiries Welcome

WE HAVE YOUR TRACK

and undercarriage parts for **OVER 6,000** Models of Equipment

KUBOTA



CAT



**MOST BRANDS
IN STOCK
GUARANTEED
TO FIT**

JOHN DEERE



BOB CAT



ROLLERS • SPROCKETS • IDLERS
Steel & rubber over the tire tracks also available.



DJ'S GENERAL REPAIR LLC
2407 Pearsons Corner Road, Dover, DE 19904
302.423.5690
Leave message if no answer

**ONLY 70 MILES FROM
LANCASTER COUNTY
DELIVERY AVAILABLE**

Doughty Valley Enterprise LLC

It makes cents to buy a DVE Crimper if you feed horses!





Available In:
Gas Motors
Electric Motors
Wall Mount

1 year warranty on all crimpers.

Good reasons to own a DVE Crimper

Hardened adjustable rolls from 1/4 to 10 thousands
These units are set that you put one scoop of oats in you get 2 scoops out
Your horses will get the full value of the feed you are giving him
No more finding full grains of feed where he is getting no or little value
We recommend crimping once a day then it is fresh and you get the full benefit

**UP TO 50% SAVINGS
ON YOUR FEED BILL!**

Dealer List

<p>Buckeye Roller Mills ph 330-359-0340</p> <p>Shipshe Farm Supply ph 260-768-7271</p> <p>Cottage Craft Works ph 281-384-6411 fax 281-391-4387</p> <p>North Country Harness ph 207-757-7053</p> <p>Elite Nutrition ph 812-687-7498</p> <p>Locust Creek Ent ph 217-234-2208</p>	<p>Walter Hilty ph 260-227-1177</p> <p>Big Sky Farm & Home ph 406-374-2287</p> <p>Yoder Equipment ph 641-664-2797</p> <p>Millcreek Equipment ph 740-622-1109</p> <p>Pioneer General Store ph 989-826-3580</p> <p>Swartz Metal Roofing ph 814-367-7433</p>	<p>Menno Yoder 4900 Rhea Branch Rd Ethridge TN 38456</p> <p>Ackerman's Equipment ph 330-674-0495</p> <p>RRR's Equine Products LLC ph 717-875-3982</p> <p>Henry Hertzler ph 812-687-7498</p> <p>Maplebrook Tack ph 440-632-0895</p> <p>James Steury ph 260-710-1342</p>
--	---	--

4994 SR 557 | Millersburg Ohio 44654 | 330-893-4160

Stock and Custom

HARDWOOD INTERIOR PANEL DOORS



WHOLESALE DISTRIBUTOR OF WOOD PANEL DOORS

SLIDING BARN DOOR

Hardware and accessories



Large Inventory in Stock!



Lincoln LLC
888.427.0462
6822 E. Lincoln Way, Wooster, OH 44691
Fax: 330.804.3333

Call or
write for
pricing



Perkins Diesel

NEW & USED DIESELS

DIESEL REBUILDING



Diesel Air Compressor
Units for Home Owners
Industrial Power Units

Battery Packs | Inverters | Solar Panels
Air Compressors | Clutches | Belts | Batteries
Brad Penn Oils | 12V & 24V Alternators
Reman Diesels in Stock



125 Leacock Rd. • Gordonville, PA 17529

717.355.2606

Owner: Leroy Smucker



Bender's
2-CU
Safety Flag

NEW & IMPROVED! **\$73¹⁷**

Each strobe is powered via optional sources of either: 4 'C' batteries
A standard 12 volt battery • "The Buggy Buddy" • 4 'AA' batteries
Bender's 2-CU Safety Flag is designed for low profile slow moving
vehicles such as pony carts, wagons, scooters and bicycles.

BENDER'S BUGGY SHOP • Robert R. Bender, Sr.
5524 Barryville Rd. • Nashville, MI 49073 | 517-852-0671

PROTECT YOUR LEGS
with high quality farrier's aprons

Tell our dealers you saw their name in PCBE

Ask for **Bowman Farrier's Aprons** at one of our dealers.

On the ground,
knocked out of breath.
Pants in frazzles –
Oh what a mess!
(hadn't worn his apron)



- double thickness Cordura®
- leather knee patches
- knife pocket on each side
- removable magnet on left leg
- side release buckles for convenient operation
- break away snap/hook snap combo on the leg straps for your safety

For Wholesale Price contacts...
Bowman's Harness Shop LLC
54271 CR 43, Middlebury, IN 46540
(574) 825-9569 ext 3

Creative Custom Builders LLC (641) 364-2140
1255 Durham Avenue, Alta Vista, IA 50603

Diamond Harness & Sales LLC (574) 773-5454
29902 CR 56, Nappanee, IN 46550

Hersberger Horseshoeing Supply (440) 834-9125
16729 Jug Road, Burton, OH 44021

Kauffman Farrier Supplies
S. 1309 Mast Road, Casshton, WI 54619

Kurtz's Horseshoeing
29353 St. Hwy NN, Jamesport, MO 64648

Mast Horseshoeing and Supplies (574) 825-9566 ext 3
10376 C.R. 10, Middlebury, IN 46540

Master Farrier Supply (218) 924-4326
13152 430th St. Bertha, MN 56437 (8:00-8:30 AM CTZ M-F)

Mountain Hardware (931) 946-2267
239 Army Camp Rd., Spencer, TN 38585

Pine Ridge Repair (260) 463-2461 ext 1
3460 W US 20, LaGrange, IN 46761

Plank's Harness Shop (217) 543-3135
150 CR 000 N, Arthur, IL 61911

Schleichbach Carriage (814) 247-2398 ext 1
689 Deer Drive, Punxsutawney, PA 15767

Schmidt Mfr.
2507 N. Leval Batts Rd., Salem, IN 47167

Schwartz Farrier Supply LLC (574) 642-1250
2194 U.S. Hwy 27, Berne, IN 46711



Skid Steer Cylinders

- New replacement
- Seal Kits
- Repair Parts
- Manufacturing

Ask about our
"first time cylinder"
discount!

(240) 707-8239 **Call Us!!!**

Fairview Metalworks 13911 Ditto Rd Mercersburg, PA 17236

Indoor Rebounders & Trampolines

Receive the benefits of rebounding
exercise. 40 inch diameter frame with
springs especially designed to produce
a soft springy bounce to give the
user the ultimate benefit. Has a very
durable spring cover.
Legs fold in for storage.
All parts have a lifetime warranty.
Stabilizing bar available. \$89.00

\$310.00 each
Includes Free Shipping
Ohio residents add 7% Sales Tax.



BUCKEYE BLANKET
4285 TR 628, Millersburg, OH 44654
phone: 330-674-0879

Steinsammler



20th Anniversary

Grapple's for all size machines – Walk-behind Skid Steer's, Compact Tractors, Skid Steers, Telehandler's, Large Wheel Loaders

BURKHOLDER EQUIPMENT LLC **Need it Customized! Just Call**
717-532-7337
107 Hammond Rd. Shippensburg, PA 17257 | Fax: 717-477-9010
BurkholderEquipment@ibifax.com

DEALERSHIP'S AVAILABLE IN SELECT AREAS

WIDE-CUT

BANDMILLS SLAB SURFACERS

Available in
70" & 96"

Turn those
huge logs into
PROFIT!



TRU CUT
Coblentz FABRICATION

- All-around heavy-duty mill construction
- Chrome cylinder rods w/ wiper seals & bronze bushings for smooth up & down maintenance-free head movement
- High-quality stress relieved machined and balanced bandwheels with heavy-duty bearing hub system
- Hardened casters and guide wheels

2909 Ky Hwy 3246, Crab Orchard, KY 40419
Call 606-355-2894

Call & Leave Message Today to Receive Your Brochure on Our Entire Product Line!



EVERGREEN AG PARTS



CARLISLE, PA 717-960-9600

Authorized Distributor for Tigerlights & Federal Power Products.
Serving the Northeast. Dealer inquiries welcome!!

Federal Power Products



Reliance Kits also available

Reman Longblock

Engines for: JD, Case, Cummins,
International, Ford, and other makes.



Plug&Play Led Tigerlights



Lifetime Warranty!

JD Hydraulic Pumps



Sales@Evergreenagparts.com
www.Evergreenagparts.com

MEN'S STYLE



TIMEOUT
Also comes in WWW

WOMEN'S STYLES



BOUNCE



SIESTA



WALK EASY



SAS SHOES
ARE



No Coupon
Needed For
Savings

INSOLES AVAILABLE

WE HAVE
Annie HIGH
AND
Annie LO
SHOES

WOMEN'S STYLES



LIBERTY
Also comes in WWW
ALL PLAIN - no chicken scratches.



TOUR
Also comes in WWW



ALPINE



TAKE TIME



FREE TIME
Also comes in WWW

Write us to find out how you can wear a pair of SAS for under \$90.

-ASK FOR A COLOR SHOE CATALOG-

TRAIL LANE SALES

57005 Trail Lane, Loganville, Wisconsin 53943

MECHANICAL LOG SPLITTERS

Proven Rack & Pinion Design

- Standard with 24" stroke
- Now available with 34" stroke



\$2,675⁰⁰
plus shipping

MECHANICAL POST POUNDER

- No Hydraulics
- Gear Powered Ram
- 4-Way Tilt
- 9HP Honda Engine
- Brakes



Now also available with
pounder on side of cart.

RETAIL and WHOLESALE

Write for dealer pricing and delivery options.

For more information or brochure write:

FLACK HILL MACHINE

7671 SR 514 • Big Prairie, OH 44611

NOW AVAILABLE



DEWALT

Makita

We now have copiers, cash registers, typewriters, and typewriters with memory.

Available in electric, 12 volt, and your choice of DeWalt, Makita, or Milwaukee cordless battery.

Contact us to order or with questions.

VENTURE PRODUCTS

8228 E Moreland Road, Fredericksburg, OH 44627

330-698-1061



Milwaukee



A Better Way To Feed Round Bales!

Self Propelled Round Bale Unroller Cart

FREE BROCHURE!

1.800.436.5623

L.H. **RISSLER**
- TMR MIXERS SINCE 1981



\$135⁰⁰
Each
PA residents add 6% Sales Tax.

\$24⁹⁵ Shipping per
Cultivators
West of Mississippi River
including WI and IL
\$34⁹⁵ Shipping per
Cultivators

Easy Push Garden Cultivators

16" Wire Spoke Wheel

Horse Hitch Optional
\$13⁹⁵

Row Marker Optional
\$13⁹⁵

Cultivator Features

- Hardwood Handles
- Solid Rubber Wheels with Ball Bearings
- Heavy Duty Tines are Heat Treated and Hardened for Long Wear
- Powder Coated Frame
- 12" Wide
- Built Very Sturdy
- Very Easy to Push

Dealer Inquiries
Welcome
Call or Write for Prices

PEACHEY'S Sharpening and Sales

2437 E. Valley Road | Loganton, PA 17747 | Phone: 570.725.2387
Leave Message or try calling 8:00 to 8:15AM Mon. thru Fri.

HEARTLAND

SALES AND MACHINE

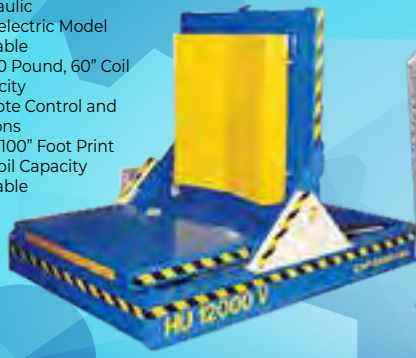
Your #1 Roll Forming Support
Equipment Source



FEATURES

- 5 HP Electric Over Hydraulic
- Non-electric Model Available
- 12,000 Pound, 60" Coil Capacity
- Remote Control and Buttons
- 64" x 100" Foot Print
- 72" Coil Capacity Available

HYDRAULIC COIL TIPPER



TRIM WRAPPER



FEATURES

- 20" Wide Capacity
- 10" Wrap Width
- 1 Hp. Variable Speed
- 120 PSI Air for Clamps
- Non-Electric Model Available
- Optional 10' In-feed/Out-feed Conveyor
- Fast Wrap Speed's
- Optional Automatic Air Clamp



- POWER PANEL WRAPPERS
- POWER TRIM WRAPPERS
- AG PANEL POWER SHEARS
- COIL TIPPERS
- CUSTOM PRODUCTS

Heartland Sales & Machine, LLC
5176 E. State Road 110
Rochester, IN 46975
574.223.6931

Stay Energized Even When the Grid is Down. Back up your Solar System with a Kohler Standby Generator.



KOHLER
IN POWER. SINCE 1920.



SALES ★ SERVICE ★ REPAIR
3918 E. Newport Road ★ Gordonville, Pa
717-768-7669

- ★ Generators & Welders
- ★ Lawn & Garden Equipment
- ★ Large Parts Inventory
- ★ 4 Cycle Engines
- ★ Farm Equipment Engines
- ★ Professional Road Service

Hey Parents!

How is your child doing in school?

Does your child...

- Get frustrated and struggle with getting their lessons done?
- Work really hard and still make bad grades?
- Get really hyper and have problems with focus?
- Have low self-esteem or problems getting along with other children?

It doesn't have to be this way!
Try the dynamic duo

Brain Vitality....\$58.00

Body Shield.....\$47.00

Please include Birthday and \$12.00 Shipping

(please include 7% tax)

Also great for teachers, ministers, foremen, and busy mothers!

ALSO ASK ABOUT THE HEALTHY COFFEE

Call today for **FREE** information or to order:

Marvin & Mattie Marner
7688 N 1100 E, Loogootee, IN 47553
812-636-0113



HEAT YOUR HOME...

Proven performance, reliability and savings.



Freestanding, easy-to-operate WoodMaster furnaces work with most existing heat systems, including hot water, forced air, hydronic heat, radiant baseboard, existing water-to-water and in-floor. A WoodMaster furnace serves as a primary heat source or in conjunction with existing systems to warm homes of all sizes.

The WoodMaster 4400 heavy duty furnace is double-plumbed to heat larger homes or home-garage combinations. It offers a larger firebox, larger fuel door and higher Btu output.

Fire Box	38" x 44"	Total Water Capacity.....	117 gallons
Door Size	24" x 24"	Heating Area	5,000 sq. ft.
Thickness	1/4" Fire Drum & Water Jacket	Heating Rate	125,000 btu/hr on a 12 hr burn
Draft Control	Fan	Limited Warranty	10 years
Overall Size	52" x 59" x 81"	Shipping Weight	1,809 lbs.

NASH ROAD PUMP & PLUMBING
16649 Nash Road, Middlefield OH 44062 • 440-548-2119

**New Dutch Maid
Wringer Washer**



— Now Available —

- Tub skirting and legs made of a poly material (will not rust)
- All parts interchangeable with the Maytag Model E Wringer Washer

Please ask your local Magtag Dealer for details.

C&M Maytag
506 Hensel Road, Kinzers, PA 17535
717.442.9781 – 8:00am - 8:30am, Monday - Friday

OUR SERVICES

Rebuilding

- pumps
- injectors
- turbos
- electronic injectors



We Ship UPS Daily

DIESEL PICKUP DRIVE IN SERVICE

DIESEL SYSTEMS

Sales & Service LLC
9669 Mountain Brook Road • St. Thomas, PA 17252
717.369.4343
Over 50 Years Experience

**COLD FORGING,
METAL FORMING,
STAMPING, ETC.**

- Production Press Work
- Stamping and Bending Dies
- Custom Threading

**Wholesale Inquiries
WELCOME**



Stainless Steel or Steel
3/8 & 7/16
T-Rod Links



Coat Hooks

**Lindenhof
Blacksmith Shop**

Manufacturers of Axle Clips & Clip Bars

202 Parkview Heights Road
Ephrata, PA 17522

Andrew Stauffer

Need More Space?

Call For All Your Storage Solutions!

Pallet Racking

- New and Used
- Different Sizes Available
- Custom Heights
- Choice of Decking



New Cantilever Racks

- Heavy Duty 2625 lb. per 4' Arm
- Light Duty 1000 lb. per 4' Arm



Rivet Shelving

- 225 lbs. per shelf
- 48"W x 20"D x 84"H



Ask About
Custom Sizing

**Yoder's Produce
INC**



5999 S Apple Creek Rd Fredericksburg OH 44627
P. 330-695-5900

Helping People Help Themselves



Salt Microfinance Solutions - a program of Christian Aid Ministries



WHAT IS OPPORTUNITY? - Edward Martin

Have you ever seen a photo of a healthy young man from Haiti or Africa sitting in front of his house? It is the middle of a sunny day, yet he seems to be carelessly sitting there watching the world go by. He appears to be completely unmotivated and uninspired.

If you are like me, you grew up in a home where a healthy work ethic was taught from a young age. Seeing such a photo causes indignation to rise from within. You will likely be asking, "Why is a healthy young man sitting around doing nothing in the middle of the day?" Or maybe your thoughts are a bit more blunt, like mine used to be. "If these healthy men would get to work and provide for their families, we wouldn't need all these missions to send endless support overseas." Do you identify with these thoughts? If so, I would like to take you on a journey I have taken.

In the past years I started asking myself several questions. "What is opportunity? How does it look? How do I know when a good opportunity is coming my way?"

Or going a bit deeper, "Why do I do the things I am doing? Why as a young man did I buy my own business? Why did you and I decide to become Christians? What motivates us to take over the home farm? Why do we decide to find a wife and raise a godly family?"

We do many of the things we do because we are following the footsteps of those gone before us. Most of the people we know expect to succeed. We live in a society where financial success abounds. Our parents, grandparents, aunts, and uncles also set out to succeed spiritually. They intended to grow into mature Christians. Our worldview is shaped by what we observe in the lives of those around us. We have learned from others to identify and take opportunity as it comes along.

But what if you never saw anyone succeed? What if your grandfather was as poor as on the day he started out? What if every

grandfather you've ever known did not have the opportunity to succeed? What if a vibrant Christian life was unheard of in your worldview? If we realized that many people around us would end up in moral decay, we would not be inspired to live pure lives. If most farming ventures around us would end in perpetual failure, we would not be thrilled to start farming on our own.

This brings us back to the young man casually sitting under the shade tree by his hut. He has no hope to move beyond his current state. He has likely never seen real success. It is not that he doesn't desire success, but he simply doesn't know what opportunity is. His worldview is limited to what he has observed in the lives of those around him.

The purpose of the SALT program is to offer hope and opportunity to those in impoverished communities whose lives seem hopeless. SALT savings groups meet weekly, with each member bringing their savings to store safely in a lockbox. Many members are astonished as their savings corporately accumulate over time. Where did all their money come from? They had no idea what they could save over time. For the first time ever they see hope, hope for a better future on their own.

SALT Agri-Plus works with farmers in developing countries, teaching them how to improve their farming practices. It is not unusual for farmers to ask, "What are you going to give us?" at the initial introduction meeting. After we have walked alongside them for several years, they now ask us, "What else can you teach us?" They are starting to see what opportunity looks like.

Thank you for joining us in walking with SALT members and farmers to provide them with the gift of hope and opportunity. As they learn to follow Jesus in everyday life and better provide for their own, they have a reason to get up from their resting places by the door of their houses.

GOD IS IN THE DETAILS

My name is Madame Pason Jean-Baptiste, and I live in Cap Rouge, Haiti. I am married and have 13 children: six girls and seven boys.

I tried many things to help provide for our needs, but nothing seemed to pay off. I worked hard doing a lot of little things and stooping to the most menial things. I could never establish a successful business. My businesses always lost money.

Then I learned about the SALT savings group in my area. At

the SALT savings group meetings, I got good advice on how to prepare a business and how to save money.

I really like the lesson in the SALT manual about how Marie started her business with just a little bread and later had quite a large business. This story motivated me. It also shows us that if God is in something, He helps us in every little detail. This led me to take a loan out of the group savings to start a small store next to my house.



Questions and Answers

with Gary Miller

Question:

Jesus told the woman at the well, “*God is a Spirit: and they that worship him must worship him in spirit and in truth.*” What does it mean to worship God in spirit and in truth?

Answer:

The woman at the well had asked Jesus about the correct place to worship, and He responded by telling her that location was no longer a primary issue. True worshipers worship God “*in spirit and in truth*” (John 4:24). Jesus was implying that in the kingdom He was setting up, location would no longer be a focus. The Holy Spirit would be with all believers, no matter where they were.

Humans are incurably religious and wired to worship. Every human on the globe is worshipping something. It is imperative that we frequently analyze both what and how we worship. The word worship is derived from the old English word *weorpscipe*, or *worth-ship*. This word means to venerate or give worth to something. So before proceeding further it is only fair to ask several questions. What do you really value? What would your neighbors say your life gives worth to? Worship isn’t just an activity like praying or singing. Worship encompasses every part of our lives. It includes times when we focus on God and attempt to reverence Him but is not limited to those. So let’s go back to the words of Jesus.

Worshipping in spirit

It is easy for times we call “worship” to become mechanical. While form is essential, it is not the essence of worship. And while liturgy can enhance our worship experience, true worship of God must come from within. It must flow from a heart that is motivated, inspired, and internally connected with God. Our times of collective worship should never be just an outward show, but must come from an inner desire to thank and praise the One who has given us all things. It must be driven by a genuine love for God and gratitude for who He is and all He has done.

Worshipping in truth

If worship is to be accepted by God, it must be based in reality. There seem to be few things God hates like hypocrisy. Jesus’ harshest words while He was here were reserved for those whose outward lives didn’t correspond with their daily lives. I am capable of bowing my knees in prayer while simultaneously

harboring evil thoughts toward my brother. I can outwardly show love for God while internally valuing wealth, position, and status within my community. But if I am going to worship God in truth, my outward display of spiritual piety must agree with my inward thoughts, motives, and values. Today, God still seeks genuine followers willing to worship Him in spirit and in truth.

We would like to know your questions for future issues. To submit a question, write to: Gary Miller % PCBE PO Box 520, Millersburg, PA 17061, fax (717) 427-1600 or email editor@plaincommunities.com. We reserve the right to use or omit any submitted question in future columns. Answers given in this column do not necessarily reflect CAM’s position on the topic.

*To receive CAM’s free quarterly **SALT Microfinance Solutions** newsletter, contact us at this address or phone number: Christian Aid Ministries | P.O. Box 360, Berlin, OH 44610 | (330) 893-2428*

Would you like to support SALT Microfinance Solutions?

If you wish to help provide sustainable solutions for those living in poverty, use this response coupon to make a contribution.

ONE-TIME DONATION

SALT Microfinance Solutions (ML):

Helps people in material poverty provide for their families through microloans, savings groups, vocational training, agricultural programs, and Christ-centered teaching.

- | | | | |
|-----------------------------------|-----------------------------------|--------------------------------------|----------------------------------|
| <input type="checkbox"/> \$25 | <input type="checkbox"/> \$50 | <input type="checkbox"/> \$100 | <input type="checkbox"/> \$250 |
| <input type="checkbox"/> \$500 | <input type="checkbox"/> \$1,000 | <input type="checkbox"/> \$2,500 | <input type="checkbox"/> \$5,000 |
| <input type="checkbox"/> \$10,000 | <input type="checkbox"/> \$25,000 | <input type="checkbox"/> Other _____ | |

- Check here if you DO NOT wish to have a receipt.
 Check here if you wish to have only a year-end statement.
 A receipt will be sent unless otherwise noted.

Ways to donate:

- Make check payable to Christian Aid Ministries and mail to P.O. Box 360, Berlin, OH 44610
- Call 330.893.2428 to donate by debit/credit card

Your name and address:

Name _____
 Address _____
 City _____ State _____ Zip _____

- Please sign me up to receive the quarterly **SALT Microfinance Solutions** newsletter PCBE

I have taken three loans. This is working very well now. **Just as I have been blessed, my vision is to help others in our neighborhood. I believe with God it is possible.**

If you wish to help others learn to use their God-given resources to support themselves, please note the response coupon.

Madame Pason Jean-Baptiste



AMERICAN WIDEBELT SANDER

Serving the Woodworking Industry Since 1990

BUY FACTORY DIRECT!

25x75.....	\$10,995 ⁰⁰
37x75.....	\$11,195 ⁰⁰
43x75.....	\$11,695 ⁰⁰
43x75 Double Head.....	\$16,995 ⁰⁰
52x75.....	\$15,995 ⁰⁰
52x75 Double Head.....	\$20,995 ⁰⁰
• Line Shaft	• Mechanical Tracking
• Hydraulic	• Air Tracking
• 12 Volt Battery Tracking	



43x75 Double Head Mechanical Tracking Line Shaft Shown with Factory Installed Clutch

NEW! FACTORY INSTALLED CLUTCH \$650 • \$750 DB

Made in the USA

American Widebelt Sander

19295 County Hwy. 29 • Detroit Lakes, MN 56501

218-280-6800



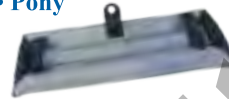
3216 CR 160
Millersburg, OH 44654
Ph: 330-359-5936
Fax: 330-359-0411

- Collar Pads
- Deep Curved Breast Pads
- Spine Relief Gig Pads

We reinforce clips on collar pads to prevent tear out!

Full line of pads:

- Draft
- Standardbred
- Pony



All pads are available with neoprene bottoms.

WE ALSO SELL CARPET PAD & MARINE GRADE VINYL

Wholesale & Retail
Call for a price list • We ship UPS or USPS



PERMANENT POST-FRAME FOUNDATIONS

Perma-Column® combines the durability of concrete with the value of post-frame.



ALL PERMA COLUMN OPTIONS
Please call for information.



MID-SOUTH PERMA COLUMN

RICHLAND WE CARRY RICHLAND LAMINATE COLUMNS
DISCOVER THE LABOR SAVING ADVANTAGES OF LAMINATED COLUMNS

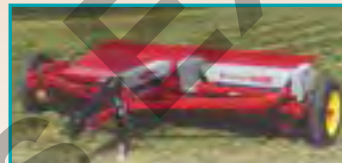
Lamar Diller – 731-414-0343

THE QUALITY THAT CUSTOMERS EXPECT...PROTECTS THE VALUE OF YOUR BUILDING



SMUCKER WELDING SHOP LLC

- Custom Welding and Fabrication
- Shearing and CNC Press Forming
- Steel Retail, Bars and Plates Cut to Size
- Stainless Steel Water Troughs
- PTO Drive Lines, New and Repair
- Hydraulic Hoses While You Wait
- Power Transmission Products
- Hydraulic Oils



SuperCrimp Conditioner
CRIMPING YOUR HAY EFFECTIVELY



Discbine Roll Conversions



2110 Rockvale Road, Lancaster, PA 17602 • phone: 717-687-0772

Unpack this for your business and unpack **PRODUCTIVITY!**

New! POCKET HOLE MACHINE

- Completely Air Powered
- Single Spindle
- Sioux 1 HP Air Drill
- Foot Pedal Operation
- 1/2" to 1-1/2" Material Capacity
- Leaves Both Hands Free to Handle Stock

\$1,650.00

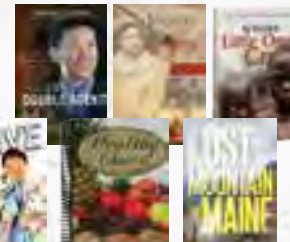
1564 Main St. (Rte 23) Suite 108
East Earl, PA 17519
800-445-4669 Fax: 717-445-5875
conestoga@emypeople.net

CONESTOGA
WOODWORKING SUPPLY

books

FOR ALL AGES

HOUSEWARES, SEWING SUPPLIES, BIBLE COVERS, LUGGAGE, TOYS, PUZZLES, AND SO MUCH MORE!



2021 CATALOG NOW AVAILABLE!

Write us TODAY to be added to our catalog mailing list.

MAST
Country Sales

30339 Coshocton Road | Walhonding, OH 43843
p. 740.427.4700 f. 740.427.1218

Keeping the sewing woman in stitches since 1980.

Gives You A Burst Of Energy!



Fire N Ice Tea gives your body a jolt of energy derived from green tea base and our proprietary buffered caffeine. You can feel the spark of energy, focus and clarity it provides almost instantly. Fire N Ice Tea will jump start your body without the jitters or sudden crash experienced with energy drinks. The EGCG's from the green tea are filled with antioxidants that give energetic support to your mind and body in a clear and subtle way.

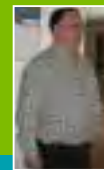
Fire N Ice is an astounding merger of holistic wisdom and cutting edge scientific studies.

Testimony: Fire N Ice Te' is an excellent product when you have to put in long hours and your energy seems to be gone. I drink it at the middle of the day. With Fire N Ice Te, I'm wide awake, the sleepiness is gone. This product does not make you crash afterwards like 5hr. Power or Red Bull.

Call today for free information or to place an order - Elvin & Miriam Byler
1627 Valley Drive Road, Lykens, PA 17048 - 717-580-4486

DISCLAIMER: Positive weight-loss results are based upon a complete fitness program combining an accepted amount of diet and exercise. Results may vary.

Are you looking to lose weight, improve high blood pressure, cholesterol, or blood sugars?



John lost over 75 pounds

In a clinical study, the group on the Optimal Weight 5 & 1 Plan® lost 10x more weight than the self-directed group. Average weight loss on the Optimal Weight 5 & 1 Plan is 12 pounds.

John and Charlotte Bauman
Independent Certified Health Coaches
John: 814-329-0014 | Charlotte: 814-414-2653
jbaumanhealthcoach@gmail.com

Take the first step to optimal health.

We make it easy to be free of excess weight, low energy, and poor health!

Join us, and:

- Get a **FREE** health coach
- Safe, effective plan
- Get the Habits of Health system



OPTAVIA®

Call for a free orientation.

Bedwetting... It's Not Their Fault!

Bedwetting is not the problem. At Dry Point Solutions, we work with the root cause, an improper deep sleep. They are just sleeping too soundly.

With over 65-years experience, we guide each family naturally to the result it seeks...A Dry Bed.

No Medications.



Call Today

844 234-4050

No More Hiding...We Can Help!

Dry Point Solutions 1250 S. Buckley Rd, Ste 1316 • Aurora, CO 80017

HEALTHY, HAPPY HORMONES?

POSSIBLE INDICATIONS OF BALANCED HORMONES:
Fertility | Full-term pregnancies | Pain-free cycles | Stable moods
Regular monthly cycles | Warm hands & feet | Ample milk supply
Healthy bones | Natural child spacing

We have been sharing these high-quality products since 2005.

CALL TODAY FOR YOUR FREE PACKAGE!



WHAT CUSTOMERS ARE SAYING*

- "My husband can TELL if I'm using the products!"
- "My cycles are on time!"
- "We have a baby!"
- "My baby is 15 months old and my cycles still haven't come back!"
- "I'm pregnant after 11 years of marriage!"

NUTRITION FOR NOW!

CONTACT: Emma Miller
9599 Senff RD Dundee, OH 44624
330.359.0243 | Best Hours:
Mon - Thurs: 8:30am - 3:30pm

*These testimonies cannot be construed as representative results everyone can achieve



All Natural Weight Loss

using Green Coffee Beans & Raspberry Ketones

Testimonies

"After using the Chew system for 14 weeks, I have lost 28 pounds! Belan takes away my cravings with the weight I have lost. I have more energy!" C. King

"I've been using this program for 15 weeks and have lost 28 pounds! What I love about this program is that it's so easy!" E. King

"This has been helpful for my thyroid." A. Stoltzfus

Hundreds of new testimonials are pouring in every month proving that this simple new formula does work!



Introducing Our New Hemp Products



For Overall Health and Wellness



Get **FREE PRODUCTS** by becoming a distributor in your area!

For More Information: Jonathan Beller
259 W Shady Rd, Kirkwood, PA 17538
Ph. (717) 529-9031 • Ext. 3 (Call around 6PM)
www.lifeorce.net/20843342

May Hill Supply

Stocking Ohio, Pennsylvania, Leader World's Best, and Allstate Sugarhill Jugs



Open 8am-4pm Monday-Saturday for syrup season

Everything from tapping bits to jugs. Your one stop shop for maple syrup supplies.

— Call, Write or Fax for a Free Catalog —

10238 Dennison Ashtabula Road, Orwell, OH 44076
phone: 330-583-2892 • fax: 234-243-2634

Colonial Bucket Company

Wishing Well Buckets

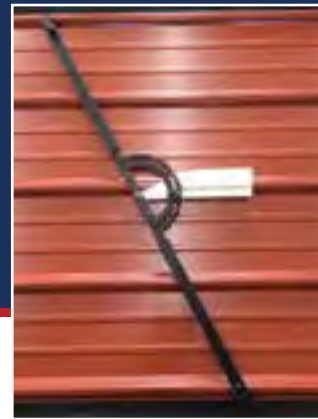


- ▶ **8" 10" 12"**
diameter bucket sizes
- ▶ **Butter Churns**
lots of different sizes to chose from

New Owner
JACOB KING
130 West Cattail Road
Gordonville PA 17529

717-768-8758

Dealers Welcome



RIDGE LINE 9

Easily mark angles on
9"o/c metal panels.



Speed and Accuracy,
one person can use.



TOUGH TRADE TOOLS
info@countylineconcepts.com
Call: 989-859-2168

Stair Tread Manufacturing Business For Sale



- Could be moved to retain customer base, which is mostly Chicago and Minneapolis.
- Complete line with automated machinery, customers, and inventory.
- Would be willing to help up to a year, to add additional product lines, and or customers.
- 18 years in business, lots of connections developed, with potential.

Contact John Martin 715-271-2110

Help with Drafting

- Want pencil drawings converted to computer drawings?
- Want dxf files to send to a laser shop?
- Have customers wanting drawings before they commit?
- Want somebody to email drawings to your customers or vendors?

Please Call Mark (540) 270-1609

**HOW DOES 2021 LOOK FOR YOUR BUSINESS?
ARE YOU READY TO BE YOUR OWN BOSS?**

**THE
BEST TIME TO
PLANT A TREE IS 20
YEARS AGO, THE
NEXT BEST TIME
IS TODAY!**

Are you looking for.....

- An additional \$60-\$90,000 in revenues next year?
- A Business that can double in volume every year for the next 5 years?
- Be your own Boss, in a business you can pass on to your children!

**Call today if any of these are your
DREAMS!**

MIDWEST ROOFERS ALLIANCE

855.222.0288

TRANONT™

CHANGE LIFE

Ask us how to get Wholesale pricing!

2943 Edison Rd., Seymour, IA
641-898-7186

Do you have digestive problems? Lactose or gluten intolerant? Diabetic? Lyme's Disease

Try the Tranont Supplements it is 100% whole food plant based, 100% all natural and organic and probiotic enzymes available. Extremely effective. Your digestive system is 80% of your immune health. Fix your gut, fix your health!
Call or write today! Free Shipping!

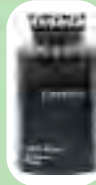
TECHNO BOOST

- Nitric oxide is the "miracle molecule" that signals your blood vessels to increase blood and nutrient flow.
- Nitric oxide opens your blood vessels to increase nutrient flow through your body.
- TechNo Boost is a proprietary formula designed to increase nutrient and blood flow with 2-in-1 nitric oxide support.



RESTORE

- Promotes healthy immune system
- Aids in quick workout recovery and faster injury healing
- Helps improve protein digestion
- Antioxidant support



BALANCE

- Daily nutrition to support general wellness
- Source of minerals, as amino acid chelates
- Antioxidant support (SOD)



LIFE

- Releases trapped vitamins & minerals from food
- Support healthy digestion, every time you eat
- Supports healthy bowel regularity



RADIANT

- Slow down your cellular clock with vitamin E tocotrienols and geranylgeraniol which work together to help the body repair cells.
- Rejuvenate • Protect • Repair



VIBE

- Increased sense awareness
- Enhanced mood and energized feeling
- Heightened clarity and mental focus
- Improved concentration and memory
- Boosted circulation and blood flow



COLLAGEN

Glow is the first to combine the rejuvenating power of collagen peptides with a proprietary blend of 8 super antioxidant, high-ORAC fruits.



CBD

Proprietary 100% natural whole flower fluid extraction process is superior to any other process available today as it preserves the entire medicinal profile of the plant, creating greater bio availability. 100% Plant. 0% Additive.



RELEASE

Ease the ache with Brizo Pure ReLeaf



Testimony: I was Glucose intolerant but if I take 2 Life Enzymes before eating, I can eat anything. -A.M. Iowa

Thanks to these great products my mood and alertness have improved, I sleep better and I don't feel like I need a nap after lunch each day.

They are Amazing! -M.A. Oregon

Call or write to Elmina Nisley at 2943 Edison Rd., Seymour, IA 52590 • 641-898-7186 for more information or to place an order.

Offline Wikipedia

"The encyclopedia for a 200-foot bookshelf" . . . Edited for Plain Community

- New!** Delorme style maps—trip routing world-wide, POI's, bookmarks, land terrain. Where permissible, partial websites downloaded for \$50-\$100. Webless shipping software. 11,500 CAD models, CNC workflow—slicers, controllers, simulators; sewing/embroidery.
- building sketchup 2500 parts library & dozens of ready-made example house plans.
 - 5000+ cliparts, photos, templates; 240 macros/extensions; 1,050 creative fonts.
 - Project scheduling; Crop planner software; 100 programs such as POS, OCR.

Pdf catalog: AutomationDirect, Newark MCM, CFC Distr, PartsXpress, 80-20,

Atronics, All electronics, Electronix Express, Marlin Jones, RS components, Sparkfun, DodgeBearing, Unichains, Dick Jones Abilene, Agmate, Sandman, Herschel...

Request brochure:

samuel@homeofficersource.com

Fx 888-495-3270 Ph 606-331-0225



- Plus:**
- 4,200 hymns library
 - Mennonite Encyclopedia
 - Hospital/Lab Pricing
 - 30 Menn. hist. pdf books
 - Deutsch Wikipedia

NEED A HANDY MULTI-TOOL OR HEADLIGHT?

Selling Led Lenser, Powertac, Streamlights and Leatherman

LET US BE YOUR LIGHT SUPPLIER

4"	\$10.00	4 x 4, 48 watt	\$12.00	Slimline Buggy Lights	\$2.50
7"	\$14.00	Round, 27 watt	\$9.50	48 Bulb Round Buggy	\$23.00
9"	\$26.00	4 LED Strobe Lights	\$8.00	Arrow Turn Signal	\$14.00
12"	\$28.00			Red & Amber Marker	\$3.50
20"	\$40.00				
32"	\$65.00				
42"	\$75.00				
52"	\$85.00				



ALSO AVAILABLE IN CURVED FOR THE SAME PRICE

We sell Wholesale and retail. Find a cheaper price we try to price match.

HOOVER ENTERPRISES

465 Vaughns Grove Fairview Road, Pembroke, KY 42266

phone: 270-887-8993

Communication, Imaging, & Control Solutions for your Farm Home, or Business



Free Catalog

L & L Electronics
Repairs ★ Sales ★ Service

585-526-4597

5385 Flat St. Geneva NY, 14456

Kids Adjustable Skates

We sharpen skates



Great for school age children

LP 104B Shown

Small (11-12-13-1) Adj.	Med (1-2-3-4) Adj.	Large (5-6-7-8) Adj.	New Girls Hockey Available
LP 104G — white/pink			\$49.95 a pr
Girls Figure	\$39.95 a pr		LP105G white/pink
			Size Medium 2-3-4-5-6 Large 6-7-8-9
LP 104B — black/white			
Boys Hockey	\$39.95 a pr		

Shin Guards, Gloves, Sticks, Lighted Pucks, Tape & More!

Kauffman's Store

22 Meadow Ln • Loganton, PA 17747

(570) 725-3679

For Best Service Call 7:00 to 9:00 AM EST or leave message
You can ask for brochure with color pictures and more items.

Up your **PRODUCTION** with an **ACCU-CUT**



ACCU-CUT EDGER
A Cut Beyond

Accu-Cut Board Edger
Features:
Now improved! With auto tracking feed belt system, plus heavier shaft and bearings throughout the whole machine! Mechanical feed option comes with improved on-the-go speed adjustment giving you a whopping 100-300" per minute feed speed.

Financing available for this machine for as low as \$1.86 per hour. CALL TODAY TO LEARN HOW

Don't forget, this machine is totally customized with many bolt-on options such as:

- Blower System
- Laser Lights
- Hydraulic Options
- Power options & much, much more.

BUILT JUST FOR YOU!
We specialize in a heavy duty machine with many bolt-on options.

**6586 DECKERVILLE ROAD
DECKER, MI 48426
989.872.2391 or 517.852.2115**




freud
Precisely the best

Driving Performance Through Innovation

Leading the Industry in Design, Engineering, Manufacturing, and Servicing Woodworking Tooling

Byler services Wood and Plastics Industries with all work done in house at our state of the art service facility. With many years of experience and industry knowledge - we are pleased to have been selected as a Freud Authorized Service Center.

BYLER INDUSTRIAL TOOL AND SUPPLY LLC
1661 Cedar Creek Road
Vanleer, TN 37181
615-763-6227
pbyler@bylerindustrial.com
formerly Byler Saw Shop

WE ALSO SELL




MIDDLECREEK
WELDING & MFG

201 Hopeland Road,
Newmanstown, PA 17073
717.949.2178

WE CUSTOM STAMP METAL PARTS TO REDUCE YOUR COST

SPECIALIZING IN PRODUCTION STAMPING
COIL CAPACITY UP 3/8" THICK AND 13" WIDE



WE ALSO OFFER SEMI-AUTOMATED PRODUCTION WELDING

CORNER BRACE / PULLING BRACKETS - FOR SHEDS

POST ANCHOR BRACKET
FOR 4 PLY & 5 PLY POSTS
(SHOWN) WET SET
Ask for other options.
Hot Dip Galvanized 1/4" steel



Farm Guard
(SHOWN) DOUBLE LEFT RIGHT CENTER STUB KITS
Hot Dip Galvanized 3/16" steel
Cast Iron Trippers & Stainless Steel Springs



DEALER INQUIRIES WELCOME



MRS
METAL ROLLFORMING SYSTEMS

25 YEARS
Quality Manufacturing
Assembled in the USA

Product Line

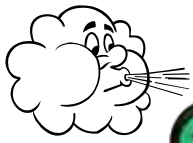
- Panel Rollformer
- Pre Cut or Post Cut Shears
- Trim Rollformers, Single or Multi Profile
- Hemmers
- Slitters

Power Options

- Electric
- 12 Volt DC (battery)
- Hydraulic
- Line Shaft



Product Line 823-600-0515
Or Mail 4511 N. Trapa St
Spokane WA 99217



AIR?

Choose a Workhorse!

10 HP Sierra Screw Air Compressor

- Long term, economical
- Line shaft ready
- Compact footprint
- Heavy duty, welded steel construction

Retail-\$4,550

Dealer Pricing Available

Benefits vs. Piston Compressor

- More CFM Produced per HP
- Produces less moisture downstream
- Temp-controlled with High temp shutdown
- Cleaner, higher quality air



100 N Industrial Pkwy - Arthur, IL 61911
Ph:(217) 543-2022 - Fax:(217) 543-2224

The Summit

Mechanical Truss Press by

Hershberger Manufacturing & Sales

Features

- No Air Or Hydraulics
- Acentric Action and Pinion Gear Design
- 13 HP Brilliant Engine
- 4 3/4" Jaw Opening
- 24" Wheels With Ball Bearings
- 32" Standard Heights
- Weight Approx. 2500#
- Capable Of Pressing 5 - 40' Trusses Per Hour
- 3 Second Cycle Time
- Much faster Than Conventional Hyd. Presses
- Can easily be Adjusted For Pressure
- Preset to Prevent Over Pressed Trusses
- Option: Power Feed Forward & Reverse
- Other Options Available



Operated by the Push of a Lever

Why Do I Need a Mechanical Truss Press? Here's What People Are Saying

I'm a lot less tired at the end of the day. It's very fast and our trusses are not over pressed, or squashed, like they were with the Hand Hyd. Press. Increases our production by 30%. I wouldn't want to be with out it.

~ RH, Randolph NY

We really like the press, and the power feed works as a brake also.

~ Wengerd, OH

Delivery Options Available

Hershberger Sales | 7724 Bank Road • Gainesville NY 14066 | 585-567-4341 Call 8 am to 8:30 am

ULTIMATE GRADER

Get rid of potholes and save money on gravel!

- Fits on any skid steer or tractor with Quick Attach
- Gets rid of potholes
- Save money on gravel and enjoy a SMOOTHER DRIVEWAY
- Blade is adjustable with hydraulic



For more information about the product call Matt Burkholder

440.321.1084 (daytime) | 440.636.5554 (evening)

For more pricing on the product call Jacob Graber Ervin Hershberger

Indiana Missouri
260-750-4332 417-285-6749

CAPTURE THE HEAT

Dealer Inquiries Welcome



Our Capture the Heat Units are available in 2 sizes to meet each engine owners need, ranging from 25 HP to 300 HP.

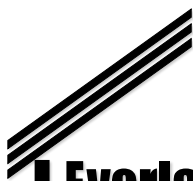
They effectively heat shops with engines running most of the time. Can heat a 42 x 75 x 16 shop building.

They give full heat within 10-15 minutes of starting the engine.

They can run off any power source available (line shaft, electric, or hydraulic)

M&R Welding

0505 N 300 W • LaGrange, IN 46761
260.463.4224 ext. 3



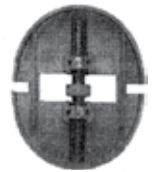
Everlast Roofing, Inc.

OUR NAME SAYS IT ALL

Heating Things Up...

Here at Everlast Roofing we heat our panels to create a more flexible paint system that is better able to withstand the rigors of the forming process. This process greatly lowers the risk of microscopic cracks and rust developing on the panel's bend lines. It's proven, it's effective and it's Everlast.

Everlast Roofing, Inc. • Call toll-free 1-888-339-0059
Serving USA Mid-Atlantic, New England, Central and Midwest Regions



5000 Fountain Nook Road • Apple Creek, OH 44606

"We're all about Hats!"

We manufacture the Black Fur Sunday Hat, from four different materials, in any style!

Write us for a Brochure and Price/Order Sheet.

HOURS: Monday – 7:00AM - 8:00PM • Tuesday - Friday – 7:00AM - 5:00PM
Saturday – 7:00AM - 11:00AM
CLOSED SUNDAY



New Angle Beveling

A Trusted Manufacturer of Tempered Window Glass, for custom-made insulated doors and windows



Available Options:

- Material Choice - Anodized & Tempered
- Furnish Options
- Beveling Options
- Clear Glass & Low-E

New Angle Beveling manufactures and distributes glass products for commercial and residential glass installers and manufacturers using glass in their products.

Keep your buildings warmer in the winter, and cooler in the summer.

Call 1 (800) 227-4597 for a free quote
NewAngleBeveling.com



Work and Play...Roll a Valley Road Speeder Today!

I'm a small horse, but this wagon pulls so easily!



Miniature Horse or Pony Wagons

Includes Foot Brakes

Poly Dump Wagons
Built super strong with heavy duty poly tubs



Wheels have 3/4 axle

Aluminum Dump Wagons also available

Steel Bed Wagons



Wagons with Aluminum Beds
Lightweight yet Heavy Duty

Poly beds available in all models



Trike & Trailer
5 colors available

Includes brakes and super strong gear with 3/4 axle



More models available



CALL FOR YOUR NEAREST DEALER

We stock a full line of **Good Quality** Pneumatic, Flat Free & Hard Rubber Wheels. Custom sizes available Over 25 different styles and sizes in stock

GREAT PRICES FOR LARGE VOLUME



We stock a full line of **Wheel Accessories:**

Straight Brackets, Swivel Casters, Inner Tubes, Bearings, Hubcaps

Valley Road Woodworks LLC

1278 Georgetown Road • Quarryville, PA 17566 • 717-786-6875

CUSTOM IT'S WHAT WE DO.

CUSTOM MANIFOLDS



- Reduced Components
- Eliminate Potential Leak Points
- Plug and Play
- Material
Aluminum or Steel
- Type
Junction and Header
Subplate Mounted
Cartridge Valves
Integrated Valving

CUSTOM CYLINDERS



- Built to Your Specs
- Position Sensing
- Load Holding
- Mounting
- Type
Standard
Double Rod
Displacement

CUSTOM POWER UNITS



- Electric, Diesel, or Gas Driven
- Any GPM & Pressure
- Standard JIC Tanks
- Custom Configurations

CUSTOM ELECTRONIC SOLUTIONS



- System Integration
- Mobile, Ag, and Stationary Machines
- CAN Bus Systems
- GPS and WiFi Capability
- Displays
- Remote Controls
- Robotic Cells
- PLC Controls

Pump and Cylinder Repair | Outside Service | Truck Shop

322 East Main St.
Leola, PA 17540
717-656-4878
fax: 717-656-4682



Beiler HYDRAULICS

Innovation That Moves Your Business Forward www.beilerhydraulics.com



LAZY SUSAN CLOTHESLINES

8 Models to Choose from, 5 arm or 8 arm Models Available

Choose from 70 ft to 220 ft of line



Manufacturer:

16213 S. State Route 44
Allenwood, PA 17810
570.547.7229



Ask for a brochure to see our NEW OPTIONS!

DEALERS:

Sunny Side Builders

325 Apple Grove School Road,
Wyoming, DE 19934
302-674-9667

Buggy Shop & More

1303 S. 300 W., Monroe, IN 46772

Kerry Knepp

9912 E. 600 N., Loogootee, IN 47553
812-709-9883

Lehman's Energy Source

7970 W. 400 S., Topeka, IN 45571
260-593-0185

Chester Miller

52 Briggs Webb Road,
Cub Run, KY 42729
270-524-5356

Beachy's Variety

639 Smith Road, Seymour, MO 65746

Byler's Country Store

53405 Calais Road,
Quaker City, OH 43773

Benny's Hardware

20098 HWY C, Barnett, MO, 65011
573 378 5005

Grandma's Fabric

4579 Gates Road, Middlefield, OH 44062
440-693-4330

Andy Troyer

3779 Four Mile Road, Jackson, OH 45640

Malhon Raber

11833 Hudson Road, Greenfield, OH 45123

Stony Point Supply

7880 Stony Point Road, Sugar Creek, OH 44681

Reuben Hertzler

28270 Briscoe Lane, Mechanicsville, MD 20659

County Line Welding

7 State Route 655, Mill Creek, PA 17060

Miller's Hearth

108 Store Dr, Punxsutawney, PA 15767

Twin Hickory Lawn Furniture

S. 6365 County Road G, Hillpoint, WI 53937

Oak Ridge Sawmill

E. 20280 Oak Ridge Road, Augusta, WI 54722

Church Street Supply

7736 Church Street, Panama, NY 14767
716-355-8867

Countryside Flowers & Mulch

3750 Buchman Trial East, Waynesboro, PA 17268

THE MILLCREEK

WOOD & COAL HEATING BOILER

QUALITY BUILT BOILER FOR ALL HOT WATER HEATING NEEDS

OFFERING THREE SIZES FROM 100,000 TO 215,000 BTU



FOR MORE INFORMATION CONTACT
330.897.0735



Millcreek Machine

1560 T.R. 151, BALTIC, OH 43804

Sawmill Exchange

NORTH AMERICA'S LARGEST SOURCE OF USED PORTABLE SAWMILLS

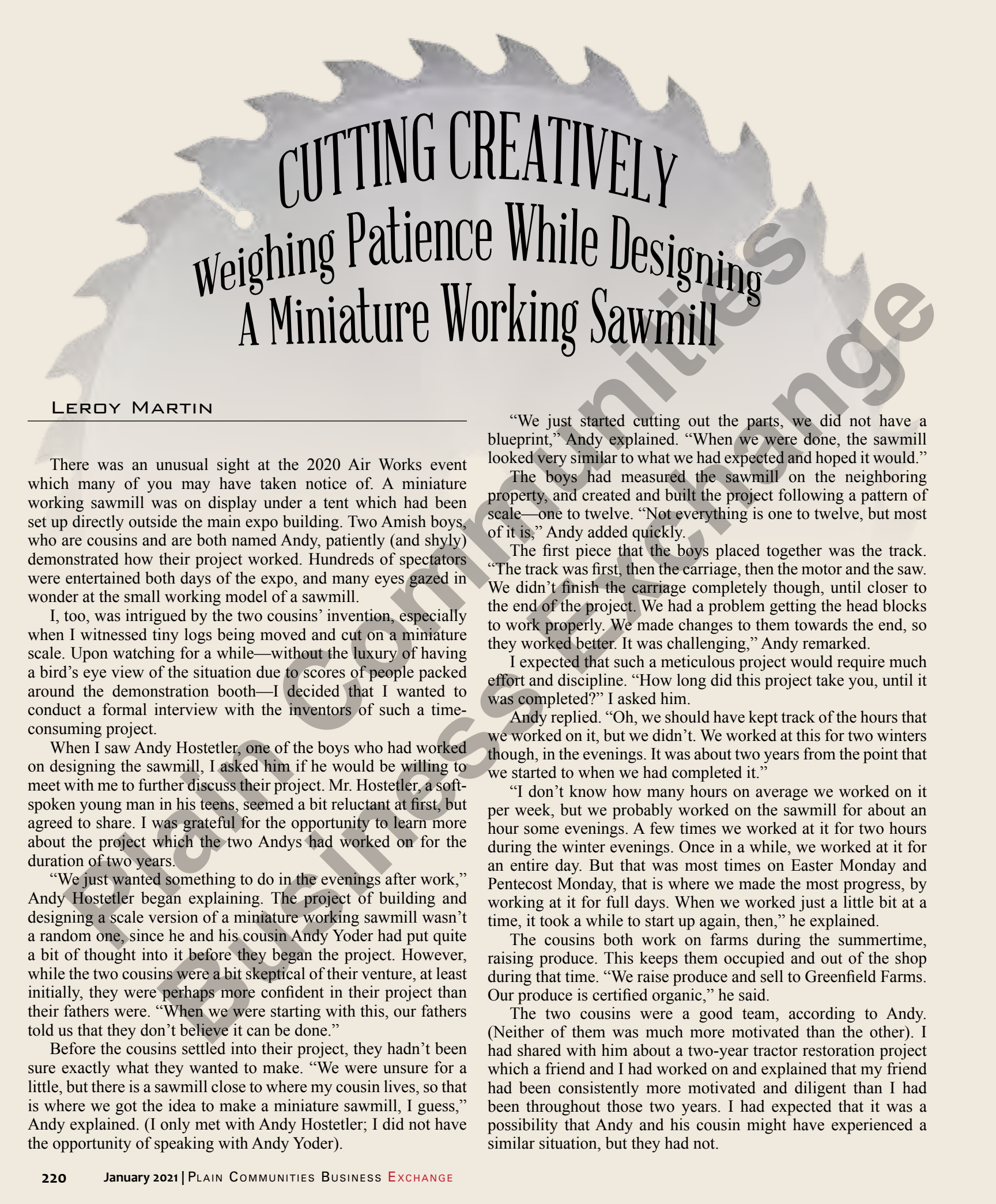
- Portable Sawmills
- Commercial Sawmills
- Pallet and Cutstock Manufacturing
- Firewood Manufacturing
- Chipping and Grinding
- Trimmers
- Debarkers
- Dry Kilns
- Edgers
- Resaws
- Ripsaws and Gang Saws
- Loaders
- Moulders and Planers
- Sawdust Blowers and Chains
- Conveyors/Transfers/Decks/Green Chain
- Rolling Stock and MUCH MUCH MORE!!!

Call us to Sell Your Equipment Call us for a list of over 800 ads

800-459-2148 (US and Canada)

8544 West Bellfort PMB #328, Houston, TX 77071

STRAIGHT TALK AND SAWMILLS
That's what you get at **SAWMILL EXCHANGE**



CUTTING CREATIVELY

Weighing Patience While Designing A Miniature Working Sawmill

LEROY MARTIN

There was an unusual sight at the 2020 Air Works event which many of you may have taken notice of. A miniature working sawmill was on display under a tent which had been set up directly outside the main expo building. Two Amish boys, who are cousins and are both named Andy, patiently (and shyly) demonstrated how their project worked. Hundreds of spectators were entertained both days of the expo, and many eyes gazed in wonder at the small working model of a sawmill.

I, too, was intrigued by the two cousins' invention, especially when I witnessed tiny logs being moved and cut on a miniature scale. Upon watching for a while—without the luxury of having a bird's eye view of the situation due to scores of people packed around the demonstration booth—I decided that I wanted to conduct a formal interview with the inventors of such a time-consuming project.

When I saw Andy Hostetler, one of the boys who had worked on designing the sawmill, I asked him if he would be willing to meet with me to further discuss their project. Mr. Hostetler, a soft-spoken young man in his teens, seemed a bit reluctant at first, but agreed to share. I was grateful for the opportunity to learn more about the project which the two Andys had worked on for the duration of two years.

"We just wanted something to do in the evenings after work," Andy Hostetler began explaining. The project of building and designing a scale version of a miniature working sawmill wasn't a random one, since he and his cousin Andy Yoder had put quite a bit of thought into it before they began the project. However, while the two cousins were a bit skeptical of their venture, at least initially, they were perhaps more confident in their project than their fathers were. "When we were starting with this, our fathers told us that they don't believe it can be done."

Before the cousins settled into their project, they hadn't been sure exactly what they wanted to make. "We were unsure for a little, but there is a sawmill close to where my cousin lives, so that is where we got the idea to make a miniature sawmill, I guess," Andy explained. (I only met with Andy Hostetler; I did not have the opportunity of speaking with Andy Yoder).

"We just started cutting out the parts, we did not have a blueprint," Andy explained. "When we were done, the sawmill looked very similar to what we had expected and hoped it would."

The boys had measured the sawmill on the neighboring property, and created and built the project following a pattern of scale—one to twelve. "Not everything is one to twelve, but most of it is," Andy added quickly.

The first piece that the boys placed together was the track. "The track was first, then the carriage, then the motor and the saw. We didn't finish the carriage completely though, until closer to the end of the project. We had a problem getting the head blocks to work properly. We made changes to them towards the end, so they worked better. It was challenging," Andy remarked.

I expected that such a meticulous project would require much effort and discipline. "How long did this project take you, until it was completed?" I asked him.

Andy replied. "Oh, we should have kept track of the hours that we worked on it, but we didn't. We worked at this for two winters though, in the evenings. It was about two years from the point that we started to when we had completed it."

"I don't know how many hours on average we worked on it per week, but we probably worked on the sawmill for about an hour some evenings. A few times we worked at it for two hours during the winter evenings. Once in a while, we worked at it for an entire day. But that was most times on Easter Monday and Pentecost Monday, that is where we made the most progress, by working at it for full days. When we worked just a little bit at a time, it took a while to start up again, then," he explained.

The cousins both work on farms during the summertime, raising produce. This keeps them occupied and out of the shop during that time. "We raise produce and sell to Greenfield Farms. Our produce is certified organic," he said.

The two cousins were a good team, according to Andy. (Neither of them was much more motivated than the other). I had shared with him about a two-year tractor restoration project which a friend and I had worked on and explained that my friend had been consistently more motivated and diligent than I had been throughout those two years. I had expected that it was a possibility that Andy and his cousin might have experienced a similar situation, but they had not.

“We used maple wood and scraps of steel to make the sawmill,” Andy offered. “Then we used straight pins for some parts, too. One of the motors was new, but the one that powered the saw was not new. That motor was a battery weed-eater motor. The other motor (a toy motor and some gears) were just some that we had bought in the store somewhere,” Andy explained.

Neither of the boys had heard of anyone (at least not Amish folks) who had made a working miniature sawmill before. “I should also mention that the drive behind our project was since both of our dads had told us what we are thinking of doing is impossible,” Andy said with a chuckle. “Then we decided that we really need to see if we can.”

When I asked Andy if he and his cousin are planning to create something else; another replica of something, he replied. “Well, we were thinking of maybe making a larger version of our sawmill—all mechanical. But I don’t know if it will ever happen,” he added. That version—if they were to start on it and complete it—would be on a one to six scale, instead of a one to twelve scale.

Additionally, I was curious why and how the boys had decided to bring their sawmill to the Air Works 2020 event. “I had been at Air Works already,” Andy remarked. “And I thought about all the toys that are usually there, and I wondered if our sawmill would sell. We just wondered how it would do there.”

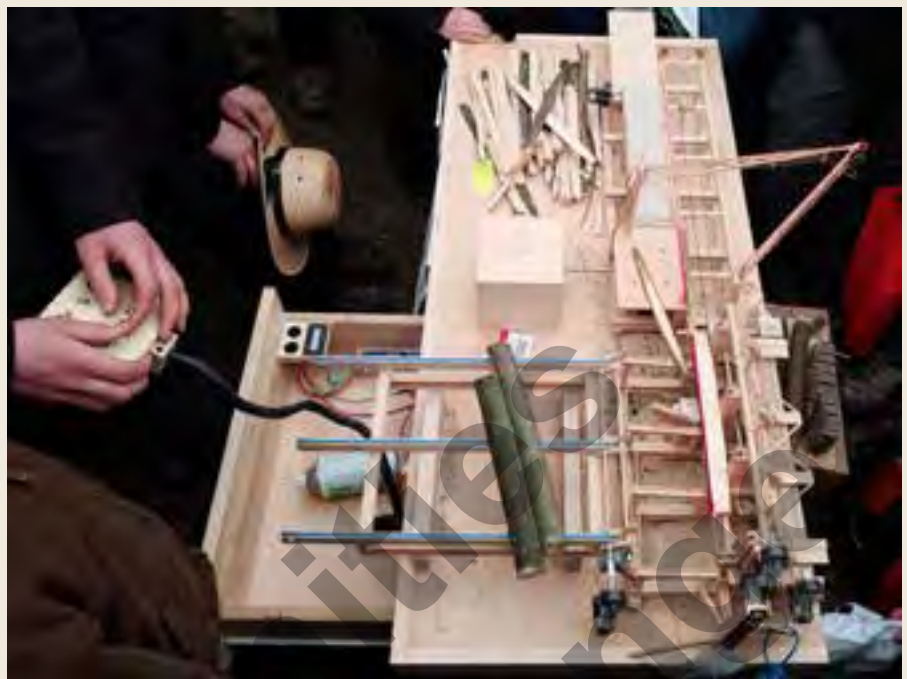
It was pretty good timing, since Andy and his cousin had only completed their sawmill project approximately one week before the annual event which is held in Mount Hope, Ohio, took place. The Auction grounds are nearly fifty-minutes of a drive by car from the Hostetler family’s property.

“We had been hoping to take our sawmill to Air Works the previous year, but we weren’t done working on it yet. But over that time, we saw that there were several things that we wanted to improve upon anyway. We improved the head blocks.”

The end result of their two-year project was a miniature working sawmill featuring an unvarnished, smooth maple composition. The sawmill was put on the auction block and fetched a decent price. “It was sold for \$2,500.00,” Andy concluded.

While reaching the conclusion of the interview, Andy had this to say about the project. “I, too, thought that it might be impossible to build something this small and have it working properly. Cousin Andy’s sister had leukemia and was in Memphis hospital for a time. This happened during the first year that they raised produce for Greenfield Farms. And then they wanted to also raise produce here, and then the children usually came along to help. That summer, Cousin Andy and I became close friends, and our conversations eventually led us to discussing such a mill (mini sawmill). We decided that summer that we wanted to at least try making one. It was the first year that Andy was out of school.”

Andy (Hostetler) has two years of experience as a woodworker. There is a small woodworking shop on his parent’s property, where he resides. During the winter, work picks up a bit, and four people usually are found working in the shop on any given day throughout the week. During the slower summer months, two



One of the inventors mans the controls of the sawmill as an eager crowd observes.

Photo Credit: Leroy Martin



The sawmill in demonstration at Air Works 2020.

Photo Credit: Leroy Martin

people can typically manage the workload in the woodworking shop. Kitchen cabinets are primarily made here at C.A. Hostetler Furniture.

I enjoyed visiting with Andy and I walked away with the conclusion that perhaps we shouldn’t consider something is impossible to achieve before we even attempt doing it. I think Andy and his cousin Andy would agree.

Researched, written, and edited by *Leroy Martin* for the exclusive use of the *Plain Communities Business Exchange, LLC*.



Your source for quality snow guards.

Beartown Snowguard 45

Designed for traditional metal roofs



- 16-gauge type 304 stainless steel
- EPDM rubber seal
- Powder-coated
- Multiple colors in stock
- 50 pieces per 15 pound box
- No need to caulk
- Patent pending

Beartown Snowguard 65A

Designed for standard seam roofs

Underside view



- Manufactured with type 304 stainless steel
- Powder-coated
- Multiple colors available
- 32 pieces per box
- Doesn't penetrate through metal

Beartown Snowguard 65B

FITS FF100 PROFILE

Designed for standard seam roofs

Underside view



- Manufactured with type 304 stainless steel
- Powder-coated
- Multiple colors available
- 32 pieces per box
- Doesn't penetrate through metal



Beartown Metal Roofing Supply LLC

717.989.2026

HOOVER REPAIR LLC

263 KURTZ ROAD
EPRATA, PA 17522
(717) 354-2583



USED STRAIGHT LINE RIP SAW
DIEHL SL52
100% chain and race
Guaranteed Glue Line Cut
15 or 20 HP motor
Variable Speed Feed
Completely Rebuilt
Only \$17,900

We are a dealer for the Byrd spiral cutter head. Call us for pricing!

USED MACHINERY		
Bandsaw 18"+A:c	MINI MAX S45	\$1,390.00
Bandsaw 20"	DELTA/ROCKWELL 28-3X0	\$1,650.00
Band Resaw 27"	GRIZZLY G9963	\$2,550.00
Bandsaw 32"	CENTAURO 32"	\$2,250.00
Drill Press 17"	DELTA	\$475.00
Drill Press 17"	DELTA 70-6X0	\$975.00
Drilling Machine, Horizontal	NORTHTEC CDH-7 DRILLING MACH	\$3,600.00
Dust Collector Blower	DUSTEK 750 7.5hp	\$1,850.00
Dust Collector Blower	PEERLESS, 5 hp,	\$480.00
Edge Sander 6"	CROUCH 215-61 osc.	\$2,850.00
Edge Sander 6"	CROUCH 245-50	\$1,750.00
Edge Sander 7"	CROUCH 66-48	\$1,750.00
Edge Sander 8	WHIRLWIND 855 Oscillating	\$3,600.00
Edge Sander 9"	CANTEK PW-120E	\$2,950.00
Edge Sander 10"	OAKLEY H660	\$2,950.00
Gang Rip Saw 24"	MEREEN JOHNSON 424 DCS	\$24,900.00
Glue Spreader	L & L conveyor type	\$2,100.00
Horizontal Borer	NORTHWOOD NW-301	\$950.00
Horizontal Borer	RITTER R-130, 1 spindle	\$950.00
Horizontal Borer	RITTER R-800 4 spindle	\$1,850.00
Line Boring Machine	Ritter 23 spindle	\$2,850.00
Line Boring Machine	RITTER R-46 double row	\$3,900.00
Miter Saw 12	OMGA MEC-300ST	\$975.00
Miter Saw 14	OMGA T50 3350	\$1,250.00
Miter Saw 20	CTD F526	\$2,880.00
Moulder 5head	SCMI Supersert 23 5 head	\$18,800.00
Moulder 5head	CANTEK C230-5	\$14,800.00
Moulder 5head	CKM 2 x 6	\$4,500.00
Planer Moulder 4 Head	PINHEIRO MF4	\$12,800.00
Pin Router, Inverted	ONSRUD 2408	\$5,900.00
Pin Router, Inverted	ONSRUD 24210	\$6,900.00
Pin Router, Inverted	ONSRUD 2427	\$5,900.00
Pin Router, Inverted	ONSRUD 3025	\$5,900.00
Pin Router, Inverted	ONSRUD 36210	\$6,900.00
Pin Router, Inverted	ONSRUD 36210-X	\$6,900.00
Pin Router, Inverted	ONSRUD 75055	\$6,900.00
Pin Router, Overarm	ONSRUD A-1124-A	\$2,850.00
Pin Router, Overarm	ONSRUD A-1136-A	\$2,850.00
Planer 20"	GRIZZLY G9740Z	\$4,900.00
Planer 20"	SCMI 552	\$4,900.00
Planer 24"	DELTA/ROCKWELL 22503	\$5,900.00
Planer 24"	GENERAL 430	\$4,900.00
Planer 24"	HOUFKE SP-630	\$6,900.00
Planer 24"	POWERMATIC 225	\$5,900.00
Planer 24"	ROCKWELL/INVICTA RC63	\$5,900.00
Planer 25"	NORTHFIELD No. 7	\$7,900.00
Planer 30"	NORTHTEC NT760 C-25HCVS	\$9,900.00
Planer Sander 37 2	AEM 604-37	\$16,800.00
Planer Sander 43 2	DMC Chronosand CN 110/2	\$19,800.00
Pocket Hole Machine	KREG DK1100	\$2,285.00
Power Feeder	DELTA 3 roll, 4 am air motor	\$850.00
Radius Feeder	STEGHERR BV	\$575.00
Radial Arm Saw	DEWALT 9"	\$450.00
Radial Arm Saw	DEWALT 12" 16" cut	\$1,450.00
Radial Arm Saw	DeWALT 14" 32" cut	\$1,850.00
Radial Arm Saw	DeWalt 16", 24" cut	\$1,850.00
Radial Arm Saw	DEWALT 16" 28" cut	\$1,850.00
Radial Arm Saw	OMGA RN-450, 18" cut	\$1,850.00
Radial Arm Saw	OMGA RN-600 14" 20" cut	\$1,850.00

Radial Arm Saw	ORIGINAL 14", 18"	\$1,450.00
Rotary Table Router	RYE Rotary Table Shaper	\$2,800.00
Shaper	Weaver system	\$8,900.00
Shaper 1 1/4"	DELTA 43-791	\$3,650.00
Shaper 1 1/4"	DELTA RS-15	\$3,600.00
Shaper 1 1/4"	INVICTA TI-14	\$3,550.00
Shaper 1 1/4"	NORTHTECH NT-101	\$1,990.00
Shaper 1 1/4"	POWERMATIC 27	\$2,250.00
Shaper 1 1/4" Sliding And Tilt	NORTHTECH NT-735TS-10	\$3,780.00
Shaper 1 1/4" Sliding Atch	MINI MAX T40/N	\$2,600.00
Shaper 1 1/4" Sliding Table	BRIDGEWOOD Sliding Table	\$3,250.00
Shaper 1 1/4" Sliding Table	SCMI T130	\$4,450.00
Shaper 1 1/4" Tilting Spindle	NORTHTECH NT-625-73	\$3,250.00
Shaper 3/4"	DELTA	\$1,250.00
Shaper 3/4"	DELTA 43-459	\$1,800.00
Shaper 3/4"	MINI MAX T3	\$1,450.00
Shaper 3/4"	Rockwell	\$1,150.00
Shaper 3/4"	SCMI T110	\$2,100.00
Sliding Table Saw	ALTENDORF F-45	\$9,800.00
Sliding Table Saw	ALTENDORF F45	\$11,800.00
Sliding Table Saw	FELDER K700-S PRO	\$7,950.00
Sliding Table Saw	LAGUNA 12"	\$4,800.00
Slot Mortiser	BACCI Double side	\$2,850.00
Slot Mortiser	PADE SNC	\$2,800.00
Spindle Sander	STATE B4, oscillating	\$400.00
Straightline Rip Saw	DIEHL ESL20	\$13,900.00
Straightline Rip Saw	DIEHL SL52	\$17,900.00
Straightline Rip Saw	DIEHL SL52-OSHA	\$21,900.00
Straightline Rip Saw	DIEHL SL55	\$13,900.00
Straightline Rip Saw	MATTISON 404	\$12,900.00
Table Leaf Drill	HPM 3 SPINDLE	\$2,560.00
Table Saw	Mini Max SI-10	\$1,990.00
Table Saw	STONEWOOD ST-10 Ready	\$1,850.00
Table Saw 10	DELTA/ROCKWELL Unisaw	\$1,390.00
Table Saw 10	GENERAL 350	\$1,490.00
Table Saw 10	POWERMATIC 66	\$1,890.00
Table Saw 12	DELTA RT31, 12"	\$1,990.00
Table Saw 12	POWERMATIC 68	\$1,990.00
Table Saw 12	SCMI SI 16	\$1,990.00
Table Saw 14	Delta/Invicta RT40	\$2,890.00
Table Saw 14	POWERMATIC 72	\$2,390.00
Tenner	BACCI	\$5,500.00
Tenner	BALISTRINI 2/TAO	\$7,800.00
Upcut Saw 14l	WHIRLWIND 1000L	\$2,950.00
Upcut Saw 14r	INDUSTRIAL C500R	\$2,450.00
Upcut Saw 14r	WHIRLWIND 1000R	\$2,950.00
Upcut Saw 18l	BRIDGEWOOD 18L	\$3,250.00
Upcut Saw 18l	HIGH POINT LH	\$3,250.00
Upcut Saw 18l	INDUSTRIAL W510 L	\$3,950.00
Upcut Saw 18l	POWERMATIC 18L	\$4,250.00
Upcut Saw 18l	SECO SK-18PCS	\$3,250.00
Upcut Saw 18l	WHIRLWIND 212L	\$4,250.00
Upcut Saw 18r	NORTHFIELD 410	\$3,950.00
Upcut Saw 20l	WHIRLWIND 216L	\$5,950.00
Upcut Saw Angle 18	VISTA "Angle Boss"	\$6,850.00
Upcut Saw Angle 20	VISTA "Angle Boss"	\$6,850.00
Vertical Panel Saw	HOLZ HERR, 1265 Supercut	\$8,650.00
Vertical Panel Saw	SAFETY SPEED CUT H-5	\$1,485.00
Wide Belt Sander 16 1	JET JWB-1632	\$3,400.00
Wide Belt Sander 25 1	EXTREMA ES-125 3	\$4,900.00
Wide Belt Sander 37 1	AEM 501-37 7000	\$6,900.00
Wide Belt Sander 37 1	POWERMATIC 37"	\$8,900.00
Wide Belt Sander 37 1	SANDINGMASTER 2075C	\$6,900.00
Wide Belt Sander 37 1	TIMESAVER 137-1HD	\$6,900.00
Wide Belt Sander 37 1	TIMESAVER 137-1HP	\$7,900.00
Wide Belt Sander 37 1	TIMESAVER 137-1HP75	\$8,900.00
Wide Belt Sander 37 1	TIMESAVER 237	\$8,900.00
Wide Belt Sander 37 2	NORTHTEC 920 RC37" 2 HD	\$16,800.00
Wide Belt Sander 37 2	SCMI CL92	\$13,950.00
Wide Belt Sander 37 2	SECO	\$12,900.00
Wide Belt Sander 43 2	BURLINGTON	\$11,900.00
Wide Belt Sander 52 2	EXTREMA XS2B52	\$19,500.00

LOWEST PRICES ON



TICKETS

Chris Hartford Travel
19 Fairview Drive North
Haines City, FL 33844

1-863-695-8304

Diesel Engine Service

Detroit Diesel & John Deere
Engines • Power Units • Gen Sets
Parts • Sales • Service



Custom Built Series 60
Detroit Diesel Engines
300 - 600 HP
for Trucks & Power Units
717-733-3890

Size	Model	Price
40 KW	John Deere Gen Set	\$8,500.00
125 KW	Used Detroit Gen Set	\$8,500.00
216 KW	S50 Detroit Gen Set, Enclosed	\$22,000.00
500 KW	S60 Detroit Gen Set	\$32,500.00
90 HP	371 Detroit Power Unit	\$6,250.00
275 HP	S50 Detroit Power Unit, Rebuilt	\$25,000.00
275 HP	JD 6081T Power Unit, Rebuilt	\$19,500.00
180 HP	JD 6466T Power Unit, Used	\$8,250.00

Chiropractic Care for the Whole Family!

Improve Your Health For Life!

We Also Offer The Following Services:

- Nutritional Counseling
- Reflexology
- Laser Detox
- Lymphatic Drainage

Contact Me to Receive a Copy
of My Latest Newsletter

Dr. Lawrence Bennett
1248 W. Main St., Ephrata, PA 17522
717-553-3858 • DrLBennett.com
drbennettcd1@windstream.net



Forklift Certification for your employees

AT YOUR LOCATION OR OURS

Call Allen at 717-354-2583

Hoover Repair LLC
263 Kurtz Rd
Ephrata PA 17522

Machinery Trader

ITEM	AD DETAILS	CONDITION	PRICE	CONTACT NAME	CONTACT INFORMATION
Copy Lathe Feed thru Saw Gang Saw Planer	Amish version, fully hydraulic, twin tracers, follow your spindle Straight line rip, glue line quality, blade below table, 24 inch to column Multi score, currently used to groove wains coating and cabinet doors, Planer/jointer, various size, heavy duty, single sided or top/bottom	Excellent Excellent Excellent Excellent	Call \$6,900 \$5,900 Call	(TJ) Tierney Ritz	3892 Commer Rd, Newfane, NY 14108 Phone: 716 201 2483
Straight Line Rip Saw Glue Rack Gang Saw Shaving Baler Wrapper Dust System Baghouse Moulder Up Cut Saw Wood Grinder Air Compressor	Diehl SL52 straight line rip saw, rebuilt chain 3 years ago Quick 12 foot, 30 second glue rack and 12 foot applicator Extrema XG 12A gang rip Hydraulic shaving baler with hydraulic unit Auto pallet wrapper Sawdust bin, blower, cyclone, Dutch Boy unloader 14 inch sawdust blower, baghouse with air lock air return, 70 fitters 6 head moulder, ultra model GS 623 with tooling 18 inch Northfelt model CFS-18R, upcut chop saw Low rpm wood waste grinder, Suddreth-Fletcher model # GSH24 Atlas Copco model GX7 FF screw compressor, 60 gal, tank mounted, industrial	Very Good Like New Very Good Good Good Good Good Excellent Like New Very Good Like New	\$15,000 Call \$15,000 \$10,000 \$4,000 \$15,000 \$6,000 \$20,000 \$4,000 \$8,500 \$6,000	235 Woodworking	8728 CR 235, Fredericksburg, OH 44627 Phone: 330 946 2230, Fax: 330 778 4620
Wide Belt Sander Clamp Table	Time Saver 36 inch single head, digital power table, 7 years old, 480 volt, 3 phase Adjustable Clamp Table, 34 x 32 clamping capacity, air operated	Very Good Very Good	\$7,000 \$900	AJ's Furniture Alvin Jr Beechy	5355 W 400 S, Topeka, IN 46571 Phone: 574 642 1273 x 1, Fax: 260 593 0262, email: ajs@ibyfax.com
Diesel	Thermo King Isuzu diesel with stub shaft, no radiator, 40 hp	Very Good	\$1,250	Amos J Coblentz	10890 W 450 N, Shipshewana, IN 46565 Phone: 574 821 4140 VM
Genset Trim Saw Electric Motor Diesel	Cat-Fabick, 3 ph, 250 kw, 3406 Cat Diesel, wiring needs work For post operation - hourglass rollers 2AVLB - 40 hp, 3ph, 1740 RPM 4331 Allis Chamlers, turbo, 90 hp, clutch, radiator, complete unit	Good Good Good Good	\$9,500 OBO \$3,000 OBO \$400 OBO \$2,500	Amos Lapp	30600 Moundview Rd, Platteville, WI 53818 No Phone
Diesel Diesel Diesel Diesel	Cat 3306T power unit, 800 hours on Cat parts rebuild, clutch has outboard bearing John Deere 4239T, fresh rebuild, new turbo with clutch, panel and skid 3 cylinder Deutz as new 2011, with clutch and panel, Isuzu 6BD1 power unit, sweet runner Other engines and horsepower available, don't see it, call me.	Call Call Call Call	\$7,200 \$6,500 \$6,300 Call	Anderson Diesel Barn	877 Mercer New Wilmington Rd, New Wilmington, PA 16142 Phone: 724 748 3612, Fax: 724 748 5580
Forklift	Cat model P5000 diesel forklift, 5,000 lb lift capacity, 132 inch lift, side shift, works good	Fair	\$6,000 OBO	Andrew Zimmerman	6053 Cty Rd G, Stanley, WI 54768 Phone: 715 644 2350
Post Peeler	Mechanical post peeler, self propelled head, powered by 40 h diesel	Good	\$11,500	Andy Weaver	115 Lincoln Rd, Hodgdon, ME 04730 Phone: 207 532 6178
Wide Belt Sander Band Saw Edge Sander Miter Saw Upcut Saw Upcut Saw Shaper	Timesaver 43 inch double head, new feed conveyor or belt, electric Bridgewood, 18 inch, Italian made quality, blade length 144 1/2 inches, 3 phase electric Crouch, 6 inch x 108 1/2 inch belt, 3 hp, 3 phase electric Omega 12 inch model 1L300, 3 phase electric, new, still in box Whirlwind 212L with 8 foot roller table each side, electric Whirlwind 212L with 8 foot roller table each side, 20 gpm hydraulic motor Casadei, 1 1/4 inch spindle, sliding table, 20 gpm hydraulic motor	Good Good Excellent New Good Good Good	\$990 \$1,600 \$1,650 \$1,600 \$3,200 \$3,200 \$3,775	Alvin Shirk	819 Lauschtown Rd, Denver, PA 17517 Phone: 717-336-9034
Drill Press	Powermatic, model 1150, 110 volt, 1phase	Very Good	\$350	Bower Woodworking Darrell Bower	223 Brunswick Forge Rd, Troutville, VA 24175 Phone: 540 520 2930
Woodworking Machinery	Selling individual pieces or whole shop, pocket hole, band saw, saw stop, etc	Good	\$20,000 for all	Brandon Fuller	1306 N. Exeter Avenue, Indianapolis, IN 46222 Phone: 317-690-7048
Trim Saw Shelf Hole Borer Horizontal Belt Sander Single End Tenoner	Cabinet door, Lobo, double trim saw/shaper, mitered/straight, cope and strick Ritter kitchen cabinet, double line borer, table rise and fall, Wysong, 10 inch belt oscillating, twin tables, heavy duty, Top/bottom trim saws, top/bottom copes, heavy duty,	Excellent Excellent Very Good Good	\$4,900 \$2,750 \$3,750 \$2,950	Bruce Janik	5429 Comstock Rd, Lockport, NY 14094 Phone: 716 433 4224, 12:00 noon is best time to call email: janik14090@aol.com
Roto Finish	Vibratory burnishing machine, S/NG-1000-93-ALL, 10 cubic foot	Excellent	\$3,500	Clark Casting, LLC,	2959 TWP Rd 163, Baltic, OH 43804 Phone: 888 344 0984, Fax: 330 897 3153
Downdraft Sanding Table Wanted	4 x 8 adjustable tilt top, 4 four inch suction ports Approximately 3 x 5 downdraft table with fan and electric motor	Fair Call	\$200 OBO Call	Cornerstone Kitchens Willis Schrock	10016 18 Mile Rd, Rodney, MI 49342 Phone: 231 924 3656, Fax: 231 924 2133
Lathe Lathe	T3 Centauro copy lathe, hydraulic powered with electric controls TC 1200, Centauro 2 knife copy lathe, air over hydraulics, patterns, bushing set	Good Good	\$6,900 OBO \$3,500 OBO	Country Carving Supplies Andrew J Yoder	2437 TR 112, Millersburg, OH 44654 Phone: 330 674 9736 x 2
Diesel Blower Shaper Mowers	Perkins 4-236, complete with clutch, was running Carolina 54 inch blower, 18 inch inlet, 18 inch outlet, with 50 hp electric motor Northwood, model NW-101, 1 1/4 inch spindle, 5 hp Roseman gang mowers, set of 3, 7 foot wide, 1 mower 30 inch wide	Needs Overhaul Good Good Good	\$1,300 \$2,100 \$500 \$500	Crestview Furniture Ervin Yoder	9690 Winegar Rd, Greenfield, OH 45123 Phone: 740 505 2829, best time 5:00 PM
Dust Collector	Dustkop Cyclone with 55 gallon drum collector, with manual shake baghouse	Good	\$950	Custom RV LLC/ Dave Borkholder	9499N 625W, Milford, IN 46542 Phone: 574 354 2905
Dovetailer Dovetailer Power Feeder	Dodds 20 spindle, set up for ends Dodds 15 spindle, set up for sides Azeta 4 roll feeder	Call Call Good	\$3,000 OBO \$3,000 OBO \$650	Dan W Miller	16770 Burton Windsor Ed, Middlefield, OH 44062 Phone: 440 745 3004, leave message and phone number
Dust Collector	10 hp, 3 phase motor, stainless steel cone, 12 inch ports	Good	\$1,000	Darrel Diller	Sparta, TN 38583 Phone: 731 676 6501

ITEM	AD DETAILS	CONDITION	PRICE	CONTACT NAME	CONTACT INFORMATION
Skidder	Pettibone M5, needs tires, torque converter, good engine and winch	Project	\$5,500	David L Yoder	14407 122 Str, Oskaloose, KS 66066 Phone: 785 817 3720, Fax: 785 766 6241
Power Unit	8.3 Cummins, 330 hp with big clutch,	Good	\$9,000	DNS Lumber Co	3621 SR 308, Emlenton, PA 16373 Phone: 814 758 9929
Surface Grinder Equipment Lift Comparator Air Tank Hydraulic Tank Skidloader	Schliff, large, heavy duty, approximaely 5 foot stroke, 14 inch x 35 electro magnet Auto Grip, 8 foot x 11 foot platform, 20,000 lbs Optical Comparator with DRO 10,000 gallon 200 gallon, on legs Wheel drive and track motors, all brands, 1 year warranty,	Good Good Good Good Good Rebuilt	\$3,800 Call \$375 Call \$275 \$2,000 to \$3,000	Donegal Hydraulics	102 Haiti Rd, Quarryville, PA 17566 Phone: 717 786 7001
Shear	Cincinnati 1810, 1/4 x 10 foot shear, serial # 35071 with hydraulic motor and controls, completely rebuilt approximately 2018	Good	\$16,900	DS Machine, LLC John B Esh	238 B Old Leacock Rd, Gordonville, PA 17529 Phone: 717 768 3853
Kubota RTV	2013 Kubota RTV X11200, diesel, 4x4, 9,475 miles, new tires, power dump,	Very Nice	\$9,700	Duane Weaver	1944 Kramer Mill Rd, Denver, PA 17517 Phone: 717 336 4626, Fax: 717 336 4627
Gang Saw	Comel, feed webs in and out, top drive rollers, adjustable sizer, many collars and blades	Excellent	\$15,000 OBO	Eagle View Machining Moses Borntreger	15080 Cty Hwy 39, Frazee, MN 56544
Bandmill	Cooks, cuts 3 - 6 inches x 26 feet, 35 hp Vanguard engine	Good	\$12,000	Edward Yoder	619 Franklin Cemetery Rd, Vinton OH 45686 No Phone
Green Giant Forklift Green Giant Forklift Green Giant Forklift Green Giant Forklift	10,000 LB Capacity, 120" Rise, 50" str, Honda or Brilliant Powered, Mech. Dr., w/ poly or steel wheels 3000 LB Capacity, 120" Rise, 42" str, Honda or Brilliant Powered, Mech. Dr., w/ poly or steel wheels 3000 LB Capacity, 60" Rise, 42" str, Honda or Brilliant Powered, Mech. Dr., w/ poly or steel wheels 6000 LB Capacity, 120" Rise, 50" str, Honda or Brilliant Powered, Mech. Dr., w/ poly or steel wheels 6000 LB Capacity, 60" Rise, 50" str, Honda or Brilliant Powered, Mech. Dr., w/ poly or steel wheels	New New New New New	\$11,600 \$6,500 \$5,900 \$9,100 \$8,500	Eli Shrock	4250 S. Funk Road, Wooster, OH 44691 No Phone
Tenner	Bacci, single head, double table, PLC controls	Excellent	\$5,900	Eli Weaver	1333 CR168, Dundee, OH 44624 Phone: 330 893 0017, Fax: 330 893 0027
Reervoir	350 gallon with oil, 6 suction and returns with filters, 2 pumps	Like New	Make Offer	Elmer Lantz	519 Houtztown Rd, Myerstown, PA 17067 Phone: 717 866 1481
Fork Lift Component Saw Radial Arm Saw	Komatsu, 8000 lbs capacity, 7700 hours, solid rubber tires at 80%, Front dual tires, two stage, auto fork adjust, half cab, dual fuel, ready to go Idaco, hydraulic, 4 blades, cuts 18 to 24 inches, waste conveyor, like new hydraulics Dewalt/Black & Decker, hydraulic 24 inch slide, 15 inch blade, extra blades, in operation	Good Good Good	\$17,000 \$80,000 \$1,500 OBO	Empire Truss Works Paul E Troyer, Jr	1673 Railroad St, Panama, NY 14767 Phone: 716 355 6462, Fax: 716 355 2257
Skid Steer Skid Steer Tractor Tractor Tractor UTV Tractor Tractor Skid Loader	Bobcat 773, 0 ROPS, 2900 hours, hand and foot Cat 262D, E ROPS, 413 hours, loaded Kubota B26TLB tractor/loader/ backhoe, quick attach on backhoe, 2 buckets, 1882 hrs IH 234 4x4 tractor hydro, 1263 hours, turf tires Kubota BX1500 RCK48-15BX deck, 508 hours, 4wd Cub Cadet CX500 camo, 4x4 1990 MF 1020 4wd, hydro w/bh, 1846 loader Case 1175, cab 2wd, good tires, runs and works Bobcat 763, 0 ROPS, needs engine work	Fair Excellent Good Nice Needs Work Good Nice Good As Is	\$10,900 Call \$19,500 \$3,500 \$3,900 \$5,495 \$6,295 \$5,000 \$3,500	Erb & Henry Equipment, Inc Butch	22-26 Henry Ave, PO Box 445, New Berlinville, PA 19545 Phone: 610 367 2169, Fax: 610 367 6715
Wanted	Framing table, prefferably Kreg or Castle pneumatic framing table	Call	Call	Galen Shirk	W5580 Lovers Rd, Greenwood, WI 54437 Phone: 715 721 0315, Fax: 715 229 3557 email: countryaccents@ibifax.com
Wide Belt	AEM- Narrobelt sander, 25 inch	Fair	\$3,500	Girod	11474 Stulltown Rd, Owingsville, KY 40360 Phone: 859 585 9498
Clutch Clutch Clutch Clutch	N 1, 14-S with drive ring N 1, 14-S, can call if you send phone number N 1, 14-S with drive ring N 1, 14-S, can call if you send phone number	New Fair New Fair	\$950 \$450 \$950 \$450	Harvey Weaver	4174 W M 18, Gladwin MI, 48624 No Phone
Surface Grinder Rotary Table Bender	Targa, 6 inch x 12 inch surface grinder 18 inch rotary table #2 Hossfield bender, lots of dies	Excellent Good Good	\$550 OBO \$500 OBO \$1,500	Hickory Lane Machine	6000 St Rte 534, Windsor, OH 44099 Phone: 440 474 9539
Press Brake Punch Press Press	400 ton Pacific, 10 foot overall 90 ton mechanical, 7 inch stroke 125 ton 4, post	Fair Needs Work Needs Work	\$30,000 \$2,500 \$5,000	Horst Road Repair Leon Fisher	135 Horst Rd, Myerstown, PA 17067 Phone: 717-949-2539
Vinyl Fence Router	Vinyl Fence Router to rout holes in vinyl profiles. Made by SSD control technology.	Good	\$4,500	James Graber	Phone: 260-466-5013
Band Saw Table Saw Miter Saw Drum Sander Planer Dust Collector	10 inch Master Force band saw with stand 10 inch Master Force contractor grade table saw 8 1/2 inch Makita miter saw with folding stand, wheels Jet 22-44 Oscillating drum sander Rockwell/Delta, 13 x 6 planer Delta dust collector with hoses	Good Fair Fair Good Needs TLC Good	\$150 \$225 \$175 \$950 \$450 \$200	James Graber	19627 Notestine Rd, Woodburn, IN 46797 Phone: 260-615-5161

Machinery Trader

ITEM	AD DETAILS	CONDITION	PRICE	CONTACT NAME	CONTACT INFORMATION
Panel Router Stroke Sander Moulder	Safety Speed SR5, no router included 2 wheels, mount on your frame, 9 1/2 inch diameter, fully adjustable for tracking W&H, mounted on mobile cart with infeed and outfeed rollers, a few knives	Good Good Good	\$2,000 \$200 Call	Jason Zimmerman	5827 VT Rt 15, Wolcott, VT 05680 Phone: 802 472 5800, Fax: 802 472 5801 email: jason@vermontwoodcraft.net
Band Saw	36 inch metal or wood band saw, 220/440, 3 ph, 5 hp, serial C-1312	Good	\$1,275 OBO	Joe A Yoder	11 Bud Taylor Rd, Ethridge, TN 38456 No Phone
Diesel	ST3 Lister, 25 hp, hand start with clutch, some other sizes available	Rebuilt	\$2,800	John Hochstetler	11880 W 450 N, Middlebury, IN 46540 Phone: 574-825-9590 x7
Harvester Silage Blower Grain Wagon Steel Bin Diesel Power Forecart	782 New Holland with hay head, 12 volt controls, hydraulic side shift Gehl 1580 blower 2 ton grain wagon with unloading auger Steel feed bin with a 4 ton and 2 ton compartment Thermo King Yanmar, 2 cylinder L912 75 hp Deutz diesel, 4 wheel with power steering, dual hydraulics, 540 pto, see photo on page 139	Good Excellent Fair Good Good Good	\$2,950 \$2,000 \$400 \$500 \$500 \$7,000	John Lapp	242 Price Lane, Lykens, PA 17048 Phone: 717-365-3829
Standardbreds For Sale	Three week trial, always a selection, 100% satisfaction, lots of options, trucking available	Call	Call	Jonathan	717-679-8946
Sawmill	Woodmizer LT30, portable with hydraulic lift arms, located in western Maryland	Good	\$5,500	Kathy Lyons	Phone: 859-312-1540 email: icethomas33@hotmail.com
Wide Belt Sander Wide Belt Sander	37 inch North State sander, 230, 3ph 37 inch North State sander, 230, 3ph	Good Good	\$3,500 \$3,500	Kauffman Woodcraft Ervin Kauffman	763 Cross Lanes Rd, Westmoreland, TN 37186 Phone: 615-607-0408 email: ervin@kwoodcraft.net
Dust Collector Dust Collector	20 hp Honeyville, 13 inch trunk line with baghouse 3 hp, 240 volt, Shop Fox	Good Excellent	\$5,000 \$700	L.A.M.B. Woodworking LLC Lavern Beechy	5510 W 200N, Shipshewana, IN 46565 Phone: 260-768-7992
Shear Brake	Cincinnati 3/8 x 10 foot shear, 36 inch, front operated, power back guage Standard 150 ton hydraulic prees brake, 10 foot long, 8 foot x 6 inch BH, runs on hydraulic, 48 inch power back guage with digital readout	Good Excellent	\$26,500 Call	Lanco Industries	2605 Prescott Rd, Lebanon, PA 17042 Phone: 717-673-6523
Dyna	SC 15 Wood Processor, 2018, 847 hours	Good	\$34,500	Machine Shop Services/ Lewis	17928 Abbey Dr, Wheeling, MO 64688 Phone: 660-659-2011
Sawmill Typewriter Evaporator Evaporator Evaporator	2007 Woodmizer LT70, 62 hp Cat, under 500 hours! Maintained, stored inside Brother DP-530 CJ, 1.4 GB permanent memory, AC/DC powered 3 x 8 Sunrise Heatwave Extreme with sap raider, Max Flues, capable of 230 gph 2 x 6 Sunrise Panther, capable of 35-40 gph 4 x12 Grimm	Like New Excellent New New Used	\$42,000 OBO \$500 Call Call Call	Maine Spring Supply Matthew Johnson	219 Timoney Lake Rd, Smyrna, ME 04780 Phone: 207-757-7978 or 207-757-7122
Screw Compressor	Ingersoll Rand 185, 2011, rebuilt motor, runs good, needs temp sensor	Good	\$4,000	Marty Weaver	21005 New Gottengen Rd, Salesville, OH 43778 Phone: 740-679-3612, Fax: 740-679 2030 email: salesvilleconstruction@gmail.com
Trash Pumps Generators Clutches Diesels Diesel Diesel Diesel Shipping	Kohler diesel, 4 inch, 476 gpm, self priming Kohler, LP/NG, 36 volt DC for battery banks WPT and NACD, wholesale and retail Cat C1.1 and Perkins 403F1.1, 3 cylinder, large quantity VM water cooled, 126 hp, power unit, could be pony start Yanmar, 3 cylinder, 36 hp, in factory crates Yanmar- Thermo King, 4 cylinder, test run Low Rates to businesses with forklift or dock and phone number	New New New New New New Used Call	\$1,500 each \$1,300 each Call Call Call \$3,300 \$1,500 Call	Mast Engine Service	19658 Flora Avenue, Bloomfield, IA 52537 Phone: 641-722-3080
Telehandler	2011 8042 Skytrack, foam filled tires, 3800 hours, auxillary hydraulics	Good	\$33,000	Midwest Enterprise Stephen J Douglas	9289 Neff Rd, Arcanum, OH 45304 Phone: 937-448-0325 VM
Fork Lift Power Unit Power Unit Power Unit Hydraulic Unit Power Unit Power Unit Power Unit	2013 Hyundai, 6000 lbs, LP gas, sideshift, 3 stage, 7600 hours 60 series, 12.7 L Detroit, 450 hp BF6M1012 Deutz, 120 hp, 3980 hours since new 4045T Power Tech John Deere, 125 hp @ 2400 rpm 4045T Power Tech John Deere, Funk hydraulic pump drive with 2 pumps F4L912 Deutz, 65 hp, 4680 hours 6CT 8.3 Cummins, 225 hp, 4600 hours 7.8 L Ford, 170 hp, 4350 hours	Excellent Excellent Excellent Excellent Good Very Good Very Good	\$11,900 \$15,000 \$7,500 \$6,500 Call \$4,500 \$7,000 \$6,500	Midwest Power Units	675 N 1400 St, Shobonier, IL 62885 Phone: 618-846-2011
Light Tower Chop Saw Mask Filter Pocket Hole Machine	Wacker LTC 4, 6 KW with Lombardini diesel Omga Mec 300 ST, 230/460 volt, 3 phase Bullard 41P2E Airline Filter with climate control tube and extra filter Castle Pocket Hole Machine, TSM-35, 230/480 volt, 3 phase, call for more info	Good Good Excellent Good	\$1,400 OBO \$750 OBO \$250 OBO \$4,200	Nathan Miller	1769 Harrisville Rd, Stoneboro, PA, 16153 Phone: 814-786-7136, Fax: 814-786-7310
Drying Racks Drying Racks	6 extendable drying racks with 13 - 30 inch arms, all have 5 inch castors 6 extendable drying racks with 13 - 30 inch arms, all have 5 inch castors	Like New Like New	\$400 each \$400 each	Neil Miller	18817 Grange Rd, Fredericktown, OH 43019 No Phone
Edge Bander Embosser Dust Collectors Guillotine Vacum Pressing Table Baghouse	Holz Her Sprint 1310, with corner round Renzo Boronovo with an assortment of designs 2, 21 inch, 40 hp 90 inch veneer guillotine 48 x 96 vacum pressing table 38,000 CFM, insulated baghouse with new air lock	Good Good Good Good New Good	\$10,000 \$15,000 \$4,000 ea \$7,500 \$3,000 \$26,000	Neuenschwander Doors, LLC Jonas	62306 Needham Rd, Burr Oak, MI 49030 Phone: 866-787-0810

ITEM	AD DETAILS	CONDITION	PRICE	CONTACT NAME	CONTACT INFORMATION
Welder Metal Cutting Bandsaw	Lincoln CV300 with LN 742 feeder, newer Magnum Pro gun, 3 phase Do-all C-916S mitering bandsaw, air clamp and head lift, hydraulic or electric power	Good Good	\$1,750 \$5,000 OBO	OSCO Products David Hochstetler	4811 Graham Rd, East Jordan, MI 49727 Phone: 231-536-2709
Forklift Resaw Diesel Blower	1999 AE6122, 4x4, American Eagle, all terrain brand new wheels, only 1250 hrs Smith single head, lineshaft ready with hydraulic feed 271 Detroit 2-cycle, approx 50 hp, on skid with clutch, runs good 26" blower, on new skids with Hatz diesel and clutch	Excellent Excellent Great Like New	\$28,500 OBO \$6,500 \$3,000 \$2,200	Peach Tree Enterprises Louie Peachey	1351 Petersburg Road, Jackson, OH 45640 No Phone
Wood Lathe Generator Forklift	General 260 Wood Lathe, 1hp, 1 ph 1994 Spectrum Detyroit Generator, 230 kw, 370 hp @ 1800 rpm Hyster, 7,000 lb capacity, like new battery, comes with charger, runs great! Approx. 1998 See photos of Pine Valley Bolts listing on page 102	Good Excellent Excellent	\$1,100 \$11,000 \$7,500	Pine Valley Bolts	5195 Kinsman Rd, Middlefield, OH 44062 Phone: 440-693-4232, Fax: 440-693-4316
Vertical Milling Machine Surface Grinder Surface Plate Micrometers	10 inch x 54 inch Acra, EVS, digital readout, power feeds, power drawbar 6 inch x 14 inch Kent, Kanestu electromagnet, dust collector 4 inch x 24 inch x 36 inch, stand with castors Mitutoyo, up to 24 inch, sets	Good Good Good Good	\$5,000 OBO \$750 \$600 Call	Pine View Industries Perry Beachey	755 E Kittle Rd, Mio, MI 48647 Phone: 989-848-2194
Air Compressor	Quincy 370L, Well Maintained, runs and works like new	Excellent	\$3,650	Pioneer Cabin Furniture	7193 E 16 1/2 Rd, Manton, MI 49663 Phone: 231-824-9663 (8 AM-5 PM)
Bridge Crane	48 foot, 10 ton with Wright 3 phase electric winch, no end tracks	Good	\$5,000 OBO	R&L Truss Ryan Zimmerman	272 State Rd E, Tunas, MO 65764 Phone: 417-993 0277
Wanted	Stroke sander with 8 foot sanding capacity and adjustable table height	Call	Call	Raymond Hoover	10488 Cerulean Rd, Cerulean, KY 42215 No Phone
Punch Press	Hastings Works punch, 3 ph, easy mechanical conversion, 3 1/2 inch stroke, dies included	Good	\$500	Raymond Miller	5816 Robinson Rd, Cass City, MI 48726 Phone: 989-872-1842, 8:00 AM
Outdoor Wood Furnace	Conestoga Champion, 3 years old, 380,000 btu	Very Good	\$9,000	Reuben Stoltzfus	701 Overlys Grove Rd, New Holland, PA 17557 Phone: 717 354 5071
Panel Saw	155 Elcon 230 volt, 7 hp, 3 phase panel saw	Good	\$7,500	Saws Woodworking	72990 CR 101, Nappanee, IN 46550 Phone: 574-773-4216
Telehandler Telehandler Genset Dozer	JCB 506C, 5300 hours, 1998, new tires, 6,000 lb capacity, serviced and ready to work Ingersoll Rand VR 90B, foam filled tires, 9,000 lb capacity, 6 foot forks, ready to work Onan 55 KW, 554 hours, natural gas or propane IH TD-9, series B blade, winch	Great Great Excellent Call	\$22,500 OBO \$24,500 OBO \$3,800 OBO \$6,500 OBO	Schlabach's Mattress Outlet Eli Mast	330E CR 600N, Tuscola, IL 61953 Phone: 217-543-3493
Shaper Shaper Sander Planer Planer Sander Boring Boring Trailer Band Saw Planer wheel loader	Beach 1 inch spindle, 30 inch x 40 inch table, line shaft ready, no fence SCMI 3/4 inch spindle, 3 phase electric, 25 inch x 39 inch table, fence SECO Wide belt 36 inch wide, single head with plat, 3 phase electric Whitney 36 inch 2 head, straight knife model 97 Whitney planer/facer, model S-600, straight knife, 24 inch electric Crouch Profile Sander, electric Root, vertical spindle boring machine, 5 spindles, electric Root, vertical spindle boring machine, 8 spindles, electric 2002 Eager Beaver, 10 ton, Pintle hitch with air brakes ORMA, 36 inch- 24 inch cutting heights, roller bearing guides, electric Powermatic, 12 inch straight knife cutter head Dresser model 510, comes with bucket and pallet forks, new paint	Fair Excellent Good Good Excellent Excellent Good Good Fair Good Excellent Good Good	\$600 \$2,400 \$4,200 \$6,500 \$5,500 \$650 \$1,300 \$1,200 \$6,500 \$2,800 \$1,650 \$19,000	Sheldon Martin	470 Swope Rd, Bethel, PA 19507 Phone: 717-507-8796 email: martin-seiverllc@hotmail.com
Wide Belt Sander Wide Belt Sander Planer Planer Planer Upcut Upcut JLT Shaper Shaper Down Draft Table	Jet, 37 inch x 75 inch double head, lineshaft and air power, digital read out Speed sander, 36 inch single head, 3 phase, air tracking Powermatic, 20 inch straight knife, 3 phase Woodmaster 18 inch straight knife, can also be used as a moulder Grizzly type, 15 inch straight knife, hydraulic motor Whirlwind, 1000L, 14 inch, 3 phase Whirlwind 212 L, 18 inch, hydraulic Double door clamp, #79K-7DDC Weaver, 1 inch spindle, hydraulic motor Shop Fox, 3/4 inch spindle, electric Shop built, hydraulic motor Free Shipping to most areas thru month of January, Call.	Excellent Good Excellent Very Good Good Good Good Good Very Good Good Good	\$9,500 \$6,100 \$2,500 \$975 \$1,100 \$2,200 \$2,900 \$4,000 \$1,200 \$700 \$975	Southern Iowa Machinery Gideon Hochstetler	28201 Hwy 5, Cincinnati, IA 52549 Phone: 641-658-2498
Diesel Diesel Diesel Genset	Daewoo 3.3 liter, turbo, 72 hp, radiator thru clutch, 300 hours KubotaV 2203, 30 hp, radiator thru stub shaft, load tested Lister Petter LPA 3, 18 hp, 6500 hours, includes Quincy 340 air compressor Onan 30 KW, 3 phase, with Ford diesel, see photo ad on page	Very Good Good Decent Good	\$5,900 \$2,750 \$1,800 OBO Call	Spoon River Sharpening Philip Schrock	2733 N 250th Ave, Liberty, IL 62347 Phone: 217-336-4045
Compressor Drywall Finishing Sanders Pallet Jack	2011 Ingersoll Rand, 185 CFM with John Deere diesel, trailer unit, 1700 hours 1 automatic taper, 2 mud pumps, 3 flat boxes, 3 angle heads, complete 2 Porter Cable drywall sanders, 1 Dewalt Hepa Vac, all air powered Jet, standard size	Very Good Excellent Good Like New	\$8,500 \$3,800 \$2,000 \$300	Superior Drywall Joe Beiler	673 McCraw Rd, Herndon, KY 42236 Phone: 270-886-9621
Table Saw Scroll Saw Dust Collector Blades	2-Delta 10 inch unisaw, 5 hp, 3 phase, with dust guard 2- Delta 20 inch scroll saw on stand Powermatic, 4 bag, 3 hp, 3 phase, 2016 18-Diehl 14 inch rip saw blades, all sharpened, very little use	Good Like New Like New Like New	\$1,200 ea OBO \$200 ea \$550 \$100 ea	Superior Wood Products Wilmer Sensenig	1044 Ridge Rd, Shippensburg, PA 17257 Phone: 717-423-6897, Fax: 717-423-0123

Machinery Trader

ITEM	AD DETAILS	CONDITION	PRICE	CONTACT NAME	CONTACT INFORMATION		
Retail Cooler	3 door Hussman, model RMT M3, serial # MYIS L548513	Excellent	Call	The Chuckwagon Paul Hertzler	Roberts, MT 59070 Phone: 406-445-9184 email: hertzler90@ibifax.com		
Retail Cooler	3 door Hussman, model RMT M3, serial # MY 1515 48514	Excellent	Call				
Retail Cooler	3 door Structural Concept model # F3, serial #0974849F4316346	Good	Call				
Deli Case	Hussman, 2-8 foot model SMG8U, 1 12foot model SMG	Excellent	Call				
Cooler Compressor	Hussman model # CRA1-0150-PFV B/M270SK	Good	Call				
Elbow Machine	Maplewood, comes with jigs and dies	Good	\$8,000 OBO	The Metal Shop Isaac D Yoder	185 Co-Daugh-Ri-Ty Rd, Amsterdam, NY 12010 No Phone		
Elbows- Pipe	We can make what you need, 4inch to 24 inch, stainless steel or galvanized	New	Write				
Seam Flatener	48 inch pipe length, down to 4 inch diameter, 20 guage SS capacity	New	\$2,000				
Stone Cutter	We make and rebuild cutters, teeth, rollers, and more	New	Write				
Skidder	John Deere 440 D, rebuilt, many new parts, nice paint, call for more information	Excellent	\$38,500	The Tree Beavers Abner Fisher	8627 N Wapalo Rd, Marshall, IN 47859 Phone: 765-592-2611		
Roll Former	Accu Form J channel roll former	Work Goods	\$8,000	Thomas Miller	3860 Miller Drive, Hartstown, PA 16131 Voicemail: 814-382-9210		
Roll Former	For manufacturing 36 inch ag panels with electric controls	Like New	Call	Turbo Metals	1708 Church Rd, Watsontown, PA 17777 Phone: 570-336-9750		
Roll Former	For manufacturing 36 inch ag panels with electric controls	Like New	Call				
Roll Former	For manufacturing 36 inch ag panels with electric controls	Like New	Call				
Wide Belt Sander	Sanding Master, 37 x 75 hydraulic ready, mechanical tracking	Excellent	\$9,700	Tuscarora Game Calls	19672 Sweetwater Rd, Dry Run, PA 17220 No Phone		
Gang Rip Saw	High Point, 2003, movable blades, 3 phase electric	Good	\$4,800	Upper Iowa Millwork Allen Gingerich	21623 50th St, Cresco, IA 52136 No Phone		
Up Cut	Industrial 14 inch, 2 available, 1 electric, 1 lineshaft	Good	\$750 ea				
Moulder	Weinig Unimat, 6 head, 1 13/16 inch spindle, 3 phase electric	Good	\$12,500				
Edge Sander	Whirlwind, 855 heavy duty, 3 phase electric	Excellent	\$3,500				
Rip Saw	Diehl 750 Straight line rip, line shaft	Good Chain	\$3,800				
Dock Leveler	7 foot x 7 foot spring mechanical auto dock, needs minor repair	Call	\$1,000				
Delivery	Delivery available to lower 48	Call	Call				
Power Unit	200 - 300 HP Cat Diesel, 4500 hours, skid mounted, clutch, custom set up available	Very Good	\$8,000	Valley Shop Allen Shirk	38745 Molasses Mill, Latham, MO 65050 Phone : 660-458-6747		
Generator	45 KW, 3 or single phase, 5,000 hours on rebuilt F4L912 Deutz engine	Nice	\$4,900 OBO	Vernon Mast	N3767 Duncan Hill Rd, Argyle, WI 53504 Phone: 608-636-0149		
Panel Saw	Putsch SVP133 vertycal panel saw, 2017	Like New	\$11,300	Weaverwood	515 Lawrenceburg Rd, Willisburg, KY 40078 Phone: 859-375-9289, Fax: 859-375-9290		
Track Skid Steer	2014 Bobcat T770, 92HP, Cab, Joysticks, 2 Spd, Hi-Flow, 1,500 Hrs., Magnum XL Forestry Mulcher Head!	Excellent	\$59,500	Wendell Shertzer	1082 Letort Road , Conestoga, PA 17516 Phone 717-341-9514		
Track Skid Steer	2017 Bobcat T650, 74 HP, Cab, Foot Controls, 2 Speed, Only 600 Hours.	Excellent	\$38,500				
Track Skid Steer	2014 Bobcat T650, 74 HP, Cab, Foot Controls, 2,050 Hours, Single Speed, Excellent U/C.	Excellent	\$28,500				
Track Skid Steer	2007 Bobcat T300, 81HP, Cab, Foot Controls, 1,800 Hours, 1 Owner Machine, Excellent Tracks.	Excellent	\$30,000				
Track Skid Steer	2015 Bobcat T590, 66 HP, Cab, Foot Controls, 1,250 Hours, Hydraulic Coupler.	Excellent	\$33,500				
Track Skid Steer	2014 CASE TR340, 90HP, Cab, Joysticks, Ride Control, 2 Speed, Reg. Flow Hyd., 2,100 Hours.	Excellent	\$33,500				
Track Skid Steer	2014 CAT 279D, Cab, 74 HP, 2 Speed, Joysticks, Reg Flow Hydraulics, 2,700 Hours.	Excellent	\$34,500				
Track Skid Steer	2014 CAT 259D, 73HP, Cab, Joysticks, 2,400 Hours, 2 Speed, Hi-Flow Hydraulics	Excellent	\$34,500				
Track Skid Steer	2018 Kubota SVL75-2, 75 HP, Cab, Joysticks, 2 Speed, 3,360 Hours, Good Tracks.	Excellent	\$32,500				
Track Skid Steer	2012 Kubota SVL75, 75 HP Pre-emissions, Cab, Joysticks, 2 Speed, 1,500 Hours, Reg. Flow Hydraulics.	Excellent	\$36,500				
Track Skid Steer	2014 Kubota SVL90-2, 90 HP, Cab, Joysticks, Reg. Flow Hyd., 2 Speed, 2,700 Hours.	Excellent	\$36,500				
Track Skid Steer	2011 Kubota SVL90, 90 HP Pre-emissions, Open Canopy, Joysticks, 2 Speed, 1,340 Hours.	Excellent	\$34,500				
Track Skid Steer	2016 Kubota SVL95-2, Cab, 2 Speed, Joysticks, Regular Flow Hyd, Good U/C, Only 1,000 Hours.	Excellent	\$45,000				
Track Skid Steer	2017 Kubota SVL95-2, Cab, Full Forestry Package with Auxiliary Cooler, Hi-Flow, Only 210 Hours!!	Like New	\$59,500				
Track Skid Steer	2011 Terex PT 100G Forestry, 100 HP, Cab, Hi-Flow, Joysticks, New Tracks, 2,170 Hours.(2 Available)	Good	\$32,500				
Track Skid Steer	2014 Yanmar T175-1, 70 HP, Open Canopy, Joysticks, 2 Speed, Good U/C, 2,600 Hours.	Excellent	\$23,500				
Track Skid Steer	2014 Takeuchi TL8, 74 HP, Open Canopy, Joysticks, 2 Speed, Wide Tracks, 2,200 Hours.	Excellent	\$27,500				
Track Skid Steer	2013 Takeuchi TL 230-2, 70 HP Pre-emission, Open Canopy, Joysticks, 2 Speed, Good Tracks, 1,800 Hours.	Excellent	\$25,000				
Track Skid Steer	2007 Takeuchi TL140, 81 HP Pre-emission, Cab/AC, 2 Speed, Joysticks, Only 730 Original Hours!!	Excellent	\$37,500				
Mini Excavators	Kubota KX91-3(Open), Takeuchi TB260(Open), Volvo EC 35C(Open), Deere 35G(Cab), Yanmar V1040(Open)	CALL	CALL				
Telehandlers	JCB 524-50(Cab/SK LB Lift), Gehl RS6-42(Open/6K), CAT TH63(Open/6K), 2-JLG G9-43A(Open/9K)	CALL	CALL				
	Call for shipping quotes. We deliver nationwide! Call						
Hydraulic Unit	Hydraulic set-up on skid with 5.7 L Vortech natural gas motor with clutch, 10 hp air compressor, 40 KW generator, also hydraulic lines, etc.	Good	Call			Yoder Woodworking Freeman L Yoder	8105W 450N, Shipshewana, IN 46565 Phone: 260-768-7327 x 1, Fax:-260 768-4371
Rip Saw	Cantek SRS 330 straiht line rip saw with laser, 230 volt, 3 phase	Like New	\$11,000	Yoder's Amish Custom Cabinetry	1476 CR 1025 E, Sullivan, IL 61951 Phone: 217-728-2166		
Rip Saw	Mattison 404 Straight line rip saw, 480 volt, 3 phase	Call	\$3,500				
Planer	15 inch, model # JWP-15CS, Jet planer, extra Knives, owners manual, lineshaft ready	Good	\$950	Yoders Buggy Shop Jonas Yoder	2265 Patriot Rd, Patriot, OH 45658 No Phone		

Machinery Trader

Diesel	V1305 Kubota, alternator, starter, wheel	Good	\$2,000		
Diesel	V1505 Kubota, rebuilt, runs nice	Rebuilt	\$2,800		
Diesel	V330T, mechanical, complete rebuild	Rebuilt	\$4,500		
Diesel	V2203, bare engine	Good	\$1,800		
Diesel	V3800-T, common rail, rebuilt	Rebuilt	\$5,800		
Diesel	V3307-T, common rail, rear gear train	Rebuilt	\$5,800		
Diesel	D722, several to choose from	Good	\$1,900		
Diesel	D1703, Alternator, starter, wheel	Good	\$1,650		
Kubota	Kubota, V2203 power unit, 40 hp, stub, panel	Good	\$3,100	Xcite Repair Co	200 Shirktown Rd, Narvon, PA 17555
Kubota	Kubota, D1105, several to choose from, call	Good	\$1,700	Amos	Phone: 610-286-9754
Kubota	Kubota V2003, turbo, alternator, starter, wheel	Good	\$2,200		
Kubota	V1702 and V1902 engines	Good	\$1,800		
Kubota	D722 power unit, stub shaft	Good	\$2,200		
Cat	Shibaura, 3XL 1.1, 3 cylinder, very low hours	Call	\$1,600		
Deutz	F3L912, std bell-wheel, 2 to choose	Good	\$2,100		
Yanmar	3TNV88, mechanical starter, alternator, ready for clutch	New	\$3,500		
Perkins	N844L, natural, 50 hp	New	\$3,900		
Many used engine parts available. Call					
Fork Lift	2017 H30, Pneumatic tires, 6,000 lb lift capacity, new tires, new paint, propane	Call	\$18,000 OBO		
Fork Lift	2017 H25 CT, 5000 lb lift capacity, propane, 2,000 hours	Excellent	\$15,900	Michael Miller	5015 S Wisner Ave, Newaygo, MI 49337
Combi Lift	2007, 5,000 lb lift capacity, 13,000 hours, runs good	Call	\$14,500 OBO		Phone: 231 924 5711

PLEASE FILL OUT THIS FORM (PRINT CLEARLY) INCLUDE PAYMENT AND SUBMIT TO
MACHINERY TRADER

Please send completed submission form with payment to — PCBE, P.O. Box 520, Millersburg, PA 17061
Fax to: 717-427-1602 or Call: 717-362-1118 ext 2 or Email to: MT@plaincommunities.com

ITEM	DESCRIPTION	CONDITION	PRICE
	13 WORDS MAXIMUM IN THIS AREA		

✓ Check the boxes below to indicate contact information you **DO NOT** want printed in Machinery Trader **HAVE ALL MACHINERY TRADER ADS SUBMITTED BY THE 14TH**

THIS INFORMATION WILL BE PRINTED FOR CONTACT		\$18.00 PER LINE UP TO THREE LINES, FOUR OR MORE LINES \$15.00 EACH	
<input type="checkbox"/> Business Name (optional)		Number of Lines _____ x \$ _____ =	_____
<input type="checkbox"/> Name		Number of Months x	_____
<input type="checkbox"/> Address		TOTAL DUE	_____
CREDIT CARD INFORMATION			
<input type="checkbox"/> City	State	Zip	Account No. _____
<input type="checkbox"/> Phone	Expiration Date: ____/____/____		3 Digit Security No. _____
<input type="checkbox"/> Fax	Card Holder: _____		
<input type="checkbox"/> Email	Signature: _____		Zip: _____

Tired of your dirty old MUDSPLASHER?

NEW
Bike
Mud Flap

Accepting
New Dealers!

Custom made Harness • Mini to Draft

TRY ONE OF BETTER QUALITY MADE OF PVC!

Why should I buy this mudsplasher?

- It's proven to last longer
- It's easy to clean
- Doesn't fade in sunlight

AVAILABLE AT:

A & A Carriage & Wheel
214 N Shirk Road
New Holland, PA 17557
717-355-9182

A & M Buggies
17754 E. Hwy 142
Opdyke, IL 62872
618-244-1395

Andy Yoder
2639 Campbell Road
Brown City, MI 48416
810-346-3187

Ashrey Buggy Shop
4028 CR 200
Fredericksburg, OH 44627
330-275-0203

Beiler Carriages
30 Baileys Crossroads Road
Cochranville, PA 19330
610-593-7378

Belmont Acres Carriage
366A S. Belmont Road
Paradise, PA 17562
717-687-0574

Bowmansville Coach
210 Laurel Road
East Earl, PA 17519
717-445-9963

Breezy Hill Carriage
3793 Breezy Hill Road
Fennimore, WI 53809

Breezeview Buggy
2740 E Gap Hill Road
Cub Run, KY 42729
270-524-2740

Bricker Carriage
6739 Bricker Road
Hubbardston, MI 48845
989-637-4091

Buckeye Welding & Mfg.
2507 TR 110
Millersburg, OH 44654
330-674-2585

Byler Wheel Repair
23558 Path Valley Road
Doylestown, PA 17219
717-349-7083

Cedar View Carriage
3621 Sugar Hill Road
Ava, IL 62907
618-559-1710

Centre County Carriage Shop
178 Turkey Drive
Rebersburg, PA 16872
814-349-1241

Christian E. Lapp
125 Reed Road
Spring Glen, PA 17978
717-365-4022

C&I Carriage
212 Osceola Mill Road
Gordonville, PA 17529
717-768-3229

C-Mor Carts
19 Walker Lane
Kinzer, PA 17535
1-866-580-5521

Country Lane Coach
200 Country Lane
Paradise, PA 17562
717-442-2933

Country Side Carriage
1575 Country Highway 12
Cinse, IL 62823
618-599-3424

Creekside Carriage
435 Maple Shade Road
Kirkwood, PA 17536
717-529-6001

Country Side Coach
3757 Pleasant Plain Road
Williamsburg, IN 47393
717-355-9182

Dave's Buggy Shop
232 Big Windy Road
Cub Run, KY 42729

Double E. Carriages
40 N. Harvest Road
Bird-In-Hand, PA 17257
717-768-8484

Echo Valley Sales
90 Raikes Hill
Elk Horn, KY 42733
270-789-0902

EFF Custom Carriage
58644 280th Street
Deer Creek, MN 56527
218-639-3163

Esh Carriage
171 Beiler Drive
Rebersburg, PA 16872
814-349-5957

Farmersville Buggy Shop
471 N. Farmersville Road
Ephrata, PA 17522
717-859-5841

Fairview Coach
615 Evans Road
Lititz, PA 17543
717-665-5713

Ferndale Coach
3817 S State Road 59
Rockville, IN 47872
765-344-0046

Finger Lakes Buggy Shop
2621 CR 139
Ovid, NY 14521
315-209-3726

Fisher's Buggy Shop
63 Buggy Shop Lane
Loganton, PA 17147
570-725-2704

Fulton County Carriage
7640 N 150 W
Rochester, IN 46975
574-892-5833

Hickory Drive Coach
30376 Hickory Drive
Plattville, WI 53818
608-348-2132

Hillside Carriage Shop
188 Blank Road
Narvon, PA 17555
717-768-3514

Hope View Buggy
8515 TR 635
Fredericksburg, OH 44627
330-465-7016

JR's Buggy Shop
1480 Boyd's Knob Road
Munfordville, KY 42765
270-528-4954

Keystone Harness
1017 Oregon Hollow Road
Drumore, PA 17518
717-284-4565

King's Creation
384 Newport Road
Ronks, PA 17577
717-656-9782

Leola Carriage
260 S Farmersville Road
Leola, PA 17540
717-656-4774

Leola Coach Shop
2707 Creek Hill Road
Leola, PA 17540
717-656-0038

Little Britain Buggy Shop
144 Clendenin Road
Quarryville, PA 17566
717-529-3120

LM Woodcraft
241 Goodhart Road
Shippensburg, PA 17527
717-477-8572

Lykens Valley Coach
2435 Shippem Dam Road
Millersburg, PA 17061
717-480-1137

Maple Grove Coach
20440 Path Valley Road
Dry Run, PA 17220
717-349-7221

Maple Lane Carriage
2146 N. Ionia Road
Vermontville, MI 49096
517-726-0320

Martin's Buggy Shop
24070 CR 46
Nappanee, IN 46550
574-831-3699

Martin's Buggy Repair
242 Hoffer Road
Mt Pleasant Mills, PA 17853

Mast Buggy Shop
W 5253 Barry Road
Dalton, WI 53926
608-429-9916

Meadow View Carriage
2891 Vincent Store Road
Char. C. H. VA 23923

Miller Buggy
S 2589 Jessop Road
LaVale, WI 53941

M&S Coach
5624 CR 201
Millersburg, OH 44654
330-893-3201

Mohawk Valley Coach
1815 Fordsbush Spur Road
Fort Plain, NY 13339
315-823-2053

Mowersville Coach
14551 Paxton Run Road
Shippensburg, PA 17527
717-423-6197

Nickel Mine Coach Shop
1962 Mine Road
Paradise, PA 17562
610-599-1375

Nisley Buggy
41383 Street Hwy 14
Chariton, IA 50049
641-774-7543

Nolt's Carriage Shop
750 Mud Level Road
Shippensburg, PA 17527

Northwest Metals
16697 West Street Hwy F
Bethany, MO 64244

Oak Grove Carriage
5690 R.R. 606
Fredericksburg, OH 44627
330-695-2119

Paint Valley Carriage
9309 Twip Road 556
Millersburg, OH 44654
330-600-9635

Paul J. Hostetler
6400 Windsor Road
Hamptonville, NC 27020
336-468-8367



MANUFACTURED AT:
Mtn View Ag & Equine
260 Troup Valley Hill, Mt. Pleasant Mills, PA 17853
570-539-2102

Perry County Carriages
1425 Blain Road
Blain, PA 17006
717-598-6035

Pine View Carriage
6136 S. Cornwall Ave
Clare, MI 48617
989-386-4363
888-857-6340

Pioneer Equipment
16875 Jericho Road
Dalton, OH 44618
888-857-6340

Riehl's Carriage Shop
3153 Old Phila Pike
Bird - In - Hand, PA 17505
717-768-8938

Rock Run Carriage
8775 W 600 S
Topeka, IN 46571
260-593-0362

Sand Ridge Carriage Shop
528 Dotterers Road
Mill Hall, PA 17751
570-726-3941

Seasonal Buggy Repair
7310 Shabbona Road
Deford, MI 48229

Shady Lane Wagons
192 Amishtown Road
New Holland, PA 17557
717-354-8970

Shiloh Carriage Shop
846 S Shiloh Norwalk Road
Shiloh, OH 44878
419-896-3869

Stoltzfus Coach Works
588 Cambridge Road
Narvon, PA 17555
717-768-8620

Stoney Meadow Carts
8589 Fee Road
Orwell, OH 44076
440-422-3044

Stutzman Buggy Shop
1652 120th St.
Hazleton, IA 50641
319-283-8286

Sunny Acres Carriage Shop
2077 Compass Road
Honey Brook, PA 19344
717-517-2078

Sun Valley ENT
N 5427 Oak Crest Drive
Bonduel, WI 54107

Triple Z
N 15 453 Chattin Avenue
Dorchester, WI 54425
715-654-5261

Valley View Coach
368 Gum Club Road
Little Falls, NY 13365
315-360-7806

Vicksburg Buggy Shop
1400 Beaver Run Road
Millifinburg, PA 17844
570-966-3658

Walton Woodworking
6728 West Walton Road
Blanchard, MI 49310
989-621-6073

Wanna Ride Buggy Shop
21757 Hwy 63
Bloomfield, IA 52537
641-664-3491

Weaver Carriage Shop
361 Iron Bridge Road
East Earl, PA 17519
717-445-7944

Weavertown Coach
3007 Old Phila. Pike
Bird-In-Hand, PA 17505
717-768-3299

Windy Acres Carriage Shop
274 Peters Road
New Holland, PA 17557
717-355-5053

Windy Knoll Farm and Buggy
400 Flok Road,
Fredonia, PA 16124
724-475-3945

Wood Lane Carriage Shop
1549 Pulpit Road
Martinsburg, PA 16662
814-793-0128

Yoder Blanket Shop
261 County Road 19
Whitesville, NY 14897
607-356-3535

Yoder's Buggy
2265 Patriot Road
Patriot, OH 45658
740-853-0626

Yoder's Buggy
43830 195th Avenue
Bertha, MN 56437-1315

Yoder's Buggy Shop
10073 Zuercher Road
Dundee, OH 44624
330-359-0019

Yoder's Buggy Shop
1280 Blaylock Store Road
Mekenzie, TN 38201
731-352-7739

Yoder's Woodworking
W 3423 S Hwy 85
Durand, WI 54736
715-672-4216

Zimmerman Carriage Works
6569 E. Carson City Road
Sheridan, MI 48884
989-584-0753

2014 COMBILIFT C6000GST

\$34,000⁰⁰



- 6,000 lb. Capacity
- 3 Stage Mast
- Fork Positioner
- Joystick Controls
- Moves long items through 7' wide doors

2004 TOYOTA 7FGCU55

\$12,000⁰⁰



- 12,000 lb. Capacity
- 3 Stage
- 4th. Hydraulic
- 6,725 Hours
- 6' Forks
- Propane

FORKLIFTS ARE FULLY SERVICED!

TOYOTA 42-6FGU25

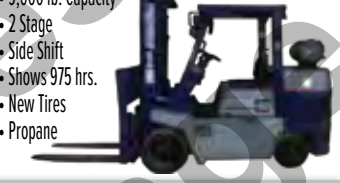
\$9,500⁰⁰



- 5,000 lb. Capacity
- 3 Stage
- Side Shift
- 8,470 Hours
- Pneumatic Tires
- Propane

KAMATSU FG45 ST-5

\$8,900⁰⁰



- 9,000 lb. Capacity
- 2 Stage
- Side Shift
- Shows 975 hrs.
- New Tires
- Propane

WE CAN DELIVER!

Financing Available

Lester Burkholder • 297 Hurst Road, Ephrata, PA 17522
phone: 717-445-4890 fax: 717-445-7690

Lakeside illumination

574-528-0867

14727 S Co. Line Rd. Syracuse IN 46567

New for 2020

Motion sensor perfect for closet, pantry, entry etc.
Easy adjustable time on (screw in back)
1 min to 10 min
Shown with 15 watt dimmable bulb (sold separately)

\$145 + \$15 shipping

Makita 5010
Dewalt 5011
Mil 5012

The illuminator

Powder coated frame
Lighted switch
Shown with 15 watt dimmable bulb & shade (sold separately)

\$92 + \$15 shipping

Available with remote (add \$20)
Makita 7021
Dewalt 7022
Mil 7023

New for 2020

Wall mount light with remote
Remote has 150' range
Shown with shade & 15 watt

dimmable bulb
Bulb & shade sold separately

Powder coated aluminum frame

\$136 + \$15 shipping

Makita 9412
Dewalt 9414
Mil 9415

Now available with night light

Button 1 activates the main light, button 2 activates the night light

\$156 + \$15 shipping

Makita 9422
Dewalt 9424
Mil 9425

Resolve to keep happy, and your joy and you shall form an invincible host against difficulties.

~Helen Keller

5% discount on all cabinets through January 31



PLASTIC CABINETS
WHOLESALE OR RETAIL

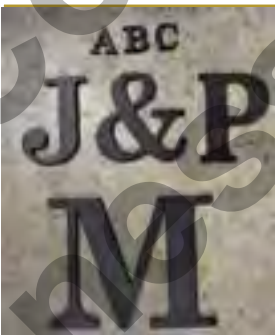
Size 8" x 12"
Cutting Boards

1/4" \$5.00
1/2" \$8.00

Wall Letters

3" \$5
10" \$19
18" \$45.50
24" \$79

PLASTIC MAILBOXES \$95



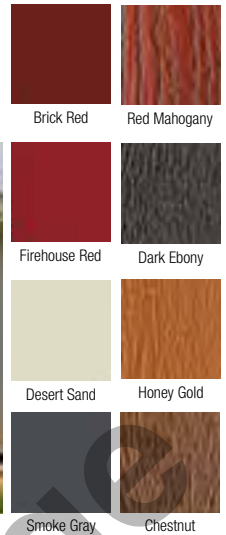
JAYLOR PLASTIC
Jacob & Laura Miller
7300 N 675 W
Shipshewana, IN 46565
Phone: (260) 562-3641
Fax: (260) 768-7742
jaylorplastic.16@gmail.com

1205
E
M
7300

24" \$90

House numbers

NaturalKote™
Heavy Duty Enamel Urethane



- Designed for use in high production, quick turn around shed manufacturing
- Virtually Odorless
- One coat application
- 30+ standard semi-transparent and solid color options.
- For use on primed surfaces

**Free delivery
on 5 gallons
or more**

S & M Enterprises

Distributor for A&L Paint
4164 Long Road, Hartville, MO 65667
Serving west of the Mississippi in addition to Wisconsin, Illinois, Kentucky, Tennessee, Mississippi & Alabama
Phone: 417.349.1386 / Fax: 417.349.2372

**Why Use
SNOWGUARDS
On Your Roof?**

Available Colors



- Falling ice and snow is a liability for your home or business.
- Our SSG and RMG Snow Guards keep ice and snow on the roof instead of having it slide off and causing damage.
- Protect your home, gutters, landscaping, lawn ornaments, others and yourself!



Aaron Zook
275 W. Center Square Rd
Leola, PA 17540

Wholesale & retail customers welcome
Contact us and we can give you all the details!
717-598-0312



TRAVELS WITH GAVELS

Woodpecker Wars *An Introduction to Bright Star Auctions*

LOREN BEACHY

“Twenty thousand, twenty-five – now thirty thousand dollars!” As the bids kept climbing, the light in Leroy Yoder’s eyes kept getting brighter.

Eugene, my partner in Bright Star Realty and Auctions, had met with Leroy a few months ago when we first made plans for the auction of Leroy’s sawmill and pallet equipment. At the time, Leroy had misgivings about letting us sell the pallet nailer at auction without a reserve. Leroy had advertised his Woodpecker pallet nailer himself and had actually made a deal to sell it for \$27,000 but the deal fell through. Leroy wanted to sell it- indeed, he needed to liquidate his whole operation – he was moving, but he told Eugene he couldn’t bear to think of his beloved Woodpecker selling for less than twenty thousand.

Eugene empathized with Leroy. Eugene grew up in a sawmill and has had his own liquidation auction – and he knows the feeling. He does however, also have years of experience in equipment auctions, and he explained to Leroy why we don’t recommend putting a reserve on anything. Leroy finally agreed to relinquish all reserves and let the buyers decide what the nailer was worth. Now our job began.

We are Bright Star Realty and Auctions. We specialize in sawmill, woodworking, and real estate auctions around the country. In the next issues, I hope to share with you some stories from sawmill and logging operations around the nation. This month, I would like to give you a brief introduction to our team and to what we do. Our team is blessed to include:

Eugene Hochstetler. Eugene is a thirty-six-year-old, lean, long-legged, long-strided, brown-haired, Amishman. Eugene is passionate about preaching the Word of Christ, raising his four boys along with his wife Susan, anything to do with timber and timber equipment- and huge walnut trees. He is extremely good at treating our clients with warmth, empathy, and professionalism and is a master communicator. He is good at playing volleyball – in sharp contrast to his skills on the basketball court – which are virtually non-existent. I enjoy reminding him of this occasionally. Eugene is the equipment specialist within our company.

Nathan Lehman. Nate is twenty-nine years old, dark-haired, and built like the proverbial brick house – though his recent dedication to intermittent fasting has made him a bit more aerodynamic and added a pair of galluses to his normal ensemble. Nate is passionate about singing and enjoys his position as one of the song leaders at church as well as spending time with his wife Lavera, and their daughter. Nate is passionate about becoming friends with his clients, and excels at coming alongside them and helping them achieve their goals through the sale of their property. He is also a bit prematurely bald, which occasionally sneaks into our conversations if I feel he is becoming a bit haughty about something he has accomplished. Nate is our local real estate specialist.

Eugene, Nathan, and I are the owners of the company. To serve our clients with the excellence we aspire to we need the assistance of:

Mel Bontrager: Mel’s knowledge and abilities in accounting, ringwork, auctioneering, and construction make him very handy and invaluable to our company. Mel loves John Deere tractors and has a snazzy collection going. Mel is in charge of our accounting for the company and for each auction. Mel’s wife Linda often accompanies us to equipment auctions and does a fine job of manning the office.

LJ White: LJ handles most of our long-distance driving with astounding endurance and a healthy dash of flair. If you join us at one of our equipment auctions, he will probably direct you where to park, slip you a piece of candy with a twinkle in his eye then bring you lunch at noon.

Jonathon Miller: Jonathon is an energetic twenty-something, our lead cataloger and setup man, and is fast becoming an expert in all types of equipment. You’ll be able to pick Jonathon out by his head of curly dark hair. Jonathon and his crew do superb work in researching details on large machines we are selling as well as cleaning up the smaller ones so buyers can get a good, and an accurate, picture of items they are buying.

Myron Schwartz: Myron joined our team after years of leadership in the RV industry. If you choose to consign



LeRoy Yoder's Woodpecker nailer that has a new home in Texas.

Image Credit: Leroy Martin

equipment to an auction we have, you most often will deal with Myron and can rest assured he will do everything possible to maximize your return in an honest, upright fashion.

Darrin Bontrager: Darrin works full-time for our neighboring company, Showcase Equipment. We often borrow him to go along to auctions though – because he is so handy.

He does a superb job with setting up and maintaining the phone and computer network we need at auctions, and he can work the office or the ring. The other benefit to taking Darrin along when we travel is that it gives him opportunities to watch for the girlfriend he has not located yet.

Travels With Gavels - Continued on Page 234

TRAVELS WITH GAVELS

Travels With Gavels - Continued from Page 233

The rest of the team

While you are less likely to meet them at our equipment auctions, these individuals play a large role in the service we provide.

Cherie Borg: Cherie is the switchboard operator at the home office and takes care of many details- with aplomb.

Michelle Bontrager: Mel's daughter and Darrin's sister, Michelle designs our fliers, ads, and eblasts. If you begin a conversation with her about unmarried local lads, you are likely to see a bit of pink enter her cheeks.

Wayne Nisley: Wayne assists Mel with accounting and is beginning to take over some of my marketing duties.

Jesse Riegsecker: Jesse is a broker and an auctioneer who sells lots of real estate- some through auction and much via traditional listings.

Bronson Gangwer: Bronson is an auctioneer who handles many of our personal property auctions and takes point on our large equipment consignment auction at our home yard.

Dave McMillan: Dave is an extremely dependable local sign installer and does much of our local driving.

My name is **Loren Beachy**. I am thirty-three and married to Regina. We have two daughters. I grew up on a horse farm in Holmes County Ohio, then northern Indiana. In my life I

have worked at a produce farm (Bullard's), a construction gang (Advance), an RV factory (Jayco), and an Amish School (Singing Hills). It was teaching at Singing Hills that I spent the most time doing and enjoyed the most. I have very fond memories of the classroom.

I dreamed of auctioneering all my life and obtained my license at the age of eighteen. Auctioneering was a part time job and a full-time passion for a while. Fortunately, I was able to keep learning at it, attending educational auction seminars, and building up business while working at other jobs. It doesn't seem like very long ago when I jumped into auctioneering full time. Soon after that I joined up with Eugene Hochstetler to form Bright Star.

I enjoy hot peppers, strong coffee, and thick books. I was recently ordained deacon in our church and with God's help, enjoy fulfilling that calling to the best of my ability.

My role in our company is to coordinate the marketing of our client's assets. This is a passion of ours and mine. We try to use every practical means of putting the equipment or real estate we are selling in front of people that want to buy it.

Print ads, fliers, trade publications, and mailers to our carefully built list of equipment buyers are all tools in our toolbox. We also hire numerous specialists to run internet, facebook, Instagram, Craigslist, and other digital campaigns. We are regularly in communication with them to stay abreast of cutting-edge techniques to market assets. We also send out email blasts to our dynamic list of bidders that we keep adding to.

Our *Bid Book* has proven popular as well. We send out



Kitko auction, Glen Hope PA.

Image Credit: Leroy Martin



Selling at LeRoy Yoder's auction.

Image Credit: Leroy Martin

thousands of detailed catalogs with photos of every item and allow buyers to listen to the auction and bid via a conference line. The day prior to the auction we will often fax or email bidders an updated list- which also serves as a reminder.

The bottom line is that we want every possible buyer to be able to bid on items we are selling for you.

We marketed Leroy's nailer via all our methods. It generated a nice amount of interest and phone calls. When the Woodpecker finally crossed the auction block at Leroy's auction, there were numerous parties watching it online, numerous parties on the conference line ready to bid, and several strong players standing with us in Lewistown, Illinois in Leroy's shop.

In the end, the winning bidder when the hammer dropped was a partnership from Texas who had driven all the way to the auction site with an empty trailer. The final bid was \$45,000.

Leroy was ecstatic. And in our business, that's what it is all about. Using honest, efficient and *excellent* methods to market equipment- and obtaining the best result possible to (hopefully) have a thrilled seller and happy buyers at the end of the auction.

In the months to come, I hope to share with you some stories about sawmills. How they came to be- and sometimes- how they came to disband.

Whether it is in Quarryville Pennsylvania, Sugarcreek Ohio, or Kalona Iowa, I hope we meet in person- and in the meantime, may you be blessed.

P.S. Next month is the annual Air Works Auction in Mt. Hope Ohio. Our team usually handles the sawmill portion of that huge

multi-ring extravaganza. We would love to be able to meet you there and get to know you a bit.

Bright Star Realty and Auctions works for sellers of sawmill, logging, woodworking equipment, and real estate around the country. Bright Star has sold millions of dollars of equipment and real estate around the country and has probably dealt with many situations much like yours. Eugene would be happy to meet with you, discuss your situation, and present you with options. Whether it is arranging a cash buyout by a retailer, or conducting an auction, the team at Bright Star keeps your best interests in mind, and then lets you make the decision. Their mission is: Serving Christ by liquidating assets with the utmost passion, compassion, and integrity. Loren Beachy serves as president of the company. For a free consultation, call Vice-President Eugene Hochstetler at 260.250.3540.


Real Estate and Equipment Specialists
Call for free Consultation!
Eugene: 260.250.3540



MAILBUG[®] Email Keyboard

Meet the communication standards of today, with a safe simple device.



- ✓ Keeping clock prices free summary on the card
- ✓ Battery powered option for mobile or off grid use
- ✓ 100% accurate date on clocks with Atomic sync
- ✓ Options for body and fingerprint authentication

ACROPRINT
Time for Business™

Keep your business on time

Track employees time, or simply keep track of time in jobs with some of these options.

Print - Copy - Fax

Many options in inkjet and laser machines for office or home use.

Featured Model
Xerox WorkCentre 6515/ DN

- ✓ Single pass 2-sided copy and scan
- ✓ 30PPM Printing
- ✓ Scanning direct with USB/LAN/FXP
- ✓ Standard 1 Year On-Site Warranty



Authorized Xerox Partner

Your source for office equipment and supplies

- Word Processors + accessories, cables, battery backups, USB drives, barcode scanners, etc
- Printers and copiers
- Time clocks and accessories
- Simple typing keyboards
- Ink and toner cartridges





Altech Enterprises
1793 Weaverland Rd East Earl PA 17519

(Phone) 717-445-0408
(Fax) 717-445-0774

EZ-360

\$64.95
(without bulb & battery)

"Hang it up, or set it down! Right-side-up, or up-side-down!"

(See rotated position at middle.)

EZ-LT-20

\$85.95
• with 20W bulb

10 different bulb sizes available





Han-D-Light

HDL(C or S)
\$125

- Powder-coated steel body
- HD switch
- Battery protection circuit board
- User-friendly & very attractive



NOTE:
Indicate **Coppervein** or **Silvervein**

- Includes shade & 15W dimmable bulb (1800 lumens!)



Cardinal Halls Repair
(717) 786-3801
370 Cardinal Drive
Quarryville, PA 17566

When ordering, indicate Dewalt, Makita, or Milwaukee.

#120

#SC40

#GHSC40

#DWSC40*






\$300.00 PPD

\$322.00 PPD

\$337.00 PPD

\$495.00 PPD

All pumps have a **5 YEARS** limited warranty

The **FOUR DIFFERENT MODEL PUMPS** all have a suction cup made of UHMW Plastic, which has been proven to work very good.

On all pumps handle can be rotated and locked on any side of the pump. The shallow well pumps can be drained by pulling handle all the way up.

Three inch cylinder are also available for the deep well pump. Also available 1 1/4" s/s pipe and fittings also 3/8 s/s suction rod.

Price on 3"x12" s/s cylinder including suction cup assembly with 3/8 s/s threaded rod 12" long **\$237.00** PPD

**The DWSC40 pump does not include pipe or suction rod.*

For more info write to

J&M S/S HANDPUMPS

564 Clyde Marengo Rd., Clyde, NY 14433

SHEEP AND GOAT HANDLING EQUIPMENT Dealer: Mountain View Farm Products, 406 Riggs Road, Friedens, PA 15541 • phone: 814-485-1237

Delux Spin Trim Chute

Handles animals for hoof trimming, vaccination, de-worming and tagging



\$1,300.00

Standard Features

- All-in-one spinning hoof trimmer & self-catching head gate
- Makes less appealing tasks easier
- Fully adjustable to fit all sizes of sheep & goats
- Shown with padded sides (sold separately)
- Dimensions: 62"l x 43" w x 45" h

Head Gate & Chute

Self-catching head/gate and chute



\$585.00

Standard Features

- Ideal for vaccinations, de-worming, tagging, etc
- Attaches to front of #WCCT working chute
- Both sides open for easy access
- Dimensions: 54"l x 20" w x 40" h

Analog Scale

Sheep and goat scale



\$700.00

Standard Features

- Both doors open from same end
- Shorter wheel base for easier maneuverability
- Also ideal for shipping hogs
- Solid wheels & slatted floor
- Optional digital display
- Dimensions: 52"l x 28" w x 56" h
- Weight Capacity: 440 lbs

Digital Available

Lamb Creep Feeder

Feeds small square bales and grain



\$855.00

Standard Features

- 6' x 6' creep feeder for lambs
- 12 bu 14 ga MIG welded steel tank
- Adjustable openings on creep panel end gate
- Slide-back water proof lid
- Moves easily on skids
- Collapsible for easy shipping and transport

Working Chute & Crowding Tub

Fast and easy way to handle sheep



\$1,935.00

Standard Features

- Both doors open from same end
- Unique design allows all sections to be interchanged
- 1" x 1" tube frames with 24" height sides
- 18" wide chute can be narrowed to 10" at bottom for lambs
- Length of chute can easily be extended by adding extra sections
- Guillotines and anti-backups can be inserted anywhere along the chute
- Versatile design allows the unit to adapt quickly and efficiently to your operation

• Aluminum rollers with sealed bearing for long lasting smooth operation on pull-out door

• NEW white plastic sides for better sheep flow

• NEW pull-out revolving door; no more need to chase sheep out of tub&erdash;just pull out and swing around again

• NEW half-circle plastic to eliminate dead spot behind revolving door and funnel animals to chute

• NEW fold-down top bar for easy access to smaller animals in chute

GATEWAY MANUFACTURING NEW and USED EQUIPMENT • Leroy Yoder – 7836 E. Colonville Road, Clare, Michigan 48617 • 989-386-4198

The Super-Insulated Triple-Motion Ice Cream Freezer with all Stainless Parts



Immergood SS is the same great product as Immergood Original, but has more insulation and all Stainless Steel parts.

Stainless Steel Housing and Gears with wear bushings.

Triple Motion Stainless Dasher

Polished stainless steel can with durable clear lid



Hand Crank Freezers

- 4qt...1004...\$299
- 6qt...1006...\$309
- 8qt...1008...\$359

Battery Powered Freezers

- 6qt...DeWalt 20V...\$529
- 6qt...Makita 18V...\$529
- 6qt...Milwaukee 18V...\$529

A leak-free molded tub with pressurized insulation that will keep ice for days!

Call for information on air/electric freezers, tubs, and other parts.

Wholesale Inquiries Welcome



375 Old Dam Road
Christiana, PA 17509
610-593-5193

Ask for Immergood products at your local store or add \$15 shipping

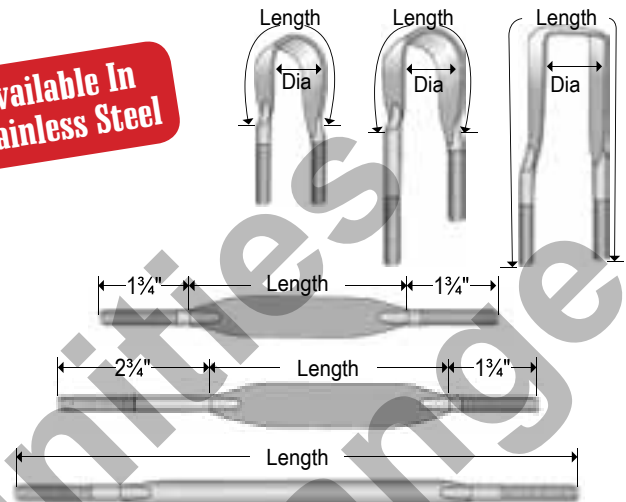
PA residents add 6% sales tax.

Lindenhof Blacksmith Shop

Manufacturers of Axle Clips & Clip Bars

Axle Clips - Straight & Prebent

Available In Stainless Steel



Lengths available: 2" through 7" in 1/2" steps

- Mix or Match
- Free Sample to Buggy Shops
- Square or Hex nuts included

Quantity Discounts!

Send for price information

202 Parkview Heights Road • Ephrata, PA 17522



CLARK

CASTING, LLC

40 Years Of Casting Experience

- Equipped to make shell and cold set cores
- Mold sizes are from 12x16 up to 34x40
- Alloys cast are 319, 356, and 713
- Casting Weights from ounces to 75 lbs.
- Pattern Shop facilities are available with capabilities of making wood, metal, and plastic patterns of virtually any configuration and all sizes up to our capacity

2959 TR 163 • Baltic, OH 43804 | Ph: 888.344.0984 • Fax: 330.897.3153

Coffy Brake answer

November Winner 2020



What is the hourly rate of pay?

According to The Washington Post, approximately 16,000 Americans earned over \$10 million in the year 2016. If you labor 50 hours each work week for a total of 52 weeks, what would be your minimum hourly rate of pay need to be if you would wish to attain a \$10 million salary? Overtime pay would be time and a half for every working hour over 40 hours.

Answer: \$3496.51 per hour

RANDOMLY SELECTED FROM THE CORRECT ENTRIES: Winner: Merle Hostetler, Wooster, OH 44691 | Wins a \$50 Gift Certificate from Sunrise Naturals.

To submit Coffy Brake Riddles, Send To: PCBE / Coffy Brake Riddles • P.O. Box 520, Millersburg, PA 17061

Coffy Brake is sponsored by



PO Box 127, Millersburg, PA 17061
(877) 278-1090

How would you like to have a clothesline that allows you to stand in one spot to hang all your clothes, be able to adjust the height exactly where you want it, and never have to worry about loose lines again?

Spinning Clothes Line

The Original
DEALER INQUIRES WELCOME



10 YEAR WARRANTY

OVER 1600 UNITS SOLD

All in a great looking unit packed with powerful features, such as a ground socket, brakes system, line tighteners, durable powder coated finish and sealed bearing pivot.

We can now ship via UPS
right to your door for approx. \$110



6586 DECKERVILLE ROAD • DECKER, MI 48426
989.872.2391 • 8:00-1:00 Mon.-Fri.

Call us for your closest dealer.

We're changing the game . . .

with our new floating mower design that *pushes* the mower rather than pulling them like conventional gang mowers do. The end result gives you much more traction for better cutting through thick grass and less "bobbing" or uncut grass.

This unit also comes packed with other handy features. Such as, precise steering control, easy hitch shafts, jack with dolly wheel, adjustable seat and precise shaft height adjustment.

EASY TURN LAWNMOWER



PORTABLE PHONE UNITS & LED LIGHTING



G450PCB

- This handset is small, slim, durable and packed with features such as -500 contacts, Bluetooth, keypad lock, vibrate, alarm clock and more
- Built-in 8 volt battery pack with more than one day of storage
- Charge the unit with 12 volt or electric



G450PCDE

- This kit has the same handset as G450PCB
- Available with Dewalt, Makita, or Milwaukee adapters
- 4 Amp battery has enough storage for one day runtime



G450C

- Super compact size: 7-5/8" x 5-5/8" x 1-5/8" (without handle)
- Extremely lightweight: only 1-1/2 pounds (including black box)
- Durable, custom designed, hard plastic case with carrying handle
- Custom designed, 8 volt lithium-ion battery with 24-30 hours runtime per charge
- Built-in switch to turn complete unit on or off
- One -12V and one electric charger included
- Comes with Gigaset SL450 cordless phone with 500 contacts, bluetooth, keypad lock, vibrate, alarm clock, timer, and more ...
- One year warranty
- Works with Verizon 4G black box only (not included)



G630PCB

- Very durable handset. 200 contacts, vibrate and key pad lock
- Phone, Black Box, battery, and components mounted in hard-plastic water proof 9" x 7" x 4" case
- Built-in 8 volt battery pack with more than one day of storage
- Charge the unit with 12 volt or electric



G630PCDE

- This kit has the same handset as G630PCB
- Available with Dewalt, Makita, or Milwaukee adapters
- 4 Amp battery has enough storage for one day runtime

ANIMAL LIGHTS

Includes 10 watt bulb and shade. Low voltage blinker included. On-off rocker switch. Compatible for Dewalt, Makita, and Milwaukee batteries.

Many different styles available - ask for a free brochure.

\$199⁰⁰
EACH

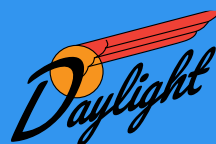


Are You Tired of Dropping Calls all the Time With Your Existing Black Box?

Try the Net 10 Home Phone Device!



We have tested these in numerous states across the US and have found they have better service than most other carriers. Net 10 leases the towers from the 4 main service providers, therefore their service is more consistent all over. Also the black box design is much better than Verizon resulting in less dropped calls while traveling. Service is cheaper as well at around \$20.00 per month total (including taxes and surcharges!)



POWER SOLUTIONS LLC.
Your Source For Renewable Energy Systems

CALL TO REQUEST A BROCHURE

95 Willett Street, Suite 1
Fort Plain, NY 13339

phone: 518-332-8151

QUALITY HOUSEWARE ITEMS AVAILABLE



Deluxe Basket \$11.65 ea.

- Strong, durable all around handy basket
- Unique easy-to-carry design
- 1 bushel capacity, 19"L x 17"W x 15.5"H

Coat Hangers \$3.95 per 4-pack

- Virtually unbreakable and user-friendly
- Pack of 4, white and black colors available



Wholesalers
please call
or write for
pricing.

- **Canning Jar Rings \$11.50 per dozen**
- Durable translucent plastic that will never rust
- Regular and wide-mouth sizes available (jars and lids not supplied)



Molded Poly Toy Fence \$16.65 per set

- Makes any size self-standing barnyard
- Sets clip-together and folds neatly for storage
- Each set is over 5' long and 2.5" high



CUSTOM PLASTIC INJECTION MOLDING

Bring your ideas,
We help design
your parts.

THANK YOU TO OUR CURRENT CUSTOMERS.
HERE IS A BRIEF LIST OF ITEMS WE MOLD FOR THEM.

- 11 styles of flower planters in multitude of colors, 20 different sizes.
- Bird Feeder Parts
- Chicken Feeders
- Clear Freezer Lids
- Croquet Balls
- Fence Edge
- Fence Insulators
- Fish Net Magnets
- Furniture Glides

Lots of
Options

- Horse Waterer Bowl
- Ice Cream Freezer Tubs
- Insulated Lids
- Lawn Mower Parts
- Misc. Small Parts
- Plastic SMV Emblem
- Stonewall Edge
- Toilet Risers
- Waste Baskets



QUALITY PLASTICS, LLC
Division of Yoder's Produce

9599 S Apple Creek Rd Fredericksburg OH 44627 PH. 330-695-5900

Walking a lonely frozen path without any new customers in sight...

PCB EXTRA

... advertise in the PCBExtra and reach out to more prospective customers.

PCBExtra is mailed to 45,000 addresses each month as an advertising supplement for the PCBE (Plain Communities Business Exchange).

To advertise please call 717-362-1118 ext. 1.

Liquid Crystal
Pond Enzyme

Pond Owners:

If you are having problems with dirty, murky water in your pond, and it's hindering your enjoyment of the water, try Liquid Crystal Pond Enzyme!

Liquid Crystal Pond Enzyme is a specially formulated multi-enzyme blend that helps digest the old leaves, dirty muck, and other organic solids in your pond. After only a few treatments, our customers are experiencing clean, crystal clear water!

- pH Neutral
- 100% Environmentally safe
- No Harsh Chemicals
- Non-Toxic and Non-Pathogenic
- Breaks down & digests existing solids
- Reduces offensive odors

\$24.99/gal.
+shipping

Swiss Perfection
LLC
100 S Huntington St. • Syracuse, IN 46567
Ph. 574-457-4457
Fax 574-457-4457

BUSINESS OPPORTUNITY!

ADD **CONKIN**®

ROOFING SYSTEMS

to your business for additional income.

Call today to join our team of successful contractors.

ASK ABOUT OUR AFFORDABLE MARKETING CAMPAIGN FOR START-UPS

877-526-2177

GRAPEK BATES
1-800-839-4410 grapekbates.com

Most Trusted Name In The Industry



WE HAVE MUCH MORE!

Accessories & Shop Supplies, Air Compressors, Blasting Equipment, Disinfectant Sprayers, Custom Engineered Systems, Equipment Rebuilds, Liquid Spray Finishing Equipment, Powder Coating Equipment, Process & Sanitary Pumps and Equipment, Safety/Personal Protection, Sanding Equipment and Abrasives, Sealants & Adhesive, Dispense and Filling equipment, Spray Booths, Spray Booth Filters, Mix Rooms, Ovens, Stand & Racks, Custom Fabricated Items



FINISHWORKS™

FinishWorks is an authorized Sames-Kremlin dealer with locations in Indiana, North Carolina, Ohio, Massachusetts, Pennsylvania, Arizona, Utah, Illinois & Canada.

We are a proud supplier to the custom furniture and cabinet industry specializing in the finest woodcoatings, custom blended stains and paint products to meet your ever changing needs.

We also offer a complete line of spray equipment, abrasives & other miscellaneous items for all your finishing needs.

www.finishworks.com
260.768.3220
7990 W. 075 N. | Shipshewana, IN 46565

Your one stop shop for
SAMES KREMLIN
sales & service!

- World Class Technical Sales & Service
- Highly Trained & Certified Technicians
- Specializing in spray gun repair, pump repair and spray gun cleaning



IT FEELS GOOD TO FEEL GOOD! HEALTH IS IMPORTANT,
LIFE IS SHORT, LETS GET TO THE BOTTOM OF IT!

ARE YOU FACING THINGS LIKE:

- Headaches
- Fatigue
- Heart Palpation
- Infertility
- Hysterectomy
- Achy Muscles and Joints
- Acid Reflux
- Neurodegeneration
- Menopause
- PMS

- Anxiety
- Depression
- Insomnia
- Acne
- Brain Fog

This is your body's alarm sounding. Lets sit down and find the personal plan that works for you.

Through hair, tissue, urine, saliva analysis, and blood tests we evaluate and help balance your minerals. With mother natures help, we help the body help itself.

Health Hope
SPECIALIZES IN
THE ROOT CAUSE PROTOCOL

Health 4 Hope - Jane Martin
180 Yummerdall Road
Lititz, PA 17543
717-466-2853



Available at

Hershberger's HOUSEWARES

CORDLESS HAND MIXER ... \$130.00

This mixer is perfect for mixing cookie dough, creams, puddings, meringues, etc. Has 7 speed settings. Very powerful! Built in lithium ion battery.



CORDLESS FOOD CHOPPER ... \$130.00

Mix, chop, puree, and whip! (5 cups) Perfect for making hummus, chopping nuts, meats, onions, and so much more. Built in lithium ion battery.



UPGRADED BENDER BLENDER ... \$142.99

Operated by tool batteries. Includes coffee grinder and travel bottle. Several upgrades have been made to improve this blender, making it higher quality.



CORDLESS KITCHEN AID IMMERSION BLENDER ... \$130.00

The possibilities are endless with this blender in your kitchen. Not familiar with immersion blenders? Please call us for more information.



We accept credit cards.



Call or write: **Hershberger's Housewares**

15419 Madison Road (Rt 528), Middlefield, OH 44062 | phone: **440-632-9065**

\$15.00 Shipping - OH residents add 6.75% sales tax.

IS YOUR COLON CLEAN?

POSSIBLE INDICATIONS OF A CLEAN COLON AND BALANCED BODY PH INCLUDE:

Smooth skin | No need for deodorants | Well-formed stools
Regular bowel movements | Good digestion | No need for breath mints



AIM COMPANIES HAS BEEN PROVIDING QUALITY NUTRITIONAL PRODUCTS SINCE 1982.



Also Available
in Capsules!

WHAT OUR CUSTOMERS ARE SAYING:

- "Our 20-year-old son needs no reminders to take the FiberBend. (Such a nice complexion!)"
- "Our children started passing pinworms almost immediately!"
- "We have spent THOUSANDS of dollars on different products, and nothing has ever worked as well as the AIM products."
- "Our daughter and her husband had used Para 10 and Herbal FiberBend. Saliva testing from a Florida lab showed NO parasites. The lab people said that "never" happens."

FOR MORE INFO, CONTACT:

Lydiann Miller
3825 Township Road 366
Millersburg, OH 44654
330.893.8000

*please speak slowly & clearly if leaving a message

*not intended to diagnose, treat, or cure any illness or disease. Consult your doctor for any health concerns.



KEN'S EDUCATIONAL JOYS

717-351-8347

1930 Division Hwy.
Ephrata, PA 17522

Fax: (717) 354-6089

UNDER NEW MANAGEMENT

EFFECTIVE JANUARY 2021

*Same Great Selection of
Educational Supplies!*

CLOSED JAN. 1st - 10th 2021

REOPENING January 11th, 2021

NEW HOURS: MON, WED & SAT. 8AM-5PM • TUES, THURS & FRI. 8AM-8PM



Image Credit: Leroy Martin

LUMBERING TOWARD THE FORESTS with Enviro Max's Log Forwarder

LEROY MARTIN

Logging forests is not something that the majority of us are involved with on a regular basis. The industry is a significant one, though, at least in several states. Though the numbers of folks employed by the logging industry within the United States has been on the decline, more than 38,000 individuals earned their living in 2018 by employment within the logging industry.

The industry employs folks within forty-eight states and reportedly generates more than two-hundred-billion-dollars in sales each (average) year. The state of Oregon, with its bountiful forests, produces more softwood lumber than any other state. A powerhouse for the logging industry, Oregon itself accounts for more than sixteen percent of the nation's lumber production, producing more than five billion board feet annually.

In northern Ohio, an Amish entrepreneur by the name of Rueben Detweiler, is no stranger to the lumber industry, even though he manages and co-own a welding and machine manufacturing shop on his property. Rueben and his crew of employees have been

busy building heavy machinery of various kinds. One such type of machine, in particular, stands out to me. It is what they refer to in the logging industry as a *logging forwarder*.

"We got started making these machines about three years ago," Rueben began. "A fellow came into our shop who had the idea of building a rubber tracked forwarder for the logging industry. He wanted something that would be environmentally friendly. He had previously built these before he came to us—by a local weld shop. But the shop was out of business at that time, that was four years ago."

Rueben continued explaining how it all began. He had known the gentleman who had approached him with this proposal of building such a machine. "I had known him for a long time," he said. "We were interested in building these machines for him. At that time, when he had approached us, the lumber industry was kind of in a slow slide, so this was a new project that we were very interested in doing."

Throughout the past four years, Lumber Tiger has been building these log forwarders for several customers within the logging industry. However, there have been some changes to the design and appearance of the forwarders. “The gentleman who had initially asked us to build them for him, the first ones we built, did not look like the ones we build now. They had a cab on the side, much lower, and therefore you couldn’t see very well, operating it on the side like that.”

After thinking constructively for a while, the crew at Lumber Tiger came up with a new design for the machines. “We came up with a design that we now use today,” Rueben remarked. “People have been very, very happy with the new design.” Rueben likes the new design as well and does not expect that the current design of the machines will change anytime soon.

The new design greatly enhanced and improved visibility for the operator of the machines. “Another improvement is easier accessibility to the engine compartment,” Rueben explained as he opened the door of the compartment. “These machines are basically built to customer specs, if the customer wants an open station with wire enclosure, that is an option. But if someone would rather have an enclosed station complete with heating and air conditioning, that is another option.”

“We also started out on this project of building log forwarders by buying used chassis. We then built off of that. But now, at the present time, we are actually building a new chassis, from the ground up. We are going to be pushing that pretty hard,” he added, when I asked him if that is the path that they wish to take from now on, instead of relying on purchasing used chassis.

“I think a new chassis is going to provide the new owner with a far better machine, in the long run. It will be way more satisfactory, especially since we can provide the buyer with a warranty on these.” (They could not provide a warranty on the machines that were outfitted with a used chassis). “If a buyer would want a used chassis instead of a new one, we will still do that, we would still build a machine like that for them,” he concluded.

“Land-owners sometimes have issues with logging crews or sawmill crews who come in and make a bad impression on

environmental issues, leaving big ruts, and things like that,” Rueben began. “That is why we started making these. The rubber-tracked machine creates very little mud and increases production on your portable sawmills. That is where most of our machines are going to right now, but we also have logging crews who are buying these.”

The log forwarders that Lumber Tiger produces are available in three different sizes. “There are different options regarding optional log loaders. They will all have log loaders, but there will be various options available.”

The company has sold some machines to customers in Wisconsin and Michigan, while majority of their sales are within the eastern portion of the US. “There are more in Pennsylvania, New York, and Ohio. Most of the buyers are Amish folks,” he added.

So far, Lumber Tiger has built twelve of these machines for sawmill crews and four additional ones for logging crews. “We have received very positive feedback from all the crews. There are benefits of these machines that we as the manufacturer don’t even realize yet. The comments I hear the most is how the users appreciate getting clean logs, being able to separate different species of logs, and being able to have a stockpile. They are able to feed their mill (with the machine) if the operator is not there for a day. They can still keep right on working, they are not dependent on having the machine operator to be there.”

What most of the sawmill crews do is build a stockpile in their yards and separate the species of red oak, maple, etc., and keep those piles until they have a trailer-load so that it doesn’t stain during the summertime, according to Rueben. “That is very, very important for the crews to be able to separate the species of wood.”

Accessibility within the forests is another big advantage to using these track-machines. “What happens is, the logging crews bring out the logs to the landing, and they take them as they come, there might be white oak, soft maple, hard maple, all kinds of different species. Now, with these machines, they can separate the species of logs in one easy step. Some of those species are high quality, and they don’t want to cut them right away, because of staining purposes.”

These handy machines can also load trucks as well; there is no

Lumber Tiger - Continued on Page 244



A load of logs on a Enviro Max forwarder. ➤

Image Credit: Howard Godfrey



These machines are custom made and can be entirely enclosed.

Image Credit: Leroy Martin

A peek at the engine compartment.

Image Credit: Leroy Martin



A front facing view of the machine.

Image Credit: Leroy Martin



The tracks are a hit with the logging industry.

Image Credit: Leroy Martin

Lumber Tiger - Continued from Page 243

landing loader required. The rubber-tracked log forwarder which Lumber Tiger produces is the only one made by Plain people, as far as Rueben is aware. "The use of machines like these is actually a very new concept for the States," he responded, when I asked him about the prevalence of these machines. "Machines like these, which are manufactured by other companies, are being used a lot in other countries," he added.

Three different power categories of the tracked log forwarder machines which Lumber Tiger manufacturers includes the smallest model equipped with a 100 horse-power engine. The mid-size model features a 175-200 horse-power engine. The largest model is equipped with a 300 horse-power engine. The two smaller models are equipped with a *Mitsubishi* engine while the most powerful model features a *Caterpillar* engine. (A new machine which Lumber Tiger manufactured is powered by a *Doosan* engine).

"They have a very low ground pressure, these machines, three to five pounds per square inch, compared to skidders, which have thirty to fifty," Rueben explained. His company services each of the machines they sell. He mentioned that they occasionally travel to customers if their machines are in need of some sort of repair or maintenance.

"We have three people working on manufacturing these machines, and we are currently booked out on orders for the next couple of months," he remarked. The first machine which they built was a rather slow process, but during the past year, the team has learned how to build these complex machines in a more effective and efficient manner. "The first ones that we built it probably took two months. But now, we are down to half that time. I would like to get it even better, and I am pretty sure we can, if we stick to building new ones. If we get more orders, and it gets busier, we will hire more people to help us," he remarked.

That will now conclude the information I gathered on the log forwarders which are manufactured by Rueben and his hardworking crew. However, there is another product which I will discuss very briefly here, since Rueben has requested that I do so. If, for some reason, you find the information that I provided on the wood-fired water heaters to be inadequate in settling your curiosities, please reach out to Rueben for additional information on the wood-fired water heaters by calling the number at the conclusion of this article.

"Now, we also make wood-fired water heaters," Rueben began. "There are two different sizes to choose from; one has a storage tank on top that consists of a forty-gallon electric water heater, which is only there for storage. Those we build mostly for the Plain



◀ Loggers and sawmill operators like using these agile machines.

Image Credit: Howard Godfrey

community, all over the United States. They are very economical to operate. It is for in-house use, and you can burn scrap wood, or whatever you want to burn in them—eco-bricks can also be burned.” (Eco-bricks are a compacted sawdust brick). “Those work very well,” Rueben remarked. “They (units) are not made for coal, though,” he cautioned.

“The two sizes are a thirty-six-gallon and a sixty-four-gallon unit. Both units are equipped with a relief valve, thermostat control, and temperature gauge,” he added. The heaters are made of stainless steel and have been manufactured by Lumber Tiger since 1980.

“Another product which we build, and sell are band-mills. Our Lumber Tiger band-mills are equipped with a head rig, is what we call them, and they take the place of a circular sawmill. You can still use the same track and carriage that you had been using, if you own another sawmill,” he explained. “This will replace the circular blade, and it will bolt or slide in its place. The selling points of these is the kerf. On the circular blades you have a kerf of about a quarter to five-sixteenth, and on the band-mill, you only have half of that or less.”

“When there is less kerf, there is more production,” he remarked. “Well, I should say, more yield. And higher yield. Consistent reports are anywhere from ten to thirty percent better yield of the logs.”

The band-mills can be shipped via truck freight. If you are interested in additional information regarding the band-mills which Lumber Tiger manufactures, you may reach out to Rueben at the contact information that I provided below.

Lumber Tiger has a close working relationship with EnviroMax, the company that is responsible for the sales of all the log forwarder machines which Lumber Tiger manufactures. If you would like additional information on these machines or would like to place an order for a log forwarder, you may contact Howard Godfrey at EnviroMax at the following phone number: 440.645.7970.

Or if you are interested in wood-fired water heaters or the band-mills, you may also reach out to Rueben Detweiler at Lumber Tiger by calling: 440.272.5148. The mailing address for Lumber Tiger is: 7447 N. Wiswell Road Windsor OH 44099.

Researched, written, and edited by Leroy Martin for the exclusive use of the Plain Communities Business Exchange, LLC.

Your Source for Quality Woodworking Machinery

Used Machinery (Partial Listing)

Bandsaw	Bridgewood PBS 640 20" Italian	\$1,950.00
Bandsaw	Cantek HB600A 24"	\$2,900.00
Bandsaw	Northtech 600A 24"	\$2,750.00
Clamp Carrier	Taylor 30 Section Air rotation, panel flattener & tightener	\$14,900.00
Cut Off Saw	Whirlwind 212L Left Hand 18" Up Cut Saw	\$4,750.00
Cut Off Saw	Whirlwind 212R Right Hand 18" Up Cut Saw	\$4,750.00
Dust Collector	Sternvent 15HP Cyclone with Baghouse Filter	\$2,500.00
Dust Collector	Hammond Dustek DK-8 5HP	\$1,250.00
Edge Sander	Whirlwind 855 Edge Sander	\$4,900.00
Gang Rip	SCMI M3 Gang Rip Saw	\$8,750.00
Lathe	General 260 18 x 36 with accessories	\$1,800.00
Lathe	Bacci 3 Spindle Copy Lathe no Sander Head	\$5,900.00
Mortiser	Powermatic 719A Hollow Chisel	\$999.00
Planer	Northtech 20" Less Motors & Controls (New)	\$4,750.00
Planer	SAC RS53 20" Tersa Cutlerhead	\$2,750.00
Radial Arm Saw	Original Saw Co. 3546 24" Cross Cut	\$2,500.00
Sander	G P Machinery 2 Wheel Brush Sander	\$950.00
Shaper	Northtech 825 Tilting Spindle (New)	\$7,450.00
Shaper	Delta 43-386F 1 1/2" Spindle	\$1,500.00
Shaper	Powermatic 26	\$1,500.00
Table Saw	Powermatic 72A 14"	\$1,800.00
Tenoner	Bacci TSG 2T Twin Table Tenoner	\$9,000.00
Wide Belt Sander	Cemco 37" x 75" Double Head	\$9,000.00
Wide Belt Sander	Laguna 37 x75 20HP 3PH (New)	\$13,900.00
Wide Belt Sander	Buttering STD111 43" x 75" 2006	\$9,900.00



We are now offering the full line of SawStop Machines.

Contact us for a quote on your next saw.



Martin's
Woodworking Machinery
Local Woodworking Machinery

4912 John Green Road
Dundee, NY 14837
(607)243-7167
www.mwmmachinery.com

MINI CATALOG

JANUARY — JUNE 2021

Filled with amazing new products and inspiration. Earn FREE products from the Sale a-bration brochure when you place a qualifying order.

To receive both catalogs please send \$5.00 for postage.

You will receive a \$5 coupon for your next order

Mary Ellen (Byler) Miller
1474 Moore Road, Orwell, OH 44076
440.632.0105

All images © Stampin'Up!

"old style"

Kuhns Dorsets
Leroy Kuhns Family
8085 Co. Rd. 235
Fredericksburg, OH 44627
330-600-8010

Polled Dorsets

Out of Season Genetics

We have a selection of 40 fall born Rams many with Australia and New Zealand bloodlines



1699 - S
96 lbs. - 81 days



Carcass trails of Australia genetics



#1681 - Tw.
87 lbs. - 86 days

In recent years - "Born in the fall", these genetics have consistently sold in the \$3.50 - \$4.50 lb. range at the 50 - 60 lb. weight class.

We have tentative plans to deliver breeding Rams for an approximate delivery charge of \$50 per Ram. East route - this winter to Lancaster PA, lower NY. West route - Spring 2021 to Iowa, winter born. Call or write for additional information.

Ewe lambs sold out for 2021

Financing Available HORSE PREPPER TREADMILL



- A great way to train young and problem horses.
- 48 pc. rollers between drums creates slight vibration to help loosen and build muscle.
- 3/8 thick rubber belt.
- NO engine to run to create dangerous fumes and sparks.
- Raise and lower incline with ease.
- Easily determine how hard your horse works with turn of knob.
- Keyed shaft on side to drive other components
- Heavy duty build.
- Available without hydraulics.

For more information write:

TROYER MACHINE - 6187 Woods Church Road, Walkhonding, OH 43843

DEALERS WELCOME



ATTENTION METAL ROOFERS ROOF EXHAUST ADAPTER KIT



Adapter was made for bath fan exhaust on metal roofs, mainly found on single and double wide trailer houses.

2" pvc pipe fits in top - 3" pvc fits in bottom. Bottom is made to fit inside flex hose. Adapter is set at 4/12 pitch.

KIT \$25.00
ADAPTER \$15.00

Also available where 3" pipe slides through adapter.



NEIL'S ROOFING
SPECIALIZING IN METAL ROOFS
260.463.1367 | fax: 260.463.2883
12520 CR 4, MIDDLEBURY, IN 46540

JOHN DEERE HIT & MISS ENGINE WITH ICE CREAM FREEZER



Complete Unit
1 1/2 HP John Deere
with 20 qt. Freezer

SCENIC VIEW ENGINE, LLC

5673 County Road 59 • Millersburg, OH 44654

330-674-2450

Contact us for free brochure!

ScenicViewEngine@ibymail.com
We restore John Deere and other engines



Kit - To Build Your Own Unit



LJC

MODEL ENGINES

LITTLE JOHN HIT & MISS ENGINE ON CART OR WITH A 2 qt. ICE CREAM FREEZER ON CART

Little John on Cart
9 3/4" flywheels
8" wide x 15 1/2" long x 15" high
60lbs.
1 7/8" bore • 2 1/4" stroke
Hit and miss governed

**Little John
with 2qt. Freezer**
18" wide x 38" long x 27" high
110lbs.
9" wood spoke wheels



LJU2

**The buyer of the
50th generator
in 2021 receives it
FREE, up to
\$8,000 value.**

NEW 20KW CAT STAMFORD GENSET
20KW CAT Brand New, 20 KW, Cat Stamford
GenSet, Auto start controls, Safety shut off -
Ready to install!



PRICE \$7,400⁰⁰

500 KW 12V92 POWER PACKAGE
500 KW 3 phase, 12V92 Detroit Diesel, Nice
clean original take out unit, 835 Hours



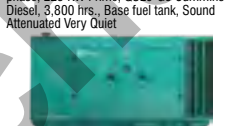
PRICE \$16,500⁰⁰

2001 200 KW CAT OLYMPIAN
200 KW, 532 Hours, 400 Gallon base
fuel tank



PRICE \$19,500⁰⁰

250 KW CUMMINS GENSET
2018 C250D6 Cummins, 250 KW 3
phase, 225 KW Prime, QSL9-G5 Cummins
Diesel, 3,800 hrs., Base fuel tank, Sound
Attenuated Very Quiet



PRICE \$35,000⁰⁰

150 KW CUMMINS ONAN
150 KW 3 phase, 100 KW single phase,
Cummins Onan GenSet, Very good condition
Load tested, serviced, Ready to install



PRICE \$9,500⁰⁰

DON'T SEE WHAT YOU NEED? GIVE US A CALL

540 S. Fairmount Rd. Ephrata, PA 17522 | 717-656-4853

40 KW MAGNETEK GENSET
40 KW 3 phase or 1 phase, 724 hrs. Perkins
Diesel, Enclosed, 300 gal. base diesel tank
auto start controls



PRICE \$6,900⁰⁰

2010 10 KW TRAILER UNIT
10 KW 3 phase 8,000 hrs., Mitsubishi Diesel
Runs beautiful!



PRICE \$4,500⁰⁰

2005 430 KW SERIES 60 DETROIT
430 KW 3 phase, Continuous 14L series
60 Detroit Diesel, 4,800 Hours, Stamford
Generator



PRICE \$25,500⁰⁰

Stationary Enclosed Diesel Gensets

- 36 KW Cummins Onan **coming in**
- 50KW Cummins Onan, 1 phase only, quiet, 150 hrs. **\$10,900**
- 50KW 2007 Generac, 370 hrs., w/tank **\$9,500**
- 50KW 2007 Generac, 370 hrs., w/tank **\$9,500**
- 50KW 2007 Generac, 370 hrs., w/tank **\$9,500**
- 100 KW SDMO 140 hrs. 2006 **\$11,500**
- 125KW 2007 Katolight, 97 single phase, low hrs. **coming in**
- 180KW Kohler JD Diesel, 211 hrs., tank **\$14,000**
- 200KW Generac, 300 hrs., w/fuel tank **\$12,500**
- 200KW 2001 Cat Olympian 500 hrs. w/tank **\$19,500**
- 200KW Cummins Onan 8.3 mechanical
sound attenuated 276 hrs., base tank **\$17,500**
- 230 KW Cummins L10 400 hrs. **\$14,500**
- 300 KW Katolight, Year 2000 300 hrs. w/base tank ... **\$14,500**
- 300KW Kohler 6V92T Detroit, 600 hrs. **\$13,500**

Portable Diesel Generators

- 10KW 2010 Doosan, 1 phase only, 8,000 hrs. **\$4,500**
- 100 KW 5.9 Cummins, 6,000 hrs. **\$7,500**

Towable

- 191 KW Wacker Neusen 2010, 13,000 hrs. **\$22,000**

Engines

- 25 Hp C105T Cat diesel, brand new with radiator ... **\$4,100**
- 7.4 GM LP/Nat Gas 90 hp., 1,200 hrs. with
rod and electronic gov. **\$2,900**
- 14L 60 Series Detroit low hr. diesel rod to bell 685 hp. **\$25,000**
- 60 hp 4039 John Deere diesel, runs good **\$2,200**
- 60 hp 236 Perkins diesel rod to bell 700 hp **\$4,900**
- 68 hp at 1,800, 4TNV98T New Yanmar **\$6,500**
- 75 hp Daewoo, 200 hrs. **\$4,500**
- 88 hp 4BT3.9 Cummins, with radiator **\$5,200**
- 150 hp Hercules Diesel, w/radiator **\$2,500**
- 6059 John Deere Diesel, 150hp **\$6,500**
- 250 hp. Nat Gas Cummins, low hrs., w/radiator ... **\$12,500**
- C106 5,400 hrs. tier 3 **\$22,000**
- 1186 Perkins 150 hp. Rebuilt rod flywheel **\$5,800**
- 11040 Perkins 2007 tier 3 125 hp. 11000 hrs. rod to flywheel .. **\$4,800**
- 11040 Perkins 2011 tier 3 125 hp. 7000 hrs. rod to flywheel.. **\$5,800**
- 3126 Cat 2004 tier 3 300 hp rod to flywheel 11000 hrs. **\$5,500**
- C10 Cat 2001 305 hp, runs good **\$6,700**
- Series 40 Detroit 300 hp. shows 4800 hrs. 2004 **\$4,300**
- 6912 Deutz 90-100 hp 300 hrs... 1300 series perkins **\$4,500**
- 4239 TPJD diesel hp 890 hrs **\$3,500**
- TAD 16 valve tier 3 **\$25,000**
- 110 hp Hino **\$1,500**
- 90-100 hp TNV106T Yanmar with rod new! **\$7,500**
- 6B75.9 Cummins 165 hp. inline Bosh 4,800 hrs. **\$4,900**

200 KW GENSET
200 KW, 3 phase, 175 KW, 1 phase, 3
Hours on Total Rebuild, Block Heater, Battery
Maintenance, Auto Start, Electronic Governor,
8.1 JD Diesel,
Load Tested, A1 Condition



PRICE \$16,500⁰⁰

2002 200 KW CUMMINS GENSET
200 KW 3 phase, 134 KW 1 phase, 550
gal. base fuel tank, 276 hrs., 6CTA8.3-C3
Cummins diesel, nice quiet machine



PRICE \$17,500⁰⁰

40 KW OLYMPIAN
40 KW 3 phase, 30 KW 1-phase, 395 hrs.,
3054 Cat Diesel, Clean, Original machine



PRICE \$7,500⁰⁰

175 KW DMT GENSET
175 KW 3 phase, 125 1 phase, 1,378 hrs.
6CTA 8.3 Cummins Diesel, Municipal Take Out




PRICE \$11,900⁰⁰

1997 125 KW SPECTRUM
125 KW 3 phase, 90 KW 1 phase, 1,125 hrs.
Series 40 Detroit diesel, 1300 Series Perkins
Municipal Take Out, Great Condition




PRICE \$11,500⁰⁰

60 KW KOHLER GENSET
60 KW 3 phase, 1,251 hrs., 7.5 LFord, runs
on nat. gas or propane, (heat exchange) Heat
your shop!, Nice Machine



PRICE \$6,500⁰⁰

300 KW CUMMINS ONAN GENSET
300 KW Stationary Cummins Generator
Open skid, Ready to go, 1100 Hours



PRICE \$16,500⁰⁰

75 KW CUMMINS ONAN
75 KW 3 phase 50 KW 1 phase, 1100 hrs.
Natural Gas or Propane



PRICE \$6,500⁰⁰

2005 150 KW CAT OLYMPIAN
150 KW Single phase or 3 phase, 1178
hrs., Perkins Turbo Diesel, 250 gallon Base
Fuel Tank



PRICE \$14,900⁰⁰

Stationary Open Skid Diesel Gensets

- 15 KW Cat Stamford, Electric Governor, NEW **\$7,300**
- 20 KW Cat Stamford, Electric Governor, NEW **\$7,400**
- 40KW Cat Olympian, 375 hrs. **\$7,500**
- 40KW Magnetek, Perkins Diesel,
700 hrs., 2 gal. tank, quiet **\$6,500**
- 50KW 2002 Daewoo/Stamford, 200 hrs. **\$7,100**
- 50KW Onan, 1,200 hrs., 1 phase or 3 phase **\$4,500**
- 50KW 4BT3.9 DMT, 900 hrs. **\$5,800**
- 60KW JD4045/Marathon, 1,800hrs, year 2003,
Brand New Gen Head **\$8,500**
- 100KW Kohler JD Diesel, 3 phase, 700 hrs. **\$11,500**
- 100 KW SDMO 4.5 L Powertech, 170 hrs. **\$11,500**
- 105KW Cat GenSet **\$8,500**
- 125KW Spectrum **\$11,500**
- 150KW Cummins Onan, 6CTA 8.3 Diesel, 4,400 hrs. **\$9,500**
- 175KW DMT Cummins/Marathon **\$11,900**
- 200KW Cummins L10, 1,800 hrs. **\$12,500**
- 200KW 6081 John Deere, Rebuilt, New Controls... **\$16,500**
- 300KW Cummins Onan, 1,100 hrs. **\$16,500**
- 500KW Kohler 12V92, 800 hrs. **\$16,500**

Stationary Enclosed LP/Nat Gas Gensets

- 40 KW 2006 Cummins Onan 28, 1 phase, 590 hrs. **\$6,900**
- 40KW Generac, 88 hrs. **\$5,200**
- 60KW Generac **\$5,200**
- 75 Kw ONAN 800 hrs. **\$6,000**
- 100KW Katolight, 1200 hrs. **\$9,500**
- 100KW 2002 Olympian, 151 hrs., Nice! **\$11,500**
- 130 KW 2008 Kohler 300 hrs. **\$11,500**
- 180KW Cummins, Natural gas **\$14,000**

Stationary Open Skid LP/Nat Gas

- 30KW Kohler, Approximately 2,900 hrs. **\$2,500**
- 30KW Kohler, 3,100 hrs. **\$4,500**
- 75KW Onan, 1,100 hrs., 50 KW 1 phase **\$6,500**
- 125 KW Industrial Cummins Eng. 706 Hrs. **\$10,500**

Miscellaneous

- NEW - 50 KW Newage Stamford 2 bearing, belt drive **\$2,900**
- 100 hp, Lincoln Electric Motors **\$500**
- 100KW Belt Drive Generator **\$2,500**
- 3,000 lb. Kamatsu, forklift **\$3,500**
- 5,000 lb. Yale, 11,000 hrs., quad mast **\$4,900**
- 8,000 lb. Hyster Diesel, 3 stage, side shift, 5' forks **\$6,500**
- 953 B Cat Dozer **\$25,000**
- 1,600 AMP Auto Transfer Switch,
277/480 volts, 3 phase, year 1997 **\$2,000**
- 115 KW stand by, New Marathon, Generator Head **\$2,500**
- 15 KW Generator Head, single bearing **\$700**
- New 200 Amp automatic transfer switch in stock **\$1,850**
- 500 KW Marathon Generator Head, 3 phase, 480 volts **\$3,500**
- 300 KW Standford Generator Head, 300hrs. **\$3,000**
- 275 Cat track, Skid Loader,
3,200hrs., Cab, heat /air, no door **\$19,500**

GenTech
GENERATORS LLC
SALES • SERVICE • RENTALS

SPECIALIZING IN GENERATORS
WE TAKE CARE OF SHIPPING
717-656-4853

MAGNETS

TO HOLD DOORS OPEN AND SHUT

THIS MAGNET WILL HOLD YOUR SCREW IN PLACE FOR EASY INSTALLATION








MH-84 1" Magnet
Fits screw drivers


Beechy
BUGGY SHOP

1475 S. 250 W., LaGrange, IN 46761
260-499-3277 ext. 4

Magnet Disc

-  M-80 1" Magnet
-  M-81 3/4" Magnet
-  M-82 1/2" Magnet
-  MB-82 1/2" x 1/2" Magnet Barrel
-  M-83 3/8" Magnet

Steel Cups

-  MC-80 Cup
To use with M-80 1" Magnet
-  MC-81 Cup
To use with M-81 3/4" Magnet
-  MC-82 Cup
To use with M-82 1/2" Magnet
-  MC-83 Cup
To use with M-83 3/8" Magnet, Not Magnetic

Steel cups increase a magnet's attraction (usually by a factor of 4). Inserted into a screw-mounted cup, there is little chance a magnet will pop out.

- Uses:
- RV Parts
 - Rattle Free Front Latch
 - Cabinet Doors
 - Carriage Doors
 - Power Unit Shields

Magnetic Strike Plates

-  MH-84 1" Magnet
Fits screw drivers
-  MH-80 1" Magnet
With countersunk hole
-  MH-81 3/4" Magnet
With countersunk hole
-  MH-82 1/2" Magnet
With countersunk hole
-  MH-83 3/8" Magnet
With countersunk hole

Steel Strike Plates

-  MSP-80 1" Steel Strike Plate
-  MSP-81 3/4" Steel Strike Plate
-  MSP-82 1/2" Steel Strike Plate
-  MSP-83 3/8" Steel Strike Plate

Forstner Bits

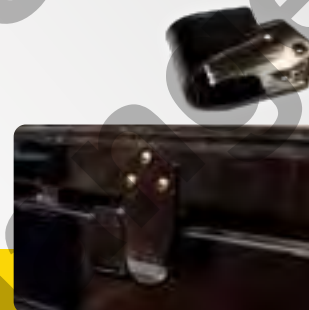


Available Sizes:
3/8", 1/2", 5/8", 3/4", 7/8", 1", 1 1/8"

Stainless Steel Windshield Wiper



Wholesale pricing available.



WANT A FRONT LATCH THAT DOES NOT RATTLE?

TRY MAGNETS

Multiple uses, your imagination is the limit.

Super Strong

1" = 47lb.
Test Lift

DRIVE WITH BIO

Support American and local jobs. Purchase buggy harness made with BIO for your family.



SINCE 1977

BIOTHANE usa

BioThane Coated Webbing
34655 Mills Road
N. Ridgeville, OH 44039
440-327-0485 biothane.us/animal



Variobend USA
Double Folder

- › Revolutionary Slit-Frei 2-way post cut slitter. Widen the bottleneck in your trim operation!
- › Servo drive technology; highest precision and speed at minimum noise level!
- › Hardened tooling on clamping and bending beams.
- › Massive 28" jaw opening for ease of access.
- › Servo drive ballscrew gripper backgauge.



Slinet

The next generation in coil processing.

- › Up to 8 fully auto-adjusting slitting knives.
- › 4 roll automatic straightener unit.
- › Modular coil storage system. Customize to your needs.
- › Optimizer software that organizes your jobs for max efficiency.



INFO@HERSHEYSMM.COM
TOLL FREE: (877) 289-3030
420 PROGRESS DR. MATTOON, IL 61938

Speed. Accuracy. Service.

Don't just bend trim- *Variobend* it! Call today!



PLANNING SALES AND MARKETING – Part 2

In last month’s article, we covered five ways to effectively plan for your business’s sales and marketing. We discussed planning annually, planning for research, planning your strategy, and planning your marketing pipeline. This month, we cover four more important areas for planning sales and marketing.

Remember, your marketing generates the oxygen for your business. Planning your marketing is important to make sure you can breathe easy throughout the year.

Plan for Testing and Measuring

How do you get sales revenue? How do you get milk from a cow? You need to buy the cow, feed and water the cow, get a bucket, and milk the cow. You can’t just go into the barn and push a button and get milk. Milk in the pail is an outcome of many inputs. Marketing is the same way. Sales revenue is not an input; it’s an outcome of other actions that result in sales revenue.

There are input actions that you need to take if you are going to get the outcome you want. You need to generate leads, build trust, educate, and convert the leads to paying customers. Below is a chart showing examples of potential inputs and corresponding potential outcomes.

Input	Outcome
1,000 postcards	4 calls
Place followup calls with 20 prospects that you have given proposals to	2 signed proposals
Change photo in advertisement	Leads from your ad drop 40%
Invest \$75,000 in a print ad campaign	50% increase in website traffic
Increase prices 30%	15% increase in units sold

We need to know what the input is and measure the outcome (results). Many businesses do not have a testing and measuring system in place because it seems too complicated and time consuming to build and maintain.

Figuring out how to get started can be a challenge. Look for ways to start small and simple. For many businesses, a good place to begin is to ask every new lead how they heard about you. You can write down their name and the source that led them to you.

Testing and measuring is a common sense activity you can do to help you learn what is working and what is not.

As the business owner, it is your responsibility to understand how and why customers choose to buy from you. As the world around you changes and your customers’ needs and preferences change, you need to adapt appropriately to keep your revenue stream strong. If you don’t understand why things are working now, it’s difficult to know how to adapt to the changes that are sure to come.

Plan to Calculate Marketing Return on Investment (MROI)

You should use the attached Marketing ROI Worksheet in two ways. First, you should calculate projections on amounts of revenue and profit you may generate from your marketing investments. Second, you should test and measure your results so that you can calculate the actual revenue and profit and compare it to your projections.

Be aware that when you calculate projections, your personal bias is ready to throw you off track. You can “prove” to yourself (or your boss or partner) that a particular investment is either a good idea or a bad idea by tweaking the numbers until they look good or bad. Resist this pull, and be as objective as possible. The market will tell you the truth if you test and measure the results.

When you start making projections, you will be guessing. That’s okay, because that is where we all must start. The more history you record in testing and measuring, the better you will be able to predict the results of a specific marketing activity. Testing and measuring should be integrated into all of your marketing efforts rather than something you do occasionally to see how it’s working.

Testing and measuring is the key to continuous improvement in your marketing. Without this feedback loop, you are left in the dark, needing to guess at what is working and what isn’t. Usually when a company starts testing and measuring real results, they are surprised about what is working and what isn’t.

Testing and measuring is simple, but it’s not easy. New processes and habits need to be developed. It may seem like unnecessary work and bother. However, if you follow through properly, the long-term benefits will convince you it is well worth it. You will continually find ways to increase the ROI of your marketing investments.

Here’s a simple way to get started.

1. Ask every new lead how they discovered you. You can do this whether they walk into your store, call your phone, send an email, or connect on social media.
2. Write their name on a list and record how they heard about you. You can use the sample lead sheet attached or create a similar one that suits your needs.
3. Schedule a time on a regular interval (day, week, month) to calculate how many leads came from each source.

For best results, take this one step further.

1. Check your sales records to see which of these leads made a purchase.
2. Tally up the number of new customers from each lead source.
3. Calculate the dollar amount of purchases that each lead source generated.

Here are some suggestions of ways you can learn more about marketing:

- **Read books.** This is a low-cost way to gain a lot of valuable information.
- **Utilize online resources** such as blogs, webinars, and video training.
- **Network and learn from other people.** Go to industry events and share stories with others in your industry. Be willing to offer help to others and feel free to ask others for help.
- **Find a mentor.** Consider finding an experienced, successful person in your industry to be your mentor. Meet regularly to discuss your challenges. Learn from their stories of success and failure.
- **Learn how your customers think and what they value.** For example, one common thinking gap between salespeople and their prospects is the value of time versus dollars. Would you work for an hour to save \$15.00? Would you work for an hour to save \$500.00? Your customers might value time differently than you do. They may be willing to spend more (or less) to save an hour than you would. Learn to look at things from their perspective.
- **Develop a selling perspective.** How genuine is your belief in the benefits your prospects will experience if they buy from you? Constantly evaluate how your products and services can solve problems for your customers. Turn objections into questions and then answer the questions. For example, someone shopping for furniture might say, "I don't think this product will last very long for us." You can turn that into a question by responding, "If I understand you correctly, you are asking, 'What is the duration of this product in our application? Is that correct?'" Get their affirmative answer and then explain the durability of your product.

Conclusion

A good sales and marketing plan takes effort. Creating the plan doesn't happen automatically and neither does implementing it. But, when done well it pays steady dividends by correctly positioning you in your marketplace, enhancing exposure of your business, attracting new prospects, converting prospects into customers and nurturing those customers.

Be prepared to work your plan. Take the action necessary every day to follow through. You may find that you need to change your plan mid-year. That is fine. Do it intentionally, not reactively. What you learn this year will make it easier to create next year's plan. If you test and measure this year, you will be able to make much better decisions than you can now.

Planning your marketing is important. It ranks reasonably close to oxygen.

About the Author: Roy Herr is the senior marketing consultant at Rosewood Marketing. The Rosewood team guides business owners through marketing challenges into sustainable growth. Contact Roy at roy@rosewood.us.com



HOW TO PLAN YOUR MARKETING IN 2021

FREE Webinar/Conference Call

Monday, Jan 11, 1:30 PM

You will learn:

- A simple approach to marketing.
- How to turn every marketing dollar into an investment.
- Practical ideas you can apply immediately.

Enjoy a Q&A session at the end.



ROSEWOOD
Marketing

Register Today!

717-866-5000

marketingguide@rosewood.us.com

www.rosewood.us.com/webinar

Myerstown, PA

Are You Growing?

rosewood.us.com

Tomato Cages



"Big Red" Approved!

"Big Red" Mascot is a trademark of Cedar Ridge Sales

✓ **MORE PRODUCE**
✓ **LESS HASSLE!**



POTTED CAGES
also available



Square Foldable Tomato Cages

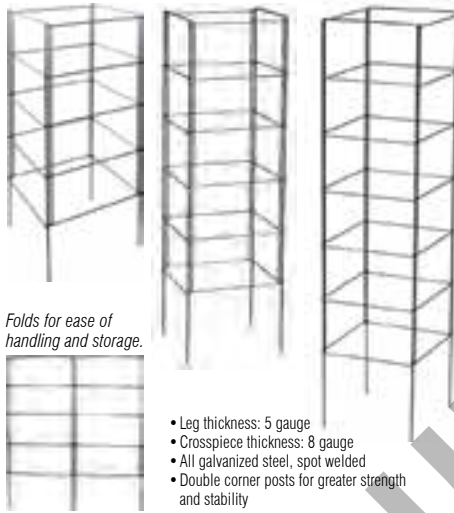
3 Sizes Available

Designed to penetrate earth 10" - up to first crosspiece.

Item #1340

Item #1348

Item #1356



Folds for ease of handling and storage.

- Leg thickness: 5 gauge
- Crosspiece thickness: 8 gauge
- All galvanized steel, spot welded
- Double corner posts for greater strength and stability

Row Cover Friendly Corners – no rips!



Outdoor Grills

The Saucer X Grill



- Stainless steel
- Large cooking area – 24" diameter
- Easy locking height adjust
- Swivel base for placement



The Pony Grill



- Stainless steel
- 24" x 14" cooking surface
- Easy height adjustment



Self-pounding – no tools required

EZ Stake



Call Deb Miller

Call and request a free brochure

717.598.4557 Lancaster, PA

Manufactured in the U.S.A.

HEAT RECLAIMER

Your Diesel Exhaust can Heat Your Shop!

- Low maintenance
- Flue Augers for easy cleanout
- Augers enhance heat transfer
- Exhaust Bypass controlled by Aquastat
- Easy installation



Choice of 3 Models to Suit Your Needs

Shop Size	Engine Size	Reclaimer Length
8,000 Sq. Ft.	180 HP	42"
15,000 Sq. Ft.	300 HP	60"
20,000 Sq. Ft.	350 HP	72"

Reclaim the heat exhausting from your diesel and use it to heat water for your existing floor heat or other hot water heating radiators. Diesel fuel creates about 139,000 BTU's of heat per gallon per hour. Approximately 33% of that goes out the exhaust. The rest is horsepower and radiator heat. That means you have approximately 45,000 BTU's per gallon per hour that is wasted into the atmosphere.

Specs of Standard Reclaimer (60" L)

Weight	1,235 lbs.
Overall length	76"
Height	36"




WHITE HORSE MACHINE

CONTACT US for More Information and Pricing


717-768-8313 5566 Old Phila. Pike Gap, PA 17527

196



Schmidt Tooling For Shapers, Moulders Tenoners, CNC, Routers, Saws & Planers


Here's a sampling




Hollow Mortising
Chisels & Bits




CNC Tooling, Tool
Holders & Accessories




Insert Style
Tenon &
Surfacing Heads




Insert Style Surfacing Heads
Up to 13" Long



Multi-profile Rosette Cutters




The Innovators
Corrugated Back
Panel Raising
Cutters




Two Knife Cutter Heads



Standard & Custom
Knife Grinding




Standard & Custom
Profiled Insert Heads



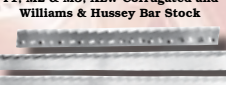
Laser Cut - Low
Noise Saw Blades




Insert Stile & Rail
Cutters
For Cabinet Doors




Solid Carbide Spiral
& Diamond Tipped
Router Bits




T1, M2 & M3, XLW Corrugated and
Williams & Hussey Bar Stock



Carbide & S-Alloy Tipped Knives



"SCHure Lock" Carbide
Knife System



Standard & Custom
Shaper Cutters

Charles G. G. Schmidt & Co., Inc.
301 West Grand Ave., Montvale, NJ 07645 www.cgggschmidt.com
Call: 1 800 SCHMIDT for information or for your free Catalog
Accessories, Grinding Room Supplies, Machinery and more Since 1926

Uni-Hydro Iron Workers


Model 45-14



13 Models to choose from

30-150 Ton Machines
All parts and tooling
available
Very economical and user
friendly
This machine will make
you money!!

Model PRO 80



City Hill Fabricating LLC
Penn Yan, NY 14527
Phone/fax 315-536-4576
Cell 315-759-3049
Marvin Nolt

We are using Uni-Hydro machines 14 years
and running, absolutely trouble free!

PRESSURE WASHERS FOR THOSE WHO MEAN BUSINESS





WATER STORM™



Call for a Catalog! Dealer Inquiries Welcome!
6735 W 100 S | Topeka, IN 46571 | 260-768-7002



Electronic Payment Solutions for All Business Types

Knowledge | Trust | Savings

- » Managed VT Gateway Billing Programs
- » Free Honest Analysis
- » Understand Your Options
- » Serving the Plain Community Since 2010

A Business Development Company
Call Today 1-866-677-1608



**100% WHOLESALE
PASS-THRU**

**NO MINIMUM
NO CONTRACT
NO PCI FEES**

**CUSTOMER
SERVICE LIVE**

BEST PRICING

**EMV EQUIPMENT
AVAILABLE**

**DEBIT RATES
AS LOW
AS 1.29%**

**SECURE PRIVATE
LABEL WIRELESS
CONNECTION**

**FASTER THEN
STANDARD
PHONE LINE**

Electronic Payment Solutions for All Business Types

info@merchantserviceconsultants.com | www.merchantserviceconsultants.com

Wholesale Supplier of Outdoor Cooking & Camping Supplies



FAMILY FIRESIDES
 2300 Force Road, Shreve, OH 44676
 Ph: 330-988-8120 • Fax: 330-403-4432
 Email: sales@familyfiresides.us
 www.familyfiresidesinc.com



Dealers Welcome

Please contact us for catalog and pricing.

DROP SHIPPED TO YOUR CUSTOMER OR SHIPPED TO YOUR STORE

Mil-Tek RUBBER

- Die Cutting
- Rubber Molding
- Extrusions
- Sheet Goods
- Gaskets
- Door Gaskets

Manufacturer of Rubber Products

100 Factory Street • Baltic, OH 43804
 ph. 330-852-4009 c. 330-432-8689 f. 330-897-2224
 email gasketsgalore@yahoo.com • www.miltekrubber.com

Bringing Solutions to the Rollforming Industry

Coil Rack

Designed for 10,000 lb coils
 12 Coil Capacity



Coil Tipper



Felt Applicator

Designed to make felt application hassle-free with virtually no waste



Ask for free brochures



STAR Performance. No 1 Service.

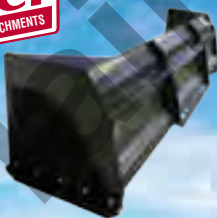
888-967-8271 (phone) • 231-825-0164 (fax)

Wide Forks

A Solution to Handling Long Metal Packs



Tilt adjustment matches angle of trailer



Handle huge loads of snow with our snow pusher, up to 10' wide! Pictured with rubber edge and adjustable skids.

Snowplows



- Spring loaded – full trip blade
- Seven sizes available. Ranging from 5' through 10' for skidloaders and tractors.
- Hydraulic angle optional
- 8' universal attach shown.



See the cutting edge from your seat on our high capacity Window Bucket works great for snow, silage, sawdust, or any medium to light material. Also available without window.

Pallet Forks



Seven different frames available in the following capacities: 1,500#, 3,500#, 4,200#, 5,500# and 7,600#

Land Clearing



Skeleton Bucket Grapples. Greaseable main pivots. Tine spacing 3" on center. AR-400 ripper cutting edge. Be sure to ask about our newly designed root grapple.

Excavation



Heavy duty Dirt Bucket 5 different cutting-edge options.

Bale Spears



Seven standard styles of bale spears.

Call Today for a brochure!



BY: STOLTZFUS CUSTOM WELDING
 — Where Custom Is Still Our Middle Name —
 11738 Weaver Road, Orrstown, PA 17244
 717-477-8200

**Lithium Power Source
20V 21AH DeWalt-Compatible
High Capacity Lithium Battery**



**EZ-360 Light With 30W.
Bulb \$105.00**

**EZ-360 Light With 30W.
Bulb & 21 AH Battery
Special \$399.00**



**MADE IN THE
USA**

- Compatible with anything powered by a **DeWalt 20V battery**
- Compatible with all **DeWalt 20V chargers** – no special charger needed
- Backed by a 3-year warranty
- Uses the highest quality cells on the market to deliver the best run time and performance possible



1500 20 Volt 21 AH

Retail \$ 318.00

Free shipping

Call For Whole Sale Pricing

PART #1500
Size: 4.50”L x 3.00”W x 5.75”H
Weight: 3.65 Lbs.

**Approximate Run Time
with a 21AH Battery**

BULB	APPROX. RUN TIME
10 Watt	37 hours
15 Watt	27 hours
20 Watt	20 hours
30 Watt	13 hours

Carriage-Lite, LLC

402 Mt. Vernon Road, Gap, PA 17527
717.442.8222

NEW PRICING

SYNTHETIC UNDERLAYMENT

Inventory Reduction Sale

- **Walkable**
- **Tear Resistant**
- **Synthetic Felt**
- **4' x 250' (10 square)**

PRICE PER ROLL	
1 Roll	\$82.50
1-4 Skids	\$72.50
5+ Skids	\$70.00

36 ROLLS PER SKID

LIMITED QUANTITIES AVAILABLE

CALL (260) 463-2675

Masterpiece
METAL ROOFING

Larry Schlabach

2510 S 250 W • LaGrange, IN 46761
V.M. (260) 463-2675 • Fax (260) 463-3676

Power up. Cozy up.

Essential Oil Diffusers

- Simple to use!
- 7-color changing LED light
- Beautiful designs to compliment your home, office, bedroom, or nursery
- Holds 150 ml of your favorite oil
- Waterless, automatic shutoff

Powered by the battery of your choice:

Makita • Dewalt • Milwaukee

CREATIVE
PowerCell-utions



White Ultrasonic
\$79.95



Woodgrain Ultrasonic
\$89.95



Jasmine Ceramic
\$89.95



Woodgrain Aromatherapy
\$89.95

Keith Kaufman • 10695 W 700 S • Millersburg, IN 46543 • P: 260.350.4720 • F: 260.350.2683 • E: creativepower18@ibymfax.com

With THE SUPER GLIDE you can give him a ride!

Long wearing, abrasive resistant, prevents scratches, on most floors. Move heavy objects with ease, save your back! Excellent for all types of furniture, mounts with 1" wood screw.

Now available in 4 sizes:

- 3/4" \$.70 each
- 7/8" \$.75 each
- 1" \$.80 each
- 1-1/2" \$1.00 each

Shipping and Handling: **\$7.50**

TOTAL

Send order prepaid to:

Eicher's Furniture Glides
23813 CR 173 | Kahoka, MO 63445



Write for wholesale prices.

ESTO LEAF GUARD

We manufacture 5" and 6" leafguard.

Heavy .024 gauge aluminium.

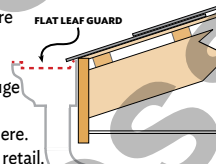
We ship anywhere. Wholesale and retail.

John Troyer, Owner

For more information, price and FREE SAMPLE write to:

ESTO LEAFGUARD

28827 New Castle Rd., Howard, OH 43028



FRONTIER GUT CART



For Small Butcher Shops
Call for Brochure

FRONTIER MANUFACTURING, LLC

329 E SR 133 - Arthur, IL 61911
Ph. 217-543-2485 ~ Fax 217-543-2250

GREEN THUMB SEEDS

"Quality garden seeds, bulk prices, with mail order convenience."

- Garden Seeds
- Onion Plants
- Grape & Berry Plants
- Rhubarb & Asparagus Roots
- Organic, Non-Organic Sprays, Dusts and Fertilizers
- Plus more

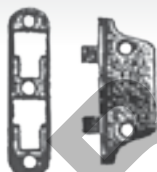
Write to: **GREEN THUMB SEEDS**

8514 NW SR CC Dept. B

Hamilton, MO 64644

to request your free catalog.

BED FASTENERS



\$10.50 Per Set

(1 Set per Bed)

- Ohio residents add 7% tax
- \$12.00 Shipping for 1-8 Sets
- \$15.50 Shipping for 9-19 Sets
- 20-35 Sets add 9% for Shipping
- 36 Sets of more add 7% for Shipping
- 10% Off on 12-19 sets
- 15% Off on 20-49 sets
- 20% Off on 50 or more Sets

RABER PATTERN WORKS

2966 Township Road 163, Baltic, OH 43804

For Health and Home MEET THE LEADER IN GRAVITY-FED WATER PURIFICATION the Berkey® water purification systems



For replacement Stainless Steel Berkey® Filters

Patrick Holland - 5013 KY-910, Liberty, KY 42539
606-787-7700



DUFFEL BAGS

- Heavy Duty
- Weatherproof Vinyl
- X-Large Zipper
- 7" w x 9" h x 24" L
- Double Stitched Seams

\$39.95 MSRP

WHOLESALE INQUIRIES WELCOME

MOUNT PLEASANT HARNESS SHOP
2786 N 200 W, Camden, IN 46917



HOSS

2297 Yatesville Rd.
Penn Yan, NY 14527

T304 Surgical Stainless, Lifetime Warranty Waterless Cookware:
Maxam 17 Pc. 5-Ply Set \$325
17 Pc. 7-Ply Set \$395 & Open Stock



Lindy's 9-ply \$425—Free Shipping!
Phone/Fax: 315-536-8705

Afognak Deer Hunting 3RD Edition

By Matt Snader



Readers with good memories will recall that the last two years, around the month of November, we flew off to Afognak Island for our annual deer hunt. To be exact, this is the third time we have flown to Afognak Island for a deer hunting trip. Our first trip to the island was actually to go hunt Kodiak brown bears, but since we didn't see any bears it turned into a rather dull trip. What we did see on that bear hunting trip was a lot of deer, so we decided to come back during deer season. The rest, as they say, is history.

My brother-in-law, Paul Weaver, and his son Kirk, had joined us on the previous two deer hunting trips. This year Paul had a church commitment in Texas, which conflicted with our deer hunting schedule. I was able to find some volunteers to take Paul and Kirk's place, and as a result, Jesse Beiler and Delbert Troyer volunteered to go along. Typically, we fly into Laura Lake, and stay at a public use cabin. After several trips there we had gotten to know the area quite well. This year we decided to do something

a little different and fly into Discovery Bay instead, and use the public cabin located there. This is only about five miles from the Laura Lake cabin, as the pterodactyl flies. On foot, this feels like a lot more than five miles, as the distance is separated by swamps, small lakes, and impenetrable alders and trees.

A week before we left, I purchased a lever action chambered in .357 Magnum, made by Henry. This gun had a brass receiver and octagon barrel and looked like it came straight out of the Old West. I love the classic lever gun look and couldn't wait to take it out hunting. Unfortunately, the day before we were to leave, the extractor broke on the gun. So much for that. I decided to take along my tried and true .375 H&H Magnum rifle, as well as my .300 blackout AR pistol. For bear protection, I also took my .500 Smith and Wesson revolver, loaded with hard cast 500 grain bullets, comparable in knockdown power to 12-gauge slugs.

Finally, on Thanksgiving Day, we left for Anchorage. Mike



Kurtz, and his son Brycen, also were along. It's always a bit of hassle to get to our deer hunting grounds. First, we need to drive three hours to the Anchorage airport, then check in all our gear, go through security, and finally fly about forty-five minutes to Kodiak. From there we transferred our gear to Island Air, picked up a rental generator, and then took a twenty-five-minute float plane ride out to Afognak Island.

Part of the decision to try a different area centered around the need to use a raft at Laura Lake. Rafts are heavy, need to be inflated (and kept inflated!), and generally are a nuisance. We figured if we could just hike to our deer hunting spot, it would be easier, safer, and quicker. As soon as we landed in Discovery Bay, we discovered that a raft would have been a good thing to have. Right across the bay, but out of reach without a raft, was excellent looking deer hunting grounds.

Mike and the rest of the guys went to check out the area, as you can fly in to the island and hunt deer the same day, unlike other big game. I tried to start the generator and was dismayed when it wouldn't work properly. We had a lot of camera gear and other equipment that we had to charge up every day.

The next day I stayed back at the cabin trying to coordinate a raft and delivery, along with a replacement generator. Quickly I discovered that finding a raft was well-nigh impossible. The only raft rental place, Kodiak Kamps, had closed for the season. I surely thought we could just buy some little rubber raft at Walmart. But no, they were sold out. Everyone was sold out of rafts on the whole island! At home in my shed I had a very nice rubber raft,

all packed up in a tote. Oh, why didn't I think to bring it along?

That evening everyone returned from hunting in a somber mood. Their hunting had produced only one deer. Delbert had shot a deer about the size of a fox. We ate half of it for supper that evening! After our meal, Jesse hotwired the generator somehow, and managed to make it produce enough electric to run our battery chargers and lights.

The next day things started looking up a little bit. Delbert and I were exploring a logging trail when we encountered some doe. One of them took my 300-grain .375 bullet broadside. Why use such a big rifle? I can assure you it doesn't seem very big if you run into a Kodiak bear, which I have done a few times. Shortly after this, I took down another doe, and could have taken a third, but I wanted to save my last tag for a buck. That same day Mike harvested two deer. Things were looking up a little bit, raft or not. That day I hiked 10.8 miles, much of it with a heavy pack, which might not seem like much to the mighty hunter types, but it sure wore me out.

The next day we woke up to a mix of heavy rain and snow. My back and legs ached, and I had a bad headache, so I told everyone to just go hunting without me. I wandered around the cabin a bit but didn't see any deer. That evening the hunter's earlier enthusiasm was significantly dampened by the dismal weather conditions.

"I can't believe I sat in the rain all day just for a chance to

Afognak Deer Hunting. - Continued on Page 260



The Discovery Bay public use cabin.

Photo Credit: Matt Snader

Afognak Deer Hunting - Continued from Page 259

maybe shoot at a deer!” Delbert exclaimed. Everyone else seemed to agree deer hunting was a ridiculous waste of time. Had a floatplane been sitting outside in the bay, I think we would have all just flown home right then and there. The hunting continued to be dismal, and it constantly rained and snowed. Shane and Jesse tried to start a campfire in the woods but couldn’t even get the wet wood started with a propane torch.

Finally, on our last day there, December 1, 2020, we started to experience some success. I had left the .375 at the cabin as I was no longer enthused about using such a big gun on such small deer. So today I was using my AR pistol, chambered in .300 blackout. It is a cute little gun, with only a 7.5-inch barrel and a scope.

The .30 caliber pistol was loaded with twenty 120 grain Remington hollow points. I wouldn’t trust it to stop a bear, so I also had along my .500 Magnum revolver.

Shane kept murmuring that he wanted to shoot a deer, and I wanted to give him a good chance. At almost exactly 1 PM, we were hiking up a logging trail when I spotted a nice sized doe. I pointed it out to Shane, and he lined up and fired. Just then, a nice buck popped up from seemingly thin air, and Shane also started firing at that. Then a third deer started running! Shane had three tags, I had one. Alaska law dictates that after an animal is hit, a backup shooter can take it down. As Shane was blasting away, I was busy taking follow up shots. Shane claimed that he had hit the buck, which turned out to be a very nice sized 8 point. Sitka deer in general are much smaller than whitetail.

We started quickly skinning out the deer, as we were concerned about bears. The other day Shane and Jesse had seen two bears. To Shane’s utter dismay, I found only one bullet hole in the buck. When I quartered it up, out popped a .300 blackout bullet. Ha! The buck was mine! And so ended the argument. Shane had the last laugh though, as I ended up packing most of the meat out. The final tally: Shane, Mike, Jesse, and Delbert all got two deer each, and I ended up with three, making a total of eleven. Turned out to not be a bad hunt after all.

I’m out of space, so I don’t really have room to elaborate on some of the other crazy things that happened. If you check out AlaskaAdventureBooks.com, I’ll try to have some video clips of the hunt uploaded by the time this hits publication. Oh, and as I write this, the treasure hunt is still on, so stay tuned for those updates as well.

Thanks for reading! ~*Matt Snader*



Island Air's Beaver float plane coming in to pick us up.

Photo Credit: Matt Snader

Apple Creek Enterprise

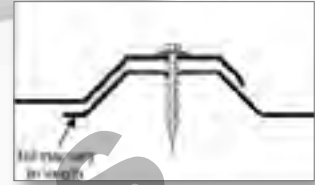
EASY Shake Metal Roofing



EASY Shake...the beauty & strength of slate roofing at a fraction of the weight & install time.

Durability...Constructed of 26 ga. steel. Easy-to-install step panels. Sturdy & weather tight. Resistance to dents. Long-lasting protection & greater durability.

Protection - Each panel has a galvanized substrate. It is bonderized, epoxy primed, & finished with a ceramic pigmented silicone polyester applied. *It is extremely resistant to mildew. No blistering, peeling or flaking either!*



10127 Hackett Road
Apple Creek OH 44606
(330) 698-1079
Call Danny Miller today.



Also available in Cavern Black, Ash Gray, & Woodland Brown.



Custom cut lengths to-the-inch up to 30'.

COUNTRYSIDE FLOORS

Flooring Warehouse

STOCKING VINYL FLOORING, WATERPROOF VINYL PLANK, AND MORE

FREE SAMPLES
Shipped UPS

Up to 40% Off on Select Items

Installation
Available

604 Schrey Hollow Road, Port Trevorton, PA 17864

570-374-5787

Monday, Wednesday, Thursday – 8:00am - 5:00pm

Tuesday, Friday – 8:00am - 7:00pm • Saturday – 8:00am - 1:00pm

Formerly known as DISCOUNT LINOLEUM

Congoleum



RidgeRunner 3:10

Accurately pre-punch holes in 9"O/c metal panels. Safety and Speed-every time!

Punches 6 panels at a time.

CLC
COUNTYLINE CONCEPTS

TOUGH TRADE TOOLS
info@countylineconcepts.com
Call: 989-859-2168



SPECIALIZING IN

GRANDFATHER CLOCKS

- Grandfather Clock Sales and Service
 - 2-4 dozen grandfather clocks in stock New and Used
 - Now Carrying all Major Brands and Custom Clocks
 - Over 100 New Models Available
 - **FREE SHIPPING AND DELIVERY**
- Wall and shelf clocks now available.



HICKS' CLOCK SHOPPE

215 E. Main Street,
New Holland, PA 17557

CELEBRATING
25 YEARS
IN BUSINESS

CALL FOR A FREE 40 PAGE CATALOG -717-354-5108 EXT. 2

Introducing the all Mechanical Coil Reel with Cart



Also available without cart

- Line shaft hook-up
- No air - Hydraulic or electric
- Weight Capacity 14,000 lb.
- Coil cart mechanically powered for easy loading and unloading

Built By

Hershberger & Sons
MANUFACTURING & SALES

To place an order or for more information write:
7724 Banks Road • Gainesville, New York 14066
585-567-4341 between 8:00 am to 8:30 am

Maple River Machine

1228-A Coil Tipper

- 12,000 pound capacity
- Needs no power to operate
- Smooth and easy to use

We also manufacture
Slitters and Flat Sheet Racks



Custom Machining and Fabrication
Maple River Machine
1105 Plains Road, Brutus, MI 49716
(231) 539-7022

Self Inking Stampers

- Return address • Check deposit • Date • Name
- Square • rectangle • round • over 20 different sizes

Name Tags

Plastic • Metal • Wooden • Interior • Exterior

Keep advertising, long after your product sells. Use Name Tags to put your name on the things you sell.

1" x 3" wooden tags as low as \$0.59 ea.

Martin's Woodworking
Dundee, NY 14837
Kitchens, Staircases and more
2015



return address stamper
3/4" x 1 7/8" only \$20.99
+ \$4.00 S & H
(NY add \$2.00 tax)

Custom Laser Engraving
4762 State Route 14a Dundee NY 14837
Phone 607-243-7150

Call now for your free brochure

MIDWEST TURNINGS, LLC

DBA HOOSIER PEDESTALS, LLC
7900 W 650 S • Topeka, IN 46571
Ph. 260-593-0631 • Fax 260-593-0569



Contact us for a BROCHURE

SPC

SPECIALTY PAINTS & COATINGS, INC.

AirPro Spray Air-Assist Cart

FULL LINE DISTRIBUTOR OF GRACO SPRAY EQUIPMENT

WE SELL & SERVICE MOST MANUFACTURERS!

- Full Line Supplier of Spray Equipment
- Pneumatic Piston Pumps
- Diaphragm Pumps
- Spray Booths



MAX CRIDER
Sales Representative

608 Alexander Spring Road
Carlisle, PA 17015

Ph: (717) 249-5523
Fax: (717) 249-5445

NEW Barbuster Supreme

1000 Denier Outer Shell
Smooth Quilted Liner
S.S. Hardware
Stretchy Leg Straps
Shoulder Gussets
Tail Flap



Collar Pads Long Pad w/Spine Reliever

Calf Blankets Breast Collar Pads

Lap Robes

Shop your local harness shop or contact

M.D.Y.
Horseshoeing & Harness Shop, LLC
VM 574-825-8161

POWER YOUR WAY WITH... Miller^{tech}



- LITHIUM BATTERIES
- DUST PROOF LED BULBS
- HEADLAMPS & FLASHLIGHTS
- EDISON INVERTERS

SUNRISE CIRCUITS
270-831-4177
1873 VAUGHNS GROVE FAIRVW RD • PEMBROKE, KY 42206
PH. 270-881-4177 • FAX 270-885-8374

WHOLESALE ONLY

DEALERS WELCOME

Mid-River Sales

10348 County Rd. 18
Middlebury, IN 46540
(574) 825-9253 • Fax (574) 825-9808

SOIL MIXER TRAY & POT FILLER



**BREAKS BALES,
MIXES SOIL,
FILLS AND
BRUSHES TRAYS,
PLANTERS
AND POTS**

\$6,500⁰⁰

F.O.B. Fortuna, MO
660-337-6375

Variable Speed Conveyor & Auger - 220V Single Phase

Call for Your
Free Catalog



**Huge Selection of
Gardening Supplies**

Your One Stop Garden Shop

Mail Orders • Phone Orders • Online Orders

Strawberry Roots



**Place Your
Orders Early
to get ahead of
the rush**

For Your
Backyard
Orchard
We Have
Dormant Oil
Spray

Rubrhbarb Roots



**2021 Catalog
Coming Soon**

**Dutch
Garden
Nursery**



Garden Seeds
Sprays - Insecticides • Fungicides
Fertilizers • Soil Amendments
Hard Goods

660-397-4115

51877 Daffodil Loop
Edina, MO 63537

Online ordering available at
www.dutchgardennursery.com

NAME BRAND CLOSEOUT FOODS

Banana Box - Groceries, Banana Box - H.B.A., Case Lots - Paper Products,
Cleaning Products, Laundry Detergent, Canned Goods

TRUCK LOADS: Barn Siding, Tools, Lumber, Landscape Stone, O.S.B.

We ship from our warehouse or direct ship.

~ WHOLESALE ONLY ~

HOLMES SURPLUS CENTER

Owners: Stephen & Erna Miller

Business: 1299 US RT 62 • Wilmot, OH 44689 | Mailing: 7181 TR 665 • Dundee, OH 44624

phone: 330-359-6238 • cell: 330-464-0378 • fax: 330-473-1666 • hours: Monday-Friday 8:00-4:00

PARA CLEANSE WORMER - \$5.00 per oz. \$4.00 per oz. for 16 oz. or more (2 oz. per adult - children 1/2 dose)

WHOOPING COUGH TINCTURE - Will only have a mild case if this taken. \$2.50 an oz.

CANNIBAS OIL - CBD rich, 2 oz. bottle \$32.50

SPRIGS SUPER GREEN - 9.5 oz. for \$22.50

SPRIGS KIDS GREENS - 9.5 oz. for \$18.00

SISEL BRAIN VITALITY - \$60.00

SUPER OMEGA PLUS - \$65.00

ZIPPY GREEN - more energy. \$12.00 for 200 capsules or \$18.00 for 1 lb.

DE-PAIN - High potency, natural pain relief. \$25.00 for 90 capsules

HAARLEM-OIL - Good for Lymes. 120 capsules for \$45.00

BARLEY GREEN - Immune Booster. \$12.00 for 200 capsules or \$16.00 for 1 lb.

COMPLETE TISSUE - Stronger bones, flesh, cartilage. Please specify with or without comfrey. \$12.00 for 200 capsules or \$16.00 for 1 lb.

HAARLEM-OIL - Livestock. \$39.00 for 8 oz.

EMPTY CAPSULES -

1,000 count - size 00 vegetable \$12.00

1,000 count - size 0 vegetable \$10.00

ENZYMES (Papaya & Bromelion) -

200 count \$12.00

We also carry the dry herbs and also tinctures of single herbs. Please add \$9.00 for Shipping and Handling for any size order. MO residents add 2.6% tax.

These product have not been evaluated by the FDA to treat cure or diagnose any disease.

NEW ADDRESS

HERBAL BLENDS

2487 Jayhawk RD, Beattie, KS 66406 • 417-754-2523 voicemail

QUALITY FARM MACHINERY

GREAT FOR FOOD PLOTS

Precision Mowing

- Non Plugging
- Low Torque
- Optional 3-point, trailing PTO, engine models, and even Ground drive models available.



Cover Crop Roller

- Saves Time: with the Cover Crop Roller, a farmer can roll and plant all in the same pass.
- Improves Soil: No-till cover crops supply nutrients, build organic matter, prevent soil erosion and reduce herbicide use.
- Handles Tough Crops: Cover-Crop Roller tests at 90% minimum crop knockdown and handles tough crops like hairy vetch and rye.



I & J LLC

10 South New Holland Road, Suite 2
Gordonville, PA 17529
(717) 442-9451

We also carry the following:

- Garden Tools
- Ground Drive Forecarts
- Cultivators

**HOME SWEET HOME
REAL ESTATE**



Gaylord Knepp

Real Estate Agent



719-429-1267

gaylordsweethomes@gmail.com

Cañon City, Colorado

Colorado Residential Homes, Land,

Mountain Cabins, Ranches

- \$1,950,000 Agate Creek Ranch 700 Acres, Borders BLM & National Forest, 4,000 sq ft log home, excellent hunting land + etc.
 - \$2,500,000 Twin Rivers Ranch with 1,340 +/- acres, 6,000 sq ft lodge plus guest log cabins, great hunting & fishing
 - \$399,000 Elk Base Camp 167 acres, borders Pike National Forest, prime elk and deer habitat, end of forest service road
 - \$560,000 Elk Ridge Ranch with 162+ acres border BLM land, excellent building sites, exceptional deer & elk hunting
- Contact me if you see Colorado properties which interest you on realty web sites. I can get more information and show them to you.



Jeffrey Hunt, DC
Highland Chiropractic

LIGONIER, PA

724.238.2958

www.sequencechiro.com



Nickel Mine Coach Shop

New Carriages & Repairs



The England Cup Seal is a lot like the original USA cup seal use to be. The cross hatch in the brake wheel cylinder wall prolongs the cup seal's life. Brake wheel cylinder are also available with flange piston.

Quality Stainless Steel Brake Wheel Cylinder

(610) 593-1375

Leave a Message or Call between 8-8:15 am

BELT DRIVEN BATTERY CHARGER

6, 8, OR 12 VOLT when regulated manually
12 VOLT only when regulated automatically

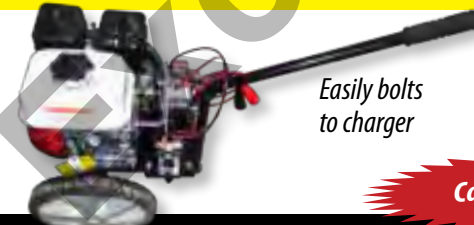
30 Amp Unit | Requires 3 HP

- ▶ **Charger with 4HP Honda** \$495.00 plus \$55.00 Shipping
- ▶ **Charger with 2.4 Brilliant Engine** ... \$419.00 plus \$55.00 Shipping
- ▶ **Charger Kit less Engine** \$219.00 plus \$25.00 Shipping
- ▶ **Charger Only** \$165.00 plus \$25.00 Shipping
- ▶ **For 24/12 Volt Charger** Add \$30.00 to cost
- ▶ **For Lithium Version** Add \$35.00 to cost

NEW DESIGN FOR LITHIUM BATTERIES

— Larger Units up to 600 Amp Available —

WHEEL KIT OPTION FOR PORTABLE BATTERY CHARGER



Easily bolts to charger

\$6500 cart only
Free Shipping

Call for Dealer Pricing

Troyer Engine – 33720 CR 10, Fresno, OH 43824
phone: 330-897-2805 • fax: 330-897-1040

"The Summit"

Automatic Slab Wood Saw

Many new features to replace and upgrade the original EZ Chop Saw



FEATURES: All Mechanical Automatic Slab Wood Saw

- **No Hydraulics** • **No Air** • **No Electric**
- Keeps up with 10,000 plus feet a day sawmill
- Saw arbor is below slab wood
- No more grabbing or kicking
- Can be hooked up to line shaft or most any source of power

Hershberger
MANUFACTURING & SALES

7724 Bank Road • Gainesville NY 14066 | 585-567-4341 Call 8 am to 8:30 am



The safe
alternative to the
internet.



INTERESTED IN LEARNING MORE?

CALL OR EMAIL LOGIVISION TODAY:
330-234-5025 | INFO@LOGIVISIONTECH.COM

Outdoor Adventures

DAVID J. STOLTZFUS



Holmes County Adventures *(Part of III of III)*

We stood there at the intersection, me with a dead battery bike and Ammon with his good bike. Both of us had no idea which direction Mt. Hope was. We knew if we turn right we would have some steep hills to go. Besides, we had gone that way before and we still hadn't come to Mt. Hope. Turning back the way we came didn't feel right, and going straight toward Stoney Point Hardware couldn't be right either. I couldn't remember going past such a place.

"Maybe I could ride ahead and see if I can figure out how to get back to Mt. Hope while you wait here," Ammon offered.

I didn't like that idea. Next thing Ammon would get lost and soon we both would be lost in two different places.

"Let's make a left," I suggested. "Maybe we can find someone who can tell us where Mt. Hope is."

We hopped on our bikes and peddled north. Past a dark schoolhouse and more dark houses we went in the dim moonlight. I kept thinking of finding a barn or fencerow to plop down in and sleep until morning. Morning was really not that far off.

We peddled another mile and soon came to an Amish farm with a big red barn and a large white farmhouse. A short driveway went in toward the house from the road. A light shone out from an

upstairs window, indicating that someone must be still awake.

"Maybe we could stop here and ask for directions," I said to Ammon, "Why don't you stay by the road in case a vehicle comes along that you could stop and ask directions, while I go and knock on the door."

Ammon stayed by the road while I biked to the house. I turned on my headlight, hoping I wouldn't scare anyone, as I went to the front door and knocked. A clock under the porch roof showed 1:30 AM.

Nobody answered the door when I knocked. I knocked again and said, "Hello". I stepped off the porch and saw the upstairs windows had gone dark. The last thing I wanted to do was scare someone, but I desperately wanted to know how to get to Mt. Hope.

"Hello," a girl's voice answered from an open (still dark) upstairs window.

I took my headlight off my head and shone it over me, hoping to convince her that I'm not a bogeyman and mean no harm.

"We are lost," I said in Pennsylvania Dutch, trying to mimic the lilting Ohio accent. "We are from PA and we went riding on E-bikes. The battery on my bike is dead and we need to know which way to Mt. Hope."

“Take a left at the end of the driveway, stay straight, and it will take you right into Mt. Hope,” the voice said.

“How far is it to Mt. Hope?” I asked.

“About four miles,” she replied.

I apologized for interrupting them as I mounted my bike and headed out the driveway.

I heard them laughing at me as I biked out to where Ammon was waiting. It sounded like two girls who may have been together for the night and it got late.

Hearing them laugh at me didn't bother me in the least. Right now all we wanted was to get back to Mt. Hope and get some sleep. I wasn't looking forward to peddling up those steep Rt. 77 hills. I hoped the girl was telling the truth when she said turn left for Mt. Hope.

I almost flipped my bike on the loose driveway gravel when we turned onto Rt. 77. It was close, but I managed to stay upright as we hit the blacktop and made a left. Being lost was bad enough and I didn't need to get hurt yet. So far, the only thing that got hurt was my ego and I hoped to keep it that way. Hurt egos can be good for a person.

I turned on my bike battery just in case the rest may have recharged it. To my surprise the little power screen lit up and I had power! This must be a bike that recharged downhill, or the battery may have a reserve that kicked in after a rest. I didn't spend much time trying to figure it out.

I peddled as hard as I could towards Mt. Hope, hoping if I go fast enough I could make it back before my battery goes dead again. Past the schoolhouse I went, and the blinking stop-signs. I kept peddling up and down the steep hills and whizzed along at over thirty mph down the hills. We passed by Holmes Printing for the third time that night. We peddled on, up a couple more steep hills and down again until we came to the Y where we had turned off Rt. 241 a couple hours earlier. The girl had spoken the truth when she told us to turn left at the end of the driveway.

We peddled into Mt. Hope, relieved to finally know where we were. At the four way stop-sign where I had spilled the trailer the evening before we made a right and a couple minutes later, we

turned into the driveway where we were staying. The battery on my bike had lasted.

What a night it had been. My thirst for adventure had been satisfied for now.

We raided the refrigerator for leftovers before finding a place to sleep. All that peddling had made us hungry. I hadn't checked my bike odometer before we left, but I estimated we had biked around twenty miles with what the odometer showed now and when I first checked it.

Ammon said he is just going to throw his sleeping bag on the floor and sleep. I took my tent and gear and set up in the meadow behind the Cabin store where I slept until morning.

I didn't get up until mid-morning. The sun shone bright and warm as I gathered up my tent and gear and headed back to the shop. Ammon had already told some of the people about our late-night excursion. The locals thought it really funny and said we probably were almost at the place we were staying when we made that circle. I figured they were right.

There were snacks on the table where we could help ourselves and a full meal would be served at 1:00. I got myself a few bites to eat and sat around for a while.

“Let's find a couple fully-charged E-bikes and go for another spin,” I suggested to Ammon. I wanted to see Holmes County in the daylight. We got permission to use a couple bikes parked in the shed and were soon peddling the way we went the night before. At the Y of Rt. 241 and 77 we made a left and were soon peddling up the steep hills and flying down the other side. Past the blinking stop signs we went and the schoolhouse a little further on. It was interesting seeing the countryside in the daytime. We passed a couple small side roads where we should have made a left the night before and completely missed in the dark.

Soon we came to a property that we recognized as the place where we received directions. It was a farm with a big red barn and nice Belgians in the pasture.

“I'm going to turn in here and see if I can talk with someone,”

Outdoor Adventures - Continued on Page 268

Custom Printed Carbonless Forms

Edge Glued				50 per Book			
5.5x8.5	5.5x8.5	8.5x11	8.5x11	5.5x8.5	5.5x8.5	8.5x11	8.5x11
2 part	3 part	2 part	3 part	2 part	3 part	2 part	3 part
500	\$70	\$180	\$200	\$180	\$85	\$115	\$145
1000	\$120	\$300	\$320	\$300	\$150	\$210	\$280
2500	\$200	\$350	\$400	\$400	\$325	\$425	\$475
5000	\$350	\$550	\$750	\$1050	\$600	\$800	\$950
10000	\$700	\$1100	\$1300	\$1900	\$1100	\$1500	\$1800

Business Cards \$40.00 / 500
#10 Peel and Seal Envelopes \$70.00 / 500
Personal Checks Duplicates \$65.76 / 600
White Ceramic Mugs 1 color \$2.64 ea.

MARTIN'S OUTDOOR POWER

MTECH Printing
 1573 State Rte 5 and 20
 Geneva NY 14456
 Phone 607-427-0019
 Fax 585-526-2100
 support@m-mfg.info

GRF-06



MC-05





Your #1 Clock Supply House

Jr's Clock Shop is dedicated to producing the Finest Quality, Handcrafted Clocks

That can stay in your family for generations.
 Your Clock Comes with a 3 YEAR Warranty
 & 100% SATISFACTION GUARANTEED

SC-09 PW-12 PW-32



- Wall Clocks
- Shelf Clocks
- Mantle Clocks
- Grandfather Clocks
- Custom Made Clocks
- Clock Shelves
- Clock Parts
- Clock Repairs

10% OFF Select Clocks thru January.
 Mention this ad to receive discount.

CONTACT US NOW FOR A FREE CLOCK OR PARTS CATALOG!

Customer Comment

It was very fun doing business with you. I was very happy how the clock turned out, color and everything. We like it a lot. Thank you. -H.B. Pennsylvania

270-475-4222
 8-10 AM Central Time

1381 Mt. Vernon Church Rd.
 Hopkinsville, KY 42240

I told Ammon, as I turned into the gravel driveway.

The place seemed deserted as I walked to the front door and knocked.

Soon I heard footsteps coming and a young girl whom I guessed to be about sixteen came to the door. I introduced myself and told her I wanted to thank her for the directions last night. "I don't live here," she said, "that was my friend you spoke with last night. She is at church now."

We talked some more and she said after we left they talked about it that maybe they should have directed us another way to Mt. Hope because of the steep hills on Rt. 77. With my dead battery they knew it would be a hard peddle. I told her that was fine and besides, my battery had revived.

I thanked her again, then Ammon and I got on our bikes and headed out the driveway. This time I was careful not to slide on the loose gravel at the end of the driveway.

We made a right at the end of the driveway and took the next road right. I wanted to see more of Holmes County. I wasn't worried about getting lost in the daylight. And if we would get lost there was a much better chance of finding someone to ask directions than at 1:30 in the morning.

We biked along at a relaxed pace, enjoying the scenery. On we traveled making a couple more loops and turns until we were about half lost. Eventually we recognized Rt. 77 with its steep hills. We made a left and soon we were close to Mt. Hope. Ammon was ahead of me when I turned right onto a small sideroad where a sign said Faith View Bookstore ahead. I knew this road comes out just below the Cabin store. It is where we should have made a left off the Rt. 241 the night before and we would have avoided getting lost.

Back at the gathering a large meal was served and we sat around eating and visiting before it was time to go home. We were meeting in Nettie's driveway, and everyone boarded the bus. It was sweltering hot in the bus and the driver said the AC isn't working. We drove for a while until the driver figured it out at one of the

stops & the bus cooled down. At 9.00 pm we pulled into the Sheetz parking lot in Smoketown where drivers were waiting to take us home. Our driver had one more announcement to make. He said the heat had been turned on. Everyone laughed and laughed. It had been a good trip.

David lives in Chester County, PA in the small town of Honey Brook, just east of Lancaster County. On the home farm he raises beef cattle, hay, and corn, in addition to running Suplee Hollow Machine with his brother and partner, Abner. They build the Grass Hippo rotary deck mowers, custom machinery, repairs, and metal fabrication. David and Abner both enjoy hunting & fishing and have had many adventures together. David loves to write about these adventures. His shop number is: 610-469-4169

Read David's story of hiking, camping, and fishing in the wilds of Montana for sixteen days in a row with no outside contact. An extreme backpacking trip.

David, Greetings in the Lord's name. I have been meaning to write to you before now. I want to let you know how much I enjoy your book. Last year on my 83rd birthday my wife gave me your book. Yours Truly, J.S. Dayton VA

David, I really enjoyed your book and so did my friends, who I shared it with. My cousin, who did all the driving for our west trip enjoys the wilderness as much as I do and would enjoy your book also. Is it possible that you could mail one directly to him? God Bless, Ruth

As an Amish guy from Middlefield, Ohio I read a lot of magazines and I have yet to find a writer who can better describe an elk hunt. Am 26 and go out to Colorado almost every year. This year with muzzleloader. Thank-You, A.M. Windsor OH

Let David take you into the Bob Marshall Wilderness
- one of the wildest and remote places in the lower forty eight. Over two million acres of roadless country-accessible only on foot or horseback.

1 to 5 books \$18.55 each postpaid.
For larger quantities 132 pages

Call 610-273-7925

Bookstore Inquiries Welcome

Ordering information:

David J. Stoltzfus

**255 Buchanan Road,
Honey Brook, PA 19344**



Flying Dutchman unloader

This unit was never used

- * Designed to fit a 18' Bin
- * The unloader has a 4" opening
- * Unit # 414118
- * Model #4044
- * Can be used for sawdust and grain
- * For grain a slide Gad would be added
- * The opening is 19"

This Unit has been removed from the silo and is under cover easily accessible to load.

Eager to move

Make offer, 570-523-0311

INTERPACK SYSTEMS, INC.

EXCELLENCE IN PACKAGING SINCE 1992



Packaging Machinery, Materials & Accessories
Tools & Tool Repair

- Quality • Economy • Service -

5215 Simpson Ferry Road • Mechanicsburg PA 17050
(800) 257-8400 • www.interpackusa.com • interpack@interpackusa.com



The Rehner SK-2E special edge sanding machine is ideally suited for the sanding of large, curved and straight edges. The main area of application of the SK-2 is the sanding of curved parts. This edge-sanding machine offers additional one swung rear and two radius sanding places 80 and 300 mm beside the conventional straight sanding side.



The Newport CM-2 has been specifically designed for the production of tear free end coping. Specifically designed for small and hard to cope parts such as window and cabinet door mullions. The CM2 has counter rotating spindles with the ability to step cut through the part for perfect cuts.



Newport RM100 Mini Moulder
For the production profiling of door stile and rail material. Machine is a hopper fed, HSK63 interchangeable spindle with integrated power feeder and touch screen control. Operator enters the tool diameter and the desired finished work-piece thickness and the machine will set the fence position automatically.



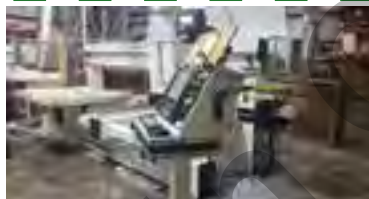
13955 Used Giben Smart SP 95 Front Load Beam Saw. 480 volt 3 ph 60hz PC controller 38 Amps Year 2008 Cut Length 3800mm Cut depth for book height 95mm Gross weight 4100 kg 360mm main blade 180 mm scoring blade 4 air flotation table 6 clamps with 115mm opening. Safety cage. Total approximated footprint 19' across x 26.5, front to back \$25,000



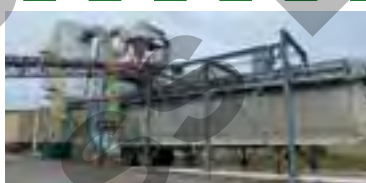
13938 USED LINESHAFT READY PMK C-1203 ENDMATCHER. Chip free coping or end-match of squares or profiled parts without the need of a back-up piece. Two counter rotating spindles, 1 1/4" Diameter - 7000 RPM Maximum cutter diameter 5" OD, Minimum Cutter diameter 3.5" OD. Maximum SIZE of part 2 1/2" thick & 9 1/2" wide. Minimum length of part 3" Maximum depth of cut 3/4" \$12,000



13897 Used Mereen-Johnson No: 312-DC Gang Rip Saw. Drive: Varidrive Motor (variable speed) 3 H.P. motor Arbor driven by 50 H.P. motor. accepts 3/4" - 3" height material. Has about 20 blades and spacers 1/16" up to 3" for various setups. metal clip infeed belt Aprox Dimensions 7' long x 5' wide x 5' tall 6000 lbs \$10,000



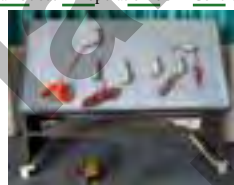
13895 Used CR Onsrud Super Duty CNC Router. 5 x 12 table divided into twin 5' x 6' 18 Hp 12 position tool changer 5 x 5 drill bank C-Axis Rotation for Aggregates Year: 2007. Electricals:440/3/60 20 Amp Includes transformer. No pumps included. Nice machine in very good condition Can be seen in operation OSAI Controller \$135,000



13953 Used Mac 55,000 CFM Baghouse dust collector with full open top trailer relay system Mac PowerHouse (MPH) Baghouse Dust Collector Industrial Air Filtration. Designed to handle fine particulates and heavy dust loads. MPH filters come in sizes and configurations to fit most industrial air quality control applications - from grain, flour and wood dust to coal, rock mineral and chemical fines. \$100,000



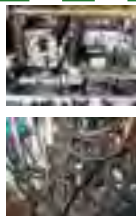
13814 Used OMGA Model TR2A Double Miter Saw. Max distance between saws: 9'2", min distance between saws: 8-1/2", min distance between saws at 45 degrees: 1-3/16", min distance between saws at 90 degrees: 3-1/8" max depth of cut: 3-1/2", max cross cut at 90 degrees: 6" saw arbor: 1" arbor speed: 3200 RPM saw blade diameter: 12" \$7,000



13832 Used Ritter R375V Raised Panel Door Clamping System 4' X 8' Vertical Assembly Easel (2) Squaring Bars (6) Universal Clamping Cylinder & Manifold Foot Treadle 45 Degree Vertical Easel Squaring Bars on Right and Left Sides 2" Cylinder Position Grid Pattern 3" Bore Clamp Cylinder Housing Perforated Steel Table \$4,500



13857 Used SCM Superset 23 Moulder, Hydraulic. 5 head 9 inch \$27,000



13416 Used Bailestrini PICO MD Round End Tenoner Hourly production: 600/700 tenons Tenon width: max. 100 mm (~4"). Tenon thickness: max. 30 mm (~1.18) Tenon depth: max. 50 mm (~1.96) Table tilt: max. 20 degrees Work piece fence swiveling 45 degrees 2 Pneumatic Hold-Downs, One on Each Table Cutter rotation: 9000 RPM Cutter motor: 4HP \$14,900



Wood • Plastics • Composites
Industrial Machines Since 1902

178 Campbell Street Williamsport, PA 17701
Phone: (570) 326-9156 Fax: (570) 326-0131
www.hermance.com
sales@hermance.com

One Chance, Aim Wisely!

Hitz Halter

Quality. Performance. Lasting Value.



- ✓ Energy Efficient
- ✓ Termite Resistant
- ✓ Strong & Dependable
- ✓ 4'x24' Fan Folded For Easy Installation

Below Grade Insulation:
*A Choice
You won't regret!*



'Hitz' your bottom line!

HitzHalter@HersheysMM.com 877-661-3030

420 Progress Drive
Mattoon, IL 61938

Fully Pneumatic or Mechanical Pocket Hole Machine

**Foot Pedal
Actuated!**

**Powerful
Customized
Motor**

**Fast
Cycle
Time**



MADE IN
USA

**Additional Options
Available**

**Dealer Inquires
Welcome!**

Call Today

**For Full
Color
Brochure**



10780 W 1100 N, Nappanee, IN 46550
Ph.: (574) 646-2900 • Fax: (574) 646-2904



Our Flexibility Drives Your Success

**Efficiently Power Your
Washing Machine with
a Flex-Shaft!**



**Motor Mounts
Outside of a Wall
to Drive Your
Washing Machine!**

**No More Exhaust
Fumes in the
House!**



10780 W 1100 N, Nappanee, IN 46550
Ph.: (574) 646-2900 • Fax: (574) 646-2904

401 ENGINE REPAIR

Specializing in Natural Gas Engines, Sales/Service

CAT & CUMMINS



Repairing Large & Small Engines



Jr Hochstetler, Owner
4796 Township Road 401
Millersburg, OH 44654
Phone: 330-763-1441

Also Carrying
Interstate Batteries and MotorKote

Conestoga arts & Wheels



#26 Poly Cart

- 4 Sizes Wood or Poly
- Childs Size available
- Carts Shipped Easy-to-Assemble
- We stock 20", 24" and 26" Heavy Duty Wheels, Can use for pony carts and more!

Garden Carts
Light enough for lawn and garden... strong enough for farm use.



#20 Wooden Cart

Ask about our Flat Free Wheels

NEW ITEM!

THE FOLDING LAUNDRY CART



The Folding Laundry Cart

THE LAUNDRY CART

- Holds 1.25 bushel Laundry Basket



The Laundry Cart



Muck Bucket Carts

The Muck and Laundry carts are made of 3/4" galvanized tubing, have flat free tires, and a stainless steel axle.

Dealer Inquiries Welcome

583 Hilldale Road, Holtwood, PA 17532 • 717-284-4177
www.ConestogaFarmCarts.com

NEED A QUICK FIX? WE CAN HELP!



Try link belt! It reduces vibration, maintains flexibility for smooth operations. It's unique link system is easily adjustable for the length required.

Electrical Components



Mini Circuit Breaker



Molded Case Circuit Breaker



Store Hours:
Monday - Friday: 7:00 - 4:30
1st and 3rd Saturday 7:30 - 11:30

Ee-ZeeWRAPPER

Specializing in Packaging Equipment

2412 Orbital Film Wrapper

Quality control, put your product through an EeZeeWrapper

12"x18" capacity (showing) more sizes available



Call for Free Brochure

Stretch film now instock
20" x 6000'-80 ga | 12" x 1500'-80 ga
other sizes available

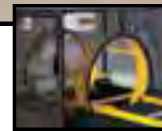
Ee-ZeeWRAPPER

Manufactured by Reiff Metal Fabrication

Call your nearest location:

Reiff Metal Fabrication
8642 Schwallie Road
Sardinia, OH 45171
937-446-2767
Fax: 937.446.2727

LR Metal Fabrication
451 Weaverland Valley Road
East Earl, PA 17519
717-445-7050
Fax: 717.445.7049



Optional, Honda Engine, Electric, Air or Hydro Motor / Optional Track Extension

QUALITY COLOR & GRAIN MATCHED TABLE TOPS & FURNITURE PANELS

Squares - Butcher Blocks
Stair Treads & Risers

Custom glued to your sizes & specs

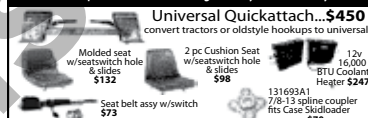
We stock Red Oak, Quarter Sawn White Oak, Cherry, & many other species.

Other Services: Planing, Sanding, Trimming, & Shaping.

FERN CREST GLUEING

414 Rowe Road
99 Fern Crest Road - Quarryville, PA 17566
717-529-6421 - Isaac K. Beiler

Service & Repair: Skidloaders, Engines, Hydrostatics, Cylinders



Universal Quickattach...\$450
convert tractors or oldstyle hookups to universal

Molded seat w/seatswitch hole & slides \$132

2 pc Cushion Seat w/seatswitch hole & slides \$98

12v BTU Coolant Heater \$247

Seat belt assy w/switch \$73

131693A1 7/8-13 spline coupler fits Case Skidloader \$70

Call or write for a brochure on aftermarket parts.
#342 F4L913 Deutz, good runner, 77hp \$4,500
#325 3TNV64T Yanmar with radiator, 40hp \$2,400
#187 F3L912 Deutz, hydraulic power unit, 51hp \$3,500
#328 6B5.9 Cummins power unit, 116hp \$3,500
More engines in stock, call for listing.
Aftermarket Kubota Engine Cylinder Heads
Kubota engine parts, Genuine & Aftermarket
Aftermarket & Used Skidloader Parts
Radiators, Rims, Seats, Seatbelts, Bearings, Seals, Cylinder Seal Kits, Belts, Quickattach Parts, and more.
Rebuilt Skidloader: Cylinders, Hydros, Motors
New universal quickattach for Case:
1835, 1835B, 1835C, 1838, 1840 \$1,200
1845, 1845B, 1845C \$1,200

GD Equipment

414 Rowe Road
Shippensburg, PA 17527
Ph: 717-530-0170
Fax: 717-530-7798

VISA Mastercard Discover Amex UPS Daily

Attention Fencing Contractors



- RAPID FIRE
- MILES FASTER
- LIGHTWEIGHT
- CORDLESS GAS TECHNOLOGY

Call for new lower prices on stapler and nail bag.

FENCE SMARTER NOT HARDER

Call William for warehouse direct pricing 765-562-3011

MIDWEST FENCING LLC
1821 E. 100N, Rockville, IN 47872 | 765-562-3011

MO Machine

30625 E. Overland Rd.
EL Dorado Springs, MO 64744

Custom Manufacturing of:

- Threaded Rods
- Lead Screws
- Ball Screws
- Acme/Multi Start
- Threaded Studs
- 2.5" Dia. x 24' Long Capacity

Edith's Testament: "And I became a pillar of salt"

CHRISTOPHER PETROVICH

In Jewish tradition, Lot's wife is known as "Ado" or "Edith." Edith is well-known for a single decision she made—looking back at Sodom. We begin by setting the stage for the startling events of Genesis 19, then zoom in on prospective pillars near Mount Sodom and Agios Lot, and conclude with the testimony of ancient Jewish historian Josephus (37 - ca. 100) and early church father Clement of Rome (? - 99). Along the way, we try to answer the question why Edith was punished for looking at Sodom but Abraham and the three messengers (18:16) weren't.


Setting the Stage

From the twelfth chapter of Genesis, Abram/Abraham becomes a significant figure in the biblical narrative. By chapter thirteen, Abram parted ways with Lot. Abram gave Lot priority in deciding which

land he would like to possess. Lot chose the plains of the Jordan River because he observed that all the plain of Jordan "was well watered every where...even as the garden of the Lord, *like the land of Egypt*, as thou comest unto Zoar." (13:10) A significant feature of Lot's settling is this: "Lot...*pitched his tent toward Sodom*." (13:12)

When we reach the nineteenth chapter of Genesis, we no longer find Lot on the plains as leader of his herdsmen. Now he is sitting at the gate of Sodom, presumably as a respected elder. How did he get there? The biblical account doesn't spell it out, so we don't know the details. But it seems obvious why he ended up there—because he pitched his tent in that direction.

Lot's path led him into difficult situations. For example, Abram rescued Lot from the Elamites and their allies, delivering him without taking any of the plunder to enrich himself (14:14-23). After



Site B – Rock formation near the sanctuary of Agios Lot, venerated as the pillar of salt.

Image Credit: Disdero

some time, the wickedness of Sodom and Gomorrah was so great that the wrath of the Lord burnt furiously against the people. Angels warned Lot to flee, and to take his wife and two daughters with him. But Lot lingered. Therefore, the angels took them by the hand and led them out of the city and gave them the following commands: “Escape for thy life; look not behind thee, neither stay thou in all the plain; escape to the mountain, lest thou be consumed.” (19:17) When Lot reached Zoar, the Lord rained fire and brimstone on Sodom and Gomorrah. But along the way, Lot’s wife looked back, “and she became a pillar of salt.” (19:26)

Locating the pillar of salt

The pillar of salt is located between Sodom and Zoar. The problem is locating Sodom and Zoar. It might seem that Sodom would be simple to find. But a large city of that time is not the same as a large city of our time, and Sodom wasn’t just damaged, it was rained on by fire and brimstone.

A possible site (let’s call it site “A”) of the pillar is along the western coast of the southern portion of the Dead Sea. On the eastern slope of a prominent hill named Mount Sodom there is a pillar in the shape of a human person from the waist upwards. It seems like there could have been a portion of a head-like shape that has been broken off. The rocks on this hillside have an especially high concentration of salt in them. But I am not inclined to think this (site “A”) is the correct site for geographical reasons, because it doesn’t stand out from the surrounding terrain, and because the posture of this formation seems self-confident, not the posture I would expect for a depiction of Edith.

The most popular view among archaeologists is that Sodom is located just north of Numeira in a location known as Bab edh-Dhra, and Zoar is along the southeast shore of the Dead Sea. This fits well with the discovery of the sanctuary of Agios Lot, a Byzantine-era (5th to 7th-century) monastic site with a nearby formation (site “B”) that many believe to be the pillar of salt mentioned in Genesis 19. Monks built the sanctuary where they believe Lot sought shelter following the destruction of Sodom. If correct, the sanctuary is the site of ancient Zoar and the nearby pillar is between ancient Sodom and Zoar. It is impossible to be certain but the site has a cave, it is positioned above the plain, and archaeologists discovered the remains of a long-term settlement in the immediate area. My only doubt is whether Lot would have considered the distance between Bab edh-Dhra and Agios Lot (roughly 15 miles) “near,” as he describes Zoar in Genesis 19:20. This difficulty could easily be resolved if archaeologists are mistaken about the location of Sodom. All in all, I think site “B” is the more likely of the two options.

Biblical text and early church fathers

In the eighteenth chapter of Genesis, we learn that three messengers of the Lord met Abraham on the plains of Mamre to announce that Sarah would bear a son. Afterwards, Abraham and the three messengers looked at Sodom. We don’t read that the Lord punished them for looking at Sodom. Then why was Edith punished?

The answer is found in the Hebrew text that our German and



Site A - On Mount Sodom (Israel) believed by some to be Lot's wife in the form of a pillar of salt.

Image Credit: Wilson44691

English translations come from. The “looking” of Abraham and the messengers is שָׁקַף (saqap), a word that means “to look over, to look down on.” What the Lord commanded Lot and his family not to do is טָבַח (tabet), “to look upon, to regard, pay attention to, consider.” Edith turned back to look, to dwell upon, to (re)consider.

Jewish historian Josephus and early church fathers Clement of Rome and Irenaeus (ca. 130- ca. 202) mention the pillar of salt. For example, Clement of Rome observes that...

“For Lot’s wife, who went forth with him, being of a different mind from himself and not continuing in agreement with him [as to the command which had been given them], was made an example of, so as to be a pillar of salt to this day. This was done that all might know that those who are of a double mind, and who distrust the power of God, bring down judgment on themselves, and become a sign to all succeeding generations.” (First Epistle of Clement to the Corinthians, Ch. 11)

Clement interprets the pillar as a sign to all future generations of the importance of being single-minded and resolute, trusting the power of God.

Historian Josephus is more explicit about having physically seen the pillar:

“But Lot’s wife continually turning back to view the city as she went from it, and being too nicely inquisitive what would become of it, although God had forbidden her so to do, was changed into a pillar of salt; for I have seen it, and it remains at this day.” (The Antiquities of the Jews, Book 1, ch. 11)

It is unfortunate that Josephus didn’t give any details about the location of the site.

Testament

Whether we touch the pillar of salt with our hands, see it with our eyes through a photograph, or learn about it through the testimony of scripture, Edith’s voice has not gone silent. Edith lacked singleness of heart and mind. She turned back to look at, dwell upon, (re) consider the old life. She testifies down to the present day: “And I became a pillar of salt.”

END

Classified Ads

Attention Door Manufacturers

Approximately 200 new RSL Window Light inserts for doors, various size and styles. Will sell at discount, call for pricing. 260-466-5013

Attention Metal Fabricators: Unitized tooling, we buy and sell new and used Strippit, Unipunch, Unitool, Whistler® etc.. Used pricing is 50% of new or less. Units available to pierce as thick as 1/2" mild steel. Ph# 800-990-3437, Fax # 440-327-0909 for one unit or hundreds

Attention Shed and Mini Barn Dealers We build mini barns, storage sheds, cabins, chicken coops, animal shelters, dog kennels, small shops. Dealers wanted in other states. If interested contact Abraham Zook, W 5199 St Hwy 98, Greenwood, WI 54437 and get a free price sheet.

Business Opportunity! Add Conklin Roofing Systems to your business for additional income. Call today to join our team of successful contractors. Ask about our affordable marketing campaign for start-ups. 877-526-2177

Excellent Business Opportunity! Start your own Spray foam contracting business and earn a great living. Unicus Spray Systems can supply the equipment to get you started. See our ad on page xxxx. Call 414-353-5250.

For Sale or Lease 32,000 S/F NEW Steel Structure New. Roof top Refrigeration and cooling units. 1400Amp. 3-Phase. Public water. Includes 13.5 Acres. Between Reedsville and Belleville. The Former AJ Peachey Meats. Property great location for Retail Foods. Richard Yohn 717-363-0352

For Sale: 1200 Lumen Yoder-tech Rechargeable headlights. \$35.00 plus \$5.00 shipping. PA residents add 6% sales tax. Chestnut Road Machine, 149 Chestnut Road, Dayton, PA 16222

Friday Night Stargazer. News about stars, planets, meteor showers, eclipses, and more. One year, six issues, \$12.00 Sample copy \$2.00; Dogwood Graphics, PO Box 70, Stark City, MO 64866

Hey birders! Feathers and Friends is a great magazine. Try it now for only \$18.00 a year. Feathers and Friends, 3475 Rte 364, Penn Yan, NY 14527. Phone 315-536-3647

PCBE CLASSIFIED ADS Ad Form & Information

MUST BE PRE-PAID! Please send completed submission form with payment to —					
PCBE Classified Ads P.O. Box 520 Millersburg, PA 17061			Fax to: 717-427-1602 Email to: MT@plaincommunities.com		CALL AFTER THE 17th TO MAKE ARRANGEMENTS 717-362-1118 ext. 2
					\$26.00
\$28.50	\$21.00	\$21.50	\$22.00	\$22.50	\$23.00
\$29.50	\$24.00	\$24.50	\$25.00	\$25.50	\$26.00
\$26.50	\$27.00	\$27.50	\$28.00	\$28.50	\$29.00
\$29.50	\$30.00	\$30.50	\$31.00	\$31.50	\$32.00
\$32.00	\$33.00	\$33.50	\$34.00	\$34.50	\$35.00
\$35.50	\$36.00	\$36.50	\$37.00	\$37.50	\$38.00
1 column width only = 2 3/8 wide. \$20.00 per month for the first 24 words and \$.50 for each additional word. Boxed ad is \$25 per column inch (1 column width only by 3 inches max height). Please print legibly, one word to a box. No refunds for classified ads.					

CONTACT INFORMATION NEEDS TO BE INCLUDED IN WORD COUNT ABOVE		Total Per Month	_____
<input type="checkbox"/> Business Name (optional)		Number of Months	X _____
<input type="checkbox"/> Name		TOTAL DUE	_____
<input type="checkbox"/> Address	CREDIT CARD INFORMATION		
	Credit Card (please mark one) <input type="checkbox"/> VISA <input type="checkbox"/> MASTER CARD <input type="checkbox"/> DISCOVER		
<input type="checkbox"/> City	State	Zip	Account No. _____
<input type="checkbox"/> Phone	Expiration Date: ____/____/____		3 Digit Security No. _____
<input type="checkbox"/> Fax	Card Holder: _____		
<input type="checkbox"/> Email	Signature: _____		Zip: _____

We manufacture Spiral pipe and fittings. For sawmills, cabinet shops, and ventilation. Sunrise Metal Shop, 28508 CR U, Cashton WI 54619

New Cookbook "Kulp Family Treasures". By the descendants of Isaac and Martha Kulp, over 1100 recipes, some from Grandma's day and quite a few from this day and age. Wholesale prices \$115.00 a box plus shipping. Sample book \$16.50 postpaid. Bluegrass Machinery, Martha Oberholtzer, 569 County Line Road, Spencer, TN 38585. 423-554-4658

Roofers needed! Start your own commercial roof coating business. Training and support provided. First 8 callers will get a free marketing kit valued at \$500. 330-275-7013

Wanted: Stroke Sander with 8 ft sanding capacity and adjustable table height. Raymond Hoover, 10488 Cerulean Road, Cerulean, KY 42215

We print low-cost labels for bakeries, butchers, produce, etc. on paper or plastic. Call or write for prices and samples. Hoover Design, 230 Wolf Run Road, Patriot, OH 45658 or call 1-888-254-3157.

CUSTOM WOOD TURNINGS

Bring material, sample or print
5 day lead time, we can also furnish material.
Buckeye Turnings, 2949 TR 163, Baltic, OH 43804
Phone (330) 413-6072, Fax (330) 897-3153
Monday-Friday 7:00 AM 4:30 PM

Classified Ads

ORGANIC GROCERIES General Groceries

FLT starting at \$12,500.00 plus shipping
FOB Charlotte

Frozen Loads: •Cheese •Meat
"STOCK UP AT THESE GREAT PRICES"
- FOREHEAD THERMOMETERS AVAILABLE -
New Items Arriving Daily CALL FOR WEEKLY DEALS
Doug - 704-277-8007 | Sales - 704-612-9794
BARGAIN MAX, INC.

*above items may have some out of date or short dated

ARE you tired of struggling
financially?

ARE tired of those
'get-rich-quick' schemes?
ARE you a hard worker?
ARE you willing to work for
the results you want?
Call Now! I may have what you
are looking for. 855-835-8885

Online look-up and Research

Will order books, hunting & trapping supplies,
auction listings, butcher equipment, parts, etc
for you on ebay and other online sources. Can
purchase used or new products for you.

*Tell us what you are looking for
and we'll do our best to locate!*

\$10 minimum up to 15 minutes, 50¢
per additional minute.

Have something to sell? We can sell it on ebay.

715-773-2591

Dealers wanted For: 24 gauge SS snaplock
stovepipe type 304 and 316. Other heating
supplies available. Wholesale and retail.
Gingerich Stoves and Plumbing LLC
19091 180th ST Bloomfield IA 52537
641-722-3540

PVC Decking

4 colors

Manufacturer - Inteplast
Truckload Quantities
of 30,000 L.F. +/- \$1.94 L.F.
F.O.B. Glendale Wisconsin
SAMPLES AVAILABLE
Ironstone Building Materials
717-394-1900 - Dave

HUBER PANELS
Distributor for: Advantec Flooring
Zip Systems Sheathing
Truckload Sales Only
GRABER WHOLESALE LUMBER
GRABILL, IN - 260-466-1930
joegfbs@gmail.com

LEARN SPANISH
on the conference line the easy way!
No memorizing, No reading, No writing, No homework
Call: 712-432-8788; pin: START#

Michel Thomas
The method that works with your brain

Looking to Import Specific Products for your Business?

Tenex Global Imports

Our goal is to help you stay competitive with Bigger Margins.
For free quotes and estimates call Sam @ 717.844.2190



Available Models

- 1316
1600 CFM
- 1520
2000 CFM
- 2332
3200 CFM



- Smoke and Fume Collector
- Press start - have clean shop air-maintenance free
- 6-26" special designed filters
- Electronic controls, sensor and timer activated Pulse Purging, while running and at shut down
- Special engineered Fan with Electric motor
- Minimal Noise

Manufactured by:

Yoder Fab & Service

1005 Calvary Cemetary RD, Campbell Hill, IL 62916

618-571-4196



Want Clean Air?



Removes:

- Welding/Diesel Smoke • Coolant Mist
- Woodworking Dust
- Grinding Dust • Paint Overspray

Destroys:

- Heavy Odors • Toxic Gases
- Chemical Fumes • VOC's
- Carcinogens • Mold, Viruses, Bacteria



OSHA COMPLIANT
AIR=VAC
SYSTEMS



Call 800-234-2473 or Rob at 319-231-4711

www.air-vacsystems.com

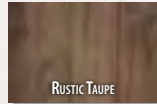
CONTRACTORS, SHED BUILDERS, LUMBER YARDS, AND MORE...

PROVIDE YOUR CUSTOMERS WITH MORE OPTIONS!



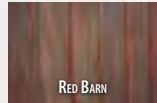
WHITE WASH WITH BATTS

- **Reproduction Barn Wood**
Variety of profiles and colors



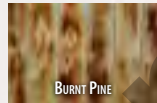
RUSTIC TAUPE

- **Timbers –**
Milled to Profile or rough sawn
Variety of sizes



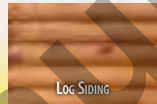
RED BARN

- **Log Siding –**
Pine and Cedar
Different profiles and width



BURNT PINE

- **Car Siding –**
Pine and Cedar
Various options available



LOG SIDING

- **Many more products available**

Call **NOW** to locate your local dealer or to inquire about becoming a dealer yourself.

Cedar Ridge Log Home Supply LLC
14467 Beechnut Street, Ethel, MO 63539

Phone: 660-486-3216
Fax: 660-486-3219

We specialize in complex equipment

SLAB MUNCHER

Options Available:

- Engine Mounting
- Conveyors for infeed
6', 7', 8', 10', 12', 14', 16',
lengths
- Right or left
side drives

\$15,600.00

for standard 16" model

Available Sizes:

- 12" model
- 16" model
- 20" model
- 24" model

TURN YOUR
SAWMILL WASTE
INTO GOOD ABSORBABLE
BEDDING

For more information write:

Valley Machine & Fab

10975 State Route 26, Ava, NY 13303



BENCH & COFFEE
TABLE LEGS
POWDER COATED
\$75.00 PER SET
UNCOATED \$60.00 PER SET

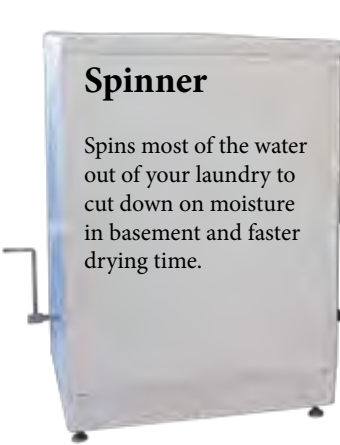


TABLE LEGS
POWDER COATED
\$165.00 PER SET
UNCOATED \$150.00 PER SET



2959 TOWNSHIP ROAD 163 BALTIC, OHIO 43804
P. 888-344-0984 F. 330-897-3153

Ooohh, so peaceful and quiet to do the laundry!



Spinner

Spins most of the water out of your laundry to cut down on moisture in basement and faster drying time.



2 wash machines can be run with one motor. You can also run 1 or 2 wash machines and a spinner with one motor.

Custom setups available.

1/2" Flexible drive shafts

— choose the end you want —



All stainless steel meat grinder — can be run with quick coupler or wash machine shaft.



- All stainless Steel ends on flex shafts
- Hardened spindles swaged on end of core for long lasting, quiet performance
- Call to order direct or for nearest dealer

Lots of other tools available...

CALL FOR A FREE CATALOG



Oster Blender Deluxe, all metal drive with glass jar.

Shafts
3/16 and 1/4 flex shaft for small tools, choose whatever length you want

Flexible drive shafts in stock and ready to ship.



35cc Honda Power Unit with Centrifugal Clutch Honda 4 cycle engine with 2 yr. warranty

Lots of power tools available!

S.E. Drive Shafts
6100 South Carr Rd
Apple Creek, Ohio 44606
P (330) 815.2156

Flexible



Bosch Mixer



Graco Paint and Finish Sprayer



Oster Small Animal Clipper



Oster Heavy Duty Sheep Shear



DEWALT - 5" Orbit Sander, Rear Outlet



DEWALT - Sawzel



DEWALT - Brad Nailer



DEWALT - Framing Nailer



DEWALT - Screw Shooter, Bottom Outlet



Cabela's Heavy Duty Meat Grinder



Rigid Multi Tool



Jigsaw Head



Angle Drill Head



Rotary Cutter Head



Sawzal Head

Albatross LLC

Building Products For Tomorrow



Get the Look of Wood with the Longevity and low-maintenance of Metal

Pine Western Cedar Weathered Gray Black Frost White Frost

Regal FENCE

The Fence That Lasts

For your next fence project, consider Regal Fence. Our pre-painted Metal Fence Pickets are backed by a 30-year limited warranty against fading, chalking, and from defects in workmanship. Our powder-coated aluminum posts and rails carry a limited lifetime warranty against cracking, chipping, or peeling. All fasteners are designed for use in outdoor environments. Pickets are available in four colors. Posts and Rails are available in Black and Bronze.

Phone: 888-989-9892 www.albatross.supply • email info@albatross.supply

Wholesale Only

Shrike

Transport Metal Roofing Panels Damage-Free



Shrikes are designed to replace wood blocking used between bundles of roof panels in transport.

- No more paint rubbed off
- No scratches
- No more squished ribs



Roof Membranes & Accessories

Products to help you do it right the first time...

MEMBRANES DISCOVERY

Discovery Roof Membranes are a perfect match for metal roofs. European made, the strong three-layer waterproof membrane with high vapor permeability, uses natural substances to create strong UV protection. Discovery can be left exposed for up to three months.

TechVent Hip and Ridge Vent

Tech-Vent provides the maximum flexibility in venting. It conforms and adheres to any profile, making it excellent for your go-to vent for all occasions. Use with any rib style, any hip or ridge configuration, and be confident that your attic area is sealed against weather and insects.



Chimney and Curb Flashing

Extremely versatile and effective, Formaflex 3D is a high quality, heavy duty flashing that conforms to any shape, creating a tight seal. Use as a stand-alone flashing or cover it with colored trims for a waterproof seal.

GREAT PRICES AND QUICK SERVICE ON

LENOX

BANDSAW BLADES

- WOOD
- METAL

- MEAT CUTTING
- CUSTOM PROFILE MOULDER KNIVES

NORTHWOOD SHARPENING

Quality Work - Fast Turnaround
WE CAN SHARPEN ALMOST ANYTHING
including Straight Knife and Surface Grinding up to 84" length

Glen Martin - W8008 Cloverdale Road
Greenwood, WI 54437
phone: 715.669.5147 • fax: 715.669.5148

Plain Tech
Simple Solutions For Simple People

- Offering methods to lock down phones and computers
- Copying hard drives
- Recovering accidentally deleted files
- Installing software and more

Call: 417-733-7485 or Fax 417-242-4644
and provide a fax number for more detailed information.

HEATED VESTS

FEATURES:

- Multi-Zone Heat Elements: 2x Chest and 1x Back
- 4 Selective Heat Settings
- Up to 10 Hours of Power Per Charge



\$130 Free Shipping

Color: Black Sizes: SM, MD, LG, XL, 2XL, and 3XL

- Includes:
- (1) Battery
 - (1) Micro USB Charging Cable

\$35.00 FOR EXTRA BATTERY PACK

QUALITY ARCHERY

19821 Hwy P, Verona, MO 65769
phone: 417-498-2310

MO residents add 6.350 sales tax

BACHTOLD

Mower & Log Splitter Parts
30" lawn mower blades in stock now!

ROOF
Mower Parts
Retail & Wholesale



Reliable Power Inc.
7174 N 1100 W, Bourbon, IN 46504
phone: 574-858-9250
fax: 574-858-2404

The Name to Remember
"When Efficiency Matters"

Wood Master Band Mill

- HEAVY DUTY, ALL MECHANICAL
- HIGH PRODUCTION
- 1 1/2 OR 2 INCH BAND
- HORIZONTAL, STATIONARY HEAD
- CARRIAGE MOVES LOG THROUGH SAW
- VERY LABOR EFFICIENT

WRITE FOR FREE LITERATURE
Weaver Machine Shop
13150 7 Mile Road, Stanwood, MI 49346

SOUTHERN KENTUCKY WOOD FURNACES
Eliminate the high heating costs!

- Sales
- Installation
- Service
- Radiant Floor Heat
- Hitz-Halter Insulation

CLASSIC EDGE
Outdoor Wood Furnace

YOUR LOCAL BOILER DEALER
JASON SCHLABACH
270.459.1840

CASKET HANDLES

Drop-down style.
Oil-rubbed bronze finish.
Designed for Amish caskets.

Thumb Screws for casket lids.

Screws and Tee Nuts also available for casket handles.

ROUTE 4
14226 Highway 4
Campbell Hill, IL 62916
ph: 618-426-1878 • fax: 618-426-1888

EASY-JOB SPRAYER

POWERED BY THE TOOL BATTERY OF YOUR CHOICE

4 Gallon Backpack Sprayer \$345.00
SPRAYERS ARE SOLD WITHOUT BATTERIES OR CHARGERS.

RH Assembly LLC, Leon S Ebersol
550 Bellas Hollow Road, Danville, PA 17821
570-274-8292

Ultra DEEP CYCLE

Lithium-ion Batteries

Since 2017

Intelligent
Lithium Iron Phosphate
Battery LiFePO4



- ~ Reliable
- ~ Lightweight
- ~ Cut charging time in half
- ~ Advanced Battery Management Technology
- ~ Rated for 3000 + cycles
- ~ 99% usable capacity
- ~ Convenient State of Charge Meter

Sizes Available:

450 AH 24V ~ 300 AH 48V ~ 300AH 24V ~ 275 AH 12V ~ 200 AH 12V
100 AH 12V ~ 75 AH 12V ~ 50 AH 12V ~ 20 AH 12V ~ 12 AH 12V

CALL OR WRITE FOR
OUR LATEST CATALOG!



2088 CR 1800 E
Arthur, IL 61911

Ph: 888.475.9697 • Fax: 217.543.3296

Carriage ~ Solar ~ Wind ~ RV ~ Golf Cart

Wholesale Inquiries Welcome!

Our warranties are not prorated!

US Distributor for Issac Brubacher Band Saw Filing Equipment

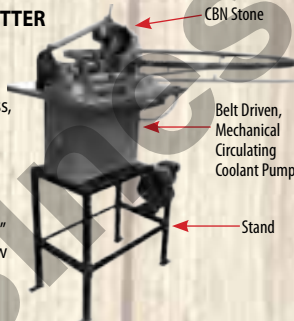
WANT TO USE A CBN STONE?

Now offering Coolant Pump on New Band Saw equipment or add to your existing band saw sharpener



BANDSAW BLADE SETTER

Check out the "new" Band Saw blade setter, a very unique design. Sets both sides in one pass, gauges to check your set, as you crank'em thru!



BAND ROLLER

for attening out the "Dish" or "Cup" in your band. New Design.

BANDSAW BLADE SHARPENER

is very smooth running, powder coated and sealed bearings. All you need to do is hook up to your power source.

Belt driven, mechanical, circulating coolant pump can be added to your existing sharpener.

**Sharpening Stones
Diamond Dressers
Wheel Dressers
Sharpener Stand Available**

Most items are in stock and will ship UPS on day after order is received.

Satisfaction is our Goal!

For more information or to place an order please write to:
Hershberger Manufacturing
7724 Banks Rd., Gainesville, NY 14066,
585-567-4341 Call 8:00 am to 8:30 am

The Hay Hoarder



Hay Hoarders are now available for purchase
\$150.00 each plus shipping and handling

The Hay Hoarder is an equine slow hay feeding system. A perfect choice for horse owners who are tired of seeing hay (also known as hard earned money) strewn all over stall floors.

Some of the great unique features of The Hay Hoarder are:

- Large open top to allow for easy filling
- Simple installation using 5 bolts to fasten to your wall location
- Reduce your hay consumption using the slow feeding hay net
- Dramatic reduction in wasted hay
- Sturdy steel construction, powder coated for extra protection.

The Hay Hoarder Hopper measures 36" wide x 16" deep x 14" tall.

The high quality slow feeding hay net measures 40" long and has 2" feed through holes.

Please contact us for any dealer inquiries



Hillside Metal and Supply
ANDY JM MILLER
3005 RT 76, SHERMAN, NY 14781
PHONE: 716-761-2005

DEALER

Mt. Hope Elevator
8102 STATE ROUTE 241
MILLERSBURG, OH 44654
PHONE: 330-674-5167



Small Business Empowerment Series

ENTREPRENEURIAL LESSONS FROM THE FARM:

What Your Chickens Really Want

DAVE KAUFFMAN

Feeding your chickens is one of, if not, the most important task when it comes to raising backyard chickens. Get it right and you will have a healthy flock who merrily cluck every time you bring them one of their favorite snacks or kitchen scraps.

Get it wrong, and it can lead to reduced egg production, sickly fowl, deformed eggs, feather picking and other unwanted behavior.

So, let's get straight into all you need to know about feeding chickens. Yes, I know you may not have any chickens. But I grew up on an Amish/Mennonite farm and one of my (many) jobs was to feed the chickens. You'll be glad to know, this is one very useful "entrepreneurial lesson from the farm."

Workflow, Consistency, and Systems

Workflows help you standardize how each process in your business is done. For example, if you want to create a culture of excellent customer service, write out your standard operation procedures. Do not assume that an employee (even if they've been with the company a long time and are full of care for customers) knows what you actually expect to happen with every customer interaction, with every customer touch.

Can you imagine all the different schemes I would have invented if I, as a child, had been simply instructed to "take care of the chickens"? That would not have been a likely way to achieve the goal of healthy chickens and an abundance of eggs. Rather, I was taught how, what, and when to feed them, and other necessities for their well-being. My older cousin scared me to death by warning me that if I didn't do everything exactly as I'd been told, I would come out one morning and find them all dead. I don't recommend providing that kind of fear-based motivation to your staff, but do give them their workflow details and why it is important to follow them.

Consistency means that I had to accept that my chickens needed what they needed every single day; no holidays or breaks from my responsibility if I wanted to keep my chickens happy, which I certainly did want to do. Chickens absolutely want and need consistency. And so does every person in your operation and every customer in your business.

Systems were what I used that saved me time as well to help me stay consistent. Especially when you have recurring tasks, creating a system will help you immensely. An entire chapter in my book, *Freedom to Succeed: The Diamond Mindset and Six Systems Needed for Business Success*, is devoted to "The Systems Will Set You Free."

On the farm, I realized that systems were everywhere. In fact, all agriculture consists of sets of systems. Small business expert

Michael E. Gerber said, "Build systems within each business function. Let the systems run the business and people run the systems."

A small business owner whom I was coaching asked me, "But Dave, will my people want to use a system, or will they feel like I am being too picky, and not trusting them to do their job?"

The way I teach people to create systems is 100% guaranteed to make life easier. So, yes, your people will want to use a system.

Once it is created and implemented correctly, training is key. No one likes to be told to use a new tool, process, or system that they aren't trained on and comfortable with.

Managers sometimes ask why employees don't do what they are supposed to do. While part of the responsibility falls on choices individual employees make, managers need to shoulder part of the blame, too. Managers and the systems they create are

Are you a Business Owner?

Do you have 5 or more EMPLOYEES?

Did you know that most businesses with 5 or more employees have a big problem?

**... Want to know what it is?
contact Dave: 813-580-8920**



Please Join
Dave Kauffman
every Thursday
at (2:00 Eastern)
by Calling **641-715-0700**
Access Code: **832327#**

Recordings **641-715-0709**
Access: **832327#**

commonly responsible when employees don't do what you want them to do.

Employees want to succeed at work. Training plays a role in employees knowing what they are supposed to do. They need the skills, systems, and tools essential for them to succeed in their jobs.

Recognition is the most powerful form of employee feedback. Therefore, you want to be consistent in giving timely, appropriate recognition that reinforces actions you want to see more of from the employee.

In one of my client's mid-sized company, semi-annual employee satisfaction surveys are conducted. One of the questions is, "How does the company make you feel that it is genuinely interested in employee well-being?"

My client discovered that the number one factor that affected whether employees felt genuinely cared about by the company was positive, personal interaction time with their manager. Pretty powerful finding, wouldn't you say?

And yet, it can be challenging to find time to meet with or stop by for "positive, personal interaction time" with each employee, right? That is exactly why I don't recommend any attempt to "find time." What you need is a system, one which includes the steps, procedure, and frequency. By following your system, that key role will be fulfilled on a consistent basis, in an effective manner.

It is rewarding in so many ways to know that you are working on the right thing, and doing it well. As I learned that my role of giving the chickens food, water, clean hay in the roost, and protection from predators was critical, using the same system (steps, procedure, and frequency) every day gave me peace of mind. It also made it kind of fun.

There are signs to look for which mean your company may have MSS (Missing System Syndrome.) Okay, I made that up, but it's still a real thing!

Signs that an employee does not have a good and up-to-date system to use, or that they don't really know how to use it: assignments are not completed on time; procrastination on projects; won't ask for help; focus on non-essential busy work; failure to take responsibility; lack of output; complaint-ridden.

If you see these signs from your employees, you need to analyze the systems or lack thereof in the position that person holds. Your employees are not stupid. Assume they do care, they are motivated, they do want to do a good job and be recognized for that. They just need better systems.

Coaching Point: Determine where systems need to be created, updated, or fortified. Involve employees in improving each system as that will help each person learn and become confident in its use.

Dave Kauffman

Empowering Small Business LLC

www.EmpoweringSmallBiz.com

To talk with Dave about speaking to your business or at a church or company function:

(813) 580-8920

Author, *Seeds: Grow Your Business with 31 Entrepreneurial Lessons from the Farm* (2019)

People-Centered Leadership (2018)

Freedom to Succeed (2016)

Master Certified DISC consultant

Ziglar Speaker/Trainer/Coach

CUSTOM BUILT POWER UNITS

Deutz	F3L912	45 HP	Rebuilt
Deutz	F4L912	65 HP	Rebuilt
Deutz	F3L1011F	32 Hp	Rebuilt
Deutz	F4L1011F	42 Hp	Rebuilt
Deutz	BF4L1011F	72 Hp	Rebuilt
Deutz	BF4M2012C	125 Hp	Good Used
John Deere	4045HF285	115 Hp	Good Used
John Deere	6068T	170 Hp	Rebuilt
Cummins	4BTA3.9	110 Hp	Good Used
Yanmar	4TNV84t	36 Hp	Like New
Deutz	TCD914L6	164 Hp	Rebuilt
Deutz	F2L511	20 Hp	Good Used
Mitsubishi	6d14T	145 Hp	Good Used
Hatz	2G40	12 Hp	New Surplus
Cummins	855	400 Hp	Rebuilt

SENENIG
DIESEL SERVICE LLC

570.539.4804 Many More Available

Delivery Available On All Diesels
Also Ship Motor Freight

1806 Troup Valley Road, Mt. Pleasant Mills, PA 17853 Since 1982

The Original **Easy turn Cultimulchers...**
Manufactured by Homestead Equipment
New Area Dealership inquiries welcome!

Available in 2' through 10' sizes.
Recommended:
One draft horse per 2 ft on larger sizes.

Ask for your **FREE** Catalog!

1 Horse Walking Cultivator
Adjustable Width
Adjustable Wheel Height

For information and pricing contact:
Homestead Equipment Ltd.
12139 Flemming Rd., W. Salem, OH 44287 or
call Yoder's Produce, 330-695-5900

Forecart
Foot Pedal Steering
Raised Tongue • Torsion Axle

Hamilton Tool and Supply Company

401 Seventh Avenue, Beaver Falls, PA 15010

phone: 1-800-783-4766 | fax: 724-847-1808 | email: hts401@yahoo.com

37 Years Service to the Plain Communities - 1983-2020

Home of Accura Machinery

Importers, Pickers, Peddlers, Traders, Recyclers searching for problems to solve! We turn your knowledge into power with all the tools we have at our disposal! "Why do people drive for days to get here? It is not because we give bad directions!" Parts, Blades, Cutters! Free Catalog, Tours, Advice. Trade-Ins gladly accepted. Discounts without Electrics.

Accura 24" Industrial Planers "A Proven Work Horse"

Most Popular Model
01124VHB
without electric with
helical cutter head
\$5252.52



- Without Electric - Straight Knife and Easy Lineshaft Hookup \$3,494.43
 - 5 hp, 1 ph - Straight Knife \$3,898.83
 - 5 hp, 1 ph - 1 hp Feed Motor, Carbide Spiral \$5,699.65
 - 10 hp, 3 ph - 1 hp Feed, Carbide Spiral \$5,777.75
- 8" Thickness Capacity
Lever Adjusted Bed Rolls
Segmented In-feed Rolls
Segmented Chip Breaker
- Variable Speed Feed 19-39 rpm
Carbide Spiral Heads
Great for Figured Lumber
Shear Spiral

Super Duty Cabinet Table Saw



50" Fence Capacity with Riving Knife
10" Left Tilt or 12" Right Tilt

12" Right Tilt Models

- Model 02212 saw only no sliding table 5 HP 220 volt single phase \$1,999.99
 - Model 02212B saw only without electrics for line shaft/hydraulic/air use \$1,899.99
 - Model 02212R 5 hp with sliding table \$2,828.28
 - Model 02212RB no electrics, with sliding table for line shaft/hydraulic/air \$2,626.26
- LEFT TILT 10" MODELS ALSO AVAILABLE WITH OR WITHOUT SLIDING TABLES**
- Model 02210L 10" 3 hp \$1,599.99
 - Model 02210LB 10" without electric \$1,477.41
 - Model 02210LR 10" 3 hp with 4 x 8 sliding table \$2,424.24
 - Model 02210LBR 10" no electrics with 4 x 8 sliding table \$2,323.23

Accura Super Duty 1 1/4 Spindle Wood Shapers

SPECIFICATIONS: Include 1 1/4" and 3/4" spindles, 35" x 28" table, 5 1/8" capacity under the nut on the 1 1/4" spindle, 4 speeds - 3600, 5100, 8000 and 10000 RPM, 5 7/8" MAX cutter size, spindle travel 3 1/4", 4" dust chute, adjustable fence. 1 1/4" Spindles - Less Run-outs and Sanding, Higher Production



SLIDING TABLE
GREAT FOR COPING
AND TENONING

13 1/4" x 35 1/2"
Sliding Table Travels 217 1/8"

Straight Table Models

- 02344 - 5HP, single phase \$2,950.00
 - 02344T - 7 1/2HP, 3 phase \$2,992.00
 - 02344B - without electric \$2,555.52
- Sliding Table Models**
- 02344S - 5HP, single phase \$3,555.00
 - 02344BS - without electric \$3,333.33



Introducing New 12" Straight Line
Rip Saw Accura 03212VB
12" Blade 3-3/8" Thickness Capacity
50-100 FPM Manual Oiling
18 1/2" Throat Capacity

- 03212V 15 hp \$9,293.94
- 03212VB With or Without Electric \$9,192.93



Accura 02218 18" Upcut Saw -
10 hp with 84" in-feed and
out-feed tables \$4,999.99
24" Special Order \$7,172.73



ShopFox Hybrid Table Saw
W1837 \$949.49



ShopFox Hybrid 19" Bandsaw
W1729 \$1,497.00



Accura 02020
20" Bandsaw Without
electric \$1,530.45
3 hp \$1,600.00



Accura 3hp wood shaper
02330 1" & 3/4" spindles \$1,288.00
02330B Without electric \$1,188.00



Dovetail Machine 11" cap.
01045 Manual clamping \$2,988.92



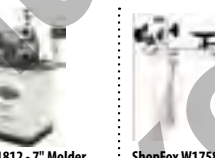
Dovetail Machine 16 1/2" cap.
01065 Air clamping \$3,988.93



30" Carbide Head Spiral Planer
01130H \$9,999.99



Accura Open End Wide Belt
Sander 01754 \$5,555.55



ShopFox W1812 - 7" Molder
Planer Variable Speed \$1,632.48



ShopFox W1758 - 16" x 46"
Wood Lathe \$939.39



Accura Double Drum Sander
0352SD 25" \$1,999.99
03537 37" \$3,333.33



Accura 6" x 108" Oscillating Edge Sander 3hp, 1ph
03108 with spindle sanding attachment \$2,122.23

SAVE SPACE!!
SAVE TIME!!



Accura Oscillating Combination Stroke Sander Edge
Sander 01560 6" x 186" belt, 3hp, 3ph \$3,333.33



8" Parallelogram with 76" bed - carbide spiral head shown
W1865 Made in Taiwan \$1,999.99
W1857 8" straight knife with dovetail bed \$1,499.99
W1744S 12" spiral head carbide \$3,399.33
W1745 6" dovetail straight knife \$788.87
W1755S 6" Parallelogram bed, carbide head \$1,166.61



Cast Iron Long Bed Shop Fox Joints In Stock

All with 2 Year Warranty
All available without electrics at DISCOUNT



Cast Iron Gear Feed Planers
Shop Fox Taiwan Made Proven Quality
20" MODELS
W1865 shown with carbide spiral head \$3,565.95
W1864 straight knife \$2,359.00
15" MODELS in stock
W1863 with carbide spiral head \$2,599.99
W1873 straight knife \$1,499.99
Also in stock made in China
Steelex ST1014 20" carbide head \$2,636.46
Steelex ST1012 15" carbide head \$2,099.99



Pump Sleeve Sanding Arbors Bench mount with pulleys and pillow block bearings
01036 1" diameter shaft size \$249.99
01436 1 1/4" diameter shaft size \$299.99
Pump sleeve sanding drums 4x9, 6x9, 8x9, 1" or 1 1/4" bore



Accura Power Feeder
03302 1/8hp "Baby" \$348.43



Accura Power Feeder
03301 1/4hp \$554.55



Accura Power Feeders

- 03303 1/2hp 3 wheel \$888.88
- 03304 track feeder \$1,499.99
- 03321 1hp 3 wheel \$999.99
- 03324 Table saw feeder \$1,333.31
- 03341 1hp 4 wheel, 8 speed \$1,148.48



NEW ACCURA DC VARIABLE SPEED EASY POWER FEEDERS

- 03330 1/2hp 3 roll 5-72 FPM \$1,044.00
- 03340 1/2hp 4 roll 7-72 FPM \$1,144.00
- 03370 2/3hp 7 roll 7-96 FPM \$1,584.00



Dust Collectors
1hp \$249.40
2hp \$399.99



Dust Collector
3hp, 4 bag \$595.96



Shop Fox Portable Cyclone Dust Collector

NEW ITEM

- Motor: 3 HP, 220V, 3450 RPM, 18A
- Air suction capacity: 1841 CFM
- Static pressure: 11.0"
- Collection drum size: 35 gallon
- Approximate shipping weight: 419 lbs.

W1865 \$1,650.00

METAL WORKING

OUR BEST SELLING METAL BANDSAW!

Accura 01079VS - 9" x 7" Capacity Swivel Head 60° maximum Hydraulic down feed, 1" wide band 1.5hp, 220V - 1ph, 85-295 fpm v-speed \$1,836.54
Without electric use a Flex Shaft \$1,700.00



DRILL PRESSES



Accura 01017 17" Floor model, 12 speed \$575.75



ShopFox W1668 13" Bench oscillating \$355.00
W1848 13" Floor oscillating \$449.00



ShopFox M1039 20" Floor model, 12 sp. \$910.11



ShopFox W1670 34" Radial arm floor \$369.63

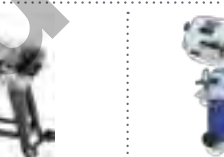
HEAVY CAST IRON



00125 - Metal Bandsaw
5" capacity swivel head, portable \$494.94



ShopFox W1715 Metal Bandsaw
4" x 6" horizontal or vertical \$428.28



Accura 01712 - Metal Bandsaw
7" x 12" horizontal or vertical \$999.99



Accura 01916 - Metal Bandsaw
9" x 16" capacity \$2,988.92



Accura 01016 - Metal Bandsaw
10" x 16" capacity, swivel head \$4,849.50



Accura Vertical Variable Speed Metal Bandsaw with Blade Welders
01149 14" throat, 9" thickness cap. \$2,595.25
01810 18" throat, 10" thickness cap. \$2,999.99



BURR FREE CUTS!

00315 - Circular Cold Saw
12", 1hp, 2.5hp, Coolant \$1,848.88



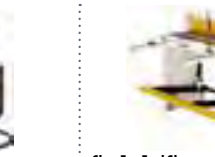
ShopFox W1843 Knife Belt
2" x 72", Grinder \$595.99



Accura Power Slip Roll
04616 50" x 16 gauge \$2,777.72



ShopFox Fool Shear
M1044 52" x 16 gauge \$1,920.21



ShopFox Box & Brake
M1043 48" x 16 gauge \$888.88
M1012 48" x 12 gauge \$2595.00



ShopFox Box & Brake
M1043 48" x 16 gauge \$888.88
M1012 48" x 12 gauge \$2595.00



ShopFox Box & Brake
M1043 48" x 16 gauge \$888.88
M1012 48" x 12 gauge \$2595.00

Your source for good books from

Pathway, Rod & Staff, C.L.P., C.A.M., Carlisle Press, plus many others.



- Bibles
- Songbooks
- Dictionaries
- Field Guides
- Maps and Atlases
- School Supplies
- Cards
- Stickers
- Curriculum

WE SHIP DAILY — PLACE YOUR ORDER NOW!

— Ask for a FREE Catalog! —

Clay BOOK STORE

2450 WEST MAIN STREET EPHRATA PA 17522-8426
PHONE (717) 733-7253 • FAX (717) 733-1253

SANDPAPER

Belts, Discs, Pump Sleeves, Rolls and more!

- ➔ Many standard sizes in stock for same day shipping.
- ➔ Need a size we don't stock? No problem.
- ➔ We do any size belts. One week lead time.
- ➔ No minimum size order.

1564 Main St. (Rte 23) Suite 108
East Earl, PA 17519
800-445-4669 Fax: 717-445-5875
conestoga@emypeople.net

CONESTOGA
WOODWORKING SUPPLY

STAINLESS STEEL SWIVEL



FOR HEAVY OUTDOOR USE

See our full line of swivels!

10% Discount on First Purchase when you mention this Code: PC314

FAULL & SON

515 Holford Avenue, Niles, OH 44446
330.652.4341 • www.faulandson.com

PC314



Office Technology and Data Services

Work on **Integrity**



Thinkpad T430
Intel i5 processor
and SSD drive
ONLY \$425

Refurbished
Laptops and Desktops -
Locked down to your specs.
A budget-friendly choice!

Email
Spreadsheets,
CAD drawing, and more.
Quickbooks Setup

Ongoing Bookkeeping Services
Including training, data entry,
Monthly statement print and mail,



Easily manage income, expenses, and more.
Organized and in one place

Make your office a better place.
Call for a free consultation.

StarLux Ph# 610-857-3630
Illumination

Classic Steward Word Processor

By Conservative Technology Services

Keep your office organized and efficient!

- 2D and 3D CAD
- LibreOffice 5.2
- Comprehensive organizer/scheduler
- PDF Viewer
- Networkable for Classic Accounting, file sharing, and printer sharing

The "Mini"

Very economically priced, can run directly off of 12VDC, all the capabilities of the standard model with less brawn.

Classic Accounting

An accounting system that does everything you need, but is still intuitive and easy to use. Meet Classic Accounting!!

- ✓ Simply, clean interface, it's our most recent
- ✓ Easily install/updates from any point in time
- ✓ Includes many reports, custom reports available
- ✓ Use on any word processor or computer cap device
- ✓ Networkable for multiple users or locations

Conservative Technology Services is a non-profit organization offering solutions for individuals and church groups that are concerned about modern internet use and connectivity. For more information contact Allen at 717-445-0408

Contact a dealer for info or sales

- | | |
|---------------------------------|--------------|
| Classic Sales & Service - PA | 717-733-8948 |
| Jeremiah Ramer - IN | 574-862-1795 |
| Joseph Miller - OH | 740-502-0867 |
| Brubakers Sewing - WI | 715-229-2851 |
| Zimmerman Office Solutions - MO | 573-378-6679 |
| Michael Kilmer - MO | 417-876-2418 |
| Altech Enterprises - PA | 717-445-0408 |
| Sunrise Circuits - KY | 270-881-4177 |

Pond Aeration Windmills



We do our best to **BEAT** any Price

Call or Email Today

440.236.3278

PondAeration.com

People will forget what you said and what you did, but they will not forget how you made them feel.

Back to the real question again. We could cut this object in half, and cut it in half many times. We would come down to single atoms. Perhaps break them apart. While things may get really difficult to break down from there on and it wouldn't be in halves the absolute smallest you could reach would be the big zero numbers above. ~Ray Bontrager

Question: Can someone explain how the Dead Sea can keep from overflowing if there is water continually running into it? (printed November 2020)

Response

The River Jordan runs into the Dead Sea- also sometimes called the Salt Sea. It is called the Dead Sea because there is no life in it, because it is too salty for any life. Some of the area around the Dead Sea is also salty. The Dead Sea is 1300 feet below sea level. There is no outlet as there is nowhere to go to. The water in the Dead Sea evaporates as fast as the river runs into it. And the salt stays behind, which is why the sea is so salty.

The same thing happens with the ocean, with all the rivers of the world running into it 24 hours a day, 7 days a week. So why does the ocean not run over? We read about that in Ecclesiastes 1:7. The sun shines on the ocean, and evaporates the water as fast as it runs into the ocean. For every 1,000 feet in elevation, the temperature drops 2 or 3 degrees. So at 80° at sea level, it is about 10° at 30,000 feet. As the moisture rises, it condenses into clouds, and the wind brings them back over the land, and the cycle starts all over again. ~Daniel Beachy, Liberty, KY

Question: If the entire universe and everything and everybody in it would uniformly shrink to be ten times smaller than it was before, would we notice it? (printed November 2020)

Response

In part this question is answering itself, for when we imply a given scale or proportion we are suggesting we have already measured it. However, if we would never notice it, we would never know it, nor be affected and thus this is purely a hypothetical thought. However perhaps we can give it some explanation. First of all, our everything would really have to include everything from speed of light, mathematics, masses, etc. If this "everything" would shrink or expand we would then be comparing it to something else for even size is relative. So what would we be comparing it too? If, in our knowledge we said it is smaller than what it had been we have determined a relativity coordinate system and also developed a knowledge of shrinking

or expansion occurring. However, since there is really nothing to compare the universe to in size and all our measurements come from within the universe, we really can't determine a size of the universe it its entirety. Hope this makes sense. (In simple terms if everything followed the rules, we would never notice nor could we say we didn't notice.) ~Ray Bontrager

Question: When my wife is canning applesauce or other hot liquids, she pours the hot liquid into her mason jars, without heating her jars up. She just puts a regular table knife (butter knife) into the jar and pours her liquid in hot. The knife keeps the jar from breaking from the fast temperature change. Then she will take the knife out and put in the next jar to fill and so on. This even works for hot lard, if you use a heavy good quality utensil.

My wife says she can't ever remember breaking a jar when using this method that was taught to her by her mother. A regular spoon would work too.

The question: What does the knife have to do with the jar not breaking? (printed September 2020)

Response

Have you ever tried it without the knife? We have a business where we fill hundreds of thousands of jars with hot liquid, not using a knife or anything else, and it works great. I am inclined to believe the knife really has nothing to do with the jars not breaking. Try and see. ~Anita Joy Miller, Scottsville, KY

If you have answers to the questions above or you have a thought-provoking question please submit it to us, we would love to hear what's on your mind. **Submit to: PCBE, Attn: Brain Stretcher, PO Box 520, Millersburg, PA 17061. Fax: (717) 427-1600.**

Produced by PCBE Staff for the exclusive use of the Plain Communities Business Exchange, LLC. This column is comprised mostly of letters received from our readers and is not necessarily the opinion of PCBE.

Every time you tear a leaf off a calendar, you present a new place for new ideas.

~Charles Kettering

Looking for ways to save Time & Money?



Storing Position



Spraying Position

Indexing 8-Position Table Top Finishing Cart

- For Table Tops, Islands, Door Slabs, etc.
- Pcs. Fastened to Cart with Screws
- Sand, Stain, and Finish with one Unit for Space Saving
- One Person Can Move Unit for Labor Saving
- Less Handling for Less Mistakes
- Adapters Available for Tables w/out Aprons
- Adapters Available for End Mounting; Doors, Plywood, etc.
- Call for Spec Sheet of Space Takeup

Table Top Loading Stand



Shown with Bottom Mount Adapters



Shown with Edge Mount Adapters

- Attach Table Top While it is Upright
- Puts Table Top at Correct Height for Balance
- Adjustable for Varying Heights

Custom Designing to Your Needs

Custom built Indexing Carts are being used in multiple applications not just limited to the furniture industry. Call today for an estimate on your custom application of these space and labor saving carts.



Buckeye Welding & Mfg.
2507 TR 110
Millersburg, OH 44654
P. 330.674.2585 · F. 330.674.2567

- Custom Machine Fabrication
- Pneumatic-Hydraulic-Electrical
- 3D CAD Engineering
- Production Welding
- Hydraulic Hose Assembly



ACCOUNTING

LLC

QuickBooks &
Bookkeeping Services

info@jsaccounting.biz

717-738-0209

MAKE YOUR
HOBBY
YOUR
JOBBY

Say hello to the **ELNITA EF1** High Speed Sewing Machine. This is a high quality, heavy duty, straight stitch sewing machine that will give you up to 1600 stitches per minute, getting the JOB done fast. The built in thread cutter cuts time. The adjustable presser foot pressure, simultaneous bobbin winding, industrial pretension threading and threading diagram on front of machine put this machine a notch above other machines. Sealed bearings and liquid response foot control - no stalls and smooth running. Weighs 32 lb.



FREE SHIPPING in continental US.

Call or write to place orders or request a FREE catalog.

LOK General Store LLC
623 W Elnora St., Odon, IN 47562
Phone: 812-636-0196



St. Croix Horseshoes with Drill Tec



	Regular Dress	Heavy Dress
000	\$4.20/shoe	\$5.20/shoe
00	\$4.45/shoe	\$5.45/shoe
0	\$4.95/shoe	\$5.95/shoe
1	\$5.45/shoe	\$6.45/shoe
2	\$5.95/shoe	\$6.95/shoe
3	\$6.45/shoe	\$7.45/shoe

Mark Walling Mfg.

Manufacturing Steel Horseshoes

P.O. Box 58, Bell Buckle, TN 37020

931-580-9073 • shoeman61@gmail.com

AIR POWERED POCKET HOLE MACHINES



Model SM-2500

- Drills standard 15 pocket hole in approximately one second.
- A-2 hardened steel drill bushing/table insert.
- SIOUX 1 HP Air Drill
- Removable control box for serviceability.



MVM AIR ROUTERS
(6 Models Available)

- Easy one handed operation
- Comfort Grip
- Precise depth control
- Dependable accuracy



10" Inlet Blower Unit Model BL-2013



Check out the
Neat-Stop System



Available from MVM dealers or call us at MVM Tool Industries LLC
Phone: 814-587-1994 FAX: 814-587-1812 mvmtool@ibyfax.com

Walking a lonely frozen path without any new customers in sight...

PCB EXTRA

... advertise in the PCBExtra and reach out to more prospective customers.

PCBExtra is mailed to 45,000 addresses each month as an advertising supplement for the PCBE (Plain Communities Business Exchange).

To advertise please call 717-362-1118 ext. 1.

Have you heard about these OZONE systems

Now produces more OZONE

It's an automatic filtration system that can be run off 110 volt or 12 volt systems.



30 DAY MONEY BACK GUARANTEED

These ozone systems have a great, clean, healthy, refreshing, tasting water!

And best of all no worries, hassle free, and maintenance free.

WHAT ARE THE BENEFITS?

1. Automatic filtration
2. No more expensive filter changes
3. Removes iron a.k.a. rusty water
4. Removes hydrogen sulfide a.k.a rotten egg odor
5. Removes manganese
6. Eliminates heavy metals
7. Eliminates herbicides and pesticides
8. Kills bacteria, virus, cysts etc,
9. Filter your whole place including shops, outdoor faucets, barn etc,

DEALERS WANTED



CALL PROTECH WATER LLC

260.768.7228

WE SHIP

We do free water testing!

Radiant Hot Water Heat Boiler Systems

Competitive pricing on all heating supplies including:

Custom made to fit your specific needs. Ready to hook-up to your system. All copper piping for better flow!

- Navien boilers, on demand and combi boilers
- Burnham cast iron boilers
- Manifold systems (customized)
- Primary piping kits for boilers
- Indirect water heaters (very efficient)
- Cabinet heat exchangers with fans



One zone kit and prepared for second zone.

Innovative Heating & Energy, LLC

3790 N State Road 5, Shipshewana, IN 46565

phone: **260-768-7806** • fax: **260-768-4472**

email: innovativehtg@gmail.com

LEROY MARTIN

Cloud cases

UNITED STATES- Computer giant IBM is reportedly breaking the large company into two public companies. This move comes after the company's long effort to diversify itself. The company wishes to expand upon high margin cloud computing services. The newly formed second branch of the company will have more than ninety-thousand employees. The first branch of the company, which was founded more than one-hundred years ago, provides technical support for thousands of clients in 115 countries around the world. IBM is comprised of more than 352,000 employees at the present time. It expects that the total costs associated with the diversification (splitting into two companies) will exceed five billion dollars.

Crop robots

CALIFORNIA- Alphabet, the parent company of Internet search giant Google, has recently unveiled prototype robots which will be tasked with crop inspections. The robots are said to be able to closely monitor individual plants in flat, large fields. The robotic buggies will coast over the rows of plants and monitor them closely without disturbing them, according to various reports. The robot's goals would gravitate toward collecting vast amounts of data regarding how crops grow. The project is referred to as *Project Mineral* and its aim is to create technology that has the capacity to change the world—especially regarding how crops grow. The robot buggies can be built to perform complex tasks and come in various sizes—they can also navigate different crops and complicated planting patterns. The brains behind the project have asked the question, “What if every single plant could be monitored and given exactly the nutrition it needed?”

Renaming names

CANADA- A small Canadian town has recently opted to change their name. The Quebec town had been known as Asbestos for many years. However, the residents felt strongly that there might be an occasion to change the town's name to something a bit less toxic. The town had derived its name during the nineteenth century due to its mining heritage. Indeed, reports suggest that the town was once the site of the world's largest asbestos mine. Most residents of the town voted upon changing the name, even residents as young as fourteen years ago participated in the voting process. By 2011, the mine which had been associated with the town, had closed.

Bearing balloons

KENYA- An expansive network of balloons is expected to come bearing the gift of Internet access to extremely remote regions

in the African country of Kenya. The floating fleet is the first of its kind and is expected to ride on the wind currents high above the Kenyan wilderness. The balloons will float nearly thirteen miles above the ground, out of the range of air traffic, wildlife such as birds, and out of the reach of storms. The balloons are approximately the size of a tennis ball and made of polyethylene. They are designed with durability and longevity in mind and are expected to remain floating for the duration of several months at a time. An antenna will be affixed to each balloon, which will relay Internet signals transmitted from the ground. The expected coverage of these signals will have the capacity of blanketing an area of nearly four thousand square miles. The company launching the balloons says that Internet connectivity is a major problem in the remote regions of Africa and hopes that they can improve the connections which prove vital to these secluded areas.

Car sick

UNITED KINGDOM- Many car manufacturers try to create and design a car or vehicle which reduces the sound of “road noise” while driving. Depending on the model of a car, the wind and the sound of vehicles passing by can be quite noisy. Apparently, there can be a ditch on both sides of the noise aisle. Recently, *Rolls Royce*, a luxury car manufacturer, has produced a car with a cabin so eerily quiet, it reportedly caused its occupants to become nauseous. In fact, the cabin of the luxury car was so quiet, the manufacturer was required to pipe in a special “whisper” sound, to keep the nauseatingly quiet effects at bay. After the noise was introduced into the otherwise silent cabin, many occupants found the ride considerably more enjoyable.

Zippping zeptoseconds

GERMANY- Scientists have recently measured the shortest unit of time. The groundbreaking project included measuring the unit of time in which it takes a light particle to cross a hydrogen molecule. It reportedly took 247 zeptoseconds. The unit of time, called a zeptosecond, is a trillionth of a billionth of a second. A unit like that is comprised of many zeroes—twenty of them, and a number 1, follow the decimal point. In 2016, there was work done by several scientists regarding zeptoseconds, however, the scientists believe that this latest work in 2020 is far more accurate than their initial early work, four years ago. In 1999, a femtosecond was reportedly measured for the first time. Femtoseconds are comprised of millionths of a billionth of a second.

Updated buildings

GERMANY- Grants have been issued for building updates recently in hopes that improving the air circulation inside public

offices, museums, and universities will stymie the spread of the Coronavirus. The European country plans to spend more than \$488 million (US) on the improvement of ventilation systems in large buildings which are occupied by the public. The improved air filtration systems are said to have the capacity of reducing the spread of airborne pathogens. A testing phase which includes a number of public buildings in Germany (and elsewhere) is monitoring the air quality of occupied structures by opening a few windows, where possible.

Virus free

CANADA- A far northern region in Canada has reportedly been able to entirely escape any incidence of the Coronavirus. Nunavut, the far northern territory in North America, has said that their communities are virus free. Early in the spring of 2020, Nunavut had implemented some of the harshest travel restrictions on the globe. They had decided against taking any risks of contracting the virus and shut itself off from the world. According to researchers, this initial decision seems to have paid off for Nunavut. This didn't come without any complications, however, and people complained that food was scarce when they were placed in isolation when returning home from traveling throughout different communities within the region. Still, others were caught breaking isolation rules. Even so, the thirty-six thousand residents of Nunavut remained healthy. It is suspected that because majority of the communities within the region are only accessible via plane, that this directly decreased the travel prevalence and incidence rates regarding transmissibility of the virus. The Nunavut region is comprised of twenty-five communities spread across more than 800,000 square miles.

Bagging bucks

JAPAN- The Asian country has recently chosen to implement a more environmentally friendly shopping bag. For many decades, the residents of Japan have been fascinated by their famous Nara deer. There was one issue which plagued the residents though, many tourists who came from various countries to look at the deer in their natural habitat, often left behind a nasty trail of plastic bags, which are toxic to the deer. In 2019, a deer was found dead with its stomach containing several plastic bags, which the animal had consumed. In 2020, concerned locals devised a plan of producing paper bags which are made from rice bran, which are not harmful to the prized deer when digested. The Nara Deer Park in Japan is home to more than one thousand of the deer, which are protected under the country's laws.

Metro moments

PAKISTAN- The opening of the country's first metro line was a big deal, according to its residents. Commercial operations began in the city of Lahore. The seventeen-mile long metro line features more than two dozen stations. Many locals are exuberant, since the trains will dramatically decrease the amount of time which was usually required to travel between the country's largest cities. What was once a two-and-a-half-hour bus ride has been reduced to a forty-minute journey via rail. The Pakistani officials expect the metro line to become increasingly popular, with an estimated two-hundred-fifty-thousand commuters taking advantage of the system's convenience and time-saving journeys. The metro line has been described as world class.

South Korean COs

SOUTH KOREA- Conscientious objectors have won a small victory here recently. The country's Jehovah's Witnesses can begin arriving at jail not as a convict, but as a civilian administrator. Before the courts granted them this privilege, the conscientious objectors had been imprisoned for refusing to serve in the state military. Military conscription is mandatory in South Korea, much like it is in many other countries. However, the religious folks who adhere to a non-resistant stance, will no longer be jailed, or have their future employment and social rankings demoted. Nearly twenty thousand Jehovah's Witnesses have been placed in jails throughout the past seventy years. The recent ruling, which granted them a reprieve from serving jail time, has been hailed as a victory for the religious group. The SK government also reportedly released hundreds of men who had been serving jail time for refusing to bear arms in the military. Now, the men opposed to carrying firearms, will have the opportunity of serving the government while they agree to help with prison work and other administration duties for the course of three years. During that time, they will be viewed as free men, yet required to serve and complete a three-year, non-military duty for the government.

Collecting cars

AFRICA- The western countries have been sending worn-out cars and trucks to the African continent for decades. Throughout the course of three years, from 2015 to 2018, more than fourteen million old vehicles were exported to poor African regions. Many of these cars were described as poor quality vehicles—at least by drivers here in the West. The fourteen million vehicles were sent to Africa by Japan, Europe, and the United States. It is estimated that eighty percent of the vehicles failed to meet the minimum safety and environmental standards which were set in the exporting countries. Experts now say these poorly performing cars only add to the poor air quality which is prevalent in some larger African cities and regions, and they want to pump the brakes on the exportation of these inferior cars. Thirty countries throughout Africa do not have an age limit on the cars which can be operated on the roadways. Some cars also have their airbags removed in Europe, before exportation to Africa, since the airbags have a value in Europe. Doing so, of course, is illegal, however, the practice remains a consistent one.

Researched, written, and edited by *Leroy Martin* for the exclusive use of the *Plain Communities Business Exchange, LLC*.

Customized 4G LTE Phones & Plans
Locked to Your Security Level of Choice!

- Unlimited Talk & Text Plans Starting at \$24.00 a month
- 5,000 Minute 4G LTE Plan for \$304.00 a year
- GPS, Computer, Tablet, Wi-Fi Hotspot Sales and Service
- Consultation of Personalized Wireless Services Available by Appointment
- H2O, EasyGo, Page Plus, Total Wireless, Selectel Wireless, Ego Mobile, Pre-Paid Verizon Authorized Dealer and Pre-Paid AT&T Authorized Dealer

NO CONTRACTS!

LARGE SELECTION OF 4G LTE FLIP STYLE AND SMART PHONES

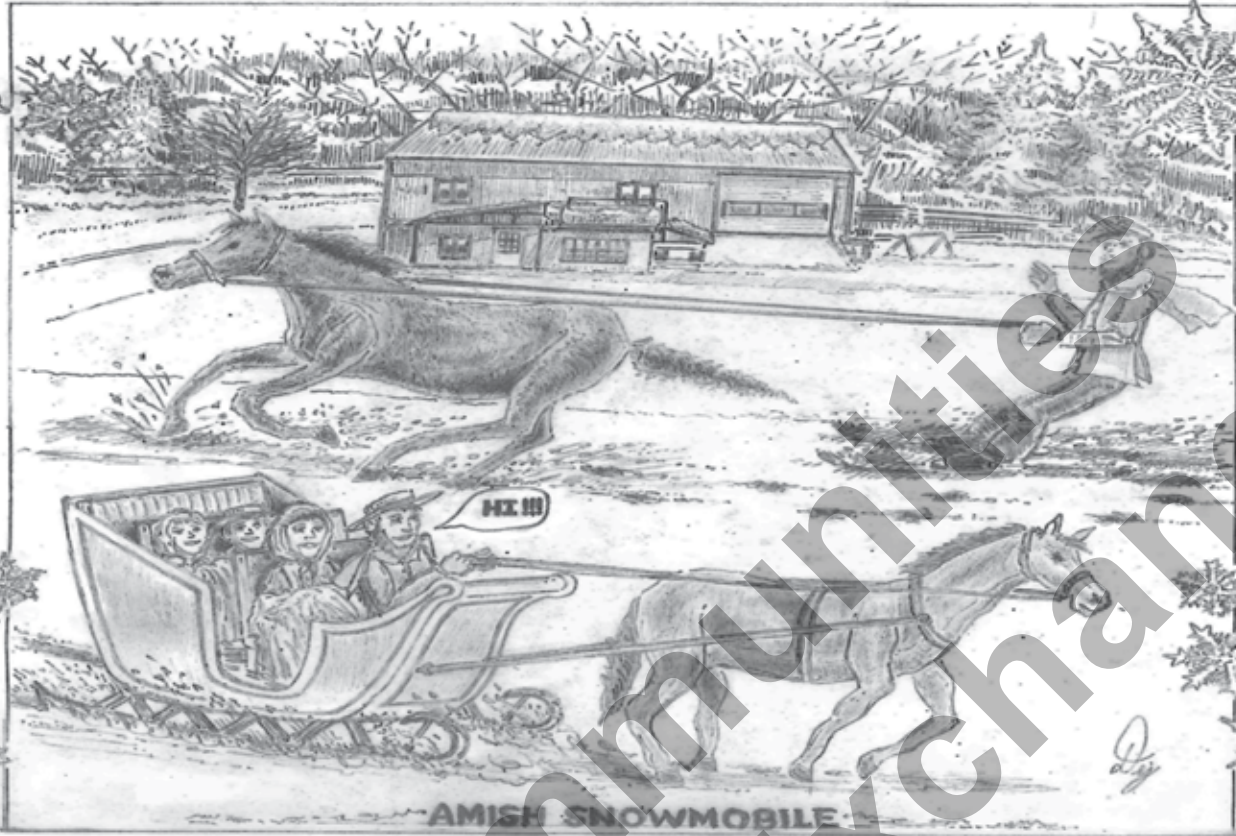
WALLED GARDEN PHONE AVAILABLE

COUNTRY CELLULAR, LLC.
4021 CONRAD WEISER PKWY.
WOMELSDORF, PA 19667
(610) 589 - 4065

**Hours: Mon, Tues, Wed & Fri: 9 am to 5 pm
Thurs: 9 am to 6 pm
Sat: 9 am to 2 pm**



JUST HORSING AROUND



NOLT WAGON WORKS

YOUR SOURCE FOR QUALITY CARRIAGE & WAGON SUPPLIES

Now Available!

Archer Advantage Rubber Formula for carriage wheels

All sizes in stock for prompt shipping!

Quality --- Wheel Bearings

- Longer Life
- Smoother Rolling
- Less Wear
- Less Vibration

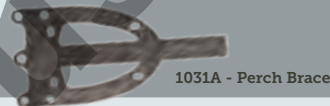


Hub Covers

- Protects seals from water & dirt.
- Easy to install.



Quality --- Laser Cut Parts



Shipping Parts By USPS, UPS, & UPS Freight

972 Newswanger Rd.
Ephrata, PA 17522

Ph: 717-354-2732 | Fax: 717-355-0496

TIMBER KING

A New Game for the Whole Family!

\$45.00 each postpaid

3+ \$42.00 each postpaid

OH Residents add 6.75% Sales Tax

Timber King reinforces math and business skills through buying & selling timber. Can you manage your money good enough that you don't have to borrow money? Play Timber King and find out!



THE WHIMSY WASHER GAME *Fun for all ages!*



\$25.00 each postpaid

3+ \$22.00 each postpaid

OH Residents add 6.75% Sales Tax

2 to 6 players • Each player has 10 washers to start. The object of the game is to be the first player to get rid of all of their washers. Roll the dice and put the washer in that number slot on the game. You may roll the dice as many times as you wish. If you roll a 6, you may roll again if you want to risk it. If you roll and it matches a washer already in that slot, you must remove and keep all the washers on the box and send it on to the next player on your left. The first player to get rid of all their washers is the winner for that round. Keeping score, each washer is a point against you. You may play as many rounds as you wish. Lowest score is the winner. Game includes a dice and 60 washers, all stored inside the game.

Complete Line of Harmonicas From the World's Best Brands

SEYDEL

Concerto Steel
Club Harmonica
Blues Session Steel
Tremolo Sailor Steel
Concerto Star



FOHMAN

Big River
Bluesband
Golden Melody
Hot Metal Harp
Marine Band
Old Standby Harp
Special 20
Echo
Echo Celeste

#8362 Echo
Double Sided Echo
32 Hole
Double Sided Echo
48 Hole
Weekender Tremolo
16 Hole
Weekender Tremolo
24 Hole
Comet

SUZUKI

Easy Rider
Folkmaster
Harpmaster
Bluesmaster
Overdrive
Promaster
Promaster Valved
Pipe Humming
Tremolo 2 Timer

SUNSET SALES

WHOLESALE INQUIRIES WELCOME

15316 HAYES ROAD
MIDDLEFIELD, OHIO 44062
FREE CATALOGS AVAILABLE

GREAT BUSINESS OPPORTUNITY

DURALAST COATINGS

Phone # 317-345-7283

LIMITED AREAS, GET IT WHILE IT IS AVAILABLE

Call to schedule with DURALAST COATINGS for one day installation training course. We have a complete package of everything you need to be a successful coating installer. Training session is January 15th, 2021. Classes are limited. Call to reserve your spot today! Phone: 317-345-7283

LOOKING FOR INSTALLERS

Start your own
BUSINESS!

We have a complete package of everything you need to be a successful coating installer.

Ask about our
**ONE DAY
Floor Coating System!**

CHIP AND GLAZE FLOORS
UNLIMITED COLOR OPTIONS
CONCRETE OR WOOD



Great for: dog kennels, pole barns,
basements, garages, sun rooms, offices,
patios and much more. . .

5 times stronger than epoxy
Lifetime warranty
Will not chip or peel. . . Easy to clean

RADIANT FLOOR HEAT

The most efficient way to heat your home or business!

NOW AVAILABLE!



CUSTOM MADE - PRE-ASSEMBLED
Ready to hook up to your system.



TRINITY HEATING BOILERS
Work Great For
Commercial Heat Systems
Used in large shops
4 Sizes In Stock!
Takes Propane & 110 Volt



NAVIEN COMBI BOILER
Heat your shop & domestic
water all in one unit
Heats up to 4,000 sq. ft.
95% Efficient
Takes Propane & 110 Volt

NAVIEN - The only tankless heater
with dual stainless heat exchangers!!

We have some of the most Competitive Wholesale Prices on Boilers & Oxygen Barrier Pex Pipe in the U.S.!



Interlocking

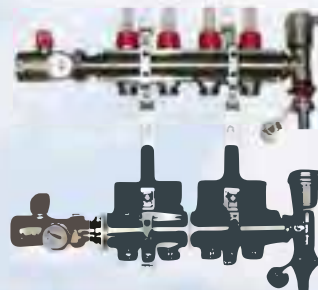
CREATHERM
Radiant Floor Heat Panels
"Just Walk It In"
Save up to 50% on install time!
R-10 Insulation Value, 37 PSI
For Under Concrete Only



TANKLESS HEATERS
Up to 98% Efficient
4 Sizes In Stock!
Takes Propane & 110 Volt



GRUNDFOS ALPHA 2 PUMP
High Efficient, Max 43 Watts, 110 Volts



J & R Heating

7719 E 550 N

Montgomery, IN 47558

Lester & Martha Raber

812-486-3780

Fax 812-486-3890

Ich Kann Dentch!

IF YOU DON'T FIND IT
IN THE INDEX, LOOK VERY
CAREFULLY THROUGH THE
ENTIRE MAGAZINE!

ADVERTISERS INDEX BY CATEGORY

Auctions, Events & Real Estate

Bright Star Realty and Auctions, Inc.....	235
Country Variety Merchandise Show.....	78
Home Sweet Home Realty.....	265
Lancaster County Showcase.....	64
Midwest Tool Auction & Expo.....	41
PCBE.....	96
Shield Wall Media LLC.....	101

Books & Educational Products

European Excursions Book.....	43
High Desert Press.....	72
Ken's Educational Joys.....	241
No Greater Joy Ministries.....	80
No Greater Joy Ministries.....	66

Building Materials

AB Martin Roofing Supply.....	164
Airworks Store 3.....	12
Albatross.....	278
A-M Seamless Gutters.....	148
Beartown Metal Roofing Supply LLC.....	222
C&M Roofing.....	176
Cedar Ridge Log Home Supply.....	128
Cedar Ridge Log Home Supply.....	276
Countryside Floors.....	262
Custom Doorcraft.....	122
Daystar Systems LLC.....	300
DIAMOND DOOR LTD.....	178
Drip Stop.....	91
Duralast Coatings.....	291
Esto Leaf Guard.....	257
Everlast Roofing Inc.....	218
Fern Crest Glueing.....	271
Hersheys Metal Meister.....	270
Interpack Systems.....	268
Kauffmans Gazebos.....	93
Lincoln.....	205
Martin's Farm Supply.....	108
Mid-South Perma Column.....	212
Mt Hope Planing.....	189
Neil's Roofing.....	246
New Angle Beveling.....	218
Premier Doors And Millworks.....	172
Reiff Metal Fabrication.....	271
RT Wood Products.....	124
Signature Tarp.....	61
Silvercraft.....	194
Skylight Fabric Structures.....	10
Slate Road Supply LLC.....	78
Snow Stoppers LLC.....	231
Stoney Creek Cabins.....	41
Stormy Ridge Metal Roofing LLC.....	94
TM Supply.....	55
Unicus Spray Systems.....	115
Walnut Grove Canvas LLC.....	135
West Ridge Supply.....	195

Business Services

Back Forty Creative.....	118
DS Stoves.....	45
Ellis Group, LLC CPA.....	65
Falcon Engine Repair.....	146
Franklin County Design LLC.....	214
Interstate Fleets Services.....	73
Livengood Safety Training.....	71
Neuenschwander Doors.....	59
PCBE Subscription form.....	35
Penn Diesel Service Company.....	96
Slaymaker Electric Motor & Supply Co.....	82
Smokey Mountain Woodworking.....	83

Business Supplies

Dirig Design, Inc.....	178
JM Stainless Steel Hand Pumps.....	236
Mil-Tek Rubber.....	255
Overdrive Tool.....	187
Progressive Shoe Store.....	14
The Carpenter's Toolbox.....	129
Troyer Roofing & Coating.....	48
Troyer Wholesale.....	123

Clothing

Goods Distribution.....	142
-------------------------	-----

Construction Tools

County Line concepts.....	262
County Line concepts.....	214
East Coast Drywall Tools INC.....	166
Ivan M Reiff.....	117

Cordless Tools

Air Works Ltd.....	167
Circuits Alive!.....	204
Graber Farm Building Supply.....	58
Great Lake Batteries LLC.....	116
Keystone Air Power.....	7
Midwest Power Tools.....	189
Stoll Brothers.....	44
Yoder Service & Supply.....	2

Diesels & Hydraulics

401 Engine Repair.....	271
Air-Vac Systems Inc.....	33
AMSOIL.....	117
Beiler Hydraulics Inc.....	219
Central Power Products.....	105
Central Power Products.....	217
D&R Hydraulic Services LLC.....	204
Diesel Engine Service.....	223
Diesel Systems Sales & Service.....	209
Donegal Hydraulics LLC.....	85
Evergreen Ag Parts.....	207
Fairview Metalworks.....	206
GD Equipment.....	271
GenTech Generator LLC.....	247

Glick It Custom Services.....	147
GT Mobile Hydraulics.....	204
Hershey Machine.....	271
HooverTec LLC.....	162
Leid Diesel Service.....	198
Mann Fluid Power Company.....	157
Power Systems & Supply LLC.....	93
Precision Servo LLC.....	104
Raymond Lapp.....	97
Sensenig Diesel Service LLC.....	281
SS Diesel.....	136
Stauffer Diesel.....	115
Steve's Engine Service LLC.....	208
Troyer Engine.....	265
Yoder Hydraulics.....	116

Diesels, Pneumatics

LK Diesel LLC.....	205
--------------------	-----

Dog Supplies

Trail Farm Supply.....	107
------------------------	-----

Farm Equipment

Ag-COM.....	57
Black Rock Repair.....	185
CHE Inc.....	126
Chris Lapp.....	134
Colonial Craftsman.....	268
David M Nolt.....	198
DJS Welding.....	122
Fairview Metalworks.....	206
Flack Hill Machine.....	207
Gateway Manufacturing.....	236
Handyman Fabrications.....	109
Hoover Tractor.....	42
Hostetler Equipment.....	281
Hostetler Equipment.....	21
I&J Manufacturing LLC.....	264
IH Rissler.....	207
John Lapp.....	139
L Fab Enterprises LLC.....	81
Matthew Burkholder.....	217
Michiana Equipment.....	100
Millcreek Machine.....	176
Montana Post Driver.....	147
Mullet's Machinery & Parts LLC.....	102
Pine Ridge Farm Shop.....	84
Pine View sales.....	147
Pioneer Equipment.....	54
SK Lumber and Building Supply.....	92
Smucker Welding Shop LLC.....	212
Stoltzfus Welding.....	195
Troyer Machine.....	175
Zimmerman Tractor.....	104

Farm Supplies

Aaron Groff & Sons.....	174
Agri-Door.....	198

Agri-Dynamics Inc.....	177
AK Enterprises.....	12
American Eagle Windmills.....	109
Bag Man LLC.....	31
Bag Man LLC.....	34
Basic Farm & Home Supply.....	175
Blue Ridge Silo LLC.....	194
Clover brush.....	109
Community Supplies LLC.....	129
Competitive Commodities LLC.....	97
Conestoga Carts & Wheels.....	271
DA Hochstetler & Sons.....	21
Doughty Valley Enterprise.....	205
Drinking Post.....	33
EZ Animal Products.....	119
Hoover Maple Supplies.....	26
Joe Mescan Windmill.....	283
John's Sharpening Service.....	55
Kuhns Dorsets.....	246
Lapp Wagons LLC.....	137
Leonard Hostetler.....	156
Lindenhof Blacksmith.....	209
Little Mountain Welding.....	71
M&M Sheet Metal.....	128
Mayhill Supply.....	213
Middle Creek Welding.....	216
Midwest Fencing LLC.....	271
Miller Power Enterprise.....	254
Mt. Healthy Hatcheries.....	134
Musser Refrigeration LLC.....	147
Myers Poultry Farm.....	198
Oglesby & Butler LTD.....	139
Power Scrub Manufacturing.....	104
Pumpkinvine Products.....	104
Redmond Agriculture.....	96
Schrocks Feed & Harness.....	70
Swiss Perfection LLC.....	240
Timeless Fence System.....	49
Weavers Compact Tractor.....	121
Weavers Machine & Hardware.....	195

Financial Services

Anabaptist Foundation.....	13
Crystal Clear Merchant Consultants.....	169
JadaPay.....	36
JS Accounting.....	286
Lester H Beachy CAS.....	186
Merchant Service Consultants.....	254

Forklifts and Supplies

Hoover Repair - Forklift certification.....	233
Industrial Tech Service LLC.....	159
Iron Bull.....	49
Lester Burkholder.....	230
Sam's Mechanical Services LLC.....	47

Funds

We Care Clinic.....	14
---------------------	----

ADVERTISERS INDEX BY CATEGORY

Furniture

Buck Hollow Woodcraft.....	156
Farmway Welding.....	198
Heartland Mattress LLC.....	188
Mast Country Sales.....	212
Midwest Turning LLC.....	263

Furniture Hardware

Arthur Distributor Company.....	138
C&A Designs LLC.....	198
Clark Casting LLC.....	276
Conestoga Woodworking Supply.....	144
DM Manufacturing.....	198
E&B Enterprise.....	162
Eichers Furniture Glides.....	257
Faull & Son.....	283
Mid Ohio Sliding Door Components.....	194
Raber Pattern Works.....	257
Route 4 Inc.....	278

Gift & Crafts

Akashi Collection.....	166
Alaska Adventure Books.....	261
Around The World In 37 Days.....	42
Billy Miller.....	105
Brethren Press.....	184
Chickadee Publishing.....	104
Clay Book Store.....	283
Country Side Clocks.....	196
David J Stoltzfus.....	268
Dream Designs Custom Framing.....	9
Dutch Baskets.....	165
Glimpes Of Eden.....	116
Jessica Baer.....	156
Jr's Clock Shop.....	267
Kauffman's Store.....	215
Lambright Country Chimes.....	81
Mary Ellen.....	246
Mattie Lowry.....	157
Nature's Friend.....	80
Shetlers Collar Shop.....	175
Sterling Wood.....	15
Sunset Sales.....	290
Tare Creek Woodcrafts.....	121
TGS International.....	53
Valley View Variety OH.....	30
Vintage Volumes.....	157
Walnut Hollow Books.....	125
Wood Craft Industries.....	124

Greenhouse & Produce Supplies

Cedar Ridge Sales LLC.....	253
Dinky Flat Filler LLC.....	264
Dutch Garden Nursery.....	264
Green Thumb Seeds.....	257
Superior Greenhouse Tables.....	189

Health & Wellness

Aquamomics Water.....	166
-----------------------	-----

Becky Hershberger.....	125
Brian-Zarks And Best.....	116
Chupp's Herb Company.....	46
Clara Helmuth.....	199
Dan Nisley.....	215
Dr Arthur Fierro.....	199
Dr Lawrence C Bennet D.C.....	223
Dry Point Solutions.....	213
Ec Health Services.....	156
EC Health Services.....	79
Eldon & Rachel Kauffman.....	109
Elvin & Miriam Byler.....	213
Emma Miller.....	213
Frontier Manufacturing LLC.....	257
Green Forest Salves.....	149
Greens For Life.....	73
Health 4 Hope.....	241
Healthy Hearts.....	109
Healthy Water Systems.....	199
Herbal Blends.....	264
Javataza LLC.....	71
Jeffery Hunt DC.....	265
Jewel.....	139
John Bauman.....	213
John Lee and Kate Stoltzfus.....	143
Jonathon Beiler.....	213
Krause Products.....	61
Lydiann Miller.....	241
Many Words Herbs.....	168
Marvin & Mattie Marner.....	208
Massaging Insoles.....	197
Natural Hope Herbs.....	114
Norman Yoder.....	134
Nutrition Wellness Center.....	95
Patrick Holland.....	257
Plain Aid Inc.....	96
Plain Brands.....	128
Reuben Fisher.....	106
Sun Lite Herbs.....	187
Swiss Perfection LLC.....	199
The Water Solution.....	179
True Essential Oils.....	66
Vista Life.....	136
W&L Nutrition.....	168
Young Living Oils - Eli Hilty.....	165

Heating & Cooling

Bio Mass Energy Techniques.....	185
Blue Sky Components.....	105
Bunker Hill Hardware.....	204
Creative PowerCell-utions.....	257
Critter Blankets LTD - Stoves.....	144
DG Electra/cell LLC.....	186
Georgetown Sales & Service.....	9
Glenwood Heaters.....	157
Hobby Ag.....	176
Hoover Pump Works.....	72
Innovative Heating & Energy.....	287
Insulated Pipe Sales.....	117

J&R Heating.....	292
M&R Welding.....	217
Nash Road Pump & Plumbing.....	208
Southern Kentucky Wood Furnace.....	278
Ultimate Outdoor Furnace.....	149
White Horse Machine.....	253

Help Wanted

Lancaster Puppies .Com.....	71
-----------------------------	----

Horse and Buggy

A&A Carriage Wheel.....	168
Beechy Buggy Shop.....	248
Benders Buggy Shop.....	206
Biothane Coated Webbing.....	248
Bowmans Harness Shop LLC.....	206
Carriage-Lite.....	57
CDI LLC.....	47
Coblentz Supply.....	212
Dashing Woodworks LLC.....	33
Fulton County Carriage.....	175
Gateway Sales (ON).....	163
Hillside Harness Hardware.....	13
Hillside Metals & Supply.....	279
HL Sales Ltd.....	144
Lindenhof Blacksmith Shop.....	237
Mark Walling Mfg.....	286
Martin's Bicycle.....	81
Mid River Sales.....	263
Mountain View Harness.....	230
Nickel Mine Coach Shop.....	265
Nolt Wagon Works.....	290
Nolts Propane Connections LLC.....	139
Sugar Valley Collar Shop.....	125
Sunset Supply LLC.....	105
Trail Livestock Supplies.....	175
Troyer Machine.....	246
Weststar Enterprise.....	124

Household Supplies

Bargain Max.....	156
Blue Iron Metal Works.....	238
Buckeye Blanket.....	206
Burkholder Country Store.....	122
C&M Maytag.....	209
Cardinal Hollo Repair.....	236
Charm Engine LTD.....	46
Charm Engine LTD.....	146
Chemical Solvents Inc.....	146
Clark Casting LLC.....	237
Cleon Martin.....	116
Creative Holmes.....	72
Fisher Manufacturing.....	196
Flying Eagle Hats.....	218
Georgetown Sales & Service.....	46
Georgetown Sales & Service.....	237
Gopher Valley Stuffers LLC.....	176
Happy Mom's Diapering.....	199
Hershberger's Housewares.....	241

Hicks' Clock Shop.....	262
Holmes Surplus Center.....	264
Hoss.....	257
JM Sales.....	123
King's Sales & Service.....	186
Kuhns Welding.....	59
LOK General Store LLC.....	286
Mount Pleasant Harness Shop.....	257
Riverbend Fabrics & Variety Store.....	104
Rosewood Coffee Roasters.....	33
S&S Manufacturing & Welding.....	219
Scenic View Engine LLC.....	247
Schlabach Engine.....	39
SE Drive Shafts.....	277
Shirk Repair.....	73
Skyline Enterprises.....	8
Sunrise Metal Shop.....	31
The Vangaurd.....	8
Trail Lane Sales.....	207
Train View Window and Door.....	107

Hunting & Outdoor Recreation

Back Country Optics.....	47
Clearview Optics.....	136
Dogwood Ridge Outdoors.....	196
Ed's Outdoor Store.....	109
Hoss.....	198
Night Eyes.....	123
Quality Archery.....	278
Smokey's Deer Lure.....	103

Lawn & Garden

AB Repair.....	146
Brightwood Turf.....	13
Cedar Ridge Mfg. LLC.....	126
Colonial Bucket Company.....	214
Family Firesides.....	255
Lambright Country Chimes.....	81
Peachey's Sharpening and Sales.....	207
Reliable Power Inc.....	278
RH Assembly LLC.....	278
Sauder Farm Country Market.....	117
Valley Road Woodworks LLC.....	218

Lighting

Alron Integrity Sales LLC.....	148
Bright Lights.....	83
HC Lanterns.....	99
HC Lanterns.....	47
HC Lanterns.....	85
Hoover Enterprises.....	215
KC Innovations.....	32
Keystone Battery Solutions.....	100
Lakeside Illuminations.....	230
Lancaster Lanterns.....	37
Mid Ohio Lighting.....	80
Midstate Lamp LLC.....	114
MillerTech Energy Solutions.....	24
MillerTech Energy Solutions.....	137

ADVERTISERS INDEX BY CATEGORY

North American Lantern Fuel.....	59	Pioneer Electronics.....	96	M-Tech.....	60	Solect Energy LLC.....	119
Ray Bontrager.....	187	Plain Tech.....	278	Picture It Engraving.....	59	Stoll Woodturning Co.....	157
Sunrise Circuits.....	263	Pleasant Word Processor.....	265	Robertson Insurance & Risk Management.....	106	Trail Battery and Solar.....	107
Swatara/warning lights.....	133	Starlux Illumination.....	283	Rosewood Marketing.....	252	Tri County Heating & Energy.....	107
Valtea Variety.....	194	Sun Lite Enterprise LLC.....	159	Ross Enterprises, LLC.....	194	Tri Z Power.....	127
		Think Ink.....	299			WS Wholesale LLC.....	198
Logging		Typewriter Sales.....	106	Roofing			
Parke County Firewood.....	79	Venture Products.....	207	Apple Creek Enterprises.....	262	Strapping & Banding	
		Walmer Communications.....	135	Daniel Troyer.....	214	McGregor Packaging.....	67
Lumber		Yoder's Connections LLC.....	84	Duane Bontrager.....	11		
Lewis & Hockenberry Inc.....	128	Zook Ink & Toner Sales.....	149	Enos Miller.....	149	Trailers	
Quality Timbers & Wood Products LLC.....	97			Masterpiece Metals.....	145	Derstine Trailer Works LLC.....	118
Ralph Stuck Lumber.....	117	Packing & Shipping Supplies		MAX POTENTIAL SYSTEMS, LLC.....	81	The Trailer Shoppe LLC.....	135
		McGregor Packaging.....	67	Pro Roof Solutions.....	168		
				Top Choice Roofing.....	240	Upholstery	
Metal Working		Paints & Finishing Supplies		Viewfinder Creative/Masterpiece Metals.....	256	Heartland Fabrics LLC.....	158
A&A Machining.....	104	A&L Paint Company.....	298	Wilbur Yoder.....	117		
Acu-Form.....	138	Conestoga Woodworking Supply.....	283			Woodworking Machinery	
Air-Vac Systems Inc.....	276	Finish Works LLC.....	240	Sawmill & Pallet Shop Machinery		American Wide Belt Sander.....	212
Arrowhead Manufacturing LLC.....	166	Grapek Bates.....	240	Brute Force.....	46	Associated Machinery Sales.....	49
Ervin Stoltzfus.....	125	Hentzen Coatings Inc.....	195	Coblentz Fabrication.....	206	Ballew Saw & Tool.....	148
Fairview Metalworks.....	206	S&M Enterprise.....	231	Evergreen Sales & Service.....	197	BDH Belts.....	173
Forest Manufacturing.....	13	Specialty Paints & Coatings.....	263	EZ Boardwalk.....	156	Blue Iron Metal Works.....	216
Four Star Welding.....	179	Woodwright.....	115	Hershberger Manufacturing.....	279	Buckeye Welding & Mfg.....	285
Heartland Sales & Machine LLC.....	208	Zimmerman Auto Body Supplies Inc.....	83	Mighty Ox Equipment LLC.....	114	Byler Industrial Tool & Supply.....	216
Hershberger Manufacturing & Sales.....	262			Northwood Sharpening.....	278	Charles G. G. Schmidt Co, Inc.....	254
Hersheys Metal Meister.....	249	Plastic Fabrication		Pendu Manufacturing Inc.....	134	Colonial Craftsman.....	268
Maple River Machine.....	263	Accu-Shape Plastics LLC.....	12	Sawmill Exchange.....	219	Conestoga Woodworking Supply.....	109
Martin Truck Bodies, Inc.....	80	Jaylor Plastic.....	231	Showcase Equipment.....	117	Conestoga Woodworking Supply.....	212
McGregor Packaging.....	67	Nighthawk 3D.....	172	Smith Sawmill Service, LLC.....	79	Custom Wood Products.....	185
Metal Rollforming Systems.....	216	Quality Plastics LLC.....	239	Timber Buddy Sawmills.....	115	Dust Pro.....	138
Mo machine.....	271			Timber Lion Bandsaw Mills.....	135	Hamilton Tool and Supply Company.....	282
Pioneer Equipment.....	23	Plumbing		Valley Machine & Fab.....	276	Hernance Machine Company.....	269
Precision Metal Craft LLC.....	97	Custom Cast Ltd.....	8	Weaver Machine Shop.....	278	Hershberger Mfg. and Sales.....	217
Reiff Metal Fabrication.....	116					Hershberger Sales.....	265
Schwartz Welding Equipment, LLC.....	114	Printing & Promotional Products		Skid Loaders & Attachments		Hoover Repair.....	233
Star 1 Products.....	255	Boyer Printing & Promotional LLC.....	168	Burkholder Equipment.....	206	HOSS Woodworking Tooling & Supplies.....	117
Stoll Metalworks.....	106	IdentiGrow.....	138	Burkholder Skidloader Sales LLC.....	48	Iron Bull.....	163
Triad Building Components.....	123	Inkscape Print & Promos LLC.....	143	Creekside Welding LLC.....	194	John Martin.....	214
Weaver Metalworking Machinery.....	169	Inkscape Print & Promos LLC.....	72	DA Hochstetler.....	20	Lami-Lube Products.....	117
Windy Knoll Machine LLC.....	189	Little Mountain Printing.....	144	DJ'S General Repair.....	205	Lapp Millwright.....	25
Yoder Fab & Service.....	275	M-Tech.....	267	Fairview Metalworks.....	206	Martin's Woodworking Machinery.....	246
Yoder's Produce.....	209	SAMANNCO.....	186	J&J Welding & Metal Fabrication.....	73	Midwest Sharpening Service.....	197
				M.W. Repair & Sales.....	103	Millcreek Machine.....	219
Metalworking and Welding		Professional Services		Stoltzfus Custom Welding.....	255	Miller Machine Shop.....	270
B&M Welding Inc.....	185	Black Anvil Media.....	29	Zimmerman Skidloader.....	129	MVM Tool Industries LLC.....	286
City Hill Fabricating LLC.....	254	Cad By Karl.....	148			North East Tool & Expo.....	82
Ecenrode Welding Supplies.....	3	Caleb Crider.....	99	Solar Energy & Supplies		Oak Lawn Blade Sales and Service.....	93
		Chris Hartford Travel.....	223	ARK Battery.....	164	Peachey's Rustic Furniture.....	84
Office Supplies & Electronics		CodeCrafters USA, Inc.....	56	Canaan Grove Enterprise.....	128	Pine Creek Structures.....	71
Altech Enterprises.....	236	Debra Boyer.....	122	Carriage-Lite.....	256	Pine Valley Bolts and Hardware.....	102
Aunt Barbies.....	109	Empowering Small Business LLC.....	280	Central Lighting.....	279	Production Abrasives, Inc.....	124
Classis Steward Word Processor.....	283	Gehman Accounting Inc.....	15	Circuits Alive!.....	204	Quality VaKumn Products Inc.....	175
Country Cellular LLC.....	289	Gehman Accounting Inc.....	31	Connect Wholesale.....	12	Riehl Steel LLC.....	103
Custom Laser Engraving.....	263	Gehman Business Advisors.....	21	Ernergetech Solar.....	22	Woodwork Productions.....	104
Daylight Power Solutions LLC.....	238	Just Plain Business.....	157	Martin's Electrical Service.....	65		
Eagle Ridge Enterprise LLC.....	55	MAYKO PRODUCTS LLC.....	65	MillerTech Energy Solutions.....	90		
Home Office Resource.....	215	Mckinley Advertising LLC.....	93	MillerTech Energy Solutions.....	60		
Indian Trail Tax Prep.....	141	M-Tech.....	8	Northern Solar Solutions.....	187		
L&L Electronics.....	215						

ADVERTISERS INDEX BY NAME

Company Name.....	Index Page	Brethren Press.....	184	Conestoga Woodworking Supply.....	144	Ed's Outdoor Store.....	109	Healthy Hearts.....	109
401 Engine Repair.....	271	Brian-Zarks And Best.....	116	Conestoga Woodworking Supply.....	212	Eichers Furniture Glides.....	257	Healthy Water Systems.....	199
A&A Carriage Wheel.....	168	Bright Lights.....	83	Conestoga Woodworking Supply.....	283	Eldon & Rachel Kauffman.....	109	Heartland Fabrics LLC.....	158
A&A Machining.....	104	Bright Star Realty and Auctions, Inc.....	235	Connect Wholesale.....	12	Ellis Group, LLC CPA.....	65	Heartland Mattress LLC.....	188
A&L Paint Company.....	298	Brightwood Turf.....	13	Country Cellular LLC.....	289	Elvin & Miriam Byler.....	213	Heartland Sales & Machine LLC.....	208
Aaron Groff & Sons.....	174	Brute Force.....	46	Country Side Clocks.....	196	Emma Miller.....	213	Herntzen Coatings Inc.....	195
AB Martin Roofing Supply.....	164	Buck Hollow Woodcraft.....	156	Country Variety Merchandise Show.....	78	Empowering Small Business LLC.....	280	Herbal Blends.....	264
AB Repair.....	146	Buckeye Blanket.....	206	Countryside Floors.....	262	Energetech Solar.....	22	Hernance Machine Company.....	269
Accu-Shape Plastics LLC.....	12	Buckeye Welding & Mfg.....	285	County Line concepts.....	214	Enos Miller.....	149	Hershberger Manufacturing.....	279
Acu-Form.....	138	Bunker Hill Hardware.....	204	County Line concepts.....	262	Ervin Stoltzfus.....	125	Hershberger Manufacturing & Sales.....	262
Ag-COM.....	57	Burkholder Country Store.....	122	Creative Holmes.....	72	Esto Leaf Guard.....	257	Hershberger Mfg. and Sales.....	217
Agri-Door.....	198	Burkholder Equipment.....	206	Creative PowerCell-utions.....	257	European Excursions Book.....	43	Hershberger Sales.....	265
Agri-Dynamics Inc.....	177	Burkholder Skidloader Sales LLC.....	48	Creekside Welding LLC.....	194	Evergreen Ag Parts.....	207	Hershberger's Housewares.....	241
Air Works Ltd.....	167	Byler Industrial Tool & Supply.....	216	Critter Blankets LTD - Stoves.....	144	Evergreen Sales & Service.....	197	Hershey Machine.....	271
Air-Vac Systems Inc.....	33	C&A Designs LLC.....	198	Crystal Clear Merchant Consultants.....	169	Everlast Roofing Inc.....	218	Hersheys Metal Meister.....	249
Air-Vac Systems Inc.....	276	C&M Maytag.....	209	Custom Cast Ltd.....	8	EZ Animal Products.....	119	Hersheys Metal Meister.....	270
Airworks Store 3.....	12	C&M Roofing.....	176	Custom Doorcraft.....	122	EZ Boardwalk.....	156	Hicks' Clock Shop.....	262
AK Enterprises.....	12	Cad By Karl.....	148	Custom Laser Engraving.....	263	Fairview Metalworks.....	206	High Desert Press.....	72
Akashi Collection.....	166	Caleb Crider.....	99	Custom Wood Products.....	185	Falcon Engine Repair.....	146	Hillside Harness Hardware.....	13
Alaska Adventure Books.....	261	Canaan Grove Enterprise.....	128	D&R Hydraulic Services LLC.....	204	Family Firesides.....	255	Hillside Metals & Supply.....	279
Albatross.....	278	Cardinal Hollo Repair.....	236	DA Hochstetler.....	20	Farmway Welding.....	198	HL Sales Ltd.....	144
Alron Integrity Sales LLC.....	148	Carriage-Lite.....	57	DA Hochstetler & Sons.....	21	Faull & Son.....	283	Hobby Ag.....	176
Altech Enterprises.....	236	Carriage-Lite.....	256	Dan Nisley.....	215	Fern Crest Glueing.....	271	Holmes Surplus Center.....	264
A-M Seamless Gutters.....	148	CDI LLC.....	47	Daniel Troyer.....	214	Finish Works LLC.....	240	Home Office Resource.....	215
American Eagle Windmills.....	109	Cedar Ridge Log Home Supply.....	128	Dashing Woodworks LLC.....	33	Fisher Manufacturing.....	196	Home Sweet Home Realty.....	265
American Wide Belt Sander.....	212	Cedar Ridge Log Home Supply.....	276	David J Stoltzfus.....	268	Flack Hill Machine.....	207	Hoover Enterprises.....	215
AMSOIL.....	117	Cedar Ridge Mfg. LLC.....	126	David M Nolt.....	198	Flying Eagle Hats.....	218	Hoover Maple Supplies.....	26
Anabaptist Foundation.....	13	Cedar Ridge Sales LLC.....	253	Daylight Power Solutions LLC.....	238	Forest Manufacturing.....	13	Hoover Pump Works.....	72
Apple Creek Enterprises.....	262	Central Lighting.....	279	Daystar Systems LLC.....	300	Four Star Welding.....	179	Hoover Repair.....	233
Aquamomics Water.....	166	Central Power Products.....	105	Debra Boyer.....	122	Franklin County Design LLC.....	214	Hoover Repair - Forklift certification.....	233
ARK Battery.....	164	Central Power Products.....	217	Derstine Trailer Works LLC.....	118	Frontier Manufacturing LLC.....	257	Hoover Tractor.....	42
Around The World In 37 Days.....	42	Charles G. G. Schmidt Co, Inc.....	254	DG Electra/cell LLC.....	186	Fulton County Carriage.....	175	HooverTec LLC.....	162
Arrowhead Manufacturing LLC.....	166	Charm Engine LTD.....	46	DIAMOND DOOR LTD.....	178	Gateway Manufacturing.....	236	Hoss.....	198
Arthur Distributor Company.....	138	Charm Engine LTD.....	146	Diesel Engine Service.....	223	Gateway Sales (ON).....	163	Hoss.....	257
Associated Machinery Sales.....	49	CHE Inc.....	126	Diesel Systems Sales & Service.....	209	GD Equipment.....	271	HOSS Woodworking Tooling & Supplies.....	117
Aunt Barbies.....	109	Chemical Solvents Inc.....	146	Dinky Flat Filler LLC.....	264	Gehman Accounting Inc.....	15	Hostetler Equipment.....	21
B&M Welding Inc.....	185	Chickadee Publishing.....	104	Dirig Design, Inc.....	178	Gehman Accounting Inc.....	31	Hostetler Equipment.....	281
Back Country Optics.....	47	Chris Hartford Travel.....	223	DJS General Repair.....	205	Gehman Business Advisors.....	21	I&J Manufacturing LLC.....	264
Back Forty Creative.....	118	Chris Lapp.....	134	DJS Welding.....	122	GenTech Generator LLC.....	247	IdentiGrow.....	138
Bag Man LLC.....	31	Chupp's Herb Company.....	46	DM Manufacturing.....	198	Georgetown Sales & Service.....	9	IH Rissler.....	207
Bag Man LLC.....	34	Circuits Alive!.....	204	Dogwood Ridge Outdoors.....	196	Georgetown Sales & Service.....	46	Indian Trail Tax Prep.....	141
Ballew Saw & Tool.....	148	City Hill Fabricating LLC.....	254	Donegal Hydraulics LLC.....	85	Georgetown Sales & Service.....	237	Industrial Tech Service LLC.....	159
Bargain Max.....	156	Clara Helmuth.....	199	Doughty Valley Enterprise.....	205	Glenwood Heaters.....	157	Inkscape Print & Promos LLC.....	72
Basic Farm & Home Supply.....	175	Clark Casting LLC.....	237	Dr Arthur Fierro.....	199	Glick It Custom Services.....	147	Inkscape Print & Promos LLC.....	143
BDH Belts.....	173	Clark Casting LLC.....	276	Dr Lawrence C Bennet D.C.....	223	Glimpes Of Eden.....	116	Innovative Heating & Energy.....	287
Beartown Metal Roofing Supply LLC.....	222	Classifieds.....	274	Dream Designs Custom Framing.....	9	Goods Distribution.....	142	Insulated Pipe Sales.....	117
Becky Hershberger.....	125	Classifieds.....	275	Drinking Post.....	33	Gopher Valley Stuffers LLC.....	176	Interpack Systems.....	268
Beechy Buggy Shop.....	248	Classis Steward Word Processor.....	283	Drip Stop.....	91	Graber Farm Building Supply.....	58	Interstate Fleets Services.....	73
Beiler Hydraulics Inc.....	219	Clay Book Store.....	283	Dry Point Solutions.....	213	Grapek Bates.....	240	Iron Bull.....	49
Benders Buggy Shop.....	206	Clean Martin.....	116	DS Stoves.....	45	Great Lake Batteries LLC.....	116	Iron Bull.....	163
Billy Miller.....	105	Clover brush.....	109	Duane Bontrager.....	11	Green Forest Salves.....	149	Ivan M Reiff.....	117
Bio Mass Energy Techniques.....	185	Coblenz Fabrication.....	206	Dust Pro.....	138	Greens For Life.....	73	J&J Welding & Metal Fabrication.....	73
Biothane Coated Webbing.....	248	Coblenz Supply.....	212	Dutch Baskets.....	165	GT Mobile Hydraulics.....	204	J&R Heating.....	292
Black Anvil Media.....	29	CodeCrafters USA, Inc.....	56	Dutch Garden Nursery.....	264	Hamilton Tool and Supply Company.....	282	JadaPay.....	36
Black Rock Repair.....	185	Colonial Bucket Company.....	214	E&B Enterprise.....	162	Handyman Fabrications.....	109	Javataza LLC.....	71
Blue Iron Metal Works.....	216	Colonial Craftsman.....	268	Eagle Ridge Enterprise LLC.....	55	Happy Mom's Diapering.....	199	Jaylor Plastic.....	231
Blue Iron Metal Works.....	238	Community Supplies LLC.....	129	East Coast Drywall Tools INC.....	166	HC Lanterns.....	47	Jeffery Hunt DC.....	265
Blue Ridge Silo LLC.....	194	Competitive Commodities LLC.....	97	EC Health Services.....	79	HC Lanterns.....	85	Jessica Baer.....	156
Blue Sky Components.....	105	Conestoga Carts & Wheels.....	271	Ec Health Services.....	156	HC Lanterns.....	99	JM Sales.....	123
Bowmans Harness Shop LLC.....	206	Conestoga Woodworking Supply.....	109	Ecenrode Welding Supplies.....	3	Health 4 Hope.....	241	JM Stainless Steel Hand Pumps.....	236

ADVERTISERS INDEX BY NAME

Joe Mescan Windmill.....	283	Martin's Woodworking Machinery.....	246	Nolt Wagon Works.....	290	RT Wood Products.....	124	The Water Solution.....	179
John Bauman.....	213	Marvin & Mattie Marnar.....	208	Nolts Propane Connections LLC.....	139	S&M Enterprise.....	231	Think Ink.....	299
John Lapp.....	139	Mary Ellen.....	246	Norman Yoder.....	134	S&S Manufacturing & Welding.....	219	Timber Buddy Sawmills.....	115
John Lee and Kate Stoltzfus.....	143	Massaging Insoles.....	197	North American Lantern Fuel.....	59	SAMANNCO.....	186	Timber Lion Bandsaw Mills.....	135
John Martin.....	214	Mast Country Sales.....	212	North East Tool & Expo.....	82	Sam's Mechanical Services LLC.....	47	Timeless Fence System.....	49
John's Sharpening Service.....	55	Masterpiece Metals.....	145	Northern Solar Solutions.....	187	Sauder Farm Country Market.....	117	TM Supply.....	55
Jonathon Beiler.....	213	Matthew Burkholder.....	217	Northwood Sharpening.....	278	Sawmill Exchange.....	219	Top Choice Roofing.....	240
Jr's Clock Shop.....	267	Mattie Lowry.....	157	Nutrition Wellness Center.....	95	Scenic View Engine LLC.....	247	Trail Battery and Solar.....	107
JS Accounting.....	286	MAX POTENTIAL SYSTEMS, LLC.....	81	Oak Lawn Blade Sales and Service.....	93	Schlabach Engine.....	39	Trail Farm Supply.....	107
Just Plain Business.....	157	Mayhill Supply.....	213	Oglesby & Butler LTD.....	139	Schrocks Feed & Harness.....	70	Trail Lane Sales.....	207
Kauffmans Gazebos.....	93	MAYKO PRODUCTS LLC.....	65	Overdrive Tool.....	187	Schwartz Welding Equipment, LLC.....	114	Trail Livestock Supplies.....	175
Kauffman's Store.....	215	McGregor Packaging.....	67	Parke County Firewood.....	79	SE Drive Shafts.....	277	Train View Window and Door.....	107
KC Innovations.....	32	Mckinley Advertising LLC.....	93	Patrick Holland.....	257	Sensenig Diesel Service LLC.....	281	Tri County Heating & Energy.....	107
Ken's Educational Joys.....	241	Merchant Service Consultants.....	254	PCBE.....	96	Shetlers Collar Shop.....	175	Tri Z Power.....	127
Keystone Air Power.....	7	Metal Rollforming Systems.....	216	PCBE Subscription form.....	35	Shield Wall Media LLC.....	101	Triad Building Components.....	123
Keystone Battery Solutions.....	100	Michiana Equipment.....	100	Peachey's Rustic Furniture.....	84	Shirk Repair.....	73	Troyer Engine.....	265
King's Sales & Service.....	186	Mid Ohio Lighting.....	80	Peachey's Sharpening and Sales.....	207	Showcase Equipment.....	117	Troyer Machine.....	175
Krause Products.....	61	Mid Ohio Sliding Door Components.....	194	Pendu Manufacturing Inc.....	134	Signature Tarp.....	61	Troyer Machine.....	246
Kuhns Dorsets.....	246	Mid River Sales.....	263	Penn Diesel Service Company.....	96	Silvercraft.....	194	Troyer Roofing & Coating.....	48
Kuhns Welding.....	59	Middle Creek Welding.....	216	Picture It Engraving.....	59	SK Lumber and Building Supply.....	92	Troyer Wholesale.....	123
L Fab Enterprises LLC.....	81	Mid-South Perma Column.....	212	Pine Creek Structures.....	71	Skylight Fabric Structures.....	10	True Essential Oils.....	66
L&L Electronics.....	215	Midstate Lamp LLC.....	114	Pine Ridge Farm Shop.....	84	Skyline Enterprises.....	8	Typewriter Sales.....	106
Lakeside Illuminations.....	230	Midwest Fencing LLC.....	271	Pine Valley Bolts and Hardware.....	102	Slate Road Supply LLC.....	78	Ultimate Outdoor Furnace.....	149
Lambright Country Chimes.....	81	Midwest Power Tools.....	189	Pine View sales.....	147	Slaymaker Electric Motor & Supply Co.....	82	Unicup Spray Systems.....	115
Lami-Lube Products.....	117	Midwest Sharpening Service.....	197	Pioneer Electronics.....	96	Smith Sawmill Service, LLC.....	79	Valley Machine & Fab.....	276
Lancaster County Showcase.....	64	Midwest Tool Auction & Expo.....	41	Pioneer Equipment.....	23	Smokey Mountain Woodworking.....	83	Valley Road Woodworks LLC.....	218
Lancaster Lanterns.....	37	Midwest Turning LLC.....	263	Pioneer Equipment.....	54	Smokey's Deer Lure.....	103	Valley View Variety OH.....	30
Lancaster Puppies .Com.....	71	Mighty Ox Equipment LLC.....	114	Plain Aid Inc.....	96	Smucker Welding Shop LLC.....	212	Valtea Variety.....	194
Lapp Millwright.....	25	Millcreek Machine.....	176	Plain Brands.....	128	Snow Stoppers LLC.....	231	Venture Products.....	207
Lapp Wagons LLC.....	137	Millcreek Machine.....	219	Plain Tech.....	278	Solect Energy LLC.....	119	Viewfinder Creative/Masterpiece Metals.....	256
Leid Diesel Service.....	198	Miller Machine Shop.....	270	Pleasant Word Processor.....	265	Southern Kentucky Wood Furnace.....	278	Vintage Volumes.....	157
Leonard Hostetler.....	156	Miller Power Enterprise.....	254	Power Scrub Manufacturing.....	104	Specialty Paints & Coatings.....	263	Vista Life.....	136
Lester Burkholder.....	230	MillerTech Energy Solutions.....	24	Power Systems & Supply LLC.....	93	SS Diesel.....	136	W&L Nutrition.....	168
Lester H Beachy CAS.....	186	MillerTech Energy Solutions.....	60	Precision Metal Craft LLC.....	97	Star 1 Products.....	255	Walmer Communications.....	135
Lewis & Hockenberry Inc.....	128	MillerTech Energy Solutions.....	90	Precision Servo LLC.....	104	Starlux Illumination.....	283	Walnut Grove Canvas LLC.....	135
Lincdor.....	205	MillerTech Energy Solutions.....	137	Premier Doors And Millworks.....	172	Stauffer Diesel.....	115	Walnut Hollow Books.....	125
Lindenhof Blacksmith.....	209	Mil-Tek Rubber.....	255	Pro Roof Solutions.....	168	Sterling Wood.....	15	We Care Clinic.....	14
Lindenhof Blacksmith Shop.....	237	Mo machine.....	271	Production Abrasives, Inc.....	124	Steve's Engine Service LLC.....	208	Weaver Machine Shop.....	278
Little Mountain Printing.....	144	Montana Post Driver.....	147	Progressive Shoe Store.....	14	Stoll Brothers.....	44	Weaver Metalworking Machinery.....	169
Little Mountain Welding.....	71	Mount Pleasant Harness Shop.....	257	Pumpkinvine Products.....	104	Stoll Metalworks.....	106	Weavers Compact Tractor.....	121
Livengood Safety Training.....	71	Mountain View Harness.....	230	Quality Archery.....	278	Stoll Woodturning Co.....	157	Weavers Machine & Hardware.....	195
LK Diesel LLC.....	205	Mt Hope Planing.....	189	Quality Plastics LLC.....	239	Stoltzfus Custom Welding.....	255	West Ridge Supply.....	195
LOK General Store LLC.....	286	Mt. Healthy Hatcheries.....	134	Quality Timbers & Wood Products LLC.....	97	Stoltzfus Welding.....	195	Weststar Enterprise.....	124
Lydiann Miller.....	241	M-Tech.....	8	Quality VaKum Products Inc.....	175	Stoney Creek Cabins.....	41	White Horse Machine.....	253
M&M Sheet Metal.....	128	M-Tech.....	60	Raber Pattern Works.....	257	Stormy Ridge Metal Roofing LLC.....	94	Wilbur Yoder.....	117
M&R Welding.....	217	M-Tech.....	267	Ralph Stuck Lumber.....	117	Sugar Valley Collar Shop.....	125	Windy Knoll Machine LLC.....	189
M.W. Repair & Sales.....	103	Mullet's Machinery & Parts LLC.....	102	Ray Bontrager.....	187	Sun Lite Enterprise LLC.....	159	Wood Craft Industries.....	124
Machinery Trader.....	224	Musser Refrigeration LLC.....	147	Raymond Lapp.....	97	Sun Lite Herbs.....	187	Woodwork Productions.....	104
Machinery Trader.....	225	MVM Tool Industries LLC.....	286	Redmond Agriculture.....	96	Sunrise Circuits.....	263	Woodwright.....	115
Machinery Trader.....	226	Myers Poultry Farm.....	198	Reiff Metal Fabrication.....	116	Sunrise Metal Shop.....	31	WS Wholesale LLC.....	198
Machinery Trader.....	227	Nash Road Pump & Plumbing.....	208	Reiff Metal Fabrication.....	271	Sunset Sales.....	290	Yoder Fab & Service.....	275
Machinery Trader.....	228	Natural Hope Herbs.....	114	Reliable Power Inc.....	278	Sunset Supply LLC.....	105	Yoder Hydraulics.....	116
Machinery Trader.....	229	Nature's Friend.....	80	Reuben Fisher.....	106	Superior Greenhouse Tables.....	189	Yoder Service & Supply.....	2
Mann Fluid Power Company.....	157	Neil's Roofing.....	246	RH Assembly LLC.....	278	Swatara/ warning lights.....	133	Yoder's Connections LLC.....	84
Many Words Herbs.....	168	Neuenschwander Doors.....	59	Riehl Steel LLC.....	103	Swiss Perfection LLC.....	199	Yoder's Produce.....	209
Maple River Machine.....	263	New Angle Beveling.....	218	Riverbend Fabrics & Variety Store.....	104	Swiss Perfection LLC.....	240	Young Living Oils - Eli Hilty.....	165
Mark Walling Mfg.....	286	Nickel Mine Coach Shop.....	265	Robertson Insurance & Risk Management.....	106	Tare Creek Woodcrafts.....	121	Zimmerman Auto Body Supplies Inc.....	83
Martin Truck Bodies, Inc.....	80	Night Eyes.....	123	Rosewood Coffee Roasters.....	33	TGS International.....	53	Zimmerman Skidloader.....	129
Martin's Bicycle.....	81	Nighthawk 3D.....	172	Rosewood Marketing.....	252	The Carpenter's Toolbox.....	129	Zimmerman Tractor.....	104
Martin's Electrical Service.....	65	No Greater Joy Ministries.....	66	Ross Enterprises, LLC.....	194	The Trailer Shoppe LLC.....	135	Zook Ink & Toner Sales.....	149
Martin's Farm Supply.....	108	No Greater Joy Ministries.....	80	Route 4 Inc.....	278	The Vangaurd.....	8		

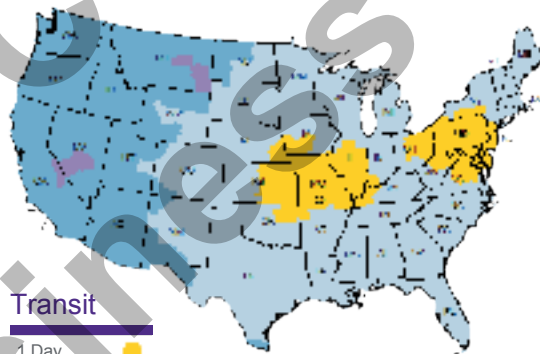
Trim and Door Paint



- Virtually Odorless
- Easy to apply
- 1000's of colors
- For use on doors, trim and furniture

We offer a full line of coatings, sundries and spray equipment.

- Competitive pricing retail and wholesale
- Ask about free shipping
- Delivery to most of the nation in 1 to 3 days



Transit
1 Day
2 Days
3 Days
4 Days
5 Days



Paint Co., LLC

Call today
for free samples

112 Four Wheel Drive, Suite 2
Rebersburg, PA 16872

1.888.980.9796

FAST AND EFFICIENT SOLUTIONS FOR BUSINESS PRINTING



Printers • Toner • Labelers • Label Tapes

2-3 Day Shipping Nationwide

Call 330-674-2251
Fax 330-674-0033
sales@thinkinkllc.com



Call or email us to
request a free catalog

ThinkInk
Mt. Hope, Ohio

Your natural lighting solution.



ORDER EARLY FOR OUR OFF-SEASON SPECIAL
5% DISCOUNT & FREE TOOLS
WITH A QUALIFYING PURCHASE

DAY STAR™

High Performance Natural Lighting Systems

p 618-426-1868 • f 618-426-1888
14226 Highway 4 • Campbell Hill, IL 62916

QUESTIONS ABOUT INSTALLATION, APPLICATION OR PRICING
WE TAKE PLEASURE IN YOUR CALL!

866-7-DAYSTAR



FREE OFFER #1 FREE WITH \$2,500 PURCHASE
\$75.00 Gift Certificate
for Dewalt, Makita or Milwaukee Tools.

FREE OFFER #2 FREE WITH \$6,000 PURCHASE
\$200.00 Gift Certificate
for Dewalt, Makita or Milwaukee Tools.

FREE OFFER #3 FREE WITH \$15,000 PURCHASE
\$500.00 Gift Certificate
for Dewalt, Makita or Milwaukee Tools.

Subject to availability. Offer void where prohibited. Certain restrictions apply. Special offers valid on orders placed from 2/1/21 to 2/27/21. All offers end 2/27/21. Please contact your DayStar dealer for more details or call our toll-free number.